A374-1.1-U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.1 February 1992

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Eastern Connecticut State University
Fordham University - Lincoln Center
Franklin Pierce College
Husson College
The King's College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
Rochester Institute of Technology
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
Syracuse University
Tufts University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 13, 1992 through February 13, 1992) and cumulatively (September 1, 1992, through February 13, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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ECPO REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	17	275	$25500	$27050	*	*	*	27	1070	$24843	$27379	$28000	$24000	$22500
BUSINESS ADMIN (INCL MGMT	2	109	19500	23222	*	*	*	5	256	22777	23343	*	*	*
DISTRIBUTION MANAGEMENT	+	5	+	22400				+	7	+	23571			
ECONOM & FINANCE (BANKING	4	63	30500	26236	*	*	*	6	224	28333	25224	*	*	*
HOTEL/RESTAURANT MGMT.	+	2	+	21198				+	16	+	19621			
HUMAN RSRCS (incl LABOR R	2	4	23500	27000	*	*	*	2	13	23500	23098	*	*	*
MANAGEMENT INFO SYSTEMS	3	19	29467	29125	*	*	*	3	80	29467	28394	*	*	*
MARKETING/MARK MGMT (RESR	5	98	20600	23221	*	*	*	5	274	20600	23655	*	*	*
REAL ESTATE	+	+	+	+				+	1	+	26000			
COMMUNICATIONS														
ADVERTISING	+	3	+	19667				+	24	+	20807			
COMMUNICATIONS	1	20	18000	21798	*	*	*	3	92	22333	21722	*	*	*
JOURNALISM	+	7	+	17143				+	44	+	18331			
TELECOMMUN/BROADCASTING	+	+	+	+				+	2	+	18250			
EDUCATION														
ELEMENTARY EDUCATION	4	22	23400	21778	*	*	*	5	86	21920	20173	*	*	*
PRE-ELEMENTARY EDUCATION	+	1	+	36760				+	1	+	36760			
PHYSICAL EDUCATION	+	8	+	22888				+	16	+	22287			
SPECIAL EDUCATION	+	+	+	+				1	9	25620	22281	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	4	22000	20919	*	*	*	1	14	22000	19634	*	*	*
TEXTILES & CLOTHING	+	5	+	26960				+	11	+	24255			
MERCHANDISING MANAGEMENT	1	4	30000	21750	*	*	*	1	14	30000	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	10	+	20363				+	22	+	21768			
LETTERS (incl English, Li	+	10	+	21470				+	45	+	20621			
VISUAL & PERFORMING ARTS	+	11	+	22836				+	24	+	23294			
HUMANITIES - OTHER	+	5	+	20800				+	15	+	20175			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	16973				+	12	+	18885			
HISTORY	+	4	+	23925				+	16	+	21688			
POLITICAL SCIENCE/GOVT	+	5	+	20542				+	31	+	22388			
PSYCHOLOGY	2	17	25000	20754	*	*	*	2	57	25000	19117	*	*	*
SOCIOLOGY	+	3	+	16167				+	22	+	18816			
SOCIAL SCIENCES-OTHER	1	19	24000	19833	*	*	*	1	63	24000	21290	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	31087				+	9	+	31936			
AGRICULTURAL	+	1	+	32500				+	15	+	33183			
ARCHITECTURAL	+	9	+	26566				+	17	+	29573			
BIOENGINEERING & BIOMEDIC	+	1	+	28000				+	4	+	29350			
CHEMICAL	+	99	+	38985				1	254	38500	39137	*	*	*
CIVIL	+	71	+	29746				+	172	+	29594			
COMPUTER	+	7	+	30664				+	39	+	32914			
ELECTRICAL/ELECTRONIC	+	149	+	33195				11	338	36071	33926	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	+	50	+	$32819				1	111	$39000	$33107	*	*	*
MECHANICAL	+	170	+	35082				11	390	36558	34958	*	*	*
METALLURGICAL	+	4	+	29425				+	15	+	32212			
MINING (INCL GEOLOGICAL)	+	4	+	32508				+	15	+	32725			
NUCLEAR	+	6	+	34720				+	10	+	34752			
PETROLEUM	+	4	+	41450				+	22	+	41192			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	+	14	+	28727				+	69	+	30208			
INDUSTRIAL TECHNOLOGY	+	1	+	24000				+	3	+	28667			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	19750				+	18	+	21599			
ANIMAL SCIENCES	+	1	+	19500				+	6	+	17217			
PLANT SCIENCES	+	1	+	19500				+	4	+	20375			
NATURAL RESOURCES	+	2	+	19653				+	3	+	21102			
OTHER AGRICULTURAL SCIENC	+	1	+	17500				+	8	+	17400			
COMPUTER SCIENCE														
COMPUTER SCIENCE	2	73	$35000	30789	*	*	*	11	197	33689	30514	*	*	*
COMPUTER PROGRAMMING	+	4	+	28500				+	7	+	27786			
INFORMATION SCIENCES & SY	1	4	22000	27250	*	*	*	3	19	29833	29789	*	*	*
SYSTEMS ANALYSIS	+	3	+	27264				+	7	+	29255			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	30000				+	6	+	30167			
HEALTH SCIENCES	+	1	+	38000				+	14	+	23196			
NURSING	+	30	+	28100				+	39	+	27949			
PHARMACY	+	2	+	40720				+	22	+	39540			
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	3	+	30600				+	6	+	28167			
BIOLOGICAL	+	3	+	22791				+	13	+	24529			
CHEMISTRY	+	5	+	26418				+	20	+	28685			
GEOLOGY & GEOLOGICAL SCI	+	+	+	+				+	6	+	26533			
MATHEMATICS	+	7	+	23526				1	31	34600	25234	*	*	*
PHYSICS	+	1	+	31400				+	3	+	28867			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	46	1476						101	4478					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	13	218	$25500	$27441	*	*	*	22	889	$24659	$27669	$28000	$23000	$22500
ACCOUNTING (PRIVATE)	6	53	25333	25804	*	*	*	7	172	25643	25560	*	*	*
COMMERCIAL BANKING (CNSMR	+	3	+	21867				+	18	+	17227			
COMMERCIAL BANKING (LENDG	1	7	40000	26286	*	*	*	1	20	40000	24700	*	*	*
INVESTMT BANKING (CORP FN	1	1	29000	29000	*	*	*	1	11	29000	27732	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	2	+	26000				+	2	+	26000			
INVESTMT BANKG (SALES & T	+	1	+	27000				+	8	+	25192			
FINANCIAL/TREASURY ANALYS	+	30	+	26353				1	79	25750	26808	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	5	+	21900				+	16	+	22506			
UNDERWRITING	+	8	+	23498				+	26	+	24132			
INSURANCE - CLAIMS	+	6	+	20888				2	25	21000	23286	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	2	+	17750			
MEDIA PLANNING	+	2	+	15750				+	7	+	18757			
REPORTING	+	1	+	12000				+	10	+	18510			
PRODUCTION	+	2	+	29375				+	14	+	23739			
PUBLIC RELATIONS	+	4	+	23402				+	24	+	20408			
WRITING / EDITING	+	1	+	27000				+	13	+	19838			
MARKETING														
ADVERTISING	1	1	18000	18000	*	*	*	1	12	18000	22550	*	*	*
BRAND/PRODUCT MANAGEMENT	1	4	22000	22250	*	*	*	1	38	22000	24142	*	*	*
BUYER/MERCHANDISING	2	15	30000	23433	*	*	*	2	50	30000	24054	*	*	*
DISTRIBUTION	+	5	+	22800				+	14	+	24997			
MARKET RESEARCH	2	5	18600	20346	*	*	*	3	19	21067	21754	*	*	*
PURCHASING	+	+	+	+				+	3	+	29533			
SALES	3	94	18733	23614	*	*	*	3	292	18733	24013	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	12	+	21296				+	24	+	22002			
FINANC,TAXA, MONETARY POL	+	2	+	27000				+	19	+	23383			
ECONOMIC PROGRAMS	+	1	+	23500				+	2	+	28250			
LAW ENFORCEMENT	+	3	+	17315				+	10	+	19312			
MILITARY	+	4	+	26025				+	21	+	23552			
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	20000				+	3	+	20000			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	2	+	28500			
DESIGN / CONSTRUCT	+	69	+	30782				2	206	38000	31590	*	*	*
ENVIRONMENTAL/SANITATION	+	18	+	31573				+	41	+	31801			
MANUFACTURING/INDUSTRIAL	+	105	+	34417				3	265	37120	34665	*	*	*
SYSTEMS / PROGRAMMING	+	10	+	33136				+	35	+	33090			
POWER SYSTEMS	+	20	+	33473				+	51	+	34621			
SOFTWARE DESIGN & DEVELOP	+	22	+	32785				6	54	33123	33199	*	*	*
HARDWARE DESIGN & DEVELOP	+	15	+	32552				+	29	+	31833			

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	28	+	$36039				+	51	+	$35075			
TESTING	+	14	+	31929				1	27	$35000	31730	*	*	*
PROCESS ENGINEERING	+	73	+	38586				1	189	38000	38965	*	*	*
PROJECT ENGINEERING	1	107	$35000	35256	*	*	*	1	239	35000	35418	*	*	*
OTHER ENGINEERING	+	110	+	32507				17	302	35856	33033	*	*	*
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	29750				+	7	+	23657			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				+	2	+	28030			
NURSES / PERSONAL CARE	+	31	+	28443				+	43	+	27927			
OCCUPATIONAL THERAPY	+	+	+	+				+	8	+	27246			
PHARMACIST	+	1	+	50440				+	19	+	40204			
PHYSICAL THERAPY	+	1	+	30000				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	2	+	25840				+	20	+	20707			
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	19000				+	12	+	19542			
COUNSELING	+	7	+	14709				+	24	+	16006			
FUNDRAISING / DEVELOPMENT	+	3	+	17500				1	9	23000	21167	*	*	*
SOCIAL WORK	+	4	+	14107				+	23	+	16554			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	3	46	29333	28347	*	*	*	7	134	32318	29124	*	*	*
INFORMATION SYSTEMS	+	15	+	29507				2	70	34050	29308	*	*	*
SYSTEMS ANALYSIS & DESIGN	2	23	32200	31377	*	*	*	3	67	34467	30168	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	1	+	30000				+	8	+	27695			
AGRICULTURE/NAT'L RESOURC	+	6	+	19172				+	20	+	19774			
ARCHITECTURE	+	+	+	+				+	1	+	22000			
CONSULTING	+	40	+	29651				+	81	+	29548			
HUMAN RESRCS /INDUS RELS	3	6	21333	24033	*	*	*	3	14	21333	23993	*	*	*
MANAGEMENT TRAINEE	3	124	23867	22860	*	*	*	4	342	22650	22083	*	*	*
MATH/STATISTICIANS	+	1	+	21906				+	7	+	23279			
PARALEGAL	+	+	+	+				+	3	+	16867			
RESEARCHERS NON-TECHNICAL	+	1	+	21000				+	4	+	18062			
RESEARCHERS - TECHNICAL	+	+	+	+				+	7	+	26607			
TEACHING	4	79	23400	21950	*	*	*	6	216	22537	21292	*	*	*
TOTALS	46	1476						101	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	16	+	$30393				+	79	+	$30843			
MBA--NON-TECH	+	22	+	32761				+	74	+	31209			
MBA--TECH	+	5	+	38200				1	19	$40000	35753	*	*	*
MS-BUSINESS	+	+	+	+				1	1	35700	35700	*	*	*
ECONOMICS & FINANCE (BANK	+	3	+	34667				+	19	+	36749			
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	5	+	31484			
MANAGEMENT INFORMATION SY	+	1	+	27600				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	1	+	34000				+	4	+	37325			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	6	+	32005			
ELEMENTARY EDUCATION	+	+	+	+				+	3	+	25333			
PHYSICAL EDUCATION	+	+	+	+				+	1	+	37000			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	19330				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	+	3	+	24100				+	5	+	24227			
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	3	+	25078			
SOCIAL SCIENCES - OTHER	+	1	+	23000				+	5	+	22397			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	35690				+	8	+	37623			
AGRICULTURAL	+	2	+	36400				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	2	+	26300				+	3	+	29200			
CHEMICAL	+	3	+	40367				+	15	+	40960			
CIVIL	+	21	+	36458				+	33	+	35613			
COMPUTER	+	1	+	43000				+	3	+	38333			
ELECTRICAL/ELECTRONIC	+	27	+	39563				+	55	+	39619			
INDUSTRIAL	+	3	+	35267				2	12	40080	38189	*	*	*
MECHANICAL	+	13	+	39697				4	42	38740	38227	*	*	*
METALLURGICAL	+	2	+	37250				+	2	+	37250			

continued

ECPO REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

INTERIM PERIOD 1/13/92 THROUGH 2/13/92

GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+			
NUCLEAR	+	1	+	$36900			
PETROLEUM	+	4	+	43600			
HEALTH SCIENCES							
ALLIED HEALTH	+	+	+	+			
HEALTH SCIENCES	+	+	+	+			
NURSING	+	+	+	+			
SCIENCES							
AGRICULTURAL & NATL RESOU	+	+	+	+			
ARCHITECTURAL & ENVIRONME	+	+	+	+			
BIOLOGICAL	+	+	+	+			
CHEMISTRY	+	+	+	+			
COMPUTER SCIENCE							
COMPUTER SCIENCE	+	18	+	38835			
SCIENCES							
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+			
MATHEMATICS (INCL ACTUARI	+	+	+	+			
PHYSICS	+	+	+	+			
POLYMER	+	+	+	+			
TOTALS	+	152					

CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+			
NUCLEAR	+	1	+	$36900			
PETROLEUM	+	4	+	43600			
HEALTH SCIENCES							
ALLIED HEALTH	+	4	+	22992			
HEALTH SCIENCES	+	9	+	25915			
NURSING	+	+	+	+			
SCIENCES							
AGRICULTURAL & NATL RESOU	+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+			
BIOLOGICAL	+	+	+	+			
CHEMISTRY	+	2	+	29970			
COMPUTER SCIENCE							
COMPUTER SCIENCE	7	36	$38771	38948	*	*	*
SCIENCES							
GEOLOGICAL (INCL GEOPHYS)	+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	3	+	29600			
PHYSICS	+	1	+	35004			
POLYMER	+	+	+	+			
TOTALS	15	477					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	19	+	$38395				+	28	+	$36625			
MBA--TECH	+	9	+	39111				+	15	+	38807			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	17	+	42541				+	36	+	42672			
MBA -TECH	+	10	+	58100				+	17	+	57165			
OVER 4 YEARS														
MBA--NON-TECH	+	9	+	50022				+	20	+	44570			
MBA--TECH	+	5	+	44200				+	7	+	41571			
TOTALS	+	69						+	123					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. FEBRUARY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	1	+	41000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	4	+	$53400				1	8	$54000	53274	*	*	*
CIVIL	+	1	+	41000				+	1	+	41000			
COMPUTER	+	+	+	+				+	3	+	60800			
ELECTRICAL/ELECTRONIC	+	6	+	57417				+	10	+	56274			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	10	+	52836				+	12	+	52530			
METALLURGICAL	+	6	+	49323				1	9	59000	50416	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	1	+	30000				+	10	+	51830			
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	6	+	52590			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	+	28						2	70					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	24658 19			27500 1	22000 1		25000 1		
ECONOM & FINANCE (BANKING	27000 1			40000 1					
MARKETING/MARK MGMT (RESR						13200 1			
ELECTRICAL/ELECTRONIC									35400 1
COMPUTER SCIENCE							32000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25375 2			26000 1					
BUSINESS ADMIN (INCL MGMT				21000 1		19000 1			
ECONOM & FINANCE (BANKING	29000 1			21000 1					
HUMAN RSRCS (incl LABOR R				22000 1					
MARKETING/MARK MGMT (RESR						22000 1			18200 1
MERCHANDISING MANAGEMENT						30000 1			
PSYCHOLOGY						30000 1			
COMPUTER SCIENCE				28000 1					
INFORMATION SCIENCES & SY				22000 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ECONOM & FINANCE (BANKING			18000 1	35000 1					
HUMAN RSRCS (incl LABOR R				25000 1					
COMMUNICATIONS								23000 1	
ELEMENTARY EDUCATION					21920 5				
SPECIAL EDUCATION					25620 1				
HUMAN ECOLOGY (HOME ECONO			22000 1						

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MANAGEMENT INFO SYSTEMS									28000 1
CHEMICAL									38500 1
ELECTRICAL/ELECTRONIC					36000 1		35760 1		
MECHANICAL					35400 1		36800 3		36667 3

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 3/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING									23000 1
BUSINESS ADMIN (INCL MGMT		26442 2							
MANAGEMENT INFO SYSTEMS			32400 1						
COMMUNICATIONS			26000 1						
ELECTRICAL/ELECTRONIC		35770 6							
MECHANICAL	35040 1						36300 1		37500 2
COMPUTER SCIENCE	33840 1	34790 6							
INFORMATION SCIENCES & SY		35000 1							
MATHEMATICS		34600 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							28000 1
BUSINESS ADMIN (INCL MGMT							21000 1
MANAGEMENT INFO SYSTEMS					28000 1		
MARKETING/MARK MGMT (RESR							24800 2
COMMUNICATIONS							18000 1
PSYCHOLOGY							20000 1
SOCIAL SCIENCES-OTHER							24000 1
ELECTRICAL/ELECTRONIC							37500 2
INDUSTRIAL							39000 1
COMPUTER SCIENCE							34000 2
INFORMATION SCIENCES & SY							32500 1

AVERAGE SALARY OFFERS   FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	24775 20 33000/22500			33750 2	22000 1	13200 1	25000 1		
BACHELOR - TECHNICAL							32000 1		35400 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	26583 3			22500 4		25250 4			18200 1
BACHELOR - TECHNICAL				25000 2					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			20000 2	30000 2	22537 6			23000 1	
BACHELOR - TECHNICAL									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL									28000 1
BACHELOR - TECHNICAL					35700 2		36540 4		37125 4

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL		26442 2	29200 2						23000 1
BACHELOR - TECHNICAL	34440 2	35211 14					36300 1		37500 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE,-CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL					28000 1		
BACHELOR - TECHNICAL							

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1791 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH		40000 1							

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	24548 21 33000/22500	25900 5							25750 1
ECONOM & FINANCE (BANKING	27000 1			40000 1	29000 1				
MANAGEMENT INFO SYSTEMS		28000 1							
INFORMATION SCIENCES & SY		22000 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			21000 1						
ECONOM & FINANCE (BANKING			21000 1						

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ECONOM & FINANCE (BANKING							18000 1		
MARKETING/MARK MGMT (RESR		22000 1			18600 2		18200 1		
COMMUNICATIONS	18000 1				26000 1				
MERCHANDISING MANAGEMENT			30000 1						
PSYCHOLOGY			30000 1				20000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ELECTRICAL/ELECTRONIC							38000 2		35760 1
MECHANICAL									37800 2

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING								35000 1	
CHEMICAL									38500 1
ELECTRICAL/ELECTRONIC						35000 1			35717 7
MECHANICAL							38000 1		36068 8
COMPUTER SCIENCE			32748 5						
INFORMATION SCIENCES & SY			35000 1						32500 1

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					34884 1				
HUMAN RSRCS (incl LABOR R					22000 1				
MANAGEMENT INFO SYSTEMS					28000 1		32400 1		
COMMUNICATIONS			23000 1						
INDUSTRIAL							39000 1		
COMPUTER SCIENCE					35335 4	33500 1	32000 1		
MATHEMATICS						34600 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT			19500 2	19000 1					
HUMAN RSRCS (incl LABOR R			25000 1						
MARKETING/MARK MGMT (RESR				25600 1					
ELEMENTARY EDUCATION									21920 5
SPECIAL EDUCATION									25620 1
HUMAN ECOLOGY (HOME ECONO				22000 1					
SOCIAL SCIENCES-OTHER				24000 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	24659 22 33000/22500	26250 6		40000 1	29000 1				25750 1
BACHELOR - TECHNICAL		22000 1							

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL			21000 2						
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC.TAXA, M
BACHELOR - NON TECHNICAL	18000 1	22000 1	30000 2		21067 3		18733 3		
BACHELOR - TECHNICAL									

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL							38000 2		37120 3

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								35000 1	
BACHELOR - TECHNICAL			33123 6			35000 1	38000 1		

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS FEBRUARY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL			23000 1		28295 3		32400 1		
BACHELOR - TECHNICAL					35335 4	34050 2	35500 2		

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL			21333 3	22650 4					22537 6
BACHELOR - TECHNICAL									

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.2 March 1992

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Eastern Connecticut State University
Fordham University - Lincoln Center
Franklin Pierce College
Husson College
The King's College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
Rochester Institute of Technology
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
Syracuse University
Tufts University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 13, 1992 through March 9, 1992) and cumulatively (September 1, 1992, through March 9, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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ECPO REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/13/92 THROUGH 3/9/92 — CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	73	291	$27755	$27022	$31500	$28000	$22000	100	1361	$26969	$27303	$31500	$27250	$22000
BUSINESS ADMIN (INCL MGMT	27	140	26867	26244	33000	29000	17000	32	396	26228	24369	33000	27600	17000
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	13	93	26346	26536	*	*	*	19	317	26974	25609	*	*	*
HOTEL/RESTAURANT MGMT.	5	5	20340	20340	*	*	*	5	21	20340	19792	*	*	*
HUMAN RSRCS (incl LABOR R	1	2	33300	25025	*	*	*	3	25	26767	24023	*	*	*
MANAGEMENT INFO SYSTEMS	3	[illegible]	30967	28626	*	*	*	6	110	30217	28457	*	*	*
MARKETING/MARK MGMT (RESR	7	57	22759	24531	*	*	*	12	331	21860	23806	*	*	*
REAL ESTATE	+	1	+	23160				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	1	3	23000	20167	*	*	*	1	27	23000	20736	*	*	*
COMMUNICATIONS	1	21	17500	19992	*	*	*	4	113	21125	21400	*	*	*
JOURNALISM	+	5	+	22800				+	49	+	18787			
TELECOMMUN/BROADCASTING	+	10	+	20437				+	12	+	20073			
EDUCATION														
ELEMENTARY EDUCATION	+	26	+	19224				5	112	21920	19952	*	*	*
PRE-ELEMENTARY EDUCATION	+	2	+	11970				+	3	+	20233			
PHYSICAL EDUCATION	+	3	+	26633				+	19	+	22973			
SPECIAL EDUCATION	+	5	+	21776				1	14	25620	22100	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	2	27990	25245	*	*	*	2	16	24995	20335	*	*	*
TEXTILES & CLOTHING	+	1	+	28200				+	12	+	24583			
MERCHANDISING MANAGEMENT	+	+	+	+				1	14	30000	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	2	24060	23280	*	*	*	1	24	24060	21894	*	*	*
LETTERS (incl English, Li	+	8	+	20813				+	53	+	20650			
VISUAL & PERFORMING ARTS	8	10	19708	20316	*	*	*	8	34	19708	22418	*	*	*
HUMANITIES - OTHER	+	12	+	23907				+	27	+	21834			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	2	3	25000	24387	*	*	*	2	15	25000	19985	*	*	*
HISTORY	1	5	25500	24881	*	*	*	1	21	25500	22449	*	*	*
POLITICAL SCIENCE/GOVT	+	8	+	24813				+	39	+	22886			
PSYCHOLOGY	+	13	+	20773				2	70	25000	19425	*	*	*
SOCIOLOGY	+	2	+	17000				+	24	+	18664			
SOCIAL SCIENCES-OTHER	1	8	17000	23063	*	*	*	2	71	20500	21489	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	31	34500	31989	*	*	*	2	40	34500	31977	*	*	*
AGRICULTURAL	+	9	+	31729				+	24	+	32638			
ARCHITECTURAL	+	10	+	29260				+	27	+	29457			
BIOENGINEERING & BIOMEDIC	2	2	28180	28180	*	*	*	2	6	28180	28960	*	*	*
CHEMICAL	15	186	39807	39526	*	*	*	16	440	39725	39301	*	*	*
CIVIL	1	84	31000	30851	*	*	*	1	256	31000	30006	*	*	*
COMPUTER	3	32	36167	33684	*	*	*	3	71	36167	33261	*	*	*
ELECTRICAL/ELECTRONIC	14	178	34942	34514	*	*	*	25	516	35439	34129	37000	35040	34170

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	1	1	$34500	$34500	*	*	*	1	1	$34500	$34500	*	*	*
INDUSTRIAL	5	64	34980	33208	*	*	*	6	175	35650	33144	*	*	*
MECHANICAL	30	215	35190	34855	$38000	$35500	$33000	41	605	35557	34922	$38000	$36000	$33240
METALLURGICAL	+	7	+	34111				+	22	+	32817			
MINING (INCL GEOLOGICAL)	+	1	+	30500				+	16	+	32586			
NUCLEAR	2	7	37050	34971	*	*	*	2	17	37050	34842	*	*	*
PETROLEUM	+	4	+	43075				+	26	+	41482			
TEXTILE	+	2	+	30500				+	2	+	30500			
ENGINEERING TECHNOLOGY	37	126	30928	31447	35300	32000	25000	37	195	30928	31009	35300	32000	25000
INDUSTRIAL TECHNOLOGY	+	2	+	23600				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	37	+	25166				+	55	+	23998			
ANIMAL SCIENCES	+	6	+	19583				+	12	+	18400			
PLANT SCIENCES	+	2	+	29000				+	6	+	23250			
NATURAL RESOURCES	+	5	+	25424				+	8	+	23803			
OTHER AGRICULTURAL SCIENC	+	11	+	26915				+	19	+	22909			
COMPUTER SCIENCE														
COMPUTER SCIENCE	29	98	32416	32077	36000	34320	25000	40	295	32766	31033	36000	34360	26400
COMPUTER PROGRAMMING	+	2	+	18250				+	9	+	25667			
INFORMATION SCIENCES & SY	3	12	31169	28490	*	*	*	6	31	30501	29286	*	*	*
SYSTEMS ANALYSIS	+	1	+	25000				+	8	+	28723			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	30167			
HEALTH SCIENCES	1	2	24000	21750	*	*	*	1	16	24000	23015	*	*	*
NURSING	3	9	28333	33514	*	*	*	3	48	28333	28992	*	*	*
PHARMACY	+	12	+	42952				+	34	+	40744			
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	13	+	26398				+	19	+	26956			
BIOLOGICAL	+	9	+	24256				+	22	+	24417			
CHEMISTRY	+	17	+	28645				+	37	+	28667			
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	7	+	26743			
MATHEMATICS	5	28	26011	28163	*	*	*	6	59	27443	26624	*	*	*
PHYSICS	+	1	+	28000				+	4	+	28650			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	16	+	29590				+	16	+	29590			
TOTALS	298	2021						399	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	57	261	$28600	$27421	$31000	$28000	$26000	79	1150	$27503	$27613	$31000	$28000	$23000
ACCOUNTING (PRIVATE)	21	65	26067	25423	31000	27500	20800	28	237	25961	25522	31000	26800	20800
COMMERCIAL BANKING (CNSMR	1	12	25000	22033	*	*	*	1	30	25000	19149	*	*	*
COMMERCIAL BANKING (LENDG	+	14	+	21928				1	34	40000	23559	*	*	*
INVESTMT BANKING (CORP FN	+	2	+	30500				1	13	29000	28158	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	1	+	46000				+	3	+	32667			
INVESTMT BANKG (SALES & T	+	4	+	26650				+	12	+	25678			
FINANCIAL/TREASURY ANALYS	4	25	29425	29028	*	*	*	5	104	28690	27342	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	4	+	24750				+	20	+	22955			
UNDERWRITING	+	7	+	22540				+	33	+	23794			
INSURANCE - CLAIMS	+	12	+	23416				2	37	21000	23328	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	8	9	20138	20233	*	*	*	8	11	20138	19782	*	*	*
MEDIA PLANNING	+	+	+	+				+	7	+	18757			
REPORTING	+	3	+	12500				+	13	+	17123			
PRODUCTION	+	7	+	22420				+	21	+	23300			
PUBLIC RELATIONS	1	5	23000	22300	*	*	*	1	29	23000	20735	*	*	*
WRITING / EDITING	1	5	17500	23380	*	*	*	1	18	17500	20822	*	*	*
MARKETING														
ADVERTISING	1	5	14560	20412	*	*	*	2	17	16280	21921	*	*	*
BRAND/PRODUCT MANAGEMENT	1	10	30014	28966	*	*	*	2	48	26007	25147	*	*	*
BUYER/MERCHANDISING	+	6	+	23329				2	56	30000	23976	*	*	*
DISTRIBUTION	+	4	+	24425				+	18	+	24870			
MARKET RESEARCH	1	6	35000	28167	*	*	*	4	25	24550	23293	*	*	*
PURCHASING	1	6	27500	29267	*	*	*	1	9	27500	29356	*	*	*
SALES	5	87	20798	26290	*	*	*	8	379	20024	24536	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	3	19237	22048	*	*	*	1	27	19237	22007	*	*	*
FINANC,TAXA, MONETARY POL	3	8	33000	28576	*	*	*	3	27	33000	24922	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				+	2	+	28250			
LAW ENFORCEMENT	2	2	25000	25000	*	*	*	2	12	25000	20260	*	*	*
MILITARY	2	5	25500	26095	*	*	*	2	26	25500	24041	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	4	+	29917				+	7	+	25667			
ENGINEERING														
BIOENGINEERING	+	1	+	36000				+	3	+	31000			
DESIGN / CONSTRUCT	11	105	32015	32936	*	*	*	13	311	32935	32045	*	*	*
ENVIRONMENTAL/SANITATION	+	22	+	30347				+	63	+	31293			
MANUFACTURING/INDUSTRIAL	25	117	33972	34934	38500	34800	31000	28	382	34310	34747	38500	34800	31000
SYSTEMS / PROGRAMMING	1	23	34507	31579	*	*	*	1	58	34507	32491	*	*	*
POWER SYSTEMS	4	32	33565	34511	*	*	*	4	83	33565	34579	*	*	*
SOFTWARE DESIGN & DEVELOP	4	28	31425	34706	*	*	*	10	82	32444	33714	*	*	*
HARDWARE DESIGN & DEVELOP	6	25	33363	35214	*	*	*	6	54	33363	33398	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	5	38	$36760	$35757	*	*	*	5	89	$36760	$35366	*	*	*
TESTING	2	25	21750	31052	*	*	*	3	52	26167	31404	*	*	*
PROCESS ENGINEERING	9	126	39411	38992	*	*	*	10	315	39270	38976	*	*	*
PROJECT ENGINEERING	14	173	32714	34282	*	*	*	15	412	32866	34941	*	*	*
OTHER ENGINEERING	29	201	35732	34298	$40200	$35500	$33000	46	503	35778	33538	$39000	$35700	$33240
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	4	+	21375				+	11	+	22827			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	1	3	22360	22453	*	*	*	1	5	22360	24684	*	*	*
NURSES / PERSONAL CARE	3	9	28333	32342	*	*	*	3	52	28333	28691	*	*	*
OCCUPATIONAL THERAPY	+	1	+	44000				+	9	+	29108			
PHARMACIST	+	13	+	41955				+	32	+	40916			
PHYSICAL THERAPY	+	+	+	+				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	2	6	20500	18333	*	*	*	2	26	20500	20159	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	2	+	18998				+	14	+	19464			
COUNSELING	+	3	+	20318				+	27	+	16485			
FUNDRAISING / DEVELOPMENT	1	5	23000	23160	*	*	*	2	14	23000	21879	*	*	*
SOCIAL WORK	+	5	+	19400				+	28	+	17063			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	15	62	32041	30664	*	*	*	22	196	32129	29612	36400	34410	25000
INFORMATION SYSTEMS	5	31	29331	29124	*	*	*	7	101	30679	29252	*	*	*
SYSTEMS ANALYSIS & DESIGN	13	49	34536	32348	*	*	*	16	116	34523	31089	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	4	+	26956				+	12	+	27449			
AGRICULTURE/NAT'L RESOURC	+	25	+	24110				+	45	+	22182			
ARCHITECTURE	+	12	+	24125				+	13	+	23962			
CONSULTING	8	82	29625	30005	*	*	*	8	163	29625	29778	*	*	*
HUMAN RESRCS /INDUS RELS	2	11	29900	25027	*	*	*	5	25	24760	24448	*	*	*
MANAGEMENT TRAINEE	19	129	23421	24313	*	*	*	23	471	23287	22694	30500	22000	16000
MATH/STATISTICIANS	5	7	23911	23294	*	*	*	5	14	23911	23286	*	*	*
PARALEGAL	1	3	17000	20867	*	*	*	1	6	17000	18867	*	*	*
RESEARCHERS NON-TECHNICAL	+	1	+	14000				+	5	+	17250			
RESEARCHERS - TECHNICAL	+	8	+	29175				+	15	+	27976			
TEACHING	3	48	26920	22030	*	*	*	9	264	23998	21426	*	*	*
TOTALS	298	2021						399	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 2 MARCH 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	16	+	$31588				+	95	+	$30968			
MBA--NON-TECH	2	15	$40512	39890	*	*	*	2	89	$40512	32672	*	*	*
MBA--TECH	2	4	48112	43806	*	*	*	3	23	45408	37153	*	*	*
MS-BUSINESS	2	2	34240	34240	*	*	*	3	3	34727	34727	*	*	*
ECONOMICS & FINANCE (BANK	+	5	+	30580				+	24	+	35464			
HUMAN RESOURCES (INCL LAB	+	1	+	32040				+	6	+	31577			
MANAGEMENT INFORMATION SY	+	+	+	+				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	+	+	+				+	4	+	37325			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	2	+	18669				+	2	+	18669			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	17563				+	8	+	28394			
ELEMENTARY EDUCATION	+	11	+	26815				+	14	+	26497			
PHYSICAL EDUCATION	+	1	+	22708				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	+	2	+	21500				+	7	+	23448			
SOCIAL SCIENCES														
PSYCHOLOGY	+	4	+	23113				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	1	+	32423				+	6	+	24068			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	42500				+	10	+	38598			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	45000				+	4	+	33150			
CHEMICAL	+	1	+	43500				+	16	+	41119			
CIVIL	+	7	+	35691				+	40	+	35627			
COMPUTER	3	8	39500	39675	*	*	*	3	11	39500	39309	*	*	*
ELECTRICAL/ELECTRONIC	7	27	40920	39912	*	*	*	7	82	40920	39715	*	*	*
INDUSTRIAL	1	3	34835	34223	*	*	*	3	15	38332	37396	*	*	*
MECHANICAL	2	22	38750	38805	*	*	*	6	64	38743	38426	*	*	*
METALLURGICAL	+	+	+	+				+	2	+	37250			

continued

ECPO REGIONAL Report No. 2 MARCH 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	1	+	$30000				+	1	+	$30000			
NUCLEAR	+	+	+	+				+	1	+	36900			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	28000				+	5	+	23994			
HEALTH SCIENCES	+	2	+	24067				+	11	+	25579			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	25000				+	2	+	25000			
CHEMISTRY	+	2	+	36330				+	4	+	33150			
COMPUTER SCIENCE														
COMPUTER SCIENCE	17	27	$40412	38943	*	*	*	24	63	$39933	38946	$44000	$40100	$36000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	1	+	41500				+	4	+	32575			
PHYSICS	1	1	19000	19000	*	*	*	1	2	19000	27002	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	37	174						52	651					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience [1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	11	+	$37791				+	39	+	$36954			
MBA--TECH	+	4	+	53665				+	19	+	41935			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	27	+	53146				+	63	+	47161			
MBA--TECH	+	11	+	58818				+	28	+	57814			
OVER 4 YEARS														
MBA--NON-TECH	1	36	$30500	51290	*	*	*	1	56	$30500	48890	*	*	*
MBA--TECH	+	29	+	57183				+	36	+	54147			
TOTALS	1	118						1	241					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	$30000				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	40000				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	1	6	$53000	55207	*	*	*	2	14	$53500	54102	*	*	*
CIVIL	+	1	+	40008				+	2	+	40504			
COMPUTER	+	1	+	60000				+	4	+	60600			
ELECTRICAL/ELECTRONIC	2	6	60000	55969	*	*	*	2	16	60000	56160	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				+	12	+	52530			
METALLURGICAL	1	1	54000	54000	*	*	*	2	10	56500	50774	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	2	21	50950	50030	*	*	*	2	31	50950	50610	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	6	+	52590			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	6	38						8	108					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27613 77 35200/23000			26250 2	22000 1	22000 1	25000 1		
BUSINESS ADMIN (INCL MGMT	31000 2			28200 1	26500 1	32500 2		28333 3	
ECONOM & FINANCE (BANKING	27000 1			28333 3				28000 1	
MANAGEMENT INFO SYSTEMS							23700 1		
MARKETING/MARK MGMT (RESR						13200 1		18000 1	
ADVERTISING		23000 1							
COMMUNICATIONS						17500 1			
VISUAL & PERFORMING ARTS		17000 1							
CIVIL								31000 1	
COMPUTER						36200 1			
ELECTRICAL/ELECTRONIC								33000 1	35400 1
MECHANICAL								32333 3	
ENGINEERING TECHNOLOGY									23250 2
COMPUTER SCIENCE				25000 1			30931 5	26500 2	
MATHEMATICS								24500 2	

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22438 4	20800 1		29250 2		18050 2			
BUSINESS ADMIN (INCL MGMT	28850 2	12000 1		26667 3	17000 1	17333 3			
ECONOM & FINANCE (BANKING	26750 2		26100 1	21000 1		25000 2			
HOTEL/RESTAURANT MGMT.			20340 5						
HUMAN RSRCS (incl LABOR R				22000 1					
MARKETING/MARK MGMT (RESR						20700 4			18200 1
MERCHANDISING MANAGEMENT						30000 1			
VISUAL & PERFORMING ARTS						21500 2			22250 2
PSYCHOLOGY						30000 1			
COMPUTER SCIENCE	34500 2			31667 3		30000 1			
INFORMATION SCIENCES & SY				28500 2					
MATHEMATICS				32000 1					

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						28000 2		28000 1	
BUSINESS ADMIN (INCL MGMT	13500 1		23600 1		31200 1	32000 1	27100 2		
ECONOM & FINANCE (BANKING			18000 1	35000 1		21501 1	29000 1		
HUMAN RSRCS (incl LABOR R				25000 1					
MARKETING/MARK MGMT (RESR							23000 1		
COMMUNICATIONS								23000 1	
ELEMENTARY EDUCATION					21920 5				
SPECIAL EDUCATION					25620 1				
HUMAN ECOLOGY (HOME ECONO			22000 1						
FOREIGN LANGUAGES					24060 1				
CRIMINAL JUSTICE							25000 2		
HISTORY					25500 1				
SOCIAL SCIENCES-OTHER									17000 1
BIOENGINEERING & BIOMEDIC									34000 1
MECHANICAL			30000 1						
ENGINEERING TECHNOLOGY				31687 3					
COMPUTER SCIENCE						19237 1			
HEALTH SCIENCES									24000 1
NURSING								28333 3	
MATHEMATICS						24528 2			

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT									29000 1
ECONOM & FINANCE (BANKING					27900 1				
MANAGEMENT INFO SYSTEMS						35000 1		34200 1	28000 1
VISUAL & PERFORMING ARTS		15600 1							23000 1
BIOENGINEERING & BIOMEDIC									22360 1
CHEMICAL						39750 2			39945 8
ELECTRICAL/ELECTRONIC					36000 1		35760 1		
MECHANICAL					35400 1		35567 6		37200 5
ENGINEERING TECHNOLOGY							34400 4	27688 8	
COMPUTER SCIENCE					34507 3				35100 2

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	31000 1				28000 1			18500 1	23000 1
BUSINESS ADMIN (INCL MGMT		27596 4							
ECONOM & FINANCE (BANKING		30500 1		30000 2					
MANAGEMENT INFO SYSTEMS			32400 1						
MARKETING/MARK MGMT (RESR	30014 1								
COMMUNICATIONS			26000 1						
AEROSPACE & AERONAUTICAL		34500 2							
CHEMICAL								39240 1	40200 2
COMPUTER	35000 1								
ELECTRICAL/ELECTRONIC	36700 1	35301 15					35000 1		
ENIVRONMENTAL ENGINEERING	34500 1								
INDUSTRIAL			31500 1						
MECHANICAL	35480 5	35950 4					36450 4	35750 2	37500 2
NUCLEAR							37500 1		
ENGINEERING TECHNOLOGY	34005 6	30007 9	34000 1					37500 2	
COMPUTER SCIENCE	37282 4	34468 8							35675 1
INFORMATION SCIENCES & SY	29254 2	35000 1							
MATHEMATICS		34600 1							

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						31500 1	28000 1
BUSINESS ADMIN (INCL MGMT							30000 2
HUMAN RSRCS (incl LABOR R						33300 1	
MANAGEMENT INFO SYSTEMS					28000 1		
MARKETING/MARK MGMT (RESR							25700 3
COMMUNICATIONS							18000 1
HUMAN ECOLOGY (HOME ECONO						27990 1	
VISUAL & PERFORMING ARTS							14560 1
PSYCHOLOGY							20000 1
SOCIAL SCIENCES-OTHER							24000 1
CHEMICAL						38500 1	39200 2
COMPUTER						35300 1	
ELECTRICAL/ELECTRONIC						34800 2	37500 2
INDUSTRIAL						34800 3	39000 2
MECHANICAL						37267 3	34148 5
NUCLEAR							36600 1
ENGINEERING TECHNOLOGY			31000 1			29600 1	
COMPUTER SCIENCE			34500 1				32667 6
INFORMATION SCIENCES & SY							32500 1

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27690 80 35200/23000	20000 2		27617 6	24250 2	23540 5	24350 2	26200 5	
BACHELOR - TECHNICAL				25000 1		38200 1	30931 5	29222 9	27300 3

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25119 8	16400 2	21300 6	25929 7	17000 1	21593 15			20900 3
BACHELOR - TECHNICAL	34500 2			30667 6		30000 1			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	13500 1		21200 3	30000 2	23998 9	27375 4	26033 6	25500 2	17000 1
BACHELOR - TECHNICAL			30000 1	31687 3		22764 3		28333 3	29000 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		15600 1			27900 1	35000 1		34200 1	26667 3
BACHELOR - TECHNICAL					34984 5	39750 2	35160 11	27688 8	37383 16

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	30507 2	28177 5	29200 2	30000 2	28000 1			18500 1	23000 1
BACHELOR - TECHNICAL	34763 20 41000/32700	33943 40 38000/30000	32750 2				36383 6	37148 5	38215 5

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL					28000 1	30930 3	
BACHELOR - TECHNICAL			32750 2			35382 11	

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		46224 1							
MBA--TECH		43112 2							

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						34800 1	
MBA--TECH							50000 1

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27509 78 35200/23000	25318 17							25750 1
BUSINESS ADMIN (INCL MGMT		26625 4							27100 2
ECONOM & FINANCE (BANKING	27000 1	28000 5	25000 1	40000 1	29000 1				30500 1
MANAGEMENT INFO SYSTEMS		28000 1							
COMPUTER SCIENCE									33000 1
INFORMATION SCIENCES & SY		22000 1							

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			21000 1						
ECONOM & FINANCE (BANKING			21000 1						
MARKETING/MARK MGMT (RESR				18000 1					
ADVERTISING				23000 1					
COMMUNICATIONS									17500 1
VISUAL & PERFORMING ARTS				20017 6				23000 1	

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

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CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							19500 2		37000 1
BUSINESS ADMIN (INCL MGMT					35000 1				33000 1
ECONOM & FINANCE (BANKING							21250 2		29000 1
MARKETING/MARK MGMT (RESR		26007 2			18600 2	27500 1	15350 2		
COMMUNICATIONS	18000 1				26000 1				
HUMAN ECOLOGY (HOME ECONO							27990 1		
MERCHANDISING MANAGEMENT			30000 1						
VISUAL & PERFORMING ARTS	14560 1								
PSYCHOLOGY			30000 1				20000 1		
COMPUTER SCIENCE								19237 1	

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			19000 1						
BUSINESS ADMIN (INCL MGMT			32000 1						
CRIMINAL JUSTICE		25000 2							
CHEMICAL									38500 1
ELECTRICAL/ELECTRONIC							35860 5		34880 5
INDUSTRIAL									33975 4
MECHANICAL							34953 3		36986 7
ENGINEERING TECHNOLOGY							28800 5		32088 11

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING								35000 1	
AEROSPACE & AERONAUTICAL								35000 1	34000 1
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL					40500 1		39886 7		39629 7
COMPUTER				35150 2					
ELECTRICAL/ELECTRONIC					35250 2	35000 1		36250 1	35502 11
ENIVRONMENTAL ENGINEERING									34500 1
MECHANICAL					36400 2		38000 2	36333 3	35285 22 39000/33240
NUCLEAR							37500 1		36600 1
ENGINEERING TECHNOLOGY		33565 4	32000 1	32470 4		21750 2		30860 9	30000 1
COMPUTER SCIENCE			32180 8						
INFORMATION SCIENCES & SY	34507 1		35000 1						32500 1

AVERAGE SALARY OFFERS   MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
SOCIAL SCIENCES-OTHER									17000 1
BIOENGINEERING & BIOMEDIC			22360 1						
HEALTH SCIENCES									24000 1
NURSING				28333 3					

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28961 3		39000 1		
ECONOM & FINANCE (BANKING						28000 1			
HUMAN RSRCS (incl LABOR R					22000 1				
MANAGEMENT INFO SYSTEMS					28000 1	28950 2	33700 2		
MARKETING/MARK MGMT (RESR			23000 1						
COMMUNICATIONS			23000 1						
COMPUTER					38200 1				
INDUSTRIAL							39000 2		
COMPUTER SCIENCE					33851 15	31418 3	33296 10		
INFORMATION SCIENCES & SY					24000 1		35000 1		
MATHEMATICS						34600 1			

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

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CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		29400 5	21833 3	21375 8		17000 1			31200 1
ECONOM & FINANCE (BANKING				22000 2	21501 1				
HOTEL/RESTAURANT MGMT.				20340 5					
HUMAN RSRCS (incl LABOR R			29150 2						
MARKETING/MARK MGMT (RESR				24633 3					
ELEMENTARY EDUCATION									21920 5
SPECIAL EDUCATION									25620 1
HUMAN ECOLOGY (HOME ECONO				22000 1					
FOREIGN LANGUAGES									24060 1
HISTORY									25500 1
SOCIAL SCIENCES-OTHER				24000 1					
CIVIL		31000 1							
MECHANICAL		27000 1		33000 1					
COMPUTER SCIENCE				33000 2					
MATHEMATICS		32000 1			24514 4				

AVERAGE SALARY OFFERS   MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27503 79 35200/23000	26107 27 32500/20800	25000 1	40000 1	29000 1				27612 4
BACHELOR - TECHNICAL		22000 1							33000 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL			21000 2	20138 8				23000 1	17500 1
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	16280 2	26007 2	30000 2		24550 4	27500 1	20024 8		33000 3
BACHELOR - TECHNICAL								19237 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		25000 2	25500 2						
BACHELOR - TECHNICAL							32935 13		34310 28 39000/31000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								35000 1	
BACHELOR - TECHNICAL	34507 1	33565 4	32444 10	33363 6	36760 5	26167 3	39270 10	32714 14	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			22360 1	28333 3					

AVERAGE SALARY OFFERS MARCH 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL			23000 2		27377 5	28633 3	35467 3		
BACHELOR - TECHNICAL					33527 17	32214 4	34305 13		

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29400 5	24760 5	21830 20 34000/16000	21501 1	17000 1			23998 9
BACHELOR - TECHNICAL		30000 3		33000 3	24514 4		—		

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.3 April 1992

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Eastern Connecticut State University
Fordham University - Lincoln Center
Franklin Pierce College
Husson College
The King's College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
Rochester Institute of Technology
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
Syracuse University
Tufts University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1992 through April 6, 1992) and cumulatively (September 1, 1992, through April 6, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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ECPO REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	257	$22500	$26842	*	*	*	101	1618	$26924	$27230	$31000	$27000	$22000
BUSINESS ADMIN (INCL MGMT	9	87	30389	24912	*	*	*	41	483	27141	24467	34000	29000	18000
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	27	126	29944	27877	$33000	$30500	$26000	46	443	28717	26254	33000	30000	21501
HOTEL/RESTAURANT MGMT.	+	39	+	21261				5	60	20340	20747	*	*	*
HUMAN RSRCS (incl LABOR R	+	2	+	23400				3	27	26767	23977	*	*	*
MANAGEMENT INFO SYSTEMS	2	18	34000	29662	*	*	*	8	128	31163	28627	*	*	*
MARKETING/MARK MGMT (RESR	+	43	+	25781				12	374	21860	24033	*	*	*
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				1	27	23000	20736	*	*	*
COMMUNICATIONS	+	4	+	24400				4	117	21125	21503	*	*	*
JOURNALISM	+	12	+	18967				+	61	+	18822			
TELECOMMUN/BROADCASTING	+	+	+	+				+	12	+	20073			
EDUCATION														
ELEMENTARY EDUCATION	+	30	+	21015				5	142	21920	20177	*	*	*
PRE-ELEMENTARY EDUCATION	+	7	+	18387				+	10	+	18941			
PHYSICAL EDUCATION	+	1	+	11000				+	20	+	22375			
SPECIAL EDUCATION	+	11	+	22861				1	25	25620	22435	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	19190				2	19	24995	20155	*	*	*
TEXTILES & CLOTHING	+	5	+	19328				+	17	+	23038			
MERCHANDISING MANAGEMENT	2	3	13500	15667	*	*	*	3	17	19000	19853	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				1	24	24060	21894	*	*	*
LETTERS (incl English, Li	8	18	26113	26060	*	*	*	8	71	26113	22022	*	*	*
VISUAL & PERFORMING ARTS	+	4	+	17625				8	38	19708	21914	*	*	*
HUMANITIES - OTHER	+	10	+	27610				+	37	+	23395			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	5	+	27200				2	20	25000	21789	*	*	*
HISTORY	2	11	30250	23882	*	*	*	3	32	28667	22941	*	*	*
POLITICAL SCIENCE/GOVT	15	24	26597	25081	*	*	*	15	63	26597	23722	*	*	*
PSYCHOLOGY	2	17	24000	22682	*	*	*	4	87	24500	20061	*	*	*
SOCIOLOGY	+	3	+	23467				+	27	+	19198			
SOCIAL SCIENCES-OTHER	+	7	+	28743				2	78	20500	22140	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	10	34300	31589	*	*	*	4	50	34400	31899	*	*	*
AGRICULTURAL	+	2	+	34800				+	26	+	32804			
ARCHITECTURAL	+	1	+	28500				+	28	+	29423			
BIOENGINEERING & BIOMEDIC	+	1	+	31000				2	7	28180	29251	*	*	*
CHEMICAL	22	132	39302	39435	42600	39900	36100	38	572	39480	39332	41500	40000	37000
CIVIL	7	39	30911	30141	*	*	*	8	295	30923	30024	*	*	*
COMPUTER	4	31	33678	33824	*	*	*	7	102	34744	33432	*	*	*
ELECTRICAL/ELECTRONIC	16	142	34493	34603	*	*	*	41	658	35070	34231	37000	34900	33300

continued

ECPO REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 3/9/92 THROUGH 4/6/92

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)							
ENIVRONMENTAL ENGINEERING	4	4	$30941	$30941	*	*	*
INDUSTRIAL	24	70	32394	32610	$37000	$31230	$29000
MECHANICAL	22	166	34808	35132	37300	35002	32808
METALLURGICAL	1	7	33000	35571	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+			
NUCLEAR	1	3	34900	32133	*	*	*
PETROLEUM	+	11	+	38216			
TEXTILE	+	+	+	+			
ENGINEERING TECHNOLOGY	+	13	+	30405			
INDUSTRIAL TECHNOLOGY	+	+	+	+			
AGRICULTURAL & NATURAL RESOURCES							
AGRIBUSINESS	+	2	+	27000			
ANIMAL SCIENCES	+	+	+	+			
PLANT SCIENCES	+	+	+	+			
NATURAL RESOURCES	+	3	+	19467			
OTHER AGRICULTURAL SCIENC	+	3	+	19833			
COMPUTER SCIENCE							
COMPUTER SCIENCE	17	78	32438	30647	*	*	*
COMPUTER PROGRAMMING	+	15	+	33093			
INFORMATION SCIENCES & SY	+	8	+	32975			
SYSTEMS ANALYSIS	+	1	+	32000			
HEALTH SCIENCES							
ALLIED HEALTH	+	15	+	31427			
HEALTH SCIENCES	+	1	+	22000			
NURSING	+	10	+	31900			
PHARMACY	+	+	+	+			
SCIENCES							
ACTUARIAL	+	4	+	34271			
ARCHITECTURAL & ENVIRONME	+	+	+	+			
BIOLOGICAL	1	4	28500	25875	*	*	*
CHEMISTRY	2	8	29000	24493	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	27564			
MATHEMATICS	1	9	32500	31513	*	*	*
PHYSICS	+	1	+	31200			
OTHER PHYSICAL & EARTH SC	+	2	+	25000			
POLYMER SCIENCE	+	+	+	+			
TEXTILE SCIENCE	+	+	+	+			
TOTALS	192	1544					

CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)							
ENIVRONMENTAL ENGINEERING	5	5	$31653	$31653	*	*	*
INDUSTRIAL	30	245	33045	32991	$37000	$32500	$29000
MECHANICAL	63	771	35295	34967	38000	35400	33000
METALLURGICAL	1	29	33000	33482	*	*	*
MINING (INCL GEOLOGICAL)	+	16	+	32586			
NUCLEAR	3	20	36333	34436	*	*	*
PETROLEUM	+	37	+	40511			
TEXTILE	+	2	+	30500			
ENGINEERING TECHNOLOGY	37	208	30928	30971	35300	32000	25000
INDUSTRIAL TECHNOLOGY	+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES							
AGRIBUSINESS	+	57	+	24104			
ANIMAL SCIENCES	+	12	+	18400			
PLANT SCIENCES	+	6	+	23250			
NATURAL RESOURCES	+	11	+	22621			
OTHER AGRICULTURAL SCIENC	+	22	+	22489			
COMPUTER SCIENCE							
COMPUTER SCIENCE	57	373	32668	30952	36000	33500	27000
COMPUTER PROGRAMMING	+	24	+	30308			
INFORMATION SCIENCES & SY	6	39	30501	30043	*	*	*
SYSTEMS ANALYSIS	+	9	+	29087			
HEALTH SCIENCES							
ALLIED HEALTH	+	21	+	31067			
HEALTH SCIENCES	1	17	24000	22956	*	*	*
NURSING	3	58	28333	29494	*	*	*
PHARMACY	+	34	+	40744			
SCIENCES							
ACTUARIAL	+	9	+	30231			
ARCHITECTURAL & ENVIRONME	+	19	+	26956			
BIOLOGICAL	1	26	28500	24641	*	*	*
CHEMISTRY	2	45	29000	27925	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	8	+	26846			
MATHEMATICS	7	68	28165	27271	*	*	*
PHYSICS	+	5	+	29160			
OTHER PHYSICAL & EARTH SC	+	2	+	25000			
POLYMER SCIENCE	+	+	+	+			
TEXTILE SCIENCE	+	16	+	29590			
TOTALS	591	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	1	206	$22500	$26960	*	*	*	80	1356	$27440	$27513	$31000	$27750	$23000
ACCOUNTING (PRIVATE)	4	54	28750	26693	*	*	*	32	291	26309	25739	31000	27500	22000
COMMERCIAL BANKING (CNSMR	1	10	11000	21090	*	*	*	2	40	18000	19634	*	*	*
COMMERCIAL BANKING (LENDG	+	13	+	26500				1	47	40000	24372	*	*	*
INVESTMT BANKING (CORP FN	6	11	34833	33682	*	*	*	7	24	34000	30690	*	*	*
INVESTMT BANKNG (M & A)	2	2	31250	31250	*	*	*	2	2	31250	31250	*	*	*
INVESTMT BANKG (REAL EST)	+	+	+	+				+	3	+	32667			
INVESTMT BANKG (SALES & T	1	2	21000	20500	*	*	*	1	14	21000	24938	*	*	*
FINANCIAL/TREASURY ANALYS	21	57	30943	29564	$32000	$30800	$30000	26	161	30510	28128	33000	30650	29500
PORTFOLIO MGMT/BROKERAGE	1	7	30000	23739	*	*	*	1	27	30000	23158	*	*	*
UNDERWRITING	+	7	+	23443				+	40	+	23733			
INSURANCE - CLAIMS	1	4	28500	24545	*	*	*	3	41	23500	23447	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	4	+	15125				8	15	20138	18540	*	*	*
MEDIA PLANNING	+	2	+	29500				+	9	+	21144			
REPORTING	+	2	+	13500				+	15	+	16640			
PRODUCTION	+	1	+	38000				+	22	+	23968			
PUBLIC RELATIONS	+	+	+	+				1	29	23000	20735	*	*	*
WRITING / EDITING	+	7	+	29112				1	25	17500	23143	*	*	*
MARKETING														
ADVERTISING	+	3	+	19833				2	20	16280	21608	*	*	*
BRAND/PRODUCT MANAGEMENT	1	5	23000	22920	*	*	*	3	53	25005	24937	*	*	*
BUYER/MERCHANDISING	4	9	23250	23500	*	*	*	6	65	25500	23910	*	*	*
DISTRIBUTION	+	3	+	23403				+	21	+	24660			
MARKET RESEARCH	+	7	+	26229				4	32	24550	23935	*	*	*
PURCHASING	+	+	+	+				1	9	27500	29356	*	*	*
SALES	4	51	26660	24565	*	*	*	12	430	22236	24539	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	25000				1	28	19237	22114	*	*	*
FINANC,TAXA, MONETARY POL	+	3	+	23333				3	30	33000	24763	*	*	*
ECONOMIC PROGRAMS	+	1	+	20000				+	3	+	25500			
LAW ENFORCEMENT	+	6	+	28633				2	18	25000	23051	*	*	*
MILITARY	+	17	+	21182				2	43	25500	22911	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	40000				+	8	+	27459			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	2	45	33900	33452	*	*	*	15	356	33064	32223	*	*	*
ENVIRONMENTAL/SANITATION	3	14	27048	32327	*	*	*	3	77	27048	31481	*	*	*
MANUFACTURING/INDUSTRIAL	4	86	34187	36027	*	*	*	32	468	34294	34983	38500	34800	31460
SYSTEMS / PROGRAMMING	4	21	34750	32936	*	*	*	5	79	34701	32609	*	*	*
POWER SYSTEMS	4	11	33699	33946	*	*	*	8	94	33632	34505	*	*	*
SOFTWARE DESIGN & DEVELOP	5	25	32321	33943	*	*	*	15	107	32403	33767	*	*	*
HARDWARE DESIGN & DEVELOP	1	9	34200	33997	*	*	*	7	63	33483	33484	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	8	23	$31619	$34446	*	*	*	13	112	$33596	$35177	*	*	*
TESTING	1	7	36100	33840	*	*	*	4	59	28650	31693	*	*	*
PROCESS ENGINEERING	16	96	39306	39487	*	*	*	26	411	39292	39096	$42600	$39800	$36100
PROJECT ENGINEERING	4	52	33024	35370	*	*	*	19	464	32899	34989	*	*	*
OTHER ENGINEERING	33	211	35063	34029	$38400	$35000	$30000	79	714	35480	33683	39000	35400	31000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	21000				+	12	+	22675			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				1	5	22360	24684	*	*	*
NURSES / PERSONAL CARE	+	11	+	31273				3	63	28333	29142	*	*	*
OCCUPATIONAL THERAPY	+	9	+	29588				+	18	+	29348			
PHARMACIST	+	+	+	+				+	32	+	40916			
PHYSICAL THERAPY	+	4	+	35750				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	9	+	18764				2	35	20500	19800	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	5	+	17500				+	19	+	18947			
COUNSELING	+	2	+	20800				+	29	+	16782			
FUNDRAISING / DEVELOPMENT	+	1	+	15000				2	15	23000	21420	*	*	*
SOCIAL WORK	+	3	+	17367				+	31	+	17092			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	38	34514	30126	*	*	*	29	234	32705	29695	38000	34300	25000
INFORMATION SYSTEMS	2	16	33000	29400	*	*	*	9	117	31195	29272	*	*	*
SYSTEMS ANALYSIS & DESIGN	5	40	33908	32839	*	*	*	21	156	34376	31537	39000	34507	32000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	6	32500	33264	*	*	*	1	18	32500	29387	*	*	*
AGRICULTURE/NAT'L RESOURC	+	7	+	20414				+	52	+	21944			
ARCHITECTURE	+	+	+	+				+	13	+	23962			
CONSULTING	21	96	32143	30459	37900	32000	29000	29	259	31448	30030	37000	31000	27000
HUMAN RESRCS /INDUS RELS	+	10	+	30260				5	35	24760	26109	*	*	*
MANAGEMENT TRAINEE	12	109	29322	23739	*	*	*	35	580	25356	22890	33000	24000	17000
MATH/STATISTICIANS	1	2	35000	31060	*	*	*	6	16	25760	24258	*	*	*
PARALEGAL	8	10	21569	21755	*	*	*	9	16	21061	20672	*	*	*
RESEARCHERS NON-TECHNICAL	1	5	21000	31516	*	*	*	1	10	21000	24383	*	*	*
RESEARCHERS - TECHNICAL	2	7	29000	26071	*	*	*	2	22	29000	27370	*	*	*
TEACHING	+	57	+	21694				9	321	23998	21474	*	*	*
TOTALS	192	1544						591	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	11	+	$30588				+	106	+	$30929			
MBA--NON-TECH	+	12	+	35946				2	101	$40512	33061	*	*	*
MBA--TECH	1	2	$55000	52500	*	*	*	4	25	47806	38381	*	*	*
MS-BUSINESS	+	2	+	55000				3	5	34727	42836	*	*	*
ECONOMICS & FINANCE (BANK	4	6	54250	49167	*	*	*	4	30	54250	38205	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	6	+	31577			
MANAGEMENT INFORMATION SY	+	1	+	27600				+	4	+	29345			
MARKETING/MKTNG MGT (RESE	+	1	+	39000				+	5	+	37660			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	1	+	29500				+	3	+	22279			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	8	+	28394			
ELEMENTARY EDUCATION	+	+	+	+				+	14	+	26497			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	5	+	25726				+	8	+	23535			
HUMANITIES														
HUMANITIES - OTHER	2	3	33000	32000	*	*	*	2	10	33000	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	6	+	24068			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	37167				+	13	+	38268			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	1	1	42000	42000	*	*	*	1	5	42000	34920	*	*	*
CHEMICAL	10	13	39335	39304	*	*	*	10	29	39335	40305	*	*	*
CIVIL	1	17	30500	35084	*	*	*	1	57	30500	35465	*	*	*
COMPUTER	5	6	42800	42667	*	*	*	8	17	41563	40494	*	*	*
ELECTRICAL/ELECTRONIC	11	32	42279	42101	*	*	*	18	114	41750	40385	*	*	*
INDUSTRIAL	+	7	+	39514				3	22	38332	38070	*	*	*
MECHANICAL	5	36	36284	39790	*	*	*	11	100	37625	38917	*	*	*
METALLURGICAL	+	1	+	40800				+	3	+	38433			

continued

ECPO REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	3	+	$37267				+	4	+	37175			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	15300				+	6	+	22545			
HEALTH SCIENCES	+	+	+	+				+	11	+	25579			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	22300				+	4	+	23650			
CHEMISTRY	+	4	+	33900				+	8	+	33525			
COMPUTER SCIENCE														
COMPUTER SCIENCE	15	33	$42611	41508	*	*	*	39	96	$40963	39827	$46224	$40500	$36000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	6	+	36700				+	17	+	37059			
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	4	+	32575			
PHYSICS	1	1	36500	36500	*	*	*	2	3	27750	30168	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	56	210						108	861					

ECPO REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/92 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	20	+	$47975				+	59	+	$40690			
MBA--TECH	+	8	+	52275				+	27	+	44999			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	24	+	53138				+	87	+	48810			
MBA--TECH	+	29	+	55566				+	57	+	56670			
OVER 4 YEARS														
MBA--NON-TECH	+	20	+	55601				1	76	$30500	50656	*	*	*
MBA--TECH	+	20	+	54960				+	56	+	54438			
TOTALS	+	121						1	362					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	1	2	$42000	$52902	*	*	*	1	2	$42000	52902	*	*	*
ECONOMICS	+	1	+	46000				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	3	+	57267				2	17	53500	54661	*	*	*
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	+	+	+				+	4	+	60600			
ELECTRICAL/ELECTRONIC	3	6	58167	57250	*	*	*	5	22	58900	56457	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	2	2	54000	54000	*	*	*	2	14	54000	52740	*	*	*
METALLURGICAL	+	5	+	50700				2	15	56500	50749	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	1	+	52000				+	1	+	52000			
CHEMISTRY	2	8	51816	51833	*	*	*	4	39	51383	50861	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	1	+	48000				+	7	+	51934			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	1	2	45000	35500	*	*	*	1	3	45000	40867	*	*	*
POLYMER	+	1	+	50400				+	1	+	50400			
TOTALS	9	32						17	140					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27547 78 35200/23000			26250 2	22000 1	22000 1	25000 1		
BUSINESS ADMIN (INCL MGMT	31000 2			28200 1	26500 1	32333 3		30500 7	
ECONOM & FINANCE (BANKING	27000 1			28875 4	30684 19			29500 2	35000 1
MANAGEMENT INFO SYSTEMS							23700 1		
MARKETING/MARK MGMT (RESR						13200 1		18000 1	
ADVERTISING		23000 1							
COMMUNICATIONS						17500 1			
MERCHANDISING MANAGEMENT				11000 1					
LETTERS (incl English, Li				20000 1	36750 2				
VISUAL & PERFORMING ARTS		17000 1							
HISTORY					30250 2				
POLITICAL SCIENCE/GOVT				32000 1	32600 3			33000 2	
CIVIL								31000 1	30300 2
COMPUTER						38200 1			
ELECTRICAL/ELECTRONIC					40000 1		34000 1	31000 2	35400 1
ENIVRONMENTAL ENGINEERING									28132 2
INDUSTRIAL				31333 3	33083 6			34429 7	
MECHANICAL								32417 6	
ENGINEERING TECHNOLOGY									23250 2
COMPUTER SCIENCE				25000 1	29500 1	38200 1	31494 8	29143 7	
MATHEMATICS								24500 2	

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22438 4	20800 1		29250 2		18050 2			
BUSINESS ADMIN (INCL MGMT	28850 2	12000 1		26667 3	17000 1	17333 3			31000 1
ECONOM & FINANCE (BANKING	28000 3	19500 1	26100 1	25500 2		24333 3			
HOTEL/RESTAURANT MGMT.			20340 5						
HUMAN RSRCS (incl LABOR R				22000 1					
MANAGEMENT INFO SYSTEMS				35000 1					
MARKETING/MARK MGMT (RESR						20700 4			18200 1
MERCHANDISING MANAGEMENT						30000 1			
LETTERS (incl English, Li					22200 2	23500 2			
VISUAL & PERFORMING ARTS						21500 2			22250 2
POLITICAL SCIENCE/GOVT	21000 1				21330 5	23000 1			
PSYCHOLOGY						30000 1			
INDUSTRIAL				27000 1		23000 1			
COMPUTER SCIENCE	34500 2			32500 4		30000 1			
INFORMATION SCIENCES & SY				28500 2					
BIOLOGICAL				28500 1					
MATHEMATICS				32250 2					

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						28000 2		28000 1	
BUSINESS ADMIN (INCL MGMT	13500 1		23600 1		31200 1	32000 1	27100 2		
ECONOM & FINANCE (BANKING			18000 1	35000 1		21501 1	29000 1		
HUMAN RSRCS (incl LABOR R				25000 1					
MARKETING/MARK MGMT (RESR							23000 1		
COMMUNICATIONS								23000 1	
ELEMENTARY EDUCATION					21920 5				
SPECIAL EDUCATION					25620 1				
HUMAN ECOLOGY (HOME ECONO			22000 1						
FOREIGN LANGUAGES					24060 1				
LETTERS (incl English, Li		24000 1							
CRIMINAL JUSTICE							25000 2		
HISTORY					25500 1				
POLITICAL SCIENCE/GOVT		31000 1					21500 1		
SOCIAL SCIENCES-OTHER									17000 1
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL		41067 3							
CIVIL		30000 1					26440 2		
COMPUTER		29400 1							
ELECTRICAL/ELECTRONIC		34116 1		33250 2					
INDUSTRIAL				34000 1		26000 1			
MECHANICAL		35004 1	30000 1	34700 1					
NUCLEAR				34900 1					

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ENGINEERING TECHNOLOGY				31687 3					
COMPUTER SCIENCE						19237 1			
HEALTH SCIENCES									24000 1
NURSING								28333 3	
MATHEMATICS						24528 2			

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT					34500 1				29000 1
ECONOM & FINANCE (BANKING					27900 1				
MANAGEMENT INFO SYSTEMS						35000 1		34200 1	28000 1
VISUAL & PERFORMING ARTS		15600 1							23000 1
PSYCHOLOGY			23000 1	25000 1					
AEROSPACE & AERONAUTICAL					35000 1				
BIOENGINEERING & BIOMEDIC									22360 1
CHEMICAL						39750 2			38813 15
ELECTRICAL/ELECTRONIC					36000 1		35760 1		
INDUSTRIAL						31460 1	33000 1		
MECHANICAL					34848 2		35275 8		36663 7
METALLURGICAL								33000 1	
ENGINEERING TECHNOLOGY							34400 4	27688 8	
COMPUTER SCIENCE					34080 4				35100 2
CHEMISTRY									29500 1

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	31000 1				28000 1			18500 1	23000 1
BUSINESS ADMIN (INCL MGMT	25000 1	27596 4							
ECONOM & FINANCE (BANKING		30500 1		30000 2					
MANAGEMENT INFO SYSTEMS	33000 1		32400 1						
MARKETING/MARK MGMT (RESR	30014 1								
COMMUNICATIONS			26000 1						
MERCHANDISING MANAGEMENT	16000 1								
AEROSPACE & AERONAUTICAL		34200 3							
CHEMICAL	35500 1		38600 1	40500 5				39240 1	41450 4
CIVIL			36300 1						
COMPUTER	35103 3	35000 1							
ELECTRICAL/ELECTRONIC	35950 4	35031 22 37670/34000					35000 1		
ENIVRONMENTAL ENGINEERING	34500 1						36500 1		
INDUSTRIAL		29000 1	31500 1				40500 1		
MECHANICAL	35480 5	35294 10					37100 6	35750 2	38667 3
NUCLEAR							37500 1		
ENGINEERING TECHNOLOGY	34005 6	30007 9	34000 1					37500 2	
COMPUTER SCIENCE	36355 6	34727 9							35675 1
INFORMATION SCIENCES & SY	29254 2	35000 1							
MATHEMATICS		34600 1							

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						31500 1	28000 1
BUSINESS ADMIN (INCL MGMT							27500 3
ECONOM & FINANCE (BANKING					26000 1		
HUMAN RSRCS (incl LABOR R						33300 1	
MANAGEMENT INFO SYSTEMS					28000 1		
MARKETING/MARK MGMT (RESR							25700 3
COMMUNICATIONS							18000 1
HUMAN ECOLOGY (HOME ECONO						27990 1	
VISUAL & PERFORMING ARTS							14560 1
PSYCHOLOGY							20000 1
SOCIAL SCIENCES-OTHER							24000 1
CHEMICAL		37800 1				38500 1	39350 4
CIVIL							36600 1
COMPUTER						35300 1	
ELECTRICAL/ELECTRONIC						34800 2	37500 2
ENIVRONMENTAL ENGINEERING							31000 1
INDUSTRIAL						34800 3	39000 2
MECHANICAL						36800 4	33320 7
NUCLEAR							36600 1
ENGINEERING TECHNOLOGY			31000 1			29600 1	
COMPUTER SCIENCE			34500 1		27000 1		32977 7
INFORMATION SCIENCES & SY							32500 1
CHEMISTRY							28500 1

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27626 81 35200/23000	20000 2		25920 10	30832 28 40000/30000	24950 6	24350 2	29708 12	35000 1
BACHELOR - TECHNICAL				29750 4	33500 8	38200 2	31773 9	31260 25 37000/27000	28395 7

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25245 10	17433 3	21300 6	27389 9	21006 8	21942 19			23425 4
BACHELOR - TECHNICAL	34500 2			30700 10		26500 2			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	13500 1	27500 2	21200 3	30000 2	23998 9	27375 4	25386 7	25500 2	17000 1
BACHELOR - TECHNICAL		35960 7	30000 1	33145 8		23573 4	26440 2	28333 3	29000 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		15600 1	23000 1	25000 1	31200 2	35000 1		34200 1	26667 3
BACHELOR - TECHNICAL					34627 8	36987 3	34897 14	28278 9	36958 26 41500/34800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27003 5	28177 5	29200 2	30000 2	28000 1			18500 1	23000 1
BACHELOR - TECHNICAL	34899 28 41000/33000	34078 57 38000/31600	35100 4	40500 5			37210 10	37148 5	39684 8

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL					27000 2	30930 3	
BACHELOR - TECHNICAL		37800 1	32750. 2		27000 1	35383 12	

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH	55000 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		46224 1							
MBA--TECH		43112 2							

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						34800 1	
MBA--TECH							50000 1

AVERAGE SALARY OFFERS   APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27446 79 35200/23000	25318 17							25750 1
BUSINESS ADMIN (INCL MGMT		26667 6							27100 2
ECONOM & FINANCE (BANKING	27000 1	28786 7	25000 1	40000 1	30750 4	31500 1		21000 1	30850 10
MANAGEMENT INFO SYSTEMS		28000 1							
MERCHANDISING MANAGEMENT			11000 1						
LETTERS (incl English, Li					40000 1				33500 1
HISTORY									30250 2
POLITICAL SCIENCE/GOVT					35000 1				31600 3
ELECTRICAL/ELECTRONIC					40000 1				
INDUSTRIAL						31000 1			30700 5
COMPUTER SCIENCE									31250 2
INFORMATION SCIENCES & SY		22000 1							

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			21000 1						
ECONOM & FINANCE (BANKING	30000 1		21000 1						
MARKETING/MARK MGMT (RESR				18000 1					
ADVERTISING				23000 1					
COMMUNICATIONS									17500 1
VISUAL & PERFORMING ARTS				20017 6				23000 1	
BIOLOGICAL			28500 1						

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							19500 2		37000 1
BUSINESS ADMIN (INCL MGMT					35000 1		25000 1		33000 1
ECONOM & FINANCE (BANKING			23000 1				24167 3		29000 1
MARKETING/MARK MGMT (RESR		26007 2			18600 2	27500 1	15350 2		
COMMUNICATIONS	18000 1				26000 1				
HUMAN ECOLOGY (HOME ECONO							27990 1		
MERCHANDISING MANAGEMENT			30000 1				16000 1		
LETTERS (incl English, Li			23500 2						
VISUAL & PERFORMING ARTS	14560 1								
POLITICAL SCIENCE/GOVT		23000 1							
PSYCHOLOGY			30000 1				20000 1		
INDUSTRIAL			23000 1						
MECHANICAL							35640 1		
COMPUTER SCIENCE								19237 1	

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			19000 1						
BUSINESS ADMIN (INCL MGMT			32000 1						
CRIMINAL JUSTICE		25000 2							
CHEMICAL									36650 2
CIVIL							33900 2	22880 1	
ELECTRICAL/ELECTRONIC							35860 5		34880 5
ENIVRONMENTAL ENGINEERING								27264 1	
INDUSTRIAL									33472 5
MECHANICAL							34953 3	31000 1	36599 9
ENGINEERING TECHNOLOGY							28800 5		32088 11

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING					19500 1			35000 1	35000 1
MANAGEMENT INFO SYSTEMS	33000 1								
POLITICAL SCIENCE/GOVT					32500 2				
PSYCHOLOGY					25000 1				
AEROSPACE & AERONAUTICAL								34300 2	34500 2
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL					39380 3		39755 22 42800/37800		39420 10
CIVIL								29400 1	32100 3
COMPUTER			35000 1	35150 2					32705 2
ELECTRICAL/ELECTRONIC	32000 1	33699 4		34200 1	35250 2	35550 2		36250 1	35362 17
ENIVRONMENTAL ENGINEERING									34000 3
INDUSTRIAL	37000 2								34500 3
MECHANICAL					35203 3		36500 3	35619 5	35404 33 41000/33240
METALLURGICAL					33000 1				
NUCLEAR							37500 1		35750 2
ENGINEERING TECHNOLOGY		33565 4	32000 1	32470 4		21750 2		30860 9	30000 1
COMPUTER SCIENCE			32004 12						
INFORMATION SCIENCES & SY	34507 1		35000 1						32500 1

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
SOCIAL-SCIENCES-OTHER									17000 1
BIOENGINEERING & BIOMEDIC			22360 1						
HEALTH SCIENCES									24000 1
NURSING				28333 3					

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28961 3		35167 3		
ECONOM & FINANCE (BANKING						28000 1			
HUMAN RSRCS (incl LABOR R					22000 1				
MANAGEMENT INFO SYSTEMS					28000 1	28950 2	33700 2		
MARKETING/MARK MGMT (RESR			23000 1						
COMMUNICATIONS			23000 1						
CHEMICAL					40000 1				
COMPUTER					36250 2				
INDUSTRIAL							39000 2		
COMPUTER SCIENCE					33753 20 41000/31000	32051 5	33539 13		
INFORMATION SCIENCES & SY					24000 1		35000 1		
MATHEMATICS						34600 1		32500 1	

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		30611 9	21833 3	21375 8		17000 1			31200 1
ECONOM & FINANCE (BANKING		32000 2		27500 6	21501 1				
HOTEL/RESTAURANT MGMT.				20340 5					
HUMAN RSRCS (incl LABOR R			29150 2						
MANAGEMENT INFO SYSTEMS					35000 1				
MARKETING/MARK MGMT (RESR				24633 3					
ELEMENTARY EDUCATION									21920 5
SPECIAL EDUCATION									25620 1
HUMAN ECOLOGY (HOME ECONO				22000 1					
FOREIGN LANGUAGES									24060 1
LETTERS (incl English, Li				22000 2		22200 2			
HISTORY									25500 1
POLITICAL SCIENCE/GOVT		32000 1				21358 6	21000 1		
PSYCHOLOGY				23000 1					
SOCIAL SCIENCES-OTHER				24000 1					
CIVIL		31000 1							
ELECTRICAL/ELECTRONIC		29000 1		35160 1					
ENIVRONMENTAL ENGINEERING		29000 1							
INDUSTRIAL		33375 8		31333 3					
MECHANICAL		31167 3		33850 2					
COMPUTER SCIENCE		29500 2		33000 2					
CHEMISTRY								29000 2	
MATHEMATICS		32000 1			24514 4				

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27440 80 35200/23000	26448 31 32500/22000	18000 2	40000 1	33000 6	31500 1		21000 1	30382 19
BACHELOR - TECHNICAL		22000 1			40000 1	31000 1			30857 7

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	30000 1		21000 2	20138 8				23000 1	17500 1
BACHELOR - TECHNICAL			28500 1						

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	16280 2	25005 3	26000 5		24550 4	27500 1	21017 11		33000 3
BACHELOR - TECHNICAL			23000 1				35640 1	19237 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		25000 2	25500 2						
BACHELOR - TECHNICAL							33064 15	27048 3	34294 32 39000/31460

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	33000 1				27375 4			35000 1	
BACHELOR - TECHNICAL	35127 4	33632 8	32403 15	33483 7	36361 9	28650 4	39292 26 42800/36100	32783 18	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			22360 1	28333 3					

AVERAGE SALARY OFFERS APRIL 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL			23000 2		27377 5	28633 3	34580 5		
BACHELOR - TECHNICAL					33815 24 41000/31000	32476 6	34313 16	32500 1	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30958 12	24760 5	23133 27 34000/16000	28251 2	21061 9	21000 1		23998 9
BACHELOR - TECHNICAL		31794 17		32858 8	24514 4			29000 2	

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1992

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Eastern Connecticut State University
Fordham University - Lincoln Center
Franklin Pierce College
Husson College
The King's College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
Rochester Institute of Technology
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
Syracuse University
Tufts University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 6, 1992 through May 8, 1992) and cumulatively (September 1, 1992, through May 8, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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ISSN 1048-7751

ECPO REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	16	166	$26688	$24917	*	*	*	117	1784	$26892	$27014	$31500	$27000	$22000
BUSINESS ADMIN (INCL MGMT	3	91	28667	24806	*	*	*	44	574	27245	24521	34500	29000	18000
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	5	116	24400	26640	*	*	*	51	559	28294	26334	32500	30000	21501
HOTEL/RESTAURANT MGMT.	+	6	+	18860				5	66	20340	20575	*	*	*
HUMAN RSRCS (incl LABOR R	1	3	33000	27167	*	*	*	4	30	28325	24296	*	*	*
MANAGEMENT INFO SYSTEMS	3	30	28667	28558	*	*	*	11	158	30482	28614	*	*	*
MARKETING/MARK MGMT (RESR	7	89	24457	23769	*	*	*	19	463	22817	23982	*	*	*
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	1	7	17000	21457	*	*	*	2	34	20000	20884	*	*	*
COMMUNICATIONS	1	39	28200	21779	*	*	*	5	156	22540	21572	*	*	*
JOURNALISM	+	5	+	20300				+	66	+	18934			
TELECOMMUN/BROADCASTING	+	1	+	19500				+	13	+	20028			
EDUCATION														
ELEMENTARY EDUCATION	+	17	+	19106				5	159	21920	20062	*	*	*
PRE-ELEMENTARY EDUCATION	+	+	+	+				+	10	+	18941			
PHYSICAL EDUCATION	+	+	+	+				+	20	+	22375			
SPECIAL EDUCATION	+	3	+	17460				1	28	25620	21902	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	22933				2	22	24995	20533	*	*	*
TEXTILES & CLOTHING	+	+	+	+				+	17	+	23038			
MERCHANDISING MANAGEMENT	+	1	+	12000				3	18	19000	19417	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	3	26000	21333	*	*	*	2	27	25030	21832	*	*	*
LETTERS (incl English, Li	4	14	22375	27168	*	*	*	12	85	24867	22869	*	*	*
VISUAL & PERFORMING ARTS	+	8	+	18533				8	46	19708	21326	*	*	*
HUMANITIES - OTHER	+	6	+	24150				+	43	+	23500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	17267				2	23	25000	21199	*	*	*
HISTORY	+	8	+	22088				3	40	28667	22771	*	*	*
POLITICAL SCIENCE/GOVT	+	8	+	22390				15	71	26597	23572	*	*	*
PSYCHOLOGY	1	12	18000	21275	*	*	*	5	99	23200	20208	*	*	*
SOCIOLOGY	+	1	+	14040				+	28	+	19014			
SOCIAL SCIENCES-OTHER	2	8	20600	18238	*	*	*	4	86	20550	21777	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	11	+	30721				4	61	34400	31687	*	*	*
AGRICULTURAL	+	4	+	28870				+	30	+	32280			
ARCHITECTURAL	+	4	+	29375				+	32	+	29417			
BIOENGINEERING & BIOMEDIC	+	+	+	+				2	7	28180	29251	*	*	*
CHEMICAL	1	147	40500	38588	*	*	*	39	719	39506	39180	41500	40000	37000
CIVIL	+	90	+	29333				8	385	30923	29862	*	*	*
COMPUTER	+	48	+	32895				7	150	34744	33260	*	*	*
ELECTRICAL/ELECTRONIC	1	158	34000	33691	*	*	*	42	816	35044	34127	37000	34890	33300

continued

ECPO REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				5	5	$31653	$31653	*	*	*
INDUSTRIAL	2	90	$35740	$32594	*	*	*	32	335	33214	32885	$37000	$33000	$30000
MECHANICAL	3	194	37000	33824	*	*	*	66	965	35373	34737	38000	35450	33000
METALLURGICAL	+	9	+	32444				1	38	33000	33236	*	*	*
MINING (INCL GEOLOGICAL)	+	7	+	29394				+	23	+	31614			
NUCLEAR	+	2	+	36595				3	22	36333	34632	*	*	*
PETROLEUM	+	5	+	42021				+	42	+	40690			
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	+	19	+	30958				37	227	30928	30970	35300	32000	25000
INDUSTRIAL TECHNOLOGY	+	1	+	28200				+	6	+	26900			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	23333				+	63	+	24030			
ANIMAL SCIENCES	+	4	+	19250				+	16	+	18613			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	+	+	+				+	11	+	22621			
OTHER AGRICULTURAL SCIENC	+	14	+	24257				+	36	+	23177			
COMPUTER SCIENCE														
COMPUTER SCIENCE	4	69	32000	31534	*	*	*	61	442	32625	31043	36000	33000	27000
COMPUTER PROGRAMMING	+	15	+	32407				+	39	+	31115			
INFORMATION SCIENCES & SY	+	10	+	29080				6	49	30501	29846	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				+	9	+	29087			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	21	+	31067			
HEALTH SCIENCES	+	3	+	21000				1	20	24000	22662	*	*	*
NURSING	+	+	+	+				3	58	28333	29494	*	*	*
PHARMACY	+	1	+	48000				+	35	+	40951			
SCIENCES														
ACTUARIAL	+	1	+	23500				+	10	+	29558			
ARCHITECTURAL & ENVIRONME	+	3	+	19357				+	22	+	25920			
BIOLOGICAL	+	2	+	22372				1	28	28500	24479	*	*	*
CHEMISTRY	+	13	+	29361				2	58	29000	28247	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	36000				+	9	+	27863			
MATHEMATICS	1	29	22000	29568	*	*	*	8	97	27395	27958	*	*	*
PHYSICS	+	4	+	30660				+	9	+	29827			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	57	1612						648	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	10	100	$28200	$25232	*	*	*	90	1456	$27524	$27357	$31000	$28000	$23000
ACCOUNTING (PRIVATE)	5	61	24200	24578	*	*	*	37	352	26024	25538	31000	27000	20800
COMMERCIAL BANKING (CNSMR	+	17	+	20882				2	57	18000	20006	*	*	*
COMMERCIAL BANKING (LENDG	+	16	+	23363				1	63	40000	24116	*	*	*
INVESTMT BANKING (CORP FN	1	5	30500	29556	*	*	*	8	29	33563	30494	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	31000				2	3	31250	31167	*	*	*
INVESTMT BANKG (REAL EST)	+	6	+	26833				+	9	+	28778			
INVESTMT BANKG (SALES & T	1	4	25000	26850	*	*	*	2	18	23000	25363	*	*	*
FINANCIAL/TREASURY ANALYS	1	27	23000	27705	*	*	*	27	188	30231	28068	33000	30500	27000
PORTFOLIO MGMT/BROKERAGE	+	8	+	22700				1	35	30000	23053	*	*	*
UNDERWRITING	1	5	27000	26100	*	*	*	1	45	27000	23996	*	*	*
INSURANCE - CLAIMS	+	9	+	22791				3	50	23500	23329	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	10	+	20050				8	25	20138	19144	*	*	*
MEDIA PLANNING	1	1	17000	17000	*	*	*	1	10	17000	20730	*	*	*
REPORTING	+	3	+	18604				+	18	+	16967			
PRODUCTION	+	4	+	15500				+	26	+	22665			
PUBLIC RELATIONS	+	5	+	20800				1	34	23000	20744	*	*	*
WRITING / EDITING	+	7	+	32694				1	32	17500	25232	*	*	*
MARKETING														
ADVERTISING	+	3	+	19000				2	23	16280	21268	*	*	*
BRAND/PRODUCT MANAGEMENT	2	9	23500	28244	*	*	*	5	62	24403	25417	*	*	*
BUYER/MERCHANDISING	+	13	+	24985				6	78	25500	24089	*	*	*
DISTRIBUTION	+	5	+	21740				+	26	+	24099			
MARKET RESEARCH	1	11	23500	26227	*	*	*	5	43	24340	24521	*	*	*
PURCHASING	+	1	+	30000				1	10	27500	29420	*	*	*
SALES	3	105	26633	25086	*	*	*	15	535	23115	24647	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	2	+	19500				1	30	19237	21939	*	*	*
FINANC,TAXA, MONETARY POL	2	4	27500	26125	*	*	*	5	34	30800	24923	*	*	*
ECONOMIC PROGRAMS	+	2	+	19303				+	5	+	23021			
LAW ENFORCEMENT	+	2	+	27310				2	20	25000	23477	*	*	*
MILITARY	+	6	+	27880				2	49	25500	23519	*	*	*
NATIONAL SECURITY	+	1	+	36000				+	2	+	32000			
URBAN / REGIONAL PLANNING	+	+	+	+				+	8	+	27459			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	+	73	+	31264				15	429	33064	32060	*	*	*
ENVIRONMENTAL/SANITATION	+	14	+	32357				3	91	27048	31616	*	*	*
MANUFACTURING/INDUSTRIAL	+	64	+	32651				32	532	34294	34702	38500	34800	31460
SYSTEMS / PROGRAMMING	1	48	32000	32416	*	*	*	6	127	34251	32536	*	*	*
POWER SYSTEMS	+	17	+	34032				8	111	33632	34432	*	*	*
SOFTWARE DESIGN & DEVELOP	1	43	34000	33405	*	*	*	16	150	32503	33663	*	*	*
HARDWARE DESIGN & DEVELOP	+	28	+	35082				7	91	33483	33975	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	20	+	$35748				13	132	$33596	$35264	*	*	*
TESTING	+	11	+	29703				4	70	28650	31380	*	*	*
PROCESS ENGINEERING	2	91	$36500	39173	*	*	*	28	502	39093	39110	$42600	$39520	$36100
PROJECT ENGINEERING	+	159	+	33654				19	623	32899	34648	*	*	*
OTHER ENGINEERING	3	218	38167	33189	*	*	*	82	932	35578	33568	39000	35450	32500
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	21440				+	14	+	22499			
INDUSTRIAL HYGIENE	+	1	+	13832				+	1	+	13832			
MEDICAL TECHNOLOGY	+	4	+	20750				1	9	22360	22936	*	*	*
NURSES / PERSONAL CARE	+	1	+	33360				3	64	28333	29208	*	*	*
OCCUPATIONAL THERAPY	+	+	+	+				+	18	+	29348			
PHARMACIST	+	1	+	48000				+	33	+	41130			
PHYSICAL THERAPY	+	+	+	+				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	6	+	21476				2	41	20500	20046	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	4	+	18085				+	23	+	18797			
COUNSELING	2	11	21700	18371	*	*	*	2	40	21700	17219	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				2	15	23000	21420	*	*	*
SOCIAL WORK	+	9	+	19369				+	40	+	17604			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	4	39	27750	28948	*	*	*	33	273	32104	29588	36400	33840	25000
INFORMATION SYSTEMS	2	24	29500	30175	*	*	*	11	141	30887	29426	*	*	*
SYSTEMS ANALYSIS & DESIGN	1	27	36000	33776	*	*	*	22	183	34450	31868	39000	34674	32000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	3	+	29853				1	21	32500	29454	*	*	*
AGRICULTURE/NAT'L RESOURC	1	3	15800	17933	*	*	*	1	55	15800	21726	*	*	*
ARCHITECTURE	+	1	+	20070				+	14	+	23684			
CONSULTING	+	77	+	30898				29	336	31448	30229	37000	31000	27000
HUMAN RESRCS /INDUS RELS	2	11	28000	23158	*	*	*	7	46	25686	25403	*	*	*
MANAGEMENT TRAINEE	5	106	27496	23652	*	*	*	40	686	25624	23008	34700	24000	17000
MATH/STATISTICIANS	+	+	+	+				6	16	25760	24258	*	*	*
PARALEGAL	3	3	22500	22500	*	*	*	12	19	21421	20961	*	*	*
RESEARCHERS NON-TECHNICAL	1	3	19500	29433	*	*	*	2	13	20250	25548	*	*	*
RESEARCHERS - TECHNICAL	+	1	+	26644				2	23	29000	27339	*	*	*
TEACHING	1	36	22000	20049	*	*	*	10	357	23798	21330	*	*	*
TOTALS	57	1612						648	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 4 MAY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	27	+	$30557				+	133	+	$30853			
MBA--NON-TECH	2	32	$46750	36178	*	*	*	4	133	$43631	33811	*	*	*
MBA--TECH	+	11	+	39655				4	36	47806	38770	*	*	*
MS-BUSINESS	+	1	+	31000				3	6	34727	40863	*	*	*
ECONOMICS & FINANCE (BANK	+	11	+	33282				4	41	54250	36884	*	*	*
HUMAN RESOURCES (INCL LAB	+	4	+	23275				+	10	+	28256			
MANAGEMENT INFORMATION SY	1	5	40000	40520	*	*	*	1	9	40000	35553	*	*	*
MARKETING/MKTNG MGT (RESE	+	1	+	32000				+	6	+	36717			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	3	+	22279			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	23990				+	9	+	27905			
ELEMENTARY EDUCATION	+	3	+	24398				+	17	+	26127			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	8	+	23535			
HUMANITIES														
HUMANITIES - OTHER	+	+	+	+				2	10	33000	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	1	+	17500				+	7	+	23130			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	34900				+	18	+	37332			
AGRICULTURAL	+	5	+	38636				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	5	42000	34920	*	*	*
CHEMICAL	+	1	+	42600				10	30	39335	40382	*	*	*
CIVIL	+	10	+	33080				1	67	30500	35109	*	*	*
COMPUTER	+	11	+	38273				8	28	41563	39621	*	*	*
ELECTRICAL/ELECTRONIC	3	45	46000	40956	*	*	*	21	160	42357	40534	$44000	$41300	$40000
INDUSTRIAL	+	8	+	41003				3	30	38332	38852	*	*	*
MECHANICAL	+	28	+	39822				11	128	37625	39115	*	*	*
METALLURGICAL	+	3	+	38333				+	6	+	38383			

continued

ECPO REGIONAL Report No. 4 MAY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	5	+	$36916				+	9	+	37031			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	25000				+	12	+	25531			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	4	+	23650			
CHEMISTRY	+	+	+	+				+	8	+	33525			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	15	+	42068				39	111	$40963	40130	$46224	$40500	$36000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	28000				+	18	+	36556			
MATHEMATICS (INCL ACTUARI	+	3	+	28286				+	7	+	30737			
PHYSICS	+	+	+	+				2	3	27750	30168	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	6	238						114	1100					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	19	+	$49637				+	78	+	$42869			
MBA--TECH	+	14	+	47036				+	41	+	45694			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	30	+	48717				+	117	+	48786			
MBA--TECH	+	46	+	57957				+	103	+	57245			
OVER 4 YEARS														
MBA--NON-TECH	+	49	+	46378				1	125	$30500	48979	*	*	*
MBA--TECH	+	33	+	52701				+	89	+	53794			
TOTALS	+	191						1	553					

[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

ECPO REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	1	+	$59160				1	3	$42000	54988	*	*	*
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	5	+	48987				+	6	+	50239			
CHEMICAL	+	10	+	52614				2	27	53500	53903	*	*	*
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	1	+	60000				+	5	+	60480			
ELECTRICAL/ELECTRONIC	+	7	+	52299				5	29	58900	55453	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	1	+	50000				2	15	54000	52557	*	*	*
METALLURGICAL	+	1	+	55500				2	16	56500	51046	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	+	2	+	53000				4	41	51383	50965	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	7	+	51934			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	2	2	$44000	44000	*	*	*	3	5	44333	42120	*	*	*
POLYMER	+	+	+	+				+	1	+	50400			
TOTALS	2	30						19	170					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27682 89 35200/23000			26250 2	22000 1	22000 1	25000 1		
BUSINESS ADMIN (INCL MGMT	31000 2			28200 1	31250 2	32333 3		30563 8	
ECONOM & FINANCE (BANKING	27000 1			28875 4	30405 21 33000/30000			26167 3	35000 1
MANAGEMENT INFO SYSTEMS				27000 1	32000 1	27000 1	23700 1		
MARKETING/MARK MGMT (RESR				23000 1		13200 1		18000 1	
ADVERTISING		20000 2							
COMMUNICATIONS						17500 1			
MERCHANDISING MANAGEMENT				11000 1					
LETTERS (incl English, Li				20000 1	36750 2				
VISUAL & PERFORMING ARTS		17000 1							
HISTORY					30250 2				
POLITICAL SCIENCE/GOVT				32000 1	32600 3			33000 2	
CIVIL								31000 1	30300 2
COMPUTER						38200 1			
ELECTRICAL/ELECTRONIC					40000 1		34000 1	31000 2	35400 1
ENIVRONMENTAL ENGINEERING									28132 2
INDUSTRIAL				31333 3	33083 6			34429 7	
MECHANICAL								32417 6	
ENGINEERING TECHNOLOGY									23250 2
COMPUTER SCIENCE				25000 1	29500 1	38200 1	31551 9	29143 7	
MATHEMATICS								24500 2	

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22438 4	20900 2		26167 3		18050 2			22000 1
BUSINESS ADMIN (INCL MGMT	28850 2	12000 1		26667 3	17000 1	17750 4			31000 1
ECONOM & FINANCE (BANKING	28000 3	19500 1	26100 1	25500 2		24333 3			
HOTEL/RESTAURANT MGMT.			20340 5						
HUMAN RSRCS (incl LABOR R				22000 1					
MANAGEMENT INFO SYSTEMS				35000 1					
MARKETING/MARK MGMT (RESR		23500 2		27000 1		21560 5			18200 1
MERCHANDISING MANAGEMENT						30000 1			
FOREIGN LANGUAGES									26000 1
LETTERS (incl English, Li					22380 5	23000 3			
VISUAL & PERFORMING ARTS						21500 2			22250 2
POLITICAL SCIENCE/GOVT	21000 1				21330 5	23000 1			
PSYCHOLOGY						30000 1			
INDUSTRIAL				27000 1		23000 1			
COMPUTER SCIENCE	34500 2			31400 5		30000 1			
INFORMATION SCIENCES & SY				28500 2					
BIOLOGICAL				28500 1					
MATHEMATICS				32250 2					

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						26000 3		28000 1	
BUSINESS ADMIN (INCL MGMT	13500 1		23600 1		31200 1	32000 1	27100 2		
ECONOM & FINANCE (BANKING			18000 1	35000 1		21501 1	29000 1		
HUMAN RSRCS (incl LABOR R				29000 2					
MARKETING/MARK MGMT (RESR							23000 1		
COMMUNICATIONS			28200 1					23000 1	
ELEMENTARY EDUCATION					21920 5				
SPECIAL EDUCATION					25620 1				
HUMAN ECOLOGY (HOME ECONO			22000 1						
FOREIGN LANGUAGES					24060 1				
LETTERS (incl English, Li		24000 1							
CRIMINAL JUSTICE							25000 2		
HISTORY					25500 1				
POLITICAL SCIENCE/GOVT		31000 1					21500 1		
SOCIAL SCIENCES-OTHER						15800 1		25400 1	17000 1
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL		41067 3							
CIVIL		30000 1					26440 2		
COMPUTER		29400 1							
ELECTRICAL/ELECTRONIC		34116 1		33250 2					
INDUSTRIAL				34000 1		26000 1			
MECHANICAL		35004 1	30000 1	34700 1					
NUCLEAR				34900 1					

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ENGINEERING TECHNOLOGY				31687 3					
COMPUTER SCIENCE						19237 1			
HEALTH SCIENCES									24000 1
NURSING								28333 3	
MATHEMATICS					22000 1	24528 2			

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT					34500 1				29000 1
ECONOM & FINANCE (BANKING					27900 1				
MANAGEMENT INFO SYSTEMS						35000 1		34200 1	28000 1
VISUAL & PERFORMING ARTS		15600 1							23000 1
PSYCHOLOGY			20500 2	25000 1					
AEROSPACE & AERONAUTICAL					35000 1				
BIOENGINEERING & BIOMEDIC									22360 1
CHEMICAL						39750 2			38813 15
ELECTRICAL/ELECTRONIC					36000 1		35760 1		
INDUSTRIAL						31460 1	33000 1		
MECHANICAL					34848 2		35275 8		36627 9
METALLURGICAL								33000 1	
ENGINEERING TECHNOLOGY							34400 4	27688 8	
COMPUTER SCIENCE					34080 4				35100 2
CHEMISTRY									29500 1

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	31000 1				28000 1			18500 1	23000 1
BUSINESS ADMIN (INCL MGMT	25000 1	27596 4							
ECONOM & FINANCE (BANKING		30500 1	23500 2	30000 2					
MANAGEMENT INFO SYSTEMS	33000 1		32400 1						
MARKETING/MARK MGMT (RESR	30014 1		25700 1						
COMMUNICATIONS			26000 1						
MERCHANDISING MANAGEMENT	16000 1								
AEROSPACE & AERONAUTICAL		34200 3							
CHEMICAL	35500 1		38600 1	40500 5				39240 1	41450 4
CIVIL			36300 1						
COMPUTER	35103 3	35000 1							
ELECTRICAL/ELECTRONIC	35950 4	34986 23 37670/34000					35000 1		
ENIVRONMENTAL ENGINEERING	34500 1						36500 1		
INDUSTRIAL		32440 2	31500 1				40500 1	35600 1	
MECHANICAL	35480 5	35294 10					37100 6	35750 2	38667 3
NUCLEAR							37500 1		
ENGINEERING TECHNOLOGY	34005 6	30007 9	34000 1					37500 2	
COMPUTER SCIENCE	36355 6	34854 10	33000 1						35675 1
INFORMATION SCIENCES & SY	29254 2	35000 1							
MATHEMATICS		34600 1							

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						31500 1	27500 2
BUSINESS ADMIN (INCL MGMT							27500 3
ECONOM & FINANCE (BANKING					26000 1		
HUMAN RSRCS (incl LABOR R						33300 1	
MANAGEMENT INFO SYSTEMS					28000 1		
MARKETING/MARK MGMT (RESR			23500 1				25700 3
COMMUNICATIONS							18000 1
HUMAN ECOLOGY (HOME ECONO						27990 1	
VISUAL & PERFORMING ARTS							14560 1
PSYCHOLOGY							20000 1
SOCIAL SCIENCES-OTHER							24000 1
CHEMICAL		37800 1				39500 2	39350 4
CIVIL							36600 1
COMPUTER						35300 1	
ELECTRICAL/ELECTRONIC						34800 2	37500 2
ENIVRONMENTAL ENGINEERING							31000 1
INDUSTRIAL						34800 3	39000 2
MECHANICAL						37040 5	33320 7
NUCLEAR							36600 1
ENGINEERING TECHNOLOGY			31000 1			29600 1	
COMPUTER SCIENCE			34500 1		27000 1		32977 7
INFORMATION SCIENCES & SY							32500 1
CHEMISTRY							28500 1

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27747 92 35200/23000	19000 3		25767 12	30838 32 40000/30000	25243 7	24350 2	29071 14	35000 1
BACHELOR - TECHNICAL				29750 4	33500 8	38200 2	31796 10	31260 25 37000/27000	28395 7

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25245 10	20050 6	21300 6	26682 11	21414 11	21950 22 30000/17000			23617 6
BACHELOR - TECHNICAL	34500 2			30364 11		26500 2			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	13500 1	27500 2	22950 4	31000 3	23998 9	24550 6	25386 7	25467 3	17000 1
BACHELOR - TECHNICAL		35960 7	30000 1	33145 8	22000 1	23573 4	26440 2	28333 3	29000 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		15600 1	20500 2	25000 1	31200 2	35000 1		34200 1	26667 3
BACHELOR - TECHNICAL					34627 8	36987 3	34897 14	28278 9	36925 28 41500/34800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27003 5	28177 5	26220 5	30000 2	28000 1			18500 1	23000 1
BACHELOR - TECHNICAL	34899 28 41000/33000	34138 60 38000/31600	34680 5	40500 5			37210 10	36890 6	39684 8

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			23500 1		27000 2	30930 3	
BACHELOR - TECHNICAL		37800 1	32750 2		27000 1	35936 14	

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH	55000 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									46750 2
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		46224 1							
MBA--TECH		43112 2							

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						34800 1	
MBA--TECH							50000 1

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27530 89 35200/23000	24781 21 32500/20800							25750 1
BUSINESS ADMIN (INCL MGMT		27286 7							27100 2
ECONOM & FINANCE (BANKING	27000 1	28786 7	25000 1	40000 1	30700 5	31500 1		23000 2	30136 11
MANAGEMENT INFO SYSTEMS		28000 1							
MERCHANDISING MANAGEMENT			11000 1						
LETTERS (incl English, Li					40000 1				33500 1
HISTORY									30250 2
POLITICAL SCIENCE/GOVT					35000 1				31600 3
ELECTRICAL/ELECTRONIC					40000 1				
INDUSTRIAL						31000 1			30700 5
COMPUTER SCIENCE									31250 2
INFORMATION SCIENCES & SY		22000 1							

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			21000 1						
ECONOM & FINANCE (BANKING	30000 1		21000 1						
MARKETING/MARK MGMT (RESR		27000 1		18000 1					
ADVERTISING				23000 1	17000 1				
COMMUNICATIONS									17500 1
VISUAL & PERFORMING ARTS				20017 6				23000 1	
BIOLOGICAL			28500 1						

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							19500 2		30667 3
BUSINESS ADMIN (INCL MGMT					35000 1		25000 1		33000 1
ECONOM & FINANCE (BANKING			23000 1				24167 3		29000 1
MARKETING/MARK MGMT (RESR		25671 3			20233 3	27500 1	18800 3		
COMMUNICATIONS	18000 1				26000 1		28200 1		
HUMAN ECOLOGY (HOME ECONO							27990 1		
MERCHANDISING MANAGEMENT			30000 1				16000 1		
FOREIGN LANGUAGES							26000 1		
LETTERS (incl English, Li		22000 1	23500 2						
VISUAL & PERFORMING ARTS	14560 1								
POLITICAL SCIENCE/GOVT		23000 1							
PSYCHOLOGY			30000 1				20000 1		
INDUSTRIAL			23000 1						
MECHANICAL							35640 1		
COMPUTER SCIENCE								19237 1	

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			19000 1						
BUSINESS ADMIN (INCL MGMT			32000 1						
CRIMINAL JUSTICE		25000 2							
CHEMICAL									36650 2
CIVIL							33900 2	22880 1	
ELECTRICAL/ELECTRONIC							35860 5		34880 5
ENIVRONMENTAL ENGINEERING								27264 1	
INDUSTRIAL									33472 5
MECHANICAL							34953 3	31000 1	36599 9
ENGINEERING TECHNOLOGY							28800 5		32088 11

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING					19500 1			35000 1	35000 1
MANAGEMENT INFO SYSTEMS	33000 1								
POLITICAL SCIENCE/GOVT					32500 2				
PSYCHOLOGY					25000 1				
AEROSPACE & AERONAUTICAL								34300 2	34500 2
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL					39380 3		39755 22 42800/37800		39518 11
CIVIL								29400 1	32100 3
COMPUTER			35000 1	35150 2					32705 2
ELECTRICAL/ELECTRONIC	32000 1	33699 4	34000 1	34200 1	35250 2	35550 2		36250 1	35362 17
ENIVRONMENTAL ENGINEERING									34000 3
INDUSTRIAL	37000 2								34500 3
MECHANICAL					35203 3		36500 5	35619 5	35480 34 41000/33240
METALLURGICAL					33000 1				
NUCLEAR							37500 1		35750 2
ENGINEERING TECHNOLOGY		33565 4	32000 1	32470 4		21750 2		30860 9	30000 1
COMPUTER SCIENCE	32000 1		32004 12						36000 1
INFORMATION SCIENCES & SY	34507 1		35000 1						32500 1

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
SOCIAL SCIENCES-OTHER									17000 1
BIOENGINEERING & BIOMEDIC			22360 1						
HEALTH SCIENCES									24000 1
NURSING				28333 3					

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28961 3		35375 4		
ECONOM & FINANCE (BANKING					24000 1	28000 1			
HUMAN RSRCS (incl LABOR R					22000 1				
MANAGEMENT INFO SYSTEMS					27500 2	29225 4	33700 2		
MARKETING/MARK MGMT (RESR			23000 1						
COMMUNICATIONS			23000 1						
PSYCHOLOGY		18000 1							
SOCIAL SCIENCES-OTHER		25400 1							15800 1
CHEMICAL					40000 1				
COMPUTER					36250 2				
INDUSTRIAL							39000 2		
COMPUTER SCIENCE					33412 22 41000/31000	32051 5	33539 13		
INFORMATION SCIENCES & SY					24000 1		35000 1		
MATHEMATICS						34600 1		32500 1	

AVERAGE SALARY OFFERS MAY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		30611 9	21833 3	21111 9		17000 1			31200 1
ECONOM & FINANCE (BANKING		32000 2		27500 6	21501 1		19500 1		
HOTEL/RESTAURANT MGMT.				20340 5					
HUMAN RSRCS (incl LABOR R			30433 3						
MANAGEMENT INFO SYSTEMS					35000 1				
MARKETING/MARK MGMT (RESR			23000 1	24180 5					
ELEMENTARY EDUCATION									21920 5
SPECIAL EDUCATION									25620 1
HUMAN ECOLOGY (HOME ECONO				22000 1					
FOREIGN LANGUAGES									24060 1
LETTERS (incl English, Li				22000 2		22380 5			
HISTORY									25500 1
POLITICAL SCIENCE/GOVT		32000 1				21358 6	21000 1		
PSYCHOLOGY				23000 1					
SOCIAL SCIENCES-OTHER				24000 1					
CIVIL		31000 1							
ELECTRICAL/ELECTRONIC		29000 1		35160 1					
ENIVRONMENTAL ENGINEERING		29000 1							
INDUSTRIAL		33375 8		33096 5					
MECHANICAL		31167 3		33850 2					
COMPUTER SCIENCE		29500 2		33000 2					
CHEMISTRY								29000 2	
MATHEMATICS		32000 1			24514 4				22000 1

AVERAGE SALARY OFFERS   MAY 1992 ECPO REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330   PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27524 90 35200/23000	26136 36 32500/20800	18000 2	40000 1	32643 7	31500 1		23000 2	30012 20 33500/25750
BACHELOR - TECHNICAL		22000 1			40000 1	31000 1			30857 7

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	30000 1	27000 1	21000 2	20138 8	17000 1			23000 1	17500 1
BACHELOR - TECHNICAL			28500 1						

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	16280 2	24403 5	26000 5		24340 5	27500 1	22221 14		30800 5
BACHELOR - TECHNICAL			23000 1				35640 1	19237 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		25000 2	25500 2						
BACHELOR - TECHNICAL							33064 15	27048 3	34294 32 39000/31460

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	33000 1				27375 4			35000 1	
BACHELOR - TECHNICAL	34501 5	33632 8	32503 16	33483 7	36361 9	28650 4	39093 28 42800/36100	32783 18	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			22360 1	28333 3					

AVERAGE SALARY OFFERS   MAY 1992 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250   706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		21700 2	23000 2		26841 7	28980 5	34817 6		15800 1
BACHELOR - TECHNICAL					33522 26 41000/29000	32476 6	34313 16	32500 1	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30958 12	25686 7	23020 30 34000/16000	28251 2	21421 12	20250 2		23998 9
BACHELOR - TECHNICAL		31794 17		33434 10	24514 4			29000 2	22000 1

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1992

EASTERN REGION (ECPO)

Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Eastern Connecticut State University
Fordham University - Lincoln Center
Franklin Pierce College
Husson College
The King's College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
Rochester Institute of Technology
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
Syracuse University
Tufts University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 8, 1992 through June 12, 1992) and cumulatively (September 1, 1992, through June 12, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	95	895	$29067	$28042	$33000	$28000	$25500	212	2694	$27867	$27364	$32000	$28000	$22500
BUSINESS ADMIN (INCL MGMT	11	300	29377	23691	*	*	*	55	889	27672	24275	34884	29000	18000
DISTRIBUTION MANAGEMENT	+	1	+	33780				+	8	+	24848			
ECONOM & FINANCE (BANKING	40	444	29480	26745	33000	30000	25500	91	1053	28815	26539	33000	30000	24000
HOTEL/RESTAURANT MGMT.	+	48	+	22239				5	114	20340	21276	*	*	*
HUMAN RSRCS (incl LABOR R	+	21	+	21739				4	53	28325	23498	*	*	*
MANAGEMENT INFO SYSTEMS	4	72	30600	28702	*	*	*	15	230	30513	28641	*	*	*
MARKETING/MARK MGMT (RESR	26	315	24842	24114	29000	24250	20800	45	835	23987	24214	29000	24000	20000
REAL ESTATE	+	1	+	26500				+	3	+	25220			
COMMUNICATIONS														
ADVERTISING	1	21	18500	22143	*	*	*	3	55	19500	21365	*	*	*
COMMUNICATIONS	3	40	22380	21593	*	*	*	8	196	22480	21576	*	*	*
JOURNALISM	+	26	+	18977				+	95	+	19147			
TELECOMMUN/BROADCASTING	+	17	+	23155				+	37	+	22665			
EDUCATION														
ELEMENTARY EDUCATION	+	46	+	21439				5	205	21920	20371	*	*	*
PRE-ELEMENTARY EDUCATION	+	5	+	12984				+	15	+	16955			
PHYSICAL EDUCATION	+	3	+	23067				+	23	+	22465			
SPECIAL EDUCATION	+	4	+	21460				1	32	25620	21847	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	7	+	17986				2	29	24995	19918	*	*	*
TEXTILES & CLOTHING	+	25	+	22640				+	56	+	22717			
MERCHANDISING MANAGEMENT	+	14	+	19929				3	32	19000	19641	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	4	17	26125	25002	*	*	*	6	44	25760	23057	*	*	*
LETTERS (incl English, Li	14	61	22575	22112	*	*	*	26	146	23633	22553	32850	22350	17000
VISUAL & PERFORMING ARTS	8	20	24100	21335	*	*	*	16	66	21904	21329	*	*	*
HUMANITIES - OTHER	1	12	31000	22489	*	*	*	1	55	31000	23280	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	8	+	20146				2	31	25000	20927	*	*	*
HISTORY	15	46	23433	22781	*	*	*	18	86	24306	22776	*	*	*
POLITICAL SCIENCE/GOVT	14	50	22836	22426	*	*	*	29	121	24781	23099	32000	25000	20000
PSYCHOLOGY	13	55	20369	20634	*	*	*	18	154	21156	20360	*	*	*
SOCIOLOGY	3	22	18333	20845	*	*	*	3	50	18333	19820	*	*	*
SOCIAL SCIENCES-OTHER	9	46	20417	21048	*	*	*	13	132	20458	21523	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	8	19	31520	32371	*	*	*	12	80	32480	31849	*	*	*
AGRICULTURAL	+	6	+	28746				+	36	+	31691			
ARCHITECTURAL	+	24	+	28933				+	56	+	29209			
BIOENGINEERING & BIOMEDIC	+	1	+	34200				2	8	28180	29870	*	*	*
CHEMICAL	19	222	38753	39334	*	*	*	58	941	39259	39216	41600	40000	35500
CIVIL	21	191	31349	29072	36000	30240	28320	29	576	31231	29600	36600	30240	28080
COMPUTER	9	43	35834	32867	*	*	*	16	193	35358	33173	*	*	*
ELECTRICAL/ELECTRONIC	54	295	34365	33774	38000	35000	31250	96	1111	34662	34033	37670	35000	31500

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	4	5	$29875	$31533	*	*	*	9	10	$30863	$31593	*	*	*
INDUSTRIAL	5	82	33540	31903	*	*	*	37	417	33258	32691	$37000	$33000	$29500
MECHANICAL	59	360	35202	34036	$39720	$35200	$32000	125	1325	35292	34546	38900	35208	32800
METALLURGICAL	+	9	+	34902				1	47	33000	33555	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	32189				+	27	+	31699			
NUCLEAR	7	18	36857	35299	*	*	*	10	40	36700	34932	*	*	*
PETROLEUM	+	9	+	41079				+	51	+	40759			
TEXTILE	+	6	+	32967				+	8	+	32350			
ENGINEERING TECHNOLOGY	+	16	+	28437				37	243	30928	30803	35300	32000	25000
INDUSTRIAL TECHNOLOGY	+	8	+	26230				+	14	+	26517			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	7	+	21714				+	70	+	23799			
ANIMAL SCIENCES	+	6	+	22617				+	22	+	19705			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	4	+	22245				+	15	+	22520			
OTHER AGRICULTURAL SCIENC	+	11	+	21456				+	47	+	22774			
COMPUTER SCIENCE														
COMPUTER SCIENCE	40	169	32581	31504	38000	32000	26000	101	611	32607	31171	36804	33000	27000
COMPUTER PROGRAMMING	+	10	+	29650				+	49	+	30816			
INFORMATION SCIENCES & SY	2	30	30300	28447	*	*	*	8	79	30451	29315	*	*	*
SYSTEMS ANALYSIS	+	4	+	32750				+	13	+	30214			
HEALTH SCIENCES														
ALLIED HEALTH	+	44	+	31807				+	65	+	31568			
HEALTH SCIENCES	+	10	+	30566				1	30	24000	25297	*	*	*
NURSING	+	171	+	33650				3	229	28333	32597	*	*	*
PHARMACY	+	37	+	41380				+	72	+	41172			
SCIENCES														
ACTUARIAL	+	10	+	34627				+	20	+	32093			
ARCHITECTURAL & ENVIRONME	+	7	+	21600				+	29	+	24877			
BIOLOGICAL	4	16	17840	18823	*	*	*	5	44	19972	22422	*	*	*
CHEMISTRY	3	9	30500	25617	*	*	*	5	67	29900	27893	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	6	+	22083				+	15	+	25551			
MATHEMATICS	8	55	30563	30977	*	*	*	16	153	28979	29063	*	*	*
PHYSICS	3	6	20833	25901	*	*	*	3	15	20833	28256	*	*	*
OTHER PHYSICAL & EARTH SC	+	2	+	19499				+	4	+	22249			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	14	+	32309				+	30	+	30859			
TOTALS	507	4588						1155	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	82	700	$29511	$28509	$33000	$28500	$28000	172	2166	$28472	$27733	$32000	$28000	$24000
ACCOUNTING (PRIVATE)	10	188	27690	26973	*	*	*	47	547	26379	26067	31000	27000	21000
COMMERCIAL BANKING (CNSMR	4	73	26300	23191	*	*	*	6	130	23533	21795	*	*	*
COMMERCIAL BANKING (LENDG	1	52	32000	25964	*	*	*	2	148	36000	25050	*	*	*
INVESTMT BANKING (CORP FN	4	23	28925	28151	*	*	*	12	52	32017	29458	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	32000				2	4	31250	31375	*	*	*
INVESTMT BANKG (REAL EST)	+	3	+	27067				+	12	+	28350			
INVESTMT BANKG (SALES & T	2	13	25500	28615	*	*	*	4	31	24250	26727	*	*	*
FINANCIAL/TREASURY ANALYS	10	113	30400	28484	*	*	*	37	310	30277	28338	33000	30800	27000
PORTFOLIO MGMT/BROKERAGE	3	29	30333	24383	*	*	*	4	64	30250	23656	*	*	*
UNDERWRITING	+	47	+	24810				1	97	27000	24639	*	*	*
INSURANCE - CLAIMS	+	26	+	22622				3	76	23500	23087	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	5	+	21004				8	30	20138	19454	*	*	*
MEDIA PLANNING	1	5	24500	22300	*	*	*	2	15	20750	21253	*	*	*
REPORTING	5	9	17900	16233	*	*	*	5	27	17900	16723	*	*	*
PRODUCTION	2	19	18000	18981	*	*	*	2	45	18000	21109	*	*	*
PUBLIC RELATIONS	3	22	18583	19542	*	*	*	4	56	19688	20272	*	*	*
WRITING / EDITING	+	13	+	22584				1	45	17500	24467	*	*	*
MARKETING														
ADVERTISING	2	19	18750	20347	*	*	*	4	45	17515	20901	*	*	*
BRAND/PRODUCT MANAGEMENT	2	25	21000	26116	*	*	*	7	88	23431	25702	*	*	*
BUYER/MERCHANDISING	16	79	26563	24006	*	*	*	22	204	26273	23895	29000	26500	23000
DISTRIBUTION	+	32	+	25950				+	58	+	25120			
MARKET RESEARCH	13	41	23538	24238	*	*	*	18	84	23761	24383	*	*	*
PURCHASING	1	10	15100	21752	*	*	*	2	20	21300	25586	*	*	*
SALES	13	307	24935	25175	*	*	*	28	871	23960	24974	30000	24750	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	17	21600	22971	*	*	*	2	47	20419	22312	*	*	*
FINANC,TAXA, MONETARY POL	5	26	25943	23573	*	*	*	10	60	28372	24338	*	*	*
ECONOMIC PROGRAMS	1	4	24000	23824	*	*	*	1	9	24000	23378	*	*	*
LAW ENFORCEMENT	4	13	24800	25490	*	*	*	6	33	24867	24270	*	*	*
MILITARY	+	10	+	21948				2	59	25500	23253	*	*	*
NATIONAL SECURITY	+	1	+	28600				+	3	+	30867			
URBAN / REGIONAL PLANNING	+	3	+	24635				+	11	+	26689			
ENGINEERING														
BIOENGINEERING	+	1	+	34200				+	4	+	31800			
DESIGN / CONSTRUCT	9	196	36542	31137	*	*	*	24	625	34368	31770	39260	34430	30000
ENVIRONMENTAL/SANITATION	5	33	33056	31509	*	*	*	8	124	30803	31588	*	*	*
MANUFACTURING/INDUSTRIAL	17	159	34676	34199	*	*	*	49	691	34427	34586	38000	34800	31000
SYSTEMS / PROGRAMMING	10	48	35000	33175	*	*	*	16	175	34719	32711	*	*	*
POWER SYSTEMS	1	34	35000	33275	*	*	*	9	145	33784	34161	*	*	*
SOFTWARE DESIGN & DEVELOP	6	25	35000	34621	*	*	*	22	175	33184	33800	35000	34200	30000
HARDWARE DESIGN & DEVELOP	3	22	35483	33702	*	*	*	10	113	34083	33922	*	*	*

continued

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	4	39	$33225	$34659	*	*	*	17	171	$33509	$35126	*	*	*
TESTING	4	22	36310	31419	*	*	*	8	92	32480	31390	*	*	*
PROCESS ENGINEERING	10	154	39910	39065	*	*	*	38	656	39308	39099	$42600	$39800	$36100
PROJECT ENGINEERING	5	140	32100	32884	*	*	*	24	763	32733	34324	36250	33948	28000
OTHER ENGINEERING	101	384	34417	33725	$39720	$35000	$28500	183	1316	34937	33613	39720	35000	30000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	6	+	27250				+	20	+	23924			
INDUSTRIAL HYGIENE	+	+	+	+				+	1	+	13832			
MEDICAL TECHNOLOGY	+	10	+	26287				1	19	22360	24700	*	*	*
NURSES / PERSONAL CARE	+	173	+	33498				3	237	28333	32340	*	*	*
OCCUPATIONAL THERAPY	4	16	22925	30441	*	*	*	4	34	22925	29862	*	*	*
PHARMACIST	+	37	+	40840				+	70	+	40977			
PHYSICAL THERAPY	1	6	17500	27417	*	*	*	1	12	17500	29208	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	5	47	21700	27861	*	*	*	7	88	21357	24220	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	7	32	22623	20445	*	*	*	7	55	22623	19756	*	*	*
COUNSELING	11	21	19136	19417	*	*	*	13	61	19531	17976	*	*	*
FUNDRAISING / DEVELOPMENT	1	7	17000	20929	*	*	*	3	22	21000	21264	*	*	*
SOCIAL WORK	+	19	+	18221				+	59	+	17803			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	32	133	32129	30039	37000	32000	27200	65	410	32116	29727	37008	33000	26000
INFORMATION SYSTEMS	3	68	30933	28859	*	*	*	14	209	30897	29241	*	*	*
SYSTEMS ANALYSIS & DESIGN	10	70	34254	31278	*	*	*	32	253	34389	31705	39000	34674	31720
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	3	18	31667	33186	*	*	*	4	39	31875	31176	*	*	*
AGRICULTURE/NAT'L RESOURC	+	16	+	20945				1	71	15800	21550	*	*	*
ARCHITECTURE	+	9	+	24956				+	23	+	24181			
CONSULTING	22	157	31159	30146	33000	31750	29000	51	496	31324	30204	35500	31000	28000
HUMAN RESRCS /INDUS RELS	2	25	26900	22830	*	*	*	9	76	25956	24807	*	*	*
MANAGEMENT TRAINEE	32	415	27023	23192	31000	29000	22000	72	1109	26246	23109	33000	28000	18200
MATH/STATISTICIANS	+	9	+	26078				6	25	25760	24913	*	*	*
PARALEGAL	4	5	19950	19560	*	*	*	16	24	21053	20569	*	*	*
RESEARCHERS NON-TECHNICAL	2	5	21500	21900	*	*	*	4	18	20875	24535	*	*	*
RESEARCHERS - TECHNICAL	2	5	28750	26900	*	*	*	4	28	28875	27260	*	*	*
TEACHING	6	94	24417	20356	*	*	*	16	451	24030	21127	*	*	*
TOTALS	507	4588						1155	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	35	+	$31126				+	168	+	$30910			
MBA--NON-TECH	9	158	$41594	38020	*	*	*	13	291	$42221	36096	*	*	*
MBA--TECH	12	47	44417	41287	*	*	*	16	83	45264	40195	*	*	*
MS-BUSINESS	+	2	+	38360				3	10	34727	41280	*	*	*
ECONOMICS & FINANCE (BANK	+	5	+	30485				4	54	54250	37075	*	*	*
HUMAN RESOURCES (INCL LAB	+	2	+	31750				+	16	+	31365			
MANAGEMENT INFORMATION SY	+	1	+	29500				1	11	40000	35407	*	*	*
MARKETING/MKTNG MGT (RESE	+	4	+	32125				+	22	+	39691			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	1	3	30000	25333	*	*	*	1	3	30000	25333	*	*	*
JOURNALISM	+	1	+	26500				+	4	+	23335			
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	35333				+	12	+	29762			
ELEMENTARY EDUCATION	+	5	+	27000				+	22	+	26325			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	2	+	28100				+	2	+	28100			
SPECIAL EDUCATION	+	2	+	29100				+	10	+	24648			
HUMANITIES														
HUMANITIES - OTHER	+	2	+	24000				2	12	33000	25678	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	1	7	34000	26071	*	*	*	1	14	34000	25013	*	*	*
SOCIAL SCIENCES - OTHER	+	2	+	22800				+	9	+	23056			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	44080				+	21	+	38296			
AGRICULTURAL	+	+	+	+				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	5	42000	34920	*	*	*
CHEMICAL	1	12	42096	41585	*	*	*	11	42	39586	40725	*	*	*
CIVIL	3	18	35667	31979	*	*	*	4	85	34375	34446	*	*	*
COMPUTER	13	15	40391	40172	*	*	*	21	43	40837	39813	$44000	$40500	$38500
ELECTRICAL/ELECTRONIC	8	58	40925	40464	*	*	*	29	218	41962	40515	45000	41300	39000
INDUSTRIAL	10	15	38384	39809	*	*	*	13	45	38372	39171	*	*	*
MECHANICAL	4	39	40625	38081	*	*	*	15	167	38425	38873	*	*	*
METALLURGICAL	+	6	+	36471				+	12	+	37427			

continued

ECPO REGIONAL Report No. 5 JULY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	2	+	$39540				+	11	+	37487			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	28000				+	13	+	25720			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NAT'L RESOU	+	1	+	29000				+	2	+	25002			
ARCHITECTURAL & ENVIRONME	+	2	+	30830				+	2	+	30830			
BIOLOGICAL	+	1	+	20800				+	5	+	23080			
CHEMISTRY	+	2	+	34150				+	10	+	33650			
COMPUTER SCIENCE														
COMPUTER SCIENCE	18	33	$43311	40276	*	*	*	57	144	$41705	40163	$46224	$41400	$39000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	35000				+	19	+	36474			
MATHEMATICS (INCL ACTUARI	+	5	+	35400				+	12	+	32680			
PHYSICS	+	1	+	36000				2	4	27750	31626	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	80	496						194	1623					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH /6/12/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	101	$32000	$50689	*	*	*	1	179	$32000	$47281	*	*	*
MBA--TECH	+	26	+	53962				+	67	+	48902			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	173	+	53055				+	290	+	51333			
MBA--TECH	+	82	+	55822				+	185	+	56614			
OVER 4 YEARS														
MBA--NON-TECH	2	168	46500	54897	*	*	*	3	293	41167	52372	*	*	*
MBA--TECH	+	99	+	57919				+	188	+	55966			
TOTALS	3	649						4	1202					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	2	+	$68000				1	5	$42000	60193	*	*	*
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	48167				+	8	+	45000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	35600				+	1	+	35600			
FOREIGN LANGUAGES	+	1	+	28000				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	1	+	27000				+	1	+	27000			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	2	+	62800				+	8	+	53380			
CHEMICAL	1	15	$40000	53507	*	*	*	3	42	49000	53761	*	*	*
CIVIL	+	1	+	42000				+	3	+	41003			
COMPUTER	+	+	+	+				+	5	+	60480			
ELECTRICAL/ELECTRONIC	1	20	58000	59113	*	*	*	6	49	58750	56947	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	3	+	43833				2	18	54000	51103	*	*	*
METALLURGICAL	5	9	45120	46567	*	*	*	7	25	48371	49434	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	2	+	42624				+	3	+	38583			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	2	13	42750	50568	*	*	*	6	54	48505	50870	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	2	+	52500				+	9	+	52060			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	1	4	30000	39750	*	*	*	4	9	40750	41067	*	*	*
POLYMER	+	1	+	54000				+	2	+	52200			
TOTALS	10	83						29	253					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28545 170 40700/24000			26250 2	23500 2	22000 1	25000 1		
BUSINESS ADMIN (INCL MGMT	31000 3			28200 1	31250 2	32333 3		30389 9	
ECONOM & FINANCE (BANKING	27000 1			29386 7	30625 24 33000/30000		28000 1	29045 11	32000 3
MANAGEMENT INFO SYSTEMS				27000 1	32000 1	30000 3	23700 1		
MARKETING/MARK MGMT (RESR				23000 1		19100 2		18000 1	
ADVERTISING		19500 3							
COMMUNICATIONS				32000 1		17500 1			
MERCHANDISING MANAGEMENT				11000 1					
FOREIGN LANGUAGES		24500 1							
LETTERS (incl English, Li				20000 1	36750 2	18000 1		29500 1	
VISUAL & PERFORMING ARTS		17000 1		32000 1	20000 1		39700 1		
HUMANITIES - OTHER					31000 1				
HISTORY					30250 2			36000 1	
POLITICAL SCIENCE/GOVT				32000 1	32600 3			32000 3	
PSYCHOLOGY		19000 1							
SOCIOLOGY					21000 1				
SOCIAL SCIENCES-OTHER						23000 1		17250 1	
CHEMICAL								37800 1	
CIVIL								29833 3	30613 6
COMPUTER						38200 1	37000 1	30000 1	
ELECTRICAL/ELECTRONIC				15000 1	40000 1		34000 1	32000 5	35200 2
ENIVRONMENTAL ENGINEERING									28132 2
INDUSTRIAL				31333 3	33083 6			34429 7	

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MECHANICAL								32667 9	
NUCLEAR									38500 1
ENGINEERING TECHNOLOGY									23250 2
COMPUTER SCIENCE				32500 2	29750 2	38200 1	32855 14	30625 12	
MATHEMATICS	31000 1			28000 1				29500 6	

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22438 4	20900 2	35000 1	26100 5		23220 5			22000 1
BUSINESS ADMIN (INCL MGMT	30925 4	12000 1		27100 5	17000 1	17800 5			31000 1
ECONOM & FINANCE (BANKING	29450 10	19500 1	26100 1	27563 8		25643 7			
HOTEL/RESTAURANT MGMT.			20340 5						
HUMAN RSRCS (incl LABOR R				22000 1					
MANAGEMENT INFO SYSTEMS				35000 1		28000 1			
MARKETING/MARK MGMT (RESR		23500 2		28250 2		25109 22 31000/22000			18200 1
COMMUNICATIONS									18500 1
MERCHANDISING MANAGEMENT						30000 1			
FOREIGN LANGUAGES									26000 1
LETTERS (incl English, Li		17000 1		26250 2	22086 7	23000 3		18000 1	
VISUAL & PERFORMING ARTS					20000 1	21500 2		16000 1	22250 2
HISTORY				23000 9		24000 1		18500 1	
POLITICAL SCIENCE/GOVT	21000 1			26167 3	20681 8	23875 4			
PSYCHOLOGY				22500 2		25933 3			
SOCIOLOGY					21000 1				
SOCIAL SCIENCES-OTHER					13500 1			23000 3	
COMPUTER	36000 1								
ELECTRICAL/ELECTRONIC			37400 1						
INDUSTRIAL				28250 2		23000 1			
COMPUTER SCIENCE	34250 8			30333 6		29500 2			
INFORMATION SCIENCES & SY				28500 2					
BIOLOGICAL				28500 1					

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MATHEMATICS				30500 3					
PHYSICS	33000 1								

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						25812 5	24509 1	28000 1	
BUSINESS ADMIN (INCL MGMT	13500 1		23600 1		31200 1	32000 1	25783 3		
ECONOM & FINANCE (BANKING			18000 1	35000 1	28000 2	26251 2	29000 1		
HUMAN RSRCS (incl LABOR R				29000 2					
MARKETING/MARK MGMT (RESR		20000 1					20000 2		
COMMUNICATIONS			28200 1					23000 1	
ELEMENTARY EDUCATION					21920 5				
SPECIAL EDUCATION					25620 1				
HUMAN ECOLOGY (HOME ECONO			22000 1						
FOREIGN LANGUAGES					26015 4				
LETTERS (incl English, Li		24000 1			26000 1				
VISUAL & PERFORMING ARTS					26000 1				
CRIMINAL JUSTICE							25000 2		
HISTORY					25500 1				
POLITICAL SCIENCE/GOVT		31000 1		20000 1		23800 1	21550 2		
PSYCHOLOGY	25000 1						17500 1		30000 1
SOCIAL SCIENCES-OTHER						17267 3		25400 1	17000 1
AEROSPACE & AERONAUTICAL						25000 1			
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL		41067 3							
CIVIL		30000 1	30733 3	36000 1		33000 1	30009 7		
COMPUTER		29400 1							
ELECTRICAL/ELECTRONIC		36158 2		34780 5	28000 1	28500 1			

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ENIVRONMENTAL ENGINEERING				34500 2		28500 1			
INDUSTRIAL				34000 1		26000 1			
MECHANICAL		35004 1	30000 1	34800 2		25111 3			
NUCLEAR				37600 3					
ENGINEERING TECHNOLOGY				31687 3					
COMPUTER SCIENCE		38000 1				19237 1			
INFORMATION SCIENCES & SY				33400 1					
HEALTH SCIENCES									24000 1
NURSING								28333 3	
BIOLOGICAL							19000 2		
MATHEMATICS					22000 1	24528 2			
PHYSICS					16500 1				

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING			25000 1						
BUSINESS ADMIN (INCL MGMT					34500 1				32750 2
ECONOM & FINANCE (BANKING					27450 2				
MANAGEMENT INFO SYSTEMS						35000 1		34200 1	28000 1
MARKETING/MARK MGMT (RESR				20000 1					
LETTERS (incl English, Li									32850 1
VISUAL & PERFORMING ARTS	15100 1	15600 1							23500 2
POLITICAL SCIENCE/GOVT			14500 1						
PSYCHOLOGY	17500 1		17600 5	25000 1					
SOCIOLOGY	13000 1								
AEROSPACE & AERONAUTICAL					34109 7				
BIOENGINEERING & BIOMEDIC									22360 1
CHEMICAL						39750 2	39500 1		39372 21 41604/37140
CIVIL								31000 1	
ELECTRICAL/ELECTRONIC					36000 1		35760 1		38720 2
INDUSTRIAL						31460 1	33250 2		
MECHANICAL					35679 5		35513 14	28000 1	36851 13
METALLURGICAL								33000 1	
ENGINEERING TECHNOLOGY							34400 4	27688 8	
COMPUTER SCIENCE					33608 5				31167 6
INFORMATION SCIENCES & SY			27200 1						
CHEMISTRY								31000 2	29500 2

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	31000 1		26000 2		28000 1			18500 1	23000 1
BUSINESS ADMIN (INCL MGMT	25000 1	27877 5							
ECONOM & FINANCE (BANKING	31000 2	30500 1	23500 2	30000 2					
MANAGEMENT INFO SYSTEMS	32200 2		32400 1						
MARKETING/MARK MGMT (RESR	30014 1		25950 2						
COMMUNICATIONS			26000 1						
MERCHANDISING MANAGEMENT	16000 1								
HISTORY			24000 1						
AEROSPACE & AERONAUTICAL		34200 3							
CHEMICAL	35500 1		36800 2	40500 5			36000 2	39240 1	41960 5
CIVIL			36300 1		30330 2		37200 1		
COMPUTER	35303 6	34500 2							
ELECTRICAL/ELECTRONIC	35060 15	35187 41 42500/33300					35000 1		
ENIVRONMENTAL ENGINEERING	34500 1						36500 1		
INDUSTRIAL		34793 3	32233 3				40500 1	35600 1	
MECHANICAL	35317 6	35149 27 39500/33500	34000 1	38000 1			37642 9	35667 3	39084 5
NUCLEAR		35400 4					37500 1		
ENGINEERING TECHNOLOGY	34005 6	30007 9	34000 1					37500 2	
COMPUTER SCIENCE	35591 8	34261 14	33500 2						30838 2
INFORMATION SCIENCES & SY	29254 2	35000 1							
MATHEMATICS		32550 2							

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						31500 1	27633 3
BUSINESS ADMIN (INCL MGMT							29375 4
ECONOM & FINANCE (BANKING					26000 1		
HUMAN RSRCS (incl LABOR R						33300 1	
MANAGEMENT INFO SYSTEMS					28000 1		
MARKETING/MARK MGMT (RESR			23500 1		22000 1		23740 5
COMMUNICATIONS					16640 1		18000 1
HUMAN ECOLOGY (HOME ECONO						27990 1	
LETTERS (incl English, Li							19875 4
VISUAL & PERFORMING ARTS							14560 1
HISTORY							21000 2
PSYCHOLOGY							18000 2
SOCIAL SCIENCES-OTHER							24500 2
AEROSPACE & AERONAUTICAL							23400 1
CHEMICAL		37800 1				39500 2	38255 11
CIVIL							33050 2
COMPUTER						35300 1	39500 2
ELECTRICAL/ELECTRONIC						34800 2	34282 13
ENIVRONMENTAL ENGINEERING							26500 2
INDUSTRIAL						34800 3	39000 2
MECHANICAL			30000 1	34000 1		37040 5	35391 17
NUCLEAR							36600 1
ENGINEERING TECHNOLOGY			31000 1			29600 1	

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
COMPUTER SCIENCE			34500 1		27000 1		32411 13
INFORMATION SCIENCES & SY							32500 1
BIOLOGICAL							16680 2
CHEMISTRY							28500 1
PHYSICS							13000 1

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28578 174 40700/24000	19833 6		27259 17	30264 39 40000/25000	25475 12	29100 4	29250 27 36000/26000	32000 3
BACHELOR - TECHNICAL	31000 1			28857 7	33111 9	38200 2	33185 16	31745 44 41000/28000	30411 13

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	27839 19	19614 7	23257 7	25868 38 35000/21000	20608 19	24154 54 31000/19000		20250 6	22886 7
BACHELOR - TECHNICAL	34300 10		37400 1	29679 14		27333 3			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	19250 2	25000 3	22950 4	28250 4	25249 16	24097 12	23455 12	25467 3	23500 2
BACHELOR - TECHNICAL		36436 9	30550 4	34653 18	22167 3	25875 11	27562 9	28333 3	29000 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	15200 3	15600 1	18214 7	22500 2	29800 3	35000 1		34200 1	28892 6
BACHELOR - TECHNICAL			27200 1		34511 18	36987 3	35297 22 40000/34000	28885 13	36704 45 41604/30000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28552 8	28314 6	25922 9	30000 2	28000 1			18500 1	23000 1
BACHELOR - TECHNICAL	34820 45 41000/32500	34520 106 42500/31600	34160 10	40083 6	30330 2		37343 16	36691 7	38908 12

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			23500 1		23160 4	30930 3	
BACHELOR - TECHNICAL		37800 1	31833 3	34000 1	27000 1	35936 14	

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	34333 3					47000 1		60000 1	
MBA--TECH								44800 5	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	43000 3								
MBA--TECH	43800 5								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									42950 3
MBA--TECH									47000 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		46224 1							
MBA--TECH		43112 2							

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						34800 1	
MBA--TECH							49333 3

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28465 170 40700/23500	25543 30 35000/20800							25750 1
BUSINESS ADMIN (INCL MGMT		27286 7							27100 2
ECONOM & FINANCE (BANKING	27000 1	29063 8	27733 3	40000 1	30857 7	31500 1		25333 3	30250 20 33000/27000
MANAGEMENT INFO SYSTEMS		28000 1							
COMMUNICATIONS			32000 1						
MERCHANDISING MANAGEMENT			11000 1						
LETTERS (incl English, Li					31100 2				33500 1
VISUAL & PERFORMING ARTS				32000 1					
HUMANITIES - OTHER					31000 1				
HISTORY									30250 2
POLITICAL SCIENCE/GOVT					35000 1				31600 3
SOCIOLOGY								21000 1	
ELECTRICAL/ELECTRONIC			15000 1		40000 1				
INDUSTRIAL						31000 1			30700 5
COMPUTER SCIENCE									31250 2
INFORMATION SCIENCES & SY		22000 1							
MATHEMATICS	31000 1								30500 1

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			21000 1						
ECONOM & FINANCE (BANKING	29333 3		21000 1						
MARKETING/MARK MGMT (RESR		27000 1		18000 1				20000 1	
ADVERTISING				23000 1	17000 1				
COMMUNICATIONS								18500 1	17500 1
FOREIGN LANGUAGES					24500 1				
LETTERS (incl English, Li						18000 2			
VISUAL & PERFORMING ARTS				20017 6		16000 1		23000 1	
HISTORY						18500 1			
SOCIAL SCIENCES-OTHER						19000 1	18000 2	17250 1	
BIOLOGICAL			28500 1						
PHYSICS	33000 1								

AVERAGE SALARY OFFERS   JULY 1992 ECPO REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92   90th: 22080 / 10th: 18330   PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING			29000 1				19500 2		27928 6
BUSINESS ADMIN (INCL MGMT					33000 3		25000 1		28075 2
ECONOM & FINANCE (BANKING			25333 3				25100 5		30000 2
MARKETING/MARK MGMT (RESR		24754 4	27150 10		20233 3	27500 1	21467 9		
ADVERTISING	18500 1								
COMMUNICATIONS	18000 1				26000 1		28200 1		
HUMAN ECOLOGY (HOME ECONO							27990 1		
MERCHANDISING MANAGEMENT			30000 1				16000 1		
FOREIGN LANGUAGES							26000 1		
LETTERS (incl English, Li		22000 1	23500 2		23000 1		32850 1		
VISUAL & PERFORMING ARTS	14560 1	20000 1				15100 1	20000 1		
HISTORY			24000 1		21143 7				
POLITICAL SCIENCE/GOVT		23000 1	23750 2		26000 1		24000 2	21600 1	
PSYCHOLOGY	19000 1		30000 1		22500 2		20000 1		
INDUSTRIAL			23000 1				33500 1		
MECHANICAL							35640 1		
COMPUTER SCIENCE								19237 1	

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			19000 1						
BUSINESS ADMIN (INCL MGMT			32000 1						
VISUAL & PERFORMING ARTS		39700 1							
CRIMINAL JUSTICE		25000 2							
POLITICAL SCIENCE/GOVT		20000 1							
SOCIAL SCIENCES-OTHER	24000 1	19750 2							
CHEMICAL								37800 1	36650 2
CIVIL							33400 5	30072 5	
COMPUTER							39000 1		
ELECTRICAL/ELECTRONIC							36427 6		35050 8
ENIVRONMENTAL ENGINEERING								27264 1	
INDUSTRIAL									33223 7
MECHANICAL							37463 6	31000 1	35603 21 39000/34500
ENGINEERING TECHNOLOGY							28800 5		32088 11
COMPUTER SCIENCE							31500 1		

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING					19500 1			35000 1	35000 1
MANAGEMENT INFO SYSTEMS	33000 1								
VISUAL & PERFORMING ARTS					24000 1				
POLITICAL SCIENCE/GOVT					32500 2				
PSYCHOLOGY					25000 1				23800 1
AEROSPACE & AERONAUTICAL								34300 2	31680 8
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL	39950 2				39380 3		39861 31 44000/37800		38456 18
CIVIL								28200 3	31110 14
COMPUTER	36000 1		34500 2	35150 2					35320 6
ELECTRICAL/ELECTRONIC	32500 5	33959 5	34300 5	35163 4	35880 5	36368 5		36250 1	35033 45 42500/32500
ENIVRONMENTAL ENGINEERING									31643 7
INDUSTRIAL	37000 2								35750 4
MECHANICAL	34533 3		38500 1		35203 3	34500 1	36750 6	35425 8	35348 65 43200/33000
METALLURGICAL					33000 1				
NUCLEAR							37500 1		36611 9
ENGINEERING TECHNOLOGY		33565 4	32000 1	32470 4		21750 2		30860 9	30000 1
COMPUTER SCIENCE	32000 1		32004 12						38500 2
INFORMATION SCIENCES & SY	34507 1		35000 1						32500 1

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HISTORY					24000 1				24000 1
POLITICAL SCIENCE/GOVT					14500 1				
PSYCHOLOGY					16000 1		17500 1		23833 3
SOCIOLOGY									13000 1
SOCIAL SCIENCES-OTHER									17000 1
BIOENGINEERING & BIOMEDIC			22360 1						
CIVIL					37200 1				
HEALTH SCIENCES									24000 1
NURSING				28333 3					

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28221 4		35600 5		
ECONOM & FINANCE (BANKING					24000 1	28000 1			
HUMAN RSRCS (incl LABOR R					22000 1				
MANAGEMENT INFO SYSTEMS					29200 5	29660 5	33700 2		
MARKETING/MARK MGMT (RESR			20000 2						
COMMUNICATIONS			23000 1						
FOREIGN LANGUAGES		28000 1							
LETTERS (incl English, Li		19875 4							
HISTORY		18000 1							
POLITICAL SCIENCE/GOVT					30000 1				
PSYCHOLOGY	25000 1	16250 4							
SOCIAL SCIENCES-OTHER		25200 2							15800 1
AEROSPACE & AERONAUTICAL							33860 2		
CHEMICAL					40000 1				
COMPUTER					36500 3				
INDUSTRIAL							39000 2		
COMPUTER SCIENCE					33021 47 42000/29000	32051 5	33716 20 40000/30000		
INFORMATION SCIENCES & SY					25600 2	33400 1	35000 1		
BIOLOGICAL	17840 4								
CHEMISTRY	31000 2								
MATHEMATICS						31300 2		31875 4	
PHYSICS		13000 1							

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				22000 1					
BUSINESS ADMIN (INCL MGMT		30450 10	21833 3	23893 14		17000 1			31200 1
ECONOM & FINANCE (BANKING		30500 10		28467 15	21501 1		19500 1		26000 1
HOTEL/RESTAURANT MGMT.				20340 5					
HUMAN RSRCS (incl LABOR R			30433 3						
MANAGEMENT INFO SYSTEMS					35000 1				
MARKETING/MARK MGMT (RESR			23000 1	24958 12					
COMMUNICATIONS				16640 1					
ELEMENTARY EDUCATION									21920 5
SPECIAL EDUCATION									25620 1
HUMAN ECOLOGY (HOME ECONO				22000 1					
FOREIGN LANGUAGES									25353 3
LETTERS (incl English, Li		29500 1		22200 5		22380 5			26000 1
VISUAL & PERFORMING ARTS									26000 1
HISTORY		36000 1		29500 2					25500 1
POLITICAL SCIENCE/GOVT		32000 1	23800 1	29500 1		20772 9	21000 1		
PSYCHOLOGY				23000 1					
SOCIOLOGY						21000 1			
SOCIAL SCIENCES-OTHER				24000 1			23000 1		
CIVIL		31000 1							
COMPUTER			30000 1						
ELECTRICAL/ELECTRONIC		30667 3		35160 1				28000 1	
ENIVRONMENTAL ENGINEERING		29000 1							

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
INDUSTRIAL		33375 8		32497 6					
MECHANICAL		32167 6		31900 3					
COMPUTER SCIENCE		30643 7		33000 2			20000 1		
CHEMISTRY								29167 3	
MATHEMATICS		32000 2		28000 1	24514 4				22000 1
PHYSICS									16500 1

AVERAGE SALARY OFFERS JULY 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28457 171 40700/24000	26474 46 35000/21000	25240 5	36000 2	31291 11	31500 1		24250 4	30129 29 33500/25750
BACHELOR - TECHNICAL	31000 1	22000 1	15000 1		40000 1	31000 1			30813 8

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	29333 3	27000 1	21000 2	20138 8	20750 2	17900 5	18000 2	19688 4	17500 1
BACHELOR - TECHNICAL	33000 1		28500 1						

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	17515 4	23431 7	26429 21 31000/23000		23761 18	21300 2	23144 26 32850/18000	21600 1	28372 10
BACHELOR - TECHNICAL			23000 1				34570 2	19237 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	24000 1	24867 6	25500 2						
BACHELOR - TECHNICAL							34368 24 40920/30000	30803 8	34427 49 39000/31000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	33000 1				26700 5			35000 1	
BACHELOR - TECHNICAL	34834 15	33784 9	33184 22 38500/30000	34083 10	36346 12	32480 8	39308 38 44000/36100	32634 23 39000/28000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL					18167 3		17500 1		
BACHELOR - TECHNICAL			22360 1	28333 3	37200 1				

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	25000 1	20075 12	21000 3		27907 12	29383 6	35057 7		15800 1
BACHELOR - TECHNICAL	22227 6	13000 1			33069 53 42000/27200	32032 8	34202 25 40000/31000	31875 4	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30739 23 36000/28000	25450 8	24913 59 34000/17000	28251 2	21053 16	21167 3		24713 14
BACHELOR - TECHNICAL		31804 28 37000/29000	30000 1	32295 13	24514 4		20000 1	28875 4	19250 2

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1992

EASTERN REGION (ECPO)

Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Hunter College
Dartmouth College
Eastern Connecticut State University
Fordham University - Lincoln Center
Franklin Pierce College
Husson College
The King's College
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Regis College
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
Rochester Institute of Technology
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
Siena College
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
Syracuse University
Tufts University
Union College
Vassar College
Wells College
Westminster College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 12, 1992 through August 14 1992) and cumulatively (September 1, 1992, through August 14, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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ISSN 1048-7751

ECPO REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	83	664	$27932	$26429	$32500	$28000	$23500	295	3358	$27885	$27179	$32000	$28000	$23000
BUSINESS ADMIN (INCL MGMT	24	410	26571	24371	32500	27500	21000	79	1299	27337	24305	34500	29000	19000
DISTRIBUTION MANAGEMENT	2	11	17000	21536	*	*	*	2	19	17000	22931	*	*	*
ECONOM & FINANCE (BANKING	41	313	25970	24755	31000	24308	20000	132	1367	27932	26122	33000	29250	21000
HOTEL/RESTAURANT MGMT.	+	25	+	20092				5	139	20340	21063	*	*	*
HUMAN RSRCS (incl LABOR R	1	36	24000	23324	*	*	*	5	89	27460	23427	*	*	*
MANAGEMENT INFO SYSTEMS	5	78	27000	28161	*	*	*	20	308	29635	28519	34200	31200	23700
MARKETING/MARK MGMT (RESR	22	292	22191	23057	26000	22000	18000	67	1127	23397	23914	29000	23000	18000
REAL ESTATE	+	4	+	17915				+	7	+	21046			
COMMUNICATIONS														
ADVERTISING	1	17	26000	20498	*	*	*	4	72	21125	21160	*	*	*
COMMUNICATIONS	12	112	22145	20713	*	*	*	20	308	22279	21262	28200	21000	14560
JOURNALISM	1	45	16000	21336	*	*	*	1	140	16000	19851	*	*	*
TELECOMMUN/BROADCASTING	+	16	+	19044				+	53	+	21572			
EDUCATION														
ELEMENTARY EDUCATION	+	243	+	20957				5	448	21920	20689	*	*	*
PRE-ELEMENTARY EDUCATION	+	4	+	18931				+	19	+	17371			
PHYSICAL EDUCATION	+	19	+	21424				+	42	+	21994			
SPECIAL EDUCATION	+	44	+	21026				1	76	25620	21372	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	16	+	17845				2	45	24995	19181	*	*	*
TEXTILES & CLOTHING	1	43	22000	21710	*	*	*	1	99	22000	22279	*	*	*
MERCHANDISING MANAGEMENT	+	18	+	20113				3	50	19000	19811	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	12	23000	22767	*	*	*	7	56	25366	22995	*	*	*
LETTERS (incl English, Li	6	46	22833	21037	*	*	*	32	192	23483	22190	32000	22350	17000
VISUAL & PERFORMING ARTS	+	48	+	20875				16	114	21904	21138	*	*	*
HUMANITIES - OTHER	1	24	24308	24005	*	*	*	2	77	27654	22941	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	20	32000	20980	*	*	*	3	48	27333	19851	*	*	*
HISTORY	1	16	28000	23173	*	*	*	19	102	24500	22838	*	*	*
POLITICAL SCIENCE/GOVT	10	36	23672	22854	*	*	*	39	157	24497	23042	32000	23600	20000
PSYCHOLOGY	4	70	19250	19783	*	*	*	22	224	20809	20180	25000	20000	17500
SOCIOLOGY	+	35	+	22722				3	85	18333	21015	*	*	*
SOCIAL SCIENCES-OTHER	5	69	26523	21813	*	*	*	18	201	22143	21623	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	37	32000	31775	*	*	*	14	117	32411	31826	*	*	*
AGRICULTURAL	+	6	+	30100				+	42	+	31464			
ARCHITECTURAL	+	7	+	29220				+	63	+	29211			
BIOENGINEERING & BIOMEDIC	1	3	34000	33167	*	*	*	3	11	30120	30769	*	*	*
CHEMICAL	33	272	36841	39155	40250	38500	30000	91	1213	38382	39203	41400	39000	35000
CIVIL	23	216	26592	28778	27000	25927	25927	52	792	29179	29376	35000	28410	25927
COMPUTER	1	98	25000	32210	*	*	*	17	291	34748	32848	*	*	*
ELECTRICAL/ELECTRONIC	18	412	31830	33000	*	*	*	114	1524	34215	33754	37400	34900	31000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$30148				9	15	$30863	$31111	*	*	*
INDUSTRIAL	4	185	$28675	31573	*	*	*	41	602	32811	32348	$37000	$32000	$29000
MECHANICAL	25	432	32450	34204	$36000	$32000	$28000	150	1757	34818	34462	38500	35002	30000
METALLURGICAL	+	13	+	33310				1	60	33000	33502	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	27650				+	31	+	31177			
NUCLEAR	1	5	33000	30564	*	*	*	11	45	36364	34447	*	*	*
PETROLEUM	+	14	+	40386				+	65	+	40679			
TEXTILE	+	+	+	+				+	8	+	32350			
ENGINEERING TECHNOLOGY	4	61	33000	32040	*	*	*	41	304	31130	31051	35300	32000	26000
INDUSTRIAL TECHNOLOGY	+	5	+	28300				+	19	+	26986			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	16	+	21732				+	86	+	23414			
ANIMAL SCIENCES	+	8	+	21521				+	30	+	20189			
PLANT SCIENCES	+	3	+	19949				+	9	+	22150			
NATURAL RESOURCES	+	2	+	16280				+	17	+	21786			
OTHER AGRICULTURAL SCIENC	+	12	+	20876				+	59	+	22388			
COMPUTER SCIENCE														
COMPUTER SCIENCE	23	307	31308	29233	36000	31000	28000	124	918	32366	30523	37008	32500	27000
COMPUTER PROGRAMMING	+	3	+	32000				+	52	+	30885			
INFORMATION SCIENCES & SY	2	15	31950	27278	*	*	*	10	94	30751	28990	*	*	*
SYSTEMS ANALYSIS	1	1	26000	26000	*	*	*	1	14	26000	29913	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	1	25	35800	27921	*	*	*	1	90	35800	30555	*	*	*
HEALTH SCIENCES	+	14	+	19834				1	44	24000	23559	*	*	*
NURSING	+	107	+	29879				3	336	28333	31732	*	*	*
PHARMACY	+	69	+	41979				+	141	+	41567			
SCIENCES														
ACTUARIAL	+	2	+	29200				+	22	+	31830			
ARCHITECTURAL & ENVIRONME	1	15	26000	21041	*	*	*	1	44	26000	23570	*	*	*
BIOLOGICAL	2	27	22500	20920	*	*	*	7	71	20694	21851	*	*	*
CHEMISTRY	1	11	30000	25510	*	*	*	6	78	29917	27557	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	16	+	25704			
MATHEMATICS	2	42	24154	26141	*	*	*	18	195	28442	28434	*	*	*
PHYSICS	+	3	+	32833				3	18	20833	29019	*	*	*
OTHER PHYSICAL & EARTH SC	2	6	22800	24140	*	*	*	2	10	22800	23384	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	30	+	30859			
TOTALS	369	5250						1524	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	53	419	$28953	$27911	$32500	$29000	$24000	225	2585	$28585	$27762	$32500	$28000	$23500
ACCOUNTING (PRIVATE)	26	239	25313	24491	30000	25250	20000	73	786	25999	25588	31000	26000	20800
COMMERCIAL BANKING (CNSMR	5	67	24400	23150	*	*	*	11	197	23927	22255	*	*	*
COMMERCIAL BANKING (LENDG	4	32	24625	23149	*	*	*	6	180	28417	24712	*	*	*
INVESTMT BANKING (CORP FN	2	15	22000	25647	*	*	*	14	67	30586	28605	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				2	4	31250	31375	*	*	*
INVESTMT BANKG (REAL EST)	+	1	+	23500				+	13	+	27977			
INVESTMT BANKG (SALES & T	1	8	16000	21000	*	*	*	5	39	22600	25552	*	*	*
FINANCIAL/TREASURY ANALYS	17	107	27470	25834	*	*	*	54	417	29393	27695	33000	30500	24000
PORTFOLIO MGMT/BROKERAGE	2	24	26500	22710	*	*	*	6	88	29000	23398	*	*	*
UNDERWRITING	3	33	27000	23292	*	*	*	4	130	27000	24297	*	*	*
INSURANCE - CLAIMS	3	41	23500	23279	*	*	*	6	117	23500	23154	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	27	+	18094				8	57	20138	18810	*	*	*
MEDIA PLANNING	1	16	18000	20780	*	*	*	3	31	19833	21009	*	*	*
REPORTING	1	16	27000	16782	*	*	*	6	43	19417	16745	*	*	*
PRODUCTION	1	18	21000	20094	*	*	*	3	63	19000	20819	*	*	*
PUBLIC RELATIONS	1	37	16000	21800	*	*	*	5	93	18950	20880	*	*	*
WRITING / EDITING	1	11	16000	17455	*	*	*	2	56	16750	23090	*	*	*
MARKETING														
ADVERTISING	+	21	+	19393				4	66	17515	20422	*	*	*
BRAND/PRODUCT MANAGEMENT	2	31	27500	25549	*	*	*	9	119	24335	25662	*	*	*
BUYER/MERCHANDISING	2	68	23000	22755	*	*	*	24	273	26000	23578	29000	24500	23000
DISTRIBUTION	+	14	+	21231				+	72	+	24364			
MARKET RESEARCH	4	33	22625	25015	*	*	*	22	117	23555	24561	26000	23000	20000
PURCHASING	1	18	22000	27228	*	*	*	3	38	21533	26364	*	*	*
SALES	17	329	24892	24490	*	*	*	45	1200	24312	24841	32850	24500	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	20	23658	21448	*	*	*	3	67	21498	22054	*	*	*
FINANC,TAXA, MONETARY POL	5	51	24765	24022	*	*	*	15	111	27170	24193	*	*	*
ECONOMIC PROGRAMS	+	3	+	17969				1	12	24000	22026	*	*	*
LAW ENFORCEMENT	12	25	24308	22937	*	*	*	18	56	24494	23194	*	*	*
MILITARY	17	45	28588	26445	*	*	*	19	104	28263	24634	*	*	*
NATIONAL SECURITY	+	2	+	23384				+	5	+	27874			
URBAN / REGIONAL PLANNING	+	11	+	25275				+	21	+	25314			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	31800			
DESIGN / CONSTRUCT	7	178	30286	29981	*	*	*	31	803	33446	31374	39000	33300	28000
ENVIRONMENTAL/SANITATION	3	37	35573	29901	*	*	*	11	161	32104	31200	*	*	*
MANUFACTURING/INDUSTRIAL	6	261	34017	34379	*	*	*	55	952	34382	34529	38000	34800	31000
SYSTEMS / PROGRAMMING	5	68	35800	31547	*	*	*	21	243	34977	32385	38500	35000	32000
POWER SYSTEMS	4	45	30315	33662	*	*	*	13	190	32717	34043	*	*	*
SOFTWARE DESIGN & DEVELOP	+	82	+	32971				22	257	33184	33536	35000	34200	30000
HARDWARE DESIGN & DEVELOP	3	26	37667	34917	*	*	*	13	139	34910	34108	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	4	67	$40250	$36220	*	*	*	21	238	$34793	$35434	$40500	$36000	$31000
TESTING	+	14	+	29565				8	106	32480	31149	*	*	*
PROCESS ENGINEERING	12	176	37771	38965	*	*	*	50	832	38939	39071	41604	39370	36100
PROJECT ENGINEERING	3	169	37500	34293	*	*	*	27	932	33262	34319	36500	34800	28000
OTHER ENGINEERING	54	559	30163	32767	$37000	$29400	$25927	237	1876	33850	33361	39000	34800	25927
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	9	+	21422				+	29	+	23148			
INDUSTRIAL HYGIENE	+	2	+	22250				+	3	+	19444			
MEDICAL TECHNOLOGY	1	8	22000	24317	*	*	*	2	27	22180	24586	*	*	*
NURSES / PERSONAL CARE	+	107	+	29761				3	344	28333	31538	*	*	*
OCCUPATIONAL THERAPY	1	9	35800	29778	*	*	*	5	43	25500	29845	*	*	*
PHARMACIST	+	66	+	42448				+	136	+	41691			
PHYSICAL THERAPY	+	11	+	26304				1	23	17500	27819	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	30	16000	19932	*	*	*	8	118	20688	23130	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	18	+	18887				7	73	22623	19542	*	*	*
COUNSELING	1	29	18000	17404	*	*	*	14	90	19421	17791	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	13500				3	23	21000	20926	*	*	*
SOCIAL WORK	+	36	+	18389				+	95	+	18025			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	20	214	30325	28568	39000	29250	25000	85	624	31695	29330	38000	32000	26000
INFORMATION SYSTEMS	1	72	32000	28959	*	*	*	15	281	30970	29169	*	*	*
SYSTEMS ANALYSIS & DESIGN	10	95	29940	28875	*	*	*	42	348	33330	30932	39000	34000	28000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	13	+	27530				4	52	31875	30265	*	*	*
AGRICULTURE/NAT'L RESOURC	+	19	+	20300				1	90	15800	21286	*	*	*
ARCHITECTURE	+	6	+	20367				+	29	+	23392			
CONSULTING	5	110	25812	30006	*	*	*	56	606	30831	30168	35500	31000	27000
HUMAN RESRCS /INDUS RELS	4	47	22400	25884	*	*	*	13	121	24862	24891	*	*	*
MANAGEMENT TRAINEE	32	460	23528	22492	28500	22550	21000	104	1569	25409	22928	33000	24500	18200
MATH/STATISTICIANS	+	4	+	28250				6	29	25760	25373	*	*	*
PARALEGAL	3	10	22667	20750	*	*	*	19	34	21308	20693	*	*	*
RESEARCHERS NON-TECHNICAL	5	9	31800	26472	*	*	*	9	27	26944	25181	*	*	*
RESEARCHERS - TECHNICAL	1	14	30000	25200	*	*	*	5	42	29100	26574	*	*	*
TEACHING	1	387	23000	21053	*	*	*	17	838	23969	21093	*	*	*
TOTALS	369	5250						1524	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	70	$43500	$32097	*	*	*	2	238	$43500	$31259	*	*	*
MBA--NON-TECH	6	190	33917	35156	*	*	*	19	483	39599	35734	*	*	*
MBA--TECH	11	37	56300	43821	*	*	*	27	120	49760	41313	$68000	$47000	$36000
MS-BUSINESS	+	2	+	20000				3	12	34727	37733	*	*	*
ECONOMICS & FINANCE (BANK	+	5	+	32380				4	59	54250	36677	*	*	*
HUMAN RESOURCES (INCL LAB	+	3	+	32833				+	19	+	31597			
MANAGEMENT INFORMATION SY	+	5	+	33400				1	16	40000	34780	*	*	*
MARKETING/MKTNG MGT (RESE	+	2	+	37500				+	24	+	39508			
COMMUNICATIONS														
ADVERTISING	+	2	+	37500				+	2	+	37500			
COMMUNICATIONS	+	3	+	21000				1	6	30000	23167	*	*	*
JOURNALISM	+	3	+	21852				+	7	+	22699			
EDUCATION														
EDUCATION ADMINISTRATION	+	12	+	33697				+	24	+	31729			
ELEMENTARY EDUCATION	+	7	+	30780				+	29	+	27400			
PHYSICAL EDUCATION	+	2	+	28250				+	4	+	29052			
READING EDUCATION	+	+	+	+				+	2	+	28100			
SPECIAL EDUCATION	+	17	+	25219				+	27	+	25007			
HUMANITIES														
HUMANITIES - OTHER	+	21	+	23910				2	33	33000	24553	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	9	+	23940				1	23	34000	24593	*	*	*
SOCIAL SCIENCES - OTHER	5	17	26500	30762	*	*	*	5	26	26500	28095	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	14	24	43685	41050	*	*	*	14	45	43685	39765	*	*	*
AGRICULTURAL	+	3	+	30067				+	10	+	35618			
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	5	42000	34920	*	*	*
CHEMICAL	4	20	44355	40372	*	*	*	15	62	40858	40611	*	*	*
CIVIL	3	65	40832	34115	*	*	*	7	150	37142	34303	*	*	*
COMPUTER	8	22	44606	40975	*	*	*	29	65	41877	40207	45600	41000	38500
ELECTRICAL/ELECTRONIC	51	144	43467	41794	$48000	$42996	$39996	80	362	42921	41024	48000	42000	39000
INDUSTRIAL	+	18	+	37494				13	63	38372	38692	*	*	*
MECHANICAL	41	98	43096	39864	45600	43200	39996	58	267	42024	39298	45600	42750	36000
METALLURGICAL	+	12	+	38903				+	24	+	38165			

continued

ECPO REGIONAL Report No. 6 SEPTEMBER 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	9	10	$39925	$39839	*	*	*	9	21	$39925	38607	*	*	*
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	8	+	32500				+	14	+	28233			
HEALTH SCIENCES	+	11	+	25703				+	24	+	25713			
NURSING	+	17	+	34453				+	17	+	34453			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	34000				+	3	+	28001			
ARCHITECTURAL & ENVIRONME	+	3	+	25867				+	5	+	27852			
BIOLOGICAL	+	8	+	26405				+	13	+	25126			
CHEMISTRY	+	10	+	36558				+	20	+	35104			
COMPUTER SCIENCE														
COMPUTER SCIENCE	9	57	31022	36486	*	*	*	66	201	40248	39120	$46224	$41000	$34900
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	2	+	35000				+	21	+	36333			
MATHEMATICS (INCL ACTUARI	+	6	+	35547				+	18	+	33636			
PHYSICS	+	+	+	+				2	4	27750	31626	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	163	946						359	2573					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	5	123	$55400	$41462	*	*	*	6	302	$51500	$44911	*	*	*
MBA--TECH	3	31	60000	48845	*	*	*	3	98	60000	48884	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	171	+	45755				+	462	+	49287			
MBA--TECH	5	62	62600	51176	*	*	*	5	247	62600	55249	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	7	126	56214	47717	*	*	*	10	419	51700	50972	*	*	*
MBA--TECH	13	78	60846	57097	*	*	*	13	266	60846	56298	*	*	*
TOTALS	33	591						37	1794					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	1	1	$69996	$69996	*	*	*	1	2	$69996	$57498	*	*	*
COMPUTER & INFOR SCIENCES	1	9	65000	62311	*	*	*	2	14	53500	61555	*	*	*
ECONOMICS	+	2	+	57500				+	3	+	53667			
EDUCATION														
EDUCATION ADMINISTRATION	+	23	+	47539				+	31	+	46884			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	4	+	31000				+	5	+	31920			
FOREIGN LANGUAGES	+	+	+	+				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	1	11	56000	39493	*	*	*	1	12	56000	38452	*	*	*
SOCIOLOGY	+	1	+	50000				+	1	+	50000			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	1	4	52800	47700	*	*	*	1	12	52800	51486	*	*	*
CHEMICAL	3	32	50399	55355	*	*	*	6	74	49699	54451	*	*	*
CIVIL	1	5	51000	49800	*	*	*	1	8	51000	46501	*	*	*
COMPUTER	+	3	+	46733				+	8	+	55325			
ELECTRICAL/ELECTRONIC	12	46	66751	56697	*	*	*	18	95	64084	56826	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	2	14	56344	52877	*	*	*	4	32	55172	51880	*	*	*
METALLURGICAL	36	46	56610	55829	$59808	$57000	$54000	43	71	55269	53577	$59808	$56880	$54000
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	3	+	38583			
BIOLOGICAL	+	3	+	38667				+	4	+	42000			
CHEMISTRY	1	26	53000	50405	*	*	*	7	80	49147	50719	*	*	*
GEOLOGICAL (INCL GEOPHYS)	1	4	34008	38302	*	*	*	1	13	34008	47827	*	*	*
MATHEMATICS	4	10	45002	38981	*	*	*	4	13	45002	40954	*	*	*
PHYSICS	+	1	+	39804				4	10	40750	40940	*	*	*
POLYMER	+	+	+	+				+	2	+	52200			
TOTALS	64	245						93	498					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28696 222 40700/24000			26214 7	24800 5	27000 2	23750 2		
BUSINESS ADMIN (INCL MGMT	31000 3			28425 4	34167 3	32333 3	25000 1	30350 10	
ECONOM & FINANCE (BANKING	27000 1			26086 14	30839 28 35000/30000	18000 2	29500 2	29429 14	32000 3
MANAGEMENT INFO SYSTEMS				27000 1	32000 1	30000 3	23700 1	28000 1	
MARKETING/MARK MGMT (RESR		18000 1		23000 3	22000 1	21540 5	18000 1	18000 1	
ADVERTISING		21125 4							
COMMUNICATIONS		16000 1		27000 2		19250 2			
MERCHANDISING MANAGEMENT				11000 1					
FOREIGN LANGUAGES		24500 1							
LETTERS (incl English, Li		20500 2		26000 2	36750 2	18000 1	18000 1	29500 1	
VISUAL & PERFORMING ARTS		17000 1		32000 1	20000 1		39700 1		
HUMANITIES - OTHER					31000 1				
HISTORY					30250 2			36000 1	
POLITICAL SCIENCE/GOVT		23500 1		32000 1	32600 3	27000 1	18000 1	29900 4	
PSYCHOLOGY		19000 1			20000 1				
SOCIOLOGY					21000 1				
SOCIAL SCIENCES-OTHER						23000 1		17250 1	
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL								35400 2	27500 2
CIVIL								29833 3	30613 6
COMPUTER						38200 1	37000 1	30000 1	
ELECTRICAL/ELECTRONIC				15000 1	40000 1		34000 1	32000 5	35200 2
ENIVRONMENTAL ENGINEERING									28132 2

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
INDUSTRIAL				31333 3	33083 6			34429 7	
MECHANICAL								32667 9	31000 2
NUCLEAR									38500 1
ENGINEERING TECHNOLOGY									23250 2
COMPUTER SCIENCE				32500 2	35300 5	38200 1	32664 15	29618 17	33000 2
SYSTEMS ANALYSIS								26000 1	
BIOLOGICAL								23000 1	
MATHEMATICS	31000 1			28000 1				29500 6	

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	23594 8	20900 2	35000 1	26038 8		24443 7			22000 1
BUSINESS ADMIN (INCL MGMT	27825 8	13500 2		27150 10	17000 1	18750 8			31000 1
DISTRIBUTION MANAGEMENT						12000 1			
ECONOM & FINANCE (BANKING	28607 21 43000/24000	21500 2	26100 1	26950 10	22000 1	25009 11			
HOTEL/RESTAURANT MGMT.			20340 5						
HUMAN RSRCS (incl LABOR R	24000 1			22000 1					
MANAGEMENT INFO SYSTEMS	32000 1			35000 1		28000 1			32000 1
MARKETING/MARK MGMT (RESR	18000 1	23500 2		28250 2		24870 30 31000/21000			19100 2
COMMUNICATIONS	13780 2			46000 1		21000 2			18500 1
JOURNALISM									16000 1
TEXTILES & CLOTHING						22000 1			
MERCHANDISING MANAGEMENT						30000 1			
FOREIGN LANGUAGES									26000 1
LETTERS (incl English, Li		17000 1		26250 2	22075 8	23250 4		18000 1	
VISUAL & PERFORMING ARTS					20000 1	21500 2		16000 1	22250 2
HISTORY				23000 9		24000 1		18500 1	
POLITICAL SCIENCE/GOVT	21000 1			25125 4	21050 9	23875 4			24000 1
PSYCHOLOGY				22500 2		25200 4			
SOCIOLOGY					21000 1				
SOCIAL SCIENCES-OTHER					13500 1			23000 3	
COMPUTER	36000 1								
ELECTRICAL/ELECTRONIC			37400 1						
INDUSTRIAL				27333 3		23000 1			

AVERAGE SALARY OFFERS   SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330   PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
COMPUTER SCIENCE	34250 8		32000 1	30563 8		29500 2			
INFORMATION SCIENCES & SY				28500 2					
BIOLOGICAL				28500 1					
MATHEMATICS	24000 1			30500 3					
PHYSICS	33000 1								
OTHER PHYSICAL & EARTH SC						23600 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	27000 1		21500 2			25635 9	27112 3	28000 1	
BUSINESS ADMIN (INCL MGMT	13500 1		23600 1		31200 1	30000 2	25414 4		
ECONOM & FINANCE (BANKING			18000 1	35000 1	28000 2	23167 3	25481 4		
HUMAN RSRCS (incl LABOR R				29000 2					
MARKETING/MARK MGMT (RESR		20000 1	21000 1				20000 2		
COMMUNICATIONS			28200 1			28000 1	24308 2	23000 1	
ELEMENTARY EDUCATION					21920 5				
SPECIAL EDUCATION					25620 1				
HUMAN ECOLOGY (HOME ECONO			22000 1						
FOREIGN LANGUAGES					25412 5				
LETTERS (incl English, Li		24000 1			26000 1				
VISUAL & PERFORMING ARTS					26000 1				
HUMANITIES - OTHER							24308 1		
CRIMINAL JUSTICE						32000 1	25000 2		
HISTORY					25500 1	28000 1			
POLITICAL SCIENCE/GOVT		31000 1		20000 1		24900 2	22929 4		
PSYCHOLOGY	25000 1						17500 1		30000 1
SOCIAL SCIENCES-OTHER						22633 6	24308 2	25400 1	17000 1
AEROSPACE & AERONAUTICAL						29667 3			
BIOENGINEERING & BIOMEDIC									34000 1
CHEMICAL		41067 3				27000 1			
CIVIL		30000 1	30733 3	36000 1		30500 2	27025 27 38200/25927		
COMPUTER		29400 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ELECTRICAL/ELECTRONIC		36158 2		34780 5	28000 1	29788 6	27000 1		
ENIVRONMENTAL ENGINEERING				34500 2		28500 1			
INDUSTRIAL				34000 1		27000 2	30000 1		
MECHANICAL		35004 1	30000 1	34800 2		27048 7			
NUCLEAR				37600 3			33000 1		
ENGINEERING TECHNOLOGY				31687 3					
COMPUTER SCIENCE		35000 2	28000 2	28000 1		19237 1			
INFORMATION SCIENCES & SY				33400 2					
ALLIED HEALTH									35800 1
HEALTH SCIENCES									24000 1
NURSING								28333 3	
ARCHITECTURAL & ENVIRONME						26000 1			
BIOLOGICAL							19000 2		22000 1
MATHEMATICS					22000 1	24528 2	24308 1		
PHYSICS					16500 1				

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING			25000 1				28000 1		
BUSINESS ADMIN (INCL MGMT					34500 1				32750 2
ECONOM & FINANCE (BANKING					27450 2				
MANAGEMENT INFO SYSTEMS						35000 1		34200 1	28000 1
MARKETING/MARK MGMT (RESR				20000 1					
LETTERS (incl English, Li									32850 1
VISUAL & PERFORMING ARTS	15100 1	15600 1							23500 2
POLITICAL SCIENCE/GOVT			14500 1						
PSYCHOLOGY	16750 2		17667 6	25000 1					
SOCIOLOGY	13000 1								
AEROSPACE & AERONAUTICAL					34109 7				
BIOENGINEERING & BIOMEDIC									22360 1
CHEMICAL						39750 2	39500 1		39070 33 42500/36500
CIVIL			34000 1					31000 1	
ELECTRICAL/ELECTRONIC					36000 1		35760 1		38720 2
INDUSTRIAL						31460 1	33250 2		
MECHANICAL					35533 6		35513 14	28000 1	36961 14
METALLURGICAL								33000 1	
ENGINEERING TECHNOLOGY					34500 1		34400 4	27688 8	
COMPUTER SCIENCE					33608 5				31167 6
INFORMATION SCIENCES & SY			27200 1						
CHEMISTRY								31000 2	29500 2

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	31000 1	24600 1	26000 2		28000 1			18500 1	23000 1
BUSINESS ADMIN (INCL MGMT	28750 2	27877 5			33000 1				
DISTRIBUTION MANAGEMENT	22000 1								
ECONOM & FINANCE (BANKING	30997 3	30500 1	23500 2	30000 2					
MANAGEMENT INFO SYSTEMS	32200 2		32400 1	23000 1			20000 1		
MARKETING/MARK MGMT (RESR	30014 1	22000 2	23300 3						
COMMUNICATIONS			26000 1	14560 1					
MERCHANDISING MANAGEMENT	16000 1								
HISTORY			24000 1						
AEROSPACE & AERONAUTICAL		34200 3							
CHEMICAL	35500 1	35500 1	36800 2	40500 5			36000 2	38226 11	41960 5
CIVIL			36300 1		30330 2		37200 1		
COMPUTER	35303 6	34500 2							
ELECTRICAL/ELECTRONIC	35060 15	35004 44 42500/33000			33000 1		35000 1		
ENIVRONMENTAL ENGINEERING	34500 1						36500 1		
INDUSTRIAL		34793 3	31975 4				40500 1	35600 1	
MECHANICAL	35550 8	34966 29 39500/33500	34000 1	38000 1	31795 4		37642 9	35360 5	39084 5
NUCLEAR		35400 4					37500 1		
ENGINEERING TECHNOLOGY	34005 6	29960 11	34000 1					37667 3	
COMPUTER SCIENCE	34930 11	33910 15	33500 2						30838 2
INFORMATION SCIENCES & SY	29254 2	32750 2							
MATHEMATICS		32550 2							

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING			25000 1			31500 1	27633 3
BUSINESS ADMIN (INCL MGMT					28500 1		29375 4
ECONOM & FINANCE (BANKING					26000 1		
HUMAN RSRCS (incl LABOR R						33300 1	
MANAGEMENT INFO SYSTEMS					28000 1		
MARKETING/MARK MGMT (RESR			23500 1		22000 1		23740 5
COMMUNICATIONS					16640 1		18000 1
HUMAN ECOLOGY (HOME ECONO						27990 1	
LETTERS (incl English, Li							19875 4
VISUAL & PERFORMING ARTS							14560 1
HISTORY							21000 2
PSYCHOLOGY							18000 2
SOCIAL SCIENCES-OTHER							24500 2
AEROSPACE & AERONAUTICAL							23400 1
CHEMICAL		37800 1	34833 3	40000 1		39500 2	38292 13
CIVIL							32033 3
COMPUTER						35300 1	34667 3
ELECTRICAL/ELECTRONIC			36360 2			34800 2	33587 19
ENIVRONMENTAL ENGINEERING							26500 2
INDUSTRIAL						34800 3	39000 2
MECHANICAL			31690 4	34000 1		37040 5	34878 21 43200/31000
NUCLEAR							36600 1
ENGINEERING TECHNOLOGY			31000 1			29600 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
COMPUTER SCIENCE			34500 1		27000 1		32387 14
INFORMATION SCIENCES & SY							32500 1
BIOLOGICAL							16680 2
CHEMISTRY				30000 1			28500 1
PHYSICS							13000 1
OTHER PHYSICAL & EARTH SC							22000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28719 226 40700/24000	20292 12		26094 36 40000/20000	29955 49 40000/22000	24560 20 36500/16000	24890 10	29208 33 36000/26000	32000 3
BACHELOR - TECHNICAL	31000 1			28857 7	34583 12	38200 2	32998 17	31054 52 41000/27000	30617 20 38500/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	26387 43 43000/20000	19533 9	23257 7	26276 50 46000/21000	20889 22 24000/20000	23800 77 31000/19000		20250 6	22927 11
BACHELOR - TECHNICAL	33364 11		34700 2	29618 17		26400 4			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	21833 3	25000 3	22257 7	28250 4	25116 17	25353 25 37000/18000	24227 25 33000/21199	25467 3	23500 2
BACHELOR - TECHNICAL		35992 10	29700 6	34258 20 43900/32000	22167 3	27764 26 37800/24528	26727 33 38200/25927	28333 3	28950 4

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	15400 4	15600 1	18188 8	22500 2	29800 3	35000 1	28000 1	34200 1	28892 6
BACHELOR - TECHNICAL			30600 2		34525 20 39000/31720	36987 3	35297 22 40000/34000	28885 13	37113 58 42500/30000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28537 11	26498 9	25130 10	24390 4	30500 2		20000 1	18500 1	23000 1
BACHELOR - TECHNICAL	34778 50 41000/32000	34277 116 42500/31000	33891 11	40083 6	31549 7		37343 16	37295 20 40250/35500	38908 12

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			24250 2		24228 5	30930 3	
BACHELOR - TECHNICAL		37800 1	33589 11	34667 3	27000 1	35936 14	

AVERAGE SALARY OFFERS   SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	34333 3					47000 1		60000 1	50000 1
MBA--TECH								51714 7	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	43000 3			30000 1					
MBA--TECH	54143 7								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH		39000 1							
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									42950 3
MBA--TECH									43575 4

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		38362 2							
MBA--TECH		40741 3		57000 1	66000 1				

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH					29000 1	34800 1	25000 1
MBA--TECH							45750 4

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28581 223 40700/23500	25714 50 35000/20800		25000 1					27875 2
BUSINESS ADMIN (INCL MGMT		25000 9	34000 1						26066 3
DISTRIBUTION MANAGEMENT		22000 1							
ECONOM & FINANCE (BANKING	27000 1	28659 11	24533 6	27167 3	30250 8	31500 1		23000 4	29687 32 43000/24000
MANAGEMENT INFO SYSTEMS		28000 1							
MARKETING/MARK MGMT (RESR			24000 1		18000 1				22000 1
COMMUNICATIONS			32000 1						
MERCHANDISING MANAGEMENT			11000 1						
LETTERS (incl English, Li				32000 1	31100 2				33500 1
VISUAL & PERFORMING ARTS				32000 1					
HUMANITIES - OTHER					31000 1				
HISTORY									30250 2
POLITICAL SCIENCE/GOVT					35000 1				29200 4
SOCIOLOGY								21000 1	
ELECTRICAL/ELECTRONIC			15000 1		40000 1				
INDUSTRIAL						31000 1			30700 5
COMPUTER SCIENCE									31250 2
INFORMATION SCIENCES & SY		22000 1							
MATHEMATICS	31000 1								27250 2

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC		MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO		WRITING / EDIT	
BUSINESS ADMIN (INCL MGMT	40000	1	28500	2	20500	2												
ECONOM & FINANCE (BANKING	29333	3			23000	2												
HUMAN RSRCS (incl LABOR R			24000	1														
MARKETING/MARK MGMT (RESR			27000	1			18000	1	18000	1					20000	1		
ADVERTISING							23000	1	17000	1								
COMMUNICATIONS	13000	1											21000	1	18500	1	17500	1
JOURNALISM																	16000	1
FOREIGN LANGUAGES									24500	1								
LETTERS (incl English, Li											18000	2			16000	1		
VISUAL & PERFORMING ARTS							20017	6			16000	1			23000	1		
HISTORY											18500	1						
POLITICAL SCIENCE/GOVT											27000	1						
SOCIAL SCIENCES-OTHER											19000	1	18000	2	17250	1		
INDUSTRIAL					25500	1												
BIOLOGICAL					28500	1												
PHYSICS	33000	1																

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING			29000 1				19500 2	23658 1	27439 10
BUSINESS ADMIN (INCL MGMT		33000 1			33000 3		26133 3		28075 2
ECONOM & FINANCE (BANKING			25333 3		26000 1		23917 6		25667 3
MARKETING/MARK MGMT (RESR		24203 5	26773 11		20233 3	27500 1	22213 16		
ADVERTISING	18500 1						26000 1		
COMMUNICATIONS	18000 1				21000 2		29587 3		
HUMAN ECOLOGY (HOME ECONO							27990 1		
TEXTILES & CLOTHING						22000 1			
MERCHANDISING MANAGEMENT			30000 1				16000 1		
FOREIGN LANGUAGES							26000 1		
LETTERS (incl English, Li		22000 1	23500 2		24000 2		25425 2		
VISUAL & PERFORMING ARTS	14560 1	20000 1				15100 1	20000 1		
HISTORY			24000 1		21143 7				
POLITICAL SCIENCE/GOVT		23000 1	23750 2		24750 2		22000 3	21600 1	
PSYCHOLOGY	19000 1		26500 2		22500 2		20000 1		
CHEMICAL							33500 2		
INDUSTRIAL			23000 1				33500 1		
MECHANICAL							35640 1		
COMPUTER SCIENCE								19237 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			23500 2						
BUSINESS ADMIN (INCL MGMT		24308 1	30000 2						
ECONOM & FINANCE (BANKING		24308 3							
COMMUNICATIONS		24308 2	28000 1						
VISUAL & PERFORMING ARTS		39700 1							
HUMANITIES - OTHER		24308 1							
CRIMINAL JUSTICE		25000 2	32000 1						
HISTORY			28000 1						
POLITICAL SCIENCE/GOVT		22872 3	26000 1						
SOCIAL SCIENCES-OTHER	24000 1	22029 4	28000 3						
AEROSPACE & AERONAUTICAL			32000 2						
CHEMICAL							35500 1	38900 2	36650 2
CIVIL							32333 6	30072 5	
COMPUTER							39000 1		
ELECTRICAL/ELECTRONIC							34006 10	36720 1	35050 8
ENIVRONMENTAL ENGINEERING								27264 1	
INDUSTRIAL			28000 1					30000 1	33223 7
MECHANICAL			28500 4				37463 6	31000 1	35280 26 39000/34500
ENGINEERING TECHNOLOGY							28667 6		32289 12
COMPUTER SCIENCE							31500 1		
ARCHITECTURAL & ENVIRONME			26000 1						
MATHEMATICS		24308 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ECONOM & FINANCE (BANKING					19500 1			35000 1	35000 1
MANAGEMENT INFO SYSTEMS	33000 1								
VISUAL & PERFORMING ARTS					24000 1				
POLITICAL SCIENCE/GOVT					32500 2				
PSYCHOLOGY					25000 1				23800 1
AEROSPACE & AERONAUTICAL								34300 2	31680 8
BIOENGINEERING & BIOMEDIC									34000 2
CHEMICAL	39080 5	27000 1		39250 2	40223 6		39278 43 44000/36500	38500 1	37180 25 41500/32000
CIVIL								28200 3	28338 36 36300/25927
COMPUTER	36000 1		34500 2	35150 2					35320 6
ELECTRICAL/ELECTRONIC	32500 5	32799 6	34300 5	35163 4	36200 6	36368 5		36250 1	34401 56 42500/31250
ENIVRONMENTAL ENGINEERING									31643 7
INDUSTRIAL	37000 2								35750 4
MECHANICAL	33420 5	35760 1	38500 1	34500 1	35203 3	34500 1	36750 6	35488 9	34941 76 43200/31000
METALLURGICAL					33000 1				
NUCLEAR							37500 1		36250 10
ENGINEERING TECHNOLOGY		33152 5	32000 1	32470 4		21750 2		31574 10	30000 1
COMPUTER SCIENCE	32000 1		32004 12						36358 3
INFORMATION SCIENCES & SY	34507 1		35000 1						32500 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers

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CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HISTORY					24000 1				24000 1
POLITICAL SCIENCE/GOVT					14500 1				
PSYCHOLOGY					16000 1		17500 1		21875 4
SOCIOLOGY									13000 1
SOCIAL SCIENCES-OTHER									17000 1
BIOENGINEERING & BIOMEDIC			22360 1						
CIVIL					37200 1				
ALLIED HEALTH					35800 1				
HEALTH SCIENCES									24000 1
NURSING				28333 3					
BIOLOGICAL			22000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT - Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					27814 6		35600 5		
ECONOM & FINANCE (BANKING					24000 1	28000 1			
HUMAN RSRCS (incl LABOR R					22000 1				
MANAGEMENT INFO SYSTEMS					28286 7	30050 6	30133 3		
MARKETING/MARK MGMT (RESR			20000 2						
COMMUNICATIONS			23000 1						
FOREIGN LANGUAGES		28000 1							
LETTERS (incl English, Li		19875 4							
HISTORY		18000 1							
POLITICAL SCIENCE/GOVT					30000 1				
PSYCHOLOGY	25000 1	16600 5							
SOCIAL SCIENCES-OTHER		25200 2							15800 1
AEROSPACE & AERONAUTICAL							33860 2		
CHEMICAL					40000 1				
COMPUTER					36500 3		25000 1		
INDUSTRIAL							39000 2		
COMPUTER SCIENCE					32579 63 42000/28000	32051 5	33433 25 40000/30000		
INFORMATION SCIENCES & SY					25600 2	33400 1	32967 3		
SYSTEMS ANALYSIS							26000 1		
BIOLOGICAL	17840 4								
CHEMISTRY	31000 2								
MATHEMATICS						31300 2		31875 4	
PHYSICS		13000 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				24333 3					
BUSINESS ADMIN (INCL MGMT		30409 11	21875 4	24690 21 34000/17000		17000 1			31200 1
DISTRIBUTION MANAGEMENT				12000 1					
ECONOM & FINANCE (BANKING		30500 11		27305 20 34000/22100	21501 1	22000 1	29750 6		26000 1
HOTEL/RESTAURANT MGMT.				20340 5					
HUMAN RSRCS (incl LABOR R			30433 3						
MANAGEMENT INFO SYSTEMS		28000 1			35000 1				
MARKETING/MARK MGMT (RESR			23000 1	23738 21 30000/21000					
COMMUNICATIONS		14560 1		20160 4					
ELEMENTARY EDUCATION									21920 5
SPECIAL EDUCATION									25620 1
HUMAN ECOLOGY (HOME ECONO				22000 1					
FOREIGN LANGUAGES									24765 4
LETTERS (incl English, Li		29500 1		22500 6		22317 6			26000 1
VISUAL & PERFORMING ARTS									26000 1
HISTORY		36000 1		29500 2					25500 1
POLITICAL SCIENCE/GOVT		32000 1	23800 3	29500 1		21095 10	21000 1		
PSYCHOLOGY			20000 1	23000 1					
SOCIOLOGY						21000 1			
SOCIAL SCIENCES-OTHER				24000 1			23000 1		
CIVIL		31000 1							
COMPUTER			30000 1						
ELECTRICAL/ELECTRONIC		30667 3		35160 1				28000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ENIVRONMENTAL ENGINEERING		29000 1							
INDUSTRIAL		33375 8		32311 7					
MECHANICAL		32167 6		31900 3					
COMPUTER SCIENCE		30063 8		33000 2			20000 1		
BIOLOGICAL				23000 1					
CHEMISTRY								29375 4	
MATHEMATICS		32000 2		28000 1	24514 4				22000 1
PHYSICS									16500 1
OTHER PHYSICAL & EARTH SC				22800 2					

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28574 224 40700/23500	26055 72 35000/20800	24820 10	28417 6	29862 13	31500 1		22600 5	29261 45 43000/23000
BACHELOR - TECHNICAL	31000 1	22000 1	15000 1		40000 1	31000 1			30056 9

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	28200 5	27000 4	21750 4	20138 8	19833 3	19417 6	19000 3	18950 5	16750 2
BACHELOR - TECHNICAL	33000 1		27000 2						

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	17515 4	24335 9	26130 23 31000/23000		23555 22 35000/20000	21533 3	23363 41 46000/18000	22629 2	27170 15
BACHELOR - TECHNICAL			23000 1				34035 4	19237 1	

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	24000 1	24505 17	27727 11						
BACHELOR - TECHNICAL		24308 1	29000 8				33446 31 40920/28000	32104 11	34382 55 39000/31000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	33000 1				26700 5			35000 1	
BACHELOR - TECHNICAL	35075 20 41400/32000	32717 13	33184 22 38500/30000	34910 13	37322 16	32480 8	38939 50 44000/36100	33196 26 39000/28000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL					18167 3		17500 1		
BACHELOR - TECHNICAL			22180 2	28333 3	36500 2				

AVERAGE SALARY OFFERS SEPTEMBER 1992 ECPO REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	25000 1	19915 13	21000 3		27555 16	29757 7	33550 8		15800 1
BACHELOR - TECHNICAL	22227 6	13000 1			32655 69 42000/27200	32032 8	33278 34 40000/28000	31875 4	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA -	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30002 27 36000/27000	24433 12	24402 87 34000/18000	28251 2	21308 19	27813 8		24599 15
BACHELOR - TECHNICAL		31603 29 37000/27000	30000 1	30567 17	24514 4		20000 1	29100 5	19250 2

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1992

MIDDLE ATLANTIC REGION (MAPA)

Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Cedar Crest College
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Fairmont State College
Franklin & Marshall College
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
Howard University
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Seton Hall University
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Thomas Jefferson University
Trenton State University
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College
William Paterson College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 13, 1992 through February 13, 1992) and cumulatively (September 1, 1991, and February 13, 1992). The block tables list data for the cumulative period and include only those categories for which offers were reported.

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MAPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	4	275	$28375	$27050	*	*	*	28	1070	$28137	$27379	$33000	$28000	$24500
BUSINESS ADMIN (INCL MGMT	1	109	21000	23222	*	*	*	4	256	26375	23343	*	*	*
DISTRIBUTION MANAGEMENT	1	5	24000	22400	*	*	*	1	7	24000	23571	*	*	*
ECONOM & FINANCE (BANKING	1	63	23975	26236	*	*	*	2	224	23988	25224	*	*	*
HOTEL/RESTAURANT MGMT.	+	2	+	21198				+	16	+	19621			
HUMAN RSRCS (incl LABOR R	+	4	+	27000				+	13	+	23098			
MANAGEMENT INFO SYSTEMS	+	19	+	29125				+	80	+	28394			
MARKETING/MARK MGMT (RESR	1	98	22800	23221	*	*	*	3	274	23433	23655	*	*	*
REAL ESTATE	+	+	+	+				+	1	+	26000			
COMMUNICATIONS														
ADVERTISING	+	3	+	19667				+	24	+	20807			
COMMUNICATIONS	1	20	28500	21798	*	*	*	7	92	24671	21722	*	*	*
JOURNALISM	+	7	+	17143				1	44	24000	18331	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				+	2	+	18250			
EDUCATION														
ELEMENTARY EDUCATION	+	22	+	21778				+	86	+	20173			
PRE-ELEMENTARY EDUCATION	+	1	+	36760				+	1	+	36760			
PHYSICAL EDUCATION	+	8	+	22888				+	16	+	22287			
SPECIAL EDUCATION	+	+	+	+				+	9	+	22281			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	4	+	20919				+	14	+	19634			
TEXTILES & CLOTHING	+	5	+	26960				+	11	+	24255			
MERCHANDISING MANAGEMENT	+	4	+	21750				+	14	+	20750			
HUMANITIES														
FOREIGN LANGUAGES	+	10	+	20363				+	22	+	21768			
LETTERS (incl English, Li	+	10	+	21470				+	45	+	20621			
VISUAL & PERFORMING ARTS	+	11	+	22836				1	24	26503	23294	*	*	*
HUMANITIES - OTHER	+	5	+	20800				+	15	+	20175			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	16973				+	12	+	18885			
HISTORY	+	4	+	23925				+	16	+	21688			
POLITICAL SCIENCE/GOVT	+	5	+	20542				+	31	+	22388			
PSYCHOLOGY	+	17	+	20754				3	57	14667	19117	*	*	*
SOCIOLOGY	+	3	+	16167				+	22	+	18816			
SOCIAL SCIENCES-OTHER	+	19	+	19833				1	63	18919	21290	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	31087				+	9	+	31936			
AGRICULTURAL	+	1	+	32500				+	15	+	33183			
ARCHITECTURAL	+	9	+	26566				+	17	+	29573			
BIOENGINEERING & BIOMEDIC	+	1	+	28000				+	4	+	29350			
CHEMICAL	4	99	38125	38985	*	*	*	7	254	39006	39137	*	*	*
CIVIL	+	71	+	29746				1	172	25000	29594	*	*	*
COMPUTER	2	7	34710	30664	*	*	*	2	39	34710	32914	*	*	*
ELECTRICAL/ELECTRONIC	8	149	32860	33195	*	*	*	11	338	33143	33926	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	3	50	$34276	$32819	*	*	*	4	111	$34347	$33107	*	*	*
MECHANICAL	6	170	33604	35082	*	*	*	9	390	34278	34958	*	*	*
METALLURGICAL	+	4	+	29425				+	15	+	32212			
MINING (INCL GEOLOGICAL)	+	4	+	32508				+	15	+	32725			
NUCLEAR	+	6	+	34720				+	10	+	34752			
PETROLEUM	+	4	+	41450				+	22	+	41192			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	+	14	+	28727				+	69	+	30208			
INDUSTRIAL TECHNOLOGY	+	1	+	24000				+	3	+	28667			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	19750				+	18	+	21599			
ANIMAL SCIENCES	+	1	+	19500				+	6	+	17217			
PLANT SCIENCES	+	1	+	19500				+	4	+	20375			
NATURAL RESOURCES	1	2	21906	19653	*	*	*	1	3	21906	21102	*	*	*
OTHER AGRICULTURAL SCIENC	+	1	+	17500				+	8	+	17400			
COMPUTER SCIENCE														
COMPUTER SCIENCE	5	73	32529	30789	*	*	*	8	197	31268	30514	*	*	*
COMPUTER PROGRAMMING	+	4	+	28500				+	7	+	27786			
INFORMATION SCIENCES & SY	2	4	32000	27250	*	*	*	2	19	32000	29789	*	*	*
SYSTEMS ANALYSIS	1	3	28000	27264	*	*	*	2	7	31500	29255	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	30000				5	6	30200	30167	*	*	*
HEALTH SCIENCES	+	1	+	38000				2	14	31250	23196	*	*	*
NURSING	+	30	+	28100				+	39	+	27949			
PHARMACY	1	2	50440	40720	*	*	*	1	22	50440	39540	*	*	*
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	3	+	30600				+	6	+	28167			
BIOLOGICAL	+	3	+	22791				+	13	+	24529			
CHEMISTRY	+	5	+	26418				+	20	+	28685			
GEOLOGY & GEOLOGICAL SCI	+	+	+	+				+	6	+	26533			
MATHEMATICS	+	7	+	23526				1	31	27000	25234	*	*	*
PHYSICS	+	1	+	31400				+	3	+	28867			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	42	1476						107	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	3	218	$29667	$27441	*	*	*	24	889	$28956	$27669	$33000	$28500	$27000
ACCOUNTING (PRIVATE)	+	53	+	25804				3	172	22791	25560	*	*	*
COMMERCIAL BANKING (CNSMR	+	3	+	21867				+	18	+	17227			
COMMERCIAL BANKING (LENDG	+	7	+	26286				+	20	+	24700			
INVESTMT BANKING (CORP FN	+	1	+	29000				+	11	+	27732			
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	2	+	26000				+	2	+	26000			
INVESTMT BANKG (SALES & T	+	1	+	27000				+	8	+	25192			
FINANCIAL/TREASURY ANALYS	2	30	24238	26353	*	*	*	2	79	24238	26808	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	5	+	21900				+	16	+	22506			
UNDERWRITING	+	8	+	23498				+	26	+	24132			
INSURANCE - CLAIMS	+	6	+	20888				+	25	+	23286			
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	2	+	17750			
MEDIA PLANNING	+	2	+	15750				+	7	+	18757			
REPORTING	+	1	+	12000				+	10	+	18510			
PRODUCTION	+	2	+	29375				+	14	+	23739			
PUBLIC RELATIONS	+	4	+	23402				+	24	+	20408			
WRITING / EDITING	+	1	+	27000				1	13	24000	19838	*	*	*
MARKETING														
ADVERTISING	+	1	+	18000				+	12	+	22550			
BRAND/PRODUCT MANAGEMENT	+	4	+	22250				+	38	+	24142			
BUYER/MERCHANDISING	+	15	+	23433				+	50	+	24054			
DISTRIBUTION	+	5	+	22800				+	14	+	24997			
MARKET RESEARCH	+	5	+	20346				+	19	+	21754			
PURCHASING	+	+	+	+				+	3	+	29533			
SALES	2	94	21900	23614	*	*	*	6	292	24050	24013	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	12	+	21296				+	24	+	22002			
FINANC,TAXA, MONETARY POL	+	2	+	27000				+	19	+	23383			
ECONOMIC PROGRAMS	+	1	+	23500				+	2	+	28250			
LAW ENFORCEMENT	+	3	+	17315				+	10	+	19312			
MILITARY	+	4	+	26025				+	21	+	23552			
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	20000				+	3	+	20000			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	2	+	28500			
DESIGN / CONSTRUCT	+	69	+	30782				+	206	+	31590			
ENVIRONMENTAL/SANITATION	+	18	+	31573				+	41	+	31801			
MANUFACTURING/INDUSTRIAL	6	105	34703	34417	*	*	*	8	265	34848	34665	*	*	*
SYSTEMS / PROGRAMMING	1	10	37200	33136	*	*	*	2	35	32250	33090	*	*	*
POWER SYSTEMS	1	20	33000	33473	*	*	*	1	51	33000	34621	*	*	*
SOFTWARE DESIGN & DEVELOP	1	22	32000	32785	*	*	*	1	54	32000	33199	*	*	*
HARDWARE DESIGN & DEVELOP	+	15	+	32552				+	29	+	31833			

continued

MAPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	1	28	$28476	$36039	*	*	*	1	51	$28476	$35075	*	*	*
TESTING	+	14	+	31929				+	27	+	31730			
PROCESS ENGINEERING	5	73	36420	38586	*	*	*	6	189	37010	38965	*	*	*
PROJECT ENGINEERING	2	107	34081	35256	*	*	*	2	239	34081	35418	*	*	*
OTHER ENGINEERING	8	110	33087	32507	*	*	*	15	302	34370	33033	*	*	*
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	29750				+	7	+	23657			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				1	2	27500	28030	*	*	*
NURSES / PERSONAL CARE	+	31	+	28443				+	43	+	27927			
OCCUPATIONAL THERAPY	+	+	+	+				6	8	31000	27246	*	*	*
PHARMACIST	1	1	50440	50440	*	*	*	1	19	50440	40204	*	*	*
PHYSICAL THERAPY	+	1	+	30000				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	2	+	25840				1	20	17000	20707	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	19000				+	12	+	19542			
COUNSELING	+	7	+	14709				2	24	13500	16006	*	*	*
FUNDRAISING / DEVELOPMENT	+	3	+	17500				+	9	+	21167			
SOCIAL WORK	+	4	+	14107				+	23	+	16554			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	1	46	28000	28347	*	*	*	2	134	27500	29124	*	*	*
INFORMATION SYSTEMS	+	15	+	29507				1	70	30000	29308	*	*	*
SYSTEMS ANALYSIS & DESIGN	4	23	31762	31377	*	*	*	8	67	31193	30168	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	1	+	30000				+	8	+	27695			
AGRICULTURE/NAT'L RESOURC	+	6	+	19172				+	20	+	19774			
ARCHITECTURE	+	+	+	+				+	1	+	22000			
CONSULTING	1	40	35000	29651	*	*	*	2	81	33000	29548	*	*	*
HUMAN RESRCS /INDUS RELS	+	6	+	24033				+	14	+	23993			
MANAGEMENT TRAINEE	2	124	26250	22860	*	*	*	8	342	23900	22083	*	*	*
MATH/STATISTICIANS	1	1	21906	21906	*	*	*	1	7	21906	23279	*	*	*
PARALEGAL	+	+	+	+				+	3	+	16867			
RESEARCHERS NON-TECHNICAL	+	1	+	21000				+	4	+	18062			
RESEARCHERS - TECHNICAL	+	+	+	+				1	7	18919	26607	*	*	*
TEACHING	+	79	+	21950				1	216	26503	21292	*	*	*
TOTALS	42	1476						107	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	16	$26000	$30393	*	*	*	1	79	$26000	$30843	*	*	*
MBA--NON-TECH	+	22	+	32761				+	74	+	31209			
MBA--TECH	+	5	+	38200				+	19	+	35753			
MS-BUSINESS	+	+	+	+				+	1	+	35700			
ECONOMICS & FINANCE (BANK	+	3	+	34667				+	19	+	36749			
HUMAN RESOURCES (INCL LAB	+	+	+	+				1	5	42000	31484	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	27600				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	1	+	34000				+	4	+	37325			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	6	+	32005			
ELEMENTARY EDUCATION	+	+	+	+				+	3	+	25333			
PHYSICAL EDUCATION	+	+	+	+				+	1	+	37000			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	19330				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	+	3	+	24100				+	5	+	24227			
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	3	+	25078			
SOCIAL SCIENCES - OTHER	+	1	+	23000				+	5	+	22397			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	35690				+	8	+	37623			
AGRICULTURAL	+	2	+	36400				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	2	+	26300				+	3	+	29200			
CHEMICAL	+	3	+	40367				+	15	+	40960			
CIVIL	+	21	+	36458				+	33	+	35613			
COMPUTER	+	1	+	43000				+	3	+	38333			
ELECTRICAL/ELECTRONIC	+	27	+	39563				+	55	+	39619			
INDUSTRIAL	+	3	+	35267				+	12	+	38189			
MECHANICAL	+	13	+	39697				+	42	+	38227			
METALLURGICAL	+	2	+	37250				+	2	+	37250			

continued

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	1	+	$36900				+	1	+	$36900			
PETROLEUM	+	4	+	43600				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	4	+	22992			
HEALTH SCIENCES	+	+	+	+				+	9	+	25915			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	+	+	+				+	2	+	29970			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	18	+	38835				+	36	+	38948			
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	3	+	29600			
PHYSICS	+	+	+	+				+	1	+	35004			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	152						2	477					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	7	19	$39429	$38395	*	*	*	7	28	$39429	$36625	*	*	*
MBA--TECH	2	9	45250	39111	*	*	*	2	15	45250	38807	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	5	17	41800	42541	*	*	*	13	36	41269	42672	*	*	*
MBA--TECH	1	10	53000	58100	*	*	*	2	17	44500	57165	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	9	+	50022				6	20	47333	44570	*	*	*
MBA--TECH	+	5	+	44200				+	7	+	41571			
TOTALS	15	69						30	123					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Report No. FEBRUARY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	1	+	41000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	4	+	$53400				1	8	$56580	53274	*	*	*
CIVIL	+	1	+	41000				+	1	+	41000			
COMPUTER	+	+	+	+				+	3	+	60800			
ELECTRICAL/ELECTRONIC	+	6	+	57417				+	10	+	56274			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	1	10	$50000	52836	*	*	*	1	12	50000	52530	*	*	*
METALLURGICAL	+	6	+	49323				1	9	49800	50416	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	1	+	30000				+	10	+	51830			
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	6	+	52590			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				1	1	51600	51600	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	28						4	70					

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AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28956 24 36300/27000			22250 2					
BUSINESS ADMIN (INCL MGMT						21000 1		31000 1	
MARKETING/MARK MGMT (RESR							23500 1	22800 1	
ELECTRICAL/ELECTRONIC									29000 1
COMPUTER SCIENCE							30100 5		
INFORMATION SCIENCES & SY							32000 2		
SYSTEMS ANALYSIS						28000 1			
MATHEMATICS				27000 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BUSINESS ADMIN (INCL MGMT						23500 1			
DISTRIBUTION MANAGEMENT						24000 1			
ECONOM & FINANCE (BANKING				24000 1					
MARKETING/MARK MGMT (RESR						24000 1			
COMMUNICATIONS						23940 5			
JOURNALISM									24000 1
HEALTH SCIENCES							35000 1		
PHARMACY						50440 1			

AVERAGE SALARY OFFERS
BY CURRICULUM/EMPLOYER

FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				25752 1					
BUSINESS ADMIN (INCL MGMT								30000 1	
ECONOM & FINANCE (BANKING						23975 1			
VISUAL & PERFORMING ARTS					26503 1				
PSYCHOLOGY									17000 1
SOCIAL SCIENCES-OTHER						18919 1			
CIVIL							25000 1		
ELECTRICAL/ELECTRONIC				33000 1		32169 4			
MECHANICAL				32750 1		28476 1			
NATURAL RESOURCES						21906 1			
COMPUTER SCIENCE						35046 1			
SYSTEMS ANALYSIS				35000 1					
ALLIED HEALTH								30333 3	28000 1
HEALTH SCIENCES								27500 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
PSYCHOLOGY			13500 2						
CHEMICAL							32500 1		40020 2
ELECTRICAL/ELECTRONIC							33667 3		35700 1
INDUSTRIAL								34560 2	
MECHANICAL							35940 2		36000 1
COMPUTER SCIENCE					32000 1				32600 1
ALLIED HEALTH				32000 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
COMMUNICATIONS			26500 2						
CHEMICAL			40000 3	40500 1					
COMPUTER		34710 2							
ELECTRICAL/ELECTRONIC					37200 1				
INDUSTRIAL		34134 2							
MECHANICAL		35500 2	34200 2						

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	22620 1						

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28956 24 36300/27000			22250 2		21000 1	23500 1	26900 2	
BACHELOR - TECHNICAL				27000 1		28000 1	30643 7		29000 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL				24000 1		23900 8			24000 1
BACHELOR - TECHNICAL						50440 1	35000 1		

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL				25752 1	26503 1	21447 2		30000 1	17000 1
BACHELOR - TECHNICAL				33583 3		30586 7	25000 1	29625 4	28000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			13500 2						
BACHELOR - TECHNICAL				32000 1	32000 1		34230 6	34560 2	36868 5

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL			26500 2						
BACHELOR - TECHNICAL		34781 6	37680 5	40500 1	37200 1				

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22620 1						
BACHELOR - TECHNICAL							

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28956 24 36300/27000	22791 3							24500 1
ECONOM & FINANCE (BANKING									23975 1

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
JOURNALISM									24000 1

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT							21000 1		
ECONOM & FINANCE (BANKING							24000 1		
MARKETING/MARK MGMT (RESR							23150 2		
COMMUNICATIONS							26500 2		

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CHEMICAL									39000 1
ELECTRICAL/ELECTRONIC									32000 1
INDUSTRIAL									34460 3
MECHANICAL									34800 3

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
CHEMICAL							38365 4		40290 2
CIVIL									25000 1
COMPUTER								35412 1	34008 1
ELECTRICAL/ELECTRONIC	32250 2	33000 1			28476 1				34433 6
INDUSTRIAL									34008 1
MECHANICAL							36000 1	32750 1	33839 4
COMPUTER SCIENCE			32000 1				32500 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PSYCHOLOGY									17000 1
ALLIED HEALTH					30200 5				
HEALTH SCIENCES			27500 1		35000 1				
PHARMACY						50440 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT						30000 1			
PSYCHOLOGY		13500 2							
COMPUTER SCIENCE					28000 1		30637 4		
INFORMATION SCIENCES & SY							32000 2		
SYSTEMS ANALYSIS							31500 2		
MATHEMATICS					27000 1				

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		31000 1		23500 1					
DISTRIBUTION MANAGEMENT				24000 1					
MARKETING/MARK MGMT (RESR				24000 1					
COMMUNICATIONS				23940 5					
VISUAL & PERFORMING ARTS									26503 1
SOCIAL SCIENCES-OTHER								18919 1	
NATURAL RESOURCES					21906 1				
COMPUTER SCIENCE		35000 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28956 24 36300/27000	22791 3							24238 2
BACHELOR - TECHNICAL									

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL									24000 1
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL							24050 6		
BACHELOR - TECHNICAL									

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL									34848 8

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	32250 2	33000 1	32000 1		28476 1		37010 6	34081 2	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL			27500 1		31000 6	50440 1			

AVERAGE SALARY OFFERS   FEBRUARY 1992 MAPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92   90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		13500 2				30000 1			
BACHELOR - TECHNICAL					27500 2		31193 8		

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		31000 1		23900 8				18919 1	26503 1
BACHELOR - TECHNICAL		35000 1			21906 1				

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1992

MIDDLE ATLANTIC REGION (MAPA)

Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Cedar Crest College
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Fairmont State College
Franklin & Marshall College
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
Howard University
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Seton Hall University
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Thomas Jefferson University
Trenton State University
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College
William Paterson College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 13, 1992 through March 9, 1992) and cumulatively (September 1, 1991, and March 9, 1992). The block tables list data for the cumulative period and include only those categories for which offers were reported.

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MAPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	52	291	$28085	$27022	$30000	$28500	$25000	80	1361	$28103	$27303	$31000	$28500	$24500
BUSINESS ADMIN (INCL MGMT	3	140	26833	26244	*	*	*	7	396	26571	24369	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+				1	7	24000	23571	*	*	*
ECONOM & FINANCE (BANKING	5	93	27436	26536	*	*	*	7	317	26451	25609	*	*	*
HOTEL/RESTAURANT MGMT.	+	5	+	20340				+	21	+	19792			
HUMAN RSRCS (incl LABOR R	+	12	+	25025				+	25	+	24023			
MANAGEMENT INFO SYSTEMS	2	30	13750	28626	*	*	*	2	110	13750	28457	*	*	*
MARKETING/MARK MGMT (RESR	1	57	16000	24531	*	*	*	4	331	21575	23806	*	*	*
REAL ESTATE	+	1	+	23160				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	3	+	20167				+	27	+	20736			
COMMUNICATIONS	2	21	18750	19992	*	*	*	9	113	23356	21400	*	*	*
JOURNALISM	+	5	+	22800				1	49	24000	18787	*	*	*
TELECOMMUN/BROADCASTING	+	10	+	20437				+	12	+	20073			
EDUCATION														
ELEMENTARY EDUCATION	14	26	16969	19224	*	*	*	14	112	16969	19952	*	*	*
PRE-ELEMENTARY EDUCATION	2	2	11970	11970	*	*	*	2	3	11970	20233	*	*	*
PHYSICAL EDUCATION	+	3	+	26633				+	19	+	22973			
SPECIAL EDUCATION	+	5	+	21776				+	14	+	22100			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	2	+	25245				+	16	+	20335			
TEXTILES & CLOTHING	+	1	+	28200				+	12	+	24583			
MERCHANDISING MANAGEMENT	+	+	+	+				+	14	+	20750			
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	23280				+	24	+	21894			
LETTERS (incl English, Li	+	8	+	20813				+	53	+	20650			
VISUAL & PERFORMING ARTS	+	10	+	20316				1	34	26503	22418	*	*	*
HUMANITIES - OTHER	+	12	+	23907				+	27	+	21834			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	24387				+	15	+	19985			
HISTORY	1	5	21906	24881	*	*	*	1	21	21906	22449	*	*	*
POLITICAL SCIENCE/GOVT	+	8	+	24813				+	39	+	22886			
PSYCHOLOGY	5	13	20609	20773	*	*	*	8	70	18381	19425	*	*	*
SOCIOLOGY	+	2	+	17000				+	24	+	18664			
SOCIAL SCIENCES-OTHER	+	8	+	23063				1	71	18919	21489	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	31	+	31989				+	40	+	31977			
AGRICULTURAL	+	9	+	31729				+	24	+	32638			
ARCHITECTURAL	+	10	+	29260				+	27	+	29457			
BIOENGINEERING & BIOMEDIC	+	2	+	28180				+	6	+	28960			
CHEMICAL	8	186	38325	39526	*	*	*	15	440	38643	39301	*	*	*
CIVIL	5	84	26500	30851	*	*	*	6	256	26250	30006	*	*	*
COMPUTER	+	32	+	33684				2	71	34710	33261	*	*	*
ELECTRICAL/ELECTRONIC	16	178	31132	34514	*	*	*	27	516	31951	34129	36000	32786	28476

continued

MAPA REGIONAL Report No. 2   MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	1	+	$34500				+	1	+	$34500			
INDUSTRIAL	3	64	$37500	33208	*	*	*	7	175	$35698	33144	*	*	*
MECHANICAL	8	215	34968	34855	*	*	*	17	605	34603	34922	*	*	*
METALLURGICAL	+	7	+	34111				+	22	+	32817			
MINING (INCL GEOLOGICAL)	+	1	+	30500				+	16	+	32586			
NUCLEAR	+	7	+	34971				+	17	+	34842			
PETROLEUM	+	4	+	43075				+	26	+	41482			
TEXTILE	+	2	+	30500				+	2	+	30500			
ENGINEERING TECHNOLOGY	4	126	26375	31447	*	*	*	4	195	26375	31009	*	*	*
INDUSTRIAL TECHNOLOGY	+	2	+	23600				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	37	+	25166				+	55	+	23998			
ANIMAL SCIENCES	+	6	+	19583				+	12	+	18400			
PLANT SCIENCES	+	2	+	29000				+	6	+	23250			
NATURAL RESOURCES	+	5	+	25424				1	8	21906	23803	*	*	*
OTHER AGRICULTURAL SCIENC	+	11	+	26915				+	19	+	22909			
COMPUTER SCIENCE														
COMPUTER SCIENCE	7	98	27212	32077	*	*	*	15	295	29376	31033	*	*	*
COMPUTER PROGRAMMING	1	2	19500	18250	*	*	*	1	9	19500	25667	*	*	*
INFORMATION SCIENCES & SY	+	12	+	28490				2	31	32000	29286	*	*	*
SYSTEMS ANALYSIS	1	1	25000	25000	*	*	*	3	8	29333	28723	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				5	6	30200	30167	*	*	*
HEALTH SCIENCES	1	2	19500	21750	*	*	*	3	16	27333	23015	*	*	*
NURSING	4	9	39656	33514	*	*	*	4	48	39656	28992	*	*	*
PHARMACY	3	12	47133	42952	*	*	*	4	34	47960	40744	*	*	*
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	13	+	26398				+	19	+	26956			
BIOLOGICAL	+	9	+	24256				+	22	+	24417			
CHEMISTRY	1	17	27000	28645	*	*	*	1	37	27000	28667	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	7	+	26743			
MATHEMATICS	3	28	29167	28163	*	*	*	4	59	28625	26624	*	*	*
PHYSICS	+	1	+	28000				+	4	+	28650			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	16	+	29590				+	16	+	29590			
TOTALS	152	2021						259	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	46	261	$28563	$27421	$30000	$29000	$27000	70	1150	$28698	$27613	$31200	$28750	$27000
ACCOUNTING (PRIVATE)	5	65	24000	25423	*	*	*	8	237	23547	25522	*	*	*
COMMERCIAL BANKING (CNSMR	+	12	+	22033				+	30	+	19149			
COMMERCIAL BANKING (LENDG	1	14	30000	21928	*	*	*	1	34	30000	23559	*	*	*
INVESTMT BANKING (CORP FN	1	2	26000	30500	*	*	*	1	13	26000	28158	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	1	+	46000				+	3	+	32667			
INVESTMT BANKG (SALES & T	1	4	16000	26650	*	*	*	1	12	16000	25678	*	*	*
FINANCIAL/TREASURY ANALYS	1	25	22000	29028	*	*	*	3	104	23492	27342	*	*	*
PORTFOLIO MGMT/BROKERAGE	1	4	29000	24750	*	*	*	1	20	29000	22955	*	*	*
UNDERWRITING	1	7	25482	22540	*	*	*	1	33	25482	23794	*	*	*
INSURANCE - CLAIMS	+	12	+	23416				+	37	+	23328			
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	9	+	20233				+	11	+	19782			
MEDIA PLANNING	+	+	+	+				+	7	+	18757			
REPORTING	+	3	+	12500				+	13	+	17123			
PRODUCTION	+	7	+	22420				+	21	+	23300			
PUBLIC RELATIONS	+	5	+	22300				+	29	+	20735			
WRITING / EDITING	+	5	+	23380				1	18	24000	20822	*	*	*
MARKETING														
ADVERTISING	+	5	+	20412				+	17	+	21921			
BRAND/PRODUCT MANAGEMENT	1	10	17000	28966	*	*	*	1	48	17000	25147	*	*	*
BUYER/MERCHANDISING	1	6	21000	23329	*	*	*	1	56	21000	23976	*	*	*
DISTRIBUTION	+	4	+	24425				+	18	+	24870			
MARKET RESEARCH	+	6	+	28167				+	25	+	23293			
PURCHASING	+	6	+	29267				+	9	+	29356			
SALES	1	87	27000	26290	*	*	*	7	379	24471	24536	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	3	21906	22048	*	*	*	1	27	21906	22007	*	*	*
FINANC,TAXA, MONETARY POL	+	8	+	28576				+	27	+	24922			
ECONOMIC PROGRAMS	+	+	+	+				+	2	+	28250			
LAW ENFORCEMENT	+	2	+	25000				+	12	+	20260			
MILITARY	+	5	+	26095				+	26	+	24041			
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	4	+	29917				+	7	+	25667			
ENGINEERING														
BIOENGINEERING	+	1	+	36000				+	3	+	31000			
DESIGN / CONSTRUCT	3	105	25500	32936	*	*	*	3	311	25500	32045	*	*	*
ENVIRONMENTAL/SANITATION	2	22	17400	30347	*	*	*	2	63	17400	31293	*	*	*
MANUFACTURING/INDUSTRIAL	6	117	37340	34934	*	*	*	14	382	35916	34747	*	*	*
SYSTEMS / PROGRAMMING	1	23	21000	31579	*	*	*	3	58	28500	32491	*	*	*
POWER SYSTEMS	2	32	32700	34511	*	*	*	3	83	32800	34579	*	*	*
SOFTWARE DESIGN & DEVELOP	1	28	32250	34706	*	*	*	2	82	32125	33714	*	*	*
HARDWARE DESIGN & DEVELOP	+	25	+	35214				+	54	+	33398			

continued

MAPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	2	38	$28488	$35757	*	*	*	3	89	$28484	$35366	*	*	*
TESTING	1	25	25500	31052	*	*	*	1	52	25500	31404	*	*	*
PROCESS ENGINEERING	6	126	38083	38992	*	*	*	12	315	37547	38976	*	*	*
PROJECT ENGINEERING	4	173	32875	34282	*	*	*	6	412	33277	34941	*	*	*
OTHER ENGINEERING	15	201	31036	34298	*	*	*	30	503	32703	33538	$38500	$34350	$25000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	4	19500	21375	*	*	*	1	11	19500	22827	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	3	+	22453				1	5	27500	24684	*	*	*
NURSES / PERSONAL CARE	4	9	37019	32342	*	*	*	4	52	37019	28691	*	*	*
OCCUPATIONAL THERAPY	+	1	+	44000				6	9	31000	29108	*	*	*
PHARMACIST	3	13	47133	41955	*	*	*	4	32	47960	40916	*	*	*
PHYSICAL THERAPY	+	+	+	+				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	6	+	18333				1	26	17000	20159	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	2	15245	18998	*	*	*	1	14	15245	19464	*	*	*
COUNSELING	1	3	17500	20318	*	*	*	3	27	14833	16485	*	*	*
FUNDRAISING / DEVELOPMENT	1	5	16500	23160	*	*	*	1	14	16500	21879	*	*	*
SOCIAL WORK	+	5	+	19400				+	28	+	17063			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	62	26327	30664	*	*	*	9	196	26587	29612	*	*	*
INFORMATION SYSTEMS	1	31	28500	29124	*	*	*	2	101	29250	29252	*	*	*
SYSTEMS ANALYSIS & DESIGN	3	49	27150	32348	*	*	*	11	116	30091	31089	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	4	35000	26956	*	*	*	1	12	35000	27449	*	*	*
AGRICULTURE/NAT'L RESOURC	+	25	+	24110				+	45	+	22182			
ARCHITECTURE	+	12	+	24125				+	13	+	23962			
CONSULTING	6	82	29617	30005	*	*	*	8	163	30463	29778	*	*	*
HUMAN RESRCS /INDUS RELS	1	11	30500	25027	*	*	*	1	25	30500	24448	*	*	*
MANAGEMENT TRAINEE	1	129	15500	24313	*	*	*	9	471	22967	22694	*	*	*
MATH/STATISTICIANS	+	7	+	23294				1	14	21906	23286	*	*	*
PARALEGAL	+	3	+	20867				+	6	+	18867			
RESEARCHERS NON-TECHNICAL	+	1	+	14000				+	5	+	17250			
RESEARCHERS - TECHNICAL	+	8	+	29175				1	15	18919	27976	*	*	*
TEACHING	17	48	18062	22030	*	*	*	18	264	18531	21426	*	*	*
TOTALS	152	2021						259	6499					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	16	+	$31588				1	95	$26000	$30968	*	*	*
MBA--NON-TECH	1	15	$30000	39890	*	*	*	1	89	30000	32672	*	*	*
MBA--TECH	+	4	+	43806				+	23	+	37153			
MS-BUSINESS	+	2	+	34240				+	3	+	34727			
ECONOMICS & FINANCE (BANK	+	5	+	30580				+	24	+	35464			
HUMAN RESOURCES (INCL LAB	+	1	+	32040				1	6	42000	31577	*	*	*
MANAGEMENT INFORMATION SY	+	+	+	+				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	+	+	+				+	4	+	37325			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	1	2	20338	18669	*	*	*	1	2	20338	18669	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	17563				+	8	+	28394			
ELEMENTARY EDUCATION	11	11	26815	26815	*	*	*	11	14	26815	26497	*	*	*
PHYSICAL EDUCATION	+	1	+	22708				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	+	2	+	21500				+	7	+	23448			
SOCIAL SCIENCES														
PSYCHOLOGY	+	4	+	23113				+	7	+	23955			
SOCIAL SCIENCES - OTHER	1	1	32423	32423	*	*	*	1	6	32423	24068	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	42500				+	10	+	38598			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	45000				+	4	+	33150			
CHEMICAL	+	1	+	43500				+	16	+	41119			
CIVIL	+	7	+	35691				+	40	+	35627			
COMPUTER	+	8	+	39675				+	11	+	39309			
ELECTRICAL/ELECTRONIC	+	27	+	39912				+	82	+	39715			
INDUSTRIAL	1	3	34835	34223	*	*	*	1	15	34835	37396	*	*	*
MECHANICAL	+	22	+	38805				+	64	+	38426			
METALLURGICAL	+	+	+	+				+	2	+	37250			

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	1	+	$30000				+	1	+	$30000			
NUCLEAR	+	+	+	+				+	1	+	36900			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	28000				+	5	+	23994			
HEALTH SCIENCES	+	2	+	24067				+	11	+	25579			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	1	2	$28000	25000	*	*	*	1	2	$28000	25000	*	*	*
CHEMISTRY	+	2	+	36330				+	4	+	33150			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	27	+	38943				+	63	+	38946			
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	1	+	41500				+	4	+	32575			
PHYSICS	+	1	+	19000				+	2	+	27002			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	16	174						18	651					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92 NUMBER OF OFFERS REGIONAL	 NUMBER OF OFFERS NATIONAL	 AVERAGE $ OFFERS REGIONAL	 AVERAGE $ OFFERS NATIONAL	 PERCENTILES' 90TH	 PERCENTILES' 50TH	 PERCENTILES' 10TH	CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 NUMBER OF OFFERS REGIONAL	 NUMBER OF OFFERS NATIONAL	 AVERAGE $ OFFERS REGIONAL	 AVERAGE $ OFFERS NATIONAL	 PERCENTILES' 90TH	 PERCENTILES' 50TH	 PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	11	$26000	$37791	*	*	*	8	39	$37750	$36954	*	*	*
MBA--TECH	1	4	27000	53665	*	*	*	3	19	39167	41935	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	27	26339	53146	*	*	*	14	63	40203	47161	*	*	*
MBA--TECH	+	11	+	58818				2	28	44500	57814	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	24	36	49206	51290	$60000	$49050	$36500	30	56	48832	48890	$60000	$47850	$36500
MBA--TECH	11	29	49345	57183	*	*	*	11	36	49345	54147	*	*	*
TOTALS	38	118						68	241					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	$30000				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	40000				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	6	+	55207				1	14	$56580	54102	*	*	*
CIVIL	+	1	+	40008				+	2	+	40504			
COMPUTER	+	1	+	60000				+	4	+	60600			
ELECTRICAL/ELECTRONIC	+	6	+	55969				+	16	+	56160			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				1	12	50000	52530	*	*	*
METALLURGICAL	+	1	+	54000				1	10	49800	50774	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	1	21	$40000	50030	*	*	*	1	31	40000	50610	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	6	+	52590			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				1	1	51600	51600	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	38						5	108					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28519 71 36300/27000			24833 3	25000 1				
BUSINESS ADMIN (INCL MGMT	29500 1					21000 1		28250 2	
ECONOM & FINANCE (BANKING					26000 1			28350 2	
MANAGEMENT INFO SYSTEMS								12000 1	
MARKETING/MARK MGMT (RESR				16000 1			23500 1	22800 1	
PSYCHOLOGY							30500 1		
ELECTRICAL/ELECTRONIC							25500 1	29083 3	29000 1
INDUSTRIAL								36000 1	
COMPUTER SCIENCE							27243 7		30000 1
INFORMATION SCIENCES & SY							32000 2		
SYSTEMS ANALYSIS						28000 1		25000 1	
MATHEMATICS				27000 1				30000 1	

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22000 1					28500 1			
BUSINESS ADMIN (INCL MGMT				25500 1		23500 1			
DISTRIBUTION MANAGEMENT						24000 1			
ECONOM & FINANCE (BANKING				26161 3					
MARKETING/MARK MGMT (RESR						24000 1			
COMMUNICATIONS						23450 6			
JOURNALISM									24000 1
PSYCHOLOGY						17000 1			
HEALTH SCIENCES							35000 1		
PHARMACY						50813 3			
MATHEMATICS				35000 1					

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				25752 1					
BUSINESS ADMIN (INCL MGMT								30000 1	
ECONOM & FINANCE (BANKING						23975 1			
ELEMENTARY EDUCATION					16969 14				
PRE-ELEMENTARY EDUCATION					11970 2				
VISUAL & PERFORMING ARTS					26503 1				
HISTORY						21906 1			
PSYCHOLOGY		22800 1							17000 1
SOCIAL SCIENCES-OTHER						18919 1			
CIVIL						26000 1	25375 4		
ELECTRICAL/ELECTRONIC				31725 4		30942 6			
MECHANICAL				32750 1		28476 1			
ENGINEERING TECHNOLOGY								35000 1	
NATURAL RESOURCES						21906 1			
COMPUTER SCIENCE						31067 5			
COMPUTER PROGRAMMING							19500 1		
SYSTEMS ANALYSIS				35000 1					
ALLIED HEALTH								30333 3	28000 1
HEALTH SCIENCES							19500 1	27500 1	
NURSING					45547 1			38859 2	35360 1
PHARMACY						39400 1			
MATHEMATICS							22500 1		

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
COMMUNICATIONS			16500 1						
PSYCHOLOGY			14936 4						
CHEMICAL							32500 1		38923 6
CIVIL								30000 1	
ELECTRICAL/ELECTRONIC					33500 5		33667 3		35700 1
INDUSTRIAL								34560 2	
MECHANICAL							34970 4		36750 2
ENGINEERING TECHNOLOGY								25500 1	
COMPUTER SCIENCE					32000 1				32600 1
ALLIED HEALTH				32000 1					
CHEMISTRY									27000 1

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
COMMUNICATIONS			26500 2						
CHEMICAL		39600 1	39250 4	40500 1					38000 1
COMPUTER		34710 2							
ELECTRICAL/ELECTRONIC		32786 1			35700 2				
INDUSTRIAL		40256 3							
MECHANICAL		35185 4	34350 4					35500 1	
ENGINEERING TECHNOLOGY						19500 1			

AVERAGE SALARY OFFERS , MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	22620 1						25000 1
MANAGEMENT INFO SYSTEMS							15500 1
CHEMICAL						38500 1	
INDUSTRIAL				24000 1			
ENGINEERING TECHNOLOGY			25500 1				

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28533 72 36300/27000			22625 4	25500 2	21000 1	27000 2	24667 6	
BACHELOR - TECHNICAL				27000 1		28000 1	28020 10	29708 6	29500 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	22000 1			25996 4		23427 11			24000 1
BACHELOR - TECHNICAL				35000 1		50813 3	35000 1		

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		22800 1		25752 1	16942 17	21600 3		30000 1	17000 1
BACHELOR - TECHNICAL				32442 6	45547 1	30451 15	23286 7	33031 7	31680 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15249 5						
BACHELOR - TECHNICAL				32000 1	33250 6		34173 8	31155 4	36576 11

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL			26500 2						
BACHELOR - TECHNICAL		36665 11	36800 8	40500 1	35700 2	19500 1		35500 1	38000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22620 1						
BACHELOR - TECHNICAL			25500 1	24000 1		38500 1	

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							30000 1
MBA--TECH							

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28698 70 36300/27000	23267 7		30000 1					23250 2
BUSINESS ADMIN (INCL MGMT		25500 1							
ECONOM & FINANCE (BANKING					26000 1				23975 1
MARKETING/MARK MGMT (RESR								16000 1	

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ECONOM & FINANCE (BANKING	29000 1	25482 1							
JOURNALISM									24000 1

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT							21000 1		
ECONOM & FINANCE (BANKING							24000 1		
MARKETING/MARK MGMT (RESR							23150 2		
COMMUNICATIONS			21000 1				26500 2		
HISTORY								21906 1	
PSYCHOLOGY		17000 1							
CHEMISTRY							27000 1		

AVERAGE SALARY OFFERS   MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERTNG	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
MANAGEMENT INFO SYSTEMS								12000 1	
PSYCHOLOGY								22800 1	
CHEMICAL									39000 1
CIVIL							25500 2		
ELECTRICAL/ELECTRONIC									32000 1
INDUSTRIAL									38970 4
MECHANICAL									34493 8
ENGINEERING TECHNOLOGY							25500 1		

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
CHEMICAL							38196 10		39670 4
CIVIL									26625 4
COMPUTER								35412 1	34008 1
ELECTRICAL/ELECTRONIC	32250 2	32800 3	32250 1		28484 3			32875 4	32803 11
INDUSTRIAL									29004 2
MECHANICAL							36000 1	32750 1	34794 7
ENGINEERING TECHNOLOGY						25500 1			19500 1
COMPUTER SCIENCE	21000 1		32000 1				32600 1		

AVERAGE SALARY OFFERS   MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PSYCHOLOGY									17000 1
ENGINEERING TECHNOLOGY				35000 1					
ALLIED HEALTH					30200 5				
HEALTH SCIENCES	19500 1		27500 1		35000 1				
NURSING				37692 3					
PHARMACY						47960 4			

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT						30000 1			
COMMUNICATIONS			16500 1						
PSYCHOLOGY	15245 1	14833 3							
ELECTRICAL/ELECTRONIC					25500 1		32250 1		
COMPUTER SCIENCE					29947 4	28500 1	28624 6		
COMPUTER PROGRAMMING					19500 1				
INFORMATION SCIENCES & SY							32000 2		
SYSTEMS ANALYSIS					25000 1		31500 2		
MATHEMATICS					24750 2			35000 1	

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		28667 3		23500 1					
DISTRIBUTION MANAGEMENT				24000 1					
ECONOM & FINANCE (BANKING		28350 2							
MANAGEMENT INFO SYSTEMS				15500 1					
MARKETING/MARK MGMT (RESR				24000 1					
COMMUNICATIONS				23940 5					
ELEMENTARY EDUCATION									16969 14
PRE-ELEMENTARY EDUCATION									11970 2
VISUAL & PERFORMING ARTS									26503 1
PSYCHOLOGY			30500 1						
SOCIAL SCIENCES-OTHER								18919 1	
INDUSTRIAL		36000 1							
NATURAL RESOURCES					21906 1				
COMPUTER SCIENCE		35000 1							
NURSING									45547 1
MATHEMATICS		30000 1							

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28698 70 36300/27000	23547 8		30000 1	26000 1			16000 1	23492 3
BACHELOR - TECHNICAL									

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	29000 1	25482 1							24000 1
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL		17000 1	21000 1				24050 6	21906 1	
BACHELOR - TECHNICAL							27000 1		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL								17400 2	
BACHELOR - TECHNICAL							25500 3		35916 14

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATF DEVEL
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	28500 3	32800 3	32125 2		28484 3	25500 1	37547 12	33277 6	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	19500 1		27500 1	37019 4	31000 6	47960 4			

AVERAGE SALARY OFFERS MARCH 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	15245 1	14833 3	16500 1			30000 1			
BACHELOR - TECHNICAL					26587 9	28500 1	30091 11	35000 1	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28540 5	30500 1	22967 9				18919 1	16942 17
BACHELOR - TECHNICAL		33667 3			21906 1				45547 1

2/

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 3 April 1992

MIDDLE ATLANTIC REGION (MAPA)

Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Cedar Crest College
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Fairmont State College
Franklin & Marshall College
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
Howard University
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Seton Hall University
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Thomas Jefferson University
Trenton State University
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College
William Paterson College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1992 through April 6, 1992) and cumulatively (September 1, 1991, and April 6, 1992). The block tables list data for the cumulative period and include only those categories for which offers were reported.

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MAPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	257	$28350	$26842	*	*	*	90	1618	$28130	$27230	$31700	$28500	$24000
BUSINESS ADMIN (INCL MGMT	18	87	29128	24912	*	*	*	25	483	28412	24467	36000	28200	23000
DISTRIBUTION MANAGEMENT	+	+	+	+				1	7	24000	23571	*	*	*
ECONOM & FINANCE (BANKING	4	126	27750	27877	*	*	*	11	443	26923	26254	*	*	*
HOTEL/RESTAURANT MGMT.	3	39	21417	21261	*	*	*	3	60	21417	20747	*	*	*
HUMAN RSRCS (incl LABOR R	+	2	+	23400				+	27	+	23977			
MANAGEMENT INFO SYSTEMS	+	18	+	29662				2	128	13750	28627	*	*	*
MARKETING/MARK MGMT (RESR	3	43	31767	25781	*	*	*	7	374	25943	24033	*	*	*
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	27	+	20736			
COMMUNICATIONS	+	4	+	24400				9	117	23356	21503	*	*	*
JOURNALISM	1	12	24600	18967	*	*	*	2	61	24300	18822	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				+	12	+	20073			
EDUCATION														
ELEMENTARY EDUCATION	+	30	+	21015				14	142	16969	20177	*	*	*
PRE-ELEMENTARY EDUCATION	+	7	+	18387				2	10	11970	18941	*	*	*
PHYSICAL EDUCATION	+	1	+	11000				+	20	+	22375			
SPECIAL EDUCATION	+	11	+	22861				+	25	+	22435			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	19190				+	19	+	20155			
TEXTILES & CLOTHING	+	5	+	19328				+	17	+	23038			
MERCHANDISING MANAGEMENT	+	3	+	15667				+	17	+	19853			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	24	+	21894			
LETTERS (incl English, Li	6	18	29448	26060	*	*	*	6	71	29448	22022	*	*	*
VISUAL & PERFORMING ARTS	+	4	+	17625				1	38	26503	21914	*	*	*
HUMANITIES - OTHER	2	10	20750	27610	*	*	*	2	37	20750	23395	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	5	+	27200				+	20	+	21789			
HISTORY	+	11	+	23882				1	32	21906	22941	*	*	*
POLITICAL SCIENCE/GOVT	+	24	+	25081				+	63	+	23722			
PSYCHOLOGY	+	17	+	22682				8	87	18381	20061	*	*	*
SOCIOLOGY	+	3	+	23467				+	27	+	19198			
SOCIAL SCIENCES-OTHER	5	7	28320	28743	*	*	*	6	78	26753	22140	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	10	+	31589				+	50	+	31899			
AGRICULTURAL	+	2	+	34800				+	26	+	32804			
ARCHITECTURAL	+	1	+	28500				+	28	+	29423			
BIOENGINEERING & BIOMEDIC	+	1	+	31000				+	7	+	29251			
CHEMICAL	6	132	38973	39435	*	*	*	21	572	38737	39332	40500	39000	37000
CIVIL	4	39	30850	30141	*	*	*	10	295	28090	30024	*	*	*
COMPUTER	4	31	35363	33824	*	*	*	6	102	35145	33432	*	*	*
ELECTRICAL/ELECTRONIC	8	142	33713	34603	*	*	*	35	658	32354	34231	37200	33000	28400

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	4	+	$30941				+	5	+	$31653			
INDUSTRIAL	2	70	$34500	32610	*	*	*	9	245	$35432	32991	*	*	*
MECHANICAL	17	166	36146	35132	*	*	*	34	771	35374	34967	$37800	$35500	$34000
METALLURGICAL	+	7	+	35571				+	29	+	33482			
MINING (INCL GEOLOGICAL)	+	+	+	+				+	16	+	32586			
NUCLEAR	+	3	+	32133				+	20	+	34436			
PETROLEUM	+	11	+	38216				+	37	+	40511			
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	2	13	29000	30405	*	*	*	6	208	27250	30971	*	*	*
INDUSTRIAL TECHNOLOGY	+	+	+	+				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	2	+	27000				+	57	+	24104			
ANIMAL SCIENCES	+	+	+	+				+	12	+	18400			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	3	+	19467				1	11	21906	22621	*	*	*
OTHER AGRICULTURAL SCIENC	+	3	+	19833				+	22	+	22489			
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	78	33500	30647	*	*	*	16	373	29633	30952	*	*	*
COMPUTER PROGRAMMING	12	15	34683	33093	*	*	*	13	24	33515	30308	*	*	*
INFORMATION SCIENCES & SY	8	8	32975	32975	*	*	*	10	39	32780	30043	*	*	*
SYSTEMS ANALYSIS	+	1	+	32000				3	9	29333	29087	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	6	15	29400	31427	*	*	*	11	21	29763	31067	*	*	*
HEALTH SCIENCES	+	1	+	22000				3	17	27333	22956	*	*	*
NURSING	+	10	+	31900				4	58	39656	29494	*	*	*
PHARMACY	+	+	+	+				4	34	47960	40744	*	*	*
SCIENCES														
ACTUARIAL	+	4	+	34271				+	9	+	30231			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	19	+	26956			
BIOLOGICAL	+	4	+	25875				+	26	+	24641			
CHEMISTRY	+	8	+	24493				1	45	27000	27925	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	27564				+	8	+	26846			
MATHEMATICS	4	9	30750	31513	*	*	*	8	68	29688	27271	*	*	*
PHYSICS	+	1	+	31200				+	5	+	29160			
OTHER PHYSICAL & EARTH SC	+	2	+	25000				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	126	1544						385	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	8	206	$28500	$26960	*	*	*	78	1356	$28678	$27513	$31700	$28750	$25500
ACCOUNTING (PRIVATE)	1	54	32000	26693	*	*	*	9	291	24486	25739	*	*	*
COMMERCIAL BANKING (CNSMR	1	10	24000	21090	*	*	*	1	40	24000	19634	*	*	*
COMMERCIAL-BANKING (LENDG	3	13	24667	26500	*	*	*	4	47	26000	24372	*	*	*
INVESTMT BANKING (CORP FN	3	11	35500	33682	*	*	*	4	24	33125	30690	*	*	*
INVESTMT BANKNG (M & A)	+	2	+	31250				+	2	+	31250			
INVESTMT BANKG (REAL EST)	+	+	+	+				+	3	+	32667			
INVESTMT BANKG (SALES & T	1	2	20000	20500	*	*	*	2	14	18000	24938	*	*	*
FINANCIAL/TREASURY ANALYS	5	57	30800	29564	*	*	*	8	161	28059	28128	*	*	*
PORTFOLIO MGMT/BROKERAGE	1	7	22500	23739	*	*	*	2	27	25750	23158	*	*	*
UNDERWRITING	1	7	18000	23443	*	*	*	2	40	21741	23733	*	*	*
INSURANCE - CLAIMS	+	4	+	24545				+	41	+	23447			
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	4	+	15125				+	15	+	18540			
MEDIA PLANNING	+	2	+	29500				+	9	+	21144			
REPORTING	+	2	+	13500				+	15	+	16640			
PRODUCTION	+	1	+	38000				+	22	+	23968			
PUBLIC RELATIONS	+	+	+	+				+	29	+	20735			
WRITING / EDITING	6	7	29798	29112	*	*	*	7	25	28969	23143	*	*	*
MARKETING														
ADVERTISING	+	3	+	19833				+	20	+	21608			
BRAND/PRODUCT MANAGEMENT	+	5	+	22920				1	53	17000	24937	*	*	*
BUYER/MERCHANDISING	+	9	+	23500				1	65	21000	23910	*	*	*
DISTRIBUTION	+	3	+	23403				+	21	+	24660			
MARKET RESEARCH	1	7	33600	26229	*	*	*	1	32	33600	23935	*	*	*
PURCHASING	+	+	+	+				+	9	+	29356			
SALES	4	51	27745	24565	*	*	*	11	430	25662	24539	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	25000				1	28	21906	22114	*	*	*
FINANC,TAXA, MONETARY POL	+	3	+	23333				+	30	+	24763			
ECONOMIC PROGRAMS	+	1	+	20000				+	3	+	25500			
LAW ENFORCEMENT	+	6	+	28633				+	18	+	23051			
MILITARY	+	17	+	21182				+	43	+	22911			
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	40000				+	8	+	27459			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	+	45	+	33452				3	356	25500	32223	*	*	*
ENVIRONMENTAL/SANITATION	1	14	32500	32327	*	*	*	3	77	22433	31481	*	*	*
MANUFACTURING/INDUSTRIAL	7	86	35157	36027	*	*	*	21	468	35663	34983	36000	34800	34000
SYSTEMS / PROGRAMMING	1	21	33000	32936	*	*	*	4	79	29625	32609	*	*	*
POWER SYSTEMS	1	11	36200	33946	*	*	*	4	94	33650	34505	*	*	*
SOFTWARE DESIGN & DEVELOP	8	25	35531	33943	*	*	*	10	107	34850	33767	*	*	*
HARDWARE DESIGN & DEVELOP	3	9	33067	33997	*	*	*	3	63	33067	33484	*	*	*

continued

MAPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	3	23	$38400	$34446	*	*	*	6	112	$33442	$35177	*	*	*
TESTING	+	7	+	33840				1	59	25500	31693	*	*	*
PROCESS ENGINEERING	3	96	39467	39487	*	*	*	15	411	37931	39096	*	*	*
PROJECT ENGINEERING	3	52	34280	35370	*	*	*	9	464	33611	34989	*	*	*
OTHER ENGINEERING	20	211	34330	34029	$38000	$34500	$28500	50	714	33354	33683	$38400	$34500	$25500
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	21000				1	12	19500	22675	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				1	5	27500	24684	*	*	*
NURSES / PERSONAL CARE	+	11	+	31273				4	63	37019	29142	*	*	*
OCCUPATIONAL THERAPY	5	9	31259	29588	*	*	*	11	18	31118	29348	*	*	*
PHARMACIST	+	+	+	+				4	32	47960	40916	*	*	*
PHYSICAL THERAPY	+	4	+	35750				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	9	20104	18764	*	*	*	2	35	18552	19800	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	2	5	19850	17500	*	*	*	3	19	18315	18947	*	*	*
COUNSELING	+	2	+	20800				3	29	14833	16782	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	15000				1	15	16500	21420	*	*	*
SOCIAL WORK	+	3	+	17367				+	31	+	17092			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	1	38	28200	30126	*	*	*	10	234	26749	29695	*	*	*
INFORMATION SYSTEMS	5	16	34700	29400	*	*	*	7	117	33143	29272	*	*	*
SYSTEMS ANALYSIS & DESIGN	6	40	33450	32839	*	*	*	17	156	31276	31537	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	6	+	33264				1	18	35000	29387	*	*	*
AGRICULTURE/NAT'L RESOURC	+	7	+	20414				+	52	+	21944			
ARCHITECTURE	+	+	+	+				+	13	+	23962			
CONSULTING	7	96	31514	30459	*	*	*	15	259	30953	30030	*	*	*
HUMAN RESRCS /INDUS RELS	+	10	+	30260				1	35	30500	26109	*	*	*
MANAGEMENT TRAINEE	13	109	28442	23739	*	*	*	22	580	26202	22890	33600	24000	21600
MATH/STATISTICIANS	+	2	+	31060				1	16	21906	24258	*	*	*
PARALEGAL	1	10	20000	21755	*	*	*	1	16	20000	20672	*	*	*
RESEARCHERS NON-TECHNICAL	+	5	+	31516				+	10	+	24383			
RESEARCHERS - TECHNICAL	+	7	+	26071				1	22	18919	27370	*	*	*
TEACHING	+	57	+	21694				18	321	18531	21474	*	*	*
TOTALS	126	1544						385	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	11	+	$30588				1	106	$26000	$30929	*	*	*
MBA--NON-TECH	+	12	+	35946				1	101	30000	33061	*	*	*
MBA--TECH	+	2	+	52500				+	25	+	38381			
MS-BUSINESS	+	2	+	55000				+	5	+	42836			
ECONOMICS & FINANCE (BANK	+	6	+	49167				+	30	+	38205			
HUMAN RESOURCES (INCL LAB	+	+	+	+				1	6	42000	31577	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	27600				+	4	+	29345			
MARKETING/MKTNG MGT (RESE	+	1	+	39000				+	5	+	37660			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	1	+	29500				1	3	20338	22279	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	8	+	28394			
ELEMENTARY EDUCATION	+	+	+	+				11	14	26815	26497	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	5	+	25726				+	8	+	23535			
HUMANITIES														
HUMANITIES - OTHER	+	3	+	32000				+	10	+	26014			
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	+	+	+				1	6	32423	24068	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	37167				+	13	+	38268			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	42000				+	5	+	34920			
CHEMICAL	+	13	+	39304				+	29	+	40305			
CIVIL	+	17	+	35084				+	57	+	35465			
COMPUTER	+	6	+	42667				+	17	+	40494			
ELECTRICAL/ELECTRONIC	1	32	$37560	42101	*	*	*	1	114	37560	40385	*	*	*
INDUSTRIAL	+	7	+	39514				1	22	34835	38070	*	*	*
MECHANICAL	+	36	+	39790				+	100	+	38917			
METALLURGICAL	+	1	+	40800				+	3	+	38433			

continued

MAPA REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	3	+	$37267				+	4	+	37175			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	15300				+	6	+	22545			
HEALTH SCIENCES	+	+	+	+				+	11	+	25579			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	22300				1	4	$28000	23650	*	*	*
CHEMISTRY	+	4	+	33900				+	8	+	33525			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	33	+	41508				+	96	+	39827			
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	6	+	36700				+	17	+	37059			
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	4	+	32575			
PHYSICS	+	1	+	36500				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	210						19	861					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/92 THROUGH 4/6/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	3	20	$42267	$47975	*	*	*	11	59	$38982	$40690	*	*	*
MBA--TECH	+	8	+	52275				3	27	39167	44999	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	24	51500	53138	*	*	*	15	87	40956	48810	*	*	*
MBA--TECH	1	29	48500	55566	*	*	*	3	57	45833	56670	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	20	+	55601				30	76	48832	50656	$60000	$47850	$36500
MBA--TECH	+	20	+	54960				11	56	49345	54438	*	*	*
TOTALS	5	121						73	362					

1 Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	2	+	$52902				+	2	+	52902			
ECONOMICS	+	1	+	46000				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	3	+	57267				1	17	$56580	54661	*	*	*
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	+	+	+				+	4	+	60600			
ELECTRICAL/ELECTRONIC	1	6	$55000	57250	*	*	*	1	22	55000	56457	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	2	+	54000				1	14	50000	52740	*	*	*
METALLURGICAL	+	5	+	50700				1	15	49800	50749	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	1	+	52000				+	1	+	52000			
CHEMISTRY	+	8	+	51833				1	39	40000	50861	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	1	+	48000				+	7	+	51934			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	35500				1	3	51600	40867	*	*	*
POLYMER	+	1	+	50400				+	1	+	50400			
TOTALS	1	32						6	140					

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+ No offers reported

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28517 79 36300/25500			24833 3	29000 2				
BUSINESS ADMIN (INCL MGMT	29500 1			27500 4	36500 3	21000 1		29500 3	
ECONOM & FINANCE (BANKING				24000 1	26000 1			29567 3	
MANAGEMENT INFO SYSTEMS								12000 1	
MARKETING/MARK MGMT (RESR				16000 1		23200 1	23500 1	22800 1	
LETTERS (incl English, Li							37000 1	31000 1	
PSYCHOLOGY							30500 1		
SOCIAL SCIENCES-OTHER								30500 2	
CIVIL								32450 2	
COMPUTER						34000 1	37000 1		
ELECTRICAL/ELECTRONIC							25500 1	29083 3	29000 1
INDUSTRIAL								36000 1	
MECHANICAL						39600 1			
COMPUTER SCIENCE							27243 7		30000 1
COMPUTER PROGRAMMING						34200 1	36500 3	33000 4	
INFORMATION SCIENCES & SY				35500 1	33600 2		32000 2	31300 2	
SYSTEMS ANALYSIS						28000 1		25000 1	
MATHEMATICS				27000 1				30000 1	

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22250 2					28500 1			
BUSINESS ADMIN (INCL MGMT	28833 3		23000 1	21750 2		25000 3			
DISTRIBUTION MANAGEMENT						24000 1			
ECONOM & FINANCE (BANKING				26161 3		24000 1			
HOTEL/RESTAURANT MGMT.			20776 2						
MARKETING/MARK MGMT (RESR						24000 1			
COMMUNICATIONS						23450 6			
JOURNALISM									24300 2
LETTERS (incl English, Li	20000 1				20000 1				
HUMANITIES - OTHER						24000 1			17500 1
PSYCHOLOGY						17000 1			
HEALTH SCIENCES							35000 1		
PHARMACY						50813 3			
MATHEMATICS	30750 4			35000 1					

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				25752 1					
BUSINESS ADMIN (INCL MGMT								30000 1	
ECONOM & FINANCE (BANKING						27488 2			
HOTEL/RESTAURANT MGMT.						22700 1			
MARKETING/MARK MGMT (RESR		29600 1	42500 1						
ELEMENTARY EDUCATION					16969 14				
PRE-ELEMENTARY EDUCATION					11970 2				
VISUAL & PERFORMING ARTS					26503 1				
HISTORY						21906 1			
PSYCHOLOGY		22800 1							17000 1
SOCIAL SCIENCES-OTHER						18919 1		17000 1	
CIVIL						27250 2	25375 4		
ELECTRICAL/ELECTRONIC				31725 4		30579 7			
MECHANICAL				34475 2		28476 1			
ENGINEERING TECHNOLOGY								35000 1	
NATURAL RESOURCES						21906 1			
COMPUTER SCIENCE						31067 5			
COMPUTER PROGRAMMING		35000 1					19500 1		
SYSTEMS ANALYSIS				35000 1					
ALLIED HEALTH								29711 9	28000 1
HEALTH SCIENCES							19500 1	27500 1	
NURSING					45547 1			38859 2	35360 1
PHARMACY						39400 1			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MATHEMATICS							22500 1		

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT							33600 1		
COMMUNICATIONS			16500 1						
PSYCHOLOGY			14936 4						
CHEMICAL							32500 1		38943 8
CIVIL								30000 2	
ELECTRICAL/ELECTRONIC					33500 5		35180 5		34350 2
INDUSTRIAL								34530 4	
MECHANICAL							35169 7		37100 3
ENGINEERING TECHNOLOGY								25500 1	
COMPUTER SCIENCE					32000 1				32600 1
ALLIED HEALTH				32000 1					
CHEMISTRY									27000 1

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BUSINESS ADMIN (INCL MGMT		32000 1							
COMMUNICATIONS			26500 2						
LETTERS (incl English, Li	34343 2								
SOCIAL SCIENCES-OTHER				33600 1	30000 1				
CHEMICAL		39600 1	39250 4	40500 3	34440 1				39200 2
COMPUTER	35225 2	34710 2							
ELECTRICAL/ELECTRONIC	28000 1	32893 2		38400 1	35700 2				
INDUSTRIAL		40256 3							
MECHANICAL		35108 5	34350 4	38000 1	31680 1			35500 1	37450 2
ENGINEERING TECHNOLOGY		25500 1			32500 1	19500 1			
COMPUTER SCIENCE		33500 1							
COMPUTER PROGRAMMING	36000 1								
INFORMATION SCIENCES & SY				35500 2					

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	22620 1						25000 1
BUSINESS ADMIN (INCL MGMT						28200 1	
MANAGEMENT INFO SYSTEMS							15500 1
CHEMICAL						38500 1	
ELECTRICAL/ELECTRONIC							34000 1
INDUSTRIAL				24000 1			
MECHANICAL				35800 1	34500 1	36900 1	36000 3
ENGINEERING TECHNOLOGY			25500 1				
COMPUTER PROGRAMMING						34750 2	
INFORMATION SCIENCES & SY							27500 1

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28529 80 36300/25500			24944 9	32250 6	22100 2	30333 3	27636 11	
BACHELOR - TECHNICAL				31250 2	33600 2	33950 4	30479 14	31268 14	29500 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25167 6		21517 3	24396 5	20000 1	23813 15			22033 3
BACHELOR - TECHNICAL	30750 4			35000 1		50813 3	35000 1		

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		26200 2	42500 1	25752 1	16942 17	23700 5		23500 2	17000 1
BACHELOR - TECHNICAL		35000 1		32979 7	45547 1	30216 17	23286 7	31355 13	31680 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15249 5				33600 1		
BACHELOR - TECHNICAL				32000 1	33250 6		34968 13	31946 7	36743 15

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	34343 2	32000 1	26500 2	33600 1	30000 1				
BACHELOR - TECHNICAL	33613 4	35341 15	36800 8	38414 7	34004 5	19500 1		35500 1	38325 4

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22620 1					28200 1	
BACHELOR - TECHNICAL			25500 1	29900 2	34500 1	36225 4	

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							30000 1
MBA--TECH							

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28678 78 36300/25500	23267 7		30000 1	33000 1				23250 2
BUSINESS ADMIN (INCL MGMT		28750 2		24667 3	36750 2				
ECONOM & FINANCE (BANKING			24000 1		26000 1				27488 2
MARKETING/MARK MGMT (RESR								16000 1	
LETTERS (incl English, Li								20000 1	
MATHEMATICS									30750 4

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 700 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	22500 1								
BUSINESS ADMIN (INCL MGMT		18000 1							
ECONOM & FINANCE (BANKING	29000 1	25482 1							
JOURNALISM									24300 2
LETTERS (incl English, Li									34171 4
HUMANITIES - OTHER									17500 1

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT							23750 2		
ECONOM & FINANCE (BANKING							24000 1		
MARKETING/MARK MGMT (RESR							24775 4		
COMMUNICATIONS			21000 1				26500 2		
HISTORY								21906 1	
PSYCHOLOGY		17000 1							
SOCIAL SCIENCES-OTHER					33600 1				
MECHANICAL							31680 1		
CHEMISTRY							27000 1		

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
MANAGEMENT INFO SYSTEMS								12000 1	
PSYCHOLOGY								22800 1	
CHEMICAL									39000 1
CIVIL							25500 2	32500 1	
ELECTRICAL/ELECTRONIC									32500 2
INDUSTRIAL									37480 6
MECHANICAL									35003 12
ENGINEERING TECHNOLOGY							25500 1		

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
CHEMICAL					40500 2		38489 13	34440 1	39670 4
CIVIL								30000 1	27900 6
COMPUTER			36250 1	35600 2				35412 1	34004 2
ELECTRICAL/ELECTRONIC	32500 3	32800 3	32250 1	28000 1	28484 3			33980 5	33209 15
INDUSTRIAL									29004 2
MECHANICAL		36200 1					36000 1	32750 1	35674 17
ENGINEERING TECHNOLOGY						25500 1			25833 3
COMPUTER SCIENCE	21000 1		32000 1				32600 1		
COMPUTER PROGRAMMING			36750 6		34200 1				33500 1
INFORMATION SCIENCES & SY			27500 1						

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PSYCHOLOGY									17000 1
ENGINEERING TECHNOLOGY				35000 1					
ALLIED HEALTH					30729 10				20104 1
HEALTH SCIENCES	19500 1		27500 1		35000 1				
NURSING				37692 3					
PHARMACY						47960 4			

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28200 1	34000 3			
HOTEL/RESTAURANT MGMT.	22700 1								
COMMUNICATIONS			16500 1						
PSYCHOLOGY	15245 1	14833 3							
SOCIAL SCIENCES-OTHER	17000 1								
ELECTRICAL/ELECTRONIC					25500 1		32250 1		
COMPUTER SCIENCE					29947 4	31000 2	28624 6		
COMPUTER PROGRAMMING					19500 1	35000 1	31000 1		
INFORMATION SCIENCES & SY						33000 1	33386 7		
SYSTEMS ANALYSIS					25000 1		31500 2		
MATHEMATICS					24750 2			35000 1	

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		29500 4		27371 7					
DISTRIBUTION MANAGEMENT				24000 1					
ECONOM & FINANCE (BANKING		29567 3		24000 1					
HOTEL/RESTAURANT MGMT.				20776 2					
MANAGEMENT INFO SYSTEMS				15500 1					
MARKETING/MARK MGMT (RESR				33250 2					
COMMUNICATIONS				23940 5					
ELEMENTARY EDUCATION									16969 14
PRE-ELEMENTARY EDUCATION									11970 2
LETTERS (incl English, Li						20000 1			
VISUAL & PERFORMING ARTS									26503 1
HUMANITIES - OTHER				24000 1					
PSYCHOLOGY			30500 1						
SOCIAL SCIENCES-OTHER		30500 2		30000 1				18919 1	
INDUSTRIAL		36000 1							
MECHANICAL				39600 1					
NATURAL RESOURCES					21906 1				
COMPUTER SCIENCE		35000 1							
COMPUTER PROGRAMMING		31000 2							
INFORMATION SCIENCES & SY		33600 1							
NURSING									45547 1
MATHEMATICS		30000 1							

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28678 78 36300/25500	24486 9	24000 1	26000 4	33125 4			18000 2	25369 4
BACHELOR - TECHNICAL									30750 4

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	25750 2	21741 2							28969 7
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL		17000 1	21000 1		33600 1		24844 9	21906 1	
BACHELOR - TECHNICAL							29340 2		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL								17400 2	
BACHELOR - TECHNICAL							25500 3	32500 1	35663 21 52500/34000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	29625 4	33650 4	34850 10	33067 3	33442 6	25500 1	37931 15	33611 9	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	19500 1		27500 1	37019 4	31118 11	47960 4			

AVERAGE SALARY OFFERS APRIL 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18315 3	14833 3	16500 1		28200 1	34000 3			
BACHELOR - TECHNICAL					26587 9	32500 4	31276 17	35000 1	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29744 9	30500 1	25564 21 42500/21600		20000 1		18919 1	16942 17
BACHELOR - TECHNICAL		32767 6		39600 1	21906 1				45547 1

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1992

MIDDLE ATLANTIC REGION (MAPA)

Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Cedar Crest College
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Fairmont State College
Franklin & Marshall College
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
Howard University
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Seton Hall University
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Thomas Jefferson University
Trenton State University
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College
William Paterson College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 6, 1992 through May 8, 1992) and cumulatively (September 1, 1991, and May 8, 1992). The block tables list data for the cumulative period and include only those categories for which offers were reported.

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MAPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	6	166	$28217	$24917	*	*	*	96	1784	$28136	$27014	$31200	$28500	$24500
BUSINESS ADMIN (INCL MGMT	19	91	29797	24806	*	*	*	44	574	29010	24521	36000	28650	24000
DISTRIBUTION MANAGEMENT	+	+	+	+				1	7	24000	23571	*	*	*
ECONOM & FINANCE (BANKING	10	116	27851	26640	*	*	*	21	559	27365	26334	31000	26000	23975
HOTEL/RESTAURANT MGMT.	+	6	+	18860				3	66	21417	20575	*	*	*
HUMAN RSRCS (incl LABOR R	+	3	+	27167				+	30	+	24296			
MANAGEMENT INFO SYSTEMS	+	30	+	28558				2	158	13750	28614	*	*	*
MARKETING/MARK MGMT (RESR	+	89	+	23769				7	463	25943	23982	*	*	*
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	7	+	21457				+	34	+	20884			
COMMUNICATIONS	1	39	22000	21779	*	*	*	10	156	23220	21572	*	*	*
JOURNALISM	+	5	+	20300				2	66	24300	18934	*	*	*
TELECOMMUN/BROADCASTING	+	1	+	19500				+	13	+	20028			
EDUCATION														
ELEMENTARY EDUCATION	+	17	+	19106				14	159	16969	20062	*	*	*
PRE-ELEMENTARY EDUCATION	+	+	+	+				2	10	11970	18941	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	20	+	22375			
SPECIAL EDUCATION	+	3	+	17460				+	28	+	21902			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	22933				+	22	+	20533			
TEXTILES & CLOTHING	+	+	+	+				+	17	+	23038			
MERCHANDISING MANAGEMENT	+	1	+	12000				+	18	+	19417			
HUMANITIES														
FOREIGN LANGUAGES	+	3	+	21333				+	27	+	21832			
LETTERS (incl English, Li	8	14	31357	27168	*	*	*	14	85	30539	22869	*	*	*
VISUAL & PERFORMING ARTS	+	8	+	18533				1	46	26503	21326	*	*	*
HUMANITIES - OTHER	2	6	25200	24150	*	*	*	4	43	22975	23500	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	17267				+	23	+	21199			
HISTORY	3	8	24000	22088	*	*	*	4	40	23477	22771	*	*	*
POLITICAL SCIENCE/GOVT	+	8	+	22390				+	71	+	23572			
PSYCHOLOGY	+	12	+	21275				8	99	18381	20208	*	*	*
SOCIOLOGY	+	1	+	14040				+	28	+	19014			
SOCIAL SCIENCES-OTHER	+	8	+	18238				6	86	26753	21777	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	11	+	30721				+	61	+	31687			
AGRICULTURAL	+	4	+	28870				+	30	+	32280			
ARCHITECTURAL	+	4	+	29375				+	32	+	29417			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	7	+	29251			
CHEMICAL	5	147	37160	38588	*	*	*	26	719	38434	39180	40500	39150	36000
CIVIL	1	90	32000	29333	*	*	*	11	385	28445	29862	*	*	*
COMPUTER	8	48	37019	32895	*	*	*	14	150	36216	33260	*	*	*
ELECTRICAL/ELECTRONIC	16	158	32411	33691	*	*	*	51	816	32372	34127	37200	33000	28476

continued

MAPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	5	+	$31653			
INDUSTRIAL	1	90	$33000	$32594	*	*	*	10	335	$35189	32885	*	*	*
MECHANICAL	9	194	35471	33824	*	*	*	43	965	35395	34737	$38000	$35500	$32750
METALLURGICAL	+	9	+	32444				+	38	+	33236			
MINING (INCL GEOLOGICAL)	+	7	+	29394				+	23	+	31614			
NUCLEAR	1	2	39200	36595	*	*	*	1	22	39200	34632	*	*	*
PETROLEUM	+	5	+	42021				+	42	+	40690			
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	1	19	25500	30958	*	*	*	7	227	27000	30970	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	28200				+	6	+	26900			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	23333				+	63	+	24030			
ANIMAL SCIENCES	+	4	+	19250				+	16	+	18613			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	+	+	+				1	11	21906	22621	*	*	*
OTHER AGRICULTURAL SCIENC	+	14	+	24257				+	36	+	23177			
COMPUTER SCIENCE														
COMPUTER SCIENCE	6	69	31667	31534	*	*	*	22	442	30188	31043	35000	31625	26000
COMPUTER PROGRAMMING	12	15	33533	32407	*	*	*	25	39	33524	31115	38000	33800	30500
INFORMATION SCIENCES & SY	7	10	29400	29080	*	*	*	17	49	31388	29846	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				3	9	29333	29087	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				11	21	29763	31067	*	*	*
HEALTH SCIENCES	+	3	+	21000				3	20	27333	22662	*	*	*
NURSING	+	+	+	+				4	58	39656	29494	*	*	*
PHARMACY	1	1	48000	48000	*	*	*	5	35	47968	40951	*	*	*
SCIENCES														
ACTUARIAL	+	1	+	23500				+	10	+	29558			
ARCHITECTURAL & ENVIRONME	+	3	+	19357				+	22	+	25920			
BIOLOGICAL	+	2	+	22372				+	28	+	24479			
CHEMISTRY	1	13	32000	29361	*	*	*	2	58	29500	28247	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	36000				+	9	+	27863			
MATHEMATICS	7	29	32471	29568	*	*	*	15	97	30987	27958	*	*	*
PHYSICS	+	4	+	30660				+	9	+	29827			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	125	1612						510	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	4	100	$29000	$25232	*	*	*	82	1456	$28693	$27357	$31200	$28750	$26000
ACCOUNTING (PRIVATE)	1	61	27300	24578	*	*	*	10	352	24767	25538	*	*	*
COMMERCIAL BANKING (CNSMR	2	17	24000	20882	*	*	*	3	57	24000	20006	*	*	*
COMMERCIAL BANKING (LENDG	5	16	24700	23363	*	*	*	9	63	25278	24116	*	*	*
INVESTMT BANKING (CORP FN	+	5	+	29556				4	29	33125	30494	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	31000				+	3	+	31167			
INVESTMT BANKG (REAL EST)	+	6	+	26833				+	9	+	28778			
INVESTMT BANKG (SALES & T	2	4	31000	26850	*	*	*	4	18	24500	25363	*	*	*
FINANCIAL/TREASURY ANALYS	2	27	29250	27705	*	*	*	10	188	28298	28068	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	8	+	22700				2	35	25750	23053	*	*	*
UNDERWRITING	+	5	+	26100				2	45	21741	23996	*	*	*
INSURANCE - CLAIMS	+	9	+	22791				+	50	+	23329			
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	10	20000	20050	*	*	*	1	25	20000	19144	*	*	*
MEDIA PLANNING	+	1	+	17000				+	10	+	20730			
REPORTING	+	3	+	18604				+	18	+	16967			
PRODUCTION	+	4	+	15500				+	26	+	22665			
PUBLIC RELATIONS	+	5	+	20800				+	34	+	20744			
WRITING / EDITING	7	7	32694	32694	*	*	*	14	32	30831	25232	*	*	*
MARKETING														
ADVERTISING	+	3	+	19000				+	23	+	21268			
BRAND/PRODUCT MANAGEMENT	1	9	33000	28244	*	*	*	2	62	25000	25417	*	*	*
BUYER/MERCHANDISING	6	13	25050	24985	*	*	*	7	78	24471	24089	*	*	*
DISTRIBUTION	+	5	+	21740				+	26	+	24099			
MARKET RESEARCH	+	11	+	26227				1	43	33600	24521	*	*	*
PURCHASING	+	1	+	30000				+	10	+	29420			
SALES	6	105	29333	25086	*	*	*	17	535	26958	24647	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	2	+	19500				1	30	21906	21939	*	*	*
FINANC,TAXA, MONETARY POL	+	4	+	26125				+	34	+	24923			
ECONOMIC PROGRAMS	1	2	21905	19303	*	*	*	1	5	21905	23021	*	*	*
LAW ENFORCEMENT	+	2	+	27310				+	20	+	23477			
MILITARY	+	6	+	27880				+	49	+	23519			
NATIONAL SECURITY	+	1	+	36000				+	2	+	32000			
URBAN / REGIONAL PLANNING	+	+	+	+				+	8	+	27459			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	+	73	+	31264				3	429	25500	32060	*	*	*
ENVIRONMENTAL/SANITATION	1	14	28500	32357	*	*	*	4	91	23950	31616	*	*	*
MANUFACTURING/INDUSTRIAL	1	64	36700	32651	*	*	*	22	532	35710	34702	36700	34800	34000
SYSTEMS / PROGRAMMING	1	48	35000	32416	*	*	*	5	127	30700	32536	*	*	*
POWER SYSTEMS	2	17	35850	34032	*	*	*	6	111	34383	34432	*	*	*
SOFTWARE DESIGN & DEVELOP	12	43	33158	33405	*	*	*	22	150	33927	33663	38000	33400	31500
HARDWARE DESIGN & DEVELOP	2	28	36000	35082	*	*	*	5	91	34240	33975	*	*	*

continued

MAPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	1	20	$28500	$35748	*	*	*	7	132	$32736	$35264	*	*	*
TESTING	+	11	+	29703				1	70	25500	31380	*	*	*
PROCESS ENGINEERING	2	91	40150	39173	*	*	*	17	502	38192	39110	*	*	*
PROJECT ENGINEERING	2	159	35500	33654	*	*	*	11	623	33955	34648	*	*	*
OTHER ENGINEERING	24	218	34767	33189	$39000	$35000	$30000	7	932	33812	33568	$38500	$34500	$28400
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	21440				1	14	19500	22499	*	*	*
INDUSTRIAL HYGIENE	+	1	+	13832				+	1	+	13832			
MEDICAL TECHNOLOGY	+	4	+	20750				1	9	27500	22936	*	*	*
NURSES / PERSONAL CARE	+	1	+	33360				4	64	37019	29208	*	*	*
OCCUPATIONAL THERAPY	+	+	+	+				1	18	31118	29348	*	*	*
PHARMACIST	1	1	48000	48000	*	*	*	5	33	47968	41130	*	*	*
PHYSICAL THERAPY	+	+	+	+				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	6	+	21476				2	41	18552	20046	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	4	+	18085				[illegible]	23	18315	18797	*	*	*
COUNSELING	+	11	+	18371				[illegible]	40	14833	17219	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				1	15	16500	21420	*	*	*
SOCIAL WORK	+	9	+	19369				+	40	+	17604			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	4	39	33650	28948	*	*	*	1	273	28721	29588	*	*	*
INFORMATION SYSTEMS	2	24	32300	30175	*	*	*	[illegible]	141	32956	29426	*	*	*
SYSTEMS ANALYSIS & DESIGN	7	27	33779	33776	*	*	*	2	183	32006	31868	35500	32000	27000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	3	+	29853				[illegible]	21	35000	29454	*	*	*
AGRICULTURE/NAT'L RESOURC	+	3	+	17933				[illegible]	55	+	21726			
ARCHITECTURE	+	1	+	20070				[illegible]	14	+	23684			
CONSULTING	13	77	30885	30898	*	*	*	2	336	30921	30229	35000	30500	28000
HUMAN RESRCS /INDUS RELS	3	11	26080	23158	*	*	*	4	46	27185	25403	*	*	*
MANAGEMENT TRAINEE	8	106	29300	23652	*	*	*	3	686	27028	23008	38000	24000	21600
MATH/STATISTICIANS	+	+	+	+				[illegible]	16	21906	24258	*	*	*
PARALEGAL	+	3	+	22500				[illegible]	19	20000	20961	*	*	*
RESEARCHERS NON-TECHNICAL	1	3	45000	29433	*	*	*	[illegible]	13	45000	25548	*	*	*
RESEARCHERS - TECHNICAL	+	1	+	26644				[illegible]	23	18919	27339	*	*	*
TEACHING	+	36	+	20049				1	357	18531	21330	*	*	*
TOTALS	125	1612						51	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 4 MAY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	27	+	$30557				1	133	$26000	$30853	*	*	*
MBA--NON-TECH	1	32	$38000	36178	*	*	*	2	133	34000	33811	*	*	*
MBA--TECH	+	11	+	39655				+	36	+	38770			
MS-BUSINESS	+	1	+	31000				+	6	+	40863			
ECONOMICS & FINANCE (BANK	+	11	+	33282				+	41	+	36884			
HUMAN RESOURCES (INCL LAB	+	4	+	23275				1	10	42000	28256	*	*	*
MANAGEMENT INFORMATION SY	+	5	+	40520				+	9	+	35553			
MARKETING/MKTNG MGT (RESE	+	1	+	32000				+	6	+	36717			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				1	3	20338	22279	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	23990				+	9	+	27905			
ELEMENTARY EDUCATION	+	3	+	24398				11	17	26815	26127	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	8	+	23535			
HUMANITIES														
HUMANITIES - OTHER	+	+	+	+				+	10	+	26014			
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	1	+	17500				1	7	32423	23130	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	34900				+	18	+	37332			
AGRICULTURAL	+	5	+	38636				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	+	1	+	42600				+	30	+	40382			
CIVIL	+	10	+	33080				+	67	+	35109			
COMPUTER	+	11	+	38273				+	28	+	39621			
ELECTRICAL/ELECTRONIC	+	45	+	40956				1	160	37560	40534	*	*	*
INDUSTRIAL	+	8	+	41003				1	30	34835	38852	*	*	*
MECHANICAL	+	28	+	39822				+	128	+	39115			
METALLURGICAL	+	3	+	38333				+	6	+	38363			

continued

MAPA REGIONAL Report No. 4 MAY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	5	+	$36916				+	9	+	37031			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	25000				+	12	+	25531			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				1	4	$28000	23650	*	*	*
CHEMISTRY	+	+	+	+				+	8	+	33525			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	15	+	42068				+	111	+	40130			
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	28000				+	18	+	36556			
MATHEMATICS (INCL ACTUARI	+	3	+	28286				+	7	+	30737			
PHYSICS	+	+	+	+				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	238						20	1100					

MAPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	3	19	$37[illegible]67	$49637	*	*	*	14	78	$38593	$42869	*	*	*
MBA--TECH	+	14	+	47036				3	41	39167	45694	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	30	41833	48717	*	*	*	18	117	41102	48786	*	*	*
MBA--TECH	+	46	+	57957				3	103	45833	57245	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	1	49	46000	46378	*	*	*	31	125	48740	48979	$60000	$47000	$38000
MBA--TECH	1	33	48500	52701	*	*	*	12	89	49275	53794	*	*	*
TOTALS	8	191						81	553					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MAPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	1	+	$59160				+	3	+	54988			
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	5	+	48987				+	6	+	50239			
CHEMICAL	2	10	$55350	52614	*	*	*	3	27	$55760	53903	*	*	*
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	1	+	60000				+	5	+	60480			
ELECTRICAL/ELECTRONIC	1	7	51000	52299	*	*	*	2	29	53000	55453	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	1	+	50000				1	15	50000	52557	*	*	*
METALLURGICAL	+	1	+	55500				1	16	49800	51046	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	+	2	+	53000				1	41	40000	50965	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	7	+	51934			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	44000				1	5	51600	42120	*	*	*
POLYMER	+	+	+	+				+	1	+	50400			
TOTALS	3	30						9	170					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28540 83 36300/25500			25125 4	29000 2				
BUSINESS ADMIN (INCL MGMT	29500 1			26438 8	35625 4	29700 4	40000 1	30833 6	
ECONOM & FINANCE (BANKING				25833 3	27500 3	30000 1		29567 3	
MANAGEMENT INFO SYSTEMS								12000 1	
MARKETING/MARK MGMT (RESR				16000 1		23200 1	23500 1	22800 1	
LETTERS (incl English, Li							32917 6	31000 1	
HISTORY				20000 1					
PSYCHOLOGY							30500 1		
SOCIAL SCIENCES-OTHER								30500 2	
CIVIL								32450 2	
COMPUTER						33500 2	36417 6	45000 1	
ELECTRICAL/ELECTRONIC						35000 1	31950 2	29013 4	29000 1
INDUSTRIAL								34500 2	
MECHANICAL						39600 1		32500 1	
COMPUTER SCIENCE							28078 9		30000 1
COMPUTER PROGRAMMING				33000 1		32217 6	35917 6	33000 4	
INFORMATION SCIENCES & SY				35500 1	33600 2	33600 1	30667 3	29720 5	
SYSTEMS ANALYSIS						28000 1		25000 1	
MATHEMATICS				27000 1				31200 6	

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22250 2					28500 1			
BUSINESS ADMIN (INCL MGMT	29375 4		23000 1	23167 3		26160 5			
DISTRIBUTION MANAGEMENT						24000 1			
ECONOM & FINANCE (BANKING	45000 1			26161 3		22667 3			
HOTEL/RESTAURANT MGMT.			20776 2						
MARKETING/MARK MGMT (RESR						24000 1			
COMMUNICATIONS						23243 7			
JOURNALISM									24300 2
LETTERS (incl English, Li	20000 1				20000 1	22000 1			
HUMANITIES - OTHER				24000 1		24000 1			17500 1
HISTORY						26000 2			
PSYCHOLOGY						17000 1			
INFORMATION SCIENCES & SY				27000 1					
HEALTH SCIENCES							35000 1		
PHARMACY						50110 4			
MATHEMATICS	30750 4			35000 1					

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING				25752 1					
BUSINESS ADMIN (INCL MGMT								30000 1	
ECONOM & FINANCE (BANKING						25627 3			
HOTEL/RESTAURANT MGMT.						22700 1			
MARKETING/MARK MGMT (RESR		29600 1	42500 1						
ELEMENTARY EDUCATION					16969 14				
PRE-ELEMENTARY EDUCATION					11970 2				
VISUAL & PERFORMING ARTS					26503 1				
HISTORY						21906 1			
PSYCHOLOGY		22800 1							17000 1
SOCIAL SCIENCES-OTHER						18919 1		17000 1	
CHEMICAL							28500 1		
CIVIL						27250 2	25375 4		
ELECTRICAL/ELECTRONIC				31080 5		30114 9			
MECHANICAL				34188 4		28476 1			
NUCLEAR				39200 1					
ENGINEERING TECHNOLOGY								35000 1	
NATURAL RESOURCES						21906 1			
COMPUTER SCIENCE						31067 5			
COMPUTER PROGRAMMING		37500 2					19500 1		
SYSTEMS ANALYSIS				35000 1					
ALLIED HEALTH								29711 9	28000 1
HEALTH SCIENCES							19500 1	27500 1	

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
NURSING					45547 1			38859 2	35360 1
PHARMACY						39400 1			
MATHEMATICS							22500 1		

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT							33600 1		
ECONOM & FINANCE (BANKING					27600 1				
COMMUNICATIONS			16500 1						
PSYCHOLOGY			14936 4						
CHEMICAL							32500 1		38943 8
CIVIL								30000 2	
ELECTRICAL/ELECTRONIC					33500 5		33075 8		34350 2
INDUSTRIAL								34530 4	
MECHANICAL							35547 9		37325 4
ENGINEERING TECHNOLOGY								25500 1	
COMPUTER SCIENCE					32000 1				32600 1
INFORMATION SCIENCES & SY							31200 1		
ALLIED HEALTH				32000 1					
CHEMISTRY									29500 2

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING		27300 1							
BUSINESS ADMIN (INCL MGMT		29320 2		33000 1	24900 1				
COMMUNICATIONS			26500 2						
LETTERS (incl English, Li	34260 4								
SOCIAL SCIENCES-OTHER				33600 1	30000 1				
CHEMICAL	36000 1	39600 1	39250 4	40500 3	34440 1				39800 3
COMPUTER	35225 2	34710 2							
ELECTRICAL/ELECTRONIC	31000 3	33997 4		38400 1	35467 3				33000 1
INDUSTRIAL		40256 3							
MECHANICAL		34990 6	34350 4	38000 1	33240 2			36750 2	37450 2
ENGINEERING TECHNOLOGY		25500 1			32500 1	19500 1			
COMPUTER SCIENCE	34875 2	32375 2			27000 1				
COMPUTER PROGRAMMING	36000 1								
INFORMATION SCIENCES & SY				35500 2					
MATHEMATICS	34300 1								35800 1

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	22620 1						25000 1
BUSINESS ADMIN (INCL MGMT						28200 1	
MANAGEMENT INFO SYSTEMS							15500 1
HUMANITIES - OTHER		26400 1					
CHEMICAL		39300 1				38500 1	41000 1
CIVIL							32000 1
COMPUTER							36650 1
ELECTRICAL/ELECTRONIC							36500 2
INDUSTRIAL				24000 1			
MECHANICAL				35800 1	34500 1	36900 1	36000 3
ENGINEERING TECHNOLOGY			25500 1				25500 1
COMPUTER PROGRAMMING		30500 1	33800 1			34750 2	
INFORMATION SCIENCES & SY							27500 1

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28552 84 36300/25500			25029 17	31444 9	28667 6	32389 9	28607 14	
BACHELOR - TECHNICAL				31833 3	33600 2	33042 12	32408 26 45000/26000	31548 26 45000/28000	29500 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	28375 8		21517 3	24569 7	20000 1	24043 23 28800/21600			22033 3
BACHELOR - TECHNICAL	30750 4			31000 2		50110 4	35000 1		

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		26200 2	42500 1	25752 1	16942 17	23401 6		23500 2	17000 1
BACHELOR - TECHNICAL		37500 2		33305 11	45547 1	30034 19	23938 8	31355 13	31680 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15249 5		27600 1		33600 1		
BACHELOR - TECHNICAL				32000 1	33250 6		34117 19	31946 7	36538 17

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	34260 4	28647 3	26500 2	33300 2	27450 2				
BACHELOR - TECHNICAL	33950 10	35051 19	36800 8	38414 7	33353 8	19500 1		36750 2	37586 7

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22620 1	26400 1				28200 1	
BACHELOR - TECHNICAL		34900 2	29650 2	29900 2	34500 1	36225 4	

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH								38000 1	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							30000 1
MBA--TECH							

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28693 82 36300/26000	23772 8		28000 2	33000 1				23250 2
BUSINESS ADMIN (INCL MGMT		28750 2	28000 1	24583 6	36750 2			33000 1	31000 1
ECONOM & FINANCE (BANKING			24000 1	24000 1	26000 1			29000 1	27492 3
MARKETING/MARK MGMT (RESR								16000 1	
LETTERS (incl English, Li								20000 1	
HISTORY			20000 1						
MATHEMATICS									30750 4

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	22500 1								
BUSINESS ADMIN (INCL MGMT		18000 1							
ECONOM & FINANCE (BANKING	29000 1	25482 1							
JOURNALISM									24300 2
LETTERS (incl English, Li									33231 11
HUMANITIES - OTHER									17500 1
ELECTRICAL/ELECTRONIC				20000 1					

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT		33000 1	27900 2				26240 5		
ECONOM & FINANCE (BANKING			22000 1				24000 1		
MARKETING/MARK MGMT (RESR							24775 4		
COMMUNICATIONS			21500 2				26500 2		
LETTERS (incl English, Li			22000 1						
HISTORY			28500 1					21906 1	
PSYCHOLOGY		17000 1							
SOCIAL SCIENCES-OTHER					33600 1				
MECHANICAL							33240 2		
ENGINEERING TECHNOLOGY							25500 1		
CHEMISTRY							29500 2		

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING	21905 1								
MANAGEMENT INFO SYSTEMS								12000 1	
PSYCHOLOGY								22800 1	
CHEMICAL								28500 1	39000 1
CIVIL							25500 2	32500 1	
ELECTRICAL/ELECTRONIC									33900 3
INDUSTRIAL									37480 6
MECHANICAL									35003 12
ENGINEERING TECHNOLOGY							25500 1		

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT									40000 1
CHEMICAL					40500 2		38711 15	34440 1	39280 6
CIVIL								30000 1	28486 7
COMPUTER			33438 4	35800 4				35412 1	37415 4
ELECTRICAL/ELECTRONIC	33125 4	32800 3	32250 1	28000 1	28488 4			33817 6	33388 25 39000/28500
INDUSTRIAL									29004 2
MECHANICAL		34350 2					36000 1	35375 2	35563 22 38400/34500
NUCLEAR		39200 1							
ENGINEERING TECHNOLOGY						25500 1			25833 3
COMPUTER SCIENCE	21000 1		32000 1				32600 1		32250 1
COMPUTER PROGRAMMING			35207 14		34200 1				30833 3
INFORMATION SCIENCES & SY			27750 2						

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PSYCHOLOGY									17000 1
ENGINEERING TECHNOLOGY				35000 1					
ALLIED HEALTH					30729 10				20104 1
HEALTH SCIENCES	19500 1		27500 1		35000 1				
NURSING				37692 3					
PHARMACY						47968 5			

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28200 1	34000 3			
HOTEL/RESTAURANT MGMT.	22700 1								
COMMUNICATIONS			16500 1						
PSYCHOLOGY	15245 1	14833 3							
SOCIAL SCIENCES-OTHER	17000 1								
COMPUTER							45000 1		
ELECTRICAL/ELECTRONIC					25500 1		32250 1		
COMPUTER SCIENCE					30715 6	31000 2	29444 9		
COMPUTER PROGRAMMING					19500 1	33000 2	35500 2		
INFORMATION SCIENCES & SY						33300 2	32433 9		
SYSTEMS ANALYSIS					25000 1		31500 2		
MATHEMATICS					29900 4			35000 1	

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT		30643 7	26640 1	28511 9					
DISTRIBUTION MANAGEMENT				24000 1					
ECONOM & FINANCE (BANKING		29567 3	27600 1	26375 4			45000 1		
HOTEL/RESTAURANT MGMT.				20776 2					
MANAGEMENT INFO SYSTEMS				15500 1					
MARKETING/MARK MGMT (RESR				33250 2					
COMMUNICATIONS				23940 5					
ELEMENTARY EDUCATION									16969 14
PRE-ELEMENTARY EDUCATION									11970 2
LETTERS (incl English, Li						20000 1			
VISUAL & PERFORMING ARTS									26503 1
HUMANITIES - OTHER			24000 1	25200 2					
HISTORY				23500 1					
PSYCHOLOGY			30500 1						
SOCIAL SCIENCES-OTHER		30500 2		30000 1				18919 1	
ELECTRICAL/ELECTRONIC		28800 1							
INDUSTRIAL		34500 2							
MECHANICAL				38800 2					
NATURAL RESOURCES					21906 1				
COMPUTER SCIENCE		35000 1							
COMPUTER PROGRAMMING		31000 2							
INFORMATION SCIENCES & SY		29900 4							
NURSING									45547 1

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
MATHEMATICS		31200 6							

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28693 82 36300/26000	24767 10	24000 3	25278 9	33125 4			24500 4	26663 6
BACHELOR - TECHNICAL									30750 4

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	25750 2	21741 2							30831 14
BACHELOR - TECHNICAL				20000 1					

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL		25000 2	24471 7		33600 1		25608 12	21906 1	
BACHELOR - TECHNICAL							30196 5		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	21905 1							17400 2	
BACHELOR - TECHNICAL							25500 3	30500 2	35710 22 52500/34000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	30700 5	34383 6	33927 22 40000/31500	34240 5	32736 7	25500 1	38192 17	33955 11	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	19500 1		27500 1	37019 4	31118 11	47968 5			

AVERAGE SALARY OFFERS MAY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18315 3	14833 3	16500 1		28200 1	34000 3			
BACHELOR - TECHNICAL					28761 13	32433 6	32006 24 45000/27000	35000 1	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30350 12	27185 4	26188 28 42500/21600		20000 1	45000 1	18919 1	16942 17
BACHELOR - TECHNICAL		31350 16		38800 2	21906 1				45547 1

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1992

MIDDLE ATLANTIC REGION (MAPA)

Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Cedar Crest College
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Fairmont State College
Franklin & Marshall College
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
Howard University
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Seton Hall University
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Thomas Jefferson University
Trenton State University
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College
William Paterson College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 8, 1992 through June 12, 1992) and cumulatively (September 1, 1991, and June 12, 1992). The block tables list data for the cumulative period and include only those categories for which offers were reported.

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MAPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	143	895	$28438	$28042	$33000	$28500	$24000	239	2694	$28316	$27364	$33000	$28500	$24000
BUSINESS ADMIN (INCL MGMT	34	300	25001	23691	32000	24500	20000	78	889	27262	24275	35000	26000	21500
DISTRIBUTION MANAGEMENT	1	1	33780	33780	*	*	*	2	8	28890	24848	*	*	*
ECONOM & FINANCE (BANKING	44	444	27128	26745	32000	27000	22600	65	1053	27204	26539	32000	27000	22000
HOTEL/RESTAURANT MGMT.	21	48	21692	22239	25000	22000	18000	24	114	21658	21276	25000	22000	18000
HUMAN RSRCS (incl LABOR R	1	21	25600	21739	*	*	*	1	53	25600	23498	*	*	*
MANAGEMENT INFO SYSTEMS	3	72	29167	28702	*	*	*	5	230	23000	28641	*	*	*
MARKETING/MARK MGMT (RESR	15	315	22200	24114	*	*	*	22	835	23391	24214	27000	23000	20000
REAL ESTATE	+	1	+	26500				+	3	+	25220			
COMMUNICATIONS														
ADVERTISING	+	21	+	22143				+	55	+	21365			
COMMUNICATIONS	3	40	22167	21593	*	*	*	13	196	22977	21576	*	*	*
JOURNALISM	+	26	+	18977				2	95	24300	19147	*	*	*
TELECOMMUN/BROADCASTING	1	17	24000	23155	*	*	*	1	37	24000	22665	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	3	46	19167	21439	*	*	*	17	205	17357	20371	*	*	*
PRE-ELEMENTARY EDUCATION	+	5	+	12984				2	15	11970	16955	*	*	*
PHYSICAL EDUCATION	+	3	+	23067				+	23	+	22465			
SPECIAL EDUCATION	+	4	+	21460				+	32	+	21847			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	7	+	17986				+	29	+	19918			
TEXTILES & CLOTHING	2	25	21500	22640	*	*	*	2	56	21500	22717	*	*	*
MERCHANDISING MANAGEMENT	7	14	18929	19929	*	*	*	7	32	18929	19641	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	4	17	20400	25002	*	*	*	4	44	20400	23057	*	*	*
LETTERS (incl English, Li	10	61	23700	22112	*	*	*	24	146	27689	22553	34800	28050	20000
VISUAL & PERFORMING ARTS	3	20	21000	21335	*	*	*	4	66	22376	21329	*	*	*
HUMANITIES - OTHER	2	12	18584	22489	*	*	*	6	55	21511	23280	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	2	8	19000	20146	*	*	*	2	31	19000	20927	*	*	*
HISTORY	4	46	20250	22781	*	*	*	8	86	21863	22776	*	*	*
POLITICAL SCIENCE/GOVT	10	50	20606	22426	*	*	*	10	121	20606	23099	*	*	*
PSYCHOLOGY	7	55	21643	20634	*	*	*	15	154	19903	20360	*	*	*
SOCIOLOGY	3	22	20500	20845	*	*	*	3	50	20500	19820	*	*	*
SOCIAL SCIENCES-OTHER	3	46	25533	21048	*	*	*	9	132	26347	21523	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	19	38480	32371	*	*	*	1	80	38480	31849	*	*	*
AGRICULTURAL	1	6	33000	28746	*	*	*	1	36	33000	31691	*	*	*
ARCHITECTURAL	+	24	+	28933				+	56	+	29209			
BIOENGINEERING & BIOMEDIC	+	1	+	34200				+	8	+	29870			
CHEMICAL	63	222	39893	39334	42000	40000	38500	89	941	39467	39216	41600	40000	37000
CIVIL	17	191	29400	29072	*	*	*	28	576	29025	29600	32400	29250	25500
COMPUTER	5	43	28780	32867	*	*	*	19	193	34259	33173	*	*	*
ELECTRICAL/ELECTRONIC	16	295	32625	33774	*	*	*	67	1111	32432	34033	37200	33000	28476

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$31533				+	10	+	$31593			
INDUSTRIAL	4	82	$33030	31903	*	*	*	14	417	$34572	32691	*	*	*
MECHANICAL	29	360	34131	34036	$40080	$35400	$28500	72	1325	34886	34546	$38000	$35400	$31000
METALLURGICAL	+	9	+	34902				+	47	+	33555			
MINING (INCL GEOLOGICAL)	+	4	+	32189				+	27	+	31699			
NUCLEAR	+	18	+	35299				1	40	39200	34932	*	*	*
PETROLEUM	+	9	+	41079				+	51	+	40759			
TEXTILE	+	6	+	32967				+	8	+	32350			
ENGINEERING TECHNOLOGY	1	16	21000	28437	*	*	*	8	243	26250	30803	*	*	*
INDUSTRIAL TECHNOLOGY	+	8	+	26230				+	14	+	26517			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	7	+	21714				+	70	+	23799			
ANIMAL SCIENCES	+	6	+	22617				+	22	+	19705			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	4	+	22245				1	15	21906	22520	*	*	*
OTHER AGRICULTURAL SCIENC	+	11	+	21456				+	47	+	22774			
COMPUTER SCIENCE														
COMPUTER SCIENCE	21	169	30591	31504	36000	30000	27000	43	611	30385	31171	35046	31000	25000
COMPUTER PROGRAMMING	2	10	25500	29650	*	*	*	27	49	32930	30816	38000	33500	28000
INFORMATION SCIENCES & SY	4	30	23500	28447	*	*	*	21	79	29886	29315	34200	31200	27000
SYSTEMS ANALYSIS	1	4	27000	32750	*	*	*	4	13	28750	30214	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	35	44	33332	31807	39500	33000	28700	46	65	32479	31568	37770	32000	28000
HEALTH SCIENCES	+	10	+	30566				3	30	27333	25297	*	*	*
NURSING	121	171	34664	33650	38500	34000	31000	125	229	34823	32597	39000	34000	31000
PHARMACY	+	37	+	41380				5	72	47968	41172	*	*	*
SCIENCES														
ACTUARIAL	+	10	+	34627				+	20	+	32093			
ARCHITECTURAL & ENVIRONME	+	7	+	21600				+	29	+	24877			
BIOLOGICAL	+	16	+	18823				+	44	+	22422			
CHEMISTRY	+	9	+	25617				2	67	29500	27893	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	6	+	22083				+	15	+	25551			
MATHEMATICS	6	55	28900	30977	*	*	*	21	153	30390	29063	35000	30000	25500
PHYSICS	1	6	38000	25901	*	*	*	1	15	38000	28256	*	*	*
OTHER PHYSICAL & EARTH SC	1	2	17686	19499	*	*	*	1	4	17686	22249	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	14	+	32309				+	30	+	30859			
TOTALS	655	4588						1165	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	128	700	$28655	$28509	$33000	$28500	$25000	210	2166	$28670	$27733	$33000	$28500	$25000
ACCOUNTING (PRIVATE)	14	188	26086	26973	*	*	*	24	547	25536	26067	29000	25500	22500
COMMERCIAL BANKING (CNSMR	1	73	28000	23191	*	*	*	4	130	25000	21795	*	*	*
COMMERCIAL BANKING (LENDG	2	52	27250	25964	*	*	*	11	148	25636	25050	*	*	*
INVESTMT BANKING (CORP FN	2	23	33000	28151	*	*	*	6	52	33083	29458	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	32000				+	4	+	31375			
INVESTMT BANKG (REAL EST)	+	3	+	27067				+	12	+	28350			
INVESTMT BANKG (SALES & T	3	13	31000	28615	*	*	*	7	31	27286	26727	*	*	*
FINANCIAL/TREASURY ANALYS	11	113	26091	28484	*	*	*	21	310	27142	28338	33000	27500	23000
PORTFOLIO MGMT/BROKERAGE	6	29	23567	24383	*	*	*	8	64	24113	23656	*	*	*
UNDERWRITING	4	47	25250	24810	*	*	*	6	97	24080	24639	*	*	*
INSURANCE - CLAIMS	3	26	25573	22622	*	*	*	3	76	25573	23087	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	2	5	19000	21004	*	*	*	3	30	19333	19454	*	*	*
MEDIA PLANNING	+	5	+	22300				+	15	+	21253			
REPORTING	+	9	+	16233				+	27	+	16723			
PRODUCTION	1	19	25000	18981	*	*	*	1	45	25000	21109	*	*	*
PUBLIC RELATIONS	+	22	+	19542				+	56	+	20272			
WRITING / EDITING	3	13	22000	22584	*	*	*	17	45	29273	24467	*	*	*
MARKETING														
ADVERTISING	1	19	25000	20347	*	*	*	1	45	25000	20901	*	*	*
BRAND/PRODUCT MANAGEMENT	6	25	27083	26116	*	*	*	8	88	26563	25702	*	*	*
BUYER/MERCHANDISING	5	79	21800	24006	*	*	*	12	204	23358	23895	*	*	*
DISTRIBUTION	2	32	28390	25950	*	*	*	2	58	28390	25120	*	*	*
MARKET RESEARCH	4	41	23125	24238	*	*	*	5	84	25220	24383	*	*	*
PURCHASING	4	10	21730	21752	*	*	*	4	20	21730	25586	*	*	*
SALES	25	307	25132	25175	36000	24000	17500	42	871	25871	24974	35000	25500	17500
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	2	17	23300	22971	*	*	*	3	47	22835	22312	*	*	*
FINANC,TAXA, MONETARY POL	2	26	27500	23573	*	*	*	2	60	27500	24338	*	*	*
ECONOMIC PROGRAMS	+	4	+	23824				1	9	21905	23378	*	*	*
LAW ENFORCEMENT	2	13	21500	25490	*	*	*	2	33	21500	24270	*	*	*
MILITARY	1	10	20000	21948	*	*	*	1	59	20000	23253	*	*	*
NATIONAL SECURITY	+	1	+	28600				+	3	+	30867			
URBAN / REGIONAL PLANNING	+	3	+	24635				+	11	+	26689			
ENGINEERING														
BIOENGINEERING	+	1	+	34200				+	4	+	31800			
DESIGN / CONSTRUCT	12	196	30332	31137	*	*	*	15	625	29365	31770	*	*	*
ENVIRONMENTAL/SANITATION	5	33	27497	31509	*	*	*	9	124	25921	31588	*	*	*
MANUFACTURING/INDUSTRIAL	6	159	36697	34199	*	*	*	28	691	35921	34586	39000	34800	33500
SYSTEMS / PROGRAMMING	8	48	33738	33175	*	*	*	13	175	32569	32711	*	*	*
POWER SYSTEMS	6	34	30726	33275	*	*	*	12	145	32555	34161	*	*	*
SOFTWARE DESIGN & DEVELOP	3	25	31233	34621	*	*	*	25	175	33604	33800	38000	33000	30500
HARDWARE DESIGN & DEVELOP	+	22	+	33702				5	113	34240	33922	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	4	39	$35369	$34659	*	*	*	11	171	$33693	$35126	*	*	*
TESTING	1	22	33000	31419	*	*	*	2	92	29250	31390	*	*	*
PROCESS ENGINEERING	33	154	39422	39065	$41700	$39250	$38000	50	656	39003	39099	$41600	$39000	$36000
PROJECT ENGINEERING	5	140	35520	32884	*	*	*	16	763	34444	34324	*	*	*
OTHER ENGINEERING	55	384	36412	33725	41600	38500	30000	129	1316	34921	33613	41000	35400	28476
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	6	+	27250				1	20	19500	23924	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	1	+	13832			
MEDICAL TECHNOLOGY	1	10	30500	26287	*	*	*	2	19	29000	24700	*	*	*
NURSES / PERSONAL CARE	122	173	34625	33498	38500	34000	30113	126	237	34701	32340	38572	34000	30113
OCCUPATIONAL THERAPY	5	16	33080	30441	*	*	*	16	34	31731	29862	*	*	*
PHARMACIST	+	37	+	40840				5	70	47968	40977	*	*	*
PHYSICAL THERAPY	3	6	35000	27417	*	*	*	3	12	35000	29208	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	26	47	32836	27861	40000	32500	27000	28	88	31815	24220	40000	31600	22000
SOCIAL SERVICES														
ADMINISTRATION	5	32	22300	20445	*	*	*	8	55	20806	19756	*	*	*
COUNSELING	3	21	17149	19417	*	*	*	6	61	15991	17976	*	*	*
FUNDRAISING / DEVELOPMENT	3	7	18500	20929	*	*	*	4	22	18000	21264	*	*	*
SOCIAL WORK	6	19	18517	18221	*	*	*	6	59	18517	17803	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	11	133	26145	30039	*	*	*	25	410	27587	29727	35046	27000	21906
INFORMATION SYSTEMS	4	68	31150	28859	*	*	*	13	209	32400	29241	*	*	*
SYSTEMS ANALYSIS & DESIGN	7	70	30502	31278	*	*	*	31	253	31666	31705	35500	31512	27000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	3	18	32633	33186	*	*	*	4	39	33225	31176	*	*	*
AGRICULTURE/NAT'L RESOURC	+	16	+	20945				+	71	+	21550			
ARCHITECTURE	+	9	+	24956				+	23	+	24181			
CONSULTING	11	157	27727	30146	*	*	*	39	496	30021	30204	33600	30000	25500
HUMAN RESRCS /INDUS RELS	2	25	31000	22830	*	*	*	6	76	28457	24807	*	*	*
MANAGEMENT TRAINEE	61	415	23249	23192	29500	23000	19000	91	1109	24495	23109	31500	24000	19552
MATH/STATISTICIANS	2	9	25750	26078	*	*	*	3	25	24469	24913	*	*	*
PARALEGAL	+	5	+	19560				1	24	20000	20669	*	*	*
RESEARCHERS NON-TECHNICAL	1	5	30000	21900	*	*	*	2	18	37500	24535	*	*	*
RESEARCHERS - TECHNICAL	+	5	+	26900				1	28	18919	27260	*	*	*
TEACHING	7	94	20143	20356	*	*	*	25	451	18982	21127	25000	18500	11232
TOTALS	655	4588						1165	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	3	35	$33167	$31126	*	*	*	4	168	$31375	$30910	*	*	*
MBA--NON-TECH	1	158	30000	38020	*	*	*	3	291	32667	36096	*	*	*
MBA--TECH	+	47	+	41287				+	83	+	40195			
MS-BUSINESS	+	2	+	38360				+	10	+	41280			
ECONOMICS & FINANCE (BANK	1	5	31000	30485	*	*	*	1	54	31000	37075	*	*	*
HUMAN RESOURCES (INCL LAB	+	2	+	31750				1	16	42000	31365	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	29500				+	11	+	35407			
MARKETING/MKTNG MGT (RESE	+	4	+	32125				+	22	+	39691			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	3	+	25333				+	3	+	25333			
JOURNALISM	+	1	+	26500				1	4	20338	23335	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	35333				+	12	+	29762			
ELEMENTARY EDUCATION	1	5	27000	27000	*	*	*	12	22	26830	26325	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	1	2	25000	28100	*	*	*	1	2	25000	28100	*	*	*
SPECIAL EDUCATION	+	2	+	29100				+	10	+	24648			
HUMANITIES														
HUMANITIES - OTHER	1	2	23000	24000	*	*	*	1	12	23000	25678	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	1	7	34000	26071	*	*	*	1	14	34000	25013	*	*	*
SOCIAL SCIENCES - OTHER	1	2	24600	22800	*	*	*	2	9	28512	23056	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	44080				+	21	+	38296			
AGRICULTURAL	+	+	+	+				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	4	12	43025	41585	*	*	*	4	42	43025	40725	*	*	*
CIVIL	+	18	+	31979				+	85	+	34446			
COMPUTER	+	15	+	40172				+	43	+	39813			
ELECTRICAL/ELECTRONIC	2	58	34050	40464	*	*	*	3	218	35220	40515	*	*	*
INDUSTRIAL	+	15	+	39809				1	45	34835	39171	*	*	*
MECHANICAL	1	39	41000	38081	*	*	*	1	167	41000	38873	*	*	*
METALLURGICAL	+	6	+	36471				+	12	+	37427			

continued

MAPA REGIONAL Report No. 5 JULY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	2	+	$39540				+	11	+	37487			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	28000				+	13	+	25720			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	29000				+	2	+	25002			
ARCHITECTURAL & ENVIRONME	+	2	+	30830				+	2	+	30830			
BIOLOGICAL	+	1	+	20800				1	5	$28000	23080	*	*	*
CHEMISTRY	+	2	+	34150				+	10	+	33650			
COMPUTER SCIENCE														
COMPUTER SCIENCE	2	33	$41370	40276	*	*	*	2	144	41370	40163	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	35000				+	19	+	36474			
MATHEMATICS (INCL ACTUARI	+	5	+	35400				+	12	+	32680			
PHYSICS	+	1	+	36000				+	4	+	31626			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	19	496						39	1623					

MAPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	101	+	$50689				14	179	$38593	$47281	*	*	*
MBA--TECH	+	26	+	53962				3	67	39167	48902	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	173	$42500	53055	*	*	*	19	290	41176	51333	*	*	*
MBA--TECH	+	82	+	55822				3	185	45833	56614	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	168	+	54897				31	293	48740	52372	$60000	$47000	$38000
MBA--TECH	+	99	+	57919				12	188	49275	55966	*	*	*
TOTALS	1	649						82	1202					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	1	2	$66000	$68000	*	*	*	1	5	$66000	60193	*	*	*
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	48167				+	8	+	45000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	35600				+	1	+	35600			
FOREIGN LANGUAGES	+	1	+	28000				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	1	+	27000				+	1	+	27000			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	2	+	62800				+	8	+	53380			
CHEMICAL	7	15	56086	53507	*	*	*	10	42	55988	53761	*	*	*
CIVIL	+	1	+	42000				+	3	+	41003			
COMPUTER	+	+	+	+				+	5	+	60480			
ELECTRICAL/ELECTRONIC	+	20	+	59113				2	49	53000	56947	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	3	+	43833				1	18	50000	51103	*	*	*
METALLURGICAL	+	9	+	46567				1	25	49800	49434	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	2	+	42624				+	3	+	38583			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	6	13	53047	50568	*	*	*	7	54	51183	50870	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	2	+	52500				+	9	+	52060			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	4	+	39750				1	9	51600	41067	*	*	*
POLYMER	+	1	+	54000				+	2	+	52200			
TOTALS	14	83						23	253					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28625 212 37400/25000			25125 4	29000 2				
BUSINESS ADMIN (INCL MGMT	27750 2			26722 9	35625 4	27760 5	40000 1	30188 8	
ECONOM & FINANCE (BANKING				26550 8	29438 8	30000 1		27671 7	
MANAGEMENT INFO SYSTEMS								12000 1	
MARKETING/MARK MGMT (RESR				20000 2		23200 1	23500 1	25600 3	
FOREIGN LANGUAGES								18600 1	
LETTERS (incl English, Li							32157 7	31000 1	
VISUAL & PERFORMING ARTS		21000 3							
HISTORY				20000 1					
POLITICAL SCIENCE/GOVT				28000 1					
PSYCHOLOGY							30500 1		
SOCIAL SCIENCES-OTHER					32000 1			30500 2	
CHEMICAL								40000 1	39000 1
CIVIL								30300 3	30567 3
COMPUTER						33500 2	35063 8	45000 1	28900 1
ELECTRICAL/ELECTRONIC						35000 1	31950 2	30419 8	29000 1
INDUSTRIAL								34500 2	
MECHANICAL			35400 1			39600 1		32500 1	
COMPUTER SCIENCE				27000 1	34000 1	32000 2	28350 12	30500 2	30000 1
COMPUTER PROGRAMMING				33000 1		32217 6	34357 7	33000 4	
INFORMATION SCIENCES & SY				35500 1	33600 2	33600 1	30667 3	28433 6	
SYSTEMS ANALYSIS						28000 1		26000 2	
MATHEMATICS				27000 1	32700 1			31029 7	

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22167 3					26250 2			
BUSINESS ADMIN (INCL MGMT	26500 6		23000 1	25429 7		24278 13		36000 1	
DISTRIBUTION MANAGEMENT						24000 1			
ECONOM & FINANCE (BANKING	27292 12	26000 1		28545 11		22660 5		23000 1	
HOTEL/RESTAURANT MGMT.		21254 10	21213 12						
MANAGEMENT INFO SYSTEMS				28500 1					
MARKETING/MARK MGMT (RESR				25000 2		21250 8			
COMMUNICATIONS	22250 2					23088 8			
JOURNALISM									24300 2
TELECOMMUN/BROADCASTING									24000 1
TEXTILES & CLOTHING						21500 2			
FOREIGN LANGUAGES				20000 1					
LETTERS (incl English, Li	20000 1			24000 1	20000 1	22000 1			20000 1
HUMANITIES - OTHER				24510 2		24000 1			17500 1
CRIMINAL JUSTICE								20000 1	
HISTORY				23000 1		26000 2			
POLITICAL SCIENCE/GOVT	21120 2			30120 1		18733 3			
PSYCHOLOGY						17000 1			
SOCIOLOGY				24000 1					
CHEMICAL									40000 1
COMPUTER SCIENCE	40000 1								
COMPUTER PROGRAMMING						26000 1			
INFORMATION SCIENCES & SY				27000 1					

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
HEALTH SCIENCES							35000 1		
PHARMACY						50110 4			
MATHEMATICS	29400 5			31900 3					

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			19200 1	27688 4		24000 1			
BUSINESS ADMIN (INCL MGMT	25000 1		25000 3	35000 1				30000 1	15000 1
ECONOM & FINANCE (BANKING				30750 2		26376 5	20950 2		
HOTEL/RESTAURANT MGMT.						22700 1			
HUMAN RSRCS (incl LABOR R						25600 1			
MARKETING/MARK MGMT (RESR		29600 1	42500 1			20000 1			
ELEMENTARY EDUCATION					17357 17				
PRE-ELEMENTARY EDUCATION					11970 2				
FOREIGN LANGUAGES					28000 1				
LETTERS (incl English, Li					18250 2		21000 1		
VISUAL & PERFORMING ARTS					26503 1				
HISTORY					19500 2	21906 1			
POLITICAL SCIENCE/GOVT					22000 1				
PSYCHOLOGY		22800 1			25000 1			20250 2	24750 2
SOCIAL SCIENCES-OTHER						18919 1		17000 1	22100 1
CHEMICAL							28500 1		
CIVIL			29400 2	32000 1		28000 4	26383 6		
COMPUTER									20000 1
ELECTRICAL/ELECTRONIC				32386 7		29973 10	28500 1		
MECHANICAL				34188 4		28651 3	30000 1		
NUCLEAR				39200 1					
ENGINEERING TECHNOLOGY							21000 1	35000 1	
NATURAL RESOURCES						21906 1			

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER SCIENCE		31512 1	27300 2			31067 5		40000 1	
COMPUTER PROGRAMMING		37500 2					19500 1		
INFORMATION SCIENCES & SY					20000 1		19000 1		
SYSTEMS ANALYSIS				35000 1					
ALLIED HEALTH		27000 1						31562 35 45000/28700	36704 9
HEALTH SCIENCES							19500 1	27500 1	
NURSING					34116 3			34836 121 50000/31000	35360 1
PHARMACY						39400 1			
MATHEMATICS						26000 1	22500 1		
OTHER PHYSICAL & EARTH SC						17686 1			

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING								22500 1	28500 2
BUSINESS ADMIN (INCL MGMT							34300 2		24600 2
ECONOM & FINANCE (BANKING					27600 1				
MANAGEMENT INFO SYSTEMS									34000 1
MARKETING/MARK MGMT (RESR								16000 1	
COMMUNICATIONS			16500 1						
FOREIGN LANGUAGES	15000 1								
LETTERS (incl English, Li								38400 1	
HUMANITIES - OTHER			12147 1						
CRIMINAL JUSTICE			18000 1						
POLITICAL SCIENCE/GOVT				13750 2					
PSYCHOLOGY			16178 7						
SOCIOLOGY			17500 1						
SOCIAL SCIENCES-OTHER			22500 1						
AEROSPACE & AERONAUTICAL					38480 1				
CHEMICAL							32500 1	43000 1	39441 49 42000/38500
CIVIL								30000 7	
ELECTRICAL/ELECTRONIC					33633 6		33075 8		34350 2
INDUSTRIAL							33500 1	34530 4	33540 1
MECHANICAL					32000 1		33502 12		37166 14
ENGINEERING TECHNOLOGY								25500 1	
COMPUTER SCIENCE	22000 1				32600 2				31300 2
INFORMATION SCIENCES & SY							31200 1		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ALLIED HEALTH				32000 1					
CHEMISTRY									29500 2

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	35000 1	27300 1	25000 1		27000 1				26300 1
BUSINESS ADMIN (INCL MGMT	22500 1	29320 2		27667 3	25450 2				
DISTRIBUTION MANAGEMENT									33780 1
ECONOM & FINANCE (BANKING									30000 1
MANAGEMENT INFO SYSTEMS		25000 1							
MARKETING/MARK MGMT (RESR			23000 1						
COMMUNICATIONS			26500 2						
LETTERS (incl English, Li	34260 4			23000 1					
HISTORY	19000 1								
SOCIOLOGY				20000 1					
SOCIAL SCIENCES-OTHER				33600 1	30000 1				
AGRICULTURAL			33000 1						
CHEMICAL	36000 1	39800 2	38800 5	40438 8	34440 1				41133 12
COMPUTER	35225 2	34140 3							
ELECTRICAL/ELECTRONIC	31000 3	33080 8		38400 1	35945 4				33000 1
INDUSTRIAL		40256 3							40080 1
MECHANICAL		35168 8	34280 5	38000 1	33240 2			36750 2	39325 4
ENGINEERING TECHNOLOGY		25500 1			32500 1	19500 1			
COMPUTER SCIENCE	34875 2	32375 2			29000 2			27500 1	36600 1
COMPUTER PROGRAMMING	36000 1								
INFORMATION SCIENCES & SY	33000 1			35500 2					
MATHEMATICS	34300 1								35800 1

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	22620 1						25000 1
BUSINESS ADMIN (INCL MGMT						28200 1	15000 1
HOTEL/RESTAURANT MGMT.							30000 1
MANAGEMENT INFO SYSTEMS							15500 1
MERCHANDISING MANAGEMENT					18929 7		
LETTERS (incl English, Li							23250 2
HUMANITIES - OTHER		26400 1					
CHEMICAL		39300 1				38500 3	41000 1
CIVIL							29500 2
COMPUTER							36650 1
ELECTRICAL/ELECTRONIC			33000 1			32864 1	36500 2
INDUSTRIAL				24000 1			25000 1
MECHANICAL				35800 1	34500 1	34450 2	33750 8
ENGINEERING TECHNOLOGY			25500 1				25500 1
COMPUTER SCIENCE							22500 1
COMPUTER PROGRAMMING		30500 1	33800 1			34750 2	
INFORMATION SCIENCES & SY							27500 1
PHYSICS			38000 1				

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28617 214 37400/25000	21000 3		25656 25 36000/24000	31200 15	27429 7	31910 10	27591 23 37000/24000	
BACHELOR - TECHNICAL			35400 1	30625 4	33475 4	32893 14	31784 32 45000/26000	31177 37 45000/26000	31229 7

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25375 26 45000/19000	21685 11	21350 13	26451 28 35000/23000	20000 1	22858 47 28800/20000		26333 3	22020 5
BACHELOR - TECHNICAL	31167 6			30675 4		45288 5	35000 1		40000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	25000 1	26200 2	27340 5	29607 7	18371 27 28000/11232	24091 11	20967 3	21875 4	21650 4
BACHELOR - TECHNICAL		33378 4	28350 4	33546 14	30587 4	29154 26 39400/26000	24771 14	34103 159 50000/30000	35064 11

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	15000 1		16658 12	13750 2	27600 1		34300 2	25633 3	28040 5
BACHELOR - TECHNICAL	22000 1			32000 1	33748 10		33210 23 38000/32000	32048 13	38240 70 42000/33000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	30506 7	27735 4	25250 4	26600 6	26975 4				30027 3
BACHELOR - TECHNICAL	33864 11	34779 27 52500/32786	36218 11	39242 12	33520 10	19500 1		33667 3	39819 20 43400/36500

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22620 1	26400 1			18929 7	28200 1	
BACHELOR - TECHNICAL		34900 2	32575 4	29900 2	34500 1	35846 8	

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH								38000 1	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH						30000 1			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							30000 1
MBA--TECH							

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28736 209 37400/25000	25232 21 35000/22500		28000 2	33000 1				22833 3
BUSINESS ADMIN (INCL MGMT	15000 1	27667 3	28000 1	24583 6	36750 2			33000 1	23250 2
ECONOM & FINANCE (BANKING			24000 1	26167 3	30000 2			30500 4	28498 10
MARKETING/MARK MGMT (RESR								16000 1	
LETTERS (incl English, Li								20000 1	
HISTORY			20000 1						
POLITICAL SCIENCE/GOVT			28000 1						23000 1
SOCIAL SCIENCES-OTHER					32000 1				
MATHEMATICS									29400 5

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	22500 1								
BUSINESS ADMIN (INCL MGMT	26000 1	21000 2	24000 1						
ECONOM & FINANCE (BANKING	24067 6	26494 3	22600 1						
MANAGEMENT INFO SYSTEMS							25000 1		
MARKETING/MARK MGMT (RESR		23000 1							
JOURNALISM									24300 2
TELECOMMUN/BROADCASTING									24000 1
LETTERS (incl English, Li									32128 12
VISUAL & PERFORMING ARTS				19000 2					
HUMANITIES - OTHER									17500 1
POLITICAL SCIENCE/GOVT			30120 1						
ELECTRICAL/ELECTRONIC				20000 1					
COMPUTER SCIENCE									22000 1

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BUSINESS ADMIN (INCL MGMT		28750 6	26267 3			23920 1	27283 12		
DISTRIBUTION MANAGEMENT				33780 1					
ECONOM & FINANCE (BANKING			22750 2		30000 1		25167 3		27500 2
HUMAN RSRCS (incl LABOR R								25600 1	
MARKETING/MARK MGMT (RESR		23000 1	20500 1				23020 5		
COMMUNICATIONS			21667 3		17500 1		26667 3		
TEXTILES & CLOTHING			20000 1						
MERCHANDISING MANAGEMENT					22500 1		18333 6		
FOREIGN LANGUAGES							19300 2		
LETTERS (incl English, Li			22000 1		22500 1	24000 1	29667 3	21000 1	
VISUAL & PERFORMING ARTS	25000 1								
HISTORY			28500 1	23000 1		19000 1		21906 1	
PSYCHOLOGY		17000 1							
SOCIOLOGY						20000 1	24000 1		
SOCIAL SCIENCES-OTHER					33600 1				
CHEMICAL							38000 1		
MECHANICAL							33240 2		
ENGINEERING TECHNOLOGY							25500 1		
CHEMISTRY							29500 2		
PHYSICS							38000 1		

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING	21905 1	23000 1							
MANAGEMENT INFO SYSTEMS								12000 1	
MARKETING/MARK MGMT (RESR			20000 1						
CRIMINAL JUSTICE		20000 1							
PSYCHOLOGY								22800 1	
AEROSPACE & AERONAUTICAL							38480 1		
CHEMICAL								28500 1	39500 2
CIVIL							28625 12	31167 3	
ELECTRICAL/ELECTRONIC							33000 1		34125 4
INDUSTRIAL									37308 8
MECHANICAL								37800 1	35131 14
ENGINEERING TECHNOLOGY							25500 1	21000 1	
OTHER PHYSICAL & EARTH SC								17686 1	

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT									40000 1
AGRICULTURAL						33000 1			
CHEMICAL	41000 2				40250 4		39174 47 43400/37000	38020 2	40228 30 43100/38500
CIVIL	26000 1	32000 1						29750 2	28689 9
COMPUTER	30300 3		33438 4	35800 4	33000 1			35412 1	37415 4
ELECTRICAL/ELECTRONIC	32700 5	31345 8	32250 1	28000 1	28488 4			33817 6	33679 31 39000/29000
INDUSTRIAL									29137 4
MECHANICAL		34350 2			28476 1		38200 2	35450 5	34587 43 41200/30000
NUCLEAR		39200 1							
ENGINEERING TECHNOLOGY						25500 1			25833 3
COMPUTER SCIENCE	30500 2		31425 4				32600 1		32250 1
COMPUTER PROGRAMMING			35207 14		34200 1				30833 3
INFORMATION SCIENCES & SY			27750 2						

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

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CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PSYCHOLOGY									17500 2
ENGINEERING TECHNOLOGY				35000 1					
ALLIED HEALTH			30500 1	30000 1	31513 15		35000 3		32917 26 47840/27000
HEALTH SCIENCES	19500 1		27500 1		35000 1				
NURSING				34737 124 50000/31000					
PHARMACY						47968 5			

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28200 1	34000 3			
ECONOM & FINANCE (BANKING		19300 1				32500 1			
HOTEL/RESTAURANT MGMT.	22700 1								
MANAGEMENT INFO SYSTEMS						28500 1			
COMMUNICATIONS			16500 1						
FOREIGN LANGUAGES			28000 1	15000 1					
HUMANITIES - OTHER		12147 1							
CRIMINAL JUSTICE				18000 1					
HISTORY	17000 1								
POLITICAL SCIENCE/GOVT	22000 1		14000 1	13500 1					
PSYCHOLOGY	23415 3	16125 4	13500 1	20000 1					
SOCIOLOGY	17500 1								
SOCIAL SCIENCES-OTHER	17000 1			22300 2					
COMPUTER					20000 1		45000 1		
ELECTRICAL/ELECTRONIC					25500 1		32250 1		
COMPUTER SCIENCE					29376 13	31400 4	30679 14		
COMPUTER PROGRAMMING					23500 3	33000 2	35500 2		
INFORMATION SCIENCES & SY					19000 1	33300 2	31390 10		
SYSTEMS ANALYSIS					25000 1		30000 3		
MATHEMATICS					29900 4			33225 4	

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		28000 1		24000 1					
BUSINESS ADMIN (INCL MGMT		29700 10	26640 1	25575 20 39000/20900					
DISTRIBUTION MANAGEMENT				24000 1					
ECONOM & FINANCE (BANKING		28925 4	28800 2	26754 15			37500 2		
HOTEL/RESTAURANT MGMT.				21613 23 30000/18000					
MANAGEMENT INFO SYSTEMS				24750 2					
MARKETING/MARK MGMT (RESR		24000 1		24818 11					
COMMUNICATIONS				23940 5					
ELEMENTARY EDUCATION									17357 17
PRE-ELEMENTARY EDUCATION									11970 2
TEXTILES & CLOTHING				23000 1					
LETTERS (incl English, Li				24000 1		20000 1			18250 2
VISUAL & PERFORMING ARTS									26503 1
HUMANITIES - OTHER			24000 1	25140 3					
HISTORY				23500 1					22000 1
POLITICAL SCIENCE/GOVT				18860 4					
PSYCHOLOGY			30500 1						25000 1
SOCIAL SCIENCES-OTHER		30500 2		30000 1				18919 1	
ELECTRICAL/ELECTRONIC		30100 3							
INDUSTRIAL		34500 2							
MECHANICAL				38800 2					
NATURAL RESOURCES					21906 1				
COMPUTER SCIENCE		32000 2	32000 1						

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
COMPUTER PROGRAMMING		31000 2							
INFORMATION SCIENCES & SY		28767 6							
NURSING									45547 1
MATHEMATICS		31200 6			25750 2				

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28670 210 37400/25000	25536 24 35000/22500	25000 4	25636 11	33083 6			27286 7	26436 16
BACHELOR - TECHNICAL									29400 5

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	24113 8	24080 6	25573 3	19000 2			25000 1		29728 16
BACHELOR - TECHNICAL				20000 1					22000 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	25000 1	26563 8	23358 12	28390 2	25220 5	21730 4	24560 35 38400/17500	22835 3	27500 2
BACHELOR - TECHNICAL							32426 7		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	21905 1	21500 2	20000 1					17400 2	
BACHELOR - TECHNICAL							29365 15	28355 7	35921 28 52500/33500

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	32569 13	32555 12	33604 25 40000/30500	34240 5	33693 11	29250 2	39003 50 43400/36000	34444 16	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	19500 1		29000 2	34701 126 50000/30113	31731 16	47968 5	35000 3		

AVERAGE SALARY OFFERS JULY 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	20806 8	15991 6	18000 4	18517 6	28200 1	32600 5			
BACHELOR - TECHNICAL					27562 24 37500/21906	32275 8	31666 31 45000/27000	33225 4	

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29206 18	27748 5	24174 89 42500/19240		20000 1	37500 2	18919 1	17875 24 26503/11232
BACHELOR - TECHNICAL		30719 21 36000/28500	32000 1	38800 2	24469 3				45547 1

2/

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1992

MIDDLE ATLANTIC REGION (MAPA)

Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Cedar Crest College
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Fairmont State College
Franklin & Marshall College
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
Howard University
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Seton Hall University
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Thomas Jefferson University
Trenton State University
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College
William Paterson College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 12, 1992 through August 14, 1992) and cumulatively (September 1, 1991, and August 14, 1992). The block tables list data for the cumulative period and include only those categories for which offers were reported.

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MAPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	114	664	$28284	$26429	$34000	$29000	$21000	353	3358	$28306	$27179	$33000	$28500	$24000
BUSINESS ADMIN (INCL MGMT	43	410	24133	24371	28800	24000	18200	121	1299	26150	24305	33000	25500	20000
DISTRIBUTION MANAGEMENT	2	11	26700	21536	*	*	*	4	19	27795	22931	*	*	*
ECONOM & FINANCE (BANKING	53	313	27166	24755	34000	27500	20000	118	1367	27187	26122	32000	27000	21000
HOTEL/RESTAURANT MGMT.	+	25	+	20092				24	139	21658	21063	25000	22000	18000
HUMAN RSRCS (incl LABOR R	1	36	30000	23324	*	*	*	2	89	27800	23427	*	*	*
MANAGEMENT INFO SYSTEMS	2	78	25500	28161	*	*	*	7	308	23714	28519	*	*	*
MARKETING/MARK MGMT (RESR	15	292	25064	23057	*	*	*	37	1127	24069	23914	29600	23000	20000
REAL ESTATE	+	4	+	17915				+	7	+	21046			
COMMUNICATIONS														
ADVERTISING	1	17	23660	20498	*	*	*	1	72	23660	21160	*	*	*
COMMUNICATIONS	11	112	20209	20713	*	*	*	24	308	21708	21262	26500	22000	16500
JOURNALISM	4	45	18375	21336	*	*	*	6	140	20350	19851	*	*	*
TELECOMMUN/BROADCASTING	2	16	23000	19044	*	*	*	3	53	23333	21572	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	1	243	27484	20957	*	*	*	18	448	17919	20689	*	*	*
PRE-ELEMENTARY EDUCATION	+	4	+	18931				2	19	11970	17371	*	*	*
PHYSICAL EDUCATION	1	19	16500	21424	*	*	*	1	42	16500	21994	*	*	*
SPECIAL EDUCATION	+	44	+	21026				+	76	+	21372			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	16	20000	17845	*	*	*	1	45	20000	19181	*	*	*
TEXTILES & CLOTHING	2	43	20340	21710	*	*	*	4	99	20920	22279	*	*	*
MERCHANDISING MANAGEMENT	+	18	+	20113				7	50	18929	19811	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	12	+	22767				4	56	20400	22995	*	*	*
LETTERS (incl English, Li	4	46	23875	21037	*	*	*	28	192	27144	22190	34800	25000	20000
VISUAL & PERFORMING ARTS	1	48	25000	20875	*	*	*	5	114	22901	21138	*	*	*
HUMANITIES - OTHER	3	24	22667	24005	*	*	*	9	77	21896	22941	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	20	21906	20980	*	*	*	3	48	19969	19851	*	*	*
HISTORY	1	16	22000	23173	*	*	*	9	102	21878	22838	*	*	*
POLITICAL SCIENCE/GOVT	4	36	23800	22854	*	*	*	14	157	21519	23042	*	*	*
PSYCHOLOGY	14	70	21072	19783	*	*	*	29	224	20467	20180	26000	19760	14400
SOCIOLOGY	+	35	+	22722				3	85	20500	21015	*	*	*
SOCIAL SCIENCES-OTHER	18	69	24294	21813	*	*	*	27	201	24978	21623	32000	24000	17500
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	37	+	31775				1	117	38480	31826	*	*	*
AGRICULTURAL	+	6	+	30100				1	42	33000	31464	*	*	*
ARCHITECTURAL	+	7	+	29220				+	63	+	29211			
BIOENGINEERING & BIOMEDIC	+	3	+	33167				+	11	+	30769			
CHEMICAL	44	272	38776	39155	41700	39000	35100	133	1213	39238	39203	41700	39500	36000
CIVIL	18	216	29837	28778	*	*	*	46	792	29343	29376	32500	29500	25500
COMPUTER	3	98	36967	32210	*	*	*	22	291	34628	32848	38200	34350	31500
ELECTRICAL/ELECTRONIC	27	412	33793	33000	38000	34500	29000	94	1524	32823	33754	37380	33000	28476

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$30148				+	15	+	$31111			
INDUSTRIAL	15	185	$32667	31573	*	*	*	29	602	$33587	32348	$36000	$34008	$28500
MECHANICAL	41	432	34105	34204	$38000	$34500	$30000	113	1757	34602	34462	38000	35000	30000
METALLURGICAL	1	13	28600	33310	*	*	*	1	60	28600	33502	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	27650				+	31	+	31177			
NUCLEAR	1	5	35820	30564	*	*	*	2	45	37510	34447	*	*	*
PETROLEUM	+	14	+	40386				+	65	+	40679			
TEXTILE	+	+	+	+				+	8	+	32350			
ENGINEERING TECHNOLOGY	6	61	30583	32040	*	*	*	14	304	28107	31051	*	*	*
INDUSTRIAL TECHNOLOGY	+	5	+	28300				+	19	+	26986			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	16	+	21732				+	86	+	23414			
ANIMAL SCIENCES	1	8	34000	21521	*	*	*	1	30	34000	20189	*	*	*
PLANT SCIENCES	+	3	+	19949				+	9	+	22150			
NATURAL RESOURCES	+	2	+	16280				1	17	21906	21786	*	*	*
OTHER AGRICULTURAL SCIENC	2	12	16354	20876	*	*	*	2	59	16354	22388	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	20	307	29210	29233	35000	29250	24000	63	918	30012	30523	35046	30000	24000
COMPUTER PROGRAMMING	+	3	+	32000				27	52	32930	30885	38000	33500	28000
INFORMATION SCIENCES & SY	2	15	23592	27278	*	*	*	23	94	29338	28990	34200	29500	22000
SYSTEMS ANALYSIS	+	1	+	26000				4	14	28750	29913	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	1	25	30000	27921	*	*	*	47	90	32426	30555	37770	32000	28000
HEALTH SCIENCES	4	14	21765	19834	*	*	*	7	44	24151	23559	*	*	*
NURSING	6	107	27157	29879	*	*	*	131	336	34472	31732	38572	34000	30000
PHARMACY	8	69	43678	41979	*	*	*	13	141	45328	41567	*	*	*
SCIENCES														
ACTUARIAL	1	2	26000	29200	*	*	*	1	22	26000	31830	*	*	*
ARCHITECTURAL & ENVIRONME	1	15	25000	21041	*	*	*	1	44	25000	23570	*	*	*
BIOLOGICAL	2	27	20250	20920	*	*	*	2	71	20250	21851	*	*	*
CHEMISTRY	1	11	15000	25510	*	*	*	3	78	24667	27557	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	16	+	25704			
MATHEMATICS	4	42	26500	26141	*	*	*	25	195	29768	28434	35000	30000	25000
PHYSICS	1	3	31500	32833	*	*	*	2	18	34750	29019	*	*	*
OTHER PHYSICAL & EARTH SC	+	6	+	24140				1	10	17686	23384	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	30	+	30859			
TOTALS	509	5250						1674	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	96	419	$29554	$27911	$34000	$29000	$25000	306	2585	$28948	$27762	$33000	$29000	$25000
ACCOUNTING (PRIVATE)	20	239	23286	24491	28000	24750	18000	44	786	24513	25588	29000	25250	19200
COMMERCIAL BANKING (CNSMR	5	67	22400	23150	*	*	*	9	197	23556	22255	*	*	*
COMMERCIAL BANKING (LENDG	5	32	26600	23149	*	*	*	16	180	25938	24712	*	*	*
INVESTMT BANKING (CORP FN	7	15	26457	25647	*	*	*	13	67	29515	28605	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	4	+	31375			
INVESTMT BANKG (REAL EST)	+	1	+	23500				+	13	+	27977			
INVESTMT BANKG (SALES & T	2	8	27500	21000	*	*	*	9	39	27333	25552	*	*	*
FINANCIAL/TREASURY ANALYS	15	107	27433	25834	*	*	*	36	417	27263	27695	34000	27500	22000
PORTFOLIO MGMT/BROKERAGE	+	24	+	22710				8	88	24113	23398	*	*	*
UNDERWRITING	2	33	25600	23292	*	*	*	8	130	24460	24297	*	*	*
INSURANCE - CLAIMS	5	41	20500	23279	*	*	*	8	117	22403	23154	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	27	+	18094				3	57	19333	18810	*	*	*
MEDIA PLANNING	1	16	18500	20780	*	*	*	1	31	18500	21009	*	*	*
REPORTING	1	16	20000	16782	*	*	*	1	43	20000	16745	*	*	*
PRODUCTION	3	18	30500	20094	*	*	*	4	63	29125	20819	*	*	*
PUBLIC RELATIONS	3	37	16767	21800	*	*	*	3	93	16767	20880	*	*	*
WRITING / EDITING	+	11	+	17455				17	56	29273	23090	*	*	*
MARKETING														
ADVERTISING	1	21	23660	19393	*	*	*	2	66	24330	20422	*	*	*
BRAND/PRODUCT MANAGEMENT	1	31	34000	25549	*	*	*	9	119	27389	25662	*	*	*
BUYER/MERCHANDISING	7	68	22371	22755	*	*	*	19	273	22995	23578	*	*	*
DISTRIBUTION	+	14	+	21231				2	72	28390	24364	*	*	*
MARKET RESEARCH	9	33	24611	25015	*	*	*	14	117	24829	24561	*	*	*
PURCHASING	1	18	28000	27228	*	*	*	5	38	22984	26364	*	*	*
SALES	27	329	28166	24490	35800	29712	20000	69	1200	26769	24841	35800	26500	17500
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	20	25600	21448	*	*	*	4	67	23527	22054	*	*	*
FINANC,TAXA, MONETARY POL	7	51	25124	24022	*	*	*	9	111	25652	24193	*	*	*
ECONOMIC PROGRAMS	+	3	+	17969				1	12	21905	22026	*	*	*
LAW ENFORCEMENT	+	25	+	22937				2	56	21500	23194	*	*	*
MILITARY	1	45	22000	26445	*	*	*	2	104	21000	24634	*	*	*
NATIONAL SECURITY	+	2	+	23384				+	5	+	27874			
URBAN / REGIONAL PLANNING	1	11	26000	25275	*	*	*	1	21	26000	25314	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	31800			
DESIGN / CONSTRUCT	7	178	29229	29981	*	*	*	22	803	29322	31374	33000	29250	25500
ENVIRONMENTAL/SANITATION	3	37	31873	29901	*	*	*	12	161	27409	31200	*	*	*
MANUFACTURING/INDUSTRIAL	24	261	35066	34379	38000	35000	33000	52	952	35526	34529	38000	35000	33000
SYSTEMS / PROGRAMMING	2	68	32430	31547	*	*	*	15	243	32551	32385	*	*	*
POWER SYSTEMS	2	45	33350	33662	*	*	*	14	190	32668	34043	*	*	*
SOFTWARE DESIGN & DEVELOP	3	82	35967	32971	*	*	*	28	257	33857	33536	38000	33500	30500
HARDWARE DESIGN & DEVELOP	1	26	40000	34917	*	*	*	6	139	35200	34108	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/12/92 THROUGH 8/14/92 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	5	67	$36119	$36220	*	*	*	16	238	$34452	$35434	*	*	*
TESTING	1	14	16500	29565	*	*	*	3	106	25000	31149	*	*	*
PROCESS ENGINEERING	26	176	38863	38965	$41080	$39000	$36400	76	832	38955	39071	$41600	$39000	$36000
PROJECT ENGINEERING	22	169	35599	34293	39000	35400	30000	38	932	35113	34319	39000	35000	30000
OTHER ENGINEERING	42	559	32519	32767	36300	33000	28475	171	1876	34331	33361	40500	35000	28475
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	9	+	21422				1	29	19500	23148	*	*	*
INDUSTRIAL HYGIENE	+	2	+	22250				+	3	+	19444			
MEDICAL TECHNOLOGY	2	8	24529	24317	*	*	*	4	27	26765	24586	*	*	*
NURSES / PERSONAL CARE	6	107	27157	29761	*	*	*	132	344	34358	31538	38500	33950	30000
OCCUPATIONAL THERAPY	1	9	30000	29778	*	*	*	17	43	31629	29845	*	*	*
PHARMACIST	8	66	43678	42448	*	*	*	13	136	45328	41691	*	*	*
PHYSICAL THERAPY	+	11	+	26304				3	23	35000	27819	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	4	30	24375	19932	*	*	*	32	118	30885	23130	37770	31100	21000
SOCIAL SERVICES														
ADMINISTRATION	5	18	18592	18887	*	*	*	13	73	19954	19542	*	*	*
COUNSELING	2	29	19250	17404	*	*	*	8	90	16806	17791	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	13500				4	23	18000	20926	*	*	*
SOCIAL WORK	9	36	17367	18389	*	*	*	15	95	17827	18025	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	14	214	27482	28568	*	*	*	39	624	27550	29330	35046	27000	21906
INFORMATION SYSTEMS	4	72	29096	28959	*	*	*	17	281	31623	29169	*	*	*
SYSTEMS ANALYSIS & DESIGN	11	95	30873	28875	*	*	*	42	348	31459	30932	35500	31375	27000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	4	13	25227	27530	*	*	*	8	52	29226	30265	*	*	*
AGRICULTURE/NAT'L RESOURC	2	19	16354	20300	*	*	*	2	90	16354	21286	*	*	*
ARCHITECTURE	+	6	+	20367				+	29	+	23392			
CONSULTING	20	110	31923	30006	37000	31000	28000	59	606	30665	30168	36000	30000	26000
HUMAN RESRCS /INDUS RELS	5	47	23840	25884	*	*	*	11	121	26358	24891	*	*	*
MANAGEMENT TRAINEE	42	460	23359	22492	30000	22500	19400	133	1569	24136	22928	31000	23000	19240
MATH/STATISTICIANS	1	4	25000	28250	*	*	*	4	29	24602	25373	*	*	*
PARALEGAL	3	10	23000	20750	*	*	*	4	34	22250	20693	*	*	*
RESEARCHERS NON-TECHNICAL	2	9	22875	26472	*	*	*	4	27	30188	25181	*	*	*
RESEARCHERS - TECHNICAL	1	14	15000	25200	*	*	*	2	42	16960	26574	*	*	*
TEACHING	4	387	21721	21053	*	*	*	29	838	19360	21093	25000	18800	11232
TOTALS	509	5250						1674	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 6 SEPTEMBER 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	70	+	$32097				4	238	$31375	$31259	*	*	*
MBA--NON-TECH	5	190	$35888	35156	*	*	*	8	483	34680	35734	*	*	*
MBA--TECH	+	37	+	43821				+	120	+	41313			
MS-BUSINESS	+	2	+	20000				+	12	+	37733			
ECONOMICS & FINANCE (BANK	+	5	+	32380				1	59	31000	36677	*	*	*
HUMAN RESOURCES (INCL LAB	2	3	31000	32833	*	*	*	3	19	34667	31597	*	*	*
MANAGEMENT INFORMATION SY	+	5	+	33400				+	16	+	34780			
MARKETING/MKTNG MGT (RESE	+	2	+	37500				+	24	+	39508			
COMMUNICATIONS														
ADVERTISING	+	2	+	37500				+	2	+	37500			
COMMUNICATIONS	+	3	+	21000				+	6	+	23167			
JOURNALISM	1	3	20000	21852	*	*	*	2	7	20169	22699	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	1	12	36000	33697	*	*	*	1	24	36000	31729	*	*	*
ELEMENTARY EDUCATION	+	7	+	30780				12	29	26830	27400	*	*	*
PHYSICAL EDUCATION	+	2	+	28250				+	4	+	29052			
READING EDUCATION	+	+	+	+				1	2	25000	28100	*	*	*
SPECIAL EDUCATION	7	17	25384	25219	*	*	*	7	27	25384	25007	*	*	*
HUMANITIES														
HUMANITIES - OTHER	1	21	25800	23910	*	*	*	2	33	24400	24553	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	9	+	23940				1	23	34000	24593	*	*	*
SOCIAL SCIENCES - OTHER	+	17	+	30762				2	26	28512	28095	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	24	+	41050				+	45	+	39765			
AGRICULTURAL	+	3	+	30067				+	10	+	35618			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	4	20	39750	40372	*	*	*	8	62	41388	40611	*	*	*
CIVIL	4	65	34060	34115	*	*	*	4	150	34060	34303	*	*	*
COMPUTER	+	22	+	40975				+	65	+	40207			
ELECTRICAL/ELECTRONIC	5	144	43860	41794	*	*	*	8	362	40620	41024	*	*	*
INDUSTRIAL	3	18	37400	37494	*	*	*	4	63	36759	38692	*	*	*
MECHANICAL	1	98	38200	39864	*	*	*	2	267	39600	39298	*	*	*
METALLURGICAL	+	12	+	38903				+	24	+	38165			

continued

MAPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	10	+	$39839				+	21	+	38607			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	8	+	32500				+	14	+	28233			
HEALTH SCIENCES	3	11	$28412	25703	*	*	*	3	24	$28412	25713	*	*	*
NURSING	+	17	+	34453				+	17	+	34453			
SCIENCES														
AGRICULTURAL & NATL RESOU	1	1	34000	34000	*	*	*	1	3	34000	28001	*	*	*
ARCHITECTURAL & ENVIRONME	+	3	+	25867				+	5	+	27852			
BIOLOGICAL	+	8	+	26405				1	13	28000	25126	*	*	*
CHEMISTRY	4	10	34125	36558	*	*	*	4	20	34125	35104	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	6	57	34617	36486	*	*	*	8	201	36305	39120	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	1	2	30000	35000	*	*	*	1	21	30000	36333	*	*	*
MATHEMATICS (INCL ACTUARI	+	6	+	35547				+	18	+	33636			
PHYSICS	+	+	+	+				+	4	+	31626			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	49	946						88	2573					

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	123	+	$41462				14	302	$38593	$44911	*	*	*
MBA--TECH	3	31	$48933	48845	*	*	*	6	98	44050	48884	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	171	+	45755				19	462	41176	49287	*	*	*
MBA--TECH	+	62	+	51176				3	247	45833	55249	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	126	+	47717				31	419	48740	50972	$60000	$47000	$38000
MBA--TECH	+	78	+	57097				12	266	49275	56298	*	*	*
TOTALS	3	591						85	1794					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/12/92 THROUGH 8/14/92 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	1	+	$69996				+	2	+	$57498			
COMPUTER & INFOR SCIENCES	+	9	+	62311				1	14	$66000	61555	*	*	*
ECONOMICS	+	2	+	57500				+	3	+	53667			
EDUCATION														
EDUCATION ADMINISTRATION	4	23	$36199	47539	*	*	*	4	31	36199	46884	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	2	4	30000	31000	*	*	*	2	5	30000	31920	*	*	*
FOREIGN LANGUAGES	+	+	+	+				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	4	11	33856	39493	*	*	*	4	12	33856	38452	*	*	*
SOCIOLOGY	+	1	+	50000				+	1	+	50000			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	4	+	47700				+	12	+	51486			
CHEMICAL	2	32	51600	55355	*	*	*	12	74	55257	54451	*	*	*
CIVIL	+	5	+	49800				+	8	+	46501			
COMPUTER	+	3	+	46733				+	8	+	55325			
ELECTRICAL/ELECTRONIC	1	46	54401	56697	*	*	*	3	95	53467	56826	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	4	14	45950	52877	*	*	*	5	32	46760	51880	*	*	*
METALLURGICAL	+	46	+	55829				1	71	49800	53577	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	3	+	38583			
BIOLOGICAL	2	3	45000	38667	*	*	*	2	4	45000	42000	*	*	*
CHEMISTRY	1	26	53000	50405	*	*	*	8	80	51410	50719	*	*	*
GEOLOGICAL (INCL GEOPHYS)	1	4	47700	38302	*	*	*	1	13	47700	47827	*	*	*
MATHEMATICS	1	10	41300	38981	*	*	*	1	13	41300	40954	*	*	*
PHYSICS	+	1	+	39804				1	10	51600	40940	*	*	*
POLYMER	+	+	+	+				+	2	+	52200			
TOTALS	22	245						45	498					

' Percentiles are computed on regional data
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+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28973 303 37500/25000			21053 9	29000 2	26518 1		25200 2	
BUSINESS ADMIN (INCL MGMT	26383 6			25792 12	31350 6	27760 5	40000 1	29278 9	26000 1
ECONOM & FINANCE (BANKING				25427 15	30650 14	30000 1		29522 9	
MANAGEMENT INFO SYSTEMS								12000 1	
MARKETING/MARK MGMT (RESR				20000 2		33030 2	23750 2	27450 4	
COMMUNICATIONS						12800 1			
PHYSICAL EDUCATION									16500 1
FOREIGN LANGUAGES								18600 1	
LETTERS (incl English, Li							32157 7	31000 1	
VISUAL & PERFORMING ARTS		21000 3							
HISTORY				20000 1					
POLITICAL SCIENCE/GOVT				28000 1					
PSYCHOLOGY							30500 1		
SOCIAL SCIENCES-OTHER	24000 1			31000 1	33000 2			30500 4	
CHEMICAL								40000 1	41000 2
CIVIL								30425 8	28200 6
COMPUTER						33500 2	35063 8	45000 1	28900 1
ELECTRICAL/ELECTRONIC						32667 3	31950 2	31571 12	31600 2
INDUSTRIAL						32000 2		31688 8	
MECHANICAL			35400 1			39600 1		31875 4	
COMPUTER SCIENCE				28000 2	34000 2	32000 2	27731 16	30125 4	30000 1
COMPUTER PROGRAMMING				33000 1		32217 6	34357 7	33000 4	
INFORMATION SCIENCES & SY				35500 1	33600 2	33600 1	30667 3	28433 6	

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
SYSTEMS ANALYSIS						28000 1		26000 2	
ACTUARIAL								26000 1	
ARCHITECTURAL & ENVIRONME									25000 1
MATHEMATICS				27500 2	32700 1			30650 8	
PHYSICS							31500 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22750 4			27000 2		26250 2			
BUSINESS ADMIN (INCL MGMT	25500 12		20800 2	25733 9		24296 19		36000 1	29000 1
DISTRIBUTION MANAGEMENT						24000 1			
ECONOM & FINANCE (BANKING	26204 27 45000/19000	26000 1		28466 15	25000 1	23913 8		23000 1	20000 1
HOTEL/RESTAURANT MGMT.		21254 10	21213 12						
MANAGEMENT INFO SYSTEMS				28500 1					
MARKETING/MARK MGMT (RESR	21000 1		20000 1	25200 3		21364 11			
COMMUNICATIONS	25167 3			10000 1		23070 10			
JOURNALISM									24300 2
TELECOMMUN/BROADCASTING									24000 1
TEXTILES & CLOTHING						20920 4			
FOREIGN LANGUAGES				20000 1					
LETTERS (incl English, Li	20000 1			24000 1	22000 2	23667 3			20000 1
HUMANITIES - OTHER				24510 2		21000 2			17500 1
CRIMINAL JUSTICE								20000 1	
HISTORY				23000 1		26000 2			
POLITICAL SCIENCE/GOVT	20080 3			30120 1		18733 3			
PSYCHOLOGY				25750 2		21500 2			
SOCIOLOGY				24000 1					
SOCIAL SCIENCES-OTHER	28000 1			28833 3	20000 1	22500 2	17000 1		
CHEMICAL									40000 1
INDUSTRIAL						30000 1			
COMPUTER SCIENCE	35000 4			27000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
COMPUTER PROGRAMMING						26000 1			
INFORMATION SCIENCES & SY				27000 1					
HEALTH SCIENCES		17000 1					35000 1		
PHARMACY						49108 8			
MATHEMATICS	29400 5			30175 4					

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE		RESEARCH ORGAN		TRANSPORTATION		UTILITIES		EDUCATION		FEDERAL GOVERN		LOCAL/STATE GO		HOSPITALS		HEALTH SRVCS (	
ACCOUNTING					19200	1	27688	4	24000	1	23000	2	24423	2				
BUSINESS ADMIN (INCL MGMT	22667	3			25000	3	35000	1			24462	2	27000	1	30000	1	15000	1
DISTRIBUTION MANAGEMENT					19400	1												
ECONOM & FINANCE (BANKING			27500	1	28500	1	30750	2			25627	7	20967	3				
HOTEL/RESTAURANT MGMT.											22700	1						
HUMAN RSRCS (incl LABOR R											25600	1						
MARKETING/MARK MGMT (RESR			27533	3	42500	1					20000	1			28000	1		
COMMUNICATIONS																	16000	1
JOURNALISM													17500	1				
TELECOMMUN/BROADCASTING									25000	1								
ELEMENTARY EDUCATION									17919	18								
PRE-ELEMENTARY EDUCATION									11970	2								
FOREIGN LANGUAGES									28000	1								
LETTERS (incl English, Li									18250	2			21000	1				
VISUAL & PERFORMING ARTS									26503	1								
CRIMINAL JUSTICE											21906	1						
HISTORY									19500	2	21953	2						
POLITICAL SCIENCE/GOVT									22000	1			17200	1				
PSYCHOLOGY			22800	1					25000	1					20083	3	23087	3
SOCIAL SCIENCES-OTHER											18919	1			17000	1	22100	1
CHEMICAL													28500	1				
CIVIL					29400	2	32000	1			28158	6	26186	7				
COMPUTER			38200	2													20000	1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ELECTRICAL/ELECTRONIC		38200 1		32820 11		29767 12	28500 1		
MECHANICAL				34411 5		28234 6	30000 1	35800 1	
METALLURGICAL						28600 1			
NUCLEAR				39200 1					
ENGINEERING TECHNOLOGY				28500 1		35000 1	21000 1	35000 1	
ANIMAL SCIENCES									34000 1
NATURAL RESOURCES						21906 1			
OTHER AGRICULTURAL SCIENC						15808 1	16900 1		
COMPUTER SCIENCE		33356 2	27300 2		26000 1	31067 5		40000 1	
COMPUTER PROGRAMMING		37500 2					19500 1		
INFORMATION SCIENCES & SY					20000 1		19000 1		
SYSTEMS ANALYSIS				35000 1					
ALLIED HEALTH		27000 1						31519 36 45000/28700	36704 9
HEALTH SCIENCES							19500 1	25519 3	21000 1
NURSING					34116 3		27000 1	34533 126 50000/30000	35360 1
PHARMACY						39400 1		38167 3	
BIOLOGICAL						22000 1		18500 1	
MATHEMATICS						26000 1	22500 1		
OTHER PHYSICAL & EARTH SC						17686 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING				16720 1				23000 2	28500 2
BUSINESS ADMIN (INCL MGMT	21500 1						34300 2	22500 3	24600 2
DISTRIBUTION MANAGEMENT									34000 1
ECONOM & FINANCE (BANKING					27600 1		31000 1	22250 2	34400 3
HUMAN RSRCS (incl LABOR R							30000 1		
MANAGEMENT INFO SYSTEMS									34000 1
MARKETING/MARK MGMT (RESR								18000 2	
COMMUNICATIONS			16500 1					22125 4	
JOURNALISM			18000 1						
HUMAN ECOLOGY (HOME ECONO				20000 1					
FOREIGN LANGUAGES	15000 1								
LETTERS (incl English, Li								30450 2	
VISUAL & PERFORMING ARTS		25000 1							
HUMANITIES - OTHER			12147 1					22000 1	
CRIMINAL JUSTICE			18000 1						
POLITICAL SCIENCE/GOVT				13750 2					
PSYCHOLOGY			16680 13	19200 2					
SOCIOLOGY			17500 1						
SOCIAL SCIENCES-OTHER			18883 6						
AEROSPACE & AERONAUTICAL					38480 1				
CHEMICAL							32500 1	43000 1	39334 73 42000/38000
CIVIL							40000 1	30042 12	
ELECTRICAL/ELECTRONIC					32900 7		33075 8	35300 2	36275 4

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
INDUSTRIAL							34350 2	34530 4	34847 3
MECHANICAL					33550 2		33414 16	30000 1	37062 23 40500/34500
ENGINEERING TECHNOLOGY							35000 1	25500 1	
COMPUTER SCIENCE	22000 1				32733 3				31300 2
INFORMATION SCIENCES & SY			18000 1				31200 1		
ALLIED HEALTH				32000 1					
CHEMISTRY		15000 1							29500 2

AVERAGE SALARY OFFERS   SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330   PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING	35000	1	24767	3	25000	1			23500	2	23000	1			25000	1	26300	1
BUSINESS ADMIN (INCL MGMT	22500	1	24880	3	28750	2	27667	3	23033	3								
DISTRIBUTION MANAGEMENT																	33780	1
ECONOM & FINANCE (BANKING	28000	1			30000	1											30000	1
MANAGEMENT INFO SYSTEMS	21000	1	25000	1							30000	1						
MARKETING/MARK MGMT (RESR	21000	1			23000	1												
COMMUNICATIONS	18000	1			26500	2												
TELECOMMUN/BROADCASTING	21000	1																
LETTERS (incl English, Li	34260	4					23000	1										
HISTORY	19000	1																
POLITICAL SCIENCE/GOVT					30000	2												
PSYCHOLOGY									36000	1								
SOCIOLOGY							20000	1										
SOCIAL SCIENCES-OTHER							33600	1	30000	1								
AGRICULTURAL					33000	1												
CHEMICAL	35533	3	36734	5	38800	5	40222	9	34440	1					41880	1	41098	18
CIVIL											34620	1						
COMPUTER	34983	3	34140	3														
ELECTRICAL/ELECTRONIC	32472	5	33615	13			38400	1	35945	4	32500	1					33000	1
INDUSTRIAL			38519	4	37000	1									35000	1	40080	1
MECHANICAL			34917	12	34280	5	38000	1	33223	8					37395	4	39200	5
NUCLEAR									35820	1								
ENGINEERING TECHNOLOGY			29833	3					32500	1	19500	1						

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
COMPUTER SCIENCE	34875 2	31917 3	25000 1		29000 2			27500 1	36600 1
COMPUTER PROGRAMMING	36000 1								
INFORMATION SCIENCES & SY	33000 1	29184 1		35500 2					
MATHEMATICS	34300 1								35800 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	22620 1						22250 2
BUSINESS ADMIN (INCL MGMT					22250 2	28200 1	24500 2
ECONOM & FINANCE (BANKING						28000 1	
HOTEL/RESTAURANT MGMT.							30000 1
MANAGEMENT INFO SYSTEMS							15500 1
MARKETING/MARK MGMT (RESR					22500 1		
ADVERTISING					23660 1		
JOURNALISM							19000 2
MERCHANDISING MANAGEMENT					18929 7		
LETTERS (incl English, Li							23250 2
HUMANITIES - OTHER		26400 1					28000 1
CHEMICAL		39300 1	33000 1	37590 2		38417 6	41000 1
CIVIL							29500 2
COMPUTER							36650 1
ELECTRICAL/ELECTRONIC			33000 1			32864 1	36500 2
INDUSTRIAL				24000 1			25000 1
MECHANICAL			31500 2	35400 2	34500 1	34525 4	33750 8
ENGINEERING TECHNOLOGY			25500 1				23250 2
COMPUTER SCIENCE							25875 4
COMPUTER PROGRAMMING		30500 1	33800 1			34750 2	
INFORMATION SCIENCES & SY							27500 1
PHARMACY							42500 1
MATHEMATICS							25000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
PHYSICS			38000 1				

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28907 310 37500/25000	21000 3		24375 41 36000/19000	30883 24 42000/25600	27418 10	31191 11	28161 31 37000/22800	21250 2
BACHELOR - TECHNICAL			35400 1	29917 6	33580 5	32639 18	31138 37 45000/25000	31094 59 45000/26000	30638 13

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25178 52 45000/18000	21685 11	21077 15	26391 43 35000/24000	22250 4	23014 69 29000/20000	17000 1	26333 3	22729 7
BACHELOR - TECHNICAL	31889 9	17000 1		29117 6		44886 10	35000 1		40000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	22667 3	26580 5	26371 7	29607 7	19083 30 28000/11232	23741 18	21605 9	22542 6	20393 6
BACHELOR - TECHNICAL		35414 8	28350 4	33388 20 39200/28500	29669 5	28575 37 39400/22000	24453 17	33757 172 50000/28000	33900 13

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18250 2	25000 1	17179 24 22500/13500	17103 6	27600 1		32400 4	22838 16	30822 9
BACHELOR - TECHNICAL	22000 1	15000 1	18000 1	32000 1	33391 13		33554 30 40000/31200	31796 21 43000/29500	38271 107 42000/34500

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26878 12	24849 7	27611 9	26600 6	26014 7	26500 2		25000 1	30027 3
BACHELOR - TECHNICAL	34185 16	34332 44 52500/31000	35415 13	39185 13	33548 17	28873 3		36280 7	40046 27 43400/36600

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22620 1	26400 1			20287 11	28100 2	
BACHELOR - TECHNICAL		34900 2	32329 7	33996 5	34500 1	36228 13	

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH					35000 1	29023 1		38000 1	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH						30000 1			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STA GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH							38472 3		
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							30000 1
MBA--TECH							

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	29054 300 37500/25000	23900 34 35000/19000	19000 1	25333 3	33000 1				23200 5
BUSINESS ADMIN (INCL MGMT	23560 5	26500 5	23000 3	25071 7	27517 6			33000 1	23300 5
ECONOM & FINANCE (BANKING		27000 4	25333 3	26500 5	30720 5			29500 6	28999 19
MARKETING/MARK MGMT (RESR								16000 1	
LETTERS (incl English, Li								20000 1	
HISTORY			20000 1						
POLITICAL SCIENCE/GOVT			28000 1						23000 1
PSYCHOLOGY		25500 1							
SOCIAL SCIENCES-OTHER	24000 1			31000 1	32000 1				28000 1
MATHEMATICS									29400 5

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	22500 1								
BUSINESS ADMIN (INCL MGMT	26000 1	22533 3	24000 1						
ECONOM & FINANCE (BANKING	24067 6	26494 3	22600 1			20000 1			
MANAGEMENT INFO SYSTEMS							25000 1		
MARKETING/MARK MGMT (RESR		24300 2	21000 1						
COMMUNICATIONS			13000 2					12800 1	
JOURNALISM					18500 1			18750 2	24300 2
TELECOMMUN/BROADCASTING									24000 1
LETTERS (incl English, Li									32128 12
VISUAL & PERFORMING ARTS				19000 2			25000 1		
HUMANITIES - OTHER							28000 1		17500 1
POLITICAL SCIENCE/GOVT			30120 1						
SOCIAL SCIENCES-OTHER			27750 2						
CHEMICAL							38500 1		
ELECTRICAL/ELECTRONIC				20000 1					
COMPUTER SCIENCE									22000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									23615 3
BUSINESS ADMIN (INCL MGMT		28750 6	24660 5		23000 3	23920 1	26889 19		26010 2
DISTRIBUTION MANAGEMENT		34000 1		33780 1					
ECONOM & FINANCE (BANKING			22500 3		28750 2	28000 1	26427 11	25600 1	27000 4
HUMAN RSRCS (incl LABOR R								25600 1	
MARKETING/MARK MGMT (RESR		23000 1	21333 3		27500 2		25245 8		
ADVERTISING	23660 1								
COMMUNICATIONS			21667 3		17750 2		26667 3		
TEXTILES & CLOTHING			22800 2						
MERCHANDISING MANAGEMENT					22500 1		18333 6		
FOREIGN LANGUAGES							19300 2		
LETTERS (incl English, Li			22000 1		24250 2	24000 1	29667 3	21000 1	
VISUAL & PERFORMING ARTS	25000 1								
HISTORY			28500 1	23000 1		19000 1		21906 1	
POLITICAL SCIENCE/GOVT							30000 2		
PSYCHOLOGY		17000 1			26000 1				
SOCIOLOGY						20000 1	24000 1		
SOCIAL SCIENCES-OTHER			21000 1		33600 1		24000 1		
CHEMICAL							34237 3		
ELECTRICAL/ELECTRONIC							33856 2		
MECHANICAL							33327 3		
ENGINEERING TECHNOLOGY							25500 1		
ARCHITECTURAL & ENVIRONME							25000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
CHEMISTRY							29500 2		
PHYSICS							38000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

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CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING	21905 1	23000 1							
MANAGEMENT INFO SYSTEMS								12000 1	
MARKETING/MARK MGMT (RESR			20000 1						
CRIMINAL JUSTICE		20000 1							
HISTORY			22000 1						
PSYCHOLOGY								22800 1	36000 1
AEROSPACE & AERONAUTICAL							38480 1		
CHEMICAL								33750 2	39042 5
CIVIL					26000 1		28176 17	32030 4	
ELECTRICAL/ELECTRONIC							34800 2		34125 4
INDUSTRIAL									36074 13
MECHANICAL							32500 1	37800 1	34846 28 38000/33000
ENGINEERING TECHNOLOGY							25500 1	21000 1	35000 1
BIOLOGICAL								22000 1	
OTHER PHYSICAL & EARTH SC								17686 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT									40000 1
PHYSICAL EDUCATION						16500 1			
AGRICULTURAL						33000 1			
CHEMICAL	41000 2				39657 7		39142 71 43400/37000	39475 7	39937 33 43100/38500
CIVIL	26000 1	32000 1		40000 1				30167 6	28627 13
COMPUTER	30300 3		34408 6	35800 4	33000 1			35412 1	37572 5
ELECTRICAL/ELECTRONIC	33060 6	31746 10	32250 1	28000 1	28490 5			34025 8	33609 45 39000/28500
INDUSTRIAL	30000 1				35500 1			35500 1	30925 6
MECHANICAL		34350 2			28476 1		37225 4	35574 14	34098 55 41200/28500
METALLURGICAL									28600 1
NUCLEAR		39200 1						35820 1	
ENGINEERING TECHNOLOGY						25500 1			28250 8
COMPUTER SCIENCE	30500 2		32180 5				32600 1		32250 1
COMPUTER PROGRAMMING			35207 14		34200 1				30833 3
INFORMATION SCIENCES & SY			27750 2						

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PSYCHOLOGY									19667 3
ENGINEERING TECHNOLOGY				35000 1					
ANIMAL SCIENCES									34000 1
ALLIED HEALTH			30500 1	30000 1	31418 16		35000 3		32917 26 47840/27000
HEALTH SCIENCES	19500 1		25519 3		35000 1				21000 1
NURSING				34387 130 50000/28800					
PHARMACY						45328 13			
BIOLOGICAL									18500 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT					28600 2	34000 3	24452 2		
ECONOM & FINANCE (BANKING		19300 1			25000 1	32500 1		21906 1	
HOTEL/RESTAURANT MGMT.	22700 1								
MANAGEMENT INFO SYSTEMS						28500 1			
COMMUNICATIONS			16500 1						
JOURNALISM	17500 1								
FOREIGN LANGUAGES			28000 1	15000 1					
HUMANITIES - OTHER		12147 1							
CRIMINAL JUSTICE				19953 2					
HISTORY	17000 1								
POLITICAL SCIENCE/GOVT	19600 2		14000 1	13500 1					
PSYCHOLOGY	21418 6	17100 5	13500 1	16025 4					
SOCIOLOGY	17500 1								
SOCIAL SCIENCES-OTHER	17000 1	17500 1		19650 6					
CHEMICAL					39750 1				
COMPUTER					20000 1		45000 1		
ELECTRICAL/ELECTRONIC					25500 1	34200 1	35225 2		
OTHER AGRICULTURAL SCIENC									16354 2
COMPUTER SCIENCE					28495 22 37500/24000	29767 6	30977 21 40000/27000		
COMPUTER PROGRAMMING					23500 3	33000 2	35500 2		
INFORMATION SCIENCES & SY					18500 2	31928 3	31390 10		
SYSTEMS ANALYSIS					25000 1		30000 3		
HEALTH SCIENCES				17000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACTUARIAL								26000 1	
MATHEMATICS					29520 5			30983 6	
PHYSICS							31500 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		26133 3		23750 2					
BUSINESS ADMIN (INCL MGMT		29700 10	24280 3	24726 27 39000/20900					
DISTRIBUTION MANAGEMENT				21700 2					
ECONOM & FINANCE (BANKING		30529 7	28800 2	26052 25 32000/21000		25000 1	37500 2		
HOTEL/RESTAURANT MGMT.				21613 23 30000/18000					
HUMAN RSRCS (incl LABOR R			30000 1						
MANAGEMENT INFO SYSTEMS				25125 4					
MARKETING/MARK MGMT (RESR		28500 2		23867 15			26000 1		
COMMUNICATIONS				23767 12					
TELECOMMUN/BROADCASTING				21000 1					25000 1
ELEMENTARY EDUCATION									17919 18
PRE-ELEMENTARY EDUCATION									11970 2
HUMAN ECOLOGY (HOME ECONO									20000 1
TEXTILES & CLOTHING				19040 2					
LETTERS (incl English, Li				23167 3		22000 2			18250 2
VISUAL & PERFORMING ARTS									26503 1
HUMANITIES - OTHER			24000 1	23084 5					
HISTORY				23500 1					22000 1
POLITICAL SCIENCE/GOVT				18688 5					
PSYCHOLOGY			28250 2				19750 1		19700 2
SOCIAL SCIENCES-OTHER		31500 4	17000 1	30333 3		20000 1		18919 1	
CHEMICAL		42060 1							
CIVIL		35500 1		30000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

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CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ELECTRICAL/ELECTRONIC		31660 5							
INDUSTRIAL		31214 7							
MECHANICAL		33500 2		38800 2					
NATURAL RESOURCES					21906 1				
COMPUTER SCIENCE		31333 3	32000 1						
COMPUTER PROGRAMMING		31000 2							
INFORMATION SCIENCES & SY		28767 6							
NURSING									45547 1
CHEMISTRY								15000 1	
MATHEMATICS		31200 6			25500 3				

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28948 306 37500/25000	24513 44 35000/19200	23556 9	25938 16	29515 13			27333 9	26919 31 35000/22000
BACHELOR - TECHNICAL									29400 5

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	24113 8	24460 8	22403 8	19000 2	18500 1	20000 1	26000 3	16767 3	29728 16
BACHELOR - TECHNICAL				20000 1			38500 1		22000 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	24330 2	27389 9	22995 19	28390 2	24829 14	22984 5	25521 56 42860/17500	23527 4	25652 9
BACHELOR - TECHNICAL							32146 13		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	21905 1	21500 2	21000 2					17400 2	36000 1
BACHELOR - TECHNICAL					26000 1		29322 22 38480/25500	29411 10	35517 51 52500/33000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL						16500 1			
BACHELOR - TECHNICAL	32551 15	32668 14	33857 28 40000/30500	35200 6	34452 16	29250 2	38955 76 43400/36000	35113 38 43000/30000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	19500 1		26765 4	34358 132 50000/30000	31629 17	45328 13	35000 3		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19954 13	16806 8	18000 4	17886 14	27400 3	32600 5	24452 2	21906 1	
BACHELOR - TECHNICAL				17000 1	27562 36 39750/21906	31215 12	31809 40 45000/27000	30271 7	16354 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29696 26 37000/25500	25794 10	23866 130 42500/19000		22250 4	30188 4	18919 1	18425 28 27484/11232
BACHELOR - TECHNICAL		31429 33 42060/28500	32000 1	35867 3	24602 4			15000 1	45547 1

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1992

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
Teikyo Westmar College
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 13, 1992 through February 13, 1992) and cumulatively (September 1, 1991, and February 13, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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MCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/9						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	167	275	$27552	$27050	$31000	$27500	$24000	589	1070	$28069	$27379	$30600	$28000	$25500
BUSINESS ADMIN (INCL MGMT	64	109	24122	23222	29400	25000	18000	126	256	23398	23343	29000	23200	17800
DISTRIBUTION MANAGEMENT	+	5	+	22400				+	7	+	23571			
ECONOM & FINANCE (BANKING	30	63	25960	26236	31000	26000	22000	96	224	24577	25224	30500	25900	17680
HOTEL/RESTAURANT MGMT.	+	2	+	21198				+	16	+	19621			
HUMAN RSRCS (incl LABOR R	+	4	+	27000				1	13	18500	23098	*	*	*
MANAGEMENT INFO SYSTEMS	1	19	31000	29125	*	*	*	26	80	28579	28394	29500	29100	27100
MARKETING/MARK MGMT (RESR	27	98	24143	23221	29900	26200	18000	76	274	23449	23655	29000	23000	19000
REAL ESTATE	+	+	+	+				+	1	+	26000			
COMMUNICATIONS														
ADVERTISING	3	3	19667	19667	*	*	*	10	24	21674	20807	*	*	*
COMMUNICATIONS	13	20	22462	21798	*	*	*	44	92	21759	21722	28000	21500	16000
JOURNALISM	5	7	17900	17143	*	*	*	35	44	18044	18331	21400	18000	13000
TELECOMMUN/BROADCASTING	+	+	+	+				+	2	+	18250			
EDUCATION														
ELEMENTARY EDUCATION	5	22	23620	21778	*	*	*	29	86	20202	20173	25000	21000	13646
PRE-ELEMENTARY EDUCATION	+	1	+	36760				+	1	+	36760			
PHYSICAL EDUCATION	1	8	32300	22888	*	*	*	3	16	23755	22287	*	*	*
SPECIAL EDUCATION	+	+	+	+				+	9	+	22281			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	4	+	20919				1	14	18000	19634	*	*	*
TEXTILES & CLOTHING	2	5	20500	26960	*	*	*	5	11	20700	24255	*	*	*
MERCHANDISING MANAGEMENT	1	4	18000	21750	*	*	*	8	14	19688	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	9	10	21070	20363	*	*	*	19	22	21916	21768	*	*	*
LETTERS (incl English, Li	4	10	20725	21470	*	*	*	20	45	20552	20621	25000	21000	16200
VISUAL & PERFORMING ARTS	9	11	23211	22836	*	*	*	12	24	23622	23294	*	*	*
HUMANITIES - OTHER	4	5	19750	20800	*	*	*	8	15	19688	20175	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	16973				5	12	21652	18885	*	*	*
HISTORY	+	4	+	23925				6	16	21517	21688	*	*	*
POLITICAL SCIENCE/GOVT	1	5	23210	20542	*	*	*	14	31	22019	22388	*	*	*
PSYCHOLOGY	8	17	22030	20754	*	*	*	37	57	18911	19117	23000	18000	13520
SOCIOLOGY	2	3	17750	16167	*	*	*	15	22	19316	18816	*	*	*
SOCIAL SCIENCES-OTHER	18	19	19602	19833	*	*	*	37	63	20725	21290	26000	21200	14500
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	3	30680	31087	*	*	*	2	9	30680	31936	*	*	*
AGRICULTURAL	1	1	32500	32500	*	*	*	15	15	33183	33183	*	*	*
ARCHITECTURAL	2	9	31110	26566	*	*	*	2	17	31110	29573	*	*	*
BIOENGINEERING & BIOMEDIC	1	1	28000	28000	*	*	*	4	4	29350	29350	*	*	*
CHEMICAL	51	99	38865	38985	41100	39000	35160	122	254	38787	39137	41500	39000	35500
CIVIL	26	71	30084	29746	32500	30000	27332	72	172	29288	29594	32500	28500	27000
COMPUTER	2	7	32680	30664	*	*	*	19	39	33394	32914	*	*	*
ELECTRICAL/ELECTRONIC	65	149	34621	33195	38000	34800	30500	139	338	34523	33926	38400	34800	30000

continued

MCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	32	50	$33407	$32819	$36000	$34100	$29500	72	111	$33358	$33107	$36000	$34200	$30000
MECHANICAL	84	170	35473	35082	38500	35020	33000	189	390	35170	34958	39000	35000	31000
METALLURGICAL	2	4	30850	29425	*	*	*	9	15	32344	32212	*	*	*
MINING (INCL GEOLOGICAL)	3	4	32344	32508	*	*	*	5	15	31526	32725	*	*	*
NUCLEAR	5	6	34440	34720	*	*	*	9	10	34600	34752	*	*	*
PETROLEUM	+	4	+	41450				+	22	+	41192			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	1	14	24000	28727	*	*	*	16	69	32064	30208	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	24000				1	3	33000	28667	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	2	6	19250	19750	*	*	*	7	18	21643	21599	*	*	*
ANIMAL SCIENCES	+	1	+	19500				4	6	17110	17217	*	*	*
PLANT SCIENCES	+	1	+	19500				2	4	22000	20375	*	*	*
NATURAL RESOURCES	+	2	+	19653				1	3	24000	21102	*	*	*
OTHER AGRICULTURAL SCIENC	+	1	+	17500				1	8	18000	17400	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	51	73	30754	30789	35500	29850	27500	111	197	30406	30514	35500	30000	27000
COMPUTER PROGRAMMING	+	4	+	28500				+	7	+	27786			
INFORMATION SCIENCES & SY	1	4	23000	27250	*	*	*	7	19	29113	29789	*	*	*
SYSTEMS ANALYSIS	+	3	+	27264				3	7	29331	29255	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	30000				+	6	+	30167			
HEALTH SCIENCES	1	1	38000	38000	*	*	*	3	14	24467	23196	*	*	*
NURSING	7	30	35957	28100	*	*	*	15	39	31581	27949	*	*	*
PHARMACY	+	2	+	40720				+	22	+	39540			
SCIENCES														
ACTUARIAL	+	+	+	+				5	5	27000	27000	*	*	*
ARCHITECTURAL & ENVIRONME	+	3	+	30600				+	6	+	28167			
BIOLOGICAL	2	3	15836	22791	*	*	*	9	13	22019	24529	*	*	*
CHEMISTRY	2	5	26700	26418	*	*	*	11	20	26111	28685	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	+	+	+				2	6	20500	26533	*	*	*
MATHEMATICS	5	7	22919	23526	*	*	*	14	31	24418	25234	*	*	*
PHYSICS	+	1	+	31400				+	3	+	28867			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	722	1476						2093	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	132	218	$27804	$27441	$31500	$27500	$24500	488	889	$28328	$27669	$31000	$28000	$26000
ACCOUNTING (PRIVATE)	33	53	26289	25804	29500	27500	22000	85	172	26092	25560	30000	27500	21000
COMMERCIAL BANKING (CNSMR	+	3	+	21867				8	18	14698	17227	*	*	*
COMMERCIAL BANKING (LENDG	5	7	24600	26286	*	*	*	15	20	25020	24700	*	*	*
INVESTMT BANKING (CORP FN	+	1	+	29000				7	11	25079	27732	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	1	2	38000	26000	*	*	*	1	2	38000	26000	*	*	*
INVESTMT BANKG (SALES & T	1	1	27000	27000	*	*	*	1	8	27000	25192	*	*	*
FINANCIAL/TREASURY ANALYS	14	30	27550	26353	*	*	*	31	79	27955	26808	31000	28500	23600
PORTFOLIO MGMT/BROKERAGE	4	5	20625	21900	*	*	*	12	16	22258	22506	*	*	*
UNDERWRITING	5	8	24880	23498	*	*	*	12	26	24455	24132	*	*	*
INSURANCE - CLAIMS	3	6	21480	20888	*	*	*	11	25	23408	23286	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	2	+	17750			
MEDIA PLANNING	1	2	13000	15750	*	*	*	5	7	18860	18757	*	*	*
REPORTING	+	1	+	12000				8	10	17438	18510	*	*	*
PRODUCTION	1	2	30050	29375	*	*	*	5	14	23370	23739	*	*	*
PUBLIC RELATIONS	2	4	26250	23402	*	*	*	12	24	19018	20408	*	*	*
WRITING / EDITING	+	1	+	27000				6	13	18860	19838	*	*	*
MARKETING														
ADVERTISING	+	1	+	18000				1	12	27000	22550	*	*	*
BRAND/PRODUCT MANAGEMENT	+	4	+	22250				19	38	21967	24142	*	*	*
BUYER/MERCHANDISING	7	15	23500	23433	*	*	*	33	50	23636	24054	28000	23000	20000
DISTRIBUTION	3	5	24333	22800	*	*	*	3	14	24333	24997	*	*	*
MARKET RESEARCH	1	5	17500	20346	*	*	*	6	19	19817	21754	*	*	*
PURCHASING	+	+	+	+				2	3	27000	29533	*	*	*
SALES	52	94	23635	23614	30000	24750	17000	123	292	23978	24013	31000	24000	17000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	9	12	22693	21296	*	*	*	18	24	23234	22002	*	*	*
FINANC,TAXA, MONETARY POL	+	2	+	27000				5	19	21700	23383	*	*	*
ECONOMIC PROGRAMS	+	1	+	23500				+	2	+	28250			
LAW ENFORCEMENT	1	3	18000	17315	*	*	*	4	10	20450	19312	*	*	*
MILITARY	+	4	+	26025				12	21	22915	23552	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	1	1	20000	20000	*	*	*	2	3	16000	20000	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	2	+	28500			
DESIGN / CONSTRUCT	25	69	31246	30782	35000	30300	28000	90	206	31137	31590	36700	30400	27000
ENVIRONMENTAL/SANITATION	12	18	31946	31573	*	*	*	24	41	30805	31801	36900	30000	27000
MANUFACTURING/INDUSTRIAL	61	105	35242	34417	38500	35000	33000	171	265	35373	34665	39000	35460	31500
SYSTEMS / PROGRAMMING	4	10	37541	33136	*	*	*	18	35	34287	33090	*	*	*
POWER SYSTEMS	9	20	34678	33473	*	*	*	32	51	34661	34621	36000	34750	33000
SOFTWARE DESIGN & DEVELOP	17	22	33728	32785	*	*	*	23	54	33535	33199	37500	34440	28000
HARDWARE DESIGN & DEVELOP	13	15	33591	32552	*	*	*	20	29	33538	31833	36000	34200	30000

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 1/13/92 THROUGH 2/13/92

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)							
RESEARCH & DEVELOPMENT	19	28	$37032	$36039	*	*	*
TESTING	7	14	34286	31929	*	*	*
PROCESS ENGINEERING	25	73	39186	38586	$41500	$39000	$37518
PROJECT ENGINEERING	34	107	36117	35256	39600	36060	32000
OTHER ENGINEERING	46	110	34462	32507	38400	34410	30000
HEALTH CARE							
ADMINISTRATIVE (HEALTH C	1	2	36700	29750	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+			
NURSES / PERSONAL CARE	8	31	36305	28443	*	*	*
OCCUPATIONAL THERAPY	+	+	+	+			
PHARMACIST	+	1	+	50440			
PHYSICAL THERAPY	+	1	+	30000			
RESPIRATORY THERAPY	+	+	+	+			
OTHER HEALTH RELATED	+	2	+	25840			
SOCIAL SERVICES							
ADMINISTRATION	1	1	19000	19000	*	*	*
COUNSELING	3	7	16222	14709	*	*	*
FUNDRAISING / DEVELOPMENT	3	3	17500	17500	*	*	*
SOCIAL WORK	2	4	13525	14107	*	*	*
COMPUTER SCIENCE							
COMPUTER PROGRAMMING	22	46	27744	28347	30000	27800	23000
INFORMATION SYSTEMS	10	15	29710	29507	*	*	*
SYSTEMS ANALYSIS & DESIGN	13	23	30990	31377	*	*	*
OTHER FUNCTIONAL CATEGORIES							
ACTUARIAL	+	1	+	30000			
AGRICULTURE/NAT'L RESOURC	2	6	17900	19172	*	*	*
ARCHITECTURE	+	+	+	+			
CONSULTING	30	40	29374	29651	33000	29060	26000
HUMAN RESRCS /INDUS RELS	1	6	17800	24033	*	*	*
MANAGEMENT TRAINEE	35	124	22226	22860	29000	21000	16500
MATH/STATISTICIANS	+	1	+	21906			
PARALEGAL	+	+	+	+			
RESEARCHERS NON-TECHNICAL	1	1	21000	21000	*	*	*
RESEARCHERS - TECHNICAL	+	+	+	+			
TEACHING	42	79	22520	21950	26000	21850	20000
TOTALS	722	1476					

CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)							
RESEARCH & DEVELOPMENT	29	51	$36797	$35075	$40500	$38160	$32500
TESTING	10	27	33602	31730	*	*	*
PROCESS ENGINEERING	69	189	38876	38965	41100	39000	36000
PROJECT ENGINEERING	78	239	35358	35418	40200	35000	30160
OTHER ENGINEERING	91	302	33636	33033	38400	34200	27960
HEALTH CARE							
ADMINISTRATIVE (HEALTH C	4	7	24300	23657	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+			
MEDICAL TECHNOLOGY	+	2	+	28030			
NURSES / PERSONAL CARE	16	43	32028	27927	*	*	*
OCCUPATIONAL THERAPY	+	8	+	27246			
PHARMACIST	+	19	+	40204			
PHYSICAL THERAPY	1	2	13000	21500	*	*	*
RESPIRATORY THERAPY	+	+	+	+			
OTHER HEALTH RELATED	6	20	22333	20707	*	*	*
SOCIAL SERVICES							
ADMINISTRATION	6	12	19923	19542	*	*	*
COUNSELING	12	24	16529	16006	*	*	*
FUNDRAISING / DEVELOPMENT	5	9	20200	21167	*	*	*
SOCIAL WORK	13	23	16974	16554	*	*	*
COMPUTER SCIENCE							
COMPUTER PROGRAMMING	62	134	28890	29124	33000	29060	24000
INFORMATION SYSTEMS	47	70	29143	29308	34500	29100	26000
SYSTEMS ANALYSIS & DESIGN	34	67	29631	30168	33600	29900	25000
OTHER FUNCTIONAL CATEGORIES							
ACTUARIAL	6	8	28177	27695	*	*	*
AGRICULTURE/NAT'L RESOURC	11	20	18658	19774	*	*	*
ARCHITECTURE	+	1	+	22000			
CONSULTING	60	81	29420	29548	33000	29310	26000
HUMAN RESRCS /INDUS RELS	5	14	19760	23993	*	*	*
MANAGEMENT TRAINEE	122	342	21704	22083	27000	21150	16000
MATH/STATISTICIANS	+	7	+	23279			
PARALEGAL	2	3	19580	16867	*	*	*
RESEARCHERS NON-TECHNICAL	4	4	18062	18062	*	*	*
RESEARCHERS - TECHNICAL	3	7	27309	26607	*	*	*
TEACHING	84	216	21338	21292	26000	21581	15200
TOTALS	2093	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	16	$29000	$30393	*	*	*	4	79	$31250	$30843	*	*	*
MBA--NON-TECH	16	22	32563	32761	*	*	*	26	74	32527	31209	$37000	$33000	$29000
MBA--TECH	4	5	39000	38200	*	*	*	6	19	34833	35753	*	*	*
MS-BUSINESS	+	+	+	+				+	1	+	35700			
ECONOMICS & FINANCE (BANK	3	3	34667	34667	*	*	*	8	19	44650	36749	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				2	5	34210	31484	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	27600				1	3	32500	29927	*	*	*
MARKETING/MKTNG MGT (RESE	+	1	+	34000				2	4	45150	37325	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	6	+	32005			
ELEMENTARY EDUCATION	+	+	+	+				+	3	+	25333			
PHYSICAL EDUCATION	+	+	+	+				1	1	37000	37000	*	*	*
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	19330				1	3	26117	19882	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	3	+	24100				1	5	27836	24227	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				1	3	24500	25078	*	*	*
SOCIAL SCIENCES - OTHER	1	1	23000	23000	*	*	*	1	5	23000	22397	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	2	35690	35690	*	*	*	3	8	37127	37623	*	*	*
AGRICULTURAL	2	2	36400	36400	*	*	*	2	2	36400	36400	*	*	*
BIOENGINEERING & BIOMEDIC	1	2	27600	26300	*	*	*	2	3	31300	29200	*	*	*
CHEMICAL	2	3	40550	40367	*	*	*	14	15	41029	40960	*	*	*
CIVIL	17	21	37066	36458	*	*	*	27	33	36368	35613	43800	35000	30000
COMPUTER	+	1	+	43000				2	3	36000	38333	*	*	*
ELECTRICAL/ELECTRONIC	22	27	40097	39563	$44000	$40500	$34840	27	55	39991	39619	44000	40040	34840
INDUSTRIAL	+	3	+	35267				6	12	39050	38189	*	*	*
MECHANICAL	10	13	40406	39697	*	*	*	21	42	39810	38227	42000	39500	37200
METALLURGICAL	2	2	37250	37250	*	*	*	2	2	37250	37250	*	*	*

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	1	1	$36900	$36900	*	*	*	1	1	$36900	$36900	*	*	*
PETROLEUM	4	4	43600	43600	*	*	*	4	4	43600	43600	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				4	4	22992	22992	*	*	*
HEALTH SCIENCES	+	+	+	+				2	9	25000	25915	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	+	+	+				+	2	+	29970			
COMPUTER SCIENCE														
COMPUTER SCIENCE	17	18	39090	38835	*	*	*	20	36	38702	38948	$43990	$39500	$32000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	+	+	+				1	3	27800	29600	*	*	*
PHYSICS	+	+	+	+				+	1	+	35004			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	105	152						192	477					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	8	19	$39188	$38395	*	*	*	12	28	$39042	$36625	*	*	*
MBA--TECH	3	9	30933	39111	*	*	*	4	15	36450	38807	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	12	17	42850	42541	*	*	*	21	36	44510	42672	$57500	$38400	$32000
MBA--TECH	9	10	58667	58100	*	*	*	13	17	61154	57165	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	7	9	50000	50022	*	*	*	8	20	47500	44570	*	*	*
MBA--TECH	5	5	44200	44200	*	*	*	6	7	41833	41571	*	*	*
TOTALS	44	69						64	123					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. FEBRUARY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	1	+	41000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	4	4	$53400	$53400	*	*	*	5	8	$53920	53274	*	*	*
CIVIL	1	1	41000	41000	*	*	*	1	1	41000	41000	*	*	*
COMPUTER	+	+	+	+				3	3	60800	60800	*	*	*
ELECTRICAL/ELECTRONIC	6	6	57417	57417	*	*	*	7	10	56786	56274	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	9	10	53151	52836	*	*	*	9	12	53151	52530	*	*	*
METALLURGICAL	5	6	48188	49323	*	*	*	6	9	48323	50416	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	1	+	30000				8	10	52913	51830	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				2	6	49020	52590	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	25	28						41	70					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28348 493 38500/26000	27000 1		23517 6		24000 1		26333 3	18000 1
BUSINESS ADMIN (INCL MGMT		18000 1		20200 5	21400 2	27000 1	28000 1	27152 10	
ECONOM & FINANCE (BANKING	27625 4			22870 14	26000 1		18000 1	27513 8	
HUMAN RSRCS (incl LABOR R				18500 1					
MANAGEMENT INFO SYSTEMS							29121 7	29000 1	
MARKETING/MARK MGMT (RESR				21400 1				28200 2	
ADVERTISING		19767 3				15142 1			
COMMUNICATIONS		22550 2				17750 4		17000 1	
JOURNALISM	26000 1	19000 1		14400 1		17220 9	17000 1		
FOREIGN LANGUAGES				14500 1					
LETTERS (incl English, Li		20000 1				17680 1	21760 1		23500 1
HISTORY						33496 1			
PSYCHOLOGY				15000 1		17000 2	15000 1		
SOCIOLOGY				15000 1					
SOCIAL SCIENCES-OTHER				14000 1					
AGRICULTURAL									32500 1
ARCHITECTURAL									31110 2
BIOENGINEERING & BIOMEDIC						34200 1			
CHEMICAL								36428 7	37634 14
CIVIL								30406 10	30229 19
COMPUTER						32000 1	30750 2	32000 3	
ELECTRICAL/ELECTRONIC	29000 1					32000 2	32100 2	34972 10	34320 11
INDUSTRIAL						34500 2	34000 1	31526 22 37162/29000	36900 1

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MECHANICAL								33675 11	35158 16
MINING (INCL GEOLOGICAL)								31344 3	31800 2
NUCLEAR								33300 2	
ENGINEERING TECHNOLOGY									29000 1
AGRIBUSINESS								17000 1	
ANIMAL SCIENCES								17500 2	
PLANT SCIENCES								24000 1	
COMPUTER SCIENCE	32500 2			31000 2		30000 1	30380 15	29578 16	
INFORMATION SCIENCES & SY	31200 2							28000 1	
SYSTEMS ANALYSIS							32496 2		
HEALTH SCIENCES						18700 1			
ACTUARIAL	24500 2								
GEOLOGY & GEOLOGICAL SCI									20500 2
MATHEMATICS	26000 1				14500 1		27000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25904 9			24630 8		24000 1			
BUSINESS ADMIN (INCL MGMT	23167 6	17000 1	23000 1	22488 13		22834 43 37000/19000			
ECONOM & FINANCE (BANKING	24833 12			21641 13	15600 1	21708 12			
MANAGEMENT INFO SYSTEMS	29500 1			28364 11					
MARKETING/MARK MGMT (RESR	17000 4	23650 2		27082 5		22374 36 28500/19000			
ADVERTISING									21800 1
COMMUNICATIONS	22000 1	20000 1	22000 2	20774 7		23575 4	12480 1		
JOURNALISM	17326 1			21400 1		20660 4			16180 5
HUMAN ECOLOGY (HOME ECONO						18000 1			
TEXTILES & CLOTHING						20700 5			
MERCHANDISING MANAGEMENT						19688 8			
FOREIGN LANGUAGES		41000 1	18000 1	24500 1		19000 2			17000 2
LETTERS (incl English, Li				22000 1		22250 4			
HUMANITIES - OTHER		22000 1		17000 2		21500 1			
HISTORY									20800 1
POLITICAL SCIENCE/GOVT -		20000 1		16000 1	20160 1	20500 2			
PSYCHOLOGY		20800 1	19500 1	27000 1		22333 3	17500 1		
SOCIOLOGY				22000 1		23500 1	18000 1		
SOCIAL SCIENCES-OTHER	20000 1			20000 1		20250 2			
COMPUTER				34000 2		27000 1			
ELECTRICAL/ELECTRONIC						27000 1			
INDUSTRIAL		35000 1							
ENGINEERING TECHNOLOGY						25000 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
COMPUTER SCIENCE	29120 5	26000 1		28972 19		25000 4			
INFORMATION SCIENCES & SY				29793 1					
HEALTH SCIENCES			16700 1						
ACTUARIAL	22000 1			32000 2					
BIOLOGICAL				31500 1		15000 1			
MATHEMATICS				30030 2					27000 1

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	28600 2			29929 7	24500 1	21012 2	19450 2	21000 1	30000 1
BUSINESS ADMIN (INCL MGMT	16500 1	21833 3	28500 1	22900 2	25500 1	22000 1	19941 3		26000 1
ECONOM & FINANCE (BANKING	12000 1					20867 3	19624 2		
MANAGEMENT INFO SYSTEMS				29900 1			23000 1		
MARKETING/MARK MGMT (RESR				21000 1			23612 2		26750 2
ADVERTISING								21500 1	
COMMUNICATIONS	16000 1	15000 1	22000 3		22140 2		17500 2	22500 1	
JOURNALISM					19600 1		19500 1	20000 1	
ELEMENTARY EDUCATION					20306 28 30000/13646				
PHYSICAL EDUCATION					27883 2				
FOREIGN LANGUAGES					22400 11				
LETTERS (incl English, Li					20350 4	24000 1			
VISUAL & PERFORMING ARTS					24551 9				
HUMANITIES - OTHER				20000 1	15000 1				
CRIMINAL JUSTICE							21900 2		21000 1
HISTORY					18522 3				
POLITICAL SCIENCE/GOVT					24400 1		22678 4		
PSYCHOLOGY	22000 1				17486 5		20800 1	21530 4	18900 2
SOCIOLOGY	20000 1					20000 1	19000 1		23300 2
SOCIAL SCIENCES-OTHER					21724 13	23312 7	20163 4		16000 1
AGRICULTURAL							21875 2		
CHEMICAL				35320 3					
CIVIL		30700 1	28501 8	35000 1		28290 4	27490 21 28680/26064		

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER				34000 1					
ELECTRICAL/ELECTRONIC				34344 19		27284 3			31500 1
INDUSTRIAL			30160 1	33100 2		36000 1	27850 1		
MECHANICAL		38000 1	37680 1	32129 7		30000 1	33000 1		
NUCLEAR				34800 6					
ENGINEERING TECHNOLOGY				31500 1					
COMPUTER SCIENCE		29000 1	34717 3	28600 4	27333 3			28500 1	30000 2
HEALTH SCIENCES									38000 1
NURSING						28000 1		31837 14	
BIOLOGICAL						16800 1		23936 2	13000 1
CHEMISTRY		22500 1				25000 1	24720 1		
MATHEMATICS					22099 6	25000 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING							26750 2	21000 1	29024 5
BUSINESS ADMIN (INCL MGMT	18301 3			25000 1		24500 2	27000 2	24500 2	26200 2
ECONOM & FINANCE (BANKING						28250 2	28000 1		30150 4
MANAGEMENT INFO SYSTEMS							29400 2		
MARKETING/MARK MGMT (RESR							30000 1		28833 3
ADVERTISING									32000 1
COMMUNICATIONS			19150 2	21000 2		28000 1	24000 1		38000 1
JOURNALISM	17833 3	10800 1	17750 2	19000 1					
ELEMENTARY EDUCATION			17300 1						
PHYSICAL EDUCATION			15500 1						
LETTERS (incl English, Li				19000 1		17000 1			
VISUAL & PERFORMING ARTS	15750 2		31000 1						
HUMANITIES - OTHER	25000 1								
CRIMINAL JUSTICE			18500 1						
HISTORY			19238 1						
POLITICAL SCIENCE/GOVT	20000 1								
PSYCHOLOGY	12000 1		16994 8	21500 1					
SOCIOLOGY			16410 4	12000 1	28000 1				
SOCIAL SCIENCES-OTHER	15200 1		16017 4						22300 1
AEROSPACE & AERONAUTICAL					30680 2				
AGRICULTURAL						31000 1	34557 7		
CHEMICAL						37200 3	38790 2		39135 36 42000/37611
CIVIL							36000 1	28500 3	

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
COMPUTER									36100 1
ELECTRICAL/ELECTRONIC		32000 1			30500 2	36000 2	35100 7	30000 2	39467 3
INDUSTRIAL					31000 1	36900 2	35198 8	35300 2	34200 1
MECHANICAL					32000 2	33600 1	34717 52 43200/33000	34000 1	37262 13
ENGINEERING TECHNOLOGY					34500 1		33781 6		37500 2
INDUSTRIAL TECHNOLOGY							33000 1		
AGRIBUSINESS						22417 6			
ANIMAL SCIENCES						13440 1			
PLANT SCIENCES						20000 1			
NATURAL RESOURCES							24000 1		
OTHER AGRICULTURAL SCIENC	18000 1								
COMPUTER SCIENCE					35700 3		32000 2		30300 1
BIOLOGICAL									24667 3
CHEMISTRY						20800 1			28039 5

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

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CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	26731 4	27500 4	28875 4	28000 1				29733 3	28050 10
BUSINESS ADMIN (INCL MGMT		28250 2	24130 5	33000 1	22500 1			32000 1	27250 4
ECONOM & FINANCE (BANKING			28667 3		24150 2		28180 2	30800 2	29601 5
MANAGEMENT INFO SYSTEMS			28500 2						
MARKETING/MARK MGMT (RESR	24625 4		26500 2					22100 1	27000 1
ADVERTISING			23000 2	21000 1					
COMMUNICATIONS								28000 1	26000 1
LETTERS (incl English, Li					27600 1				
HUMANITIES - OTHER			20000 1						
POLITICAL SCIENCE/GOVT					26000 1			23000 1	
PSYCHOLOGY								22800 1	
SOCIAL SCIENCES-OTHER	28500 1								
AGRICULTURAL		37300 3							
BIOENGINEERING & BIOMEDIC								25200 1	
CHEMICAL	34844 1		37978 9	39317 12			35000 1	39290 10	41050 18
CIVIL					29640 1				38000 1
COMPUTER	35070 4	35600 2		34800 1	33600 1				
ELECTRICAL/ELECTRONIC	34123 15	34119 26 40800/30888	36427 3	36700 5	35100 4		34664 3	37486 7	40480 5
INDUSTRIAL	34509 2	34390 6	28000 3	34800 3	33900 2			34800 1	
MECHANICAL	39500 2	34534 16	32875 4	38351 4	32698 11		34000 3	37510 10	38459 15
METALLURGICAL		31500 2			32586 7				
NUCLEAR									36000 1
ENGINEERING TECHNOLOGY		28500 2							

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ANIMAL SCIENCES			20000 1						
COMPUTER SCIENCE	33099 9	35650 4	31000 1	35496 1				30750 2	34371 7
INFORMATION SCIENCES & SY			23000 1						35600 1
MATHEMATICS		29700 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING			29208 4			24421 4	28313 8
BUSINESS ADMIN (INCL MGMT						24000 1	17500 2
ECONOM & FINANCE (BANKING							30000 3
MARKETING/MARK MGMT (RESR	22100 1		27500 4			14400 1	20933 3
COMMUNICATIONS							31500 2
JOURNALISM							20000 1
LETTERS (incl English, Li			10400 1		21500 1		16200 1
CRIMINAL JUSTICE							24960 1
POLITICAL SCIENCE/GOVT						27000 1	
PSYCHOLOGY							18750 2
AGRICULTURAL							36700 1
BIOENGINEERING & BIOMEDIC			30000 1				28000 1
CHEMICAL				32500 1		39676 5	
CIVIL							28500 2
ELECTRICAL/ELECTRONIC						34700 1	32200 3
INDUSTRIAL			34500 1			35610 2	34971 6
MECHANICAL			35150 2			38333 3	34500 12
ENGINEERING TECHNOLOGY			34329 1				24000 1
COMPUTER SCIENCE		24000 1	14560 1				
INFORMATION SCIENCES & SY							25000 1
SYSTEMS ANALYSIS				23000 1			
CHEMISTRY						27000 2	

AVERAGE SALARY OFFERS   FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28337 498 38500/26000	20933 9		21096 32 28500/14000	22933 3	18865 20 33496/12480	25301 12	26921 25 33000/25000	20750 2
BACHELOR - TECHNICAL	28925 8			31000 2	14500 1	30988 8	30756 23 37200/26500	31535 89 45000/27600	33427 69 40200/28000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	23628 35 32000/17000	23513 8	20900 5	23492 66 30000/17500	17880 2	22079 129 37000/18000	15993 3		17500 9
BACHELOR - TECHNICAL	27933 6	30500 2	16700 1	29771 27 35000/27600		24250 8			27000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	20529 7	20125 4	23625 4	27183 12	21363 82 32300/15000	22254 15	20706 25 28000/18000	21390 8	23090 10
BACHELOR - TECHNICAL		30050 4	30769 13	33484 44 36240/30600	23844 9	27370 13	27178 26 33000/25750	30711 17	28500 5

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17675 12	10800 1	17640 25 31000/13250	19786 7	28000 1	25083 6	27589 9	23333 3	29231 17
BACHELOR - TECHNICAL	18000 1	32000 1			32633 11	28374 18	34618 87 43200/31000	31263 8	36945 65 45000/31000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	25992 9	27750 6	26218 19	27333 3	24880 5		28180 2	27870 10	28119 21 33000/26500
BACHELOR - TECHNICAL	34330 33 43000/31200	34216 62 41200/30400	33663 22 40800/25000	37823 26 41500/34800	33047 26 38000/30500		34427 7	37158 31 41500/34800	38925 48 45000/35600

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22100 1		26359 9		21500 1	23298 7	
BACHELOR - TECHNICAL		24000 1	30615 6	27750 2		36408 13	

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32014 14			16500 1			37000 1		
MBA--TECH								33000 2	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				36000 1		31500 2			
MBA--TECH	18000 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH				31500 1			34000 1		36000 1
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							33000 1		37500 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	46000 1								27000 1
MBA--TECH		39000 1							41000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							45000 1

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28328 488 38500/26000	26535 69 31000/21023	14000 1	26333 3	26590 6				30000 6
BUSINESS ADMIN (INCL MGMT		22600 5		19000 2	16016 1				27225 8
ECONOM & FINANCE (BANKING		27122 9	15340 2	25830 10					28587 15
JOURNALISM		14903 2	14400 1						
FOREIGN LANGUAGES			14500 1						
PSYCHOLOGY			15000 1					27000 1	
SOCIOLOGY			15000 1						
SOCIAL SCIENCES-OTHER			14000 1						20000 2
ELECTRICAL/ELECTRONIC							38000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		27300 1							
BUSINESS ADMIN (INCL MGMT	22375 4	24840 4	23030 3				30050 1		
ECONOM & FINANCE (BANKING	21200 5	23975 4	21000 1						
MARKETING/MARK MGMT (RESR	21000 1		25968 3						
ADVERTISING					26300 1		21800 1	17250 2	
COMMUNICATIONS	23000 1		22000 1			15000 1		21854 4	25000 1
JOURNALISM					16000 3	17786 7	20000 1	16450 4	16600 4
FOREIGN LANGUAGES							18000 1		
LETTERS (incl English, Li	27600 1		22000 1		20000 1			20250 2	21760 1
HUMANITIES - OTHER			14000 1						
SOCIOLOGY		22000 1							
ELECTRICAL/ELECTRONIC		34400 1							
BIOLOGICAL			31500 1						
MATHEMATICS		14500 1					27000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							28750 2	42000 1	21950 2
BUSINESS ADMIN (INCL MGMT			24200 5	28000 2	19750 2		23360 25 37000/18000	23165 5	
ECONOM & FINANCE (BANKING		23733 3	26500 4	17000 1			23227 11		15600 1
MARKETING/MARK MGMT (RESR			24499 16		19000 1		23958 33 32000/19000	26200 1	
ADVERTISING		32000 1			21500 1		20161 4		
COMMUNICATIONS		21000 4					23193 15	16740 2	
JOURNALISM		20000 2			21400 1		23000 1		
TEXTILES & CLOTHING			20700 5						
MERCHANDISING MANAGEMENT		17000 1							
FOREIGN LANGUAGES			20000 1						
LETTERS (incl English, Li		18840 2					17650 4	19000 1	
HUMANITIES - OTHER		22000 1					20000 3	25000 1	
HISTORY		33496 1					20800 1		
POLITICAL SCIENCE/GOVT	27000 1						23000 2	22678 4	
PSYCHOLOGY		21000 2	23000 1		17500 1		18167 3	20000 1	
SOCIOLOGY		20000 1							
SOCIAL SCIENCES-OTHER			14500 1				25400 2	23000 2	
CHEMICAL							32500 1		
INDUSTRIAL							33545 4		
MINING (INCL GEOLOGICAL)							30000 1		
ENGINEERING TECHNOLOGY							34329 1		
AGRIBUSINESS							27000 2		
PLANT SCIENCES							20000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA,-M
NATURAL RESOURCES									24000 1
SYSTEMS ANALYSIS							32496 1		
HEALTH SCIENCES							18700 1		
BIOLOGICAL		18000 1					34000 1		
CHEMISTRY						27000 2	29299 4		
MATHEMATICS									25000 1

AVERAGE SALARY OFFERS   FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92   90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING		20000 1	22000 1		12000 1				
COMMUNICATIONS					20000 1				
LETTERS (incl English, Li			24000 1						
CRIMINAL JUSTICE		24800 1							
PSYCHOLOGY			20800 1						
SOCIOLOGY		19000 1	20000 1						
SOCIAL SCIENCES-OTHER		18000 1	23312 7						
AEROSPACE & AERONAUTICAL									30700 1
AGRICULTURAL							35500 11	21750 1	
ARCHITECTURAL							31110 2		
CHEMICAL							38220 5	34500 2	38973 23 42000/37500
CIVIL							28682 43 36000/26100	30906 13	36000 1
ELECTRICAL/ELECTRONIC							32180 12	32000 1	35432 28 45000/31500
INDUSTRIAL							29600 5	32375 2	35163 23 39600/33600
MECHANICAL							32111 9	35200 1	35122 79 41000/31200
METALLURGICAL									32450 8
MINING (INCL GEOLOGICAL)								31344 3	33600 1
NUCLEAR							36000 1		
ENGINEERING TECHNOLOGY							33000 1		30178 5
COMPUTER SCIENCE							33000 1		33042 2
CHEMISTRY			25000 1					20800 1	

AVERAGE SALARY OFFERS · FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1791 THROUGH 2/13/92

Sample Block: Average: 20250 706 -# of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
AEROSPACE & AERONAUTICAL								30660 1	
AGRICULTURAL					32500 1			31000 1	22000 1
BIOENGINEERING & BIOMEDIC					28000 1				29800 3
CHEMICAL		37750 2			39792 13		39018 62 43700/36000	37660 5	37658 8
CIVIL					28500 1			29390 7	29051 7
COMPUTER	33183 6		33860 4	37420 2				33500 2	36000 1
ELECTRICAL/ELECTRONIC	34938 8	34459 20 41000/32000	34468 10	32759 12	33500 1	35160 5		37456 9	34734 27 45000/31000
INDUSTRIAL	35831 2						34800 1	32787 6	33570 14
MECHANICAL		34745 4		35167 3	36800 11	33875 4	38375 4	36559 41 43200/33300	33828 26 39500/30600
METALLURGICAL									31500 1
NUCLEAR		34800 5		33600 1				34800 1	
ENGINEERING TECHNOLOGY		31500 1					37500 2	33267 3	27000 2
INDUSTRIAL TECHNOLOGY								33000 1	
COMPUTER SCIENCE	37200 1		32356 9	31850 2				34900 1	36000 1
CHEMISTRY					22500 1	24720 1			
MATHEMATICS	29700 1								

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE		INDUSTRIAL HYG		MEDICAL TECHNO		NURSES / PERSO		OCCUPATIONAL T		PHARMACIST		PHYSICAL THERA		RESPIRATORY TH		OTHER HEALTH R	
COMMUNICATIONS	22500	1																
CRIMINAL JUSTICE	21000	1																
PSYCHOLOGY	17000	1					37440	1									18167	3
SOCIAL SCIENCES-OTHER																	24500	1
HEALTH SCIENCES							38000	1										
NURSING	36700	1					31215	14										
BIOLOGICAL													13000	1			27500	2

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					26333 3				
BUSINESS ADMIN (INCL MGMT					27751 4		25000 1		22000 1
ECONOM & FINANCE (BANKING						27000 3	20000 2		
MANAGEMENT INFO SYSTEMS					29500 1	28343 22 29900/27100	30500 2		
COMMUNICATIONS	20800 1		17500 1						
JOURNALISM	17750 2	19600 1	19000 1						
PHYSICAL EDUCATION				15500 1					
FOREIGN LANGUAGES						18000 1			
VISUAL & PERFORMING ARTS			31000 1						
CRIMINAL JUSTICE				18500 1					
HISTORY	19238 1								
PSYCHOLOGY	22000 2	16243 7	21500 1	14250 3					
SOCIOLOGY		11378 1	12000 1	20173 5					
SOCIAL SCIENCES-OTHER		17889 3		14350 3					
COMPUTER					30300 2		32500 1		
ELECTRICAL/ELECTRONIC					27000 1	29000 1			
INDUSTRIAL						32167 3			
AGRIBUSINESS									18667 3
ANIMAL SCIENCES									17110 4
PLANT SCIENCES									24000 1
OTHER AGRICULTURAL SCIENC									18000 1
COMPUTER SCIENCE					29244 47 36500/26400	30947 14	30547 25 37800/28000		
INFORMATION SCIENCES & SY					27867 3	31200 2	29793 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
SYSTEMS ANALYSIS							27748 2		
ACTUARIAL								27000 5	
BIOLOGICAL									16800 1
MATHEMATICS					26000 1	26000 1		34060 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29867 6		16000 1					
BUSINESS ADMIN (INCL MGMT		27563 8	17400 2	21930 41 30000/17000			21000 1		25500 1
ECONOM & FINANCE (BANKING		28160 10		21227 11			19248 1		
HUMAN RSRCS (incl LABOR R				18500 1					
MANAGEMENT INFO SYSTEMS		29000 1							
MARKETING/MARK MGMT (RESR		28200 2		21000 19					
COMMUNICATIONS				21611 9					22140 2
JOURNALISM			26000 1	19535 4					
ELEMENTARY EDUCATION									20202 29 30000/13646
PHYSICAL EDUCATION									27883 2
HUMAN ECOLOGY (HOME ECONO				18000 1					
MERCHANDISING MANAGEMENT				20071 7					
FOREIGN LANGUAGES				27833 3			16000 1		22400 11
LETTERS (incl English, Li				23250 2					20350 4
VISUAL & PERFORMING ARTS									22951 11
HUMANITIES - OTHER				21500 1					15000 1
CRIMINAL JUSTICE				24960 1		19000 1			
HISTORY									18522 3
POLITICAL SCIENCE/GOVT			20000 1	21333 3		20160 1	16000 1		24400 1
PSYCHOLOGY		16000 1		19263 6				17428 1	
SOCIOLOGY			18000 1	25750 2					
SOCIAL SCIENCES-OTHER				26000 1					21009 13
CHEMICAL								41500 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
COMPUTER		29000 1							
ELECTRICAL/ELECTRONIC		34650 2							
INDUSTRIAL		31367 12							
MECHANICAL		32420 4		34000 3					
NUCLEAR		33000 1							
ENGINEERING TECHNOLOGY		34500 1							
AGRIBUSINESS				20750 2					
COMPUTER SCIENCE		30203 8							
INFORMATION SCIENCES & SY		28000 1							
HEALTH SCIENCES				16700 1					
BIOLOGICAL				14936 2					
CHEMISTRY								23000 1	
GEOLOGY & GEOLOGICAL SCI		20500 2							
MATHEMATICS				27000 1					22099 6

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28328 488 38500/26000	26092 85 33000/21000	14698 8	25020 15	25079 7			27000 1	27955 31 33000/23600
BACHELOR - TECHNICAL							38000 1		

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	22258 12	24456 10	22599 10		18860 5	17438 8	22463 4	19018 12	18860 6
BACHELOR - TECHNICAL		24450 2	31500 1				27000 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	27000 1	22188 18	23636 33 29000/20000	24333 3	19817 6		23036 106 38000/16200	23234 18	19833 3
BACHELOR - TECHNICAL		18000 1				27000 2	29847 17		24500 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		20450 4	22726 11		16000 2				
BACHELOR - TECHNICAL			25000 1				31137 90 40200/27000	30805 24 40000/27000	35373 171 45000/31500

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	34287 18	34661 32 41000/33000	33535 23 43000/28000	33538 20 38480/30000	36797 29 41500/32500	33602 10	38876 69 43700/36000	35358 78 45000/30160	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	20167 3			37440 1					
BACHELOR - TECHNICAL	36700 1			31668 15			13000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19923 6	16529 12	20200 5	16974 13	27438 8	27790 26 29900/26000	25200 5		22000 1
BACHELOR - TECHNICAL					29105 54 36500/25000	30817 21 36200/26500	30395 29 37800/27000	28177 6	18324 10

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		27954 28 33000/25500	19760 5	21512 113 41000/16000		19580 2	18062 4	17428 1	21279 78 32300/15000
BACHELOR - TECHNICAL		30703 32 36800/29000		24119 9				32250 2	22099 6

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1992

MIDWESTERN REGION (MCPA)

- Adrian College
- University of Akron
- Augustana College
- Augustana College-Sioux Falls
- Bowling Green University
- Bradley University
- Buena Vista College
- Calvin College
- Capital University
- Case Western Reserve University
- Cedarville College
- Central Missouri State University
- University of Chicago
- University of Chicago-Grad. School of Bus.
- University of Cincinnati
- Cleveland State University
- Coe College
- Concordia College
- Davenport College-Grand Rapids
- University of Dayton
- Defiance College
- DePaul University
- DePauw University
- Drake University
- Eastern Michigan University
- Emporia State College
- Eureka College
- Ferris State University
- Grace College
- Grand View College
- Greenville College
- Hanover College
- IIT-Illinois Institute of Technology
- University of Illinois-Chicago
- University of Illinois-Chemistry & Chem. Engrg.
- University of Illinois- Commerce & Business
- University of Illinois-Engineering
- Indiana University
- Indiana University-Northwest
- Indiana University/Purdue University-Indianapolis
- Iowa State University-Agriculture
- Iowa State University-Bus., Sci. & Humanities
- Iowa State University-Design
- Iowa State University-Engineering
- Iowa State University-Family & Consumer Science
- Iowa State University-Veterinary Medicine
- University of Iowa- Bus. / Lib. Arts / Engrg.
- John Carroll University
- Judson College
- Kalamazoo College
- University of Kansas-Arts
- University of Kansas-Business
- University of Kansas-Engineering
- Kenyon College
- Knox College
- Lawrence University
- Loras College
- Mac Murray College
- Manchester College
- Marietta College
- Marquette University
- Mayville State University
- Michigan State University
- Michigan Tech University
- University of Michigan-Ann Arbor-Engineering
- University of Michigan-Dearborn
- University of Minnesota-Agriculture
- University of Minnesota-Carlson School of Management
- University of Minnesota-Liberal Arts
- Minot State University
- University of Missouri-Columbia - Engineering
- University of Missouri-Rolla
- University of Missouri-St. Louis
- Missouri Western State College
- College of Mount St. Joseph
- Mundelein College
- Muskingum College
- North Central College
- University of North Dakota
- Northern Illinois University
- Northern Michigan University
- Northland College
- Northwestern College
- Northwestern University
- Northwestern University-Kellogg Graduate School of Business
- Northwest Missouri State University
- Ohio Northern University
- Ohio State University-Agriculture
- Ohio State University-Arts & Science
- Ohio State University-Business
- Ohio State University-Engineering
- Ohio University
- Ohio Wesleyan University
- Otterbein College
- Pittsburg State University
- Purdue University
- Rockford College
- Saginaw Valley State University
- Southern Illinois University- Carbondale
- Southern Illinois University- Edwardsville
- Southwest Missouri State University
- St. Ambrose University
- College of St. Thomas
- Stephens College
- Taylor University
- Teikyo Westmar College
- University of Toledo
- Tri-State University
- Viterbo College
- Walsh College of Accounting & Business
- Washington University - Business
- Washington University - Engineering
- Wayne State University
- University of Wisconsin-Eau Claire
- University of Wisconsin-Green Bay
- University of Wisconsin-Madison - Arts
- University of Wisconsin-Madison - Business
- University of Wisconsin-Madison - Engineering
- University of Wisconsin-Platteville
- University of Wisconsin-River Falls
- Wichita State University
- College of Wooster
- Wright State University
- Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 13, 1992 through March 9, 1992) and cumulatively (September 1, 1991, and March 9, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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MCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	73	291	$26497	$27022	$29500	$27000	$22000	662	1361	$27895	$27303	$30500	$28000	$25000
BUSINESS ADMIN (INCL MGMT	29	140	23658	26244	29000	24000	19000	155	396	23446	24369	29000	23200	18000
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	28	93	26041	26536	30000	26000	21000	124	317	24908	25609	30500	26000	18000
HOTEL/RESTAURANT MGMT.	+	5	+	20340				+	21	+	19792			
HUMAN RSRCS (incl LABOR R	+	12	+	25025				1	25	18500	24023	*	*	*
MANAGEMENT INFO SYSTEMS	9	30	26633	28626	*	*	*	35	110	28079	28457	29500	28800	26000
MARKETING/MARK MGMT (RESR	24	57	23611	24531	27000	24000	19992	100	331	23487	23806	29000	23500	19000
REAL ESTATE	+	1	+	23160				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	1	3	19500	20167	*	*	*	11	27	21477	20736	*	*	*
COMMUNICATIONS	14	21	20287	19992	*	*	*	58	113	21403	21400	27000	21000	16000
JOURNALISM	1	5	27000	22800	*	*	*	36	49	18293	18787	23000	18500	13000
TELECOMMUN/BROADCASTING	8	10	22421	20437	*	*	*	8	12	22421	20073	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	3	26	22126	19224	*	*	*	32	112	20383	19952	25000	21189	13900
PRE-ELEMENTARY EDUCATION	+	2	+	11970				+	3	+	20233			
PHYSICAL EDUCATION	+	3	+	26633				3	19	23755	22973	*	*	*
SPECIAL EDUCATION	1	5	21453	21776	*	*	*	1	14	21453	22100	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	2	+	25245				1	16	18000	20335	*	*	*
TEXTILES & CLOTHING	+	1	+	28200				5	12	20700	24583	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				8	14	19688	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	2	22500	23280	*	*	*	20	24	21945	21894	25000	21138	18000
LETTERS (incl English, Li	+	8	+	20813				20	53	20552	20650	25000	21000	16200
VISUAL & PERFORMING ARTS	1	10	15500	20316	*	*	*	13	34	22997	22418	*	*	*
HUMANITIES - OTHER	5	12	23252	23907	*	*	*	13	27	21058	21834	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	24387				5	15	21652	19985	*	*	*
HISTORY	2	5	26000	24881	*	*	*	8	21	22637	22449	*	*	*
POLITICAL SCIENCE/GOVT	1	8	33000	24813	*	*	*	15	39	22751	22886	*	*	*
PSYCHOLOGY	4	13	19100	20773	*	*	*	41	70	18929	19425	23000	17500	14000
SOCIOLOGY	1	2	16000	17000	*	*	*	16	24	19109	18664	*	*	*
SOCIAL SCIENCES-OTHER	2	8	29500	23063	*	*	*	39	71	21175	21489	28000	21247	14500
ENGINEERING														
AEROSPACE & AERONAUTICAL	10	31	31310	31989	*	*	*	12	40	31205	31977	*	*	*
AGRICULTURAL	8	9	31645	31729	*	*	*	23	24	32648	32638	37000	34000	28163
ARCHITECTURAL	+	10	+	29260				2	27	31110	29457	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	28180				4	6	29350	28960	*	*	*
CHEMICAL	138	186	39635	39526	41500	40000	37500	260	440	39237	39301	41500	39600	37000
CIVIL	32	84	29238	30851	34020	28040	25500	104	256	29273	30006	33199	28500	26064
COMPUTER	20	32	32894	33684	35000	33000	30000	39	71	33137	33261	36100	33000	29000
ELECTRICAL/ELECTRONIC	83	178	34669	34514	37500	34900	32000	222	516	34577	34129	38000	34800	30500

continued

MCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	1	+	$34500				+	1	+	$34500			
INDUSTRIAL	23	64	$31879	33208	$35500	$33000	$28446	95	175	$33000	33144	$36000	$34200	$29000
MECHANICAL	84	215	34596	34855	38000	34800	31560	273	605	34994	34922	38600	35000	31200
METALLURGICAL	3	7	34993	34111	*	*	*	12	22	33007	32817	*	*	*
MINING (INCL GEOLOGICAL)	1	1	30500	30500	*	*	*	6	16	31355	32586	*	*	*
NUCLEAR	1	7	34500	34971	*	*	*	10	17	34590	34842	*	*	*
PETROLEUM	1	4	42600	43075	*	*	*	1	26	42600	41482	*	*	*
TEXTILE	+	2	+	30500				+	2	+	30500			
ENGINEERING TECHNOLOGY	15	126	33746	31447	*	*	*	31	195	32877	31009	36000	33600	29793
INDUSTRIAL TECHNOLOGY	+	2	+	23600				1	5	33000	26640	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	37	+	25166				7	55	21643	23998	*	*	*
ANIMAL SCIENCES	3	6	20167	19583	*	*	*	7	12	18420	18400	*	*	*
PLANT SCIENCES	1	2	21500	29000	*	*	*	3	6	21833	23250	*	*	*
NATURAL RESOURCES	+	5	+	25424				1	8	24000	23803	*	*	*
OTHER AGRICULTURAL SCIENC	+	11	+	26915				1	19	18000	22909	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	22	98	30725	32077	35600	29897	25000	133	295	30459	31033	36000	30000	26400
COMPUTER PROGRAMMING	1	2	17000	18250	*	*	*	1	9	17000	25667	*	*	*
INFORMATION SCIENCES & SY	4	12	30395	28490	*	*	*	11	31	29579	29286	*	*	*
SYSTEMS ANALYSIS	+	1	+	25000				3	8	29331	28723	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	30167			
HEALTH SCIENCES	+	2	+	21750				3	16	24467	23015	*	*	*
NURSING	2	9	29000	33514	*	*	*	17	48	31277	28992	*	*	*
PHARMACY	+	12	+	42952				+	34	+	40744			
SCIENCES														
ACTUARIAL	+	+	+	+				5	5	27000	27000	*	*	*
ARCHITECTURAL & ENVIRONME	+	13	+	26398				+	19	+	26956			
BIOLOGICAL	2	9	17000	24256	*	*	*	11	22	21107	24417	*	*	*
CHEMISTRY	13	17	30074	28645	*	*	*	24	37	28257	28667	32796	27000	24000
GEOLOGY & GEOLOGICAL SCI	1	1	28000	28000	*	*	*	3	7	23000	26743	*	*	*
MATHEMATICS	5	28	29355	28163	*	*	*	19	59	25717	26624	*	*	*
PHYSICS	+	1	+	28000				+	4	+	28650			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	16	+	29590				+	16	+	29590			
TOTALS	681	2021						2774	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	58	261	$26881	$27421	$29500	$27000	$24000	546	1150	$28175	$27613	$30696	$28000	$25992
ACCOUNTING (PRIVATE)	18	65	25192	25423	*	*	*	103	237	25935	25522	30000	27500	20000
COMMERCIAL BANKING (CNSMR	6	12	21315	22033	*	*	*	14	30	17534	19149	*	*	*
COMMERCIAL BANKING (LENDG	7	14	20370	21928	*	*	*	22	34	23541	23559	27500	23750	19000
INVESTMT BANKING (CORP FN	+	2	+	30500				7	13	25079	28158	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	1	1	46000	46000	*	*	*	2	3	42000	32667	*	*	*
INVESTMT BANKG (SALES & T	+	4	+	26650				1	12	27000	25678	*	*	*
FINANCIAL/TREASURY ANALYS	8	25	25363	29028	*	*	*	39	104	27423	27342	32000	28500	21000
PORTFOLIO MGMT/BROKERAGE	1	4	29000	24750	*	*	*	13	20	22777	22955	*	*	*
UNDERWRITING	3	7	21000	22540	*	*	*	15	33	23764	23794	*	*	*
INSURANCE - CLAIMS	5	12	24124	23416	*	*	*	16	37	23632	23328	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	9	+	20233				+	11	+	19782			
MEDIA PLANNING	+	+	+	+				5	7	18860	18757	*	*	*
REPORTING	1	3	12500	12500	*	*	*	9	13	16889	17123	*	*	*
PRODUCTION	2	7	18220	22420	*	*	*	7	21	21899	23300	*	*	*
PUBLIC RELATIONS	1	5	19500	22300	*	*	*	13	29	19055	20735	*	*	*
WRITING / EDITING	2	5	17250	23380	*	*	*	8	18	18458	20822	*	*	*
MARKETING														
ADVERTISING	2	5	22250	20412	*	*	*	3	17	23833	21921	*	*	*
BRAND/PRODUCT MANAGEMENT	+	10	+	28966				19	48	21967	25147	*	*	*
BUYER/MERCHANDISING	4	6	22494	23329	*	*	*	37	56	23512	23976	28000	23000	20000
DISTRIBUTION	+	4	+	24425				3	18	24333	24870	*	*	*
MARKET RESEARCH	1	6	36500	28167	*	*	*	7	25	22200	23293	*	*	*
PURCHASING	+	6	+	29267				2	9	27000	29356	*	*	*
SALES	38	87	25428	26290	32000	25200	19500	161	379	24320	24536	32000	24500	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	3	25000	22048	*	*	*	19	27	23327	22007	*	*	*
FINANC,TAXA, MONETARY POL	2	8	29850	28576	*	*	*	7	27	24029	24922	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				+	2	+	28250			
LAW ENFORCEMENT	+	2	+	25000				4	12	20450	20260	*	*	*
MILITARY	2	5	26238	26095	*	*	*	14	26	23390	24041	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	4	+	29917				2	7	16000	25667	*	*	*
ENGINEERING														
BIOENGINEERING	+	1	+	36000				+	3	+	31000			
DESIGN / CONSTRUCT	29	105	31347	32936	36400	31000	27300	119	311	31188	32045	36500	30500	27000
ENVIRONMENTAL/SANITATION	9	22	31656	30347	*	*	*	33	63	31037	31293	36900	30500	27000
MANUFACTURING/INDUSTRIAL	43	117	35962	34934	40500	36000	33000	214	382	35491	34747	39700	35500	31500
SYSTEMS / PROGRAMMING	11	23	31317	31579	*	*	*	29	58	33160	32491	38000	33000	29700
POWER SYSTEMS	10	32	35357	34511	*	*	*	42	83	34827	34579	36500	34750	32000
SOFTWARE DESIGN & DEVELOP	8	28	34978	34706	*	*	*	31	82	33908	33714	37500	34800	30000
HARDWARE DESIGN & DEVELOP	2	25	36000	35214	*	*	*	22	54	33761	33398	36000	34350	31200

continued

MCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	21	38	$38051	$35757	$41200	$40300	$32000	50	89	$37324	$35366	$41100	$38760	$31300
TESTING	8	25	33509	31052	*	*	*	18	52	33561	31404	*	*	*
PROCESS ENGINEERING	86	126	39083	38992	41400	39500	37200	155	315	38991	38976	41400	39000	36000
PROJECT ENGINEERING	92	173	34378	34282	39500	34680	28680	170	412	34828	34941	40200	34850	30000
OTHER ENGINEERING	81	201	35435	34298	40400	36000	29000	172	503	34483	33538	39600	35000	28000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	4	24000	21375	*	*	*	5	11	24240	22827	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	3	+	22453				+	5	+	24684			
NURSES / PERSONAL CARE	2	9	29000	32342	*	*	*	18	52	31692	28691	*	*	*
OCCUPATIONAL THERAPY	+	1	+	44000				+	9	+	29108			
PHARMACIST	+	13	+	41955				+	32	+	40916			
PHYSICAL THERAPY	+	+	+	+				1	2	13000	21500	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	3	6	15500	18333	*	*	*	9	26	20056	20159	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	2	+	18998				6	14	19923	19464	*	*	*
COUNSELING	1	3	21453	20318	*	*	*	13	27	16907	16485	*	*	*
FUNDRAISING / DEVELOPMENT	1	5	18800	23160	*	*	*	6	14	19967	21879	*	*	*
SOCIAL WORK	1	5	16000	19400	*	*	*	14	28	16905	17063	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	17	62	28208	30664	*	*	*	79	196	28743	29612	33500	29120	24000
INFORMATION SYSTEMS	12	31	28225	29124	*	*	*	59	101	28956	29252	34000	29000	25000
SYSTEMS ANALYSIS & DESIGN	4	49	30578	32348	*	*	*	38	116	29731	31089	35496	30000	25000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	2	4	27413	26956	*	*	*	8	12	27986	27449	*	*	*
AGRICULTURE/NAT'L RESOURC	5	25	21800	24110	*	*	*	16	45	19640	22182	*	*	*
ARCHITECTURE	+	12	+	24125				+	13	+	23962			
CONSULTING	39	82	30436	30005	34000	30996	27000	99	163	29820	29778	33000	30000	26000
HUMAN RESRCS /INDUS RELS	2	11	17750	25027	*	*	*	7	25	19186	24448	*	*	*
MANAGEMENT TRAINEE	22	129	23492	24313	29793	22000	19990	144	471	21977	22694	28000	21500	16000
MATH/STATISTICIANS	+	7	+	23294				+	14	+	23286			
PARALEGAL	+	3	+	20867				2	6	19580	18867	*	*	*
RESEARCHERS NON-TECHNICAL	+	1	+	14000				4	5	18062	17250	*	*	*
RESEARCHERS - TECHNICAL	2	8	36350	29175	*	*	*	5	15	30926	27976	*	*	*
TEACHING	4	48	22219	22030	*	*	*	88	264	21378	21426	26000	21581	15200
TOTALS	681	2021						2774	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	16	$32000	$31588	*	*	*	6	95	$31500	$30968	*	*	*
MBA--NON-TECH	3	15	56667	39890	*	*	*	29	89	35024	32672	$46000	$33000	$29000
MBA--TECH	1	4	43000	43806	*	*	*	7	23	36000	37153	*	*	*
MS-BUSINESS	+	2	+	34240				+	3	+	34727			
ECONOMICS & FINANCE (BANK	2	5	31500	30580	*	*	*	10	24	42020	35464	*	*	*
HUMAN RESOURCES (INCL LAB	+	1	+	32040				2	6	34210	31577	*	*	*
MANAGEMENT INFORMATION SY	+	+	+	+				1	3	32500	29927	*	*	*
MARKETING/MKTNG MGT (RESE	+	+	+	+				2	4	45150	37325	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	2	+	18669				+	2	+	18669			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	17563				+	8	+	28394			
ELEMENTARY EDUCATION	+	11	+	26815				+	14	+	26497			
PHYSICAL EDUCATION	+	1	+	22708				1	2	37000	29854	*	*	*
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				1	3	26117	19882	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	2	+	21500				1	7	27836	23448	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	1	4	30000	23113	*	*	*	2	7	27250	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	1	+	32423				1	6	23000	24068	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	2	42500	42500	*	*	*	5	10	39276	38598	*	*	*
AGRICULTURAL	+	+	+	+				2	2	36400	36400	*	*	*
BIOENGINEERING & BIOMEDIC	1	1	45000	45000	*	*	*	3	4	35867	33150	*	*	*
CHEMICAL	1	1	43500	43500	*	*	*	15	16	41193	41119	*	*	*
CIVIL	7	7	35691	35691	*	*	*	34	40	36228	35627	43500	34918	30000
COMPUTER	5	8	39780	39675	*	*	*	7	11	38700	39309	*	*	*
ELECTRICAL/ELECTRONIC	16	27	39417	39912	*	*	*	43	82	39778	39715	44000	40040	35000
INDUSTRIAL	1	3	33000	34223	*	*	*	7	15	38186	37396	*	*	*
MECHANICAL	20	22	38811	38805	$41000	$38820	$36000	41	64	39323	38426	42000	39000	36120
METALLURGICAL	+	+	+	+				2	2	37250	37250	*	*	*

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	1	1	$30000	$30000	*	*	*	1	1	$30000	$30000	*	*	*
NUCLEAR	+	+	+	+				1	1	36900	36900	*	*	*
PETROLEUM	+	+	+	+				4	4	43600	43600	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	1	1	28000	28000	*	*	*	5	5	23994	23994	*	*	*
HEALTH SCIENCES	+	2	+	24067				2	11	25000	25579	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	1	2	22000	25000	*	*	*	1	2	22000	25000	*	*	*
CHEMISTRY	2	2	36330	36330	*	*	*	2	4	36330	33150	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	7	27	38423	38943	*	*	*	27	63	38629	38946	$44000	$38500	$32000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	1	1	41500	41500	*	*	*	2	4	34650	32575	*	*	*
PHYSICS	+	1	+	19000				+	2	+	27002			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	75	174						267	651					

MCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	4	11	$43850	$37791	*	*	*	16	39	$40244	$36954	*	*	*
MBA--TECH	3	4	62553	53665	*	*	*	7	19	47637	41935	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	24	27	55317	53146	$59000	$54500	$50000	45	63	50273	47161	$60000	$52000	$35000
MBA--TECH	7	11	60071	58816	*	*	*	20	28	60775	57814	70000	60000	49000
OVER 4 YEARS														
MBA--NON-TECH	10	36	58900	51290	*	*	*	18	56	53833	48890	*	*	*
MBA--TECH	18	29	61972	57183	*	*	*	24	36	56938	54147	70000	55500	45000
TOTALS	66	118						130	241					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	$30000				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	1	1	$40000	40000	*	*	*	1	1	$40000	40000	*	*	*
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	4	6	56060	55207	*	*	*	9	14	54871	54102	*	*	*
CIVIL	1	1	40008	40008	*	*	*	2	2	40504	40504	*	*	*
COMPUTER	+	1	+	60000				3	4	60800	60600	*	*	*
ELECTRICAL/ELECTRONIC	4	6	53954	55969	*	*	*	11	16	55756	56160	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				9	12	53151	52530	*	*	*
METALLURGICAL	+	1	+	54000				6	10	48323	50774	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	17	21	51160	50030	*	*	*	25	31	51721	50610	$55000	$52200	$50000
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				2	6	49020	52590	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	27	38						68	108					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28211 548 38500/26000	27000 1		23343 9		24000 1		26333 3	18000 1
BUSINESS ADMIN (INCL MGMT	31000 1	17750 2		19375 8	21400 2	27000 1	28000 1	26876 12	25000 1
ECONOM & FINANCE (BANKING	27900 5			22454 20 28000/17680	36000 2		18000 1	28008 13	
HUMAN RSRCS (incl LABOR R				18500 1					
MANAGEMENT INFO SYSTEMS				27450 2			28856 8	29000 1	
MARKETING/MARK MGMT (RESR				20000 3				28200 2	
ADVERTISING		19767 3				15142 1			
COMMUNICATIONS	26000 1	22550 2		17750 2		17750 4		17000 1	
JOURNALISM	26000 1	19000 1		14400 1		18198 10	17000 1		
TELECOMMUN/BROADCASTING						18000 1		34300 1	
FOREIGN LANGUAGES				14500 1					
LETTERS (incl English, Li		20000 1				17680 1	21760 1		23500 1
HISTORY						33496 1		26000 1	
POLITICAL SCIENCE/GOVT								33000 1	
PSYCHOLOGY				15000 1		17000 2	15000 1	29900 1	
SOCIOLOGY				15000 1					
SOCIAL SCIENCES-OTHER				14000 1				29000 1	
AEROSPACE & AERONAUTICAL								31000 1	
AGRICULTURAL									32500 1
ARCHITECTURAL									31110 2
BIOENGINEERING & BIOMEDIC						34200 1			
CHEMICAL								37460 10	38004 18
CIVIL								29774 13	29430 29 38100/27000

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
COMPUTER	33000 1					33300 2	31125 4	31314 7	
ELECTRICAL/ELECTRONIC	29000 1					33275 3	32100 2	34101 14	33913 17
INDUSTRIAL						34500 2	34000 1	31021 27 37162/28000	36900 1
MECHANICAL								33332 20 37000/31500	35573 19
MINING (INCL GEOLOGICAL)								31133 4	31800 2
NUCLEAR								33300 2	
ENGINEERING TECHNOLOGY								32000 2	29000 1
AGRIBUSINESS								17000 1	
ANIMAL SCIENCES								17500 2	
PLANT SCIENCES								24000 1	
COMPUTER SCIENCE	32500 2			29000 3		34800 3	30380 15	29680 18	
INFORMATION SCIENCES & SY	31132 3			30996 1				28000 1	
SYSTEMS ANALYSIS							32496 2		
HEALTH SCIENCES						18700 1			
ACTUARIAL	24500 2								
CHEMISTRY								29250 2	
GEOLOGY & GEOLOGICAL SCI									20500 2
MATHEMATICS	26000 1				14500 1		27000 1	30250 1	28200 1

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25514 10			25074 12		24000 1			
BUSINESS ADMIN (INCL MGMT	24375 8	18993 3	24183 3	22607 16		22881 45 37000/19000	20000 1		
ECONOM & FINANCE (BANKING	25154 13			21396 16	15600 1	22033 15			
MANAGEMENT INFO SYSTEMS	29500 1			27831 13					
MARKETING/MARK MGMT (RESR	17000 4	23650 2		27082 5		22306 44 28500/19500			
ADVERTISING									21800 1
COMMUNICATIONS	22000 1	20000 1	21600 3	20774 7		22973 8	12480 1		16000 1
JOURNALISM	17326 1			21400 1		20660 4			16180 5
HUMAN ECOLOGY (HOME ECONO						18000 1			
TEXTILES & CLOTHING						20700 5			
MERCHANDISING MANAGEMENT						19688 8			
FOREIGN LANGUAGES		41000 1	18000 1	24500 1		19000 2			17000 2
LETTERS (incl English, Li				22000 1		22250 4			
VISUAL & PERFORMING ARTS						15500 1			
HUMANITIES - OTHER		22000 1		21815 4		21125 4			
HISTORY									20800 1
POLITICAL SCIENCE/GOVT		20000 1		16000 1	20160 1	20500 2			
PSYCHOLOGY		20800 1	19500 1	27000 1		22333 3	17500 1		
SOCIOLOGY				22000 1		23500 1	18000 1		
SOCIAL SCIENCES-OTHER	20000 1			20000 1		20250 2			
AGRICULTURAL								28163 1	
COMPUTER				31667 3		27000 1			
ELECTRICAL/ELECTRONIC						27000 1			

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
INDUSTRIAL		35000 1							
ENGINEERING TECHNOLOGY				29793 1		25000 1			
COMPUTER SCIENCE	29120 5	26000 1		29050 21 31000/28000		24600 5			
INFORMATION SCIENCES & SY				29793 3					
HEALTH SCIENCES			16700 1						
ACTUARIAL	22000 1			32000 2					
BIOLOGICAL				31500 1		14500 2			
MATHEMATICS				28721 4					27000 1

AVERAGE SALARY OFFERS   MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	28600 2			29929 7	24500 1	22908 3	21189 5	19600 2	30000 1
BUSINESS ADMIN (INCL MGMT	16500 1	21833 3	28500 1	23933 3	25500 1	22000 1	21206 4	24000 1	26000 1
ECONOM & FINANCE (BANKING	12000 1					20867 3	19624 2		
MANAGEMENT INFO SYSTEMS				29900 1			23000 1		
MARKETING/MARK MGMT (RESR				21680 2			23612 2		26750 2
ADVERTISING								21500 1	
COMMUNICATIONS	16000 1	15000 1	22000 3		22140 2		18325 4	22500 1	
JOURNALISM					19600 1		19500 1	20000 1	
ELEMENTARY EDUCATION					20482 31 30000/13900				
PHYSICAL EDUCATION					27883 2				
FOREIGN LANGUAGES					22409 12				
LETTERS (incl English, Li					20350 4	24000 1			
VISUAL & PERFORMING ARTS					24551 9				
HUMANITIES - OTHER				20000 1	15000 1				
CRIMINAL JUSTICE							21900 2		21000 1
HISTORY					18522 3				
POLITICAL SCIENCE/GOVT					24400 1		22678 4		
PSYCHOLOGY	22000 1				17486 5		20800 1	21530 4	18900 2
SOCIOLOGY	20000 1					20000 1	19000 1		23300 2
SOCIAL SCIENCES-OTHER					21724 13	23312 7	20163 4		16000 1
AEROSPACE & AERONAUTICAL		32100 1	29000 1			28000 1			
AGRICULTURAL							23583 3		
CHEMICAL				35409 7					

AVERAGE SALARY OFFERS   MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
CIVIL		30700 1	28501 8	33833 3		28290 4	27713 32 30360/26064		
COMPUTER				34000 1	30120 1				
ELECTRICAL/ELECTRONIC				34358 28 36240/33500		27582 4			31500 1
INDUSTRIAL			30160 1	33100 2		29431 5	27850 1		30500 1
MECHANICAL		36867 3	36140 2	32337 11		27159 3	33000 1		
NUCLEAR				34757 7					
ENGINEERING TECHNOLOGY				31500 1					
COMPUTER SCIENCE		29000 1	31891 5	29480 5	27333 3		27000 1	28500 1	30000 2
HEALTH SCIENCES									38000 1
NURSING						28000 1		31482 16	
BIOLOGICAL						16800 1		23936 2	13000 1
CHEMISTRY		22500 1				24500 2	24720 1		
MATHEMATICS					22099 6	25000 1			

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING			27000 1				27433 3	21000 1	29537 6
BUSINESS ADMIN (INCL MGMT	18301 3			25000 1		24500 2	27000 2	24500 2	26200 2
ECONOM & FINANCE (BANKING						28250 2	29000 2		28575 6
MANAGEMENT INFO SYSTEMS							29400 2		30000 1
MARKETING/MARK MGMT (RESR							30000 1		29375 4
ADVERTISING									25750 2
COMMUNICATIONS			18913 3	21000 2		28000 1	24000 1		29500 2
JOURNALISM	17833 3	10800 1	17750 2	19000 1					
TELECOMMUN/BROADCASTING						20000 1			26000 1
ELEMENTARY EDUCATION			17300 1						
PHYSICAL EDUCATION			15500 1						
SPECIAL EDUCATION			21453 1						
LETTERS (incl English, Li				19000 1		17000 1			
VISUAL & PERFORMING ARTS	15750 2		31000 1						
HUMANITIES - OTHER	25000 1								
CRIMINAL JUSTICE			18500 1						
HISTORY			19238 1						
POLITICAL SCIENCE/GOVT	20000 1								
PSYCHOLOGY	12000 1		16586 11	21500 1					
SOCIOLOGY			16328 5	12000 1	28000 1				
SOCIAL SCIENCES-OTHER	15200 1		16017 4						22300 1
AEROSPACE & AERONAUTICAL					30893 6		33000 1		
AGRICULTURAL						31000 1	34557 7		

AVERAGE SALARY OFFERS   MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CHEMICAL						36720 5	39860 3		39496 91 42600/37800
CIVIL							36000 1	28500 3	
COMPUTER							32300 2		36550 2
ELECTRICAL/ELECTRONIC		32000 1			30925 8	36000 2	34619 16	33800 4	39100 4
INDUSTRIAL					31000 1	36900 2	34623 12	35053 3	34200 1
MECHANICAL					32733 3	33600 1	34524 73 43200/32000	35433 3	36768 19
ENGINEERING TECHNOLOGY					32750 2		34127 12		37020 3
INDUSTRIAL TECHNOLOGY							33000 1		
AGRIBUSINESS						22417 6			
ANIMAL SCIENCES						18485 4			
PLANT SCIENCES						20750 2			
NATURAL RESOURCES							24000 1		
OTHER AGRICULTURAL SCIENC	18000 1								
COMPUTER SCIENCE					35700 3		32000 2	25000 1	30300 1
BIOLOGICAL									24667 3
CHEMISTRY						20800 1			29690 14
GEOLOGY & GEOLOGICAL SCI					28000 1				

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	26731 4	27500 4	28900 5	28000 1				29733 3	28050 10
BUSINESS ADMIN (INCL MGMT		26500 3	23858 6	33000 2	22500 1			32000 1	27250 4
ECONOM & FINANCE (BANKING	29400 1		28800 5		24150 2		28180 2	30800 2	29601 5
MANAGEMENT INFO SYSTEMS			27500 4						
MARKETING/MARK MGMT (RESR	23580 5		26700 5				24000 1	22100 1	28500 2
ADVERTISING			23000 2	21000 1					
COMMUNICATIONS								28000 1	26000 1
TELECOMMUN/BROADCASTING	24000 1		20570 1				24000 1		
LETTERS (incl English, Li					27600 1				
HUMANITIES - OTHER			20000 1						
POLITICAL SCIENCE/GOVT					26000 1			23000 1	
PSYCHOLOGY								22800 1	
SOCIAL SCIENCES-OTHER	28500 1			30000 1					
AGRICULTURAL		36475 4	32500 4						
BIOENGINEERING & BIOMEDIC								25200 1	
CHEMICAL	36622 2	38250 2	38110 21 40800/37000	39776 21 41500/37500			36700 2	39870 20 41500/37518	40756 43 43700/39000
CIVIL					29640 1			31000 2	38167 3
COMPUTER	36050 8	34610 4		34800 1	33600 1				
ELECTRICAL/ELECTRONIC	34603 26 43000/32000	34304 42 40800/31500	36320 4	37083 6	35467 6		34664 3	37683 12	39511 9
INDUSTRIAL	34639 3	34293 8	28000 3	34975 4	33900 2			35250 2	35000 1
MECHANICAL	39500 2	34694 18	33987 6	37801 6	32883 13		34000 3	36549 16	37963 22 41000/36000
METALLURGICAL		32333 3			33013 8				
NUCLEAR									36000 1

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
PETROLEUM									42600 1
ENGINEERING TECHNOLOGY		31500 4							34750 2
ANIMAL SCIENCES			20000 1						
COMPUTER SCIENCE	33313 11	35720 5	31000 1	35498 2				30750 2	34411 9
INFORMATION SCIENCES & SY			23000 1						35600 1
CHEMISTRY									33000 1
MATHEMATICS		29700 1							33500 1

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING	26500	1			29208	4					24421	4	28313	8
BUSINESS ADMIN (INCL MGMT					25400	1	25000	1			24000	1	18667	3
ECONOM & FINANCE (BANKING													28600	5
MANAGEMENT INFO SYSTEMS					25000	1								
MARKETING/MARK MGMT (RESR	21050	2			26800	6			25000	2	14400	1	21700	4
COMMUNICATIONS	18500	1											31500	2
JOURNALISM													20000	1
TELECOMMUN/BROADCASTING													12500	1
LETTERS (incl English, Li					10400	1			21500	1			16200	1
CRIMINAL JUSTICE													24960	1
HISTORY													26000	1
POLITICAL SCIENCE/GOVT											27000	1		
PSYCHOLOGY													18750	2
AEROSPACE & AERONAUTICAL													36000	1
AGRICULTURAL													35350	2
BIOENGINEERING & BIOMEDIC					30000	1							28000	1
CHEMICAL							36250	2			40260	8	38892	5
CIVIL													29005	4
COMPUTER			30000	1										
ELECTRICAL/ELECTRONIC											34700	1	33423	7
INDUSTRIAL					34500	1					35473	3	34946	7
MECHANICAL					35325	4					37933	6	34116	19
METALLURGICAL													34980	1

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ENGINEERING TECHNOLOGY			34329 1				24000 1
COMPUTER SCIENCE		24000 1	14560 1				27833 3
COMPUTER PROGRAMMING						17000 1	
INFORMATION SCIENCES & SY							25000 1
SYSTEMS ANALYSIS				23000 1			
BIOLOGICAL							20000 1
CHEMISTRY						27000 2	

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28205 556 38500/26000	20590 10		21119 50 28500/14000	28700 4	19195 22 33496/13000	25432 13	27573 37 34300/25000	22167 3
BACHELOR - TECHNICAL	29540 10			29499 4	14500 1	32727 12	30816 25 37200/26500	31552 126 45000/28000	33154 93 41000/27500

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	23948 39 32000/17000	22808 10	21856 8	23596 80 30000/18000	17880 2	22067 150 37000/18000	16995 4		17350 10
BACHELOR - TECHNICAL	27933 6	30500 2	16700 1	29560 35 35000/27500		23100 10		28163 1	27000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	20529 7	20125 4	23625 4	26754 14	21403 86 32300/15000	22532 16	20903 31 28000/18000	21332 10	23090 10
BACHELOR - TECHNICAL		32129 7	30523 17	33684 65 39600/30600	24472 10	27224 22 36044/24000	27439 39 33000/25500	30531 19	28833 6

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17675 12	10800 1	17825 32 31000/13500	19786 7	28000 1	24357 7	27918 11	23333 3	28295 25 38000/22300
BACHELOR - TECHNICAL	18000 1	32000 1			31773 24 37400/28000	27698 24 39800/19500	34468 131 43200/32000	32654 14	37590 138 45000/32000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	25560 12	27071 7	26266 29 32000/20000	29000 5	24880 5		26090 4	27870 10	28205 22 33000/26500
BACHELOR - TECHNICAL	34821 52 46000/32000	34415 91 41200/31000	35061 41 40800/30000	38258 40 41500/34800	33401 31 38000/30680		34924 8	37338 55 41500/31800	38859 94 45000/35000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	21775 4		26033 13	25000 1	23833 3	23298 7	
BACHELOR - TECHNICAL		27000 2	31836 8	31833 3		36276 21 43200/34020	

AVERAGE SALARY OFFERS   MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32014 14			34250 2			37000 1		
MBA--TECH								33000 2	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				36000 1		31500 2			
MBA--TECH	18000 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH				31500 1			34000 1		36000 1
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							33000 1		37500 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	46000 1			59000 2					27000 1
MBA--TECH		39000 1		43000 1					41000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							45000 1

AVERAGE SALARY OFFERS   MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28164 544 38500/25992	26357 80 32100/21000	19996 2	25498 4	26590 6				28714 7
BUSINESS ADMIN (INCL MGMT		23257 7	14000 1	18667 3	16016 1				27380 10
ECONOM & FINANCE (BANKING	29000 1	26469 13	19763 6	25192 12			46000 1		28733 18
MARKETING/MARK MGMT (RESR				19300 2					
COMMUNICATIONS		26000 1		19000 1					18750 2
JOURNALISM		14903 2	14400 1						
FOREIGN LANGUAGES			14500 1						
PSYCHOLOGY			15000 1					27000 1	
SOCIOLOGY			15000 1						
SOCIAL SCIENCES-OTHER			14000 1						20000 2
ELECTRICAL/ELECTRONIC							38000 1		
ENGINEERING TECHNOLOGY	33000 1								

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGM	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		27300 1							
BUSINESS ADMIN (INCL MGMT	22375 4	23560 6	24113 4				30050 1		
ECONOM & FINANCE (BANKING	22500 6	23380 5	20333 3						
MARKETING/MARK MGMT (RESR	21000 1		25968 3						
ADVERTISING					26300 1		21800 1	17250 2	
COMMUNICATIONS	23000 1		22000 1			15000 1	18440 1	21383 5	19833 3
JOURNALISM					16000 3	17786 7	20000 1	16450 4	16600 4
TELECOMMUN/BROADCASTING						12500 1	18000 1		
FOREIGN LANGUAGES							18000 1		
LETTERS (incl English, Li	27600 1		22000 1		20000 1			20250 2	21760 1
HUMANITIES - OTHER			22420 3						
SOCIOLOGY		22000 1							
ELECTRICAL/ELECTRONIC		34400 1							
BIOLOGICAL			31500 1						
MATHEMATICS		14500 1					27000 1		

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							28750 2	42000 1	23533 3
BUSINESS ADMIN (INCL MGMT	17500 1		24200 5	28000 2	19750 2		23325 29 37000/18000	23471 6	33000 1
ECONOM & FINANCE (BANKING		23733 3	26500 4	17000 1			24029 12		15600 1
MARKETING/MARK MGMT (RESR			24221 18		19000 1		24277 48 32000/19400	26200 1	
ADVERTISING		32000 1			21500 1		20028 5		
COMMUNICATIONS		21000 4	22992 2				23024 17	16740 2	
JOURNALISM	27000 1	20000 2			21400 1		23000 1		
TELECOMMUN/BROADCASTING							23643 4		
TEXTILES & CLOTHING			20700 5						
MERCHANDISING MANAGEMENT		17000 1							
FOREIGN LANGUAGES			20000 1						
LETTERS (incl English, Li		18840 2					17650 4	19000 1	
HUMANITIES - OTHER		22000 1					20750 4	25000 1	
HISTORY		33496 1					20800 1		
POLITICAL SCIENCE/GOVT	27000 1						23000 2	22678 4	
PSYCHOLOGY		21000 2	23000 1		17500 1		18167 3	20000 1	
SOCIOLOGY		20000 1							
SOCIAL SCIENCES-OTHER			14500 1				26933 3	23000 2	
CHEMICAL							32500 1		
INDUSTRIAL							33030 6		
MECHANICAL					36500 1		31500 2		
MINING (INCL GEOLOGICAL)							30000 1		
ENGINEERING TECHNOLOGY							34329 1		

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
AGRIBUSINESS							27000 2		
ANIMAL SCIENCES							18000 1		
PLANT SCIENCES							20000 1		
NATURAL RESOURCES									24000 1
SYSTEMS ANALYSIS							32496 1		
HEALTH SCIENCES							18700 1		
BIOLOGICAL		18000 1					34000 1		
CHEMISTRY						27000 2	28495 8		
MATHEMATICS									25000 1

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING		20000 1	22000 1		12000 1				
COMMUNICATIONS					20000 1				
LETTERS (incl English, Li			24000 1						
CRIMINAL JUSTICE		24800 1							
PSYCHOLOGY			20800 1						
SOCIOLOGY		19000 1	20000 1						
SOCIAL SCIENCES-OTHER		18000 1	23312 7						
AEROSPACE & AERONAUTICAL							32167 3		30700 1
AGRICULTURAL							35500 11	21750 1	
ARCHITECTURAL							31110 2		
CHEMICAL							38220 5	34500 2	39406 30 42000/37500
CIVIL							28596 57 36000/26100	31160 18	36000 1
ELECTRICAL/ELECTRONIC							32931 15	32000 1	35414 40 45000/31992
INDUSTRIAL							29600 5	32375 2	35181 26 39600/33600
MECHANICAL			28476 1				33176 18	34000 3	35165 94 41000/31700
METALLURGICAL									32960 10
MINING (INCL GEOLOGICAL)								31133 4	33600 1
NUCLEAR							36000 1		
ENGINEERING TECHNOLOGY							33000 1		31511 8
COMPUTER SCIENCE							33000 1		33042 2
CHEMISTRY			24500 2					24650 2	
GEOLOGY & GEOLOGICAL SCI									28000 1

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
AEROSPACE & AERONAUTICAL			32100 1			32000 1		33330 2	28500 3
AGRICULTURAL					32500 1			31574 9	22000 1
BIOENGINEERING & BIOMEDIC					28000 1				29800 3
CHEMICAL		38620 5			40093 28 42800/38160		39272 142 43700/37000	39671 14	38567 30 43200/37000
CIVIL		31500 1			28500 1			29584 14	28665 11
COMPUTER	32294 13		34120 8	37420 2				33080 3	41000 2
ELECTRICAL/ELECTRONIC	35026 10	34366 25 41000/32000	34607 11	33222 14	30988 2	34850 8	38000 1	35215 38 45000/32750	34712 46 45000/31000
INDUSTRIAL	35831 2						35250 2	32943 10	32428 23 37200/28000
MECHANICAL	26500 2	34745 4		35167 3	36608 12	34540 6	37631 7	35636 69 43200/32000	34725 41 40500/30600
METALLURGICAL								34980 1	31500 1
NUCLEAR		34750 6		33600 1				34800 1	
PETROLEUM									42600 1
ENGINEERING TECHNOLOGY		31500 1				33132 1	37500 2	33843 7	31975 4
INDUSTRIAL TECHNOLOGY								33000 1	
COMPUTER SCIENCE	37200 1		33218 11	31850 2				34900 1	35460 5
BIOLOGICAL							20000 1		
CHEMISTRY					30660 5	24720 1			34200 1
MATHEMATICS	29700 1					28200 1			

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	24000 1								
COMMUNICATIONS	22500 1								
CRIMINAL JUSTICE	21000 1								
PSYCHOLOGY	17000 1			37440 1					16833 6
SOCIAL SCIENCES-OTHER									24500 1
HEALTH SCIENCES				38000 1					
NURSING	36700 1			30938 16					
BIOLOGICAL							13000 1		27500 2

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					27198 4				
BUSINESS ADMIN (INCL MGMT					27751 4		25000 1		23500 2
ECONOM & FINANCE (BANKING						27000 3	20000 2		
MANAGEMENT INFO SYSTEMS					27750 2	28045 28 30000/26000	28667 3		
COMMUNICATIONS	20800 1		18150 2						
JOURNALISM	17750 2	19600 1	19000 1						
TELECOMMUN/BROADCASTING									20000 1
PHYSICAL EDUCATION				15500 1					
SPECIAL EDUCATION		21453 1							
FOREIGN LANGUAGES						18000 1			
VISUAL & PERFORMING ARTS			31000 1						
CRIMINAL JUSTICE				18500 1					
HISTORY	19238 1					26000 1			
PSYCHOLOGY	22000 2	16243 7	21500 1	14250 3					
SOCIOLOGY		11378 1	12000 1	19477 6					
SOCIAL SCIENCES-OTHER		17889 3		14350 3					
COMPUTER					31600 3		32500 1		
ELECTRICAL/ELECTRONIC					27000 1	29000 1			
INDUSTRIAL						32167 3			
ENGINEERING TECHNOLOGY							33530 2		
AGRIBUSINESS									18667 3
ANIMAL SCIENCES									18490 6
PLANT SCIENCES									22750 2

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
OTHER AGRICULTURAL SCIENC									18000 1
COMPUTER SCIENCE					29093 58 36500/25000	30574 17	30547 25 37800/28000		
COMPUTER PROGRAMMING					17000 1				
INFORMATION SCIENCES & SY					28637 5	31132 3	29793 1		
SYSTEMS ANALYSIS							27748 2		
ACTUARIAL								27000 5	
BIOLOGICAL									16800 1
MATHEMATICS					26000 1	29750 2	30250 1	29628 3	

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		30314 7		16000 1					
BUSINESS ADMIN (INCL MGMT		27045 11	18267 3	22170 48 31000/17000			21000 1		25500 1
ECONOM & FINANCE (BANKING		28373 15		21464 14			19248 1		
HUMAN RSRCS (incl LABOR R				18500 1					
MANAGEMENT INFO SYSTEMS		28000 2							
MARKETING/MARK MGMT (RESR		28200 2		21182 24 29532/18000					
COMMUNICATIONS				21530 10					22140 2
JOURNALISM			26000 1	19535 4					
TELECOMMUN/BROADCASTING		34300 1							
ELEMENTARY EDUCATION									20383 32 30000/13900
PHYSICAL EDUCATION									27883 2
HUMAN ECOLOGY (HOME ECONO				18000 1					
MERCHANDISING MANAGEMENT				20071 7					
FOREIGN LANGUAGES				27833 3			16000 1		22409 12
LETTERS (incl English, Li				23250 2					20350 4
VISUAL & PERFORMING ARTS			15500 1						22951 11
HUMANITIES - OTHER				20500 3					15000 1
CRIMINAL JUSTICE				24960 1		19000 1			
HISTORY		26000 1							18522 3
POLITICAL SCIENCE/GOVT		33000 1	20000 1	21333 3		20160 1	16000 1		24400 1
PSYCHOLOGY		22950 2		19263 6				17428 1	
SOCIOLOGY			18000 1	25750 2					
SOCIAL SCIENCES-OTHER		29000 1		26000 1					21009 13

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
AEROSPACE & AERONAUTICAL		31000 1							
CHEMICAL		40500 1						40750 2	
CIVIL		28000 1							
COMPUTER		30886 7							
ELECTRICAL/ELECTRONIC		33100 5		35425 2					
INDUSTRIAL		30963 16							
MECHANICAL		32654 7		34000 3					
NUCLEAR		33000 1							
ENGINEERING TECHNOLOGY		32750 2		29793 1					
AGRIBUSINESS				20750 2					
COMPUTER SCIENCE		30262 10							
INFORMATION SCIENCES & SY		29498 2							
HEALTH SCIENCES				16700 1					
BIOLOGICAL				14624 3					
CHEMISTRY		30000 1						27850 2	
GEOLOGY & GEOLOGICAL SCI		20500 2							
MATHEMATICS				27000 1					22099 6

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28166 545 38500/25992	25935 103 33000/20000	17534 14	23541 22 30800/19000	25079 7		46000 1	27000 1	27423 39 33000/21000
BACHELOR - TECHNICAL	33000 1						38000 1		

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	22777 13	23658 13	23108 15		18860 5	16889 9	21048 6	19055 13	18458 8

AVERAGE SALARY OFFERS MARCH 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19923 6	16907 13	19967 6	16905 14	27530 10	27583 33 30000/26000	25167 6		22333 3
BACHELOR - TECHNICAL					28919 69 36500/24000	30698 26 36200/26000	30587 32 37800/28000	27986 8	19018 13

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL /	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28277 43 34300/26000	19186 7	21626 131 41000/16640		19580 2	18062 4	17428 1	21325 82 32300/15200
BACHELOR - TECHNICAL		31005 56 40500/29000		25517 13				34300 4	22099 6

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 3 April 1992

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
Teikyo Westmar College
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1992 through April 6, 1992) and cumulatively (September 1, 1991, and April 6, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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MCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	71	257	$27883	$26842	$31000	$28000	$24240	733	1618	$27894	$27230	$30500	$28000	$24600
BUSINESS ADMIN (INCL MGMT	38	87	22417	24912	30200	20800	15000	193	483	23244	24467	30000	23000	17000
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	73	126	27601	27877	32400	27000	21000	197	443	25906	26254	31000	26000	18435
HOTEL/RESTAURANT MGMT.	32	39	21048	21261	25000	21550	17600	32	60	21048	20747	25000	21550	17600
HUMAN RSRCS (incl LABOR R	1	2	18000	23400	*	*	*	2	27	18250	23977	*	*	*
MANAGEMENT INFO SYSTEMS	15	18	28928	29662	*	*	*	50	128	28333	28627	32000	28750	25000
MARKETING/MARK MGMT (RESR	18	43	26783	25781	*	*	*	118	374	23990	24033	30000	24000	19000
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				11	27	21477	20736	*	*	*
COMMUNICATIONS	4	4	24400	24400	*	*	*	62	117	21597	21503	27000	21000	16000
JOURNALISM	7	12	17686	18967	*	*	*	43	61	18194	18822	24000	18000	13000
TELECOMMUN/BROADCASTING	+	+	+	+				8	12	22421	20073	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	8	30	20832	21015	*	*	*	40	142	20473	20177	25575	21189	13646
PRE-ELEMENTARY EDUCATION	7	7	18387	18387	*	*	*	7	10	18387	18941	*	*	*
PHYSICAL EDUCATION	+	1	+	11000				3	20	23755	22375	*	*	*
SPECIAL EDUCATION	1	11	18000	22861	*	*	*	2	25	19727	22435	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	19190				1	19	18000	20155	*	*	*
TEXTILES & CLOTHING	3	5	19213	19328	*	*	*	9	17	20143	23038	*	*	*
MERCHANDISING MANAGEMENT	+	3	+	15667				8	17	19688	19853	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				20	24	21945	21894	25000	21138	18000
LETTERS (incl English, Li	3	18	23167	26060	*	*	*	23	71	20893	22022	26500	21200	16200
VISUAL & PERFORMING ARTS	+	4	+	17625				13	38	22997	21914	*	*	*
HUMANITIES - OTHER	7	10	30086	27610	*	*	*	20	37	24218	23395	30000	21750	15000
SOCIAL SCIENCES														
CRIMINAL JUSTICE	4	5	29250	27200	*	*	*	9	20	25029	21789	*	*	*
HISTORY	7	11	21714	23882	*	*	*	15	32	22207	22941	*	*	*
POLITICAL SCIENCE/GOVT	6	24	21567	25081	*	*	*	21	63	22413	23722	26000	21500	20000
PSYCHOLOGY	10	17	24110	22682	*	*	*	51	87	19945	20061	28200	18700	14000
SOCIOLOGY	3	3	23467	23467	*	*	*	19	27	19797	19198	*	*	*
SOCIAL SCIENCES-OTHER	1	7	32000	28743	*	*	*	40	78	21445	22140	28500	21299	14500
ENGINEERING														
AEROSPACE & AERONAUTICAL	7	10	30870	31589	*	*	*	19	50	31082	31899	*	*	*
AGRICULTURAL	2	2	34800	34800	*	*	*	25	26	32821	32804	37000	34000	28163
ARCHITECTURAL	+	1	+	28500				2	28	31110	29423	*	*	*
BIOENGINEERING & BIOMEDIC	1	1	31000	31000	*	*	*	5	7	29680	29251	*	*	*
CHEMICAL	52	132	39425	39435	41200	39650	37000	312	572	39268	39332	41500	39600	37000
CIVIL	21	39	29283	30141	30700	30000	27600	125	295	29274	30024	32500	28500	26064
COMPUTER	22	31	33336	33824	35616	34350	30000	61	102	33209	33432	36000	33600	30000
ELECTRICAL/ELECTRONIC	73	142	34972	34603	37600	35040	32000	295	658	34675	34231	38000	34850	31000

continued

MCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	4	+	$30941				+	5	+	$31653			
INDUSTRIAL	39	70	$33346	32610	$36798	$33600	$30000	134	245	$33101	32991	$36060	$34010	$29000
MECHANICAL	78	166	34499	35132	37800	35000	31000	351	771	34884	34967	38400	35000	31000
METALLURGICAL	6	7	36000	35571	*	*	*	18	29	34004	33482	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				6	16	31355	32586	*	*	*
NUCLEAR	2	3	30750	32133	*	*	*	12	20	33950	34436	*	*	*
PETROLEUM	+	11	+	38216				1	37	42600	40511	*	*	*
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	11	13	30660	30405	*	*	*	42	208	32297	30971	36060	33366	25000
INDUSTRIAL TECHNOLOGY	+	+	+	+				1	5	33000	26640	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	2	+	27000				7	57	21643	24104	*	*	*
ANIMAL SCIENCES	+	+	+	+				7	12	18420	18400	*	*	*
PLANT SCIENCES	+	+	+	+				3	6	21833	23250	*	*	*
NATURAL RESOURCES	+	3	+	19467				1	11	24000	22621	*	*	*
OTHER AGRICULTURAL SCIENC	+	3	+	19833				1	22	18000	22489	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	44	78	29959	30647	35000	29793	26000	177	373	30335	30952	36000	30000	26000
COMPUTER PROGRAMMING	+	15	+	33093				1	24	17000	30308	*	*	*
INFORMATION SCIENCES & SY	+	8	+	32975				11	39	29579	30043	*	*	*
SYSTEMS ANALYSIS	1	1	32000	32000	*	*	*	4	9	29998	29087	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	9	15	32778	31427	*	*	*	9	21	32778	31067	*	*	*
HEALTH SCIENCES	+	1	+	22000				3	17	24467	22956	*	*	*
NURSING	10	10	31900	31900	*	*	*	27	58	31508	29494	40000	30000	25064
PHARMACY	+	+	+	+				+	34	+	40744			
SCIENCES														
ACTUARIAL	4	4	34271	34271	*	*	*	9	9	30231	30231	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	19	+	26956			
BIOLOGICAL	1	4	26000	25875	*	*	*	12	26	21514	24641	*	*	*
CHEMISTRY	4	8	21486	24493	*	*	*	28	45	27290	27925	32796	27000	22500
GEOLOGY & GEOLOGICAL SCI	+	1	+	27564				3	8	23000	26846	*	*	*
MATHEMATICS	4	9	32030	31513	*	*	*	23	68	26815	27271	33500	27000	22000
PHYSICS	1	1	31200	31200	*	*	*	1	5	31200	29160	*	*	*
OTHER PHYSICAL & EARTH SC	+	2	+	25000				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	711	1544						3485	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	49	206	$27413	$26960	$30500	$27600	$24000	595	1356	$28112	$27513	$30696	$28000	$25500
ACCOUNTING (PRIVATE)	22	54	27485	26693	31000	28000	24000	125	291	26208	25739	30000	27500	20400
COMMERCIAL BANKING (CNSMR	4	10	18625	21090	*	*	*	18	40	17776	19634	*	*	*
COMMERCIAL BANKING (LENDG	10	13	27050	26500	*	*	*	32	47	24637	24372	28500	25000	20000
INVESTMT BANKING (CORP FN	2	11	27500	33682	*	*	*	9	24	25617	30690	*	*	*
INVESTMT BANKNG (M & A)	+	2	+	31250				+	2	+	31250			
INVESTMT BANKG (REAL EST)	+	+	+	+				2	3	42000	32667	*	*	*
INVESTMT BANKG (SALES & T	+	2	+	20500				1	14	27000	24938	*	*	*
FINANCIAL/TREASURY ANALYS	24	57	28602	29564	31500	28150	25000	63	161	27872	28128	32000	28500	23000
PORTFOLIO MGMT/BROKERAGE	3	7	19291	23739	*	*	*	16	27	22123	23158	*	*	*
UNDERWRITING	4	7	24525	23443	*	*	*	19	40	23924	23733	*	*	*
INSURANCE - CLAIMS	3	4	23227	24545	*	*	*	19	41	23568	23447	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	4	15000	15125	*	*	*	1	15	15000	18540	*	*	*
MEDIA PLANNING	2	2	29500	29500	*	*	*	7	9	21900	21144	*	*	*
REPORTING	2	2	13500	13500	*	*	*	11	15	16273	16640	*	*	*
PRODUCTION	+	1	+	38000				7	22	21899	23968	*	*	*
PUBLIC RELATIONS	+	+	+	+				13	29	19055	20735	*	*	*
WRITING / EDITING	1	7	25000	29112	*	*	*	9	25	19184	23143	*	*	*
MARKETING														
ADVERTISING	1	3	24000	19833	*	*	*	4	20	23875	21608	*	*	*
BRAND/PRODUCT MANAGEMENT	3	5	23200	22920	*	*	*	22	53	22135	24937	27000	20750	17680
BUYER/MERCHANDISING	4	9	23625	23500	*	*	*	41	65	23523	23910	28000	23000	20000
DISTRIBUTION	3	3	23403	23403	*	*	*	6	21	23868	24660	*	*	*
MARKET RESEARCH	3	7	25000	26229	*	*	*	10	32	23040	23935	*	*	*
PURCHASING	+	+	+	+				2	9	27000	29356	*	*	*
SALES	24	51	24628	24565	31400	24750	15000	185	430	24360	24539	32000	24500	17000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	1	25000	25000	*	*	*	20	28	23411	22114	26200	23605	18824
FINANC,TAXA, MONETARY POL	+	3	+	23333				7	30	24029	24763	*	*	*
ECONOMIC PROGRAMS	1	1	20000	20000	*	*	*	1	3	20000	25500	*	*	*
LAW ENFORCEMENT	5	6	30560	28633	*	*	*	9	18	26067	23051	*	*	*
MILITARY	16	17	20475	21182	*	*	*	30	43	21835	22911	26000	21800	16800
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	1	1	40000	40000	*	*	*	3	8	24000	27459	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	24	45	31603	33452	36000	32000	27960	143	356	31258	32223	36400	31000	27000
ENVIRONMENTAL/SANITATION	4	14	29611	32327	*	*	*	37	77	30883	31481	36900	30000	27000
MANUFACTURING/INDUSTRIAL	57	86	36098	36027	39500	35400	33300	271	468	35619	34983	39600	35500	31720
SYSTEMS / PROGRAMMING	8	21	30663	32936	*	*	*	37	79	32620	32609	37200	33000	28000
POWER SYSTEMS	6	11	33735	33946	*	*	*	48	94	34691	34505	36500	34750	32000
SOFTWARE DESIGN & DEVELOP	8	25	33965	33943	*	*	*	39	107	33919	33767	38200	34800	28000
HARDWARE DESIGN & DEVELOP	+	9	+	33997				22	63	33761	33484	36000	34350	31200

continued

MCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	8	23	$35975	$34446	*	*	*	58	112	$37138	$35177	$41000	$38130	$31500
TESTING	6	7	33463	33840	*	*	*	24	59	33536	31693	36300	34900	32000
PROCESS ENGINEERING	34	96	39134	39487	$41000	$39000	$37000	189	411	39016	39096	41280	39000	36900
PROJECT ENGINEERING	12	52	36342	35370	*	*	*	182	464	34928	34989	40200	35000	30000
OTHER ENGINEERING	129	211	33727	34029	37860	34300	29500	301	714	34159	33683	39264	34800	28500
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	1	21000	21000	*	*	*	6	12	23700	22675	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				+	5	+	24684			
NURSES / PERSONAL CARE	10	11	31900	31273	*	*	*	28	63	31766	29142	40000	30000	25064
OCCUPATIONAL THERAPY	4	9	27500	29588	*	*	*	4	18	27500	29348	*	*	*
PHARMACIST	+	+	+	+				+	32	+	40916			
PHYSICAL THERAPY	4	4	35750	35750	*	*	*	5	6	31200	31000	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	2	-9	27000	18764	*	*	*	11	35	21318	19800	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	5	10000	17500	*	*	*	7	19	18505	18947	*	*	*
COUNSELING	2	2	20800	20800	*	*	*	15	29	17426	16782	*	*	*
FUNDRAISING / DEVELOPMENT	1	1	15000	15000	*	*	*	7	15	19257	21420	*	*	*
SOCIAL WORK	3	3	17367	17367	*	*	*	17	31	16986	17092	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	20	38	29932	30126	31500	29897	27600	99	234	28983	29695	33500	29500	25000
INFORMATION SYSTEMS	7	16	27571	29400	*	*	*	66	117	28809	29272	34000	29000	25000
SYSTEMS ANALYSIS & DESIGN	23	40	31735	32839	34300	32000	26000	61	156	30487	31537	34320	30200	25000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	5	6	33417	33264	*	*	*	13	18	30074	29387	*	*	*
AGRICULTURE/NAT'L RESOURC	+	7	+	20414				16	52	19640	21944	*	*	*
ARCHITECTURE	+	+	+	+				+	13	+	23962			
CONSULTING	55	96	30707	30459	35000	31000	26500	154	259	30137	30030	34000	30000	26000
HUMAN RESRCS /INDUS RELS	8	10	32075	30260	*	*	*	15	35	26060	26109	*	*	*
MANAGEMENT TRAINEE	55	109	21491	23739	29120	21000	15600	199	580	21843	22890	28000	21200	16000
MATH/STATISTICIANS	1	2	27120	31060	*	*	*	1	16	27120	24258	*	*	*
PARALEGAL	+	10	+	21755				2	16	19580	20672	*	*	*
RESEARCHERS NON-TECHNICAL	3	5	38860	31516	*	*	*	7	10	26975	24383	*	*	*
RESEARCHERS - TECHNICAL	4	7	24875	26071	*	*	*	9	22	28236	27370	*	*	*
TEACHING	17	57	20845	21694	*	*	*	105	321	21291	21474	26000	21561	15000
TOTALS	711	1544						3485	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	11	$27500	$30588	*	*	*	7	106	$30929	$30929	*	*	*
MBA--NON-TECH	4	12	36800	35946	*	*	*	33	101	35239	33061	$46000	$33000	$29000
MBA--TECH	1	2	50000	52500	*	*	*	8	25	37750	38381	*	*	*
MS-BUSINESS	2	2	55000	55000	*	*	*	2	5	55000	42836	*	*	*
ECONOMICS & FINANCE (BANK	+	6	+	49167				10	30	42020	38205	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				2	6	34210	31577	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	27600				1	4	32500	29345	*	*	*
MARKETING/MKTNG MGT (RESE	+	1	+	39000				2	5	45150	37660	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	1	1	29500	29500	*	*	*	1	3	29500	22279	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	8	+	28394			
ELEMENTARY EDUCATION	+	+	+	+				+	14	*	26497			
PHYSICAL EDUCATION	+	+	+	+				1	2	37000	29854	*	*	*
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	5	+	25726				1	8	26117	23535	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	3	+	32000				1	10	27836	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				2	7	27250	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	+	+	+				1	6	23000	24068	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	3	39000	37167	*	*	*	5	13	39230	38268	*	*	*
AGRICULTURAL	+	+	+	+				2	2	36400	36400	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	42000				3	5	35867	34920	*	*	*
CHEMICAL	2	13	40800	39304	*	*	*	17	29	41147	40305	*	*	*
CIVIL	11	17	34084	35084	*	*	*	45	57	35704	35465	43500	34320	30000
COMPUTER	1	6	42000	42667	*	*	*	8	17	39113	40494	*	*	*
ELECTRICAL/ELECTRONIC	13	32	42355	42101	*	*	*	56	114	40376	40385	44200	40380	34840
INDUSTRIAL	6	7	40267	39514	*	*	*	13	22	39146	38070	*	*	*
MECHANICAL	23	36	40869	39790	$45000	$41016	$37800	64	100	39878	38917	44800	39800	36120
METALLURGICAL	1	1	40800	40800	*	*	*	3	3	38433	38433	*	*	*

continued

MCPA REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				1	1	$30000	$30000	*	*	*
NUCLEAR	3	3	$37267	$37267	*	*	*	4	4	37175	37175	*	*	*
PETROLEUM	+	+	+	+				4	4	43600	43600	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	15300				5	6	23994	22545	*	*	*
HEALTH SCIENCES	+	+	+	+				2	11	25000	25579	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	2	2	22300	22300	*	*	*	3	4	22200	23650	*	*	*
CHEMISTRY	2	4	37800	33900	*	*	*	4	8	37065	33525	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	16	33	41900	41508	*	*	*	43	96	39846	39827	$46000	$40640	$34000
SCIENCES														
GEOLOGICAL (INCL'GEOPHYS)	3	6	33000	36700	*	*	*	3	17	33000	37059	*	*	*
MATHEMATICS (INCL ACTUARI	+	+	+	+				2	4	34650	32575	*	*	*
PHYSICS	+	1	+	36500				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	93	210						360	861					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/92 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	5	20	$63340	$47975	*	*	*	21	59	$45743	$40690	$56000	$45000	$32000
MBA--TECH	+	8	+	52275				7	27	47637	44999	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	16	24	54863	53138	*	*	*	61	87	51477	48810	60000	52500	36000
MBA--TECH	19	29	56442	55566	*	*	*	39	57	58664	56670	70000	55000	50000
OVER 4 YEARS														
MBA--NON-TECH	13	20	56232	55601	*	*	*	31	76	54839	50656	65000	54000	45500
MBA--TECH	11	20	55636	54960	*	*	*	35	56	56529	54438	70000	55000	45000
TOTALS	64	121						194	362					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	1	2	$63804	$52902	*	*	*	1	2	$63804	52902	*	*	*
ECONOMICS	+	1	+	46000				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				1	1	40000	40000	*	*	*
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	2	3	57900	57267	*	*	*	11	17	55422	54661	*	*	*
CIVIL	+	+	+	+				2	2	40504	40504	*	*	*
COMPUTER	+	+	+	+				3	4	60800	60600	*	*	*
ELECTRICAL/ELECTRONIC	2	6	57000	57250	*	*	*	13	22	55947	56457	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	2	+	54000				9	14	53151	52740	*	*	*
METALLURGICAL	5	5	50700	50700	*	*	*	11	15	49404	50749	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	1	1	52000	52000	*	*	*	1	1	52000	52000	*	*	*
CHEMISTRY	6	8	51839	51833	*	*	*	31	39	51744	50861	$55000	$52000	$50000
GEOLOGICAL (INCL GEOPHYS)	+	1	+	48000				2	7	49020	51934	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	35500				+	3	+	40867			
POLYMER	1	1	50400	50400	*	*	*	1	1	50400	50400	*	*	*
TOTALS	18	32						86	140					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28190 596 38500/26000	27000 1		23343 9		24000 1		27167 6	18000 1
BUSINESS ADMIN (INCL MGMT	31000 1	17750 2		19833 9	21400 2	27900 2	28000 1	27037 14	25000 1
ECONOM & FINANCE (BANKING	25729 7			23862 32 29000/21000	33429 7		33213 3	28387 31 37000/26000	
HUMAN RSRCS (incl LABOR R				18250 2					
MANAGEMENT INFO SYSTEMS	28000 2			27450 2			28983 9	26833 3	
MARKETING/MARK MGMT (RESR				20000 3				28650 6	
ADVERTISING		19767 3				15142 1			
COMMUNICATIONS	26000 1	22550 2		17750 2		17750 4		17000 1	
JOURNALISM	26000 1	19000 1		14400 1		18415 12	17000 1		
TELECOMMUN/BROADCASTING						18000 1		34300 1	
ELEMENTARY EDUCATION							20000 1		
FOREIGN LANGUAGES				14500 1					
LETTERS (incl English, Li		20000 1				17680 1	21760 1		23500 1
HUMANITIES - OTHER							30000 1		
HISTORY						33496 1		26000 1	
POLITICAL SCIENCE/GOVT					27000 1			33000 1	
PSYCHOLOGY				13500 2		17000 2	15000 1	29900 1	
SOCIOLOGY		29000 1		15000 1					
SOCIAL SCIENCES-OTHER				14000 1				30500 2	
AEROSPACE & AERONAUTICAL								31500 3	
AGRICULTURAL									32500 1
ARCHITECTURAL									31110 2
BIOENGINEERING & BIOMEDIC						34200 1			

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CHEMICAL								37733 12	38004 18
CIVIL								29637 15	29408 35 38100/27000
COMPUTER	33000 1					33300 2	30417 6	32493 14	
ELECTRICAL/ELECTRONIC	29000 1					33975 7	32100 2	34196 20 45000/31500	33963 22 40020/32000
INDUSTRIAL						34500 2	34000 1	31396 38 43000/28000	36900 1
MECHANICAL			30160 1		30000 1			32906 25 37000/31000	35573 19
MINING (INCL GEOLOGICAL)								31133 4	31800 2
NUCLEAR	33000 1							33300 2	
ENGINEERING TECHNOLOGY								32000 2	26000 2
AGRIBUSINESS								17000 1	
ANIMAL SCIENCES								17500 2	
PLANT SCIENCES								24000 1	
COMPUTER SCIENCE	32500 2			29883 6		34800 3	29806 17	29930 25 33000/28500	
INFORMATION SCIENCES & SY	31132 3			30996 1				28000 1	
SYSTEMS ANALYSIS							32496 2	32000 1	
HEALTH SCIENCES						18700 1			
ACTUARIAL	24500 2								
CHEMISTRY								28548 3	
GEOLOGY & GEOLOGICAL SCI									20500 2
MATHEMATICS	26000 1				14500 1		27060 2	33625 2	28200 1

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25514 10			24992 14		24600 2			
BUSINESS ADMIN (INCL MGMT	24375 8	18993 3	21550 7	23672 21 31200/20000		21642 58 37000/16000	20000 1		
ECONOM & FINANCE (BANKING	25917 18			21404 21 25200/18000	15600 1	21761 18			
HOTEL/RESTAURANT MGMT.		17600 2	19040 16			23000 1			
MANAGEMENT INFO SYSTEMS	29500 1			27879 14					
MARKETING/MARK MGMT (RESR	18200 5	23650 2		27082 5		22423 46 28500/19500			
ADVERTISING									21800 1
COMMUNICATIONS	22000 1	20000 1	21600 3	20939 8		23378 10	12480 1		16000 1
JOURNALISM	17326 1			21400 1		20660 4			16843 7
HUMAN ECOLOGY (HOME ECONO						18000 1			
TEXTILES & CLOTHING						20143 8			
MERCHANDISING MANAGEMENT						19688 8			
FOREIGN LANGUAGES		41000 1	18000 1	24500 1		19000 2			17000 2
LETTERS (incl English, Li				22000 1		22250 4			
VISUAL & PERFORMING ARTS						15500 1			
HUMANITIES - OTHER	50000 1	22000 1		23452 5		19900 5			
HISTORY				31000 1					20800 1
POLITICAL SCIENCE/GOVT	18000 1	20000 1		16000 1	20160 1	20500 2			
PSYCHOLOGY		20800 1	19500 1	27000 1		24067 6	17500 1		
SOCIOLOGY				22000 1		23500 1	18000 1		
SOCIAL SCIENCES-OTHER	20000 1			20000 1		20250 2			
AGRICULTURAL								28163 1	
COMPUTER				31667 3		27000 1			

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ELECTRICAL/ELECTRONIC						27000 1			
INDUSTRIAL		35000 1							
ENGINEERING TECHNOLOGY				29793 1		22000 2			
COMPUTER SCIENCE	29150 6	26000 2		28923 28 31000/27600		25226 7			
INFORMATION SCIENCES & SY				29793 3					
HEALTH SCIENCES			16700 1						
ACTUARIAL	22000 1			33514 6					
BIOLOGICAL				31500 1		14500 2			
MATHEMATICS	30000 1			28721 4					27000 1

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	28600 2		31750 2	29929 7	24500 1	22908 3	21189 5	22067 3	30000 1
BUSINESS ADMIN (INCL MGMT	16500 1	21833 3	28500 1	23933 3	26250 2	20200 4	19539 6	24000 1	26000 1
ECONOM & FINANCE (BANKING	12000 1					21650 4	21416 3	21000 2	
HOTEL/RESTAURANT MGMT.			23829 7	27180 1		18000 1			
MANAGEMENT INFO SYSTEMS				29900 1		24000 1	23000 1		
MARKETING/MARK MGMT (RESR				23720 3			23612 2		26750 2
ADVERTISING								21500 1	
COMMUNICATIONS	16000 1	15000 1	22000 3		22140 2		18325 4	22500 1	
JOURNALISM					19600 1	16800 1	17250 2	20000 1	
ELEMENTARY EDUCATION					20787 37 30000/13900				
PRE-ELEMENTARY EDUCATION					18387 7				
PHYSICAL EDUCATION					27883 2				
SPECIAL EDUCATION					18000 1				
FOREIGN LANGUAGES					22409 12				
LETTERS (incl English, Li					20350 4	24000 1			
VISUAL & PERFORMING ARTS					24551 9				
HUMANITIES - OTHER				20000 1	15000 1	40000 1			
CRIMINAL JUSTICE							29760 5		16500 2
HISTORY					20391 4	18000 3			
POLITICAL SCIENCE/GOVT					24400 1	22200 2	22142 5		20000 1
PSYCHOLOGY	22000 1				19271 6	30000 1	26400 2	23104 5	17800 3
SOCIOLOGY	20000 1					20000 1	22400 2		20733 3
SOCIAL SCIENCES-OTHER					21724 13	23312 7	20163 4		16000 1

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
AEROSPACE & AERONAUTICAL		32100 1	29000 1			28238 2			
AGRICULTURAL							23583 3		
CHEMICAL				35409 7				35000 1	
CIVIL		30700 1	28440 11	33000 4		28290 4	27940 38 30500/26064		
COMPUTER		32500 1		34400 2	30060 2				
ELECTRICAL/ELECTRONIC		34100 1		34343 33 36240/33500		27665 5			31500 1
INDUSTRIAL			31280 2	33100 2		29431 5	27850 1		30500 1
MECHANICAL		36867 3	36140 2	32251 14		27202 4	33000 1		32000 1
NUCLEAR				34757 7		28500 1			
ENGINEERING TECHNOLOGY				30606 2					
COMPUTER SCIENCE		34500 2	31891 5	29080 7	26650 4	22000 3	27480 2	28500 1	30000 2
ALLIED HEALTH								30250 4	34800 5
HEALTH SCIENCES									38000 1
NURSING						27000 2		31863 24 42000/25064	32000 1
BIOLOGICAL						16800 1		24624 3	13000 1
CHEMISTRY		22500 1				23533 3	24720 1		
MATHEMATICS					23799 7	25000 1			
PHYSICS				31200 1					

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	28000 1		27000 1	35000 1	22980 2	30500 1	26160 5	21000 1	29537 6
BUSINESS ADMIN (INCL MGMT	18301 3			25000 1		25667 3	32250 4	24500 2	28100 4
ECONOM & FINANCE (BANKING					27000 1	26500 4	35625 4		28575 6
MANAGEMENT INFO SYSTEMS							29400 2		32640 3
MARKETING/MARK MGMT (RESR						40800 1	30000 1		29700 5
ADVERTISING									25750 2
COMMUNICATIONS			18913 3	21000 2		28000 1	24000 1		29500 2
JOURNALISM	17833 3	10800 1	17750 2	19000 1					
TELECOMMUN/BROADCASTING						20000 1			26000 1
ELEMENTARY EDUCATION			17300 1						
PHYSICAL EDUCATION			15500 1						
SPECIAL EDUCATION			21453 1						
LETTERS (incl English, Li			10000 1	19000 1		17000 1			
VISUAL & PERFORMING ARTS	15750 2		31000 1						
HUMANITIES - OTHER	25000 1								
CRIMINAL JUSTICE			18500 1						
HISTORY			19238 1						
POLITICAL SCIENCE/GOVT	20000 1								
PSYCHOLOGY	12000 1		16579 12	21500 1					
SOCIOLOGY			16328 5	12000 1	28000 1				
SOCIAL SCIENCES-OTHER	15200 1		16017 4						22300 1
AEROSPACE & AERONAUTICAL					30947 8		31633 3		
AGRICULTURAL						31000 1	34611 9		

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CHEMICAL						35933 6	39860 3	39000 3	39551 106 42624/37800
CIVIL							36000 1	28500 3	
COMPUTER							32800 4		35843 5
ELECTRICAL/ELECTRONIC		32000 1			32265 12	35200 3	35772 25 60000/33000	33800 4	38580 5
INDUSTRIAL					31000 1	36900 2	34066 24 36060/32000	35140 4	35360 4
MECHANICAL					33640 5	34600 3	34730 101 43200/32000	35433 3	36498 24 41400/33000
ENGINEERING TECHNOLOGY					32283 3		34354 13		36565 4
INDUSTRIAL TECHNOLOGY							33000 1		
AGRIBUSINESS						22417 6			
ANIMAL SCIENCES						18485 4			
PLANT SCIENCES						20750 2			
NATURAL RESOURCES							24000 1		
OTHER AGRICULTURAL SCIENC	18000 1								
COMPUTER SCIENCE					35250 4		31333 3	25000 1	33600 3
BIOLOGICAL									24667 3
CHEMISTRY						22400 2			29690 14
GEOLOGY & GEOLOGICAL SCI					28000 1				

AVERAGE SALARY OFFERS   APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250   706 # of Offers
90tn: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	26731 4	27500 4	29083 6	28000 1				29600 4	28417 12
BUSINESS ADMIN (INCL MGMT		26500 3	23858 6	33000 2	22500 1			32000 1	27250 4
ECONOM & FINANCE (BANKING	29450 2	28360 5	29400 6		24150 2		28180 2	30450 6	29601 5
HOTEL/RESTAURANT MGMT.			22700 3						30600 1
MANAGEMENT INFO SYSTEMS			29000 6				29000 3		
MARKETING/MARK MGMT (RESR	22483 6	18000 1	25833 6		27000 1		26250 2	22100 1	28500 2
ADVERTISING			23000 2	21000 1					
COMMUNICATIONS				25500 1				28000 1	26000 1
TELECOMMUN/BROADCASTING	24000 1		20570 1				24000 1		
LETTERS (incl English, Li					27600 1				
HUMANITIES - OTHER			20000 1						
POLITICAL SCIENCE/GOVT					26000 1			23000 1	
PSYCHOLOGY								22800 1	
SOCIAL SCIENCES-OTHER	28500 1			30000 1					
AGRICULTURAL		36475 4	32500 4						
BIOENGINEERING & BIOMEDIC								25200 1	
CHEMICAL	36622 2	37833 3	38197 29 40800/37000	39839 23 41500/37500			37200 3	40082 23 41500/37518	40637 56 43700/39000
CIVIL					29900 2			31000 2	38167 3
COMPUTER	35372 10	34686 7		34800 1	33600 1				
ELECTRICAL/ELECTRONIC	34857 31 43000/33600	33998 62 40800/30888	36320 4	37083 6	35467 6		34664 3	37561 18	39660 10
INDUSTRIAL	35280 4	33854 11	28000 3	34975 4	32600 3			35250 2	36250 2
MECHANICAL	39500 2	34838 34 39500/32500	34174 7	37801 6	32773 16		31750 4	36843 18	37883 24 41000/36000
METALLURGICAL		33340 5			33900 11				37500 1

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
NUCLEAR																	36000	1
PETROLEUM																	42600	1
ENGINEERING TECHNOLOGY			31286	7													34750	2
ANIMAL SCIENCES					20000	1												
COMPUTER SCIENCE	33026	17	35838	8	31000	1	35498	2							30750	2	34411	9
INFORMATION SCIENCES & SY					23000	1											35600	1
CHEMISTRY																	33000	1
MATHEMATICS			29700	1													33500	1

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	26500 1		29208 4			24421 4	28022 11
BUSINESS ADMIN (INCL MGMT			25400 1	25000 1	20000 1	24000 1	18667 3
ECONOM & FINANCE (BANKING							26433 6
MANAGEMENT INFO SYSTEMS			25000 1				25000 1
MARKETING/MARK MGMT (RESR	22775 4		26800 6		25000 2	14400 1	23960 5
COMMUNICATIONS	18500 1						31500 2
JOURNALISM							18000 2
TELECOMMUN/BROADCASTING							12500 1
ELEMENTARY EDUCATION							12480 1
LETTERS (incl English, Li			10400 1		21500 1		25233 3
HUMANITIES - OTHER							22800 2
CRIMINAL JUSTICE							24960 1
HISTORY							22333 3
POLITICAL SCIENCE/GOVT						27000 1	
PSYCHOLOGY							18750 2
AEROSPACE & AERONAUTICAL							36000 1
AGRICULTURAL							35350 2
BIOENGINEERING & BIOMEDIC			30000 1				29500 2
CHEMICAL		39300 1		36250 2		40287 9	38892 5
CIVIL							29537 6
COMPUTER		30000 1					
ELECTRICAL/ELECTRONIC						36350 2	33716 10
INDUSTRIAL		33600 1	34750 2			35473 3	34112 10

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MECHANICAL		35160 1	35325 4	34000 1		37943 7	34303 20 42600/31200
METALLURGICAL							34980 1
ENGINEERING TECHNOLOGY			34329 1			34920 1	29000 2
COMPUTER SCIENCE		24000 1	14560 1				27833 3
COMPUTER PROGRAMMING						17000 1	
INFORMATION SCIENCES & SY							25000 1
SYSTEMS ANALYSIS				23000 1			
BIOLOGICAL							20000 1
CHEMISTRY						22400 3	

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28158 608 38500/25992	21355 11		21907 65 29000/14400	30380 10	19604 25 33496/13000	27347 18	27987 67 37000/25000	22167 3
BACHELOR - TECHNICAL	29854 11		30160 1	30042 7	22250 2	33170 16	30217 30 37200/25000	31805 171 45000/28000	32884 105 41000/27500

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24776 47 50000/17326	21940 12	19921 28 28000/15000	23863 96 31200/18000	17880 2	21760 179 37000/17000	16995 4		17542 12
BACHELOR - TECHNICAL	28363 8	29000 3	16700 1	29815 46 37500/27600		23353 13		28163 1	27000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	20529 7	20125 4	24985 13	26846 16	21386 103 32300/15000	22350 30 40000/17000	22029 41 40000/18000	22266 14	21007 14
BACHELOR - TECHNICAL		33150 10	30292 21 37800/27300	33404 79 39600/29712	25640 13	26607 31 36044/23000	27674 46 33000/25750	31003 33 42000/25064	31615 13

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18470 13	10800 1	17556 34 31000/13250	21688 8	25240 4	26858 12	30300 17	23333 3	28876 30 38000/22300
BACHELOR - TECHNICAL	18000 1	32000 1			32347 34 39264/28500	28432 29 39800/19500	34630 188 60000/31000	33864 18	37611 168 45000/32940

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	25230 14	26869 13	26425 37 32400/20570	28417 6	25233 6		27483 8	28600 15	28464 25 33000/26500
BACHELOR - TECHNICAL	34683 66 46000/31200	34289 142 41200/31000	35604 50 40800/30000	38364 42 41500/34800	33366 39 38000/30160		34259 10	37560 66 41500/34500	38981 112 45000/35600

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22683 6		26033 13	25000 1	22875 4	23298 7	
BACHELOR - TECHNICAL		32412 5	32188 9	32375 4		35632 26 43200/27000	

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32014 14			34250 2			37000 1	60000 1	
MBA--TECH								33000 2	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				32500 2		31500 2			
MBA--TECH	18000 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH				31500 1			35300 2		36000 1
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							33000 1		37500 1
MBA--TECH									50000 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	46000 1			46533 3					27000 1
MBA--TECH		39000 1		43000 1					41000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							45000 1

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28137 591 38500/25992	26477 97 35000/21000	19996 2	25498 4	26590 6				28911 9
BUSINESS ADMIN (INCL MGMT		23257 7	18750 2	18667 3	16016 1				27380 10
ECONOM & FINANCE (BANKING	22300 2	27006 17	19940 7	26036 22 30800/23500			46000 1		28752 37 35000/24600
HOTEL/RESTAURANT MGMT.									30600 1
HUMAN RSRCS (incl LABOR R			18000 1						
MANAGEMENT INFO SYSTEMS					25000 1				
MARKETING/MARK MGMT (RESR		30000 1		19300 2					23000 1
COMMUNICATIONS	20000 1	26000 1		19000 1					18750 2
JOURNALISM		14903 2	14400 1						
FOREIGN LANGUAGES			14500 1						
POLITICAL SCIENCE/GOVT									27000 1
PSYCHOLOGY			13500 2					27000 1	
SOCIOLOGY			15000 1						
SOCIAL SCIENCES-OTHER			14000 1						20000 2
ELECTRICAL/ELECTRONIC							38000 1		
MECHANICAL					30000 1				
ENGINEERING TECHNOLOGY	33000 1								

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION — CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC		MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO		WRITING / EDIT	
ACCOUNTING			27300	1														
BUSINESS ADMIN (INCL MGMT	22375	4	23480	7	23890	5							30050	1				
ECONOM & FINANCE (BANKING	21859	8	23150	6	21536	5												
MARKETING/MARK MGMT (RESR	21000	1			25968	3												
ADVERTISING									26300	1			21800	1	17250	2		
COMMUNICATIONS	23000	1	22100	1	22000	1					15000	1	18440	1	21383	5	19833	3
JOURNALISM									16000	3	16833	9	20000	1	16450	4	18280	5
TELECOMMUN/BROADCASTING											12500	1	18000	1				
FOREIGN LANGUAGES													18000	1				
LETTERS (incl English, Li	27600	1			22000	1			20000	1					20250	2	21760	1
HUMANITIES - OTHER					22420	3			30000	1								
HISTORY			31000	1			15000	1										
POLITICAL SCIENCE/GOVT	18000	1																
SOCIOLOGY			22000	1					29000	1								
ELECTRICAL/ELECTRONIC			34400	1														
BIOLOGICAL					31500	1												
MATHEMATICS			14500	1									27000	1				

AVERAGE SALARY OFFERS   APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330   PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA. M
ACCOUNTING							28750 2	42000 1	23533 3
BUSINESS ADMIN (INCL MGMT	17500 1		24200 5	22302 4	19750 2		23026 34 37000/18000	23471 6	33000 1
ECONOM & FINANCE (BANKING		23733 3	26300 5	17000 1			24029 12	25000 1	15600 1
HOTEL/RESTAURANT MGMT.		21600 1					21000 5		
MARKETING/MARK MGMT (RESR		21500 1	24209 19		26000 3		24785 54 40800/19400	26200 1	
ADVERTISING		32000 1			21500 1		20028 5		
COMMUNICATIONS		21000 4	22992 2				23521 19	16740 2	
JOURNALISM	25500 2	20000 2			18700 2		23000 1		
TELECOMMUN/BROADCASTING							23643 4		
TEXTILES & CLOTHING			20917 6				16640 1		
MERCHANDISING MANAGEMENT		17000 1							
FOREIGN LANGUAGES			20000 1						
LETTERS (incl English, Li		21393 3					17650 4	19000 1	
HUMANITIES - OTHER		22000 1					19333 6	25000 1	
HISTORY		33496 1					20800 1		
POLITICAL SCIENCE/GOVT	27000 1						23000 2	22678 4	
PSYCHOLOGY		21000 2	23000 2		17500 1		21475 4	20000 1	
SOCIOLOGY		20000 1							
SOCIAL SCIENCES-OTHER			14500 1				26933 3	23000 2	
CHEMICAL							32500 1		
INDUSTRIAL				37000 1			32990 7		
MECHANICAL					36500 1		31500 2		
MINING (INCL GEOLOGICAL)							30000 1		

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ENGINEERING TECHNOLOGY							34329 1		
AGRIBUSINESS							27000 2		
ANIMAL SCIENCES							18000 1		
PLANT SCIENCES							20000 1		
NATURAL RESOURCES									24000 1
COMPUTER SCIENCE							37200 1		
SYSTEMS ANALYSIS							32496 1		
HEALTH SCIENCES							18700 1		
BIOLOGICAL		18000 1					34000 1		
CHEMISTRY						27000 2	28495 8		
MATHEMATICS									25000 1

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT			19600 3						
ECONOM & FINANCE (BANKING		20000 1	23000 2		12000 1				
HOTEL/RESTAURANT MGMT.			18000 1						
MANAGEMENT INFO SYSTEMS			24000 1						
COMMUNICATIONS					20000 1				
JOURNALISM			16800 1						
TEXTILES & CLOTHING							19000 1		
LETTERS (incl English, Li			24000 1						
CRIMINAL JUSTICE		29933 3			40000 1				
HISTORY			18000 3						
POLITICAL SCIENCE/GOVT	20000 1		22200 2						
PSYCHOLOGY		31000 2	20800 1						
SOCIOLOGY		22400 2	20000 1						
SOCIAL SCIENCES-OTHER		18000 1	23312 7						
AEROSPACE & AERONAUTICAL							32167 3		30700 1
AGRICULTURAL							35500 11	21750 1	34800 2
ARCHITECTURAL							31110 2		
CHEMICAL							38220 5	34500 2	39690 35 43100/37500
CIVIL							28618 65 36000/27000	31160 18	36000 1
ELECTRICAL/ELECTRONIC							33306 21 36600/31500	32000 1	36007 56 60000/33000
INDUSTRIAL							29600 5	33250 3	35009 30 39600/33600
MECHANICAL			28476 1				33617 25 37560/31500	32450 4	35088 117 41000/31700
METALLURGICAL							37500 1		33721 14

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
MINING (INCL GEOLOGICAL)								31133 4	33600 1
NUCLEAR							36000 1	28500 1	
ENGINEERING TECHNOLOGY							28000 2		32313 11
COMPUTER SCIENCE			22000 3				33000 1		33042 2
CHEMISTRY			23533 3					25481 3	
GEOLOGY & GEOLOGICAL SCI									28000 1

AVERAGE SALARY OFFERS   APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330   PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS	30000 1								
AEROSPACE & AERONAUTICAL			32300 2			33750 2		31020 3	29365 6
AGRICULTURAL					32500 1			31574 9	22000 1
BIOENGINEERING & BIOMEDIC					28000 1				30100 4
CHEMICAL		38620 5	41100 1		39970 30 42800/37700		39261 173 43700/37000	39589 18	38713 39 43200/37000
CIVIL		31500 1			28500 1			29584 14	29136 20 33199/27240
COMPUTER	32268 15		34189 11	37420 2				33080 3	34944 11
ELECTRICAL/ELECTRONIC	34520 13	34328 27 41000/32000	34607 11	33222 14	32615 5	35200 10	37500 2	35235 40 45000/32750	34482 80 45000/29519
INDUSTRIAL	35831 2						35250 2	33175 11	33010 44 37500/30000
MECHANICAL	26500 2	34854 7		35167 3	36633 15	34540 6	37936 9	35676 72 43200/32300	34553 72 40500/30600
METALLURGICAL								35490 2	31500 1
NUCLEAR		34750 6		33600 1				34800 1	33000 1
PETROLEUM									42600 1
ENGINEERING TECHNOLOGY		30608 2				31303 4	37500 2	33843 7	30303 6
INDUSTRIAL TECHNOLOGY								33000 1	
COMPUTER SCIENCE	29933 3		32886 14	31850 2				34900 1	33175 14
BIOLOGICAL							20000 1		
CHEMISTRY					30660 5	24720 1			34200 1
MATHEMATICS	29700 1					28200 1			

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	24000 1								
ECONOM & FINANCE (BANKING	21000 1								
COMMUNICATIONS	22500 1								
CRIMINAL JUSTICE	21000 1								12000 1
PSYCHOLOGY	17000 1			37440 1					16833 6
SOCIAL SCIENCES-OTHER									24500 1
ALLIED HEALTH					27500 4		35750 4		42000 1
HEALTH SCIENCES				38000 1					
NURSING	36700 1			31308 26 42000/25064					
BIOLOGICAL							13000 1		27500 2

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					27198 4		34000 1		
BUSINESS ADMIN (INCL MGMT					28001 5		29350 4		23500 2
ECONOM & FINANCE (BANKING						27000 3	31667 3		
MANAGEMENT INFO SYSTEMS					28000 3	27747 31 30000/26000	31613 9		
COMMUNICATIONS	20800 1		18150 2						
JOURNALISM	17750 2	19600 1	17000 2						
TELECOMMUN/BROADCASTING									20000 1
ELEMENTARY EDUCATION							20000 1		
PHYSICAL EDUCATION				15500 1					
SPECIAL EDUCATION		21453 1							
FOREIGN LANGUAGES						18000 1			
LETTERS (incl English, Li	10000 1								
VISUAL & PERFORMING ARTS			31000 1						
HUMANITIES - OTHER					30000 1				
CRIMINAL JUSTICE				18500 1					
HISTORY	19238 1	26000 1				26000 1	26000 1		
POLITICAL SCIENCE/GOVT				20000 1					
PSYCHOLOGY	22000 2	16162 8	21500 1	14813 4					
SOCIOLOGY		11378 1	12000 1	18923 7					
SOCIAL SCIENCES-OTHER		17889 3		14350 3					
COMPUTER					31200 4	31000 1	31250 2		
ELECTRICAL/ELECTRONIC					27000 1	29000 1			
INDUSTRIAL					28000 1	32167 3	30600 1		

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
MECHANICAL						31000 1			
ENGINEERING TECHNOLOGY							34087 3		
AGRIBUSINESS									18667 3
ANIMAL SCIENCES									18490 6
PLANT SCIENCES									22750 2
OTHER AGRICULTURAL SCIENC									18000 1
COMPUTER SCIENCE					29297 72 36500/26400	30308 19	30371 32 37800/27000		
COMPUTER PROGRAMMING					17000 1				
INFORMATION SCIENCES & SY					28637 5	31132 3	29793 1		
SYSTEMS ANALYSIS							27748 2		
ACTUARIAL								30231 9	
BIOLOGICAL									16800 1
MATHEMATICS					26000 1	29750 2	30250 1	29721 4	
PHYSICS					31200 1				

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		30244 9	35000 1	20120 2					
BUSINESS ADMIN (INCL MGMT		27042 12	22700 4	21767 66 39000/16000			21000 1		26250 2
ECONOM & FINANCE (BANKING		28578 32 37000/26000	21000 2	22577 22 34000/17000			39624 2		
HOTEL/RESTAURANT MGMT.		25000 1		20279 22 30000/17600			27180 1		
HUMAN RSRCS (incl LABOR R				18500 1					
MANAGEMENT INFO SYSTEMS		28000 3		25000 1					
MARKETING/MARK MGMT (RESR		29180 5		21125 27 29532/18000					
COMMUNICATIONS				21530 10					22140 2
JOURNALISM			26000 1	19535 4					
TELECOMMUN/BROADCASTING		34300 1							
ELEMENTARY EDUCATION									20485 39 30000/13646
PRE-ELEMENTARY EDUCATION									18387 7
PHYSICAL EDUCATION									27883 2
SPECIAL EDUCATION									18000 1
HUMAN ECOLOGY (HOME ECONO				18000 1					
MERCHANDISING MANAGEMENT				20071 7					
FOREIGN LANGUAGES				27833 3			16000 1		22409 12
LETTERS (incl English, Li				26500 3					20350 4
VISUAL & PERFORMING ARTS			15500 1						22951 11
HUMANITIES - OTHER			39200 3	20500 3					15000 1
CRIMINAL JUSTICE				24960 1		19000 1			
HISTORY		26000 1							18522 3
POLITICAL SCIENCE/GOVT		33000 1	20000 1	21333 3		20160 1	16000 1		24400 1

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
PSYCHOLOGY		22950 2		19797 7			29400 1	22814 2	
SOCIOLOGY			18000 1	25750 2					
SOCIAL SCIENCES-OTHER		30500 2		26000 1					21009 13
AEROSPACE & AERONAUTICAL		31000 2							
CHEMICAL		40500 1						40750 2	
CIVIL		29060 5							
COMPUTER		32408 12							
ELECTRICAL/ELECTRONIC		33563 8		35425 2				34100 1	
INDUSTRIAL		31454 24 43000/29000							
MECHANICAL		32058 10		34000 3					
NUCLEAR		33000 1							
ENGINEERING TECHNOLOGY		32750 2		29793 1					
AGRIBUSINESS				20750 2					
COMPUTER SCIENCE		30509 13							
INFORMATION SCIENCES & SY		29498 2							
SYSTEMS ANALYSIS		32000 1							
HEALTH SCIENCES				16700 1					
BIOLOGICAL			26000 1	14624 3					
CHEMISTRY		30000 1						23225 4	
GEOLOGY & GEOLOGICAL SCI		20500 2							
MATHEMATICS		37000 1		27000 1	27120 1				23799 7

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28104 594 38500/25500	26208 125 35000/20400	17776 18	24637 32 30800/20000	25070 8		46000 1	27000 1	27872 63 35000/23000
BACHELOR - TECHNICAL	33000 1				30000 1		38000 1		

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	22123 16	23862 17	23127 18	15000 1	21900 7	16273 11	21048 6	19055 13	19184 9
BACHELOR - TECHNICAL		24450 2	31500 1				27000 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	23875 4	22332 21 33496/17680	23523 41 29000/20000	21242 5	21544 9		23398 157 40800/16640	23411 20 42000/18824	23840 5
BACHELOR - TECHNICAL		18000 1		37000 1	36500 1	27000 2	29754 28 37200/21000		24500 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	20000 1	26067 9	21304 23 34000/18000		24000 3		19000 1		
BACHELOR - TECHNICAL			23582 7				31344 142 40200/27252	30883 37 40500/27000	35619 271 60000/31720

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	30000 1								
BACHELOR - TECHNICAL	32693 36 38400/28000	34691 48 41000/32000	33919 39 43000/28000	33761 22 38480/31200	37138 58 42800/31500	33536 24 37200/32000	39016 189 43700/36900	34928 182 45000/30000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	21100 5			37440 1					
BACHELOR - TECHNICAL	36700 1			31556 27 42000/25064	27500 4		31200 5		

AVERAGE SALARY OFFERS APRIL 1992 MCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18505 7	17426 15	19257 7	16986 17	27907 13	27365 36 30000/24900	30364 19		22333 3
BACHELOR - TECHNICAL					29146 86 36500/25000	30542 30 36200/26000	30542 42 37800/27000	30074 13	19018 13

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28497 69 37000/25000	26064 14	21586 186 41000/16000		19580 2	27975 7	22814 2	21112 98 32300/15000
BACHELOR - TECHNICAL		31468 85 43000/29000	26000 1	25517 13	27120 1			29786 7	23799 7

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1992

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
Teikyo Westmar College
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 6, 1992 through May 8, 1992) and cumulatively (September 1, 1991, and May 8, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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MCPA REGIONAL Report No. 4   MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	11	166	$24618	$24917	*	*	*	744	1784	$27846	$27014	$30500	$28000	$24500
BUSINESS ADMIN (INCL MGMT	14	91	24161	24806	*	*	*	207	574	23306	24521	30000	23000	17000
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	39	116	27879	26640	$35000	$27500	$23500	236	559	26232	26334	32000	26000	19500
HOTEL/RESTAURANT MGMT.	+	6	+	18860				32	66	21048	20575	25000	21550	17600
HUMAN RSRCS (incl LABOR R	+	3	+	27167				2	30	18250	24296	*	*	*
MANAGEMENT INFO SYSTEMS	8	30	29404	28558	*	*	*	58	158	28481	28614	32000	28900	25000
MARKETING/MARK MGMT (RESR	12	89	23525	23769	*	*	*	130	463	23947	23982	30000	24000	19000
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	3	7	20667	21457	*	*	*	14	34	21303	20884	*	*	*
COMMUNICATIONS	10	39	23516	21779	*	*	*	72	156	21863	21572	28000	21250	16000
JOURNALISM	2	5	24500	20300	*	*	*	45	66	18474	18934	24000	18000	13000
TELECOMMUN/BROADCASTING	1	1	19500	19500	*	*	*	9	13	22097	20028	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	7	17	19290	19106	*	*	*	47	159	20296	20062	25000	21000	13646
PRE-ELEMENTARY EDUCATION	+	+	+	+				7	10	18387	18941	*	*	*
PHYSICAL EDUCATION	+	+	+	+				3	20	23755	22375	*	*	*
SPECIAL EDUCATION	1	3	18000	17460	*	*	*	3	28	19151	21902	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	22933				1	22	18000	20533	*	*	*
TEXTILES & CLOTHING	+	+	+	+				8	17	20143	23038	*	*	*
MERCHANDISING MANAGEMENT	+	1	+	12000				8	18	19688	19417	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	3	+	21333				20	27	21945	21832	25000	21138	18000
LETTERS (incl English, Li	+	14	+	27168				23	85	20893	22869	26500	21200	16200
VISUAL & PERFORMING ARTS	1	8	18765	18533	*	*	*	14	46	22695	21326	*	*	*
HUMANITIES - OTHER	+	6	+	24150				20	43	24218	23500	30000	21750	15000
SOCIAL SCIENCES														
CRIMINAL JUSTICE	3	3	17267	17267	*	*	*	12	23	23088	21199	*	*	*
HISTORY	3	8	23300	22088	*	*	*	18	40	22389	22771	*	*	*
POLITICAL SCIENCE/GOVT	1	8	18000	22390	*	*	*	22	71	22212	23572	26000	21250	20000
PSYCHOLOGY	3	12	21533	21275	*	*	*	54	99	20033	20208	28200	19100	14000
SOCIOLOGY	+	1	+	14040				19	28	19797	19014	*	*	*
SOCIAL SCIENCES-OTHER	2	8	17360	18238	*	*	*	42	86	21251	21777	28000	21224	14666
ENGINEERING														
AEROSPACE & AERONAUTICAL	7	11	30280	30721	*	*	*	26	61	30866	31687	33000	31000	28000
AGRICULTURAL	3	4	29827	28870	*	*	*	28	30	32500	32280	37000	33800	28000
ARCHITECTURAL	+	4	+	29375				2	32	31110	29417	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				5	7	29680	29251	*	*	*
CHEMICAL	60	147	38384	38588	41500	39000	33000	372	719	39125	39180	41500	39600	36000
CIVIL	41	90	28871	29333	32000	27960	25750	166	385	29175	29862	33000	28500	25750
COMPUTER	36	48	31958	32895	36500	32450	27000	97	150	32745	33260	36200	33000	28000
ELECTRICAL/ELECTRONIC	71	158	34600	33691	37000	35000	32000	366	816	34660	34127	38000	34875	31000

continued

MCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	5	+	$31653			
INDUSTRIAL	67	90	$33182	$32594	$36000	$33500	$30000	201	335	$33128	32885	$36060	$34000	$29000
MECHANICAL	117	194	34207	33824	36900	34800	30200	468	965	34714	34737	38400	35000	31000
METALLURGICAL	5	9	31279	32444	*	*	*	23	38	33412	33236	36000	34620	30000
MINING (INCL GEOLOGICAL)	+	7	+	29394				6	23	31355	31614	*	*	*
NUCLEAR	+	2	+	36595				12	22	33950	34632	*	*	*
PETROLEUM	+	5	+	42021				1	42	42600	40690	*	*	*
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	8	19	31888	30958	*	*	*	50	227	32231	30970	36060	33000	25000
INDUSTRIAL TECHNOLOGY	1	1	28200	28200	*	*	*	2	6	30600	26900	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	23333				7	63	21643	24030	*	*	*
ANIMAL SCIENCES	+	4	+	19250				7	16	18420	18613	*	*	*
PLANT SCIENCES	+	+	+	+				3	6	21833	23250	*	*	*
NATURAL RESOURCES	+	+	+	+				1	11	24000	22621	*	*	*
OTHER AGRICULTURAL SCIENC	+	14	+	24257				1	36	18000	23177	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	24	69	32521	31534	36500	32250	29000	201	442	30596	31043	36000	30000	26000
COMPUTER PROGRAMMING	1	15	35600	32407	*	*	*	2	39	26300	31115	*	*	*
INFORMATION SCIENCES & SY	1	10	32000	29080	*	*	*	12	49	29781	29846	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				4	9	29998	29087	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				9	21	32778	31067	*	*	*
HEALTH SCIENCES	+	3	+	21000				3	20	24467	22662	*	*	*
NURSING	+	+	+	+				27	58	31508	29494	40000	30000	25064
PHARMACY	+	1	+	48000				+	35	+	40951			
SCIENCES														
ACTUARIAL	1	1	23500	23500	*	*	*	10	10	29558	29558	*	*	*
ARCHITECTURAL & ENVIRONME	+	3	+	19357				+	22	+	25920			
BIOLOGICAL	2	2	22372	22372	*	*	*	14	28	21637	24479	*	*	*
CHEMISTRY	11	13	28773	29361	*	*	*	39	58	27708	28247	32796	27500	22500
GEOLOGY & GEOLOGICAL SCI	+	1	+	36000				3	9	23000	27863	*	*	*
MATHEMATICS	15	29	29426	29568	*	*	*	38	97	27846	27958	34060	28600	21326
PHYSICS	+	4	+	30660				1	9	31200	29827	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	592	1612						4077	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	4	100	$23125	$25232	*	*	*	599	1456	$28079	$27357	$30696	$28000	$25500
ACCOUNTING (PRIVATE)	9	61	25511	24578	*	*	*	134	352	26161	25538	30000	27500	20400
COMMERCIAL BANKING (CNSMR	4	17	23000	20882	*	*	*	22	57	18726	20006	24000	18000	14000
COMMERCIAL BANKING (LENDG	6	16	26917	23363	*	*	*	38	63	24997	24116	29000	25000	20000
INVESTMT BANKING (CORP FN	2	5	36000	29556	*	*	*	11	29	27505	30494	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	31000				+	3	+	31167			
INVESTMT BANKG (REAL EST)	2	6	29000	26833	*	*	*	4	9	35500	28778	*	*	*
INVESTMT BANKG (SALES & T	+	4	+	26850				1	18	27000	25363	*	*	*
FINANCIAL/TREASURY ANALYS	5	27	29000	27705	*	*	*	68	188	27955	28068	32000	28500	23000
PORTFOLIO MGMT/BROKERAGE	4	8	24150	22700	*	*	*	20	35	22529	23053	29000	23000	17000
UNDERWRITING	+	5	+	26100				19	45	23924	23996	*	*	*
INSURANCE - CLAIMS	3	9	22867	22791	*	*	*	22	50	23472	23329	28440	22840	21000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	10	+	20050				1	25	15000	19144	*	*	*
MEDIA PLANNING	+	1	+	17000				7	10	21900	20730	*	*	*
REPORTING	+	3	+	18604				11	18	16273	16967	*	*	*
PRODUCTION	1	4	19500	15500	*	*	*	8	26	21599	22665	*	*	*
PUBLIC RELATIONS	1	5	24500	20800	*	*	*	14	34	19444	20744	*	*	*
WRITING / EDITING	+	7	+	32694				9	32	19184	25232	*	*	*
MARKETING														
ADVERTISING	1	3	26000	19000	*	*	*	5	23	24300	21268	*	*	*
BRAND/PRODUCT MANAGEMENT	1	9	35000	28244	*	*	*	23	62	22695	25417	28500	21500	17680
BUYER/MERCHANDISING	5	13	25300	24985	*	*	*	46	78	23716	24089	28000	23000	20000
DISTRIBUTION	+	5	+	21740				6	26	23868	24099	*	*	*
MARKET RESEARCH	2	11	25500	26227	*	*	*	12	43	23450	24521	*	*	*
PURCHASING	+	1	+	30000				2	10	27000	29420	*	*	*
SALES	25	105	26608	25086	$33500	$27500	$19000	210	535	24628	24647	32000	25000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	2	+	19500				20	30	23411	21939	26200	23605	18824
FINANC,TAXA, MONETARY POL	1	4	25000	26125	*	*	*	8	34	24150	24923	*	*	*
ECONOMIC PROGRAMS	+	2	+	19303				1	5	20000	23021	*	*	*
LAW ENFORCEMENT	1	2	20000	27310	*	*	*	10	20	25460	23477	*	*	*
MILITARY	1	6	34680	27880	*	*	*	31	49	22250	23519	26000	22000	18000
NATIONAL SECURITY	+	1	+	36000				+	2	+	32000			
URBAN / REGIONAL PLANNING	+	+	+	+				3	8	24000	27459	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	19	73	32686	31264	*	*	*	162	429	31425	32060	36500	31000	27252
ENVIRONMENTAL/SANITATION	6	14	35000	32357	*	*	*	43	91	31457	31616	38100	30000	27000
MANUFACTURING/INDUSTRIAL	46	64	34108	32651	37000	35000	30500	317	532	35399	34702	39249	35280	31200
SYSTEMS / PROGRAMMING	34	48	31687	32416	36000	32500	27000	71	127	32173	32536	37000	32500	27600
POWER SYSTEMS	9	17	34722	34032	*	*	*	57	111	34696	34432	36500	34800	32000
SOFTWARE DESIGN & DEVELOP	7	43	36429	33405	*	*	*	46	150	34301	33663	38400	35000	30000
HARDWARE DESIGN & DEVELOP	11	28	35916	35082	*	*	*	33	91	34480	33975	36600	34580	32500

continued

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	15	20	$36912	$35748	*	*	*	73	132	$37091	$35264	$41000	$38500	$31200
TESTING	7	11	30043	29703	*	*	*	31	70	32747	31380	36240	34500	27500
PROCESS ENGINEERING	31	91	38269	39173	$41080	$39100	$34580	220	502	38911	39110	41300	39000	36000
PROJECT ENGINEERING	106	159	33542	33654	39000	34400	27300	288	623	34418	34648	39800	34800	28446
OTHER ENGINEERING	91	218	33473	33189	37900	34000	28000	392	932	34000	33568	39000	34500	28000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	21440				6	14	23700	22499	*	*	*
INDUSTRIAL HYGIENE	+	1	+	13832				+	1	+	13832			
MEDICAL TECHNOLOGY	+	4	+	20750				+	9	+	22936			
NURSES / PERSONAL CARE	1	1	33360	33360	*	*	*	29	64	31821	29208	40000	30000	25064
OCCUPATIONAL THERAPY	+	+	+	+				4	18	27500	29348	*	*	*
PHARMACIST	+	1	+	48000				+	33	+	41130			
PHYSICAL THERAPY	+	+	+	+				5	6	31200	31000	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	6	22760	21476	*	*	*	12	41	21438	20046	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	4	+	18085				7	23	18505	18797	*	*	*
COUNSELING	2	11	15500	18371	*	*	*	17	40	17200	17219	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				7	15	19257	21420	*	*	*
SOCIAL WORK	3	9	16840	19369	*	*	*	20	40	16964	17604	21500	16250	13250
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	8	39	29750	28948	*	*	*	107	273	29041	29588	33500	29500	25000
INFORMATION SYSTEMS	13	24	30941	30175	*	*	*	79	141	29160	29426	34000	29100	26000
SYSTEMS ANALYSIS & DESIGN	9	27	33800	33776	*	*	*	70	183	30913	31868	35200	30450	25000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	3	3	29853	29853	*	*	*	16	21	30033	29454	*	*	*
AGRICULTURE/NAT'L RESOURC	+	3	+	17933				16	55	19640	21726	*	*	*
ARCHITECTURE	+	1	+	20070				+	14	+	23684			
CONSULTING	54	77	30827	30898	34000	31000	28500	208	336	30316	30229	34000	30498	26000
HUMAN RESRCS /INDUS RELS	1	11	18000	23158	*	*	*	16	46	25556	25403	*	*	*
MANAGEMENT TRAINEE	22	106	24305	23652	31000	23250	20000	221	686	22088	23008	28800	21500	16000
MATH/STATISTICIANS	+	+	+	+				1	16	27120	24258	*	*	*
PARALEGAL	+	3	+	22500				2	19	19580	20961	*	*	*
RESEARCHERS NON-TECHNICAL	1	3	23800	29433	*	*	*	8	13	26579	25548	*	*	*
RESEARCHERS - TECHNICAL	1	1	26644	26644	*	*	*	10	23	28077	27339	*	*	*
TEACHING	13	36	19272	20049	*	*	*	118	357	21069	21330	26000	21338	15000
TOTALS	592	1612						4077	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

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MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	4	27	$28138	$30557	*	*	*	11	133	$29914	$30853	*	*	*
MBA--NON-TECH	3	32	49333	36178	*	*	*	36	133	36414	33811	$52000	$33000	$29000
MBA--TECH	2	11	59000	39655	*	*	*	10	36	42000	38770	*	*	*
MS-BUSINESS	+	1	+	31000				2	6	55000	40863	*	*	*
ECONOMICS & FINANCE (BANK	3	11	28200	33282	*	*	*	13	41	38831	36884	*	*	*
HUMAN RESOURCES (INCL LAB	+	4	+	23275				2	10	34210	28256	*	*	*
MANAGEMENT INFORMATION SY	+	5	+	40520				1	9	32500	35553	*	*	*
MARKETING/MKTNG MGT (RESE	+	1	+	32000				2	6	45150	36717	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				1	3	29500	22279	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	23990				+	9	+	27905			
ELEMENTARY EDUCATION	+	3	+	24398				+	17	+	26127			
PHYSICAL EDUCATION	+	+	+	+				1	2	37000	29854	*	*	*
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				1	8	26117	23535	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	+	+	+				1	10	27836	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				2	7	27250	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	1	+	17500				1	7	23000	23130	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	5	5	34900	34900	*	*	*	11	18	37262	37332	*	*	*
AGRICULTURAL	5	5	38636	38636	*	*	*	7	7	37997	37997	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				3	5	35867	34920	*	*	*
CHEMICAL	1	1	42600	42600	*	*	*	18	30	41228	40382	*	*	*
CIVIL	8	10	32725	33080	*	*	*	53	67	35254	35109	41500	34000	30000
COMPUTER	11	11	38273	38273	*	*	*	19	28	38626	39621	*	*	*
ELECTRICAL/ELECTRONIC	20	45	41138	40956	$45000	$40550	$38200	76	160	40576	40534	44460	40380	35000
INDUSTRIAL	7	8	41660	41003	*	*	*	20	30	40026	38852	42000	40000	36000
MECHANICAL	17	28	40426	39822	*	*	*	81	128	39993	39115	44000	40000	36400
METALLURGICAL	3	3	38333	38333	*	*	*	6	6	38383	38383	*	*	*

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MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				1	1	$30000	$30000	*	*	*
NUCLEAR	5	5	$36916	$36916	*	*	*	9	9	37031	37031	*	*	*
PETROLEUM	+	+	+	+				4	4	43600	43600	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				5	6	23994	22545	*	*	*
HEALTH SCIENCES	1	1	25000	25000	*	*	*	3	12	25000	25531	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				3	4	22200	23650	*	*	*
CHEMISTRY	+	+	+	+				4	8	37065	33525	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	14	15	43101	42068	*	*	*	57	111	40646	40130	$47500	$41000	$34000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	28000				3	18	33000	36556	*	*	*
MATHEMATICS (INCL ACTUARI	1	3	31263	28286	*	*	*	3	7	33521	30737	*	*	*
PHYSICS	+	+	+	+				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	110	238						470	1100					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	9	19	$52778	$49637	*	*	*	30	78	$47853	$42869	$58000	$47750	$32000
MBA--TECH	2	14	52500	47036	*	*	*	9	41	48718	45694	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	10	30	54300	48717	*	*	*	71	117	51875	48786	65000	53000	36000
MBA--TECH	31	46	59352	57957	$72000	$56000	$51000	70	103	58969	57245	70000	55750	50000
OVER 4 YEARS														
MBA--NON-TECH	14	49	53865	46378	*	*	*	45	125	54536	48979	65000	52920	45500
MBA--TECH	10	33	57938	52701	*	*	*	45	89	56842	53794	70000	56000	45000
TOTALS	76	191						270	553					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

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DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	1	1	$59160	$59160	*	*	*	2	3	$61482	54988	*	*	*
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				1	1	40000	40000	*	*	*
ENGINEERING														
AEROSPACE	1	5	40156	48987	*	*	*	1	6	40156	50239	*	*	*
CHEMICAL	3	10	54180	52614	*	*	*	14	27	55156	53903	*	*	*
CIVIL	+	+	+	+				2	2	40504	40504	*	*	*
COMPUTER	1	1	60000	60000	*	*	*	4	5	60600	60480	*	*	*
ELECTRICAL/ELECTRONIC	3	7	55867	52299	*	*	*	16	29	55932	55453	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	1	+	50000				9	15	53151	52557	*	*	*
METALLURGICAL	1	1	55500	55500	*	*	*	12	16	49912	51046	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				1	1	52000	52000	*	*	*
CHEMISTRY	1	2	53000	53000	*	*	*	32	41	51783	50965	$55000	$52100	$50000
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				2	7	49020	51934	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	44000				+	5	+	42120			
POLYMER	+	+	+	+				1	1	50400	50400	*	*	*
TOTALS	11	30						97	170					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28161 599 38500/25992	27000 1		23826 11		24000 1		27167 6	18000 1
BUSINESS ADMIN (INCL MGMT	30500 2	17750 2		20850 10	21400 2	27900 2	28500 2	27168 15	25000 1
ECONOM & FINANCE (BANKING	25638 8			24028 39 29000/20000	33000 10		33213 3	28917 36 37000/26000	
HUMAN RSRCS (incl LABOR R				18250 2					
MANAGEMENT INFO SYSTEMS	29000 3			27450 2			28983 9	27500 5	
MARKETING/MARK MGMT (RESR				19500 4			18000 1	28650 6	
ADVERTISING		21325 4				16571 2			
COMMUNICATIONS	26000 1	22550 2		17750 2		17750 4		17000 1	
JOURNALISM	26000 1	19000 1		14400 1		18415 12	17000 1		
TELECOMMUN/BROADCASTING						18750 2		34300 1	
ELEMENTARY EDUCATION							20000 1	12480 1	
FOREIGN LANGUAGES				14500 1					
LETTERS (incl English, Li		20000 1				17680 1	21760 1		23500 1
HUMANITIES - OTHER							30000 1		
HISTORY						33496 1		26000 1	
POLITICAL SCIENCE/GOVT					27000 1			33000 1	
PSYCHOLOGY				13500 2		17000 2	15000 1	28950 2	
SOCIOLOGY		29000 1		15000 1					
SOCIAL SCIENCES-OTHER				14000 1				30500 2	
AEROSPACE & AERONAUTICAL								30620 5	
AGRICULTURAL									32500 1
ARCHITECTURAL									31110 2
BIOENGINEERING & BIOMEDIC						34200 1			

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CHEMICAL							38750 2	36557 14	38338 20 41600/35000
CIVIL							34500 1	29358 20 37960/25200	29358 36 38100/27000
COMPUTER	31500 2			27000 1	28000 1	33300 2	28946 16	32213 16	
ELECTRICAL/ELECTRONIC	29000 1			35200 1	33600 1	33869 9	33400 3	33823 27 45000/31500	33963 22 40020/32000
INDUSTRIAL	33000 2				33500 2	34500 2	33250 2	31161 50 43000/28000	31967 3
MECHANICAL			34080 2	42000 1	30000 1			32903 34 37000/31000	35573 19
MINING (INCL GEOLOGICAL)								31133 4	31800 2
NUCLEAR	33000 1							33300 2	
ENGINEERING TECHNOLOGY								32000 2	27933 3
AGRIBUSINESS								17000 1	
ANIMAL SCIENCES								17500 2	
PLANT SCIENCES								24000 1	
COMPUTER SCIENCE	32000 3			30043 7		34800 3	30515 20 38400/25000	30330 31 35000/29000	
INFORMATION SCIENCES & SY	31132 3			30996 1				28000 1	
SYSTEMS ANALYSIS							32496 2	32000 1	
HEALTH SCIENCES						18700 1			
ACTUARIAL	24500 2								
BIOLOGICAL								24000 1	
CHEMISTRY								28371 6	27500 1
GEOLOGY & GEOLOGICAL SCI									20500 2
MATHEMATICS	26000 1			30000 3	20750 2		27060 2	31656 8	28200 1

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25514 10			24961 16		24600 2			24000 1
BUSINESS ADMIN (INCL MGMT	24375 8	18993 3	21981 8	23596 22 31200/20000		21591 63 37000/16000	20000 1		
ECONOM & FINANCE (BANKING	25417 23 34000/19500			21482 23 25200/18000	15600 1	23645 22 46000/18000			
HOTEL/RESTAURANT MGMT.		17600 2	19040 16			23000 1			
MANAGEMENT INFO SYSTEMS	29500 1			27908 16					
MARKETING/MARK MGMT (RESR	18200 5	23650 2		26569 6		22414 47 28500/19500			23800 1
ADVERTISING									21600 1
COMMUNICATIONS	22000 1	20000 1	21600 3	22012 10		22999 14	12480 1		15[illegible]0 2
JOURNALISM	17326 1			21400 1		21940 6			16843 7
ELEMENTARY EDUCATION		23000 1				20000 1			
HUMAN ECOLOGY (HOME ECONO						18000 1			
TEXTILES & CLOTHING						20143 8			
MERCHANDISING MANAGEMENT						19688 8			
FOREIGN LANGUAGES		41000 1	18000 1	24500 1		19000 2			17000 2
LETTERS (incl English, Li				22000 1		22250 4			
VISUAL & PERFORMING ARTS						15500 1			
HUMANITIES - OTHER	50000 1	22000 1		23452 5		19900 5			
HISTORY				30500 2					20800 1
POLITICAL SCIENCE/GOVT	18000 1	20000 1		16000 1	20160 1	20500 2			
PSYCHOLOGY		20800 1	19500 1	27000 1		24067 6	17500 1		
SOCIOLOGY				22000 1		23500 1	18000 1		
SOCIAL SCIENCES-OTHER	20000 1			20000 1		20250 2			
AGRICULTURAL								28163 1	

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
CHEMICAL	29000 1								
COMPUTER				31250 4		27000 1			
ELECTRICAL/ELECTRONIC						27000 1			
INDUSTRIAL		35000 1				32000 2			
ENGINEERING TECHNOLOGY				29793 1		22000 2			
COMPUTER SCIENCE	29150 6	26000 2		28923 28 31000/27600		25226 7			
INFORMATION SCIENCES & SY	32000 1			29793 3					
HEALTH SCIENCES			16700 1						
ACTUARIAL	22000 1			32083 7					
BIOLOGICAL				31500 1		14500 2			
MATHEMATICS	31500 2			30158 6					27000 1

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE		RESEARCH ORGAN		TRANSPORTATION		UTILITIES		EDUCATION		FEDERAL GOVERN		LOCAL/STATE GO		HOSPITALS		HEALTH SRVCS (	
ACCOUNTING	28600	2			31750	2	29929	7	24500	1	22908	3	21189	5	22067	3	30000	1
BUSINESS ADMIN (INCL MGMT	16500	1	21833	3	28500	1	23933	3	26250	2	20200	4	19539	6	23380	2	26000	1
ECONOM & FINANCE (BANKING	21000	2									22320	5	21416	3	21833	3		
HOTEL/RESTAURANT MGMT.					23829	7	27180	1			18000	1						
MANAGEMENT INFO SYSTEMS							28950	2			24000	1	23000	1				
MARKETING/MARK MGMT (RESR					20000	1	23720	3					23612	2			26750	2
ADVERTISING															21500	1		
COMMUNICATIONS	18750	2	15000	1	22000	3			22140	2			19560	5	22500	1	33360	1
JOURNALISM									19600	1	16800	1	17250	2	20000	1		
ELEMENTARY EDUCATION									20699 30000/15000	41								
PRE-ELEMENTARY EDUCATION									18387	7								
PHYSICAL EDUCATION									27883	2								
SPECIAL EDUCATION									18000	2								
FOREIGN LANGUAGES									22409	12								
LETTERS (incl English, Li									20350	4	24000	1						
VISUAL & PERFORMING ARTS									23973	10								
HUMANITIES - OTHER							20000	1	15000	1	40000	1						
CRIMINAL JUSTICE													28133	6			16500	2
HISTORY									20244	6	18000	3						
POLITICAL SCIENCE/GOVT									24400	1	22200	2	22142	5			20000	1
PSYCHOLOGY	22000	1							19271	6	30000	1	24800	3	23104	5	17800	3
SOCIOLOGY	20000	1									20000	1	22400	2			20733	3
SOCIAL SCIENCES-OTHER									21724	13	23312	7	20163	4			16000	1

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
AEROSPACE & AERONAUTICAL		32100 1	29000 1			28238 2			
AGRICULTURAL						33000 1	24808 4		
CHEMICAL		41028 1		35409 7				35000 1	
CIVIL		30700 1	28675 14	32800 5		28332 5	27584 57 30500/25750		
COMPUTER		30650 2		34400 2	29780 4		28000 1		
ELECTRICAL/ELECTRONIC		34100 1		34362 39 37000/33000		26790 7		32500 1	31500 1
INDUSTRIAL			31280 2	32540 5		29431 5	27850 1		30500 1
MECHANICAL		35950 6	35427 3	32613 16		26962 5	33000 1		32000 1
METALLURGICAL						28476 1			
NUCLEAR				34757 7		28500 1			
ENGINEERING TECHNOLOGY				30606 2					
COMPUTER SCIENCE		32667 3	29909 6	29758 8	26650 4	22000 3	27480 2	28500 1	30000 2
ALLIED HEALTH								30250 4	34800 5
HEALTH SCIENCES									38000 1
NURSING						27000 2		31863 24 42000/25064	32000 1
BIOLOGICAL					20743 1	16800 1		24624 3	13000 1
CHEMISTRY		22500 1			21780 1	23533 3	24720 1		
MATHEMATICS					22880 9	25000 1			
PHYSICS				31200 1					

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	28000 1		27000 1	35000 1	22980 2	30500 1	26160 5	21000 1	28174 7
BUSINESS ADMIN (INCL MGMT	18301 3			25000 1		26667 3	31300 5	24500 2	28100 4
ECONOM & FINANCE (BANKING					27000 1	26333 6	34000 5		28779 7
MANAGEMENT INFO SYSTEMS							29400 2		32640 3
MARKETING/MARK MGMT (RESR						31900 2	30000 1	24000 1	29700 5
ADVERTISING				18000 1					25750 2
COMMUNICATIONS			18913 3	21000 2		28000 1	24000 1		29500 2
JOURNALISM	17833 3	10800 1	17750 2	19000 1					
TELECOMMUN/BROADCASTING						20000 1			26000 1
ELEMENTARY EDUCATION			17300 1						
PHYSICAL EDUCATION			15500 1						
SPECIAL EDUCATION			21453 1						
LETTERS (incl English, Li			10000 1	19000 1		17000 1			
VISUAL & PERFORMING ARTS	15750 2		31000 1						
HUMANITIES - OTHER	25000 1								
CRIMINAL JUSTICE			16767 3						
HISTORY			19238 1						
POLITICAL SCIENCE/GOVT	20000 1								
PSYCHOLOGY	12000 1		16458 13	21500 1					
SOCIOLOGY			16328 5	12000 1	28000 1				
SOCIAL SCIENCES-OTHER	15200 1		16464 6						22300 1
AEROSPACE & AERONAUTICAL					30761 12		31675 4		
AGRICULTURAL						31000 1	34611 9		

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CHEMICAL						35933 6	39860 3	39000 3	39652 129 47000/37700
CIVIL							31500 2	28620 5	
COMPUTER							34729 7		35843 5
ELECTRICAL/ELECTRONIC		32000 1			33202 16	35200 4	35767 31 60000/32500	33800 4	37414 7
INDUSTRIAL					32900 2	36900 2	34207 27 36200/32000	35166 7	35420 7
MECHANICAL					33143 7	34600 3	34451 142 43200/31700	34325 4	36481 29 41400/33000
METALLURGICAL							36300 1		
ENGINEERING TECHNOLOGY					32350 5		34354 13	35400 1	36565 4
INDUSTRIAL TECHNOLOGY							30600 2		
AGRIBUSINESS						22417 6			
ANIMAL SCIENCES						18485 4			
PLANT SCIENCES						20750 2			
NATURAL RESOURCES							24000 1		
OTHER AGRICULTURAL SCIENC	18000 1								
COMPUTER SCIENCE					35167 6		31333 3	25000 1	33600 3
BIOLOGICAL									24667 3
CHEMISTRY						22400 2			29911 19
GEOLOGY & GEOLOGICAL SCI					28000 1				

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	26731 4	27500 4	29071 7	26000 1				29600 4	28447 13
BUSINESS ADMIN (INCL MGMT		26500 3	23858 6	33000 2	22500 1			32000 1	27250 4
ECONOM & FINANCE (BANKING	29450 2	28360 5	29400 6		24150 2		28180 2	30471 7	29601 5
HOTEL/RESTAURANT MGMT.			22700 3						30600 1
MANAGEMENT INFO SYSTEMS			29143 7				29000 3		33000 1
MARKETING/MARK MGMT (RESR	22483 6	18000 1	26429 7		27000 1		26250 2	22100 1	28500 2
ADVERTISING			23000 2	21000 1					
COMMUNICATIONS				25500 1				28000 1	26000 1
TELECOMMUN/BROADCASTING	24000 1		20570 1				24000 1		
LETTERS (incl English, Li					27600 1				
HUMANITIES - OTHER			20000 1						
POLITICAL SCIENCE/GOVT					26000 1			23000 1	
PSYCHOLOGY								22800 1	
SOCIAL SCIENCES-OTHER	28500 1			30000 1					
AGRICULTURAL		36475 4	32500 4						
BIOENGINEERING & BIOMEDIC								25200 1	
CHEMICAL	36622 2	36654 7	38272 32 40800/37000	39776 25 41500/37500	33000 1		37920 5	39961 26 41500/37518	40461 60 43700/39000
CIVIL					29900 2			31000 2	38650 4
COMPUTER	35537 18	34900 10	36500 1	34800 1	33600 1				
ELECTRICAL/ELECTRONIC	35005 33 43000/33600	34240 80 40800/31000	36320 4	37143 7	35475 8		34664 3	37561 18	39373 11
INDUSTRIAL	35064 5	33949 21 36000/32750	29800 5	34833 6	31263 4			35200 5	36800 3
MECHANICAL	38413 3	34619 53 39500/32500	34278 8	37801 6	33016 22 38000/30680		32623 6	37243 23 40000/35000	37984 26 41000/36000
METALLURGICAL		33340 5			34040 13				37500 1

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
NUCLEAR									36000 1
PETROLEUM									42600 1
ENGINEERING TECHNOLOGY		31286 7			33000 1			32500 1	34750 2
ANIMAL SCIENCES			20000 1						
COMPUTER SCIENCE	33547 20 40000/31200	35630 10	31000 1	35498 2				30750 2	34411 9
COMPUTER PROGRAMMING	35600 1								
INFORMATION SCIENCES & SY			23000 1						35600 1
CHEMISTRY								30000 1	33000 1
MATHEMATICS		29700 1							33500 1

AVERAGE SALARY OFFERS   MAY 1992 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250   706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING	26500	1			29208	4					24421	4	28022	11
BUSINESS ADMIN (INCL MGMT					25400	1	25000	1	20000	1	24000	1	18500	4
ECONOM & FINANCE (BANKING													28060	10
MANAGEMENT INFO SYSTEMS					25000	1							25000	1
MARKETING/MARK MGMT (RESR	22775	4			26800	6			25000	2	14400	1	24913	8
COMMUNICATIONS	18500	1											31500	2
JOURNALISM													18000	2
TELECOMMUN/BROADCASTING													12500	1
ELEMENTARY EDUCATION													12480	1
LETTERS (incl English, Li					10400	1			21500	1			25233	3
HUMANITIES - OTHER													22800	2
CRIMINAL JUSTICE													24960	1
HISTORY													22333	3
POLITICAL SCIENCE/GOVT											27000	1	18000	1
PSYCHOLOGY													18750	2
AEROSPACE & AERONAUTICAL													36000	1
AGRICULTURAL													32900	3
BIOENGINEERING & BIOMEDIC					30000	1							29500	2
CHEMICAL			39300	1	36300	2	37933	3			39775	13	37183	8
CIVIL													30988	12
COMPUTER			30000	1							38000	1		
ELECTRICAL/ELECTRONIC											36073	3	34317 47500/31000	22
INDUSTRIAL			33600	1	33230	4					36103	6	33795	18

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MECHANICAL		35160 1	34883 6	34000 1		37611 9	33689 30 42600/30300
METALLURGICAL				22000 1			34980 1
ENGINEERING TECHNOLOGY			34329 1			34920 1	28875 4
COMPUTER SCIENCE		27150 2	22780 2				28125 4
COMPUTER PROGRAMMING						17000 1	
INFORMATION SCIENCES & SY							25000 1
SYSTEMS ANALYSIS				23000 1			
BIOLOGICAL							20000 1
CHEMISTRY						22400 3	

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28133 614 38500/25992	21742 12		22335 76 30000/14500	30754 13	19541 27 33496/13000	26963 20 55000/18000	28086 77 37000/25000	22167 3
BACHELOR - TECHNICAL	30360 15		34080 2	31107 14	28586 7	33207 18	30651 48 39000/25000	31577 226 45000/28000	32870 112 41600/27500

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24665 52 50000/17326	22022 13	20096 29 28000/15000	24017 107 31200/18415	17880 2	21978 196 46000/17000	16995 4		18220 15
BACHELOR - TECHNICAL	29173 11	29000 3	16700 1	29821 50 37500/27500		24506 15		28163 1	27000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	21689 9	20125 4	24629 14	26914 17	21252 111 32300/15000	22436 31 40000/18000	22030 44 40000/18000	22374 16	21831 15
BACHELOR - TECHNICAL		33464 16	29951 26 37800/27252	33468 92 39600/30600	24956 19	26757 37 36044/21906	27464 67 33000/25700	31047 34 42000/25064	31615 13

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18470 13	10800 1	17395 39 31000/13250	21278 9	25240 4	26487 15	30005 19	23500 4	28634 32 38000/22300
BACHELOR - TECHNICAL	18000 1	32000 1			32631 49 40560/28000	28658 30 39800/19500	34491 245 60000/31000	33566 25 40400/28000	37629 206 47000/32940

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	25230 14	26869 13	26668 40 32400/20570	28417 6	25233 6		27483 8	28725 16	28645 27 33000/26500
BACHELOR - TECHNICAL	34941 82 46000/32000	34395 198 41200/31000	35679 57 40800/30000	38213 47 41500/34800	33406 52 38000/30160		34952 14	37454 79 41500/31800	38932 121 45000/35600

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22683 6		26033 13	25000 1	22875 4	23298 7	
BACHELOR - TECHNICAL		32060 6	32794 16	32133 6		36150 37 43200/34020	

AVERAGE SALARY OFFERS   MAY 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32014 14			34250 2			37000 1	60000 1	
MBA--TECH		40000 1						48000 3	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH				32500 2		31500 2			
MBA--TECH	18000 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH				31500 1			35300 2		36000 1
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							33000 1		37500 1
MBA--TECH									50000 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	44500 2			49650 4					36500 2
MBA--TECH		39000 1		43000 1					41000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							45000 1

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

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CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28108 594 38500/25800	26396 103 35000/21000	21331 3	25498 4	26590 6				28911 9
BUSINESS ADMIN (INCL MGMT		23257 7	18750 2	18667 3	16016 1				27380 10
ECONOM & FINANCE (BANKING	23200 3	26910 20 33000/21000	19948 8	25935 26 30800/23500	34000 1		38500 2		28782 42 35000/24600
HOTEL/RESTAURANT MGMT.									30600 1
HUMAN RSRCS (incl LABOR R			18000 1						
MANAGEMENT INFO SYSTEMS					25000 1				
MARKETING/MARK MGMT (RESR		30000 1	18000 1	19300 2					23000 1
COMMUNICATIONS	20000 1	26000 1		19000 1					18750 2
JOURNALISM		14903 2	14400 1						
FOREIGN LANGUAGES			14500 1						
POLITICAL SCIENCE/GOVT									27000 1
PSYCHOLOGY			13500 2					27000 1	
SOCIOLOGY			15000 1						
SOCIAL SCIENCES-OTHER			14000 1						20000 2
ELECTRICAL/ELECTRONIC							38000 1		
MECHANICAL					34000 2				
ENGINEERING TECHNOLOGY	33000 1								
MATHEMATICS			30000 1	30000 2			27000 1		

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

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CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		27300 1							
BUSINESS ADMIN (INCL MGMT	22375 4	23480 7	23575 6				30050 1		
ECONOM & FINANCE (BANKING	22623 12	23150 6	21536 5						
MARKETING/MARK MGMT (RESR	21000 1		25476 4						
ADVERTISING					26300 1		21800 1	17250 2	
COMMUNICATIONS	23000 1	22100 1	22300 2			15000 1	18440 1	21903 6	19833 3
JOURNALISM					16000 3	16833 9	20000 1	16450 4	18280 5
TELECOMMUN/BROADCASTING						12500 1	18750 2		
FOREIGN LANGUAGES							18000 1		
LETTERS (incl English, Li	27600 1		22000 1		20000 1			20250 2	21760 1
HUMANITIES - OTHER			22420 3		30000 1				
HISTORY		31000 1		15000 1					
POLITICAL SCIENCE/GOVT	18000 1								
SOCIOLOGY -		22000 1			29000 1				
ELECTRICAL/ELECTRONIC		34400 1							
BIOLOGICAL			31500 1						
MATHEMATICS		14500 1					27000 1		

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							28750 2	42000 1	23533 3
BUSINESS ADMIN (INCL MGMT	17500 1		24200 5	22302 4	19750 2		23094 36 37000/18000	23471 6	33000 1
ECONOM & FINANCE (BANKING		26550 4	26214 7	17000 1			26285 17	25000 1	20300 2
HOTEL/RESTAURANT MGMT.		21600 1					21000 5		
MARKETING/MARK MGMT (RESR		21500 1	24046 21 28500/20496		26000 3		24795 59 40800/19000	26200 1	
ADVERTISING	26000 1	32000 1			19750 2		19690 6		
COMMUNICATIONS		21000 4	22992 2				23204 25 38000/17000	16740 2	
JOURNALISM	25500 2	20000 2			18700 2		23000 1		
TELECOMMUN/BROADCASTING							23643 4		
ELEMENTARY EDUCATION							23000 1		
TEXTILES & CLOTHING			20917 6				16640 1		
MERCHANDISING MANAGEMENT		17000 1							
FOREIGN LANGUAGES			20000 1						
LETTERS (incl English, Li		21393 3					17650 4	19000 1	
HUMANITIES - OTHER		22000 1					19333 6	25000 1	
HISTORY		33496 1					25400 2		
POLITICAL SCIENCE/GOVT	27000 1						23000 2	22678 4	
PSYCHOLOGY		21000 2	23000 2		17500 1		21475 4	20000 1	
SOCIOLOGY		20000 1							
SOCIAL SCIENCES-OTHER			14500 1				26933 3	23000 2	
CHEMICAL							32500 1		
CIVIL			29500 1						
ELECTRICAL/ELECTRONIC					33000 1		30000 1		

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
INDUSTRIAL				37000 1			32990 7		
MECHANICAL					36500 1		33125 4		
MINING (INCL GEOLOGICAL)							30000 1		
ENGINEERING TECHNOLOGY							34329 1		
AGRIBUSINESS							27000 2		
ANIMAL SCIENCES							18000 1		
PLANT SCIENCES							20000 1		
NATURAL RESOURCES									24000 1
COMPUTER SCIENCE							37200 1		
SYSTEMS ANALYSIS							32496 1		
HEALTH SCIENCES							18700 1		
BIOLOGICAL		18000 1					34000 1		
CHEMISTRY						27000 2	28662 9		
MATHEMATICS									25000 1

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT			19600 3						
ECONOM & FINANCE (BANKING		20000 1	23000 2		12000 1				
HOTEL/RESTAURANT MGMT.			18000. 1						
MANAGEMENT INFO SYSTEMS			24000 1						
COMMUNICATIONS					20000 1				
JOURNALISM			16800 1						
TEXTILES & CLOTHING							19000 1		
LETTERS (incl English, Li			24000 1						
CRIMINAL JUSTICE		27450 4			40000 1				
HISTORY			18000 3						
POLITICAL SCIENCE/GOVT	20000 1		22200 2						
PSYCHOLOGY		31000 2	20800 1						
SOCIOLOGY		22400 2	20000 1						
SOCIAL SCIENCES-OTHER		18000 1	23312 7						
AEROSPACE & AERONAUTICAL							32167 3		30700 1
AGRICULTURAL							35500 11	21750 1	34800 2
ARCHITECTURAL							31110 2		
CHEMICAL							38220 5	38800 5	39637 37 43100/37500
CIVIL							28553 73 36000/27000	31020 19	36000 1
COMPUTER							39000 1		
ELECTRICAL/ELECTRONIC			34680 1				33306 21 36600/31500	32000 1	35932 61 60000/33000
INDUSTRIAL							29600 5	33250 3	34677 50 39600/32500
MECHANICAL			28476 1				34288 34 39000/31500	32450 4	34873 134 41000/31000

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
METALLURGICAL							37500 1		33721 14
MINING (INCL GEOLOGICAL)								31133 4	33600 1
NUCLEAR							36000 1	28500 1	
ENGINEERING TECHNOLOGY							29500 3		32334 13
COMPUTER SCIENCE			22000 3				33000 1		33042 2
CHEMISTRY			23533 3					26589 5	
GEOLOGY & GEOLOGICAL SCI									28000 1

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS	30000 1								
MARKETING/MARK MGMT (RESR									27000 1
AEROSPACE & AERONAUTICAL			32300 2			31167 3		31965 4	29619 8
AGRICULTURAL					32500 1			31137 12	22000 1
BIOENGINEERING & BIOMEDIC					28000 1				30100 4
CHEMICAL		37229 7	41100 1		40038 40 47000/38160		39214 200 47000/36000	38977 22 43700/38200	38489 49 43200/35160
CIVIL		31500 1			28500 1			29421 32 40100/25700	28937 28 34000/27000
COMPUTER	31276 41 37000/27000		34652 13	37420 2				31810 4	34763 14
ELECTRICAL/ELECTRONIC	35033 16	34464 32 41000/32500	34890 12	34118 22 37200/32900	32615 5	35200 10	35667 3	35429 63 47500/32750	34162 95 45000/29420
INDUSTRIAL	33916 4						35250 2	33633 24 35760/31000	33237 60 39000/28000
MECHANICAL	26500 2	34776 9	31000 1	34875 4	36000 17	34082 9	37960 11	35306 109 43200/31560	34445 104 40500/30600
METALLURGICAL								32482 7	31500 1
NUCLEAR		34750 6		33600 1				34800 1	33000 1
PETROLEUM									42600 1
ENGINEERING TECHNOLOGY	31800 1	30606 2				31303 4	34167 3	33363 8	31031 7
INDUSTRIAL TECHNOLOGY								33000 1	
COMPUTER SCIENCE	32260 5		33647 17	34567 3				34900 1	32891 16
COMPUTER PROGRAMMING				35600 1					
BIOLOGICAL						24000 1	20000 1		
CHEMISTRY					30260 8	28507 3			33100 2
MATHEMATICS	29700 1					28200 1			

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	24000 1								22760 1
ECONOM & FINANCE (BANKING	21000 1								
COMMUNICATIONS	22500 1			33360 1					
CRIMINAL JUSTICE	21000 1								12000 1
PSYCHOLOGY	17000 1			37440 1					16833 6
SOCIAL SCIENCES-OTHER									24500 1
ALLIED HEALTH					27500 4		35750 4		42000 1
HEALTH SCIENCES				38000 1					
NURSING	36700 1			31308 26 42000/25064					
BIOLOGICAL							13000 1		27500 2

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					27198 4		34000 1		
BUSINESS ADMIN (INCL MGMT					28001 5	30000 2	29350 4		23500 2
ECONOM & FINANCE (BANKING					36000 1	27000 3	31667 3		
MANAGEMENT INFO SYSTEMS					28000 3	27983 36 33000/26000	31229 11		
COMMUNICATIONS	20800 1		18150 2						
JOURNALISM	17750 2	19600 1	17000 2						
TELECOMMUN/BROADCASTING									20000 1
ELEMENTARY EDUCATION							20000 1		
PHYSICAL EDUCATION				15500 1					
SPECIAL EDUCATION		21453 1							
FOREIGN LANGUAGES						18000 1			
LETTERS (incl English, Li	10000 1								
VISUAL & PERFORMING ARTS			31000 1						
HUMANITIES - OTHER					30000 1				
CRIMINAL JUSTICE				16767 3					
HISTORY	19238 1	26000 1				26000 1	26000 1		
POLITICAL SCIENCE/GOVT				20000 1					
PSYCHOLOGY	22000 2	16033 9	21500 1	14813 4					
SOCIOLOGY		11378 1	12000 1	18923 7					
SOCIAL SCIENCES-OTHER		17417 4		15443 4					
COMPUTER					31200 4	31000 1	36833 3		
ELECTRICAL/ELECTRONIC					27000 1	32333 3			
INDUSTRIAL					28000 1	31100 5	31550 2		

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
MECHANICAL					31000 1	31000 1	32600 1		
ENGINEERING TECHNOLOGY							34087 3		
AGRIBUSINESS									18667 3
ANIMAL SCIENCES									18430 6
PLANT SCIENCES									22750 2
OTHER AGRICULTURAL SCIENC									18000 1
COMPUTER SCIENCE					29199 77 36500/25000	30660 21 36200/26500	30666 36 37800/27000		
COMPUTER PROGRAMMING					17000 1				
INFORMATION SCIENCES & SY					29198 6	31132 3	29793 1		
SYSTEMS ANALYSIS							27748 2		
ACTUARIAL								29558 10	
BIOLOGICAL									16800 1
MATHEMATICS					26000 1	29750 2	30250 1	30824 6	
PHYSICS					31200 1				

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		30244 9	35000 1	23013 3					
BUSINESS ADMIN (INCL MGMT		27321 14	22700 4	21717 72 39000/16000			21000 1		26250 2
ECONOM & FINANCE (BANKING		29068 37 37000/26000	21000 2	22473 26 34000/15600			39624 2		
HOTEL/RESTAURANT MGMT.		25000 1		20279 22 30000/17600			27180 1		
HUMAN RSRCS (incl LABOR R				18500 1					
MANAGEMENT INFO SYSTEMS		28250 4		25000 1					
MARKETING/MARK MGMT (RESR		29180 5		21085 28 29532/18000			23800 1		
COMMUNICATIONS				21527 11					22140 2
JOURNALISM			26000 1	21190 6					
TELECOMMUN/BROADCASTING		34300 1							
ELEMENTARY EDUCATION				20000 1					20248 44 30000/13646
PRE-ELEMENTARY EDUCATION									18387 7
PHYSICAL EDUCATION									27883 2
SPECIAL EDUCATION									18000 2
HUMAN ECOLOGY (HOME ECONO				18000 1					
MERCHANDISING MANAGEMENT				20071 7					
FOREIGN LANGUAGES				27833 3			16000 1		22409 12
LETTERS (incl English, Li				26500 3					20350 4
VISUAL & PERFORMING ARTS			15500 1						22602 12
HUMANITIES - OTHER			39200 3	20500 3					15000 1
CRIMINAL JUSTICE				24960 1		19000 1			
HISTORY		26000 1							19093 5
POLITICAL SCIENCE/GOVT		33000 1	19000 2	21333 3		20160 1	16000 1		24400 1

AVERAGE SALARY OFFERS   MAY 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   . 90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
PSYCHOLOGY		24633 3		20023 8			29400 1	22814 2	
SOCIOLOGY			18000 1	25750 2					
SOCIAL SCIENCES-OTHER		30500 2		26000 1					21009 13
AEROSPACE & AERONAUTICAL		30480 5							
CHEMICAL		33167 3						40750 2	
CIVIL		29204 10							
COMPUTER		32100 14							
ELECTRICAL/ELECTRONIC		33169 13		35425 2				34100 1	
INDUSTRIAL		31169 35 43000/29000		32000 2					
MECHANICAL		31892 15		34000 4					
NUCLEAR		33000 1							
ENGINEERING TECHNOLOGY		32750 2		31397 2					
INDUSTRIAL TECHNOLOGY				28200 1					
AGRIBUSINESS				20750 2					
COMPUTER SCIENCE		30729 18							
INFORMATION SCIENCES & SY		29498 2							
SYSTEMS ANALYSIS		32000 1							
HEALTH SCIENCES				16700 1					
BIOLOGICAL			26000 1	14624 3					20743 1
CHEMISTRY		30000 1						23909 5	21780 1
GEOLOGY & GEOLOGICAL SCI		20500 2							
MATHEMATICS		32000 8		27000 1	27120 1				22880 9

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28070 598 38500/25500	26161 134 35000/20400	18189 21 25992/14000	24719 36 30800/20000	26062 9		38500 2	27000 1	27955 68 35000/23000
BACHELOR - TECHNICAL	33000 1		30000 1	30000 2	34000 2		32500 2		

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	22529 20 30000/17000	23862 17	23090 21 28440/21000	15000 1	21900 7	16273 11	20827 7	19444 14	19184 9
BACHELOR - TECHNICAL		24450 2	31500 1				27000 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	24300 5	22908 22 35000/17680	23588 45 29000/20000	21242 5	21190 10		23647 178 46000/17000	23411 20 42000/18824	24033 6
BACHELOR - TECHNICAL		18000 1	29500 1	37000 1	34750 2	27000 2	30082 32 37200/25920		24500 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	20000 1	25460 10	21304 23 34000/18000		24000 3		19000 1		
BACHELOR - TECHNICAL			24970 8				31503 161 40200/27252	31457 43 45000/27000	35399 317 60000/31200

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	30000 1								
BACHELOR - TECHNICAL	32204 70 40560/27000	34696 57 41000/32000	34301 46 43000/30000	34480 33 40000/32500	37091 73 47000/31200	32747 31 37200/27500	38911 220 47000/36000	34418 288 47500/28446	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	21100 5			35400 2					
BACHELOR - TECHNICAL	36700 1			31556 27 42000/25064	27500 4		31200 5		

AVERAGE SALARY OFFERS MAY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18505 7	17200 17	19257 7	16964 20 24600/13250	28486 14	27730 43 33000/26000	30282 21 55000/25000		22333 3
BACHELOR - TECHNICAL					29124 93 36500/25000	30868 36 36200/26500	31183 49 48000/27000	30033 16	19018 13

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28747 78 37000/25500	25527 15	21628 203 41000/16000		19580 2	26579 8	22814 2	20913 107 32300/15000
BACHELOR - TECHNICAL		31257 130 43000/28500	26000 1	27273 18	27120 1			29393 8	22586 11

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7/92

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1992

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
Teikyo Westmar College
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 8, 1992 through June 12, 1992) and cumulatively (September 1, 1991, and June 12, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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MCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	469	895	$28293	$28042	$30500	$28500	$25000	1228	2694	$28023	$27364	$30500	$28500	$25000
BUSINESS ADMIN (INCL MGMT	125	300	23500	23691	30100	23000	16000	347	889	23516	24275	30000	23100	16500
DISTRIBUTION MANAGEMENT	+	1	+	33780				+	8	+	24848			
ECONOM & FINANCE (BANKING	221	444	27018	26745	32000	28000	21133	507	1053	26650	26539	32000	27000	20000
HOTEL/RESTAURANT MGMT.	15	48	24390	22239	*	*	*	47	114	22114	21276	27180	22000	17600
HUMAN RSRCS (incl LABOR R	5	21	20000	21739	*	*	*	9	53	21833	23498	*	*	*
MANAGEMENT INFO SYSTEMS	30	72	28248	28702	31000	28000	22500	88	230	28402	28641	32000	28750	24000
MARKETING/MARK MGMT (RESR	128	315	24169	24114	29120	24938	18000	315	835	24525	24214	30000	24875	19000
REAL ESTATE	1	1	26500	26500	*	*	*	1	3	26500	25220	*	*	*
COMMUNICATIONS														
ADVERTISING	16	21	22656	22143	*	*	*	30	55	22025	21365	28000	21250	16500
COMMUNICATIONS	26	40	21282	21593	27500	22500	15000	98	196	21709	21576	28000	21750	15000
JOURNALISM	16	26	20813	18977	*	*	*	64	95	19380	19147	25000	19500	14400
TELECOMMUN/BROADCASTING	14	17	23367	23155	*	*	*	30	37	23687	22665	32000	23000	17000
EDUCATION														
ELEMENTARY EDUCATION	25	46	21045	21439	24100	21405	19000	72	205	20556	20371	25000	21189	15000
PRE-ELEMENTARY EDUCATION	1	5	15000	12984	*	*	*	8	15	17964	16955	*	*	*
PHYSICAL EDUCATION	1	3	25000	23067	*	*	*	4	23	24066	22465	*	*	*
SPECIAL EDUCATION	3	4	23137	21460	*	*	*	6	32	21144	21847	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	7	22500	17986	*	*	*	2	29	20250	19918	*	*	*
TEXTILES & CLOTHING	20	25	22365	22640	24000	22000	21000	42	56	21975	22717	24000	22000	20500
MERCHANDISING MANAGEMENT	1	14	24000	19929	*	*	*	9	32	20167	19641	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	5	17	27336	25002	*	*	*	25	44	23023	23057	28680	21275	18000
LETTERS (incl English, Li	19	61	19528	22112	*	*	*	42	146	20275	22553	25000	19250	15500
VISUAL & PERFORMING ARTS	7	20	19200	21335	*	*	*	21	66	21530	21329	26200	20000	16000
HUMANITIES - OTHER	5	12	22440	22489	*	*	*	25	55	23862	23280	30000	22000	18000
SOCIAL SCIENCES														
CRIMINAL JUSTICE	5	8	20073	20146	*	*	*	17	31	22202	20927	*	*	*
HISTORY	7	46	24929	22781	*	*	*	25	86	23100	22776	30000	23400	16500
POLITICAL SCIENCE/GOVT	8	50	22331	22426	*	*	*	30	121	22244	23099	27000	21750	18000
PSYCHOLOGY	21	55	21571	20634	27000	22000	18000	75	154	20464	20360	28200	20000	14979
SOCIOLOGY	4	22	20000	20845	*	*	*	23	50	19832	19820	24600	20000	15000
SOCIAL SCIENCES-OTHER	22	46	19425	21048	22500	19500	17000	64	132	20623	21523	26000	20444	15080
ENGINEERING														
AEROSPACE & AERONAUTICAL	5	19	31924	32371	*	*	*	31	80	31037	31849	33020	31000	28476
AGRICULTURAL	1	6	35000	28746	*	*	*	29	36	32586	31691	37000	34000	28000
ARCHITECTURAL	1	24	24000	28933	*	*	*	3	56	28740	29209	*	*	*
BIOENGINEERING & BIOMEDIC	1	1	34200	34200	*	*	*	6	8	30433	29870	*	*	*
CHEMICAL	54	222	39524	39334	42700	39550	35500	426	941	39176	39216	41600	39600	36000
CIVIL	94	191	28381	29072	32000	27550	25750	260	576	28888	29600	33000	28010	25750
COMPUTER	16	43	32409	32867	*	*	*	113	193	32697	33173	36200	33000	28000
ELECTRICAL/ELECTRONIC	125	295	33722	33774	38000	34400	28600	491	1111	34422	34033	38000	34800	30000

continued

MCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/8/92 THROUGH 6/12/92

CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

BY CURRICULUM FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	1	5	$38163	$31533	*	*	*	1	10	$38163	$31593	*	*	*
INDUSTRIAL	26	82	31005	31903	$35400	$31000	$27000	227	417	32885	32691	$36060	$33600	$28500
MECHANICAL	152	360	33828	34036	37200	34380	28000	620	1325	34497	34546	38400	34840	30500
METALLURGICAL	8	9	35365	34902	*	*	*	31	47	33916	33555	36300	34800	30200
MINING (INCL GEOLOGICAL)	3	4	31667	32189	*	*	*	9	27	31459	31699	*	*	*
NUCLEAR	6	18	35400	35299	*	*	*	18	40	34433	34932	*	*	*
PETROLEUM	+	9	+	41079				1	51	42600	40759	*	*	*
TEXTILE	+	6	+	32967				+	8	+	32350			
ENGINEERING TECHNOLOGY	8	16	30687	28437	*	*	*	58	243	32018	30803	36060	33000	25000
INDUSTRIAL TECHNOLOGY	4	8	21870	26230	*	*	*	6	14	24780	26517	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	2	7	24000	21714	*	*	*	9	70	22167	23799	*	*	*
ANIMAL SCIENCES	3	6	21533	22617	*	*	*	10	22	19354	19705	*	*	*
PLANT SCIENCES	+	+	+	+				3	6	21833	23250	*	*	*
NATURAL RESOURCES	+	4	+	22245				1	15	24000	22520	*	*	*
OTHER AGRICULTURAL SCIENC	5	11	20700	21456	*	*	*	6	47	20250	22774	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	56	169	31815	31504	35760	32000	26000	257	611	30861	31171	36000	31000	26000
COMPUTER PROGRAMMING	3	10	25000	29650	*	*	*	5	49	25520	30816	*	*	*
INFORMATION SCIENCES & SY	5	30	28700	28447	*	*	*	17	79	29463	29315	*	*	*
SYSTEMS ANALYSIS	2	4	36000	32750	*	*	*	6	13	31999	30214	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	9	44	25875	31807	*	*	*	18	65	29326	31568	*	*	*
HEALTH SCIENCES	7	10	29380	30566	*	*	*	10	30	27906	25297	*	*	*
NURSING	34	171	29294	33650	35000	30000	24000	61	229	30274	32597	39000	30000	25000
PHARMACY	16	37	41196	41380	*	*	*	16	72	41196	41172	*	*	*
SCIENCES														
ACTUARIAL	10	10	34627	34627	*	*	*	20	20	32093	32093	37000	35000	23500
ARCHITECTURAL & ENVIRONME	1	7	18000	21600	*	*	*	1	29	18000	24877	*	*	*
BIOLOGICAL	4	16	17265	18823	*	*	*	18	44	20665	22422	*	*	*
CHEMISTRY	3	9	18750	25617	*	*	*	42	67	27068	27893	32700	27072	21780
GEOLOGY & GEOLOGICAL SCI	4	6	19625	22083	*	*	*	7	15	21071	25551	*	*	*
MATHEMATICS	29	55	33101	30977	50000	31720	22780	68	153	30133	29063	37000	29000	21326
PHYSICS	+	6	+	25901				1	15	31200	28256	*	*	*
OTHER PHYSICAL & EARTH SC	1	2	21311	19499	*	*	*	1	4	21311	22249	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	14	+	32309				+	30	+	30859			
TOTALS	1920	4588						6161	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	359	700	$28725	$28509	$30500	$29000	$27000	968	2166	$28320	$27733	$30500	$28500	$26000
ACCOUNTING (PRIVATE)	114	188	27218	26973	30100	28000	23800	255	547	26693	26067	30100	27500	21000
COMMERCIAL BANKING (CNSMR	31	73	22698	23191	28000	23500	16000	53	130	21049	21795	28000	21100	14500
COMMERCIAL BANKING (LENDG	35	52	26347	25964	30000	27000	22000	106	148	25566	25050	30000	26000	20500
INVESTMT BANKING (CORP FN	11	23	29411	28151	*	*	*	22	52	28458	29458	36000	28000	24000
INVESTMT BANKNG (M & A)	1	1	32000	32000	*	*	*	1	4	32000	31375	*	*	*
INVESTMT BANKG (REAL EST)	2	3	25600	27067	*	*	*	6	12	32200	28350	*	*	*
INVESTMT BANKG (SALES & T	7	13	28286	28615	*	*	*	8	31	28125	26727	*	*	*
FINANCIAL/TREASURY ANALYS	59	113	28778	28484	32500	28000	22000	136	310	28589	28338	32000	28500	22000
PORTFOLIO MGMT/BROKERAGE	12	29	24975	24383	*	*	*	32	64	23446	23656	29000	24000	18000
UNDERWRITING	28	47	24672	24810	27000	24564	22000	52	97	24798	24639	28440	24800	21000
INSURANCE - CLAIMS	15	26	23003	22622	*	*	*	37	76	23282	23087	27360	23000	18000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	3	5	22340	21004	*	*	*	4	30	20505	19454	*	*	*
MEDIA PLANNING	4	5	21750	22300	*	*	*	11	15	21845	21253	*	*	*
REPORTING	2	9	15700	16233	*	*	*	13	27	16185	16723	*	*	*
PRODUCTION	15	19	19242	18981	*	*	*	23	45	20062	21109	27000	18000	16000
PUBLIC RELATIONS	14	22	20799	19542	*	*	*	28	56	20121	20272	24500	19250	15000
WRITING / EDITING	5	13	21800	22584	*	*	*	14	45	20119	24467	*	*	*
MARKETING														
ADVERTISING	11	19	21691	20347	*	*	*	19	45	22363	20901	*	*	*
BRAND/PRODUCT MANAGEMENT	9	25	27144	26116	*	*	*	33	88	24220	25702	32000	23000	17680
BUYER/MERCHANDISING	55	79	23318	24006	27000	22000	21000	148	204	23463	23895	27000	23000	20500
DISTRIBUTION	6	32	25300	25950	*	*	*	12	58	24584	25120	*	*	*
MARKET RESEARCH	18	41	24647	24238	*	*	*	30	84	24168	24383	33000	23750	18000
PURCHASING	4	10	23000	21752	*	*	*	6	20	24333	25586	*	*	*
SALES	134	307	25636	25175	31260	26000	18200	373	871	25321	24974	32000	25600	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	8	17	23425	22971	*	*	*	28	47	23415	22312	26200	22750	18824
FINANC,TAXA, MONETARY POL	9	26	23521	23573	*	*	*	17	60	23817	24338	*	*	*
ECONOMIC PROGRAMS	1	4	21906	23824	*	*	*	2	9	20953	23378	*	*	*
LAW ENFORCEMENT	3	13	25456	25490	*	*	*	13	33	25459	24270	*	*	*
MILITARY	4	10	23619	21948	*	*	*	35	59	22406	23253	28000	22000	18000
NATIONAL SECURITY	1	1	28600	28600	*	*	*	1	3	28600	30867	*	*	*
URBAN / REGIONAL PLANNING	+	3	+	24635				3	11	24000	26689	*	*	*
ENGINEERING														
BIOENGINEERING	1	1	34200	34200	*	*	*	1	4	34200	31800	*	*	*
DESIGN / CONSTRUCT	104	196	30596	31137	36744	28550	25750	266	625	31101	31770	36600	30359	26064
ENVIRONMENTAL/SANITATION	6	33	32611	31509	*	*	*	49	124	31598	31588	38500	30000	27000
MANUFACTURING/INDUSTRIAL	68	159	34073	34199	38700	34650	28000	385	691	35165	34586	39000	35100	30800
SYSTEMS / PROGRAMMING	16	48	32334	33175	*	*	*	87	175	32203	32711	36500	32500	28000
POWER SYSTEMS	17	34	34216	33275	*	*	*	74	145	34585	34161	36240	34800	32000
SOFTWARE DESIGN & DEVELOP	12	25	34875	34621	*	*	*	58	175	34420	33800	39000	35000	28000
HARDWARE DESIGN & DEVELOP	10	22	32599	33702	*	*	*	43	113	34042	33922	36600	34580	31200

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	14	39	$36696	$34659	*	*	*	87	171	$37028	$35126	$41000	$38160	$31200
TESTING	2	22	31750	31419	*	*	*	33	92	32687	31390	36240	34500	27500
PROCESS ENGINEERING	44	154	38112	39065	$42600	$39000	$33750	264	656	38778	39099	41500	39000	35280
PROJECT ENGINEERING	65	140	32129	32884	37200	33420	25750	353	763	33996	34324	39500	34700	27000
OTHER ENGINEERING	112	384	33362	33725	38000	34000	28000	504	1316	33858	33613	38640	34500	28000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	6	6	27250	27250	*	*	*	12	20	25475	23924	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	1	+	13832			
MEDICAL TECHNOLOGY	8	10	24047	26287	*	*	*	8	19	24047	24700	*	*	*
NURSES / PERSONAL CARE	34	173	28444	33498	34500	29500	23500	63	237	29998	32340	38000	30000	25000
OCCUPATIONAL THERAPY	6	16	32493	30441	*	*	*	10	34	30496	29862	*	*	*
PHARMACIST	16	37	41196	40840	*	*	*	16	70	41196	40977	*	*	*
PHYSICAL THERAPY	+	6	+	27417				5	12	31200	29208	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	10	47	21296	27861	*	*	*	22	88	21374	24220	25000	20800	15000
SOCIAL SERVICES														
ADMINISTRATION	9	32	18464	20445	*	*	*	16	55	18482	19756	*	*	*
COUNSELING	3	21	19667	19417	*	*	*	20	61	17570	17976	22000	17000	13520
FUNDRAISING / DEVELOPMENT	1	7	30000	20929	*	*	*	8	22	20600	21264	*	*	*
SOCIAL WORK	8	19	16565	18221	*	*	*	28	59	16850	17803	21500	16825	13250
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	26	133	29846	30039	35000	29764	24000	137	410	29188	29727	34200	29793	24000
INFORMATION SYSTEMS	37	68	29063	28859	33000	28000	24000	116	209	29129	29241	34000	29000	24900
SYSTEMS ANALYSIS & DESIGN	31	70	30550	31278	34560	31000	25000	101	253	30801	31705	35200	30600	25000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	12	18	33704	33186	*	*	*	28	39	31606	31176	35620	33000	25125
AGRICULTURE/NAT'L RESOURC	2	16	18800	20945	*	*	*	18	71	19547	21550	*	*	*
ARCHITECTURE	1	9	30000	24956	*	*	*	1	23	30000	24181	*	*	*
CONSULTING	81	157	30575	30146	35000	30000	28000	292	496	30388	30204	34300	30000	26000
HUMAN RESRCS /INDUS RELS	6	25	21340	22830	*	*	*	27	76	25294	24807	36000	23500	17000
MANAGEMENT TRAINEE	116	415	22400	23192	29000	22000	17000	345	1109	22317	23109	29120	22000	16000
MATH/STATISTICIANS	2	9	21500	26078	*	*	*	3	25	23373	24913	*	*	*
PARALEGAL	+	5	+	19560				2	24	19580	20669	*	*	*
RESEARCHERS NON-TECHNICAL	2	5	18250	21900	*	*	*	10	18	24913	24535	*	*	*
RESEARCHERS - TECHNICAL	2	5	22500	26900	*	*	*	12	28	27148	27260	*	*	*
TEACHING	50	94	20508	20356	24912	20722	15100	168	451	20902	21127	25575	21261	15000
TOTALS	1920	4588						6161	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 5 JULY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	9	35	$31711	$31126	*	*	*	20	168	$30723	$30910	$36000	$30000	$26400
MBA--NON-TECH	78	158	39257	38020	$50000	$40000	$28000	114	291	38359	36096	52000	36000	28000
MBA--TECH	25	47	39140	41287	55000	35000	30000	35	83	39957	40195	55000	40000	30000
MS-BUSINESS	1	2	32000	38360	*	*	*	5	10	46580	41280	*	*	*
ECONOMICS & FINANCE (BANK	3	5	29474	30485	*	*	*	24	54	38774	37075	52000	39500	26400
HUMAN RESOURCES (INCL LAB	+	2	+	31750				6	16	37367	31365	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	29500				2	11	36250	35407	*	*	*
MARKETING/MKTNG MGT (RESE	1	4	50000	32125	*	*	*	15	22	44313	39691	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	3	+	25333				+	3	+	25333			
JOURNALISM	1	1	26500	26500	*	*	*	2	4	28000	23335	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	3	3	35333	35333	*	*	*	3	12	35333	29762	*	*	*
ELEMENTARY EDUCATION	1	5	25000	27000	*	*	*	1	22	25000	26325	*	*	*
PHYSICAL EDUCATION	+	+	+	+				1	2	37000	29854	*	*	*
READING EDUCATION	1	2	31200	28100	*	*	*	1	2	31200	28100	*	*	*
SPECIAL EDUCATION	+	2	+	29100				1	10	26117	24648	*	*	*
HUMANITIES														
HUMANITIES - OTHER	1	2	25000	24000	*	*	*	2	12	26418	25678	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	5	7	22900	26071	*	*	*	7	14	24143	25013	*	*	*
SOCIAL SCIENCES - OTHER	1	2	21000	22800	*	*	*	2	9	22000	23056	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	3	43500	44080	*	*	*	13	21	38222	38296	*	*	*
AGRICULTURAL	+	+	+	+				7	7	37997	37997	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				3	5	35867	34920	*	*	*
CHEMICAL	6	12	40470	41585	*	*	*	24	42	41038	40725	43500	41250	39000
CIVIL	13	18	30678	31979	*	*	*	66	85	34353	34446	41500	32850	28800
COMPUTER	1	15	41500	40172	*	*	*	20	43	38770	39813	44000	39750	33500
ELECTRICAL/ELECTRONIC	29	58	40308	40464	44200	39600	35600	105	218	40502	40515	44460	40200	35000
INDUSTRIAL	1	15	38800	39809	*	*	*	21	45	39968	39171	42000	40000	37000
MECHANICAL	20	39	38308	38081	43200	38450	35000	101	167	39660	38873	44000	39500	36000
METALLURGICAL	6	6	36471	36471	*	*	*	12	12	37427	37427	*	*	*

continued

MCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				1	1	$30000	$30000	*	*	*
NUCLEAR	2	2	$39540	$39540	*	*	*	11	11	37487	37487	*	*	*
PETROLEUM	+	+	+	+				4	4	43600	43600	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				5	6	23994	22545	*	*	*
HEALTH SCIENCES	+	1	+	28000				3	13	25000	25720	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	29000				+	2	+	25002			
ARCHITECTURAL & ENVIRONME	+	2	+	30830				+	2	+	30830			
BIOLOGICAL	1	1	20800	20800	*	*	*	4	5	21850	23080	*	*	*
CHEMISTRY	2	2	34150	34150	*	*	*	6	10	36093	33650	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	8	33	35600	40276	*	*	*	65	144	40025	40163	$47000	$40640	$33000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	35000				3	19	33000	36474	*	*	*
MATHEMATICS (INCL ACTUARI	+	5	+	35400				3	12	33521	32680	*	*	*
PHYSICS	+	1	+	36000				+	4	+	31626			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	221	496						718	1623					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	82	101	$53065	$50689	$62000	$54000	$44000	112	179	$51669	$47281	$61000	$52750	$40000
MBA--TECH	21	26	55500	53962	60000	55000	46000	30	67	53465	48902	70000	55000	37000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	147	173	53931	53055	70000	54000	42000	218	290	53261	51333	70000	54000	38000
MBA--TECH	63	82	57095	55822	70000	55000	46000	133	185	58081	56614	70000	55000	48240
OVER 4 YEARS														
MBA--NON-TECH	148	168	55873	54897	70000	55000	43000	193	293	55561	52372	70000	55000	45000
MBA--TECH	86	99	59127	57919	72000	57000	48000	131	188	58342	55966	72000	56880	48000
TOTALS	547	649						817	1202					

[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	2	+	$68000				2	5	$61482	60193	*	*	*
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	5	6	$52800	48167	*	*	*	5	8	52800	45000	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	35600				+	1	+	35600			
FOREIGN LANGUAGES	1	1	28000	28000	*	*	*	1	3	28000	26367	*	*	*
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	1	1	27000	27000	*	*	*	1	1	27000	27000	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				1	1	40000	40000	*	*	*
ENGINEERING														
AEROSPACE	+	2	+	62800				1	8	40156	53380	*	*	*
CHEMICAL	+	15	+	53507				14	42	55156	53761	*	*	*
CIVIL	+	1	+	42000				2	3	40504	41003	*	*	*
COMPUTER	+	+	+	+				4	5	60600	60480	*	*	*
ELECTRICAL/ELECTRONIC	14	20	58277	59113	*	*	*	30	49	57027	56947	$65520	$57600	$50000
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	3	+	43833				9	18	53151	51103	*	*	*
METALLURGICAL	3	9	49500	46567	*	*	*	15	25	49829	49434	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	2	2	42624	42624	*	*	*	2	3	42624	38583	*	*	*
BIOLOGICAL	+	+	+	+				1	1	52000	52000	*	*	*
CHEMISTRY	1	13	45600	50568	*	*	*	33	54	51596	50870	55000	52000	48000
GEOLOGICAL (INCL GEOPHYS)	+	2	+	52500				2	9	49020	52060	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	4	+	39750				+	9	+	41067			
POLYMER	1	1	54000	54000	*	*	*	2	2	52200	52200	*	*	*
TOTALS	28	83						125	253					

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* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28392 980 38500/26000	27000 1	27000 1	24980 21 29000/22992	27250 2	26250 4	18500 1	28143 7	18000 1
BUSINESS ADMIN (INCL MGMT	30875 4	17167 3		20680 20 30000/15600	21400 2	27900 2	28500 2	28273 22 33000/25500	25000 1
ECONOM & FINANCE (BANKING	28284 25 36000/26000		30000 1	25472 125 50000/20000	31300 20 46000/25000	28000 1	31928 5	29108 61 37600/26000	35000 1
HUMAN RSRCS (incl LABOR R				18250 2		30000 1			
MANAGEMENT INFO SYSTEMS	28750 4			28133 3			28647 13	28775 12	
MARKETING/MARK MGMT (RESR				22500 14		27400 3	18000 1	28822 9	
ADVERTISING		20217 6				16571 2			
COMMUNICATIONS	26000 1	18275 4		22625 4		17600 5	24000 1	17000 1	
JOURNALISM	26000 1	19900 4		14400 1		18356 14	21000 2	24500 1	
TELECOMMUN/BROADCASTING						21625 4		34300 1	
ELEMENTARY EDUCATION							20000 1	12480 1	
PHYSICAL EDUCATION								25000 1	
FOREIGN LANGUAGES				14500 1					
LETTERS (incl English, Li		20000 1		18500 2		17680 1	21760 1		23500 1
HUMANITIES - OTHER		25000 1					30000 1		
HISTORY						30248 2		26000 1	
POLITICAL SCIENCE/GOVT					27000 1			29500 2	
PSYCHOLOGY				13500 2		21667 3	15000 1	28950 2	
SOCIOLOGY		29000 1		15000 1					
SOCIAL SCIENCES-OTHER				14540 2				30500 2	
AEROSPACE & AERONAUTICAL								30620 5	36000 1
AGRICULTURAL									32500 1
ARCHITECTURAL								24000 1	31110 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BIOENGINEERING & BIOMEDIC						34200 1			
CHEMICAL							38750 2	36557 14	38417 21 41600/37000
CIVIL							34500 1	29670 32 37960/27000	29311 43 38500/27000
COMPUTER	31500 2			27000 1	28000 1	33300 2	29503 20 34920/22000	32050 18	
ELECTRICAL/ELECTRONIC	29000 1			35200 1	32300 2	34366 11	33258 6	33122 47 45000/31000	33693 28 40020/30000
INDUSTRIAL	33000 2				33500 2	34500 2	33250 2	31215 56 43000/28000	31967 3
MECHANICAL			35387 3	42000 1	30500 2			32851 45 37000/30000	34116 24 41000/28000
MINING (INCL GEOLOGICAL)								31133 4	31200 3
NUCLEAR	33000 1							33300 2	33000 2
ENGINEERING TECHNOLOGY							28000 1	32000 2	27933 3
AGRIBUSINESS								17000 1	
ANIMAL SCIENCES								17500 2	
PLANT SCIENCES								24000 1	
OTHER AGRICULTURAL SCIENC									19000 1
COMPUTER SCIENCE	32000 3			31913 8	32000 1	33080 5	30853 30 39000/25000	30414 40 35000/28000	
COMPUTER PROGRAMMING				28500 1			23250 2		
INFORMATION SCIENCES & SY	30233 6			30996 1				28000 1	
SYSTEMS ANALYSIS						32000 1	32496 2	32000 1	
HEALTH SCIENCES						18700 1			
NURSING				26000 1					
ACTUARIAL	24500 2							36000 3	
BIOLOGICAL								24000 1	
CHEMISTRY								28371 6	27500 1

CURRICULUM	PUBL ACCNTNG		ADVERTISING		ARCHITECTURAL		BANKING (COMME		BANKING (INVES		COMMUNICATION		COMPUTER SFT/D		CONSULT SVCS		ENGINEERING /	
GEOLOGY & GEOLOGICAL SCI															19000	2	20500	2
MATHEMATICS	26000	1					30250	4	25833	3			33960	4	32208	18	28200	1

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25776 15	26400 1	27000 2	25399 27 31000/22000		22240 5			24000 1
BUSINESS ADMIN (INCL MGMT	24182 11	20854 7	22872 9	23361 38 31200/18800		21430 112 37000/15000	20000 1		14040 1
ECONOM & FINANCE (BANKING	27169 55 40000/20000			23180 44 28440/18435	15600 1	23409 34 46000/18000	27500 1		24000 1
HOTEL/RESTAURANT MGMT.		18400 3	20796 26 30000/15000			23000 1			
HUMAN RSRCS (incl LABOR R						23500 2			
MANAGEMENT INFO SYSTEMS	29500 1			28235 23 49680/24900		23250 2			
MARKETING/MARK MGMT (RESR	20278 9	21933 3	18000 1	25676 22 33000/24000		22499 100 29000/19500			20733 3
ADVERTISING			24000 1			16500 1			21800 1
COMMUNICATIONS	22000 1	16667 3	19500 4	22393 13		22039 16	12480 1		15500 2
JOURNALISM	17326 1	20000 1		23800 3		21663 7			16478 9
TELECOMMUN/BROADCASTING		17000 1		27300 2		22286 7			
ELEMENTARY EDUCATION		23000 1		23825 1		20000 1			
HUMAN ECOLOGY (HOME ECONO						18000 1			
TEXTILES & CLOTHING						21975 42 27000/20500			
MERCHANDISING MANAGEMENT						20167 9			
FOREIGN LANGUAGES	17000 1	41000 1	18000 1	23750 2		19000 2			17000 2
LETTERS (incl English, Li	45000 1		16000 1	18833 3		22250 4			17833 3
VISUAL & PERFORMING ARTS				19400 1		15500 1			
HUMANITIES - OTHER	50000 1	22000 1		23743 6		19900 5			
CRIMINAL JUSTICE								27750 2	
HISTORY				28750 4	24000 1				20800 1
POLITICAL SCIENCE/GOVT	24000 2	20000 1		16000 1	20160 1	19667 3	26000 1		
PSYCHOLOGY		20800 1	19500 1	23000 3		24040 10	17500 1		18000 1

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
SOCIOLOGY	19000 1			22167 3		23500 1	18000 1		
SOCIAL SCIENCES-OTHER	20000 2			20000 1		20375 4			
AGRICULTURAL								28163 1	
CHEMICAL	29000 1					60000 1			
COMPUTER				30600 5		27000 1			
ELECTRICAL/ELECTRONIC						27000 1			
INDUSTRIAL	29250 2	35000 1		24000 2		32000 2			
MECHANICAL				25500 2		24000 1			
ENGINEERING TECHNOLOGY				29793 1		22000 2			
AGRIBUSINESS			24000 1						
ANIMAL SCIENCES						22000 1			
OTHER AGRICULTURAL SCIENC			23000 1			17500 2			
COMPUTER SCIENCE	29171 7	26000 2		28968 29 31000/27600		24565 9			
INFORMATION SCIENCES & SY	32000 1			29793 3					
HEALTH SCIENCES			16700 1						
PHARMACY						44833 6			
ACTUARIAL	22000 1			33061 14					
BIOLOGICAL				31500 1		14500 2			
MATHEMATICS	43286 7			29260 12					27000 1

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE		RESEARCH ORGAN		TRANSPORTATION		UTILITIES		EDUCATION		FEDERAL GOVERN		LOCAL/STATE GO		HOSPITALS		HEALTH SRVCS (	
ACCOUNTING	26925	8			26180	4	30111	9	24500	1	22502	9	22043	8	23840	5	30000	2
BUSINESS ADMIN (INCL MGMT	16500	1	22625	4	21563	8	25160	5	26250	2	21543	7	19539	6	20587	3	24000	4
ECONOM & FINANCE (BANKING	24333	3	18600	1	25250	4	22500	1			23176	8	19780	5	20875	4	24000	2
HOTEL/RESTAURANT MGMT.	25000	1			23829	7	27180	1			18000	1						
MANAGEMENT INFO SYSTEMS					27750	1	28967	3			24000	1	23000	1	24000	1		
MARKETING/MARK MGMT (RESR			20000	1	19625	4	25290	4	22000	1	20000	1	23612	2			25167	3
ADVERTISING	21000	1	23300	5											21500	1		
COMMUNICATIONS	18750	2	15000	1	22000	3			22140	2			20300	6	20250	2	25180	2
JOURNALISM									19600	1	16800	1	17250	2	20000	1	20000	1
TELECOMMUN/BROADCASTING									25133	1			16000	1				
ELEMENTARY EDUCATION									20873 30000/15300	64								
PRE-ELEMENTARY EDUCATION									17964	8								
PHYSICAL EDUCATION									27883	2								
SPECIAL EDUCATION									21082	5								
HUMAN ECOLOGY (HOME ECONO																	22500	1
FOREIGN LANGUAGES									22069	13								
LETTERS (incl English, Li									19063	10	24000	1						
VISUAL & PERFORMING ARTS									23325	13	18000	1						
HUMANITIES - OTHER					21000	1	20000	1	15000	1	40000	1	20500	2				
CRIMINAL JUSTICE													27095	7			16500	2
HISTORY									19709	7	18000	3	35000	1				
POLITICAL SCIENCE/GOVT			14500	1					24374	2	22200	2	21418	6			20000	1
PSYCHOLOGY	22000	1							19125	9	30000	1	24800	3	22920	6	17800	3

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
SOCIOLOGY	20000 1					20000 1	22400 2		19675 4
SOCIAL SCIENCES-OTHER	20000 1		16000 1		21800 14	22517 11	20330 5	12100 1	17933 3
AEROSPACE & AERONAUTICAL		32100 1	29000 1			28238 2			
AGRICULTURAL						33000 1	24808 4		
CHEMICAL		40514 2		35596 9				35000 1	
CIVIL		31800 4	27920 36 36000/26064	31933 6		28070 8	27387 96 32000/25750		
COMPUTER		30140 3		33267 3	28824 5		28000 1		
ELECTRICAL/ELECTRONIC		31500 3		34309 50 38200/32750	24850 2	27915 13	28600 1	32500 1	31500 1
INDUSTRIAL			30790 4	32833 6		29431 5	27850 1		30500 1
MECHANICAL		35814 7	35427 3	33141 21 36000/30600		27976 8	33000 1		32000 1
METALLURGICAL						28476 1			
NUCLEAR		32400 1		34763 8		28500 1			
ENGINEERING TECHNOLOGY				30606 2					
ANIMAL SCIENCES									16600 1
COMPUTER SCIENCE		32825 4	29909 6	29251 9	26650 4	21960 5	26653 3	28500 1	30000 2
ALLIED HEALTH								27625 11	32000 7
HEALTH SCIENCES								32729 2	32000 5
NURSING						27000 2		30593 50 42000/25000	29630 8
PHARMACY								37200 2	39467 8
ARCHITECTURAL & ENVIRONME					18000 1				
BIOLOGICAL					19101 3	16800 1		21968 4	13000 1
CHEMISTRY		22500 1			18890 2	23533 3	24720 1		
GEOLOGY & GEOLOGICAL SCI						21900 1	18600 1		

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 3

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MATHEMATICS					22370 12	25000 1			
PHYSICS				31200 1					
OTHER PHYSICAL & EARTH SC					21311 1				

AVERAGE SALARY OFFERS   JULY 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92   90th: 22080 / 10th: 18330   PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL		MUSEUMS & CULT		SOCIAL SRVCS/P		OTHER NON-PROF		AEROSPACE		AGRIBUSINESS &		AUTOMOTIVE & M		BUILDING MATLS		CHEMICAL, DRUG	
ACCOUNTING	28000	1			27000	1	35000	1	25320	3	30500	4	27233	8	24467	3	28804	14
BUSINESS ADMIN (INCL MGMT	18301	3					25000	1	28650	2	26667	3	30713	8	24667	3	28480	5
ECONOM & FINANCE (BANKING	28000	2					22000	1	27000	1	26333	6	32656	8	30000	2	29914	18
HOTEL/RESTAURANT MGMT.																	29400	2
HUMAN RSRCS (incl LABOR R							14000	2					30000	1	25000	1		
MANAGEMENT INFO SYSTEMS													27053	3			33230	4
MARKETING/MARK MGMT (RESR									25000	1	29600	3	29000	7	26000	2	29636	11
ADVERTISING							18000	1									28833	3
COMMUNICATIONS					18913	3	21000	2			28000	1	27000	2			28833	3
JOURNALISM	17833	3	10800	1	17750	2	19000	1										
TELECOMMUN/BROADCASTING											20000	1			32000	1	28667	3
ELEMENTARY EDUCATION	15100	1			17300	1												
PHYSICAL EDUCATION					15500	1												
SPECIAL EDUCATION					21453	1												
FOREIGN LANGUAGES																	28680	1
LETTERS (incl English, Li					14900	2	19000	2			17000	1			18000	1		
VISUAL & PERFORMING ARTS	16500	3			31000	1												
HUMANITIES - OTHER	25000	1																
CRIMINAL JUSTICE					14860	5												
HISTORY			18000	1	19238	1												
POLITICAL SCIENCE/GOVT	20000	1													22000	1		
PSYCHOLOGY	17000	2			16526	17	19750	2									30000	1
SOCIOLOGY					16328	5	12000	1	28000	1								

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
SOCIAL SCIENCES-OTHER	15200 1		17080 11						22300 1
AEROSPACE & AERONAUTICAL					30649 15		31944 5		
AGRICULTURAL						33000 2	34611 9		
BIOENGINEERING & BIOMEDIC									34200 1
CHEMICAL					35000 1	36371 7	38276 5	39000 3	39509 149 47000/37320
CIVIL							31500 2	28733 6	38100 1
COMPUTER					35000 1		34729 7		35843 5
ELECTRICAL/ELECTRONIC		32000 1			34745 24 43420/30000	35200 4	35782 40 60000/32500	33800 4	37563 15
ENIVRONMENTAL ENGINEERING									38163 1
INDUSTRIAL					32900 2	36900 2	33884 30 36200/30500	35166 7	34720 11
MECHANICAL					32998 12	33823 5	34466 184 43200/32000	33967 6	36660 38 41400/33600
METALLURGICAL					32400 1		36175 4		36000 1
ENGINEERING TECHNOLOGY					32350 5		34561 15	35400 1	36565 4
INDUSTRIAL TECHNOLOGY							28850 4	14560 1	
AGRIBUSINESS						22417 6			
ANIMAL SCIENCES						19988 5			
PLANT SCIENCES						20750 2			
NATURAL RESOURCES							24000 1		
OTHER AGRICULTURAL SCIENC	18000 1								
COMPUTER SCIENCE					35167 6		31250 4	25000 1	35300 6
BIOLOGICAL									24667 3
CHEMISTRY						22400 2			29565 20 37500/25920
GEOLOGY & GEOLOGICAL SCI					28000 1				

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MATHEMATICS								20000 1	

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27665 7	27438 8	28500 14	28000 1			24000 1	28880 5	28894 16
BUSINESS ADMIN (INCL MGMT		26583 6	29032 14	31350 4	26125 4			32000 1	26786 7
ECONOM & FINANCE (BANKING	26067 6	27640 10	27036 11	36000 1	24150 2	29000 1	28180 2	30471 7	29072 7
HOTEL/RESTAURANT MGMT.			22700 3						28300 2
MANAGEMENT INFO SYSTEMS	34008 1		28638 8				29000 3		33000 1
MARKETING/MARK MGMT (RESR	25309 11	26000 2	27734 27 37000/24000	20000 1	22550 6		28643 7	24700 3	28375 4
REAL ESTATE		26500 1							
ADVERTISING			23000 2	21000 1					
COMMUNICATIONS	22667 3	21000 1	26000 2	25500 1				28000 1	26000 1
JOURNALISM		26000 1	24960 1						
TELECOMMUN/BROADCASTING	24000 1		27190 3				24500 2		
FOREIGN LANGUAGES		50000 1							
LETTERS (incl English, Li					27600 1				19000 1
HUMANITIES - OTHER			20000 1						
POLITICAL SCIENCE/GOVT					26000 1			23000 1	
PSYCHOLOGY		27000 1						22800 1	
SOCIAL SCIENCES-OTHER	28500 1			30000 1	22000 1				
AGRICULTURAL		36475 4	32500 4						
BIOENGINEERING & BIOMEDIC								25200 1	
CHEMICAL	36622 2	36758 10	38264 33 40800/37000	39776 25 41500/37500	33000 1		38100 6	40039 28 41500/37518	40597 76 43700/39000
CIVIL					29555 4			31000 2	38887 6
COMPUTER	35772 19	34769 13	36500 1	34600 1	33600 1			39000 1	
ELECTRICAL/ELECTRONIC	34976 40 43000/32000	33922 103 40800/29420	36112 5	37143 7	35475 8		34664 3	37584 19	38936 14

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
INDUSTRIAL	35120 6	33998 22 36000/32750	29800 5	34833 6	31263 4			35200 5	36800 3
MECHANICAL	38413 3	34281 73 39500/31000	34303 12	37801 6	33090 29 38000/30680		32623 6	37639 28 42000/35000	37915 34 41000/36000
METALLURGICAL		33340 5			34081 14				37500 1
MINING (INCL GEOLOGICAL)						32500 2			
NUCLEAR									37350 2
PETROLEUM									42600 1
ENGINEERING TECHNOLOGY		31688 8			32167 3			32500 1	34750 2
INDUSTRIAL TECHNOLOGY								18720 1	
ANIMAL SCIENCES			20000 1						
OTHER AGRICULTURAL SCIENC			26500 1						
COMPUTER SCIENCE	33892 30 40000/31200	34680 15	31000 1	35498 2				30750 2	34927 11
COMPUTER PROGRAMMING	35600 1								
INFORMATION SCIENCES & SY	25000 1		23000 1						35600 1
SYSTEMS ANALYSIS								40000 1	
CHEMISTRY								30000 1	33000 1
MATHEMATICS		29700 1	23000 1						33500 1

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING	26500	1			29208	4					25037	5	27076	16
BUSINESS ADMIN (INCL MGMT					25400	1	21500	2	20000	1	24000	1	23083	6
ECONOM & FINANCE (BANKING					30000	2					30000	1	26788	16
MANAGEMENT INFO SYSTEMS	24000	1			25000	1							25000	1
MARKETING/MARK MGMT (RESR	24204	13	30006	2	26888	8			27929	7	14400	1	23658	18
ADVERTISING	17000	1									25000	1	23833	3
COMMUNICATIONS	22750	2											31500	2
JOURNALISM	16000	1									30500	1	20333	3
TELECOMMUN/BROADCASTING	16000	1											12500	1
ELEMENTARY EDUCATION													12480	1
LETTERS (incl English, Li					10400	1			21500	1			25233	3
VISUAL & PERFORMING ARTS											15500	1		
HUMANITIES - OTHER													22800	2
CRIMINAL JUSTICE													24960	1
HISTORY													22333	3
POLITICAL SCIENCE/GOVT											27000	1	18000	1
PSYCHOLOGY													20333	3
SOCIAL SCIENCES-OTHER											26000	1		
AEROSPACE & AERONAUTICAL													36000	1
AGRICULTURAL													32900	3
BIOENGINEERING & BIOMEDIC					30000	1							29500	2
CHEMICAL			39300	1	36300	2	38700	4			39470	14	37183	8
CIVIL													30912	13

AVERAGE SALARY OFFERS   JULY 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92   90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
COMPUTER		30000 1				38000 1	
ELECTRICAL/ELECTRONIC			33148 3	37500 1		36073 3	34137 29 47500/31000
INDUSTRIAL		33000 2	33230 4	30000 1		36103 6	33165 20 37162/28000
MECHANICAL		35160 1	34883 6	34567 3		36227 11	33186 44 42600/29120
METALLURGICAL				27000 2		39500 1	34980 1
NUCLEAR							40500 1
ENGINEERING TECHNOLOGY			34329 1			34920 1	27197 6
AGRIBUSINESS					24000 1		
COMPUTER SCIENCE		27150 2	22780 2	29000 1		35500 1	28500 5
COMPUTER PROGRAMMING						17000 1	
INFORMATION SCIENCES & SY							27750 2
SYSTEMS ANALYSIS				23000 1			
HEALTH SCIENCES	18200 1						
BIOLOGICAL							19250 2
CHEMISTRY						21113 4	

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28396 1015 38500/26000	20310 21 29000/16000	28500 2	24169 198 50000/17680	30012 25 46000/25000	21638 42 33496/15000	26838 29 55000/18000	28589 123 37600/25500	25375 4
BACHELOR - TECHNICAL	30189 18		35387 3	31444 18	30009 11	33214 23 38200/30000	30986 70 50000/25000	31543 302 45000/28000	32464 136 41600/27000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25914 101 50000/19000	21133 24 41000/17000	21175 46 30000/15600	24371 197 49680/19400	19920 3	21998 370 46000/18000	20247 6	27750 2	18066 25 25000/14040
BACHELOR - TECHNICAL	34142 19	29000 3	21233 3	29807 69 37500/25500		29360 28 60000/18000		28163 1	27000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23705 19	21162 13	22857 33 35000/18000	27273 24 42000/22000	21081 156 32300/15000	22359 49 40000/18000	21930 57 40000/16650	21670 24 37440/15000	21831 28 33360/16000
BACHELOR - TECHNICAL		33160 26 41028/28800	28860 50 37800/26064	33513 115 39600/30600	23442 30 34000/18000	26980 52 36044/21906	27239 109 33000/25600	29962 72 42000/24170	32011 35 45026/25000

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	19511 18	14400 2	17222 51 31000/13500	19893 14	26658 8	27042 19	29540 37 60000/24000	25457 14	29421 66 38000/25500
BACHELOR - TECHNICAL	18000 1	32000 1			33214 68 43420/28500	29287 35 39800/19500	34470 310 60000/30800	32317 30 40400/27000	37546 255 47000/33000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26099 30 37000/19400	27674 31 50000/22800	27598 86 46000/21500	28590 10	24247 15	29000 1	27791 15	28295 19	28241 39 33000/25500
BACHELOR - TECHNICAL	34856 102 46000/32000	34173 254 41200/31000	35291 65 40800/30000	38213 47 41500/34800	33233 64 38000/30000	32500 2	35222 15	37489 90 42000/31800	39045 153 45000/35000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22983 20 30000/17000	30006 2	26631 17	21500 2	26333 9	24430 13	
BACHELOR - TECHNICAL	18200 1	32109 7	32850 19	33231 13	24000 1	35472 43 43200/27000	

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	35492 26 48000/30000	34000 1	60000 1	34900 5	51250 6		37000 1	40731 13	
MBA--TECH		36000 2	25000 1	41000 1			40000 1	41833 6	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	25500 2			34390 5		34500 4			
MBA--TECH	34667 3								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	38750 4	30000 1	36000 1	34113 3		36850 2	33200 3	32000 1	30500 2
MBA--TECH		33000 1				34000 1			

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	16800 1						41850 7		39500 7
MBA--TECH					32000 1		46000 2	48333 3	42000 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	44743 7		47500 2	45920 5	40000 1			20000 1	36500 2
MBA--TECH	40000 1	32000 2		39000 2				57500 1	41000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH			35000 1				43333 3

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28340 951 38500/26000	26801 190 35000/21500	23642 7	26124 8	26590 6				27006 16
BUSINESS ADMIN (INCL MGMT		25710 10	18943 7	20429 7	16016 1				26550 16
ECONOM & FINANCE (BANKING	27283 15	27382 45 34000/23000	22674 26 32000/17680	26256 80 32000/23000	28552 10	32000 1	32050 4	28286 7	28877 84 50000/24000
HOTEL/RESTAURANT MGMT.									27200 3
HUMAN RSRCS (incl LABOR R			18000 1						
MANAGEMENT INFO SYSTEMS		28000 1			25000 1				
MARKETING/MARK MGMT (RESR		25333 3	20667 3	22800 7					22833 3
COMMUNICATIONS	20000 1	26000 1		19000 1					18750 2
JOURNALISM		14903 2	14400 1						
TELECOMMUN/BROADCASTING									32000 1
FOREIGN LANGUAGES			14500 1						
LETTERS (incl English, Li			18000 1	19000 1					
POLITICAL SCIENCE/GOVT									27000 1
PSYCHOLOGY			13500 2					27000 1	
SOCIOLOGY			15000 1						
SOCIAL SCIENCES-OTHER		16000 1	14540 2						20000 2
ELECTRICAL/ELECTRONIC							38000 1		31000 1
INDUSTRIAL									27500 1
MECHANICAL					34000 2				
ENGINEERING TECHNOLOGY	33000 1								
NURSING		24000 1							
MATHEMATICS		25500 1	30000 1	30000 2	36000 2		27000 1		43417 6

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC		MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO		WRITING / EDIT	
ACCOUNTING	26167	3	28233	3														
BUSINESS ADMIN (INCL MGMT	22940	5	24130	12	23521	11	16000	1					30050	1	24000	1		
ECONOM & FINANCE (BANKING	23971	18	24114	14	22131	9			24000	1								
MARKETING/MARK MGMT (RESR	21000	1	28100	5	25853	5												
ADVERTISING							18000	1	26300	1			18950	4	19000	3		
COMMUNICATIONS	23000	1	23275	4	22300	2					15000	1	19360	4	21035	12	22375	4
JOURNALISM					18000	1			17000	4	16190	10	17333	3	18060	5	18771	7
TELECOMMUN/BROADCASTING			27300	2							16750	2	18606	6				
ELEMENTARY EDUCATION			23825	1														
FOREIGN LANGUAGES	17000	1	23000	1									18000	1	28680	1		
LETTERS (incl English, Li	27600	1	19500	1	22000	1			19000	2			16500	1	18750	4	20380	2
VISUAL & PERFORMING ARTS					19400	1												
HUMANITIES - OTHER			25200	1	22420	3			27500	2								
HISTORY			28333	3			15000	1							18000	1		
POLITICAL SCIENCE/GOVT	18000	1																
PSYCHOLOGY			21000	2									18000	1	18000	1		
SOCIOLOGY	19000	1	22000	1	22250	2			29000	1								
SOCIAL SCIENCES-OTHER																	20000	1
AGRICULTURAL													35000	1				
ELECTRICAL/ELECTRONIC			34400	1														
MECHANICAL					27000	1												
COMPUTER SCIENCE							33020	1										
BIOLOGICAL					31500	1												

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
MATHEMATICS		14500 1					27000 1		

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							28750 2	42000 1	23917 9
BUSINESS ADMIN (INCL MGMT	17500 1	35500 2	23565 17	24112 9	21167 3	31000 1	22775 52 37000/14500	23471 6	33000 1
ECONOM & FINANCE (BANKING	20000 2	27033 6	24769 13	17000 1	23200 3		26587 35 46000/20000	25000 1	21408 4
HOTEL/RESTAURANT MGMT.		21600 1					21000 5		
MANAGEMENT INFO SYSTEMS	30000 1						30004 2		
MARKETING/MARK MGMT (RESR	22600 3	25933 3	23666 66 29000/20500	24000 1	24630 8	20000 1	25871 144 40800/19650	26200 1	22000 1
REAL ESTATE							26500 1		
ADVERTISING	20167 3	30000 2			23333 6		22314 10		
COMMUNICATIONS		21000 4	22992 2				22758 33 38000/17000	16740 2	
JOURNALISM	23729 7	18667 3			18700 2		26653 3		
TELECOMMUN/BROADCASTING			22167 6				26506 11		
ELEMENTARY EDUCATION							23000 1		
TEXTILES & CLOTHING			22273 33 27000/21000				20047 3		
MERCHANDISING MANAGEMENT		17000 1	24000 1						
FOREIGN LANGUAGES			35000 2						
LETTERS (incl English, Li	16000 1	21393 3			15000 1	19000 1	17720 5	19000 1	
HUMANITIES - OTHER		22000 1					19333 6	22000 3	
HISTORY		33496 1					25933 3	35000 1	
POLITICAL SCIENCE/GOVT	27000 1						24000 3	22678 4	
PSYCHOLOGY		21000 2	22800 5		24000 3		24414 7	20000 1	
SOCIOLOGY		20000 1							
SOCIAL SCIENCES-OTHER			18250 2		26000 1	22000 1	25200 4	22100 5	
CHEMICAL							46250 2		

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
CIVIL			29500 1						
ELECTRICAL/ELECTRONIC					33000 1		30500 3		
INDUSTRIAL				37000 1			33154 8		
MECHANICAL					36500 1		31960 6		
MINING (INCL GEOLOGICAL)							30000 1		
ENGINEERING TECHNOLOGY							34329 1		
INDUSTRIAL TECHNOLOGY							26000 1		
AGRIBUSINESS		24000 1					27000 2		
ANIMAL SCIENCES		26000 1					18000 1		
PLANT SCIENCES							20000 1		
NATURAL RESOURCES									24000 1
OTHER AGRICULTURAL SCIENC							26500 1		
COMPUTER SCIENCE					35000 1		35350 2	25000 1	
SYSTEMS ANALYSIS							32496 1		
HEALTH SCIENCES							18450 2		
BIOLOGICAL		18000 1					26250 2		
CHEMISTRY						27000 2	28662 9		
GEOLOGY & GEOLOGICAL SCI								21900 1	
MATHEMATICS									25000 1

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING									28800 1
BUSINESS ADMIN (INCL MGMT			19600 3						
ECONOM & FINANCE (BANKING	21906 1	20000 1	23000 2		12000 1				
HOTEL/RESTAURANT MGMT.			18000 1						
MANAGEMENT INFO SYSTEMS			24000 1						
COMMUNICATIONS					20000 1				
JOURNALISM			16800 1						
TEXTILES & CLOTHING							19000 1		
LETTERS (incl English, Li			24000 1						
VISUAL & PERFORMING ARTS			18000 1						
CRIMINAL JUSTICE		26595 7			40000 1				
HISTORY			18000 3						
POLITICAL SCIENCE/GOVT	20000 1		22200 2						
PSYCHOLOGY		31000 2	20800 1						
SOCIOLOGY		22400 2	20000 1						
SOCIAL SCIENCES-OTHER		18000 1	23273 8						
AEROSPACE & AERONAUTICAL							31925 4		30700 1
AGRICULTURAL							35500 11	21750 1	34800 2
ARCHITECTURAL							31110 2		
BIOENGINEERING & BIOMEDIC						34200 1			
CHEMICAL							38800 8	38083 6	39642 39 43100/37500
CIVIL							28111 129 36500/26064	31328 23 40500/27000	36000 1
COMPUTER							39000 1		

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ELECTRICAL/ELECTRONIC			31578 2	28600 1			33370 29 42000/30000	32000 1	35684 73 60000/32500
ENIVRONMENTAL ENGINEERING									38163 1
INDUSTRIAL							29600 5	33250 3	34458 53 39600/31000
MECHANICAL			28476 1				34385 69 40620/31500	32450 4	34641 179 42000/30680
METALLURGICAL							37500 1		33807 15
MINING (INCL GEOLOGICAL)								30906 5	33600 1
NUCLEAR							36000 1	28500 1	
ENGINEERING TECHNOLOGY							29500 3		32666 16
INDUSTRIAL TECHNOLOGY							14560 1		
COMPUTER SCIENCE			22750 4				33000 1		33042 2
CHEMISTRY			23533 3					26589 5	
GEOLOGY & GEOLOGICAL SCI									28000 1

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS	30000 1								
MARKETING/MARK MGMT (RESR									27000 1
AEROSPACE & AERONAUTICAL			32300 2			31167 3	33020 1	32460 6	29495 9
AGRICULTURAL					32500 1			31137 12	22000 1
ARCHITECTURAL									24000 1
BIOENGINEERING & BIOMEDIC					28000 1				30100 4
CHEMICAL		37229 7	41100 1		39981 43 47000/38160		39284 237 47000/37000	38761 23 43700/34000	38324 55 43200/35160
CIVIL		31500 1			28250 2	27500 1		28778 45 40100/25700	29414 41 38640/27000
COMPUTER	31257 48 37000/27000		34693 18	37420 2				31810 4	34579 15
ELECTRICAL/ELECTRONIC	34854 19	34325 45 41000/32400	34052 13	34331 29 37200/32000	35056 11	35273 11	35219 7	35241 78 47500/32000	34147 128 45000/29000
INDUSTRIAL	33232 5						35250 2	33783 27 36500/31000	32900 69 39000/28000
MECHANICAL	29267 3	34845 11	31000 1	34752 5	36175 20 40500/33500	34082 9	37960 11	34705 137 43200/30000	34454 132 40500/31200
METALLURGICAL		38400 1						32482 7	34431 7
MINING (INCL GEOLOGICAL)									32500 2
NUCLEAR		34750 6		33600 1				33600 3	35880 5
PETROLEUM									42600 1
ENGINEERING TECHNOLOGY	31800 1	30606 2		28000 1		31303 4	30545 4	33363 8	31272 10
INDUSTRIAL TECHNOLOGY				18720 1				33000 1	
COMPUTER SCIENCE	32700 8	31200 1	33750 22 41200/28000	34567 3	34000 1			34900 1	32250 21 40000/29300
COMPUTER PROGRAMMING				35600 1					
SYSTEMS ANALYSIS	32000 1							40000 1	
BIOLOGICAL						24000 1	20000 1		
CHEMISTRY					30260 8	28507 3	17250 1		33100 2

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MATHEMATICS	29700 1		50000 1			28200 1			

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING	30000 1								
BUSINESS ADMIN (INCL MGMT	19500 2								19380 2
ECONOM & FINANCE (BANKING	21000 1								
MARKETING/MARK MGMT (RESR									22000 1
COMMUNICATIONS	19750 2			33360 1					
PHYSICAL EDUCATION									25000 1
HUMAN ECOLOGY (HOME ECONO									22500 1
CRIMINAL JUSTICE	21000 1								12000 1
PSYCHOLOGY	17000 1			29720 2					16833 6
SOCIAL SCIENCES-OTHER				12100 1					22650 2
ELECTRICAL/ELECTRONIC					31500 1				
MECHANICAL									34500 1
ANIMAL SCIENCES									16600 1
ALLIED HEALTH	38500 1		24196 7		27500 4		35750 4		33500 2
HEALTH SCIENCES	24000 1			38000 1	32691 5				
NURSING	37850 2			30121 58 42000/25000					
PHARMACY						41196 16			
BIOLOGICAL							13000 1		21390 4
CHEMISTRY			23000 1						

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					27198 4	27000 1	32500 2		
BUSINESS ADMIN (INCL MGMT					28743 7	32000 4	27680 5		23500 2
ECONOM & FINANCE (BANKING	22500 1		30000 1		29438 4	27545 11	31000 4	36000 1	
HUMAN RSRCS (incl LABOR R	14000 1								
MANAGEMENT INFO SYSTEMS					27178 9	28219 43 49680/24900	30145 14		
MARKETING/MARK MGMT (RESR					24000 1	27500 1	28000 1		
COMMUNICATIONS	20800 1		18150 2	18000 1					
JOURNALISM	17750 2	19600 1	17000 2			25000 1			
TELECOMMUN/BROADCASTING									20000 1
ELEMENTARY EDUCATION							20000 1		
PHYSICAL EDUCATION				15500 1					
SPECIAL EDUCATION		21453 1							
FOREIGN LANGUAGES						18000 1			
LETTERS (incl English, Li	14900 2								
VISUAL & PERFORMING ARTS			31000 1						
HUMANITIES - OTHER					30000 1				
CRIMINAL JUSTICE				14860 5					
HISTORY	19238 1	26000 1				25000 2	26000 1		
POLITICAL SCIENCE/GOVT				18900 2					
PSYCHOLOGY	21250 4	16942 12	21500 1	15450 5					
SOCIOLOGY	16500 1	11378 1	12000 1	18923 7					
SOCIAL SCIENCES-OTHER	17459 3	17417 4		16641 7					
CIVIL						33000 1	36000 1		

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
COMPUTER					31200 4	31000 1	35100 5		
ELECTRICAL/ELECTRONIC					27000 1	33171 7	31000 4		
INDUSTRIAL					28000 1	31100 5	31367 3		
MECHANICAL					31000 1	31000 1	31800 2		
ENGINEERING TECHNOLOGY							34087 3		
AGRIBUSINESS									18667 3
ANIMAL SCIENCES									18490 6
PLANT SCIENCES									22750 2
OTHER AGRICULTURAL SCIENC									18500 2
COMPUTER SCIENCE					29816 91 40000/26784	30184 27 36200/25000	31016 49 45000/26000		
COMPUTER PROGRAMMING					23000 4				
INFORMATION SCIENCES & SY					29198 6	30271 7	27397 2		
SYSTEMS ANALYSIS							27748 2		
ACTUARIAL								31603 18	
BIOLOGICAL									16800 1
GEOLOGY & GEOLOGICAL SCI						18000 1			18600 1
MATHEMATICS					25000 2	29750 2	30985 2	31124 9	
PHYSICS					31200 1				

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		30693 14	35000 1	25130 8					
BUSINESS ADMIN (INCL MGMT		29239 23 46000/25500	24900 7	21785 124 39000/16000			21500 2		26250 2
ECONOM & FINANCE (BANKING		29264 53 37000/26000	26533 3	23710 40 35000/16000			39624 2		27000 2
HOTEL/RESTAURANT MGMT.		26760 5		21038 31 30000/17600			27180 1		
HUMAN RSRCS (incl LABOR R			27667 3	18833 3				25000 1	
MANAGEMENT INFO SYSTEMS		29233 12		23833 3					
MARKETING/MARK MGMT (RESR		29650 6		21164 48 35000/18000			23800 1		
COMMUNICATIONS			11440 1	22446 13					22140 2
JOURNALISM			26000 2	21734 7					
TELECOMMUN/BROADCASTING		34300 1							
ELEMENTARY EDUCATION		20200 1		20000 1					20493 67 30000/13900
PRE-ELEMENTARY EDUCATION									17964 8
PHYSICAL EDUCATION									27883 2
SPECIAL EDUCATION									21082 5
HUMAN ECOLOGY (HOME ECONO				18000 1					
TEXTILES & CLOTHING				21760 5					
MERCHANDISING MANAGEMENT				20071 7					
FOREIGN LANGUAGES				27833 3			16000 1		22069 13
LETTERS (incl English, Li		45000 1		26500 3					19459 9
VISUAL & PERFORMING ARTS			15500 2						22046 16
HUMANITIES - OTHER			39200 3	20625 4					15000 1
CRIMINAL JUSTICE				24960 1		19000 1			
HISTORY		26000 1							18661 6

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
POLITICAL SCIENCE/GOVT		29667 3	19000 2	20800 5		20160 1	15250 2		24374 2
PSYCHOLOGY		24633 3		20023 8			29400 1	22814 2	13750 2
SOCIOLOGY			18000 1	25750 2					
SOCIAL SCIENCES-OTHER		30500 2	17000 1	22500 2					21135 14
AEROSPACE & AERONAUTICAL		30480 5							
CHEMICAL		33167 3						40750 2	
CIVIL		29502 14							
COMPUTER		31927 15							
ELECTRICAL/ELECTRONIC		32570 20 38000/30000		35425 2				34100 1	20700 1
INDUSTRIAL		30900 41 43000/28500		32533 3					
MECHANICAL	30000 1	32215 17		33900 5					
NUCLEAR		33000 1							
ENGINEERING TECHNOLOGY		32750 2		31397 2					
INDUSTRIAL TECHNOLOGY				28200 2					
AGRIBUSINESS				21833 3					
ANIMAL SCIENCES				22000 1					
OTHER AGRICULTURAL SCIENC				19333 3					
COMPUTER SCIENCE		30687 21 33300/29000							
INFORMATION SCIENCES & SY		29498 2							
SYSTEMS ANALYSIS		32000 1							
HEALTH SCIENCES				16700 1					
ACTUARIAL		36500 2							
ARCHITECTURAL & ENVIRONME		18000 1							

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BIOLOGICAL			26000 1	14624 3				20000 1	20743 1
CHEMISTRY		30000 1						23909 5	18890 2
GEOLOGY & GEOLOGICAL SCI		20333 3							
MATHEMATICS		32361 18		27000 1	23373 3				22370 12
OTHER PHYSICAL & EARTH SC									21311 1

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28315 967 38500/26000	26708 253 40000/21000	20877 52 32000/14500	25481 104 32000/20500	27004 18	32000 1	32050 4	28125 8	27884 128 50000/22000
BACHELOR - TECHNICAL	33000 1	24750 2	30000 1	30000 2	35000 4		32500 2		39875 8

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23446 32 40000/18000	24812 50 33000/21000	22941 35 28440/18000	16333 3	21845 11	16185 13	19020 21 30050/16000	20121 28 38000/15000	20119 14
BACHELOR - TECHNICAL		24450 2	29250 2	33020 1			31000 2		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	22363 19	24376 30 46000/17000	23422 147 50000/20500	23455 11	22983 27 33000/18000	23000 4	24680 330 46000/17400	23412 26 42000/18824	23726 15
BACHELOR - TECHNICAL		22667 3	29500 1	37000 1	34833 3	27000 2	30241 43 60000/21000	23450 2	24500 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	20953 2	25459 13	21239 25 34000/18000		24000 3		19000 1		28800 1
BACHELOR - TECHNICAL			25323 10	28600 1		34200 1	31147 265 42000/26064	31598 49 45000/27000	35182 384 60000/30900

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	30000 1								
BACHELOR - TECHNICAL	32228 86 40560/28000	34585 74 41000/32000	34420 58 50000/28000	34042 43 40000/31200	37028 87 47000/31200	32687 33 37200/27500	38778 264 47000/35280	33996 353 47500/27000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	20938 8			26225 4					
BACHELOR - TECHNICAL	34550 4		24047 8	30254 59 42000/25000	30496 10	41196 16	31200 5		

AVERAGE SALARY OFFERS JULY 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18482 16	17570 20 26000/13520	20600 8	16850 28 24600/13250	27936 26 36000/24000	27999 64 49680/24900	29408 28 55000/21600	36000 1	22333 3
BACHELOR - TECHNICAL					29481 111 40000/25000	30520 52 38200/26000	31336 73 48000/26000	31443 27 37500/25125	18989 15

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29321 125 46000/26000	25267 26 50000/17000	21972 319 41000/16000		19580 2	24913 10	23543 3	20812 151 32300/15000
BACHELOR - TECHNICAL	30000 1	31187 167 43000/28000	26000 1	26547 26 38000/16700	23373 3			28349 9	21705 17

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1992

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
Teikyo Westmar College
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 12, 1992 through August 14, 1992) and cumulatively (September 1, 1991, and August 14, 1992). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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MCPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	193	664	$25593	$26429	$30000	$27000	$20000	1421	3358	$27693	$27179	$30500	$28000	$24000
BUSINESS ADMIN (INCL MGMT	185	410	25136	24371	32850	25200	17000	532	1299	24079	24305	30100	24000	17000
DISTRIBUTION MANAGEMENT	+	11	+	21536				+	19	+	22931			
ECONOM & FINANCE (BANKING	85	313	24725	24755	30000	25000	16640	592	1367	26373	26122	32000	27000	19500
HOTEL/RESTAURANT MGMT.	14	25	20964	20092	*	*	*	61	139	21850	21063	28000	21600	17600
HUMAN RSRCS (incl LABOR R	16	36	24272	23324	*	*	*	25	89	23394	23427	30000	22000	16874
MANAGEMENT INFO SYSTEMS	29	78	28001	28161	31000	29000	22000	117	308	28302	28519	31000	29000	24000
MARKETING/MARK MGMT (RESR	86	292	22057	23057	28500	21000	15000	401	1127	23995	23914	30000	24000	18000
REAL ESTATE	+	4	+	17915				1	7	26500	21046	*	*	*
COMMUNICATIONS														
ADVERTISING	11	17	17573	20498	*	*	*	41	72	20830	21160	26000	20000	16000
COMMUNICATIONS	54	112	19944	20713	27500	19750	12500	152	308	21082	21262	28000	20800	14000
JOURNALISM	22	45	21032	21336	26600	18250	15000	86	140	19802	19851	26000	19000	14000
TELECOMMUN/BROADCASTING	10	16	20250	19044	*	*	*	40	53	22828	21572	28000	22000	17000
EDUCATION														
ELEMENTARY EDUCATION	121	243	20676	20957	26000	20405	14250	193	448	20631	20689	26000	21000	14058
PRE-ELEMENTARY EDUCATION	3	4	19241	18931	*	*	*	11	19	18312	17371	*	*	*
PHYSICAL EDUCATION	13	19	22128	21424	*	*	*	17	42	22584	21994	*	*	*
SPECIAL EDUCATION	26	44	20232	21026	25000	19800	17000	32	76	20403	21372	24912	20350	17000
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	4	16	17150	17845	*	*	*	6	45	18183	19181	*	*	*
TEXTILES & CLOTHING	1	43	25000	21710	*	*	*	43	99	22045	22279	24000	22000	20500
MERCHANDISING MANAGEMENT	3	18	19000	20113	*	*	*	12	50	19875	19811	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	5	12	19860	22767	*	*	*	30	56	22496	22995	28680	20500	16300
LETTERS (incl English, Li	24	46	20815	21037	24600	19300	16000	66	192	20471	22190	25000	19250	15500
VISUAL & PERFORMING ARTS	22	48	23169	20875	30000	23813	17000	43	114	22369	21138	30000	22000	15500
HUMANITIES - OTHER	15	24	25720	24005	*	*	*	38	77	23483	22941	32000	22600	16500
SOCIAL SCIENCES														
CRIMINAL JUSTICE	8	20	20615	20980	*	*	*	22	48	19402	19851	24960	19225	14000
HISTORY	10	16	24025	23173	*	*	*	35	102	23364	22838	30000	23500	16500
POLITICAL SCIENCE/GOVT	16	36	22864	22854	*	*	*	46	157	22459	23042	27000	22000	17900
PSYCHOLOGY	29	70	18312	19783	23000	17680	12108	104	224	19864	20180	28000	18850	13500
SOCIOLOGY	15	35	22227	22722	*	*	*	38	85	20777	21015	28000	20750	14000
SOCIAL SCIENCES-OTHER	22	69	20064	21813	23000	19500	14000	86	201	20480	21623	28000	20000	14500
ENGINEERING														
AEROSPACE & AERONAUTICAL	23	37	32058	31775	36000	32500	28000	54	117	31472	31826	35500	31100	28000
AGRICULTURAL	5	6	29720	30100	*	*	*	34	42	32165	31464	36700	33300	27600
ARCHITECTURAL	2	7	29250	29220	*	*	*	5	63	28944	29211	*	*	*
BIOENGINEERING & BIOMEDIC	1	3	37500	33167	*	*	*	7	11	31443	30769	*	*	*
CHEMICAL	92	272	39785	39155	41500	40000	38400	518	1213	39284	39203	41640	39600	36000
CIVIL	95	216	30280	28778	35000	30000	27000	355	792	29260	29376	34020	28500	25750
COMPUTER	50	98	32130	32210	36900	31700	28000	163	291	32523	32848	36360	33000	28000
ELECTRICAL/ELECTRONIC	178	412	33597	33000	38000	34800	27000	669	1524	34202	33754	38000	34800	29000

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	2	5	$35098	$30148	*	*	*	3	15	$36120	$31111	*	*	*
INDUSTRIAL	128	185	32338	31573	$36000	$32000	$29000	355	602	32688	32348	$36044	$33000	$28500
MECHANICAL	197	432	34630	34204	38303	34800	30180	817	1757	34529	34462	38314	34800	30300
METALLURGICAL	11	13	33712	33310	*	*	*	42	60	33863	33502	36000	34710	30160
MINING (INCL GEOLOGICAL)	+	4	+	27650				9	31	31459	31177	*	*	*
NUCLEAR	3	5	28000	30564	*	*	*	21	45	33514	34447	36000	34500	31000
PETROLEUM	3	14	42067	40386	*	*	*	4	65	42200	40679	*	*	*
TEXTILE	+	+	+	+				+	8	+	32350			
ENGINEERING TECHNOLOGY	37	61	33902	32040	42500	34500	21500	95	304	32752	31051	38000	33500	24000
INDUSTRIAL TECHNOLOGY	2	5	29000	28300	*	*	*	8	19	25835	26986	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	8	16	21663	21732	*	*	*	17	86	21929	23414	*	*	*
ANIMAL SCIENCES	4	8	21540	21521	*	*	*	14	30	19979	20189	*	*	*
PLANT SCIENCES	1	3	22000	19949	*	*	*	4	9	21875	22150	*	*	*
NATURAL RESOURCES	2	2	16280	16280	*	*	*	3	17	18853	21786	*	*	*
OTHER AGRICULTURAL SCIENC	5	12	22540	20876	*	*	*	11	59	21291	22388	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	114	307	28105	29233	34500	29398	21000	371	918	30015	30523	35500	30000	24000
COMPUTER PROGRAMMING	+	3	+	32000				5	52	25520	30885	*	*	*
INFORMATION SCIENCES & SY	2	15	28950	27278	*	*	*	19	94	29409	28990	*	*	*
SYSTEMS ANALYSIS	+	1	+	26000				6	14	31999	29913	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	19	25	29905	27921	*	*	*	37	90	29624	30555	36000	28200	25000
HEALTH SCIENCES	5	14	21696	19834	*	*	*	15	44	25836	23559	*	*	*
NURSING	89	107	30602	29879	36000	29536	26000	150	336	30468	31732	39000	30000	25064
PHARMACY	24	69	40820	41979	47500	41800	35000	40	141	40970	41567	47500	42500	31200
SCIENCES														
ACTUARIAL	1	2	32400	29200	*	*	*	21	22	32107	31830	36000	35000	26150
ARCHITECTURAL & ENVIRONME	2	15	17280	21041	*	*	*	3	44	17520	23570	*	*	*
BIOLOGICAL	17	27	21022	20920	*	*	*	35	71	20839	21851	31000	20000	14000
CHEMISTRY	7	11	26488	25510	*	*	*	49	78	26986	27557	32796	27000	20000
GEOLOGY & GEOLOGICAL SCI	1	1	28000	28000	*	*	*	8	16	21938	25704	*	*	*
MATHEMATICS	15	42	26281	26141	*	*	*	83	195	29437	28434	37000	29000	20000
PHYSICS	+	3	+	32833				1	18	31200	29019	*	*	*
OTHER PHYSICAL & EARTH SC	3	6	25747	24140	*	*	*	4	10	24638	23384	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	30	+	30859			
TOTALS	2190	5250						8346	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	133	419	$27252	$27911	$30500	$28000	$22500	1101	2585	$28191	$27762	$30500	$28500	$25992
ACCOUNTING (PRIVATE)	83	239	24622	24491	30000	25700	16973	338	786	26184	25588	30000	27500	19803
COMMERCIAL BANKING (CNSMR	26	67	23783	23150	29000	24250	18000	79	197	21949	22255	29000	21750	15000
COMMERCIAL BANKING (LENDG	14	32	21609	23149	*	*	*	120	180	25105	24712	30000	26000	19000
INVESTMT BANKING (CORP FN	2	15	21300	25647	*	*	*	24	67	27862	28605	36000	27270	20500
INVESTMT BANKNG (M & A)	+	+	+	+				1	4	32000	31375	*	*	*
INVESTMT BANKG (REAL EST)	+	1	+	23500				6	13	32200	27977	*	*	*
INVESTMT BANKG (SALES & T	4	8	19250	21000	*	*	*	12	39	25167	25552	*	*	*
FINANCIAL/TREASURY ANALYS	34	107	25925	25834	30600	25800	21000	170	417	28056	27695	32500	28000	21800
PORTFOLIO MGMT/BROKERAGE	5	24	25420	22710	*	*	*	37	88	23713	23398	30000	24000	17000
UNDERWRITING	12	33	24780	23292	*	*	*	64	130	24794	24297	28440	25000	21000
INSURANCE - CLAIMS	15	41	23145	23279	*	*	*	52	117	23242	23154	27360	22640	18000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	9	27	20568	18094	*	*	*	13	57	20548	18810	*	*	*
MEDIA PLANNING	9	16	18111	20780	*	*	*	20	31	20165	21009	27500	19000	13000
REPORTING	13	16	15578	16782	*	*	*	26	43	15881	16745	20000	15800	12000
PRODUCTION	9	18	19333	20094	*	*	*	32	63	19857	20819	25133	18000	16000
PUBLIC RELATIONS	18	37	23393	21800	*	*	*	46	93	21401	20880	29000	20400	15000
WRITING / EDITING	7	11	16716	17455	*	*	*	21	56	18984	23090	21760	19500	15010
MARKETING														
ADVERTISING	13	21	17769	19393	*	*	*	32	66	20497	20422	27000	20000	16000
BRAND/PRODUCT MANAGEMENT	14	31	24593	25549	*	*	*	47	119	24331	25662	33000	22000	18000
BUYER/MERCHANDISING	20	68	23914	22755	30000	24000	17500	168	273	23517	23578	28000	23000	20000
DISTRIBUTION	7	14	22219	21231	*	*	*	19	72	23713	24364	*	*	*
MARKET RESEARCH	11	33	26773	25015	*	*	*	41	117	24867	24561	33000	25000	18600
PURCHASING	6	18	27917	27228	*	*	*	12	38	26125	26364	*	*	*
SALES	141	329	24119	24490	33500	24000	15000	514	1200	24991	24841	32850	25000	16500
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	8	20	21718	21448	*	*	*	36	67	23038	22054	26200	22000	18000
FINANC,TAXA, MONETARY POL	15	51	24699	24022	*	*	*	32	111	24230	24193	27000	24000	21000
ECONOMIC PROGRAMS	2	3	16000	17969	*	*	*	4	12	18477	22026	*	*	*
LAW ENFORCEMENT	8	25	21818	22937	*	*	*	19	56	22632	23194	*	*	*
MILITARY	5	45	19612	26445	*	*	*	40	104	22057	24634	28000	22000	16800
NATIONAL SECURITY	1	2	24862	23384	*	*	*	2	5	26731	27874	*	*	*
URBAN / REGIONAL PLANNING	6	11	27487	25275	*	*	*	8	21	24615	25314	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				1	4	34200	31800	*	*	*
DESIGN / CONSTRUCT	69	178	31892	29981	36240	32000	27000	335	803	31264	31374	36600	30700	26064
ENVIRONMENTAL/SANITATION	16	37	29953	29901	*	*	*	65	161	31193	31200	38100	30000	27000
MANUFACTURING/INDUSTRIAL	138	261	34538	34379	38500	35200	29000	523	952	35000	34529	39000	35200	30200
SYSTEMS / PROGRAMMING	33	68	30454	31547	35200	32000	21023	120	243	31722	32385	36500	32400	26250
POWER SYSTEMS	19	45	34968	33662	*	*	*	93	190	34664	34043	36500	34800	32400
SOFTWARE DESIGN & DEVELOP	21	82	31443	32971	35724	33000	27000	79	257	33629	33536	38400	34600	28000
HARDWARE DESIGN & DEVELOP	6	26	38800	34917	*	*	*	49	139	34625	34108	37200	34800	30000

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	41	67	$37007	$36220	$41496	$36000	$32400	128	238	$37021	$35434	$41200	$38000	$31200
TESTING	5	14	32539	29565	*	*	*	38	106	32668	31149	36240	34650	26000
PROCESS ENGINEERING	57	176	39287	38965	41409	39000	37800	321	832	38868	39071	41500	39000	36000
PROJECT ENGINEERING	57	169	33366	34293	39000	33300	28000	410	932	33909	34319	39500	34500	27000
OTHER ENGINEERING	312	559	33561	32767	38400	34040	28500	816	1876	33744	33361	38700	34410	28000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	6	9	23117	21422	*	*	*	18	29	24689	23148	*	*	*
INDUSTRIAL HYGIENE	+	2	+	22250				+	3	+	19414			
MEDICAL TECHNOLOGY	5	8	24696	24317	*	*	*	13	27	24296	24586	*	*	*
NURSES / PERSONAL CARE	89	107	30460	29761	36000	29536	26000	152	344	30269	31538	38000	30000	25000
OCCUPATIONAL THERAPY	7	9	28886	29778	*	*	*	17	43	29833	29845	*	*	*
PHARMACIST	24	66	40820	42448	47500	41800	35000	40	136	40970	41691	47500	42500	31200
PHYSICAL THERAPY	9	11	28167	26304	*	*	*	14	23	29250	27819	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	12	30	21845	19932	*	*	*	34	118	21540	23130	31000	20900	14000
SOCIAL SERVICES														
ADMINISTRATION	9	18	19490	18887	*	*	*	25	73	18845	19542	24000	18000	15600
COUNSELING	18	29	17451	17404	*	*	*	38	90	17513	17791	22000	16900	12500
FUNDRAISING / DEVELOPMENT	1	1	13500	13500	*	*	*	9	23	19811	20926	*	*	*
SOCIAL WORK	14	36	19482	18389	*	*	*	42	95	17727	18025	22000	17400	13500
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	71	214	28163	28568	32000	28800	22000	208	624	28838	29330	34200	29210	23000
INFORMATION SYSTEMS	37	72	27679	28959	34000	29295	20000	153	281	28778	29169	34000	29000	24000
SYSTEMS ANALYSIS & DESIGN	34	95	28066	28875	33000	29000	22000	135	348	30112	30932	35200	30000	23000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	6	13	27631	27530	*	*	*	34	52	30905	30265	35500	32000	23500
AGRICULTURE/NAT'L RESOURC	6	19	22983	20300	*	*	*	24	90	20406	21286	24000	20000	17000
ARCHITECTURE	1	6	30000	20367	*	*	*	2	29	30000	23392	*	*	*
CONSULTING	66	110	29267	30006	33000	29650	26000	358	606	30181	30168	34000	30000	26000
HUMAN RESRCS /INDUS RELS	22	47	27162	25884	38000	25100	18000	47	121	25330	24891	36000	23500	17000
MANAGEMENT TRAINEE	119	460	21490	22492	28000	21200	16000	464	1569	22105	22928	29000	22000	16000
MATH/STATISTICIANS	2	4	33250	28250	*	*	*	5	29	27324	25373	*	*	*
PARALEGAL	3	10	17667	20750	*	*	*	5	34	18432	20693	*	*	*
RESEARCHERS NON-TECHNICAL	2	9	16750	26472	*	*	*	12	27	23552	25181	*	*	*
RESEARCHERS - TECHNICAL	10	14	25500	25200	*	*	*	22	42	26399	26574	34100	25000	17428
TEACHING	193	387	20896	21053	26000	20405	15444	361	838	20899	21093	26000	21000	15000
TOTALS	2190	5250						8346	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	20	70	$34950	$32097	$37000	$34750	$34000	40	238	$32836	$31259	$37000	$34000	$28000
MBA--NON-TECH	89	190	36070	35156	50000	35000	25000	203	483	37356	35734	50000	36000	26200
MBA--TECH	19	37	38172	43821	*	*	*	54	120	39329	41313	48960	39500	30000
MS-BUSINESS	+	2	+	20000				5	12	46580	37733	*	*	*
ECONOMICS & FINANCE (BANK	2	5	34300	32380	*	*	*	26	59	38430	36677	52000	39000	26400
HUMAN RESOURCES (INCL LAB	1	3	36500	32833	*	*	*	7	19	37243	31597	*	*	*
MANAGEMENT INFORMATION SY	+	5	+	33400				2	16	36250	34780	*	*	*
MARKETING/MKTNG MGT (RESE	2	2	37500	37500	*	*	*	17	24	43512	39508	*	*	*
COMMUNICATIONS														
ADVERTISING	1	2	45000	37500	*	*	*	1	2	45000	37500	*	*	*
COMMUNICATIONS	1	3	20000	21000	*	*	*	1	6	20000	23167	*	*	*
JOURNALISM	2	3	22778	21852	*	*	*	4	7	25389	22699	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	6	12	35500	33697	*	*	*	9	24	35444	31729	*	*	*
ELEMENTARY EDUCATION	5	7	27052	30780	*	*	*	6	29	26710	27400	*	*	*
PHYSICAL EDUCATION	2	2	28250	28250	*	*	*	3	4	31167	29052	*	*	*
READING EDUCATION	+	+	+	+				1	2	31200	28100	*	*	*
SPECIAL EDUCATION	5	17	27476	25219	*	*	*	6	27	27250	25007	*	*	*
HUMANITIES														
HUMANITIES - OTHER	16	21	23806	23910	*	*	*	18	33	24096	24553	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	8	9	23558	23940	*	*	*	15	23	23831	24593	*	*	*
SOCIAL SCIENCES - OTHER	9	17	36636	30762	*	*	*	11	26	33975	28095	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	8	24	37075	41050	*	*	*	21	45	37785	39765	41000	36800	34000
AGRICULTURAL	1	3	35000	30067	*	*	*	8	10	37623	35618	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				3	5	35867	34920	*	*	*
CHEMICAL	6	20	36039	40372	*	*	*	30	62	40039	40611	43500	40950	36000
CIVIL	44	65	34359	34115	40000	34000	29000	110	150	34355	34303	41400	33204	28800
COMPUTER	12	22	38759	40975	*	*	*	32	65	38766	40207	44000	39750	34000
ELECTRICAL/ELECTRONIC	52	144	41042	41794	44460	41826	36000	157	362	40681	41024	44460	40800	35000
INDUSTRIAL	13	18	36746	37494	*	*	*	34	63	38736	38692	42000	40000	33000
MECHANICAL	51	98	38003	39864	43000	39000	32000	152	267	39104	39298	43500	39400	34835
METALLURGICAL	12	12	38903	38903	*	*	*	24	24	38165	38165	42000	38200	34835

continued

MCPA REGIONAL Report No. 6 SEPTEMBER 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				1	1	$30000	$30000	*	*	*
NUCLEAR	1	10	$39060	$39839	*	*	*	12	21	37618	38607	*	*	*
PETROLEUM	+	+	+	+				4	4	43600	43600	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	7	8	30714	32500	*	*	*	12	14	27914	28233	*	*	*
HEALTH SCIENCES	7	11	23886	25703	*	*	*	10	24	24220	25713	*	*	*
NURSING	17	17	34453	34453	*	*	*	17	17	34453	34453	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	34000				+	3	+	28001			
ARCHITECTURAL & ENVIRONME	3	3	25867	25867	*	*	*	3	5	25867	27852	*	*	*
BIOLOGICAL	7	8	25177	26405	*	*	*	11	13	23967	25126	*	*	*
CHEMISTRY	6	10	38179	36558	*	*	*	12	20	37136	35104	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	26	57	40288	36486	$45000	$41250	$32400	91	201	40100	39120	$47000	$40920	$32400
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	2	+	35000				3	21	33000	36333	*	*	*
MATHEMATICS (INCL ACTUARI	3	6	36933	35547	*	*	*	6	18	35227	33636	*	*	*
PHYSICS	+	+	+	+				+	4	+	31626			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	464	946						1182	2573					

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	51	123	$42448	$41462	$50400	$40200	$35000	163	302	$48784	$44911	$60000	$50000	$35000
MBA--TECH	14	31	49157	48845	*	*	*	44	98	52095	48884	60000	55000	37800
OVER 2 TO 4 YEARS														
MBA--NON-TECH	111	171	47593	45755	58000	50000	36000	329	462	51349	49287	65000	52000	36390
MBA--TECH	42	62	52438	51176	60000	53000	42000	175	247	56727	55249	70000	55000	46000
OVER 4 YEARS														
MBA--NON-TECH	54	126	51850	47717	64000	50000	42000	247	419	54750	50972	70000	55000	42000
MBA--TECH	47	78	57522	57097	73003	58000	43000	178	266	58125	56298	72000	56940	47500
TOTALS	319	591						1136	1794					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 6/12/92 THROUGH 8/14/92 | CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	1	+	$69996				+	2	+	$57498			
COMPUTER & INFOR SCIENCES	8	9	$61975	62311	*	*	*	10	14	$61876	61555	*	*	*
ECONOMICS	2	2	57500	57500	*	*	*	2	3	57500	53667	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	15	23	51380	47539	*	*	*	20	31	51735	46884	$60000	$54000	$39700
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	2	4	32000	31000	*	*	*	2	5	32000	31920	*	*	*
FOREIGN LANGUAGES	+	+	+	+				1	3	28000	26367	*	*	*
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	6	11	40500	39493	*	*	*	7	12	38571	38452	*	*	*
SOCIOLOGY	1	1	50000	50000	*	*	*	1	1	50000	50000	*	*	*
SOCIAL SCIENCES	+	+	+	+				1	1	40000	40000	*	*	*
ENGINEERING														
AEROSPACE	3	4	46000	47700	*	*	*	4	12	44539	51486	*	*	*
CHEMICAL	22	32	56727	55355	$61020	$57250	$54000	36	74	56116	54451	59280	56820	52200
CIVIL	4	5	49500	49800	*	*	*	6	8	46501	46501	*	*	*
COMPUTER	1	3	55200	46733	*	*	*	5	8	59520	55325	*	*	*
ELECTRICAL/ELECTRONIC	33	46	53111	56697	60000	55000	48000	63	95	54975	56826	63000	55600	48000
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	6	14	58383	52877	*	*	*	15	32	55244	51880	*	*	*
METALLURGICAL	9	46	53630	55829	*	*	*	24	71	51255	53577	54696	52000	49000
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				2	3	42624	38583	*	*	*
BIOLOGICAL	1	3	26000	38667	*	*	*	2	4	39000	42000	*	*	*
CHEMISTRY	24	26	50189	50405	56100	51000	43650	57	80	51003	50719	56000	52000	44400
GEOLOGICAL (INCL GEOPHYS)	+	4	+	38302				2	13	49020	47827	*	*	*
MATHEMATICS	5	10	33700	38981	*	*	*	5	13	33700	40954	*	*	*
PHYSICS	+	1	+	39804				+	10	+	40940			
POLYMER	+	+	+	+				2	2	52200	52200	*	*	*
TOTALS	142	245						267	498					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28274 1072 38500/26000	23500 2	27000 1	24735 28 29000/20000	27250 2	26250 4	20250 2	26833 9	18000 1
BUSINESS ADMIN (INCL MGMT	30050 31 38500/27500	17500 5	13000 1	22307 45 40000/15000	21950 4	26760 5	29333 6	28578 26 35000/25500	25000 1
ECONOM & FINANCE (BANKING	28196 26 36000/26000		30000 1	25327 141 50000/20000	29909 22 46000/24000	28500 2	31407 6	29046 68 37600/26000	35000 1
HUMAN RSRCS (incl LABOR R				18250 2		30000 1			
MANAGEMENT INFO SYSTEMS	28800 5			26600 4			28213 16	29020 15	
MARKETING/MARK MGMT (RESR		17167 3		22265 17		22533 6	22600 5	28082 11	
ADVERTISING		20163 8				16881 3			
COMMUNICATIONS	26000 1	19086 7		21700 5	22500 2	17323 13	22333 3	19250 4	
JOURNALISM	26000 1	20100 6		14400 1		18199 15	21000 2	24500 1	
TELECOMMUN/BROADCASTING		22000 1				19778 9		34300 1	
ELEMENTARY EDUCATION							20000 1	12480 1	
PHYSICAL EDUCATION								25000 1	
FOREIGN LANGUAGES	28000 1			14500 1		20000 1			
LETTERS (incl English, Li		20000 1		17333 3		15840 2	21760 1		23500 1
VISUAL & PERFORMING ARTS		27000 1				16333 3		18000 1	
HUMANITIES - OTHER		23500 2					30000 1	22200 1	
CRIMINAL JUSTICE							21100 2		
HISTORY						30248 2	25500 2	26000 1	
POLITICAL SCIENCE/GOVT					27000 1	15010 1		28250 4	
PSYCHOLOGY				13500 2		24500 5	15000 1	28950 2	
SOCIOLOGY		29000 1		15000 1			27750 2		
SOCIAL SCIENCES-OTHER				14540 2		19000 1		30500 2	20800 1
AEROSPACE & AERONAUTICAL								30575 8	39360 3

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
AGRICULTURAL								22000 1	32500 1
ARCHITECTURAL								24000 1	30180 4
BIOENGINEERING & BIOMEDIC						34200 1			
CHEMICAL							38750 2	36768 15	38216 22 41600/35000
CIVIL						35200 2	34500 1	29788 52 37960/27000	29507 57 38500/27000
COMPUTER	30667 3			29000 2	28000 1	34020 5	29339 32 37200/26000	31859 22 37000/29500	30000 1
ELECTRICAL/ELECTRONIC	31417 6			35200 1	32300 2	34683 22 38200/32000	30362 13	33146 70 45000/31000	33174 31 40020/30000
INDUSTRIAL	31400 10			29000 1	33500 2	33833 3	33500 3	31181 83 43000/28000	30975 4
MECHANICAL			35387 3	42000 1	29667 3	33000 1	34900 1	32817 57 37000/29000	34116 24 41000/28000
MINING (INCL GEOLOGICAL)								31133 4	31200 3
NUCLEAR	33000 1							32150 4	33000 2
ENGINEERING TECHNOLOGY			30500 2				28000 1	32333 3	25950 4
AGRIBUSINESS						18000 1		14500 2	
ANIMAL SCIENCES								17500 2	
PLANT SCIENCES								24000 1	
OTHER AGRICULTURAL SCIENC									19000 1
COMPUTER SCIENCE	27917 6			31811 9	32000 1	29220 10	29873 60 40000/25000	30492 50 35000/28000	28620 2
COMPUTER PROGRAMMING				28500 1			23250 2		
INFORMATION SCIENCES & SY	30233 6			30996 1				28000 1	
SYSTEMS ANALYSIS						32000 1	32496 2	32000 1	
HEALTH SCIENCES						18700 1			
NURSING				26000 1					
ACTUARIAL	24500 2							36000 3	

AVERAGE SALARY OFFERS   SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 3

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ARCHITECTURAL & ENVIRONME								14560 1	
BIOLOGICAL							24000 1	24000 1	
CHEMISTRY								28371 6	27500 1
GEOLOGY & GEOLOGICAL SCI								19000 2	23000 3
MATHEMATICS	26000 1			30250 4	25833 3		33168 5	31511 22 38000/29000	28200 1
OTHER PHYSICAL & EARTH SC									19240 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25864 24 30000/23500	19700 2	22700 3	25374 36 31000/22000	13000 1	22457 7			22000 2
BUSINESS ADMIN (INCL MGMT	25033 21 35000/20000	20553 9	21687 12	22770 54 31200/17250		21863 142 37000/16000	20000 1		14040 1
ECONOM & FINANCE (BANKING	26456 64 40000/18000			23949 53 47000/19500	13800 2	23297 35 46000/18000	22340 3		24000 1
HOTEL/RESTAURANT MGMT.		18400 3	20450 36 30000/14040	23000 1		23000 1			
HUMAN RSRCS (incl LABOR R				20000 1		23500 2			
MANAGEMENT INFO SYSTEMS	29500 1			27830 27 49680/24900		24500 3			
MARKETING/MARK MGMT (RESR	20500 11	21160 5	18000 1	25603 23 33000/24000		22026 118 29000/18000	20000 1		19920 5
ADVERTISING			24000 1			16600 5			21800 1
COMMUNICATIONS	22000 1	17500 4	18400 5	22157 18		21003 24 30000/15000	12480 1		15500 2
JOURNALISM	17326 1	20000 1		23800 3		21663 7			17540 22 26800/12000
TELECOMMUN/BROADCASTING		17000 1		27300 2		22500 8			
ELEMENTARY EDUCATION		23000 1		23825 1		15000 2			
PHYSICAL EDUCATION						18000 1			
SPECIAL EDUCATION						10320 1			
HUMAN ECOLOGY (HOME ECONO						19267 3			
TEXTILES & CLOTHING						22045 43 27000/20500			
MERCHANDISING MANAGEMENT						19500 11			
FOREIGN LANGUAGES	17000 1	41000 1	18000 1	23750 2		17667 3			17000 2
LETTERS (incl English, Li	45000 1		19150 2	18833 3	25000 1	21025 8			17375 4
VISUAL & PERFORMING ARTS				19400 1		19750 4			
HUMANITIES - OTHER		22000 1		24308 8		21700 8			
CRIMINAL JUSTICE								18790 3	
HISTORY				28750 4	24000 1	24750 2			20800 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
POLITICAL SCIENCE/GOVT	24000 2	20000 1		20000 3	20160 1	21833 6	26000 1		13000 1
PSYCHOLOGY		20400 2	19500 1	23000 3		22415 13	17500 1		18000 1
SOCIOLOGY	19000 1			24500 5		21550 2	18000 1		
SOCIAL SCIENCES-OTHER	21000 3	20500 2	18000 1	20000 1		21201 8			
AGRICULTURAL								28163 1	
CHEMICAL	29000 1					60000 1			
COMPUTER				30167 6	31000 1	28667 3			
ELECTRICAL/ELECTRONIC						27000 1		29000 1	
INDUSTRIAL	29333 3	35000 1		24000 2		32000 2			34800 1
MECHANICAL				25500 2		24000 1			
ENGINEERING TECHNOLOGY				30125 2		22000 2			
AGRIBUSINESS	28800 1		24000 1						
ANIMAL SCIENCES						22000 1			
OTHER AGRICULTURAL SCIENC			22625 4			17500 2			
COMPUTER SCIENCE	28025 8	26000 2	20000 1	28802 34 31000/27600	16500 1	25123 21 31000/22500			29500 2
INFORMATION SCIENCES & SY	32000 1			29793 3					
HEALTH SCIENCES			16700 1						
PHARMACY						44549 20 53664/40000			
ACTUARIAL	22000 1			33017 15					
BIOLOGICAL				31500 1		14500 2			
CHEMISTRY	20000 1								
MATHEMATICS	41750 8			28317 13					27000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	27111 9		24344 5	29573 11	23750 2	23221 21 27000/20935	22375 14	23781 8	29500 6
BUSINESS ADMIN (INCL MGMT	16500 1	22625 4	21833 9	25711 9	24625 4	23256 9	20092 8	25533 8	22840 5
ECONOM & FINANCE (BANKING	24333 3	21800 2	24333 6	25750 2	16367 3	23530 16	20650 6	20875 4	27000 4
HOTEL/RESTAURANT MGMT.	25000 1		24756 9	27180 1		18000 1			
HUMAN RSRCS (incl LABOR R			21000 1	28800 1		19891 3	16874 1		
MANAGEMENT INFO SYSTEMS			26875 2	29225 4		24000 1	23000 1	25013 3	
MARKETING/MARK MGMT (RESR		19000 3	21407 7	25290 4	22000 1	19100 2	23612 2	25000 1	25167 3
ADVERTISING	21000 1	23300 5						21500 1	
COMMUNICATIONS	18500 3	15000 1	22000 3		24427 3	18000 1	20300 6	20250 2	20787 3
JOURNALISM		18500 1			18687 2	21400 2	17250 2	20000 1	20000 1
TELECOMMUN/BROADCASTING					23711 3		16000 1		
ELEMENTARY EDUCATION					21538 157 40000/15444				
PRE-ELEMENTARY EDUCATION					18634 9				
PHYSICAL EDUCATION					24307 10				22000 1
SPECIAL EDUCATION					20704 30 30000/17000				
HUMAN ECOLOGY (HOME ECONO									22500 1
FOREIGN LANGUAGES	20000 1				22069 13				
LETTERS (incl English, Li			20000 1		19184 20 26500/15500	24000 2			30000 1
VISUAL & PERFORMING ARTS					23023 20 32000/18500	18000 1	30000 1		
HUMANITIES - OTHER			21000 1	20000 1	24750 4	25000 1	24500 4		
CRIMINAL JUSTICE					10000 1		23824 7		17417 3
HISTORY			28000 1		19507 10	18000 3	35000 1	38008 1	
POLITICAL SCIENCE/GOVT		18250 2			24374 2	22102 3	20934 9		20000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PSYCHOLOGY	22000 1		17680 1		19125 9	30000 1	22529 6	21565 8	18150 6
SOCIOLOGY	20000 1				23000 1	20000 1	24950 4	25000 1	20283 6
SOCIAL SCIENCES-OTHER	20000 1		16000 1		21678 18	22517 11	20379 7	12100 1	17933 3
AEROSPACE & AERONAUTICAL		32100 1	29000 1	34400 1	30000 1	29454 6			
AGRICULTURAL						33000 1	24808 4		
BIOENGINEERING & BIOMEDIC									37500 1
CHEMICAL		40514 2		37136 10				35000 1	
CIVIL		31680 5	28021 38 36000/26064	32840 13	34800 1	28118 9	27518 116 35000/25750		
COMPUTER		30140 3		33267 3	28824 5	30000 1	28000 1		
ELECTRICAL/ELECTRONIC		32100 5		34570 67 40000/32750	24725 4	25731 19	27300 2	32500 1	33250 2
ENIVRONMENTAL ENGINEERING				35196 1					
INDUSTRIAL			31231 8	32833 6		29431 5	28883 3		30500 1
MECHANICAL		36213 8	35427 3	33583 26 37000/30600	32154 1	28731 10	33000 1		32000 1
METALLURGICAL						28476 2			
NUCLEAR		32400 1		34763 8	22000 1	28500 1			
PETROLEUM					38000 1				
ENGINEERING TECHNOLOGY				30606 2			34900 1		
ANIMAL SCIENCES									16600 1
PLANT SCIENCES		22000 1							
NATURAL RESOURCES						18000 1			
OTHER AGRICULTURAL SCIENC					24000 1				
COMPUTER SCIENCE		32825 4	29909 6	29251 9	25560 10	24461 7	24109 7	24320 5	30000 2
ALLIED HEALTH							30000 1	28994 20 38500/24460	30388 16

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 3

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
HEALTH SCIENCES	17000 1							26156 6	32000 5
NURSING					20000 1	27000 2		30861 131 55000/25813	28495 15
PHARMACY								36007 12	39467 8
ARCHITECTURAL & ENVIRONME			20000 1		18000 1				
BIOLOGICAL		20000 2			18384 6	16800 1	20900 1	21193 7	15167 3
CHEMISTRY		20250 2			17593 3	23533 3	24860 2		
GEOLOGY & GEOLOGICAL SCI						21900 1	18600 1		
MATHEMATICS					23008 19	25000 1			
PHYSICS				31200 1					
OTHER PHYSICAL & EARTH SC					21311 1		30000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	24000 2		20250 2	28500 2	25320 3	30333 6	27495 12	23680 5	28884 15
BUSINESS ADMIN (INCL MGMT	18301 3	21000 1	21840 1	25000 1	28000 3	23500 4	32070 10	22063 8	28700 9
ECONOM & FINANCE (BANKING	28000 2			22000 1	33500 2	26333 6	29735 13	30000 2	29509 22 33150/28000
HOTEL/RESTAURANT MGMT.									29400 2
HUMAN RSRCS (incl LABOR R			25500 1	14000 2			37000 2	25000 1	
MANAGEMENT INFO SYSTEMS						31000 6	27053 3		33230 4
MARKETING/MARK MGMT (RESR	23000 1				25000 1	29600 3	28818 11	25733 3	29692 13
ADVERTISING				18000 1					28833 3
COMMUNICATIONS	20000 1		21685 4	16200 5		26900 2	27000 2		30560 5
JOURNALISM	17833 3	10800 1	17750 2	19000 1			55000 1		36850 1
TELECOMMUN/BROADCASTING						20000 1		32000 1	28667 3
ELEMENTARY EDUCATION	16472 28 23000/13184		17300 1						
PRE-ELEMENTARY EDUCATION	16862 2								
PHYSICAL EDUCATION			15500 1						
SPECIAL EDUCATION			21453 1						
HUMAN ECOLOGY (HOME ECONO			14400 2						
FOREIGN LANGUAGES	16300 1								28680 1
LETTERS (incl English, Li			15267 3	19000 2		17000 1	45000 1	18000 1	
VISUAL & PERFORMING ARTS	21875 4	30000 1	31000 1				27500 2		
HUMANITIES - OTHER	25000 1		16500 1	33000 1					
CRIMINAL JUSTICE			14860 5						
HISTORY	16640 1	18000 1	19238 1						
POLITICAL SCIENCE/GOVT	20000 1							22000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
PSYCHOLOGY	16333 3		16556 26 22000/13500	19833 3			25000 1		30000 1
SOCIOLOGY			15577 7	13450 2	28000 1				
SOCIAL SCIENCES-OTHER	15200 1		16659 15						26900 2
AEROSPACE & AERONAUTICAL					30254 21 35000/28000		32203 6		
AGRICULTURAL						34000 3	33827 11		
BIOENGINEERING & BIOMEDIC									34200 1
CHEMICAL					35000 1	36825 8	38269 7	39150 4	39492 188 47000/37611
CIVIL							31500 2	29198 11	38100 1
COMPUTER					35000 1		34720 10		35831 7
ELECTRICAL/ELECTRONIC		32000 1			34648 28 43420/30000	34560 5	35172 55 60000/32000	36040 5	37494 21 45000/35000
ENIVRONMENTAL ENGINEERING								35000 1	38163 1
INDUSTRIAL					32650 4	35933 3	33279 52 38000/30000	35251 11	34962 25 42000/31000
MECHANICAL					33191 21 36000/30680	33823 5	34684 258 50000/32000	33244 9	36666 48 41400/33600
METALLURGICAL					32400 1		36175 4		36000 1
ENGINEERING TECHNOLOGY					32350 5	40000 1	37714 23 58000/33000	36300 2	33783 8
INDUSTRIAL TECHNOLOGY							28280 5	14560 1	
AGRIBUSINESS	18000 1					22000 9			
ANIMAL SCIENCES						20991 7			
PLANT SCIENCES						20750 2			
NATURAL RESOURCES							24000 1		
OTHER AGRICULTURAL SCIENC	18000 1								
COMPUTER SCIENCE					34571 7		32000 5	25250 2	36145 8
BIOLOGICAL			15000 1						26500 7

AVERAGE SALARY OFFERS   SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CHEMISTRY						22400 2	52000 1		29396 22 37500/25920
GEOLOGY & GEOLOGICAL SCI					28000 1				
MATHEMATICS								20000 1	
OTHER PHYSICAL & EARTH SC		28000 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27457 8	27480 10	27526 16	28000 1	21000 1		24000 1	27400 6	28832 19
BUSINESS ADMIN (INCL MGMT	28550 4	27544 9	29032 14	31350 4	26625 8			31000 2	27125 8
ECONOM & FINANCE (BANKING	26425 8	27640 10	26925 12	36000 1	24150 2	29000 1	28180 2	30471 7	29072 7
HOTEL/RESTAURANT MGMT.			22700 3						28300 2
HUMAN RSRCS (incl LABOR R								30000 1	
MANAGEMENT INFO SYSTEMS	35504 2	28000 1	28638 8		22000 1		29000 3		33000 1
MARKETING/MARK MGMT (RESR	25309 11	26000 2	27201 33 37000/24000	28333 3	21163 8		28643 7	25650 4	28375 4
REAL ESTATE		26500 1							
ADVERTISING		20800 1	21167 3	21000 1					
COMMUNICATIONS	22667 3	21000 1	26000 3	25500 1				24500 2	26000 1
JOURNALISM		26000 1	24960 1						
TELECOMMUN/BROADCASTING	24000 1		27190 3				24500 2		
PHYSICAL EDUCATION					25000 1				
FOREIGN LANGUAGES		50000 1							
LETTERS (incl English, Li					27600 1				19000 1
HUMANITIES - OTHER			20000 1						
POLITICAL SCIENCE/GOVT			39000 1		26000 1			23000 1	
PSYCHOLOGY		27000 1						22800 1	
SOCIAL SCIENCES-OTHER	28500 1			30000 1	22000 1				
AEROSPACE & AERONAUTICAL		31000 1						38500 1	
AGRICULTURAL		36475 4	32500 4		30000 1				
BIOENGINEERING & BIOMEDIC								25200 1	
CHEMICAL	36622 2	36953 11	38249 39 40800/37000	40085 34 41500/38400	35500 2		38690 8	40107 29 42000/37518	40516 101 44000/39000

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CIVIL		30000 1	35500 2	36500 1	30190 8			31000 2	38228 8
COMPUTER	35452 28 46000/31000	34168 21 36900/32000	36500 1	36400 2	33600 1			39000 1	
ELECTRICAL/ELECTRONIC	35385 56 45000/33800	34306 142 45500/31000	36260 6	35700 10	35475 8		34123 4	37584 19	38936 14
INDUSTRIAL	35031 7	33812 31 36000/31800	30667 9	34286 7	31342 6			34875 8	35980 5
MECHANICAL	37048 5	34653 105 55000/31260	34376 15	37600 12	33043 38 38000/30500		32623 6	37690 30 42000/35000	37656 41 41160/34000
METALLURGICAL		33340 5			34254 21 38000/31500			36000 1	35750 2
MINING (INCL GEOLOGICAL)						32500 2			
NUCLEAR									37350 2
PETROLEUM					48000 1				41400 2
ENGINEERING TECHNOLOGY		32917 16		36250 2	28300 5			32500 1	35247 3
INDUSTRIAL TECHNOLOGY								18720 1	32000 1
AGRIBUSINESS				33000 1					
ANIMAL SCIENCES			20080 2						
OTHER AGRICULTURAL SCIENC			26500 1						
COMPUTER SCIENCE	32924 36 40000/30000	34168 22 41200/31000	31333 3	35498 2				30750 2	34558 12
COMPUTER PROGRAMMING	35600 1								
INFORMATION SCIENCES & SY	25000 1		27950 2					25000 1	35600 1
SYSTEMS ANALYSIS								40000 1	
CHEMISTRY								30000 1	33000 1
MATHEMATICS		29700 1	23000 1	34000 1					33500 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	26500 1		29208 4	22000 1		26598 8	25797 26 32500/20000
BUSINESS ADMIN (INCL MGMT			23633 3	23000 3	20000 1	24000 1	22967 14
ECONOM & FINANCE (BANKING			30000 2			30000 1	26380 20 36000/19000
HOTEL/RESTAURANT MGMT.							19000 1
HUMAN RSRCS (incl LABOR R			22000 1			30000 2	20167 3
MANAGEMENT INFO SYSTEMS	25333 3		28000 2				25000 1
MARKETING/MARK MGMT (RESR	24204 13	30740 3	26888 8	16640 1	26500 9	14400 1	22874 33 42000/13800
ADVERTISING	17000 1					25000 1	20500 5
COMMUNICATIONS	23833 3						21714 7
JOURNALISM	16000 1					30500 1	18750 4
TELECOMMUN/BROADCASTING	17500 2						12500 1
ELEMENTARY EDUCATION							12480 1
PHYSICAL EDUCATION							17680 2
MERCHANDISING MANAGEMENT				24000 1			
LETTERS (incl English, Li			10400 1		21500 1		25233 3
VISUAL & PERFORMING ARTS			28000 1	14000 1		15500 1	
HUMANITIES - OTHER							22800 2
CRIMINAL JUSTICE							24960 1
HISTORY							22333 3
POLITICAL SCIENCE/GOVT						27000 1	21500 2
PSYCHOLOGY							17022 5
SOCIOLOGY							14000 1
SOCIAL SCIENCES-OTHER						26000 1	12000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
AEROSPACE & AERONAUTICAL		33000 2					35250 2
AGRICULTURAL							32900 3
BIOENGINEERING & BIOMEDIC			30000 1				29500 2
CHEMICAL		38550 2	36300 2	38700 4		39470 14	37183 8
CIVIL							30098 25 40000/27000
COMPUTER		30000 1				38000 1	
ELECTRICAL/ELECTRONIC			32986 4	37500 1	27000 1	35170 6	33917 36 47500/31000
INDUSTRIAL		33000 2	32801 5	30000 1		36089 7	32338 34 37162/28000
MECHANICAL		35160 1	34883 6	34567 3		35588 16	32354 55 42600/27000
METALLURGICAL				27000 2		39500 1	32570 2
NUCLEAR							40500 1
ENGINEERING TECHNOLOGY		23750 2	34329 1		31200 1	34920 1	26054 7
AGRIBUSINESS					24000 1		
ANIMAL SCIENCES							19000 1
NATURAL RESOURCES							14560 1
OTHER AGRICULTURAL SCIENC							21200 1
COMPUTER SCIENCE		30033 3	22780 2	29000 1		34250 2	28629 7
COMPUTER PROGRAMMING						17000 1	
INFORMATION SCIENCES & SY							27750 2
SYSTEMS ANALYSIS				23000 1			
HEALTH SCIENCES	18200 1						
BIOLOGICAL							19250 2
CHEMISTRY						21113 4	

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28319 1137 38500/26000	20176 37 29000/16000	23333 3	24006 252 50000/16500	28139 31 46000/21000	20623 73 41000/13500	26276 50 55000/18500	28211 148 37600/25000	24460 5
BACHELOR - TECHNICAL	30040 35 33400/27000		33432 5	31286 21 45000/28500	29842 12	32620 47 38200/26000	30103 123 50000/25000	31412 412 45000/28000	31992 165 46080/27000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	25389 131 45000/18000	20612 33 41000/17000	20513 63 30000/14040	24292 249 49680/18415	18293 6	21789 467 46000/16500	20111 9	18790 3	18038 43 26800/14000
BACHELOR - TECHNICAL	32417 24 54000/27500	29000 3	21600 7	29536 78 37500/25125	23750 2	32314 56 60000/19500		28582 2	30200 4

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23500 22 31000/18000	20978 18	22985 47 35000/18000	27341 33 42000/22000	21371 322 40000/15500	22571 79 34500/18000	21913 80 37000/16650	23274 39 50000/15000	22459 44 33360/16000
BACHELOR - TECHNICAL	17000 1	31716 34 42000/22500	28936 57 37800/26064	33931 147 51000/30600	23913 56 44000/18000	26845 70 36044/21023	27280 141 35000/25600	30323 183 55000/25000	30509 55 45026/21600

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18148 54 38000/13900	19950 4	17153 74 31000/13200	19400 21 35000/13500	27996 10	27572 29 40800/22000	30058 58 60000/24000	24050 22 32000/18000	29545 81 38000/24000
BACHELOR - TECHNICAL	18000 2	30000 2	15000 1		32969 90 43420/28500	29279 45 40000/19500	34651 440 60000/30500	32715 47 45000/27600	37381 338 47000/32000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26715 38 37000/19400	27642 38 50000/22000	27263 98 46000/20800	29242 12	23925 24 32000/19650	29000 1	27791 15	27796 24 32000/22800	28289 43 33000/26000
BACHELOR - TECHNICAL	34734 136 46000/31000	34344 360 55000/31000	35035 85 40800/30000	37929 72 41500/34800	33104 91 48000/30000	32500 2	35653 18	37326 99 42000/31500	38919 194 45000/34500

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	23194 24 30000/18000	30740 3	26329 22 32000/22000	20806 7	25455 11	25844 18	
BACHELOR - TECHNICAL	18200 1	31682 13	32749 21 39600/30444	33231 13	27400 3	35245 53 43200/31000	

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	35475 28 48000/29500	32000 2	60000 1	35433 15	49071 7	25004 3	34960 5	43500 20 75000/30000	
MBA--TECH		36000 2	27000 2	41000 1		45000 1	40000 1	37692 13	38500 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	31100 5	37500 1	40000 1	32675 10	52000 2	28511 9	30000 1		
MBA--TECH	34667 3			34800 1					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	39000 5	30000 1	36000 1	32607 6	26000 2	40400 3	30792 7	29750 4	30500 2
MBA--TECH		33000 1				34000 1			

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	16800 1						39244 17		40319 10
MBA--TECH					38500 2		46000 2	48333 3	43000 3

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	43040 10	34567 3	44100 5	47433 6	40000 1			23500 2	36500 2
MBA--TECH	44480 2	32000 2	41000 1	43000 4				48750 2	41000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH			30000 1				44750 4
MBA--TECH			35000 1			25000 1	43333 3

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28180 1055 38500/26000	26152 251 35000/20000	23499 9	26124 8	25268 8				26905 20 32000/20935
BUSINESS ADMIN (INCL MGMT	29927 27 38500/27500	25973 15	23505 19	20376 16	16016 1			22500 2	26218 28 40000/21000
ECONOM & FINANCE (BANKING	26828 16	27291 56 34000/23000	22568 35 32000/17600	26214 84 32000/23000	28552 10	32000 1	32050 4	25556 9	28467 98 50000/23000
HOTEL/RESTAURANT MGMT.		12000 1							27200 3
HUMAN RSRCS (incl LABOR R			18000 1						
MANAGEMENT INFO SYSTEMS		28000 1			25000 1				29000 1
MARKETING/MARK MGMT (RESR		22000 5	20400 5	22800 7					23375 4
COMMUNICATIONS	20000 1	25000 2	18000 1	18500 2					18750 2
JOURNALISM		14903 2	14400 1						
TELECOMMUN/BROADCASTING									32000 1
ELEMENTARY EDUCATION	18000 1								
FOREIGN LANGUAGES			14500 1						
LETTERS (incl English, Li			18000 1	19000 1					
HUMANITIES - OTHER		32000 1							26000 1
POLITICAL SCIENCE/GOVT									24500 2
PSYCHOLOGY		41000 1	13500 2					27000 1	
SOCIOLOGY			15000 1						
SOCIAL SCIENCES-OTHER		16000 1	14540 2						20000 2
ELECTRICAL/ELECTRONIC							38000 1		31000 1
INDUSTRIAL									27500 1
MECHANICAL					34000 2				
ENGINEERING TECHNOLOGY	33000 1								
NURSING		24000 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
MATHEMATICS		25500 1	30000 1	30000 2	36000 2		27000 1		43417 6

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC		MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO		WRITING / EDIT	
ACCOUNTING	27125	4	27925	4	22450	2												
BUSINESS ADMIN (INCL MGMT	24975	8	24040	14	22581	16	16000	1					30050	1	23174	4		
ECONOM & FINANCE (BANKING	23341	19	24608	18	22518	10			24000	1					20800	1		
HOTEL/RESTAURANT MGMT.					23000	1									19000	1		
HUMAN RSRCS (incl LABOR R															21000	1		
MARKETING/MARK MGMT (RESR	21000	1	28100	5	25853	5			12000	1			18000	1	24000	2		
ADVERTISING							18000	1	22267	3			18560	5	19000	3		
COMMUNICATIONS	23000	1	24350	6	21828	4			19750	2	13944	3	18188	5	21734	18	22375	4
JOURNALISM					18000	1			17000	6	16366	18	17333	3	18012	6	18340	10
TELECOMMUN/BROADCASTING			27300	2					18500	2	15167	3	19613	10	22000	1		
ELEMENTARY EDUCATION			23825	1														
FOREIGN LANGUAGES	17000	1	23000	1									18000	1	28680	1		
LETTERS (incl English, Li	27600	1	19500	1	22000	1			19000	2			16500	1	18750	4	17690	4
VISUAL & PERFORMING ARTS					19400	1	21625	8							29000	1		
HUMANITIES - OTHER			25200	1	23852	5			27500	2			22000	1	36000	1		
HISTORY			28333	3			15000	1							18000	1		
POLITICAL SCIENCE/GOVT	18000	1	22000	2							13000	1					15010	1
PSYCHOLOGY			21000	2			12108	1					18000	1	18000	1	20000	1
SOCIOLOGY	19000	1	22000	1	25125	4			29000	1								
SOCIAL SCIENCES-OTHER													19000	1			20000	1
AGRICULTURAL													35000	1				
ELECTRICAL/ELECTRONIC			34400	1														
MECHANICAL					27000	1												

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CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
AGRIBUSINESS						18000 1			
COMPUTER SCIENCE		21000 1		33020 1					
BIOLOGICAL			31500 1						
MATHEMATICS		14500 1					27000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
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Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING		35000 1					23125 4	42000 1	24254 16
BUSINESS ADMIN (INCL MGMT	17750 2	31167 6	24214 28 34000/20000	24551 10	21875 4	27500 3	23464 71 50000/15000	22141 8	28500 2
ECONOM & FINANCE (BANKING	20000 2	27033 6	24769 13	17000 1	24400 4	25000 2	27049 42 47000/19500	23455 2	23034 9
HOTEL/RESTAURANT MGMT.		24800 2					19500 7		
HUMAN RSRCS (incl LABOR R			30000 1				20833 3		
MANAGEMENT INFO SYSTEMS	30000 1						29602 5		
MARKETING/MARK MGMT (RESR	17225 8	22829 7	23661 68 29000/20500	23070 5	23404 10	20500 2	25450 184 42000/18000	26200 1	22000 1
REAL ESTATE							26500 1		
ADVERTISING	19300 5	30000 2	17500 1		23333 6		21072 13		
COMMUNICATIONS	18000 2	21383 6	21995 3				21622 48 38000/14000	16740 2	27000 1
JOURNALISM	23263 8	18667 3			19467 3		29901 8		
TELECOMMUN/BROADCASTING			22167 6				26506 11		
ELEMENTARY EDUCATION							16500 2		
PHYSICAL EDUCATION							20180 2		
SPECIAL EDUCATION			10320 1						
TEXTILES & CLOTHING			22273 33 27000/21000				21285 4		
MERCHANDISING MANAGEMENT		17000 1	24000 1						
FOREIGN LANGUAGES			35000 2				20000 2		
LETTERS (incl English, Li	16000 1	21393 3			15000 1	32000 2	19756 9	19000 1	
VISUAL & PERFORMING ARTS							19750 2	26813 2	
HUMANITIES - OTHER		22000 1					21214 7	22000 3	25000 1
CRIMINAL JUSTICE							23000 1		
HISTORY		33496 1					26133 6	35000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
POLITICAL SCIENCE/GOVT	27000 1				33500 2		24200 5	22436 6	
PSYCHOLOGY		21000 2	22800 5	17840 2	24000 3		22656 9	20000 1	
SOCIOLOGY		20000 1			25500 1		24800 2		
SOCIAL SCIENCES-OTHER		18000 1	24167 3		26000 1	22000 1	22344 7	21417 6	
CHEMICAL							46250 2		
CIVIL			29500 1						
ELECTRICAL/ELECTRONIC					33000 1		31250 4		
INDUSTRIAL				37000 1	31000 1		33325 13		
MECHANICAL					32250 2		32216 9		
METALLURGICAL					33000 1				
MINING (INCL GEOLOGICAL)							30000 1		
ENGINEERING TECHNOLOGY							34086 3		
INDUSTRIAL TECHNOLOGY							26000 2		
AGRIBUSINESS	25500 2	24000 1	25500 1				22000 3		
ANIMAL SCIENCES		26000 1					18000 1		
PLANT SCIENCES							20000 1		
NATURAL RESOURCES									24000 1
OTHER AGRICULTURAL SCIENC							26500 1		
COMPUTER SCIENCE		21000 1			35000 1		35350 2	25000 1	
SYSTEMS ANALYSIS							32496 1		
HEALTH SCIENCES							18450 2		
ARCHITECTURAL & ENVIRONME			14560 1						
BIOLOGICAL		18000 1					25875 4		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
CHEMISTRY						27000 2	27796 10		
GEOLOGY & GEOLOGICAL SCI								21900 1	
MATHEMATICS									25000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING				24862 1					28800 1
BUSINESS ADMIN (INCL MGMT			19600 3						
ECONOM & FINANCE (BANKING	21953 2	22500 2	23000 2		12000 1				
HOTEL/RESTAURANT MGMT.			18000 1						
HUMAN RSRCS (incl LABOR R			15861 1						
MANAGEMENT INFO SYSTEMS		14040 1	24000 1						
MARKETING/MARK MGMT (RESR			18200 1						
COMMUNICATIONS			18000 1		20000 1				
JOURNALISM			16800 1						
TEXTILES & CLOTHING							19000 1		
LETTERS (incl English, Li			24000 2						
VISUAL & PERFORMING ARTS			18000 1						
CRIMINAL JUSTICE		21996 8							
HISTORY			18000 3						
POLITICAL SCIENCE/GOVT	20000 1	17900 1	22200 2						
PSYCHOLOGY		25767 3	20600 1						
SOCIOLOGY		27267 3	20000 1						
SOCIAL SCIENCES-OTHER	10000 1	18000 1	23273 8				20800 1		
AEROSPACE & AERONAUTICAL							31397 7		35067 3
AGRICULTURAL							35500 11	21750 1	33200 3
ARCHITECTURAL							30180 4		
BIOENGINEERING & BIOMEDIC						34200 1			
CHEMICAL							38267 9	39929 7	39401 44 43100/37500

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CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
CIVIL					28984 5		28525 154 40000/26064	30663 34 40500/27000	36250 2
COMPUTER							32500 2		36900 1
ELECTRICAL/ELECTRONIC			28385 3	28600 1			33739 42 45000/30000	29000 2	35615 90 60000/32500
ENIVRONMENTAL ENGINEERING									36582 2
INDUSTRIAL							31356 9	32504 4	33440 88 39600/30000
MECHANICAL			28476 1				34245 84 40620/31000	32450 4	34791 232 45000/30680
METALLURGICAL							37500 1		34110 21 38000/31500
MINING (INCL GEOLOGICAL)								30906 5	33600 1
NUCLEAR							36000 1	28500 1	
ENGINEERING TECHNOLOGY							29071 7		34105 32 50000/26000
INDUSTRIAL TECHNOLOGY							14560 1		
PLANT SCIENCES								22000 1	
COMPUTER SCIENCE			22750 4				33000 1		33042 2
ARCHITECTURAL & ENVIRONME					20000 1				
CHEMISTRY			23533 3					26589 5	
GEOLOGY & GEOLOGICAL SCI								28000 1	28000 1

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CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT									23000 1
MANAGEMENT INFO SYSTEMS	30000 1								
MARKETING/MARK MGMT (RESR									27000 1
CRIMINAL JUSTICE									10000 1
AEROSPACE & AERONAUTICAL	28625 2	34400 1	32300 2		31000 1	32375 4	33020 1	32295 8	30791 17
AGRICULTURAL					32500 1		36000 1	31280 13	24800 2
ARCHITECTURAL									24000 1
BIOENGINEERING & BIOMEDIC					32750 2				30100 4
CHEMICAL		37229 7	41100 1		40098 55 47000/38500		39321 287 47000/37000	38761 23 43700/34000	38902 78 43440/35500
CIVIL	35200 2	31500 1			30625 4	27500 1		28795 51 40100/25750	29774 77 38640/27000
COMPUTER	31295 55 38000/27000	30000 1	34814 22 39000/33000	34947 3	34800 1			31448 5	34892 29 46000/32000
ELECTRICAL/ELECTRONIC	32178 38 40560/21023	34585 58 41000/32400	32850 23 43000/27000	34544 32 45000/32000	34890 19	35329 13	36003 10	35155 85 47500/32000	34138 198 45000/29000
ENIVRONMENTAL ENGINEERING									35196 1
INDUSTRIAL	33427 6				28000 1		35250 2	33760 42 42000/31000	32798 117 39000/29000
MECHANICAL	29267 3	34793 14	31000 1	34793 6	37125 32 55000/33500	34082 9	37505 12	34560 159 43200/30000	34459 213 41580/31000
METALLURGICAL		38400 1			36000 1			32672 8	33295 9
MINING (INCL GEOLOGICAL)									32500 2
NUCLEAR		34750 6		33600 1				33600 3	33343 7
PETROLEUM					38000 1		48000 1		41400 2
ENGINEERING TECHNOLOGY	31800 1	32037 3		43000 2		31303 4	31336 5	34910 10	30434 16
INDUSTRIAL TECHNOLOGY				18720 1				33000 1	32000 1
COMPUTER SCIENCE	32310 10	31200 1	32707 29 41200/28000	34567 3	34000 1			34900 1	31859 36 40000/28000
COMPUTER PROGRAMMING				35600 1					

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CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
SYSTEMS ANALYSIS	32000 1							40000 1	
BIOLOGICAL						24000 1	20000 1		34500 1
CHEMISTRY					28898 9	28187 5	17250 1		33100 2
MATHEMATICS	29700 1		50000 1			28200 1			

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CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING	29000 2								
BUSINESS ADMIN (INCL MGMT	20440 5								19380 2
ECONOM & FINANCE (BANKING	21000 1								
HUMAN RSRCS (incl LABOR R	25500 1								
MARKETING/MARK MGMT (RESR									22000 1
COMMUNICATIONS	19750 2			33360 1					12000 1
PHYSICAL EDUCATION									23500 2
HUMAN ECOLOGY (HOME ECONO									22500 1
CRIMINAL JUSTICE	21000 1								12000 1
HISTORY				38008 1					
PSYCHOLOGY	17000 1		23000 1	29720 2					16143 7
SOCIOLOGY				25000 1					
SOCIAL SCIENCES-OTHER			30000 1	12100 1					22650 2
ELECTRICAL/ELECTRONIC					31500 1				
MECHANICAL									34500 1
ANIMAL SCIENCES									16600 1
COMPUTER SCIENCE							12000 1		
ALLIED HEALTH	38500 1		24196 7		28382 11		34000 11		28667 6
HEALTH SCIENCES	24000 1		23493 3	38000 1	32691 5				21000 1
NURSING	37850 2			30312 144 55000/25440					30329 2
PHARMACY						40970 40 53664/31200			
BIOLOGICAL	22000 1						11750 2		19173 6
CHEMISTRY			23000 1						

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CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MATHEMATICS				30000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					26159 5	23500 2	32500 2		
BUSINESS ADMIN (INCL MGMT	21840 1				29000 9	29057 7	27680 5	28461 3	23500 2
ECONOM & FINANCE (BANKING	22500 1	15500 1	30000 1		29438 4	27650 12	31000 4	36000 1	
HUMAN RSRCS (incl LABOR R	14000 1								
MANAGEMENT INFO SYSTEMS					26686 14	28454 56 49680/24900	29668 18		
MARKETING/MARK MGMT (RESR					24000 1	27500 1	28000 1		
COMMUNICATIONS	25400 2		16600 3	18000 1					
JOURNALISM	17750 2	19600 1	17000 2		26000 1	25000 1			
TELECOMMUN/BROADCASTING									20000 1
ELEMENTARY EDUCATION							20000 1		
PHYSICAL EDUCATION				15500 1					
SPECIAL EDUCATION		21453 1							
HUMAN ECOLOGY (HOME ECONO	15600 1								
FOREIGN LANGUAGES		16300 1				18000 1			
LETTERS (incl English, Li	14900 2			16000 1		15000 1			
VISUAL & PERFORMING ARTS			31000 1						
HUMANITIES - OTHER	18750 2				30000 1				
CRIMINAL JUSTICE				17221 7					
HISTORY	19238 1	26000 1				25000 2	26000 1		
POLITICAL SCIENCE/GOVT				19267 3		26000 1			
PSYCHOLOGY	20295 5	17133 21 22000/13520	21500 1	16523 11					
SOCIOLOGY	20250 2	14536 5	12000 1	18808 8					
SOCIAL SCIENCES-OTHER	16475 5	16944 6		17436 8	23000 1				

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CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
AGRICULTURAL									22000 1
CIVIL		32510 1				33000 1	36000 1		
COMPUTER					30064 11	30500 2	31762 13		
ELECTRICAL/ELECTRONIC					27000 3	33261 9	31000 4		
INDUSTRIAL					29500 2	31583 6	30275 4		
MECHANICAL					31000 1	31000 1	31800 2		
ENGINEERING TECHNOLOGY					33348 2		34087 3		
AGRIBUSINESS									18667 3
ANIMAL SCIENCES									19743 8
PLANT SCIENCES									22750 2
NATURAL RESOURCES									18000 1
OTHER AGRICULTURAL SCIENC									18500 2
COMPUTER SCIENCE					29314 138 47000/23000	28838 38 36200/20000	29966 69 45000/24000		
COMPUTER PROGRAMMING					23000 4				
INFORMATION SCIENCES & SY					28598 7	30600 8	27397 2		
SYSTEMS ANALYSIS							27748 2		
ALLIED HEALTH				30000 1					
ACTUARIAL								31645 19	
BIOLOGICAL				15000 1					18850 2
GEOLOGY & GEOLOGICAL SCI						18000 1			18600 1
MATHEMATICS					25000 3	31167 3	30657 3	29829 11	
PHYSICS					31200 1				
OTHER PHYSICAL & EARTH SC									30000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		30633 15	35000 1	25116 9					
BUSINESS ADMIN (INCL MGMT		29019 26 46000/25500	26607 14	21853 163 39000/16000			21500 2		26833 3
ECONOM & FINANCE (BANKING		29175 60 37000/26000	26533 3	23477 47 35000/16500	22500 1	14000 2	39624 2		27000 2
HOTEL/RESTAURANT MGMT.		25633 6	21500 1	21370 37 30000/17600			27180 1		
HUMAN RSRCS (incl LABOR R			26374 12	18833 3				25000 1	
MANAGEMENT INFO SYSTEMS		29343 14		23833 3					
MARKETING/MARK MGMT (RESR		28843 7	28000 1	21248 64 35000/17000			23800 1		
ADVERTISING				15750 2					
COMMUNICATIONS		32000 1	11440 1	20965 22 32000/16000			13500 1		22140 2
JOURNALISM			26000 2	21734 7					
TELECOMMUN/BROADCASTING		34300 1		24000 1					23000 1
ELEMENTARY EDUCATION		20200 1		20000 1					20682 186 40000/14058
PRE-ELEMENTARY EDUCATION									18312 11
PHYSICAL EDUCATION				18000 1					23915 11
SPECIAL EDUCATION									20704 30 30000/17000
HUMAN ECOLOGY (HOME ECONO				19267 3					13200 1
TEXTILES & CLOTHING				21760 5					
MERCHANDISING MANAGEMENT				19750 10					
FOREIGN LANGUAGES		28000 1		24625 4			16000 1		22069 13
LETTERS (incl English, Li		45000 1		23633 6		25000 1			19378 19
VISUAL & PERFORMING ARTS	30000 1	18000 1	23000 3	24000 1					21778 21 32000/17600
HUMANITIES - OTHER		22200 1	30300 2	20683 6					20500 2
CRIMINAL JUSTICE			20370 1	24960 1		19000 1			

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CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
HISTORY		26000 1		24750 2					18571 10
POLITICAL SCIENCE/GOVT		29667 3	19000 2	21714 7		20160 1	15250 2		24374 2
PSYCHOLOGY		24633 3	25000 1	19668 10			29400 1	22814 2	13750 2
SOCIOLOGY			18000 1	25750 2					18500 2
SOCIAL SCIENCES-OTHER		30500 2	17000 1	21000 6					21306 16
AEROSPACE & AERONAUTICAL		30363 8							
CHEMICAL		33167 3						40750 2	
CIVIL		29531 20 34140/27600							
COMPUTER		31700 17						30000 1	
ELECTRICAL/ELECTRONIC		32550 25 38000/30000		33950 3				34100 1	20700 1
INDUSTRIAL		30924 54 43000/28000		31650 4					
MECHANICAL	30000 1	32033 20 35400/29000		32917 6					32154 1
NUCLEAR		31500 2							
ENGINEERING TECHNOLOGY		29425 4		31397 2					
INDUSTRIAL TECHNOLOGY				28200 2					
AGRIBUSINESS				22050 6					
ANIMAL SCIENCES				20387 3					
NATURAL RESOURCES				14560 1					
OTHER AGRICULTURAL SCIENC				20957 7					24000 1
COMPUTER SCIENCE		30658 28 33300/29000		20000 1					18000 1
INFORMATION SCIENCES & SY		29498 2							
SYSTEMS ANALYSIS		32000 1							
HEALTH SCIENCES		17000 1		16700 1					

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Sample Block: Average: 20250 - 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING -	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
NURSING									45000 1
ACTUARIAL		36500 2							
ARCHITECTURAL & ENVIRONME		18000 1							
BIOLOGICAL			26000 1	14624 3			20000 1	21857 7	20872 2
CHEMISTRY		30000 1						26443 8	18890 2
GEOLOGY & GEOLOGICAL SCI		20333 3							
MATHEMATICS		31952 21 38000/29000		27000 1	28530 4				21362 17
OTHER PHYSICAL & EARTH SC		28000 1		19240 1					21311 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28186 1100 38500/25800	26193 336 41000/19803	21846 78 35000/15000	25022 118 32000/19000	26434 20 36000/18600	32000 1	32050 4	25167 12	27473 162 50000/21800
BACHELOR - TECHNICAL	33000 1	24750 2	30000 1	30000 2	35000 4		32500 2		39875 8

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23713 37 40000/17000	24868 61 33000/21000	23002 50 35000/17500	19509 12	20165 20 30000/13000	15796 25 24000/12000	19114 30 30050/16000	21401 46 38000/15000	18984 21 30000/15010
BACHELOR - TECHNICAL		23300 3	29250 2	33020 1		18000 1	31000 2		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20163 30 30500/15000	24525 43 46000/18000	23523 165 50000/20000	22974 18	23516 35 39000/18000	25950 10	24326 455 55000/15869	23013 34 42000/18000	24212 30 33000/21000
BACHELOR - TECHNICAL	25500 2	22250 4	23187 3	37000 1	32750 6	27000 2	30118 59 60000/20000	23450 2	24500 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	18477 4	22632 19	20933 29 34000/16800	24862 1	16000 2		19900 2		28800 1
BACHELOR - TECHNICAL			25021 11	28600 1	27487 6	34200 1	31332 333 46080/26064	31193 65 51000/27000	35011 522 60000/30200

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	30000 1								
BACHELOR - TECHNICAL	31736 119 40560/26250	34664 93 41000/32400	33629 79 50000/28000	34625 49 58000/30000	37021 128 55000/31200	32668 38 37200/26000	38868 321 48000/36000	33909 410 47500/27000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	21862 13		26500 2	27985 6					
BACHELOR - TECHNICAL	32040 5		23896 11	30362 146 55000/25440	29833 17	40970 40 53664/31200	29250 14		

AVERAGE SALARY OFFERS SEPTEMBER 1992 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18845 25 30000/15600	17108 37 26000/12500	19811 9	17489 40 29000/13250	27393 36 36000/23000	27823 84 49680/24000	29232 32 55000/22000	30346 4	22333 3
BACHELOR - TECHNICAL		32510 1		22500 2	29141 172 47000/23000	29942 69 38200/24000	30386 103 48000/25000	30979 30 37500/23500	20130 21 30000/17000

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL	30000 1	29032 144 46000/25500	25315 46 50000/17000	21821 423 41000/16000	22500 1	18432 5	23875 11	23543 3	20780 334 40000/15000
BACHELOR - TECHNICAL	30000 1	30955 214 43000/28000	26000 1	25041 41 38000/17000	28530 4		20000 1	26850 19	22365 27 45000/18000

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1992

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Kearney State University
Montana State University
University of Montana
University of Nebraska - Lincoln
University of Nebraska - Omaha
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the **Salary Survey** are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 13, 1992 through February 13, 1992) and cumulatively (September 1, 1991, and February 13, 1992).

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RMCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	16	275	$26841	$27050	*	*	*	73	1070	$25482	$27379	$28500	$26000	$20800
BUSINESS ADMIN (INCL MGMT	3	109	25843	23222	*	*	*	9	256	23856	23343	*	*	*
DISTRIBUTION MANAGEMENT	+	5	+	22400				2	7	26500	23571	*	*	*
ECONOM & FINANCE (BANKING	1	63	21000	26236	*	*	*	14	224	27357	25224	*	*	*
HOTEL/RESTAURANT MGMT.	+	2	+	21198				+	16	+	19621			
HUMAN RSRCS (incl LABOR R	+	4	+	27000				+	13	+	23098			
MANAGEMENT INFO SYSTEMS	+	19	+	29125				2	80	21500	28394	*	*	*
MARKETING/MARK MGMT (RESR	3	98	20733	23221	*	*	*	23	274	25709	23655	35000	24600	19000
REAL ESTATE	+	+	+	+				+	1	+	26000			
COMMUNICATIONS														
ADVERTISING	+	3	+	19667				+	24	+	20807			
COMMUNICATIONS	3	20	18461	21798	*	*	*	19	92	20304	21722	*	*	*
JOURNALISM	+	7	+	17143				+	44	+	18331			
TELECOMMUN/BROADCASTING	+	+	+	+				+	2	+	18250			
EDUCATION														
ELEMENTARY EDUCATION	3	22	21990	21778	*	*	*	5	86	20354	20173	*	*	*
PRE-ELEMENTARY EDUCATION	+	1	+	36760				+	1	+	36760			
PHYSICAL EDUCATION	3	8	21433	22888	*	*	*	4	16	22036	22287	*	*	*
SPECIAL EDUCATION	+	+	+	+				+	9	+	22281			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	4	+	20919				+	14	+	19634			
TEXTILES & CLOTHING	+	5	+	26960				+	11	+	24255			
MERCHANDISING MANAGEMENT	+	4	+	21750				+	14	+	20750			
HUMANITIES														
FOREIGN LANGUAGES	1	10	14000	20363	*	*	*	1	22	14000	21768	*	*	*
LETTERS (incl English, Li	4	10	21200	21470	*	*	*	6	45	20883	20621	*	*	*
VISUAL & PERFORMING ARTS	2	11	21148	22836	*	*	*	2	24	21148	23294	*	*	*
HUMANITIES - OTHER	1	5	25000	20800	*	*	*	1	15	25000	20175	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	16973				+	12	+	18885			
HISTORY	1	4	20200	23925	*	*	*	1	16	20200	21688	*	*	*
POLITICAL SCIENCE/GOVT	1	5	21000	20542	*	*	*	4	31	23825	22388	*	*	*
PSYCHOLOGY	2	17	15150	20754	*	*	*	4	57	19575	19117	*	*	*
SOCIOLOGY	1	3	13000	16167	*	*	*	2	22	17500	18816	*	*	*
SOCIAL SCIENCES-OTHER	+	19	+	19833				8	63	16956	21290	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	31087				+	9	+	31936			
AGRICULTURAL	+	1	+	32500				+	15	+	33183			
ARCHITECTURAL	6	9	26333	26566	*	*	*	9	17	27333	29573	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	28000				+	4	+	29350			
CHEMICAL	18	99	40206	38985	*	*	*	76	254	40440	39137	42400	40500	38500
CIVIL	16	71	28426	29746	*	*	*	40	172	28984	29594	35520	28500	25000
COMPUTER	1	7	24000	30664	*	*	*	1	39	24000	32914	*	*	*
ELECTRICAL/ELECTRONIC	33	149	31578	33195	$35620	$32000	$28500	66	338	33069	33926	38000	33600	28500

continued

RMCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	3	50	$32167	$32819	*	*	*	4	111	$32250	$33107	*	*	*
MECHANICAL	25	170	35768	35082	$40100	$34800	$32000	61	390	35173	34958	$40080	$34800	$32000
METALLURGICAL	1	4	22000	29425	*	*	*	3	15	31233	32212	*	*	*
MINING (INCL GEOLOGICAL)	1	4	33000	32508	*	*	*	9	15	33805	32725	*	*	*
NUCLEAR	+	6	+	34720				+	10	+	34752			
PETROLEUM	+	4	+	41450				12	22	42232	41192	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	3	14	26833	28727	*	*	*	7	69	26214	30208	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	24000				+	3	+	28667			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	19750				+	18	+	21599			
ANIMAL SCIENCES	+	1	+	19500				+	6	+	17217			
PLANT SCIENCES	+	1	+	19500				+	4	+	20375			
NATURAL RESOURCES	+	2	+	19653				+	3	+	21102			
OTHER AGRICULTURAL SCIENC	+	1	+	17500				+	8	+	17400			
COMPUTER SCIENCE														
COMPUTER SCIENCE	8	73	32525	30789	*	*	*	17	197	30012	30514	*	*	*
COMPUTER PROGRAMMING	+	4	+	28500				2	7	29750	27786	*	*	*
INFORMATION SCIENCES & SY	+	4	+	27250				1	19	34600	29789	*	*	*
SYSTEMS ANALYSIS	1	3	24000	27264	*	*	*	1	7	24000	29255	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	1	1	30000	30000	*	*	*	1	6	30000	30167	*	*	*
HEALTH SCIENCES	+	1	+	38000				5	14	17566	23196	*	*	*
NURSING	+	30	+	28100				+	39	+	27949			
PHARMACY	+	2	+	40720				+	22	+	39540			
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	3	+	30600				+	6	+	28167			
BIOLOGICAL	+	3	+	22791				+	13	+	24529			
CHEMISTRY	+	5	+	26418				2	20	31750	28685	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	+	+	+				4	6	29550	26533	*	*	*
MATHEMATICS	+	7	+	23526				2	31	19500	25234	*	*	*
PHYSICS	1	1	31400	31400	*	*	*	1	3	31400	28867	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	163	1476						504	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	13	218	$26881	$27441	*	*	*	58	889	$26059	$27669	$29700	$26500	$21000
ACCOUNTING (PRIVATE)	1	53	30000	25804	*	*	*	12	172	24267	25560	*	*	*
COMMERCIAL BANKING (CNSMR	1	3	21000	21867	*	*	*	3	18	21967	17227	*	*	*
COMMERCIAL BANKING (LENDG	+	7	+	26286				+	20	+	24700			
INVESTMT BANKING (CORP FN	+	1	+	29000				2	11	35250	27732	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	2	+	26000				+	2	+	26000			
INVESTMT BANKG (SALES & T	+	1	+	27000				1	8	30000	25192	*	*	*
FINANCIAL/TREASURY ANALYS	+	30	+	26353				6	79	23333	26808	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	5	+	21900				+	16	+	22506			
UNDERWRITING	1	8	19500	23498	*	*	*	3	26	18100	24132	*	*	*
INSURANCE - CLAIMS	+	6	+	20888				+	25	+	23286			
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	2	+	17750			
MEDIA PLANNING	+	2	+	15750				+	7	+	18757			
REPORTING	+	1	+	12000				+	10	+	18510			
PRODUCTION	+	2	+	29375				1	14	25000	23739	*	*	*
PUBLIC RELATIONS	+	4	+	23402				2	24	19100	20408	*	*	*
WRITING / EDITING	+	1	+	27000				1	13	20000	19838	*	*	*
MARKETING														
ADVERTISING	+	1	+	18000				1	12	18000	22550	*	*	*
BRAND/PRODUCT MANAGEMENT	+	4	+	22250				3	38	28167	24142	*	*	*
BUYER/MERCHANDISING	+	15	+	23433				+	50	+	24054			
DISTRIBUTION	+	5	+	22800				1	14	30000	24997	*	*	*
MARKET RESEARCH	1	5	26028	20346	*	*	*	1	19	26028	21754	*	*	*
PURCHASING	+	+	+	+				+	3	+	29533			
SALES	4	94	20800	23614	*	*	*	27	292	26789	24013	35000	26000	19000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	2	12	15150	21296	*	*	*	3	24	15100	22002	*	*	*
FINANC,TAXA, MONETARY POL	+	2	+	27000				1	19	26000	23383	*	*	*
ECONOMIC PROGRAMS	+	1	+	23500				+	2	+	28250			
LAW ENFORCEMENT	+	3	+	17315				+	10	+	19312			
MILITARY	1	4	24000	26025	*	*	*	4	21	22875	23552	*	*	*
NATIONAL SECURITY	+	+	+	+				1	1	28000	28000	*	*	*
URBAN / REGIONAL PLANNING	+	1	+	20000				+	3	+	20000			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	2	+	28500			
DESIGN / CONSTRUCT	20	69	29517	30782	$34800	$29250	$25000	46	206	30129	31590	35160	28500	25000
ENVIRONMENTAL/SANITATION	1	18	32000	31573	*	*	*	3	41	31667	31801	*	*	*
MANUFACTURING/INDUSTRIAL	5	105	33740	34417	*	*	*	22	265	34260	34665	41340	35432	26000
SYSTEMS / PROGRAMMING	2	10	26500	33136	*	*	*	2	35	26500	33090	*	*	*
POWER SYSTEMS	1	20	28500	33473	*	*	*	3	51	34033	34621	*	*	*
SOFTWARE DESIGN & DEVELOP	4	22	28975	32785	*	*	*	8	54	30738	33199	*	*	*
HARDWARE DESIGN & DEVELOP	1	15	24000	32552	*	*	*	5	29	27084	31833	*	*	*

continued

RMCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	3	28	$36500	$36039	*	*	*	6	51	$35850	$35075	*	*	*
TESTING	3	14	27667	31929	*	*	*	6	27	29383	31730	*	*	*
PROCESS ENGINEERING	14	73	40257	38586	*	*	*	72	189	39761	38965	$42400	$40350	$37000
PROJECT ENGINEERING	32	107	34090	35256	$40000	$35560	$25000	84	239	35705	35418	41000	36000	29500
OTHER ENGINEERING	23	110	31383	32507	33600	32000	28500	38	302	31851	33033	34900	32000	28000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	29750				+	7	+	23657			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				+	2	+	28030			
NURSES / PERSONAL CARE	+	31	+	28443				+	43	+	27927			
OCCUPATIONAL THERAPY	+	+	+	+				+	8	+	27246			
PHARMACIST	+	1	+	50440				+	19	+	40204			
PHYSICAL THERAPY	1	1	30000	30000	*	*	*	1	2	30000	21500	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	2	+	25840				5	20	17566	20707	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	19000				3	12	17467	19542	*	*	*
COUNSELING	2	7	13500	14709	*	*	*	3	24	14667	16006	*	*	*
FUNDRAISING / DEVELOPMENT	+	3	+	17500				1	9	24000	21167	*	*	*
SOCIAL WORK	+	4	+	14107				2	23	15625	16554	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	4	46	30250	28347	*	*	*	11	134	28918	29124	*	*	*
INFORMATION SYSTEMS	2	15	33750	29507	*	*	*	2	70	33750	29308	*	*	*
SYSTEMS ANALYSIS & DESIGN	1	23	36300	31377	*	*	*	5	67	29216	30168	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	1	+	30000				+	8	+	27695			
AGRICULTURE/NAT'L RESOURC	+	6	+	19172				+	20	+	19774			
ARCHITECTURE	+	+	+	+				+	1	+	22000			
CONSULTING	1	40	29000	29651	*	*	*	2	81	35200	29548	*	*	*
HUMAN RESRCS /INDUS RELS	1	6	31400	24033	*	*	*	1	14	31400	23993	*	*	*
MANAGEMENT TRAINEE	4	124	22750	22860	*	*	*	22	342	20986	22083	26000	22000	14400
MATH/STATISTICIANS	+	1	+	21906				+	7	+	23279			
PARALEGAL	+	+	+	+				+	3	+	16867			
RESEARCHERS NON-TECHNICAL	+	1	+	21000				+	4	+	18062			
RESEARCHERS - TECHNICAL	+	+	+	+				+	7	+	26607			
TEACHING	14	79	21639	21950	*	*	*	20	216	20980	21292	27000	20100	17000
TOTALS	163	1476						504	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES
AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	16	$35000	$30393	*	*	*	17	79	$28918	$30843	*	*	*
MBA--NON-TECH	1	22	36000	32761	*	*	*	31	74	29900	31209	$35000	$29000	$26400
MBA--TECH	+	5	+	38200				11	19	35936	35753	*	*	*
MS-BUSINESS	+	+	+	+				+	1	+	35700			
ECONOMICS & FINANCE (BANK	+	3	+	34667				1	19	30000	36749	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				2	5	23500	31484	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	27600				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	1	+	34000				+	4	+	37325			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	6	+	32005			
ELEMENTARY EDUCATION	+	+	+	+				+	3	+	25333			
PHYSICAL EDUCATION	+	+	+	+				+	1	+	37000			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	19330				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	2	3	25150	24100	*	*	*	2	5	25150	24227	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	3	+	25078			
SOCIAL SCIENCES - OTHER	+	1	+	23000				+	5	+	22397			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	35690				+	8	+	37623			
AGRICULTURAL	+	2	+	36400				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	2	+	26300				+	3	+	29200			
CHEMICAL	+	3	+	40367				+	15	+	40960			
CIVIL	4	21	33875	36458	*	*	*	5	33	32300	35613	*	*	*
COMPUTER	+	1	+	43000				+	3	+	38333			
ELECTRICAL/ELECTRONIC	+	27	+	39563				3	55	35110	39619	*	*	*
INDUSTRIAL	+	3	+	35267				+	12	+	38189			
MECHANICAL	+	13	+	39697				4	42	34975	38227	*	*	*
METALLURGICAL	+	2	+	37250				+	2	+	37250			

continued

RMCPA REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	1	+	$36900				+	1	+	$36900			
PETROLEUM	+	4	+	43600				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	4	+	22992			
HEALTH SCIENCES	+	+	+	+				4	9	$28550	25915	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	+	+	+				+	2	+	29970			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	18	+	38835				+	36	+	38948			
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				5	11	38867	37255	*	*	*
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	3	+	29600			
PHYSICS	+	+	+	+				+	1	+	35004			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	8	152						89	477					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	19	$23000	$38395	*	*	*	3	28	$24667	$36625	*	*	*
MBA--TECH	+	9	+	39111				4	15	38775	38807	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	17	+	42541				2	36	32500	42672	*	*	*
MBA--TECH	+	10	+	58100				+	17	+	57165			
OVER 4 YEARS														
MBA--NON-TECH	+	9	+	50022				2	20	32500	44570	*	*	*
MBA--TECH	+	5	+	44200				1	7	40000	41571	*	*	*
TOTALS	1	69						12	123					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. FEBRUARY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	1	+	41000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	4	+	$53400				1	8	$46010	53274	*	*	*
CIVIL	+	1	+	41000				+	1	+	41000			
COMPUTER	+	+	+	+				+	3	+	60800			
ELECTRICAL/ELECTRONIC	+	6	+	57417				+	10	+	56274			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	10	+	52836				+	12	+	52530			
METALLURGICAL	1	6	$55000	49323	*	*	*	1	9	55000	50416	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	1	1	30000	30000	*	*	*	1	10	30000	51830	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				3	6	59500	52590	*	*	*
MATHEMATICS	+	+	+	+				3	3	47533	47533	*	*	*
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	2	28						9	70					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	25914 53 32000/21000	26500 1				23500 2		26000 4	
BUSINESS ADMIN (INCL MGMT				23400 1					
ECONOM & FINANCE (BANKING	28500 1			16500 2	52000 1		28000 1	28000 1	
MARKETING/MARK MGMT (RESR				21500 1			33000 1		
COMMUNICATIONS		18000 1							
POLITICAL SCIENCE/GOVT					30000 1				
ARCHITECTURAL								28500 2	
CHEMICAL								41400 1	39242 4
CIVIL								28377 6	29763 6
ELECTRICAL/ELECTRONIC							33610 4	32214 14	30000 1
INDUSTRIAL								30750 2	
MECHANICAL						33500 1		32514 7	32400 1
MINING (INCL GEOLOGICAL)								25000 1	
COMPUTER SCIENCE	24000 1					30500 2	31500 2		18000 1
COMPUTER PROGRAMMING							28000 1		
INFORMATION SCIENCES & SY							34600 1		
CHEMISTRY									25000 1
GEOLOGY & GEOLOGICAL SCI									26000 1
MATHEMATICS							20000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING				14500 1		25000 2			
BUSINESS ADMIN (INCL MGMT	18500 1					18000 1			
ECONOM & FINANCE (BANKING				23750 2		31250 2			
MANAGEMENT INFO SYSTEMS						23000 1			
MARKETING/MARK MGMT (RESR		22000 1		34867 3		20813 8			25000 1
COMMUNICATIONS				24500 2		18800 9			29000 1
LETTERS (incl English, Li				19500 1		20500 1			
HUMANITIES - OTHER						25000 1			
POLITICAL SCIENCE/GOVT				20300 1		21000 1			
PSYCHOLOGY						28000 1			
SOCIOLOGY						22000 1			
COMPUTER SCIENCE					30000 1	25000 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			21000 1	30000 1		24000 1			18700 1
BUSINESS ADMIN (INCL MGMT			15000 1		29500 1				33000 1
DISTRIBUTION MANAGEMENT						28000 1			
ECONOM & FINANCE (BANKING				19500 1					
MANAGEMENT INFO SYSTEMS						20000 1			
MARKETING/MARK MGMT (RESR									32500 2
COMMUNICATIONS			25000 1		18000 1		22000 2		
ELEMENTARY EDUCATION					20354 5				
PHYSICAL EDUCATION					22036 4				
FOREIGN LANGUAGES						14000 1			
LETTERS (incl English, Li					21325 4				
VISUAL & PERFORMING ARTS					21148 2				
HISTORY					20200 1				
POLITICAL SCIENCE/GOVT							24000 1		
PSYCHOLOGY							18150 2		14000 1
SOCIOLOGY								13000 1	
SOCIAL SCIENCES-OTHER							17783 3	22000 1	
ARCHITECTURAL		30000 1							
CIVIL			27956 14			26750 2	24604 3		
ELECTRICAL/ELECTRONIC		31100 4	26748 3	31200 1		25333 3			
INDUSTRIAL						35000 1			
MECHANICAL		30560 1		34667 6		34000 1			
METALLURGICAL						22000 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER PROGRAMMING		31500 1							
ALLIED HEALTH									30000 1
HEALTH SCIENCES								17566 5	
MATHEMATICS					19000 1				

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					24000 1				
BUSINESS ADMIN (INCL MGMT					22000 1				
MARKETING/MARK MGMT (RESR			24000 1					15700 1	39500 1
COMMUNICATIONS	15384 1		18200 1						
SOCIAL SCIENCES-OTHER	12500 1	20000 1	13900 2						
ARCHITECTURAL								25000 3	
CHEMICAL					46800 1	37000 1	38400 1		40439 18
CIVIL								25133 3	
ELECTRICAL/ELECTRONIC					35147 3	39600 1	35500 1	36000 1	37500 1
INDUSTRIAL									32500 1
MECHANICAL						36533 3	34750 2	20000 1	37500 1
METALLURGICAL							37200 1		
ENGINEERING TECHNOLOGY					27250 2				
COMPUTER SCIENCE			24000 1		27500 1				
CHEMISTRY									38500 1

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P.	PETROLEUM & AL
ACCOUNTING	25000 1								27500 1
BUSINESS ADMIN (INCL MGMT			26028 1						
DISTRIBUTION MANAGEMENT		25000 1							
ECONOM & FINANCE (BANKING								28000 1	28000 2
MARKETING/MARK MGMT (RESR			19000 1	28000 1	27500 1				
ARCHITECTURAL		25500 2							
CHEMICAL			38500 1		24600 1	40500 2			41009 41 48000/39000
CIVIL						31760 2			38225 4
COMPUTER	24000 1								
ELECTRICAL/ELECTRONIC	34500 2	32437 10	31000 1			34500 1		38500 1	36737 10
MECHANICAL	32700 1	29567 3	34000 1		34900 3	32000 1	36000 1	40080 1	38650 19
METALLURGICAL						34500 1			
MINING (INCL GEOLOGICAL)						35178 7			33000 1
PETROLEUM									42232 12
ENGINEERING TECHNOLOGY	23667 3								
COMPUTER SCIENCE	31333 3	35850 2							36000 2
SYSTEMS ANALYSIS	24000 1								
GEOLOGY & GEOLOGICAL SCI						29200 1			31500 2
PHYSICS									31400 1

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							24833 3
BUSINESS ADMIN (INCL MGMT			29280 1				
ARCHITECTURAL							33000 1
CHEMICAL					40000 1	39876 4	
ELECTRICAL/ELECTRONIC						34200 2	34050 2
MECHANICAL		34800 1				37120 3	31400 3
ENGINEERING TECHNOLOGY			28000 1			30000 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25962 54 32000/21000	22250 2		19475 4	41000 2	23500 2	30500 2	26400 5	
BACHELOR - TECHNICAL	24000 1					31500 3	31116 9	31326 33 41400/29000	31130 15

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	18500 1	22000 1		25540 10		21632 28 35000/14400			27000 2
BACHELOR - TECHNICAL					30000 1	25000 1			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			20333 3	24750 2	21401 18	21500 4	19706 8	17500 2	26140 5
BACHELOR - TECHNICAL		30923 7	27743 17	34171 7	19000 1	27563 8	24604 3	17566 5	30000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	13942 2	20000 1	17500 4		23000 2			15700 1	39500 1
BACHELOR - TECHNICAL			24000 1		33463 7	37240 5	36120 5	25800 8	39723 22 42800/38500

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	25000 1	25000 1	22514 2	28000 1	27500 1			28000 1	27833 3
BACHELOR - TECHNICAL	28609 11	31516 17	34500 3		32325 4	34731 15	36000 1	39290 2	39589 92 48000/35364

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			29280 1				
BACHELOR - TECHNICAL		34800 1	28000 1		40000 1	36926 10	

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	30184 19								
MBA--TECH	31000 1						40000 1		

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	40000 1			25000 1		31667 3			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	30000 1			19500 1			27500 1		26400 1
MBA--TECH		38200 3				29350 2			

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH			24000 1				36000 1		
MBA--TECH					38000 3				

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									30000 1
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							37000 1

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26017 55 32000/21000	24267 12							20000 1
BUSINESS ADMIN (INCL MGMT			23400 1		18500 1				15000 1
ECONOM & FINANCE (BANKING	28250 2		21000 1		52000 1				28000 2
MARKETING/MARK MGMT (RESR			21500 1						
COMMUNICATIONS									24500 2
POLITICAL SCIENCE/GOVT								30000 1	
COMPUTER SCIENCE	24000 1								

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		14500 1							
MANAGEMENT INFO SYSTEMS									20000 1
COMMUNICATIONS							25000 1	19100 2	
LETTERS (incl English, Li		19500 1							
POLITICAL SCIENCE/GOVT		20300 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									26000 1
BUSINESS ADMIN (INCL MGMT		33000 1			26028 1				
ECONOM & FINANCE (BANKING							25900 5		
MARKETING/MARK MGMT (RESR		22500 1		30000 1			27950 14		
COMMUNICATIONS	18000 1	29000 1					22375 4		
FOREIGN LANGUAGES								14000 1	
POLITICAL SCIENCE/GOVT							21000 1		
PSYCHOLOGY								16300 1	
SOCIAL SCIENCES-OTHER								15000 1	
CIVIL							30000 1		
ELECTRICAL/ELECTRONIC							31000 1		
MECHANICAL							31000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
DISTRIBUTION MANAGEMENT				28000 1					25000 1
COMMUNICATIONS			24000 1						
POLITICAL SCIENCE/GOVT			24000 1						
PSYCHOLOGY			20000 1						
ARCHITECTURAL							26200 5		
CHEMICAL								38000 1	41308 5
CIVIL							27639 20 39000/25000		35520 1
ELECTRICAL/ELECTRONIC			23500 1				32871 7		34793 5
MECHANICAL							34003 13	32000 1	33243 7
MINING (INCL GEOLOGICAL)								25000 1	
ENGINEERING TECHNOLOGY							30000 1		26667 3

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								22000 1	
ARCHITECTURAL					30000 1			33000 1	26000 2
CHEMICAL					38950 2		40500 61 48000/38500	39845 6	
CIVIL						21000 1		30758 12	30190 5
COMPUTER			24000 1						
ELECTRICAL/ELECTRONIC		34050 2	33000 3	28710 2	30000 1	34150 2	37500 1	34249 16	32779 24 38000/31200
INDUSTRIAL	29000 1						32500 1		33750 2
MECHANICAL		34000 1			40000 1	36000 1	36500 5	36511 27 41000/32400	32000 3
METALLURGICAL					37200 1			28250 2	
MINING (INCL GEOLOGICAL)							33757 3	35595 5	
PETROLEUM								42232 12	
ENGINEERING TECHNOLOGY			27500 1	20000 1		26000 1			
COMPUTER SCIENCE			31800 3	29000 2					
SYSTEMS ANALYSIS	24000 1								
CHEMISTRY						25000 1	38500 1		
GEOLOGY & GEOLOGICAL SCI								30500 2	28600 2

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL-CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ALLIED HEALTH							30000 1		
HEALTH SCIENCES									17566 5

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING							27500 1		
BUSINESS ADMIN (INCL MGMT							29280 1		
ECONOM & FINANCE (BANKING							28000 1		
MARKETING/MARK MGMT (RESR			24000 1						
PSYCHOLOGY		14000 1							
SOCIOLOGY		13000 1							
SOCIAL SCIENCES-OTHER	17467 3	17000 1		15625 2					
COMPUTER SCIENCE					29143 7	33750 2	30650 2		
COMPUTER PROGRAMMING					29750 2				
INFORMATION SCIENCES & SY					34600 1				
MATHEMATICS					20000 1				

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				25000 2					
BUSINESS ADMIN (INCL MGMT				18000 1					29500 1
ECONOM & FINANCE (BANKING				20000 2					
MANAGEMENT INFO SYSTEMS				23000 1					
MARKETING/MARK MGMT (RESR				20400 5					
COMMUNICATIONS				15940 5					16692 2
ELEMENTARY EDUCATION									20354 5
PHYSICAL EDUCATION									22036 4
LETTERS (incl English, Li				20500 1					21325 4
VISUAL & PERFORMING ARTS									21148 2
HUMANITIES - OTHER				25000 1					
HISTORY									20200 1
PSYCHOLOGY				28000 1					
SOCIOLOGY				22000 1					
SOCIAL SCIENCES-OTHER				20000 1					
CHEMICAL		41400 1							
ELECTRICAL/ELECTRONIC		29000 1							
MECHANICAL				33500 1					
MATHEMATICS									19000 1
PHYSICS			31400 1						

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26096 57 32000/21000	24267 12	21967 3		35250 2			30000 1	23333 6
BACHELOR - TECHNICAL	24000 1								

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL		18100 3					25000 1	19100 2	20000 1
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18000 1	28167 3		30000 1	26028 1		26304 24 40000/19000	15100 3	26000 1
BACHELOR - TECHNICAL							30667 3		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL			22667 3	28000 1					25000 1
BACHELOR - TECHNICAL			23500 1				30129 46 40080/25000	31667 3	34701 21 42000/27000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								22000 1	
BACHELOR - TECHNICAL	26500 2	34033 3	30738 8	27084 5	35850 6	29383 6	39761 72 48000/37000	35870 83 46000/29500	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL							30000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	17467 3	14667 3	24000 1	15625 2			28260 3		
BACHELOR - TECHNICAL					28918 11	33750 2	30650 2		

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL				20390 21 28000/14400					21084 19
BACHELOR - TECHNICAL		35200 2	31400 1	33500 1					19000 1

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1992

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Kearney State University
Montana State University
University of Montana
University of Nebraska - Lincoln
University of Nebraska - Omaha
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the **Salary Survey** are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 13, 1992 through March 9, 1992) and cumulatively (September 1, 1991, and March 9, 1992).

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RMCPA REGIONAL Report No. 2   MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/13/92 THROUGH 3/9/92 | CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	24	291	$26649	$27022	$30000	$27000	$22200	97	1361	$25770	$27303	$30000	$26004	$20000
BUSINESS ADMIN (INCL MGMT	6	140	21631	26244	*	*	*	15	396	22966	24369	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+				2	7	26500	23571	*	*	*
ECONOM & FINANCE (BANKING	7	93	23783	26536	*	*	*	21	317	26166	25609	30000	27500	20000
HOTEL/RESTAURANT MGMT.	+	5	+	20340				+	21	+	19792			
HUMAN RSRCS (incl LABOR R	1	12	20000	25025	*	*	*	1	25	20000	24023	*	*	*
MANAGEMENT INFO SYSTEMS	+	30	+	28626				2	110	21500	28457	*	*	*
MARKETING/MARK MGMT (RESR	4	57	21624	24531	*	*	*	27	331	25104	23806	35000	24000	17500
REAL ESTATE	+	1	+	23160				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	3	+	20167				+	27	+	20736			
COMMUNICATIONS	+	21	+	19992				19	113	20304	21400	*	*	*
JOURNALISM	+	5	+	22800				+	49	+	18787			
TELECOMMUN/BROADCASTING	+	10	+	20437				+	12	+	20073			
EDUCATION														
ELEMENTARY EDUCATION	1	26	24000	19224	*	*	*	6	112	20962	19952	*	*	*
PRE-ELEMENTARY EDUCATION	+	2	+	11970				+	3	+	20233			
PHYSICAL EDUCATION	+	3	+	26633				4	19	22036	22973	*	*	*
SPECIAL EDUCATION	1	5	20000	21776	*	*	*	1	14	20000	22100	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	2	22500	25245	*	*	*	1	16	22500	20335	*	*	*
TEXTILES & CLOTHING	+	1	+	28200				+	12	+	24583			
MERCHANDISING MANAGEMENT	+	+	+	+				+	14	+	20750			
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	23280				1	24	14000	21894	*	*	*
LETTERS (incl English, Li	+	8	+	20813				6	53	20883	20650	*	*	*
VISUAL & PERFORMING ARTS	+	10	+	20316				2	34	21148	22418	*	*	*
HUMANITIES - OTHER	+	12	+	23907				1	27	25000	21834	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	24387				+	15	+	19985			
HISTORY	+	5	+	24881				1	21	20200	22449	*	*	*
POLITICAL SCIENCE/GOVT	+	8	+	24813				4	39	23825	22886	*	*	*
PSYCHOLOGY	+	13	+	20773				4	70	19575	19425	*	*	*
SOCIOLOGY	1	2	18000	17000	*	*	*	3	24	17667	18664	*	*	*
SOCIAL SCIENCES-OTHER	1	8	22000	23063	*	*	*	9	71	17517	21489	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	31	+	31989				+	40	+	31977			
AGRICULTURAL	+	9	+	31729				+	24	+	32638			
ARCHITECTURAL	+	10	+	29260				9	27	27333	29457	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	28180				+	6	+	28960			
CHEMICAL	8	186	38880	39526	*	*	*	84	440	40291	39301	42400	40500	38500
CIVIL	6	84	24683	30851	*	*	*	46	256	28423	30006	32016	28500	24036
COMPUTER	3	32	33167	33684	*	*	*	4	71	30875	33261	*	*	*
ELECTRICAL/ELECTRONIC	10	178	33930	34514	*	*	*	76	516	33182	34129	38000	33600	29000

continued

RMCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	1	+	$34500				+	1	+	$34500			
INDUSTRIAL	6	64	$33150	33208	*	*	*	10	175	$32790	33144	*	*	*
MECHANICAL	24	215	34466	34855	$37800	$35000	$30000	85	605	34973	34922	$40000	$35000	$30600
METALLURGICAL	3	7	33000	34111	*	*	*	6	22	32117	32817	*	*	*
MINING (INCL GEOLOGICAL)	+	1	+	30500				9	16	33805	32586	*	*	*
NUCLEAR	4	7	34050	34971	*	*	*	4	17	34050	34842	*	*	*
PETROLEUM	+	4	+	43075				12	26	42232	41482	*	*	*
TEXTILE	+	2	+	30500				+	2	+	30500			
ENGINEERING TECHNOLOGY	2	126	26340	31447	*	*	*	9	195	26242	31009	*	*	*
INDUSTRIAL TECHNOLOGY	+	2	+	23600				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	2	37	21000	25166	*	*	*	2	55	21000	23998	*	*	*
ANIMAL SCIENCES	+	6	+	19583				+	12	+	18400			
PLANT SCIENCES	+	2	+	29000				+	6	+	23250			
NATURAL RESOURCES	+	5	+	25424				+	8	+	23803			
OTHER AGRICULTURAL SCIENC	+	11	+	26915				+	19	+	22909			
COMPUTER SCIENCE														
COMPUTER SCIENCE	4	98	30221	32077	*	*	*	21	295	30052	31033	36000	31000	24000
COMPUTER PROGRAMMING	+	2	+	18250				2	9	29750	25667	*	*	*
INFORMATION SCIENCES & SY	+	12	+	28490				1	31	34600	29286	*	*	*
SYSTEMS ANALYSIS	+	1	+	25000				1	8	24000	28723	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				1	6	30000	30167	*	*	*
HEALTH SCIENCES	+	2	+	21750				5	16	17566	23015	*	*	*
NURSING	+	9	+	33514				+	48	+	28992			
PHARMACY	+	12	+	42952				+	34	+	40744			
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	13	+	26398				+	19	+	26956			
BIOLOGICAL	+	9	+	24256				+	22	+	24417			
CHEMISTRY	+	17	+	28645				2	37	31750	28667	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				4	7	29550	26743	*	*	*
MATHEMATICS	2	28	18500	28163	*	*	*	4	59	19000	26624	*	*	*
PHYSICS	+	1	+	28000				1	4	31400	28650	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	16	+	29590				+	16	+	29590			
TOTALS	121	2021						625	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	20	261	$26164	$27421	$30000	$26000	$21000	78	1150	$26086	$27613	$30000	$26500	$21000
ACCOUNTING (PRIVATE)	8	65	27438	25423	*	*	*	20	237	25535	25522	30000	25500	21000
COMMERCIAL BANKING (CNSMR	1	12	22000	22033	*	*	*	4	30	21975	19149	*	*	*
COMMERCIAL BANKING (LENDG	1	14	13500	21928	*	*	*	1	34	13500	23559	*	*	*
INVESTMT BANKING (CORP FN	+	2	+	30500				2	13	35250	28158	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	1	+	46000				+	3	+	32667			
INVESTMT BANKG (SALES & T	+	4	+	26650				1	12	30000	25678	*	*	*
FINANCIAL/TREASURY ANALYS	+	25	+	29028				6	104	23333	27342	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	4	+	24750				+	20	+	22955			
UNDERWRITING	+	7	+	22540				3	33	18100	23794	*	*	*
INSURANCE - CLAIMS	+	12	+	23416				+	37	+	23328			
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	9	+	20233				+	11	+	19782			
MEDIA PLANNING	+	+	+	+				+	7	+	18757			
REPORTING	+	3	+	12500				+	13	+	17123			
PRODUCTION	+	7	+	22420				1	21	25000	23300	*	*	*
PUBLIC RELATIONS	1	5	28000	22300	*	*	*	3	29	22067	20735	*	*	*
WRITING / EDITING	+	5	+	23380				1	18	20000	20822	*	*	*
MARKETING														
ADVERTISING	+	5	+	20412				1	17	18000	21921	*	*	*
BRAND/PRODUCT MANAGEMENT	1	10	39300	28966	*	*	*	4	48	30950	25147	*	*	*
BUYER/MERCHANDISING	+	6	+	23329				+	56	+	23976			
DISTRIBUTION	2	4	25250	24425	*	*	*	3	18	26833	24870	*	*	*
MARKET RESEARCH	+	6	+	28167				1	25	26028	23293	*	*	*
PURCHASING	+	6	+	29267				+	9	+	29356			
SALES	+	87	+	26290				27	379	26789	24536	35000	26000	19000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	3	+	22048				3	27	15100	22007	*	*	*
FINANC,TAXA, MONETARY POL	1	8	21000	28576	*	*	*	2	27	23500	24922	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				+	2	+	28250			
LAW ENFORCEMENT	+	2	+	25000				+	12	+	20260			
MILITARY	+	5	+	26095				4	26	22875	24041	*	*	*
NATIONAL SECURITY	+	+	+	+				1	1	28000	28000	*	*	*
URBAN / REGIONAL PLANNING	+	4	+	29917				+	7	+	25667			
ENGINEERING														
BIOENGINEERING	+	1	+	36000				+	3	+	31000			
DESIGN / CONSTRUCT	10	105	31130	32936	*	*	*	56	311	30308	32045	36000	29250	25000
ENVIRONMENTAL/SANITATION	6	22	31700	30347	*	*	*	9	63	31689	31293	*	*	*
MANUFACTURING/INDUSTRIAL	4	117	36510	34934	*	*	*	26	382	34606	34747	41340	35182	26000
SYSTEMS / PROGRAMMING	+	23	+	31579				2	58	26500	32491	*	*	*
POWER SYSTEMS	3	32	29700	34511	*	*	*	6	83	31867	34579	*	*	*
SOFTWARE DESIGN & DEVELOP	+	28	+	34706				8	82	30738	33714	*	*	*
HARDWARE DESIGN & DEVELOP	1	25	34000	35214	*	*	*	6	54	28237	33398	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	3	38	$31567	$35757	*	*	*	9	89	$34422	$35366	*	*	*
TESTING	2	25	31800	31052	*	*	*	8	52	29988	31404	*	*	*
PROCESS ENGINEERING	6	126	36833	38992	*	*	*	78	315	39536	38976	$42400	$40100	$35000
PROJECT ENGINEERING	12	173	35975	34282	*	*	*	96	412	35739	34941	41000	36650	29500
OTHER ENGINEERING	17	201	33557	34298	*	*	*	55	503	32378	33538	37500	32000	28000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	4	22000	21375	*	*	*	1	11	22000	22827	*	*	*
INDUSTRIAL HYGIENE —	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	3	+	22453				+	5	+	24684			
NURSES / PERSONAL CARE	+	9	+	32342				+	52	+	28691			
OCCUPATIONAL THERAPY	+	1	+	44000				+	9	+	29108			
PHARMACIST	+	13	+	41955				+	32	+	40916			
PHYSICAL THERAPY	+	+	+	+				1	2	30000	21500	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	6	22500	18333	*	*	*	6	26	18389	20159	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	2	+	18998				3	14	17467	19464	*	*	*
COUNSELING	+	3	+	20318				3	27	14667	16485	*	*	*
FUNDRAISING / DEVELOPMENT	+	5	+	23160				1	14	24000	21879	*	*	*
SOCIAL WORK	2	5	20000	19400	*	*	*	4	28	17813	17063	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	1	62	32400	30664	*	*	*	12	196	29208	29612	*	*	*
INFORMATION SYSTEMS	+	31	+	29124				2	101	33750	29252	*	*	*
SYSTEMS ANALYSIS & DESIGN	2	49	29500	32348	*	*	*	7	116	29297	31089	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	4	18000	26956	*	*	*	1	12	18000	27449	*	*	*
AGRICULTURE/NAT'L RESOURC	2	25	21000	24110	*	*	*	2	45	21000	22182	*	*	*
ARCHITECTURE	+	12	+	24125				+	13	+	23962			
CONSULTING	1	82	29000	30005	*	*	*	3	163	33133	29778	*	*	*
HUMAN RESRCS /INDUS RELS	+	11	+	25027				1	25	31400	24448	*	*	*
MANAGEMENT TRAINEE	8	129	20445	24313	*	*	*	30	471	20842	22694	27996	22000	12000
MATH/STATISTICIANS	1	7	19000	23294	*	*	*	1	14	19000	23286	*	*	*
PARALEGAL	+	3	+	20867				+	6	+	18867			
RESEARCHERS NON-TECHNICAL	+	1	+	14000				+	5	+	17250			
RESEARCHERS - TECHNICAL	+	8	+	29175				+	15	+	27976			
TEACHING	2	48	22000	22030	*	*	*	22	264	21072	21426	24000	20100	18000
TOTALS	121	2021						625	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	16	+	$31588				17	95	$28918	$30968	*	*	*
MBA--NON-TECH	1	15	$23284	39890	*	*	*	32	89	29693	32672	$35000	$29000	$25000
MBA--TECH	1	4	36000	43806	*	*	*	12	23	35942	37153	*	*	*
MS-BUSINESS	+	2	+	34240				+	3	+	34727			
ECONOMICS & FINANCE (BANK	1	5	25500	30580	*	*	*	2	24	27750	35464	*	*	*
HUMAN RESOURCES (INCL LAB	+	1	+	32040				2	6	23500	31577	*	*	*
MANAGEMENT INFORMATION SY	+	+	+	+				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	+	+	+				+	4	+	37325			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	2	+	18669				+	2	+	18669			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	17563				+	8	+	28394			
ELEMENTARY EDUCATION	+	11	+	26815				+	14	+	26497			
PHYSICAL EDUCATION	+	1	+	22708				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	+	2	+	21500				2	7	25150	23448	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	4	+	23113				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	1	+	32423				+	6	+	24068			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	42500				+	10	+	38598			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	45000				+	4	+	33150			
CHEMICAL	+	1	+	43500				+	16	+	41119			
CIVIL	+	7	+	35691				5	40	32300	35627	*	*	*
COMPUTER	+	8	+	39675				+	11	+	39309			
ELECTRICAL/ELECTRONIC	3	27	41500	39912	*	*	*	6	82	38305	39715	*	*	*
INDUSTRIAL	+	3	+	34223				+	15	+	37396			
MECHANICAL	+	22	+	38805				4	64	34975	38426	*	*	*
METALLURGICAL	+	+	+	+				+	2	+	37250			

continued

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	1	+	$30000				+	1	+	$30000			
NUCLEAR	+	+	+	+				+	1	+	36900			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	28000				+	5	+	23994			
HEALTH SCIENCES	1	2	$22080	24067	*	*	*	5	11	$27256	25579	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	25000				+	2	+	25000			
CHEMISTRY	+	2	+	36330				+	4	+	33150			
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	27	31500	38943	*	*	*	1	63	31500	38946	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				9	11	38867	37255	*	*	*
MATHEMATICS (INCL ACTUARI	+	1	+	41500				+	4	+	32575			
PHYSICS	+	1	+	19000				+	2	+	27002			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	8	174						97	651					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	11	+	$37791				3	39	$24667	$36954	*	*	*
MBA--TECH	+	4	+	53665				4	19	38775	41935	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	27	+	53146				2	63	32500	47161	*	*	*
MBA--TECH	+	11	+	58818				+	28	+	57814			
OVER 4 YEARS														
MBA--NON-TECH	+	36	+	51290				2	56	32500	48890	*	*	*
MBA--TECH	+	29	+	57183				1	36	40000	54147	*	*	*
TOTALS	+	118						12	241					

[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	$30000				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	40000				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	6	+	55207				1	14	$46010	54102	*	*	*
CIVIL	+	1	+	40008				+	2	+	40504			
COMPUTER	+	1	+	60000				+	4	+	60600			
ELECTRICAL/ELECTRONIC	+	6	+	55969				+	16	+	56160			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				+	12	+	52530			
METALLURGICAL	+	1	+	54000				1	10	55000	50774	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	21	+	50030				1	31	30000	50610	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				3	6	59500	52590	*	*	*
MATHEMATICS	+	+	+	+				3	3	47533	47533	*	*	*
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	+	38						9	108					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS   MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26032 69 32000/20800	26500 1		26000 1	30000 1	23500 2		26000 4	
BUSINESS ADMIN (INCL MGMT				18450 2					
ECONOM & FINANCE (BANKING	28500 1			18333 3	52000 1		28000 1	28000 1	
MARKETING/MARK MGMT (RESR				21500 1			33000 1	17750 2	
COMMUNICATIONS		18000 1							
POLITICAL SCIENCE/GOVT					30000 1				
ARCHITECTURAL								28500 2	
CHEMICAL								41400 1	39242 4
CIVIL								28480 7	29763 6
ELECTRICAL/ELECTRONIC							33610 4	31813 16	30000 1
INDUSTRIAL								30167 3	
MECHANICAL						33500 1		33078 9	32400 1
MINING (INCL GEOLOGICAL)								25000 1	
NUCLEAR									40200 1
COMPUTER SCIENCE	22500 2					30500 2	31500 2		18000 1
COMPUTER PROGRAMMING							28000 1		
INFORMATION SCIENCES & SY							34600 1		
CHEMISTRY									25000 1
GEOLOGY & GEOLOGICAL SCI									26000 1
MATHEMATICS							20000 1		

AVERAGE SALARY OFFERS   MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING				14500 1		25000 2			
BUSINESS ADMIN (INCL MGMT	18500 1	22500 1				18000 1			
ECONOM & FINANCE (BANKING				23750 2		25945 4			
MANAGEMENT INFO SYSTEMS						23000 1			
MARKETING/MARK MGMT (RESR		22000 1		34867 3		21750 10			25000 1
COMMUNICATIONS				24500 2		18800 9			29000 1
HUMAN ECOLOGY (HOME ECONO			22500 1						
LETTERS (incl English, Li				19500 1		20500 1			
HUMANITIES - OTHER						25000 1			
POLITICAL SCIENCE/GOVT				20300 1		21000 1			
PSYCHOLOGY						28000 1			
SOCIOLOGY						22000 1			
COMPUTER SCIENCE					30000 1	25000 1			
MATHEMATICS				18500 2					

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			21000 1	30000 1		24000 1			18700 1
BUSINESS ADMIN (INCL MGMT			15000 1		29500 1	23284 1			33000 1
DISTRIBUTION MANAGEMENT						28000 1			
ECONOM & FINANCE (BANKING				19500 1			21000 1		
MANAGEMENT INFO SYSTEMS						20000 1			
MARKETING/MARK MGMT (RESR									32500 2
COMMUNICATIONS			25000 1		18000 1		22000 2		
ELEMENTARY EDUCATION					20962 6				
PHYSICAL EDUCATION					22036 4				
SPECIAL EDUCATION					20000 1				
FOREIGN LANGUAGES						14000 1			
LETTERS (incl English, Li					21325 4				
VISUAL & PERFORMING ARTS					21148 2				
HISTORY					20200 1				
POLITICAL SCIENCE/GOVT							24000 1		
PSYCHOLOGY							18150 2		14000 1
SOCIOLOGY							18000 1	13000 1	
SOCIAL SCIENCES-OTHER							17783 3	22000 1	
ARCHITECTURAL		30000 1							
CHEMICAL		29000 1							
CIVIL			27625 15			25333 3	24828 4		
COMPUTER						31250 2			
ELECTRICAL/ELECTRONIC		31100 4	26748 3	31200 1		25333 3			

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
INDUSTRIAL						35000 1			
MECHANICAL		30560 1		33857 7		31065 3			
METALLURGICAL						22000 1			
NUCLEAR				28000 1			34000 2		
COMPUTER PROGRAMMING		31500 1							
ALLIED HEALTH									30000 1
HEALTH SCIENCES								17566 5	
MATHEMATICS					19000 1				

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					24000 1			16800 1	
BUSINESS ADMIN (INCL MGMT	28000 1				22000 1				
MARKETING/MARK MGMT (RESR			24000 1					15700 1	39500 1
COMMUNICATIONS	15384 1		18200 1						
SOCIAL SCIENCES-OTHER	12500 1	20000 1	16600 3						
ARCHITECTURAL								25000 3	
CHEMICAL					46800 1	36500 2	38400 1		40347 20 42800/38500
CIVIL								24680 5	
ELECTRICAL/ELECTRONIC					35147 3	39600 1	35500 1	36000 1	37500 2
INDUSTRIAL									32500 1
MECHANICAL						36150 4	34525 4	30750 4	37100 2
METALLURGICAL							37200 1		
ENGINEERING TECHNOLOGY					25167 3				
AGRIBUSINESS						21000 2			
COMPUTER SCIENCE			24000 1		31661 3				
CHEMISTRY									38500 1

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	25000 1								28583 6
BUSINESS ADMIN (INCL MGMT	20500 1		26028 1						
DISTRIBUTION MANAGEMENT		25000 1							
ECONOM & FINANCE (BANKING								28000 1	28050 4
HUMAN RSRCS (incl LABOR R		20000 1							
MARKETING/MARK MGMT (RESR			19000 1	28000 1	27500 1				
ARCHITECTURAL		25500 2							
CHEMICAL	42000 1		38500 1		24600 1	40500 2			41080 42 48000/39000
CIVIL						31760 2			38225 4
COMPUTER	30500 2								
ELECTRICAL/ELECTRONIC	34267 3	32298 13	31000 1	38000 1		34500 1		38500 1	36943 11
INDUSTRIAL									36600 1
MECHANICAL	34500 2	30617 6	34000 1		34900 3	32000 1	36000 1	40080 1	38452 24 41000/35000
METALLURGICAL					33000 3	34500 1			
MINING (INCL GEOLOGICAL)						35178 7			33000 1
PETROLEUM									42232 12
ENGINEERING TECHNOLOGY	23667 3								
COMPUTER SCIENCE	31600 4	35850 2							36000 2
SYSTEMS ANALYSIS	24000 1								
GEOLOGY & GEOLOGICAL SCI						29200 1			31500 2
PHYSICS									31400 1

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							24833 3
BUSINESS ADMIN (INCL MGMT			29280 1				22000 1
ECONOM & FINANCE (BANKING						26000 1	
ARCHITECTURAL							33000 1
CHEMICAL					40000 1	40084 6	
ELECTRICAL/ELECTRONIC						35300 3	34050 2
INDUSTRIAL					25500 1	35933 3	
MECHANICAL		34800 1				37290 4	32440 5
ENGINEERING TECHNOLOGY			28000 1			30000 1	31680 1

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26068 70 32000/20800	22250 2		19914 7	37333 3	23500 2	30500 2	23929 7	
BACHELOR - TECHNICAL	22500 2					31500 3	31116 9	31281 39 41400/29000	31697 16

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	18500 1	22250 2	22500 1	25540 10		21812 32 35000/14400			27000 2
BACHELOR - TECHNICAL				18500 2	30000 1	25000 1			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			20333 3	24750 2	21461 20 29500/18000	21857 5	19665 10	17500 2	26140 5
BACHELOR - TECHNICAL		30683 8	27479 18	32911 9	19000 1	28053 13	27885 6	17566 5	30000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL. DRUG
BACHELOR - NON TECHNICAL	18628 3	20000 1	18400 5		23000 2			16250 2	39500 1
BACHELOR - TECHNICAL			24000 1		32272 10	33244 9	35600 7	27492 13	39505 26 42800/37500

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	22750 2	22500 2	22514 2	28000 1	27500 1			28000 1	28370 10
BACHELOR - TECHNICAL	31013 16	31577 23 36300/26000	34500 3	38000 1	32614 7	34731 15	36000 1	39290 2	39503 100 48000/35364

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			29280 1			26000 1	
BACHELOR - TECHNICAL		34800 1	28000 1		32750 2	37257 17	

AVERAGE SALARY OFFERS   MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	30184 19								
MBA--TECH	31000 1						40000 1		

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	40000 1			25000 1		31667 3			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	30000 1			19500 1		23284 1	27500 1		26400 1
MBA--TECH		38200 3				29350 2			

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH			24000 1				36000 1		
MBA--TECH					38000 3		36000 1		

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									30000 1
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							37000 1

AVERAGE SALARY OFFERS   MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26128 72 32000/21000	25289 19							20000 1
BUSINESS ADMIN (INCL MGMT			23400 1	13500 1	18500 1				15000 1
ECONOM & FINANCE (BANKING	27125 4	30200 1	21500 2		52000 1				28000 2
MARKETING/MARK MGMT (RESR			21500 1						
COMMUNICATIONS									24500 2
POLITICAL SCIENCE/GOVT								30000 1	
COMPUTER SCIENCE	22500 2								

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		14500 1							
BUSINESS ADMIN (INCL MGMT								28000 1	
MANAGEMENT INFO SYSTEMS									20000 1
COMMUNICATIONS							25000 1	19100 2	
LETTERS (incl English, Li		19500 1							
POLITICAL SCIENCE/GOVT		20300 1							

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									26000 1
BUSINESS ADMIN (INCL MGMT		33000 1		20500 1	26028 1				
ECONOM & FINANCE (BANKING				30000 1			25900 5		21000 1
MARKETING/MARK MGMT (RESR		22500 1		30000 1			27950 14		
COMMUNICATIONS	18000 1	29000 1					22375 4		
FOREIGN LANGUAGES								14000 1	
POLITICAL SCIENCE/GOVT							21000 1		
PSYCHOLOGY								16300 1	
SOCIAL SCIENCES-OTHER								15000 1	
CIVIL							30000 1		
ELECTRICAL/ELECTRONIC							31000 1		
INDUSTRIAL		39300 1							
MECHANICAL							31000 1		

AVERAGE SALARY OFFERS   MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
DISTRIBUTION MANAGEMENT				28000 1					25000 1
COMMUNICATIONS			24000 1						
POLITICAL SCIENCE/GOVT			24000 1						
PSYCHOLOGY			20000 1						
ARCHITECTURAL							26200 5		
CHEMICAL								33500 2	41263 6
CIVIL							26949 24 39000/24036	25000 1	35520 1
ELECTRICAL/ELECTRONIC			23500 1				33450 8		34793 5
INDUSTRIAL							33000 1		
MECHANICAL							34638 17	32000 1	33770 10
MINING (INCL GEOLOGICAL)								25000 1	
NUCLEAR								34050 4	
ENGINEERING TECHNOLOGY							30000 1		26667 3

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								22000 1	
ARCHITECTURAL					30000 1			33000 1	26000 2
CHEMICAL					38950 2		40393 65 48000/38500	40153 7	44000 1
CIVIL						21000 1		30758 12	30008 6
COMPUTER			24000 1	34000 1				37000 1	
ELECTRICAL/ELECTRONIC		32050 4	33000 3	28710 2	30000 1	34150 2	37500 1	34222 17	33153 30 39000/29000
INDUSTRIAL	29000 1						32500 1	36600 1	32125 4
MECHANICAL		31500 2			33675 4	33200 3	36500 5	36231 35 41000/32400	33633 6
METALLURGICAL					37200 1		33000 2	28250 2	33000 1
MINING (INCL GEOLOGICAL)							33757 3	35595 5	
PETROLEUM								42232 12	
ENGINEERING TECHNOLOGY			27500 1	20000 1		26000 1			26340 2
COMPUTER SCIENCE			31800 3	29000 2					36984 1
SYSTEMS ANALYSIS	24000 1								
CHEMISTRY						25000 1	38500 1		
GEOLOGY & GEOLOGICAL SCI								30500 2	28600 2

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	22000 1								
HUMAN ECOLOGY (HOME ECONO									22500 1
ALLIED HEALTH							30000 1		
HEALTH SCIENCES									17566 5

AVERAGE SALARY OFFERS   MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING							27500 1		
BUSINESS ADMIN (INCL MGMT							29280 1		
ECONOM & FINANCE (BANKING							28000 1		
MARKETING/MARK MGMT (RESR			24000 1						
PSYCHOLOGY		14000 1							
SOCIOLOGY		13000 1		18000 1					
SOCIAL SCIENCES-OTHER	17467 3	17000 1		17750 3					
COMPUTER							28500 1		
AGRIBUSINESS									21000 2
COMPUTER SCIENCE					29550 8	33750 2	30600 3		
COMPUTER PROGRAMMING					29750 2				
INFORMATION SCIENCES & SY					34600 1				
MATHEMATICS					20000 1			18000 1	

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				25000 2					
BUSINESS ADMIN (INCL MGMT				21261 3					29500 1
ECONOM & FINANCE (BANKING				17093 3					
HUMAN RSRCS (incl LABOR R				20000 1					
MANAGEMENT INFO SYSTEMS				23000 1					
MARKETING/MARK MGMT (RESR				20944 9					
COMMUNICATIONS				15940 5					16692 2
ELEMENTARY EDUCATION									20962 6
PHYSICAL EDUCATION									22036 4
SPECIAL EDUCATION									20000 1
LETTERS (incl English, Li				20500 1					21325 4
VISUAL & PERFORMING ARTS									21148 2
HUMANITIES - OTHER				25000 1					
HISTORY									20200 1
PSYCHOLOGY				28000 1					
SOCIOLOGY				22000 1					
SOCIAL SCIENCES-OTHER				20000 1					
CHEMICAL		41400 1							
ELECTRICAL/ELECTRONIC		29000 1							
INDUSTRIAL		29000 1							
MECHANICAL				33500 1					
MATHEMATICS					19000 1				19000 1
PHYSICS			31400 1						

AVERAGE SALARY OFFERS   MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26181 76 32000/21000	25535 20 32000/21000	21975 4	13500 1	35250 2			30000 1	23333 6
BACHELOR - TECHNICAL	22500 2								

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL		18100 3					25000 1	22067 3	20000 1
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18000 1	28167 3		26833 3	26028 1		26304 24 40000/19000	15100 3	23500 2
BACHELOR - TECHNICAL		39300 1					30667 3		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL			22667 3	28000 1					25000 1
BACHELOR - TECHNICAL			23500 1				30308 56 40080/25000	31689 9	34991 25 42000/27000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								22000 1	
BACHELOR - TECHNICAL	26500 2	31867 6	30738 8	28237 6	34422 9	29988 8	39536 78 48000/35000	35883 95 46000/29500	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22000 1								
BACHELOR - TECHNICAL							30000 1		

AVERAGE SALARY OFFERS MARCH 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	17467 3	14667 3	24000 1	17813 4			28260 3		
BACHELOR - TECHNICAL					29208 12	33750 2	30075 4	18000 1	21000 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL				20406 29 28000/12000					21171 21 29500/18000
BACHELOR - TECHNICAL		33133 3	31400 1	33500 1	19000 1				19000 1

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 3 April 1992

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Kearney State University
Montana State University
University of Montana
University of Nebraska - Lincoln
University of Nebraska - Omaha
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the **Salary Survey** are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1992 through April 6, 1992) and cumulatively (September 1, 1991, and April 6, 1992).

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RMCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	3	257	$25933	$26842	*	*	*	100	1618	$25775	$27230	$30000	$26002	$20000
BUSINESS ADMIN (INCL MGMT	1	87	23000	24912	*	*	*	16	483	22968	24467	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+				2	7	26500	23571	*	*	*
ECONOM & FINANCE (BANKING	+	126	+	27877				21	443	26166	26254	30000	27500	20000
HOTEL/RESTAURANT MGMT.	2	39	24500	21261	*	*	*	2	60	24500	20747	*	*	*
HUMAN RSRCS (incl LABOR R	+	2	+	23400				1	27	20000	23977	*	*	*
MANAGEMENT INFO SYSTEMS	+	18	+	29662				2	128	21500	28627	*	*	*
MARKETING/MARK MGMT (RESR	+	43	+	25781				27	374	25104	24033	35000	24000	17500
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	27	+	20736			
COMMUNICATIONS	+	4	+	24400				19	117	20304	21503	*	*	*
JOURNALISM	+	12	+	18967				+	61	+	18822			
TELECOMMUN/BROADCASTING	+	+	+	+				+	12	+	20073			
EDUCATION														
ELEMENTARY EDUCATION	+	30	+	21015				6	142	20962	20177	*	*	*
PRE-ELEMENTARY EDUCATION	+	7	+	18387				+	10	+	18941			
PHYSICAL EDUCATION	+	1	+	11000				4	20	22036	22375	*	*	*
SPECIAL EDUCATION	+	11	+	22861				1	25	20000	22435	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	19190				1	19	22500	20155	*	*	*
TEXTILES & CLOTHING	+	5	+	19328				+	17	+	23038			
MERCHANDISING MANAGEMENT	1	3	20000	15667	*	*	*	1	17	20000	19853	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				1	24	14000	21894	*	*	*
LETTERS (incl English, Li	+	18	+	26060				6	71	20883	22022	*	*	*
VISUAL & PERFORMING ARTS	1	4	15500	17625	*	*	*	3	38	19265	21914	*	*	*
HUMANITIES - OTHER	+	10	+	27610				1	37	25000	23395	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	5	+	27200				+	20	+	21789			
HISTORY	+	11	+	23882				1	32	20200	22941	*	*	*
POLITICAL SCIENCE/GOVT	+	24	+	25081				4	63	23825	23722	*	*	*
PSYCHOLOGY	+	17	+	22682				4	87	19575	20061	*	*	*
SOCIOLOGY	+	3	+	23467				3	27	17667	19198	*	*	*
SOCIAL SCIENCES-OTHER	+	7	+	28743				9	78	17517	22140	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	10	+	31589				+	50	+	31899			
AGRICULTURAL	+	2	+	34800				+	26	+	32804			
ARCHITECTURAL	1	1	28500	28500	*	*	*	10	28	27450	29423	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	31000				+	7	+	29251			
CHEMICAL	4	132	37880	39435	*	*	*	88	572	40182	39332	42400	40500	38500
CIVIL	+	39	+	30141				46	295	28423	30024	32016	28500	24036
COMPUTER	+	31	+	33824				4	102	30875	33432	*	*	*
ELECTRICAL/ELECTRONIC	2	142	29116	34603	*	*	*	78	658	33078	34231	38000	33600	28500

continued

RMCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	4	+	$30941				+	5	+	$31653			
INDUSTRIAL	2	70	$23513	32610	*	*	*	12	245	$31244	32991	*	*	*
MECHANICAL	7	166	32529	35132	*	*	*	92	771	34787	34967	$40000	$35000	$30000
METALLURGICAL	+	7	+	35571				6	29	32117	33482	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				9	16	33805	32586	*	*	*
NUCLEAR	+	3	+	32133				4	20	34050	34436	*	*	*
PETROLEUM	+	11	+	38216				12	37	42232	40511	*	*	*
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	+	13	+	30405				9	208	26242	30971	*	*	*
INDUSTRIAL TECHNOLOGY	+	+	+	+				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	2	+	27000				2	57	21000	24104	*	*	*
ANIMAL SCIENCES	+	+	+	+				+	12	+	18400			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	3	+	19467				+	11	+	22621			
OTHER AGRICULTURAL SCIENC	1	3	12000	19833	*	*	*	1	22	12000	22489	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	6	78	30746	30647	*	*	*	27	373	30206	30952	36300	31000	24000
COMPUTER PROGRAMMING	+	15	+	33093				2	24	29750	30308	*	*	*
INFORMATION SCIENCES & SY	+	8	+	32975				1	39	34600	30043	*	*	*
SYSTEMS ANALYSIS	+	1	+	32000				1	9	24000	29087	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	15	+	31427				1	21	30000	31067	*	*	*
HEALTH SCIENCES	+	1	+	22000				5	17	17566	22956	*	*	*
NURSING	+	10	+	31900				+	58	+	29494			
PHARMACY	+	+	+	+				+	34	+	40744			
SCIENCES														
ACTUARIAL	+	4	+	34271				+	9	+	30231			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	19	+	26956			
BIOLOGICAL	1	4	23000	25875	*	*	*	1	26	23000	24641	*	*	*
CHEMISTRY	1	8	25000	24493	*	*	*	3	45	29500	27925	*	*	*
GEOLOGY & GEOLOGICAL SCI	1	1	27564	27564	*	*	*	5	8	29153	26846	*	*	*
MATHEMATICS	+	9	+	31513				4	68	19000	27271	*	*	*
PHYSICS	+	1	+	31200				1	5	31400	29160	*	*	*
OTHER PHYSICAL & EARTH SC	+	2	+	25000				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	34	1544						659	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	1	206	$25800	$26960	*	*	*	79	1356	$26083	$27513	$30000	$26500	$21000
ACCOUNTING (PRIVATE)	1	54	23500	26693	*	*	*	21	291	25438	25739	30000	25000	22500
COMMERCIAL BANKING (CNSMR	+	10	+	21090				4	40	21975	19634	*	*	*
COMMERCIAL BANKING (LENDG	+	13	+	26500				1	47	13500	24372	*	*	*
INVESTMT BANKING (CORP FN	+	11	+	33682				2	24	35250	30690	*	*	*
INVESTMT BANKNG (M & A)	+	2	+	31250				+	2	+	31250			
INVESTMT BANKG (REAL EST)	+	+	+	+				+	3	+	32667			
INVESTMT BANKG (SALES & T	+	2	+	20500				1	14	30000	24938	*	*	*
FINANCIAL/TREASURY ANALYS	+	57	+	29564				6	161	23333	28128	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	7	+	23739				+	27	+	23158			
UNDERWRITING	+	7	+	23443				3	40	18100	23733	*	*	*
INSURANCE - CLAIMS	+	4	+	24545				+	41	+	23447			
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	4	15500	15125	*	*	*	1	15	15500	18540	*	*	*
MEDIA PLANNING	+	2	+	29500				+	9	+	21144			
REPORTING	+	2	+	13500				+	15	+	16640			
PRODUCTION	+	1	+	38000				1	22	25000	23968	*	*	*
PUBLIC RELATIONS	+	+	+	+				3	29	22067	20735	*	*	*
WRITING / EDITING	+	7	+	29112				1	25	20000	23143	*	*	*
MARKETING														
ADVERTISING	+	3	+	19833				1	20	18000	21608	*	*	*
BRAND/PRODUCT MANAGEMENT	+	5	+	22920				4	53	30950	24937	*	*	*
BUYER/MERCHANDISING	+	9	+	23500				+	65	+	23910			
DISTRIBUTION	+	3	+	23403				3	21	26833	24660	*	*	*
MARKET RESEARCH	+	7	+	26229				1	32	26028	23935	*	*	*
PURCHASING	+	+	+	+				+	9	+	29356			
SALES	3	51	19500	24565	*	*	*	30	430	26060	24539	35000	26000	18500
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	25000				3	28	15100	22114	*	*	*
FINANC,TAXA, MONETARY POL	+	3	+	23333				2	30	23500	24763	*	*	*
ECONOMIC PROGRAMS	+	1	+	20000				+	3	+	25500			
LAW ENFORCEMENT	+	6	+	28633				+	18	+	23051			
MILITARY	+	17	+	21182				4	43	22875	22911	*	*	*
NATIONAL SECURITY	+	+	+	+				1	1	28000	28000	*	*	*
URBAN / REGIONAL PLANNING	+	1	+	40000				+	8	+	27459			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	2	45	32370	33452	*	*	*	58	356	30379	32223	36240	29250	25000
ENVIRONMENTAL/SANITATION	1	14	32000	32327	*	*	*	10	77	31720	31481	*	*	*
MANUFACTURING/INDUSTRIAL	+	86	+	36027				26	468	34606	34983	41340	35182	26000
SYSTEMS / PROGRAMMING	+	21	+	32936				2	79	26500	32609	*	*	*
POWER SYSTEMS	+	11	+	33946				6	94	31867	34505	*	*	*
SOFTWARE DESIGN & DEVELOP	2	25	32300	33943	*	*	*	10	107	31050	33767	*	*	*
HARDWARE DESIGN & DEVELOP	+	9	+	33997				6	63	28237	33484	*	*	*

continued

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	1	23	$38520	$34446	*	*	*	10	112	$34832	$35177	*	*	*
TESTING	+	7	+	33840				8	59	29988	31693	*	*	*
PROCESS ENGINEERING	2	96	40500	39487	*	*	*	80	411	39560	39096	$42400	$40100	$35000
PROJECT ENGINEERING	6	52	31532	35370	*	*	*	102	464	35491	34989	41000	36000	29120
OTHER ENGINEERING	1	211	34000	34029	*	*	*	56	714	32407	33683	37500	32250	28000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	21000				1	12	22000	22675	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				+	5	+	24684			
NURSES / PERSONAL CARE	+	11	+	31273				+	63	+	29142			
OCCUPATIONAL THERAPY	+	9	+	29588				+	18	+	29348			
PHARMACIST	+	+	+	+				+	32	+	40916			
PHYSICAL THERAPY	+	4	+	35750				1	6	30000	31000	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	9	+	18764				6	35	18389	19800	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	5	+	17500				3	19	17467	18947	*	*	*
COUNSELING	+	2	+	20800				3	29	14667	16782	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	15000				1	15	24000	21420	*	*	*
SOCIAL WORK	+	3	+	17367				4	31	17813	17092	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	4	38	29968	30126	*	*	*	16	234	29398	29695	*	*	*
INFORMATION SYSTEMS	+	16	+	29400				2	117	33750	29272	*	*	*
SYSTEMS ANALYSIS & DESIGN	+	40	+	32839				7	156	29297	31537	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	6	+	33264				1	18	18000	29387	*	*	*
AGRICULTURE/NAT'L RESOURC	1	7	23000	20414	*	*	*	3	52	21667	21944	*	*	*
ARCHITECTURE	+	+	+	+				+	13	+	23962			
CONSULTING	3	96	24863	30459	*	*	*	6	259	28998	30030	*	*	*
HUMAN RESRCS /INDUS RELS	+	10	+	30260				1	35	31400	26109	*	*	*
MANAGEMENT TRAINEE	4	109	25125	23739	*	*	*	34	580	21346	22890	27996	22400	14400
MATH/STATISTICIANS	+	2	+	31060				1	16	19000	24258	*	*	*
PARALEGAL	+	10	+	21755				+	16	+	20672			
RESEARCHERS NON-TECHNICAL	+	5	+	31516				+	10	+	24383			
RESEARCHERS - TECHNICAL	1	7	25000	26071	*	*	*	1	22	25000	27370	*	*	*
TEACHING	+	57	+	21694				22	321	21072	21474	24000	20100	18000
TOTALS	34	1544						659	8043					

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* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	11	+	$30588				17	106	$28918	$30929	*	*	*
MBA--NON-TECH	+	12	+	35946				32	101	29693	33061	$35000	$29000	$25000
MBA--TECH	+	2	+	52500				12	25	35942	38381	*	*	*
MS-BUSINESS	+	2	+	55000				+	5	+	42836			
ECONOMICS & FINANCE (BANK	+	6	+	49167				2	30	27750	38205	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				2	6	23500	31577	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	27600				+	4	+	29345			
MARKETING/MKTNG MGT (RESE	+	1	+	39000				+	5	+	37660			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	1	+	29500				+	3	+	22279			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	8	+	28394			
ELEMENTARY EDUCATION	+	+	+	+				+	14	+	26497			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	5	+	25726				+	8	+	23535			
HUMANITIES														
HUMANITIES - OTHER	+	3	+	32000				2	10	25150	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	6	+	24068			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	37167				+	13	+	38268			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	42000				+	5	+	34920			
CHEMICAL	+	13	+	39304				+	29	+	40305			
CIVIL	+	17	+	35084				5	57	32300	35465	*	*	*
COMPUTER	+	6	+	42667				+	17	+	40494			
ELECTRICAL/ELECTRONIC	1	32	$40800	42101	*	*	*	7	114	38661	40385	*	*	*
INDUSTRIAL	+	7	+	39514				+	22	+	38070			
MECHANICAL	+	36	+	39790				4	100	34975	38917	*	*	*
METALLURGICAL	+	1	+	40800				+	3	+	38433			

continued

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(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	3	+	$37267				+	4	+	37175			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	15300				+	6	+	22545			
HEALTH SCIENCES	+	+	+	+				5	11	$27256	25579	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	22300				+	4	+	23650			
CHEMISTRY	+	4	+	33900				+	8	+	33525			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	33	+	41508				1	96	31500	39827	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	3	6	$40400	36700	*	*	*	12	17	39250	37059	*	*	*
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	4	+	32575			
PHYSICS	+	1	+	36500				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	4	210						101	861					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/92 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	20	+	$47975				3	59	$24667	$40690	*	*	*
MBA--TECH	+	8	+	52275				4	27	38775	44999	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	24	+	53138				2	87	32500	48810	*	*	*
MBA--TECH	+	29	+	55566				+	57	+	56670			
OVER 4 YEARS														
MBA--NON-TECH	+	20	+	55601				2	76	32500	50656	*	*	*
MBA--TECH	+	20	+	54960				1	56	40000	54438	*	*	*
TOTALS	+	121						12	362					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

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+ No offers reported

RMCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	2	+	$52902				+	2	+	52902			
ECONOMICS	+	1	+	46000				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	3	+	57267				1	17	$46010	54661	*	*	*
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	+	+	+				+	4	+	60600			
ELECTRICAL/ELECTRONIC	+	6	+	57250				+	22	+	56457			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	2	+	54000				+	14	+	52740			
METALLURGICAL	+	5	+	50700				1	15	55000	50749	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	1	+	52000				+	1	+	52000			
CHEMISTRY	+	8	+	51833				1	39	30000	50861	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	1	+	48000				3	7	59500	51934	*	*	*
MATHEMATICS	+	+	+	+				3	3	47533	47533	*	*	*
PHYSICS	+	2	+	35500				+	3	+	40867			
POLYMER	+	1	+	50400				+	1	+	50400			
TOTALS	+	32						9	140					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26029 70 32000/20800	26500 1		26000 1	30000 1	23500 2		26000 4	
BUSINESS ADMIN (INCL MGMT				18450 2					
ECONOM & FINANCE (BANKING	28500 1			18333 3	52000 1		28000 1	28000 1	
MARKETING/MARK MGMT (RESR				21500 1			33000 1	17750 2	
COMMUNICATIONS		18000 1							
POLITICAL SCIENCE/GOVT					30000 1				
ARCHITECTURAL								28500 2	
CHEMICAL								41400 1	37794 5
CIVIL								28480 7	29763 6
ELECTRICAL/ELECTRONIC							33610 4	31813 16	31000 2
INDUSTRIAL								30167 3	27312 1
MECHANICAL						33500 1		33078 9	31200 2
MINING (INCL GEOLOGICAL)								25000 1	
NUCLEAR									40200 1
COMPUTER SCIENCE	22500 2					30500 2	29750 4		18000 1
COMPUTER PROGRAMMING							28000 1		
INFORMATION SCIENCES & SY							34600 1		
CHEMISTRY									25000 1
GEOLOGY & GEOLOGICAL SCI									26782 2
MATHEMATICS							20000 1		

AVERAGE SALARY OFFERS   APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING				14500 1		26167 3			
BUSINESS ADMIN (INCL MGMT	18500 1	22500 1				20500 2			
ECONOM & FINANCE (BANKING				23750 2		25945 4			
HOTEL/RESTAURANT MGMT.		24500 2							
MANAGEMENT INFO SYSTEMS						23000 1			
MARKETING/MARK MGMT (RESR		22000 1		34867 3		21750 10			25000 1
COMMUNICATIONS				24500 2		18800 9			29000 1
HUMAN ECOLOGY (HOME ECONO			22500 1						
MERCHANDISING MANAGEMENT						20000 1			
LETTERS (incl English, Li				19500 1		20500 1			
HUMANITIES - OTHER						25000 1			
POLITICAL SCIENCE/GOVT				20300 1		21000 1			
PSYCHOLOGY						28000 1			
SOCIOLOGY						22000 1			
COMPUTER SCIENCE					30000 1	25000 1			
MATHEMATICS				18500 2					

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			21000 1	30000 1		24000 1			18700 1
BUSINESS ADMIN (INCL MGMT			15000 1		29500 1	23284 1			33000 1
DISTRIBUTION MANAGEMENT						28000 1			
ECONOM & FINANCE (BANKING				19500 1			21000 1		
MANAGEMENT INFO SYSTEMS						20000 1			
MARKETING/MARK MGMT (RESR									32500 2
COMMUNICATIONS			25000 1		18000 1		22000 2		
ELEMENTARY EDUCATION					20962 6				
PHYSICAL EDUCATION					22036 4				
SPECIAL EDUCATION					20000 1				
FOREIGN LANGUAGES						14000 1			
LETTERS (incl English, Li					21325 4				
VISUAL & PERFORMING ARTS					21148 2				
HISTORY					20200 1				
POLITICAL SCIENCE/GOVT							24000 1		
PSYCHOLOGY							18150 2		14000 1
SOCIOLOGY							18000 1	13000 1	
SOCIAL SCIENCES-OTHER							17783 3	22000 1	
ARCHITECTURAL		30000 1							
CHEMICAL		29000 1							
CIVIL			27625 15			25333 3	24828 4		
COMPUTER						31250 2			
ELECTRICAL/ELECTRONIC		31100 4	26748 3	31200 1		25333 3	26232 1		

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
INDUSTRIAL						35000 1	19713 1		
MECHANICAL		30560 1		33857 7		31065 3			
METALLURGICAL						22000 1			
NUCLEAR				28000 1			34000 2		
COMPUTER SCIENCE						31273 1			
COMPUTER PROGRAMMING		31500 1							
ALLIED HEALTH									30000 1
HEALTH SCIENCES								17566 5	
MATHEMATICS					19000 1				

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					23750 2			16800 1	
BUSINESS ADMIN (INCL MGMT	28000 1				22000 1				
MARKETING/MARK MGMT (RESR			24000 1					15700 1	39500 1
COMMUNICATIONS	15384 1		18200 1						
SOCIAL SCIENCES-OTHER	12500 1	20000 1	16600 3						
ARCHITECTURAL								25000 3	
CHEMICAL					46800 1	36500 2	38400 1		40347 20 42800/38500
CIVIL								24680 5	
ELECTRICAL/ELECTRONIC					35147 3	39600 1	35500 1	36000 1	37500 2
INDUSTRIAL									32500 1
MECHANICAL						36150 4	32920 5	30750 4	36813 3
METALLURGICAL							37200 1		
ENGINEERING TECHNOLOGY					25167 3				
AGRIBUSINESS						21000 2			
OTHER AGRICULTURAL SCIENC						12000 1			
COMPUTER SCIENCE			24000 1		31661 3				
BIOLOGICAL		23000 1							
CHEMISTRY									31750 2

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	25000 1								28583 6
BUSINESS ADMIN (INCL MGMT	20500 1		26028 1						
DISTRIBUTION MANAGEMENT		25000 1							
ECONOM & FINANCE (BANKING								28000 1	28050 4
HUMAN RSRCS (incl LABOR R		20000 1							
MARKETING/MARK MGMT (RESR			19000 1	28000 1	27500 1				
ARCHITECTURAL		25500 2							
CHEMICAL	42000 1		38500 1		24600 1	40500 2			41039 43 48000/39000
CIVIL						31760 2			38225 4
COMPUTER	30500 2								
ELECTRICAL/ELECTRONIC	34267 3	32298 13	31000 1	38000 1		34500 1		38500 1	36943 11
INDUSTRIAL									36600 1
MECHANICAL	34500 2	30617 6	34000 1		34900 3	32000 1	36000 1	40080 1	38317 26 41000/35000
METALLURGICAL					33000 3	34500 1			
MINING (INCL GEOLOGICAL)						35178 7			33000 1
PETROLEUM									42232 12
ENGINEERING TECHNOLOGY	23667 3								
COMPUTER SCIENCE	31600 4	35175 4							33400 3
SYSTEMS ANALYSIS	24000 1								
GEOLOGY & GEOLOGICAL SCI						29200 1			31500 2
PHYSICS									31400 1

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							24833 3
BUSINESS ADMIN (INCL MGMT			29280 1				22000 1
ECONOM & FINANCE (BANKING						26000 1	
VISUAL & PERFORMING ARTS						15500 1	
ARCHITECTURAL						28500 1	33000 1
CHEMICAL					40000 1	40091 8	
ELECTRICAL/ELECTRONIC						35300 3	34050 2
INDUSTRIAL					25500 1	35933 3	
MECHANICAL		34800 1				35120 6	32440 5
ENGINEERING TECHNOLOGY			28000 1			30000 1	31680 1

AVERAGE SALARY OFFERS   APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26064 71 32000/21000	22250 2		19914 7	37333 3	23500 2	30500 2	23929 7	
BACHELOR - TECHNICAL	22500 2					31500 3	30549 11	31281 39 41400/29000	31239 21 41000/26000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	18500 1	23375 4	22500 1	25540 10		21985 35 35000/14400			27000 2
BACHELOR - TECHNICAL				18500 2	30000 1	25000 1			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			20333 3	24750 2	21461 20 29500/18000	21857 5	19665 10	17500 2	26140 5
BACHELOR - TECHNICAL		30683 8	27479 18	32911 9	19000 1	28283 14	26657 8	17566 5	30000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18628 3	20000 1	18400 5		23167 3			16250 2	39500 1
BACHELOR - TECHNICAL		23000 1	24000 1		32272 10	31120 10	34463 8	27492 13	38871 28 42800/36700

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	22750 2	22500 2	22514 2	28000 1	27500 1			28000 1	28370 10
BACHELOR - TECHNICAL	31013 16	31811 25 36600/26000	34500 3	38000 1	32614 7	34731 15	36000 1	39290 2	39338 104 48000/35000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			29280 1			20750 2	
BACHELOR - TECHNICAL		34800 1	28000 1		32750 2	36529 22 42000/33000	

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	30184 19								
MBA--TECH	31000 1						40000 1		

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	40000 1			25000 1		31667 3			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	30000 1			19500 1		23284 1	27500 1		26400 1
MBA--TECH		38200 3				29350 2			

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH			24000 1				36000 1		
MBA--TECH					38000 3		36000 1		

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									30000 1
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							37000 1

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26124 73 32000/21000	25200 20 32000/21000							20000 1
BUSINESS ADMIN (INCL MGMT			23400 1	13500 1	18500 1				15000 1
ECONOM & FINANCE (BANKING	27125 4	30200 1	21500 2		52000 1				28000 2
MARKETING/MARK MGMT (RESR			21500 1						
COMMUNICATIONS									24500 2
POLITICAL SCIENCE/GOVT								30000 1	
COMPUTER SCIENCE	22500 2								

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		14500 1							
BUSINESS ADMIN (INCL MGMT								28000 1	
MANAGEMENT INFO SYSTEMS									20000 1
COMMUNICATIONS							25000 1	19100 2	
LETTERS (incl English, Li		19500 1							
VISUAL & PERFORMING ARTS				15500 1					
POLITICAL SCIENCE/GOVT		20300 1							

AVERAGE SALARY OFFERS   APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330   PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									26000 1
BUSINESS ADMIN (INCL MGMT		33000 1		20500 1	26028 1				
ECONOM & FINANCE (BANKING				30000 1			25900 5		21000 1
MARKETING/MARK MGMT (RESR		22500 1		30000 1			27950 14		
COMMUNICATIONS	18000 1	29000 1					22375 4		
MERCHANDISING MANAGEMENT							20000 1		
FOREIGN LANGUAGES								14000 1	
POLITICAL SCIENCE/GOVT							21000 1		
PSYCHOLOGY								16300 1	
SOCIAL SCIENCES-OTHER								15000 1	
CIVIL							30000 1		
ELECTRICAL/ELECTRONIC							31000 1		
INDUSTRIAL		39300 1							
MECHANICAL							28750 2		
OTHER AGRICULTURAL SCIENC							12000 1		

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
DISTRIBUTION MANAGEMENT				28000 1					25000 1
COMMUNICATIONS			24000 1						
POLITICAL SCIENCE/GOVT			24000 1						
PSYCHOLOGY			20000 1						
ARCHITECTURAL							26583 6		
CHEMICAL								33500 2	41263 6
CIVIL							26949 24 39000/24036	25000 1	35520 1
ELECTRICAL/ELECTRONIC			23500 1				33450 8	32000 1	34793 5
INDUSTRIAL							33000 1		
MECHANICAL							34727 18	32000 1	33770 10
MINING (INCL GEOLOGICAL)								25000 1	
NUCLEAR								34050 4	
ENGINEERING TECHNOLOGY							30000 1		26667 3

AVERAGE SALARY OFFERS   APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330   PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								22000 1	
ARCHITECTURAL					30000 1			33000 1	26000 2
CHEMICAL					38807 3		40396 67 48000/38500	39134 8	44000 1
CIVIL						21000 1		30758 12	30008 6
COMPUTER			24000 1	34000 1				37000 1	
ELECTRICAL/ELECTRONIC		32050 4	33000 3	28710 2	30000 1	34150 2	37500 1	33778 18	33153 30 39000/29000
INDUSTRIAL	29000 1						32500 1	36600 1	32125 4
MECHANICAL		31500 2			33675 4	33200 3	36500 5	35873 39 41000/30795	33686 7
METALLURGICAL					37200 1		33000 2	28250 2	33000 1
MINING (INCL GEOLOGICAL)							33757 3	35595 5	
PETROLEUM								42232 12	
ENGINEERING TECHNOLOGY			27500 1	20000 1		26000 1			26340 2
COMPUTER SCIENCE			32000 5	29000 2					36984 1
SYSTEMS ANALYSIS	24000 1								
CHEMISTRY						25000 1	38500 1		
GEOLOGY & GEOLOGICAL SCI								30500 2	28600 2

AVERAGE SALARY OFFERS   APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	22000 1								
HUMAN ECOLOGY (HOME ECONO									22500 1
ALLIED HEALTH							30000 1		
HEALTH SCIENCES									17566 5

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING							27500 1		
BUSINESS ADMIN (INCL MGMT							29280 1		
ECONOM & FINANCE (BANKING							28000 1		
MARKETING/MARK MGMT (RESR			24000 1						
PSYCHOLOGY		14000 1							
SOCIOLOGY		13000 1		18000 1					
SOCIAL SCIENCES-OTHER	17467 3	17000 1		17750 3					
COMPUTER							28500 1		
AGRIBUSINESS									21000 2
COMPUTER SCIENCE					29689 12	33750 2	30600 3		
COMPUTER PROGRAMMING					29750 2				
INFORMATION SCIENCES & SY					34600 1				
BIOLOGICAL									23000 1
MATHEMATICS					20000 1			18000 1	

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				26167 3					
BUSINESS ADMIN (INCL MGMT				21696 4					29500 1
ECONOM & FINANCE (BANKING				17093 3					
HOTEL/RESTAURANT MGMT.				24500 2					
HUMAN RSRCS (incl LABOR R				20000 1					
MANAGEMENT INFO SYSTEMS				23000 1					
MARKETING/MARK MGMT (RESR				20944 9					
COMMUNICATIONS				15940 5					16692 2
ELEMENTARY EDUCATION									20962 6
PHYSICAL EDUCATION									22036 4
SPECIAL EDUCATION									20000 1
LETTERS (incl English, Li				20500 1					21325 4
VISUAL & PERFORMING ARTS									21148 2
HUMANITIES - OTHER				25000 1					
HISTORY									20200 1
PSYCHOLOGY				28000 1					
SOCIOLOGY				22000 1					
SOCIAL SCIENCES-OTHER				20000 1					
CHEMICAL		41400 1							
ELECTRICAL/ELECTRONIC		29000 1							
INDUSTRIAL		25342 3							
MECHANICAL				33500 1					
CHEMISTRY								25000 1	

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
GEOLOGY & GEOLOGICAL SCI		27564 1							
MATHEMATICS					19000 1				19000 1
PHYSICS			31400 1						

AVERAGE SALARY OFFERS APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26176 77 32000/21000	25438 21 32000/22500	21975 4	13500 1	35250 2			30000 1	23333 6
BACHELOR - TECHNICAL	22500 2								

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL		18100 3		15500 1			25000 1	22067 3	20000 1
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18000 1	28167 3		26833 3	26028 1		26052 25 40000/19000	15100 3	23500 2
BACHELOR - TECHNICAL		39300 1					26100 5		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL			22667 3	28000 1					25000 1
BACHELOR - TECHNICAL			23500 1				30379 58 40080/25000	31720 10	34991 25 42000/27000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								22000 1	
BACHELOR - TECHNICAL	26500 2	31867 6	31050 10	28237 6	34832 10	29988 8	39560 80 48000/35000	35625 101 46000/29500	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22000 1								
BACHELOR - TECHNICAL							30000 1		

AVERAGE SALARY OFFERS . APRIL 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	17467 3	14667 3	24000 1	17813 4			28260 3		
BACHELOR - TECHNICAL					29398 16	33750 2	30075 4	18000 1	21667 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL				20978 33 28500/14400					21171 21 29500/18000
BACHELOR - TECHNICAL		28998 6	31400 1	33500 1	19000 1			25000 1	19000 1

A3940-1.44 4/92

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1992

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International
Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Kearney State University
Montana State University
University of Montana
University of Nebraska - Lincoln
University of Nebraska - Omaha
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the **Salary Survey** are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 6, 1992 through May 8, 1992) and cumulatively (September 1, 1991, and May 8, 1992).

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RMCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	95	166	$24448	$24917	$29232	$25000	$20000	195	1784	$25129	$27014	$30000	$25800	$20000
BUSINESS ADMIN (INCL MGMT	41	91	21931	24806	29057	22000	14400	57	574	22222	24521	29500	22500	14400
DISTRIBUTION MANAGEMENT	+	+	+	+				2	7	26500	23571	*	*	*
ECONOM & FINANCE (BANKING	35	116	23553	26640	29100	23000	18000	56	559	24533	26334	30000	24250	18000
HOTEL/RESTAURANT MGMT.	+	6	+	18860				2	66	24500	20575	*	*	*
HUMAN RSRCS (incl LABOR R	+	3	+	27167				1	30	20000	24296	*	*	*
MANAGEMENT INFO SYSTEMS	2	30	28500	28558	*	*	*	4	158	25000	28614	*	*	*
MARKETING/MARK MGMT (RESR	45	89	23092	23769	28000	23400	17500	72	463	23846	23982	30000	24000	17500
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	7	+	21457				+	34	+	20884			
COMMUNICATIONS	25	39	20460	21779	26000	19000	15000	44	156	20393	21572	25400	19500	15000
JOURNALISM	2	5	17500	20300	*	*	*	2	66	17500	18934	*	*	*
TELECOMMUN/BROADCASTING	+	1	+	19500				+	13	+	20028			
EDUCATION														
ELEMENTARY EDUCATION	7	17	18351	19106	*	*	*	13	159	19556	20062	*	*	*
PRE-ELEMENTARY EDUCATION	+	+	+	+				+	10	+	18941			
PHYSICAL EDUCATION	+	+	+	+				4	20	22036	22375	*	*	*
SPECIAL EDUCATION	+	3	+	17460				1	28	20000	21902	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	22933				1	22	22500	20533	*	*	*
TEXTILES & CLOTHING	+	+	+	+				+	17	+	23038			
MERCHANDISING MANAGEMENT	1	1	12000	12000	*	*	*	2	18	16000	19417	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	3	20500	21333	*	*	*	2	27	17250	21832	*	*	*
LETTERS (incl English, Li	2	14	20000	27168	*	*	*	8	85	20663	22869	*	*	*
VISUAL & PERFORMING ARTS	1	8	17000	18533	*	*	*	4	46	18699	21326	*	*	*
HUMANITIES - OTHER	+	6	+	24150				1	43	25000	23500	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	17267				+	23	+	21199			
HISTORY	2	8	17400	22088	*	*	*	3	40	18333	22771	*	*	*
POLITICAL SCIENCE/GOVT	2	8	21000	22390	*	*	*	6	71	22883	23572	*	*	*
PSYCHOLOGY	4	12	20750	21275	*	*	*	8	99	20163	20208	*	*	*
SOCIOLOGY	1	1	14040	14040	*	*	*	4	26	16760	19014	*	*	*
SOCIAL SCIENCES-OTHER	2	8	16000	18238	*	*	*	11	86	17241	21777	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	11	+	30721				+	61	+	31687			
AGRICULTURAL	+	4	+	28870				+	30	+	32280			
ARCHITECTURAL	3	4	28833	29375	*	*	*	13	32	27769	29417	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	7	+	29251			
CHEMICAL	39	147	38119	38588	40800	39500	34000	127	719	39548	39180	42000	40000	37200
CIVIL	30	90	29659	29333	34000	29000	26500	76	385	28911	29862	34000	28500	25000
COMPUTER	2	48	34050	32895	*	*	*	6	150	31933	33260	*	*	*
ELECTRICAL/ELECTRONIC	25	158	31968	33691	35000	33000	28000	103	816	32809	34127	37500	33500	28500

continued

RMCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	5	+	$31653			
INDUSTRIAL	14	90	$29667	$32594	*	*	*	26	335	$30395	32885	$35000	$31500	$25500
MECHANICAL	38	194	31247	33824	$36600	$31000	$24000	130	965	33752	34737	40000	34000	28000
METALLURGICAL	4	9	33900	32444	*	*	*	10	38	32830	33236	*	*	*
MINING (INCL GEOLOGICAL)	7	7	29394	29394	*	*	*	16	23	31875	31614	*	*	*
NUCLEAR	1	2	33990	36595	*	*	*	5	22	34038	34632	*	*	*
PETROLEUM	2	5	41500	42021	*	*	*	14	42	42127	40690	*	*	*
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	10	19	30761	30958	*	*	*	19	227	28621	30970	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	28200				+	6	+	26900			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	5	6	22000	23333	*	*	*	7	63	21714	24030	*	*	*
ANIMAL SCIENCES	4	4	19250	19250	*	*	*	4	16	19250	18613	*	*	*
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	+	+	+				+	11	+	22621			
OTHER AGRICULTURAL SCIENC	11	14	25645	24257	*	*	*	12	36	24508	23177	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	31	69	31170	31534	36000	31500	27000	58	442	30721	31043	36500	31137	25000
COMPUTER PROGRAMMING	+	15	+	32407				2	39	29750	31115	*	*	*
INFORMATION SCIENCES & SY	+	10	+	29080				1	49	34600	29846	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				1	9	24000	29087	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				1	21	30000	31067	*	*	*
HEALTH SCIENCES	+	3	+	21000				5	20	17566	22662	*	*	*
NURSING	+	+	+	+				+	58	+	29494			
PHARMACY	+	1	+	48000				+	35	+	40951			
SCIENCES														
ACTUARIAL	+	1	+	23500				+	10	+	29558			
ARCHITECTURAL & ENVIRONME	2	3	18035	19357	*	*	*	2	22	18035	25920	*	*	*
BIOLOGICAL	+	2	+	22372				1	28	23000	24479	*	*	*
CHEMISTRY	+	13	+	29361				3	58	29500	28247	*	*	*
GEOLOGY & GEOLOGICAL SCI	1	1	36000	36000	*	*	*	6	9	30294	27863	*	*	*
MATHEMATICS	6	29	27800	29568	*	*	*	10	97	24280	27958	*	*	*
PHYSICS	4	4	30660	30660	*	*	*	5	9	30808	29827	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	507	1612						1166	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 4   MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	59	100	$24537	$25232	$28000	$25000	$20000	138	1456	$25422	$27357	$29700	$26000	$20400
ACCOUNTING (PRIVATE)	29	61	23757	24578	29232	24586	16320	50	352	24463	25538	30000	24586	16800
COMMERCIAL BANKING (CNSMR	10	17	19400	20882	*	*	*	14	57	20136	20006	*	*	*
COMMERCIAL BANKING (LENDG	4	16	17701	23363	*	*	*	5	63	16861	24116	*	*	*
INVESTMT BANKING (CORP FN	2	5	22640	29556	*	*	*	4	29	28945	30494	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	31000				+	3	+	31167			
INVESTMT BANKG (REAL EST)	3	6	22667	26833	*	*	*	3	9	22667	28778	*	*	*
INVESTMT BANKG (SALES & T	1	4	20400	26850	*	*	*	2	18	25200	25363	*	*	*
FINANCIAL/TREASURY ANALYS	8	27	23966	27705	*	*	*	14	188	23695	28068	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	8	+	22700				+	35	+	23053			
UNDERWRITING	2	5	24500	26100	*	*	*	5	45	20660	23996	*	*	*
INSURANCE - CLAIMS	4	9	24005	22791	*	*	*	4	50	24005	23329	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	10	16000	20050	*	*	*	2	25	15750	19144	*	*	*
MEDIA PLANNING	+	1	+	17000				+	10	+	20730			
REPORTING	2	3	19156	18604	*	*	*	2	18	19156	16967	*	*	*
PRODUCTION	3	4	14167	15500	*	*	*	4	26	16875	22665	*	*	*
PUBLIC RELATIONS	4	5	19875	20800	*	*	*	7	34	20814	20744	*	*	*
WRITING / EDITING	+	7	+	32694				1	32	20000	25232	*	*	*
MARKETING														
ADVERTISING	2	3	15500	19000	*	*	*	3	23	16333	21268	*	*	*
BRAND/PRODUCT MANAGEMENT	1	9	25200	28244	*	*	*	5	62	29800	25417	*	*	*
BUYER/MERCHANDISING	1	13	19000	24985	*	*	*	1	78	19000	24089	*	*	*
DISTRIBUTION	4	5	21175	21740	*	*	*	7	26	23600	24099	*	*	*
MARKET RESEARCH	6	11	26000	26227	*	*	*	7	43	26004	24521	*	*	*
PURCHASING	1	1	30000	30000	*	*	*	1	10	30000	29420	*	*	*
SALES	45	105	23938	25086	30000	24000	16000	75	535	24787	24647	34100	25000	16000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	2	+	19500				3	30	15100	21939	*	*	*
FINANC,TAXA, MONETARY POL	1	4	24500	26125	*	*	*	3	34	23833	24923	*	*	*
ECONOMIC PROGRAMS	+	2	+	19303				+	5	+	23021			
LAW ENFORCEMENT	+	2	+	27310				+	20	+	23477			
MILITARY	4	6	27150	27880	*	*	*	8	49	25013	23519	*	*	*
NATIONAL SECURITY	+	1	+	36000				1	2	28000	32000	*	*	*
URBAN / REGIONAL PLANNING	+	+	+	+				+	8	+	27459			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	36	73	30463	31264	35700	29300	26200	94	429	30411	32060	36240	29300	25000
ENVIRONMENTAL/SANITATION	5	14	28800	32357	*	*	*	15	91	30747	31616	*	*	*
MANUFACTURING/INDUSTRIAL	13	64	25952	32651	*	*	*	39	532	31722	34702	41040	33600	22067
SYSTEMS / PROGRAMMING	7	48	31986	32416	*	*	*	9	127	30767	32536	*	*	*
POWER SYSTEMS	3	17	30781	34032	*	*	*	9	111	31505	34432	*	*	*
SOFTWARE DESIGN & DEVELOP	20	43	32115	33405	37000	33650	25000	30	150	31760	33663	36600	33650	24000
HARDWARE DESIGN & DEVELOP	+	28	+	35082				6	91	28237	33975	*	*	*

continued

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	1	20	$36000	$35748	*	*	*	11	132	$34938	$35264	*	*	*
TESTING	2	11	27620	29703	*	*	*	10	70	29514	31380	*	*	*
PROCESS ENGINEERING	17	91	40184	39173	*	*	*	97	502	39669	39110	$42000	$40000	$36000
PROJECT ENGINEERING	29	159	33205	33654	$40000	$33600	$28000	131	623	34985	34648	40944	35000	28000
OTHER ENGINEERING	69	218	32231	33189	38500	32240	26500	125	932	32310	33568	38000	32240	27500
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	2	2	21440	21440	*	*	*	3	14	21627	22499	*	*	*
INDUSTRIAL HYGIENE	1	1	13832	13832	*	*	*	1	1	13832	13832	*	*	*
MEDICAL TECHNOLOGY	1	4	20000	20750	*	*	*	1	9	20000	22936	*	*	*
NURSES / PERSONAL CARE	+	1	+	33360				+	64	+	29208			
OCCUPATIONAL THERAPY	+	+	+	+				+	18	+	29348			
PHARMACIST	+	1	+	48000				+	33	+	41130			
PHYSICAL THERAPY	+	+	+	+				1	6	30000	31000	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	4	6	22525	21476	*	*	*	10	41	20043	20046	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	4	14040	18085	*	*	*	4	23	16610	18797	*	*	*
COUNSELING	3	11	18333	18371	*	*	*	6	40	16500	17219	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				1	15	24000	21420	*	*	*
SOCIAL WORK	2	9	16000	19369	*	*	*	6	40	17208	17604	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	13	39	29208	28948	*	*	*	29	273	29313	29588	35000	30000	24500
INFORMATION SYSTEMS	4	24	32070	30175	*	*	*	6	141	32630	29426	*	*	*
SYSTEMS ANALYSIS & DESIGN	3	27	29033	33776	*	*	*	10	183	29218	31868	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	3	+	29853				1	21	18000	29454	*	*	*
AGRICULTURE/NAT'L RESOURC	+	3	+	17933				3	55	21667	21726	*	*	*
ARCHITECTURE	1	1	20070	20070	*	*	*	1	14	20070	23684	*	*	*
CONSULTING	4	77	31490	30898	*	*	*	10	336	29995	30229	*	*	*
HUMAN RESRCS /INDUS RELS	5	11	20500	23158	*	*	*	6	46	22317	25403	*	*	*
MANAGEMENT TRAINEE	47	106	22152	23652	27000	21500	18000	81	686	21814	23008	27996	22000	17000
MATH/STATISTICIANS	+	+	+	+				1	16	19000	24258	*	*	*
PARALEGAL	+	3	+	22500				+	19	+	20961			
RESEARCHERS NON-TECHNICAL	+	3	+	29433				+	13	+	25548			
RESEARCHERS - TECHNICAL	+	1	+	26644				1	23	25000	27339	*	*	*
TEACHING	17	36	20795	20049	*	*	*	39	357	20951	21330	28265	20000	16500
TOTALS	507	1612						1166	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 4 MAY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS-		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	11	27	$27136	$30557	*	*	*	28	133	$28218	$30853	$32000	$27800	$23500
MBA--NON-TECH	19	32	30609	36178	*	*	*	51	133	30035	33811	36000	29000	24000
MBA--TECH	8	11	36650	39655	*	*	*	20	36	36225	38770	40600	37000	30000
MS-BUSINESS	+	1	+	31000				+	6	+	40863			
ECONOMICS & FINANCE (BANK	+	11	+	33282				2	41	27750	36884	*	*	*
HUMAN RESOURCES (INCL LAB	4	4	23275	23275	*	*	*	6	10	23350	28256	*	*	*
MANAGEMENT INFORMATION SY	+	5	+	40520				+	9	+	35553			
MARKETING/MKTNG MGT (RESE	+	1	+	32000				+	6	+	36717			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	3	+	22279			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	23990				+	9	+	27905			
ELEMENTARY EDUCATION	+	3	+	24398				+	17	+	26127			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	8	+	23535			
HUMANITIES														
HUMANITIES - OTHER	+	+	+	+				2	10	25150	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	1	+	17500				+	7	+	23130			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	34900				+	18	+	37332			
AGRICULTURAL	+	5	+	38636				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	+	1	+	42600				+	30	+	40382			
CIVIL	+	10	+	33080				5	67	32300	35109	*	*	*
COMPUTER	+	11	+	38273				+	28	+	39621			
ELECTRICAL/ELECTRONIC	2	45	38000	40956	*	*	*	9	160	38514	40534	*	*	*
INDUSTRIAL	1	8	36400	41003	*	*	*	1	30	36400	38852	*	*	*
MECHANICAL	4	28	40350	39822	*	*	*	8	128	37663	39115	*	*	*
METALLURGICAL	+	3	+	38333				+	6	+	38383			

continued

RMCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	5	+	$36916				+	9	+	37031			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	25000				5	12	$27256	25531	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	4	+	23650			
CHEMISTRY	+	+	+	+				+	8	+	33525			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	15	+	42068				1	111	31500	40130	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	1	1	$28000	28000	*	*	*	13	18	38385	36556	*	*	*
MATHEMATICS (INCL ACTUARI	+	3	+	28286				+	7	+	30737			
PHYSICS	+	+	+	+				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	50	238						151	1100					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	19	$35500	$49637	*	*	*	5	78	$29000	$42869	*	*	*
MBA--TECH	2	14	28750	47036	*	*	*	6	41	35433	45694	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	5	30	37300	48717	*	*	*	7	117	35929	48786	*	*	*
MBA--TECH	1	46	45000	57957	*	*	*	1	103	45000	57245	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	24	49	38706	46378	$50000	$37250	$28000	26	125	38228	48979	$50000	$37250	$25000
MBA--TECH	12	33	47562	52701	*	*	*	13	89	46980	53794	*	*	*
TOTALS	46	191						58	553					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	1	+	$59160				+	3	+	54988			
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	5	+	48987				+	6	+	50239			
CHEMICAL	4	10	$49600	52614	*	*	*	5	27	$48882	53903	*	*	*
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	1	+	60000				+	5	+	60480			
ELECTRICAL/ELECTRONIC	3	7	49164	52299	*	*	*	3	29	49164	55453	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	1	+	50000				+	15	+	52557			
METALLURGICAL	+	1	+	55500				1	16	55000	51046	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	+	2	+	53000				1	41	30000	50965	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				3	7	59500	51934	*	*	*
MATHEMATICS	+	+	+	+				3	3	47533	47533	*	*	*
PHYSICS	+	2	+	44000				+	5	+	42120			
POLYMER	+	+	+	+				+	1	+	50400			
TOTALS	7	30						16	170					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	25561 123 32000/21000	27866 2		22333 6	26250 2	23500 2	30000 1	26000 4	40000 1
BUSINESS ADMIN (INCL MGMT	19000 1			15350 4				27600 1	
ECONOM & FINANCE (BANKING	28500 1	16320 1		20182 11	34640 2		28550 2	29600 3	
MARKETING/MARK MGMT (RESR		20000 1		19500 2	13208 1	25000 1	27000 3	17750 2	
COMMUNICATIONS		16500 2		15600 1		13953 4	20000 1		
POLITICAL SCIENCE/GOVT					30000 1				
ARCHITECTURAL								28500 2	
CHEMICAL								39847 6	37794 5
CIVIL								28920 8	28964 9
ELECTRICAL/ELECTRONIC							33555 8	31813 16	30667 3
INDUSTRIAL								29875 4	27312 1
MECHANICAL						33500 1		32973 11	30880 5
MINING (INCL GEOLOGICAL)								24750 4	30000 1
NUCLEAR									40200 1
ENGINEERING TECHNOLOGY								33475 2	31187 3
AGRIBUSINESS				20833 3					
COMPUTER SCIENCE	22500 2					30500 2	30300 15	30050 2	18000 1
COMPUTER PROGRAMMING							28000 1		
INFORMATION SCIENCES & SY							34600 1		
ARCHITECTURAL & ENVIRONME			20070 1						
CHEMISTRY									25000 1
GEOLOGY & GEOLOGICAL SCI									26782 2
MATHEMATICS							25000 3		

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
PHYSICS								28000 1	

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	20400 1			18250 2	25200 1	25071 7			
BUSINESS ADMIN (INCL MGMT	21513 3	22500 1	15000 1	24500 2		20280 10			
ECONOM & FINANCE (BANKING	17800 1			23587 6		24590 12			
HOTEL/RESTAURANT MGMT.		24500 2							
MANAGEMENT INFO SYSTEMS	30000 1					25000 2			
MARKETING/MARK MGMT (RESR		22000 1	21600 1	29920 5		21739 23 30000/16500			19250 2
COMMUNICATIONS				24667 3		20040 15			29000 1
JOURNALISM									17500 2
HUMAN ECOLOGY (HOME ECONO			22500 1						
MERCHANDISING MANAGEMENT						16000 2			
LETTERS (incl English, Li				19500 1		20500 1			
VISUAL & PERFORMING ARTS	17000 1								
HUMANITIES - OTHER						25000 1			
HISTORY	15700 1								
POLITICAL SCIENCE/GOVT				20300 1		21000 3			
PSYCHOLOGY						28000 1			
SOCIOLOGY						22000 1			
INDUSTRIAL						32000 2			
AGRIBUSINESS						23000 1			
OTHER AGRICULTURAL SCIENC		19000 1							
COMPUTER SCIENCE	30000 1				30000 1	26000 2			
MATHEMATICS				18500 2					

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE		RESEARCH ORGAN		TRANSPORTATION		UTILITIES		EDUCATION		FEDERAL GOVERN		LOCAL/STATE GO		HOSPITALS		HEALTH SRVCS (	
ACCOUNTING	21000	1			23500	2	29475	4			24685	9	20113	6	14000	1	18700	1
BUSINESS ADMIN (INCL MGMT					17500	2	30000	1	22878	5	23284	1	25650	4	27490	2	24333	3
DISTRIBUTION MANAGEMENT											28000	1						
ECONOM & FINANCE (BANKING							19500	1	29000	1	23510	3	21000	1				
MANAGEMENT INFO SYSTEMS											20000	1						
MARKETING/MARK MGMT (RESR					22700	2	21320	2	18000	1							26250	4
COMMUNICATIONS					25000	1			18000	1			22000	2			18000	1
ELEMENTARY EDUCATION									20232	12								
PHYSICAL EDUCATION									22036	4								
SPECIAL EDUCATION									20000	1								
FOREIGN LANGUAGES									20500	1	14000	1						
LETTERS (incl English, Li									20883	6								
VISUAL & PERFORMING ARTS									21148	2								
HISTORY									19650	2								
POLITICAL SCIENCE/GOVT													24000	1				
PSYCHOLOGY									23000	1			18150	2			14000	1
SOCIOLOGY													18000	1	13000	1		
SOCIAL SCIENCES-OTHER													17783	3	22000	1		
ARCHITECTURAL			30000	1														
CHEMICAL			29000	1							22000	1	26500	1				
CIVIL					27701	19	32844	2			29164	6	27047	11				
COMPUTER											31250	2						
ELECTRICAL/ELECTRONIC			31100	4	26748	3	31350	2			26000	4	26232	1				

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
INDUSTRIAL						26378 3	19713 1		
MECHANICAL		32280 2		33875 8		28739 5			
METALLURGICAL						22000 1			
NUCLEAR				30995 2			34000 2		
OTHER AGRICULTURAL SCIENC					24400 1				
COMPUTER SCIENCE					30000 1	32637 2			
COMPUTER PROGRAMMING		31500 1							
ALLIED HEALTH									30000 1
HEALTH SCIENCES								17566 5	
MATHEMATICS					18500 2				

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					23750 2			20900 2	
BUSINESS ADMIN (INCL MGMT	26500 2				22000 1				
ECONOM & FINANCE (BANKING						26500 2		19200 1	
MARKETING/MARK MGMT (RESR			24000 1			31000 2	30000 1	18350 2	37750 2
COMMUNICATIONS	15384 1		18200 1						
ELEMENTARY EDUCATION				11440 1					
PSYCHOLOGY			17500 2						
SOCIOLOGY			14040 1						
SOCIAL SCIENCES-OTHER	12500 1	20000 1	16360 5						
ARCHITECTURAL								26917 6	
CHEMICAL					40400 2	36500 2	38400 1	41400 2	39920 32 43700/38000
CIVIL								27158 11	40000 1
ELECTRICAL/ELECTRONIC					35147 3	39600 1	35500 1	36000 1	37500 2
INDUSTRIAL					28200 1	32000 1	27000 2		32500 1
MECHANICAL					31333 6	36150 4	32517 6	30750 4	35788 5
METALLURGICAL							37200 1	32000 1	37000 1
ENGINEERING TECHNOLOGY					26500 4				
AGRIBUSINESS						22167 3			
ANIMAL SCIENCES						16500 3			27500 1
OTHER AGRICULTURAL SCIENC						25070 10			
COMPUTER SCIENCE			24000 1		30621 4			25000 1	34080 1
BIOLOGICAL		23000 1							
CHEMISTRY									31750 2

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	25000 1	16000 1	24000 1						28143 7
BUSINESS ADMIN (INCL MGMT	17873 2		23514 2						
DISTRIBUTION MANAGEMENT		25000 1							
ECONOM & FINANCE (BANKING	29500 2							28000 1	28050 4
HUMAN RSRCS (incl LABOR R		20000 1							
MARKETING/MARK MGMT (RESR		20000 1	24360 5	27500 2	27250 2			25000 1	28000 1
COMMUNICATIONS				19000 1					
ARCHITECTURAL		25500 2							
CHEMICAL	42000 1		38500 1		24600 1	40500 2			40585 51 48000/39000
CIVIL						31760 2			38225 4
COMPUTER	30500 2	34050 2							
ELECTRICAL/ELECTRONIC	33183 6	32394 22 36000/29000	31000 1	38000 1		34750 2		38500 1	36943 11
INDUSTRIAL	35000 1	32667 3							36600 1
MECHANICAL	32300 5	30020 10	34000 1		33340 5	32000 1	36300 2	40080 1	38116 31 43356/34000
METALLURGICAL					33120 5	34500 1			
MINING (INCL GEOLOGICAL)						34801 10			33000 1
PETROLEUM									42127 14
ENGINEERING TECHNOLOGY	23667 3				25000 1				39600 1
COMPUTER SCIENCE	31311 9	35160 5							34760 5
SYSTEMS ANALYSIS	24000 1								
GEOLOGY & GEOLOGICAL SCI						29200 1			33000 3
MATHEMATICS	25000 1								
PHYSICS	32400 1								31400 1

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							24500 5
BUSINESS ADMIN (INCL MGMT			29280 1			27500 2	21585 6
ECONOM & FINANCE (BANKING						26000 1	
MARKETING/MARK MGMT (RESR							28000 1
COMMUNICATIONS							23522 9
VISUAL & PERFORMING ARTS						15500 1	
PSYCHOLOGY							25000 1
ARCHITECTURAL						28500 1	33000 1
CHEMICAL					40000 1	40017 13	37125 4
CIVIL				30000 1			27750 2
ELECTRICAL/ELECTRONIC			23000 1			35300 3	32783 6
INDUSTRIAL					25500 1	34700 4	
MECHANICAL		34800 1	29500 1			35306 7	28525 8
ENGINEERING TECHNOLOGY			28000 1	26000 2		30000 1	31680 1
COMPUTER SCIENCE							33000 3
ARCHITECTURAL & ENVIRONME					16000 1		
MATHEMATICS							34400 2
PHYSICS			30000 1				32240 1

AVERAGE SALARY OFFERS   MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25532 125 32000/20800	20842 6		19667 24 32000/13500	27498 6	18259 7	26871 7	25590 10	40000 1
BACHELOR - TECHNICAL	22500 2		20070 1	20833 3		31500 3	30734 28 37200/25000	31655 56 41400/27000	30740 32 41000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	20680 8	23375 4	19700 3	24521 20 40000/19500	25200 1	21980 78 37000/16000			20500 5
BACHELOR - TECHNICAL	30000 1	19000 1		18500 2	30000 1	27800 5			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	21000 1		21771 7	26255 8	21100 37 29500/17000	23624 16	20997 20 34000/18000	20796 5	22870 10
BACHELOR - TECHNICAL		31051 9	27571 22 30624/26064	32956 14	22850 4	28066 24 35184/22067	27373 16	17566 5	30000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	20221 4	20000 1	17304 10	11440 1	23167 3	28750 4	30000 1	19540 5	37750 2
BACHELOR - TECHNICAL		23000 1	24000 1		31546 20 46800/27500	27329 24 39600/19500	32745 11	29194 26 42000/24000	38390 46 43700/34500

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	23949 5	20250 4	24104 8	24667 3	27250 2			26500 2	28100 12
BACHELOR - TECHNICAL	31093 30 42000/24000	31949 44 36600/27000	34500 3	38000 1	31825 12	34617 19	36300 2	39290 2	39137 123 48000/35000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			29280 1			24125 4	
BACHELOR - TECHNICAL		34800 1	27625 4	27333 3	27167 3	36916 29 42000/31000	

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	30119 21 38000/28000			34500 1					
MBA--TECH	31000 1						39200 2	37000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	40000 1		23500 1	26000 2	52000 1	29400 5			
MBA--TECH	37500 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	30000 1	30000 1	40000 1	19500 1		26642 2	27250 2		26400 1
MBA--TECH		38200 3				29350 2	30000 1		46000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	25000 1		24000 1				41040 2		
MBA--TECH					38000 3		40000 2		

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	29167 3								30000 1
MBA--TECH									27300 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							24000 2
MBA--TECH	33000 1						37000 1

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25463 131 32000/20400	24652 46 40000/20000		20999 2			27500 2	20400 1	24000 3
BUSINESS ADMIN (INCL MGMT	19000 1		17450 2	13500 1	18500 1		13000 1		21500 2
ECONOM & FINANCE (BANKING	27125 4	24173 3	20375 8		32427 3				27006 5
MARKETING/MARK MGMT (RESR		16640 1	21500 1	13208 1					
COMMUNICATIONS				15600 1					24500 2
VISUAL & PERFORMING ARTS									17000 1
HISTORY									15700 1
POLITICAL SCIENCE/GOVT								30000 1	
AGRIBUSINESS			20833 3						
COMPUTER SCIENCE	22500 2								

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		14500 1							
BUSINESS ADMIN (INCL MGMT			24500 2					28000 1	
ECONOM & FINANCE (BANKING		24000 1	22020 1					26000 1	
MANAGEMENT INFO SYSTEMS									20000 1
MARKETING/MARK MGMT (RESR		25000 1						20000 1	
COMMUNICATIONS			25000 1			13312 1	16875 4	17925 4	
JOURNALISM						25000 1			
LETTERS (incl English, Li		19500 1							
VISUAL & PERFORMING ARTS				15500 1					
POLITICAL SCIENCE/GOVT		20300 1							
ARCHITECTURAL & ENVIRONME				16000 1					

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									26000 1
BUSINESS ADMIN (INCL MGMT		33000 1		17450 2	26028 1	30000 1	21300 5		
ECONOM & FINANCE (BANKING			19000 1	23900 2			25980 10		22750 2
MARKETING/MARK MGMT (RESR	21000 1	22500 1		30000 1	24200 5		26155 33 40000/18000		
COMMUNICATIONS	18000 1	29000 1					24221 14		
JOURNALISM	10000 1								
MERCHANDISING MANAGEMENT							16000 2		
FOREIGN LANGUAGES								14000 1	
POLITICAL SCIENCE/GOVT							21000 1		
PSYCHOLOGY								16300 1	
SOCIAL SCIENCES-OTHER								15000 1	
CIVIL							30000 2		
ELECTRICAL/ELECTRONIC							31000 1		
INDUSTRIAL		39300 1			35000 1				
MECHANICAL							25833 3		
ANIMAL SCIENCES				27500 1			15000 2		
OTHER AGRICULTURAL SCIENC		25200 1		25000 1			19500 2		

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			26000 1						16000 1
BUSINESS ADMIN (INCL MGMT			27533 3						22561 4
DISTRIBUTION MANAGEMENT				28000 1					25000 1
COMMUNICATIONS			24000 1						
POLITICAL SCIENCE/GOVT			24000 1						
PSYCHOLOGY			20000 1						
ARCHITECTURAL							27333 9		
CHEMICAL							39000 2	35667 3	41263 6
CIVIL							27724 38 39000/24036	27500 2	35520 1
ELECTRICAL/ELECTRONIC			23500 1				33030 10	32000 1	34793 5
INDUSTRIAL							31067 3		28892 6
MECHANICAL							34107 25 40080/30000	32000 1	33770 10
MINING (INCL GEOLOGICAL)								24750 4	
NUCLEAR								34050 4	
ENGINEERING TECHNOLOGY							28308 6		26667 3
MATHEMATICS							35100 1		

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								22000 1	
ECONOM & FINANCE (BANKING									29100 1
MARKETING/MARK MGMT (RESR		28000 1							
ARCHITECTURAL					30000 1			33000 1	26000 2
CHEMICAL					38807 3		40353 84 48000/38500	37730 9	36837 18
CIVIL		32844 1				24120 2		30460 16	30339 14
COMPUTER	34500 1		28800 2	34000 1				37000 1	
ELECTRICAL/ELECTRONIC	31400 3	31940 5	33729 7	28710 2	30000 1	34150 2	37500 1	33778 18	32629 45 39000/29000
INDUSTRIAL	29000 1						32500 1	36600 1	32125 4
MECHANICAL	34000 1	31500 2			33675 4	33200 3	36500 5	35578 48 43356/30000	30848 27 37800/27500
METALLURGICAL					37200 1		33000 2	32020 5	32500 2
MINING (INCL GEOLOGICAL)							33757 3	34342 8	35000 1
NUCLEAR								33990 1	
PETROLEUM								42127 14	
ENGINEERING TECHNOLOGY			27500 1	20000 1		26000 1		32040 4	30760 3
COMPUTER SCIENCE	27500 1		31926 19	29000 2	36000 1	28000 1			31995 3
SYSTEMS ANALYSIS	24000 1								
CHEMISTRY						25000 1	38500 1		
GEOLOGY & GEOLOGICAL SCI								32333 3	28600 2
MATHEMATICS	33700 1		25000 1						
PHYSICS								28000 1	31547 3

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	21627 3	13832 1	20000 1						32100 1
MARKETING/MARK MGMT (RESR									20000 2
COMMUNICATIONS									18000 1
HUMAN ECOLOGY (HOME ECONO									22500 1
ALLIED HEALTH							30000 1		
HEALTH SCIENCES									17566 5

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING						30000 1	27500 1		
BUSINESS ADMIN (INCL MGMT		20000 1				27600 1	29280 1		
ECONOM & FINANCE (BANKING					31800 1		28000 1		
MANAGEMENT INFO SYSTEMS					28500 2				
MARKETING/MARK MGMT (RESR			24000 1						
PSYCHOLOGY		16333 3							
SOCIOLOGY	14040 1	13000 1		18000 1					
SOCIAL SCIENCES-OTHER	17467 3	17000 1		17050 5					
COMPUTER							28500 1		
AGRIBUSINESS					24500 1				21000 2
COMPUTER SCIENCE					29878 19	34545 4	29817 6		
COMPUTER PROGRAMMING					29750 2				
INFORMATION SCIENCES & SY					34600 1				
BIOLOGICAL									23000 1
MATHEMATICS					25000 3			18000 1	

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				25250 4					
BUSINESS ADMIN (INCL MGMT			22500 2	20660 14					26852 3
ECONOM & FINANCE (BANKING		29000 1		20648 10					29000 1
HOTEL/RESTAURANT MGMT.				24500 2					
HUMAN RSRCS (incl LABOR R				20000 1					
MANAGEMENT INFO SYSTEMS				23000 [illegible]					
MARKETING/MARK MGMT (RESR			17500 1	21595 21 30000/17500					
COMMUNICATIONS			15000 1	17870 10					16692 2
ELEMENTARY EDUCATION									19556 13
PHYSICAL EDUCATION									22036 4
SPECIAL EDUCATION									20000 1
FOREIGN LANGUAGES									20500 1
LETTERS (incl English, Li				20500 1					20883 6
VISUAL & PERFORMING ARTS									21148 2
HUMANITIES - OTHER				25000 1					
HISTORY									19650 2
POLITICAL SCIENCE/GOVT				21000 2					
PSYCHOLOGY			25000 1	28000 1					23000 1
SOCIOLOGY				22000 1					
SOCIAL SCIENCES-OTHER				20000 1					
CHEMICAL		40680 2							
ELECTRICAL/ELECTRONIC		29000 1							
INDUSTRIAL		26605 5		32000 1					

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
MECHANICAL				33500 1					
AGRIBUSINESS				23000 1					
ANIMAL SCIENCES				19500 1					
OTHER AGRICULTURAL SCIENC				25786 7					24400 1
ARCHITECTURAL & ENVIRONME	20070 1								
CHEMISTRY								25000 1	
GEOLOGY & GEOLOGICAL SCI		27564 1							
MATHEMATICS					19000 1				18500 2
PHYSICS			31400 1						

AVERAGE SALARY OFFERS   MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25465 136 32000/20400	24463 50 40000/16800	19945 11	16861 5	28945 4		22667 3	25200 2	23695 14
BACHELOR - TECHNICAL	22500 2		20833 3						

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL		20660 5	24005 4	15500 1		19156 2	16875 4	20814 7	20000 1
BACHELOR - TECHNICAL				16000 1					

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	16333 3	28167 3	19000 1	22540 5	24505 6	30000 1	24946 65 40000/18000	15100 3	23833 3
BACHELOR - TECHNICAL		32250 2		26250 2	35000 1		23750 10		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL			25229 7	28000 1					21874 6
BACHELOR - TECHNICAL			23500 1				30411 94 40080/25000	30747 15	33512 33 42000/26000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL		28000 1						22000 1	
BACHELOR - TECHNICAL	30767 9	31943 8	31760 30 37200/24000	28237 6	34938 11	29514 10	39669 97 48000/36000	35085 130 46000/28000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES /_PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	21627 3	13832 1	20000 1						
BACHELOR - TECHNICAL							30000 1		

AVERAGE SALARY OFFERS MAY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	16610 4	16500 6	24000 1	17208 6	29600 3	28800 2	28260 3		
BACHELOR - TECHNICAL					29280 26 37000/24500	34545 4	29629 7	18000 1	21667 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29000 1	20500 5	21120 70 30000/16000					20992 36 29500/16500
BACHELOR - TECHNICAL	20070 1	30105 9	31400 1	26227 11	19000 1			25000 1	20467 3

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1992

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Kearney State University
Montana State University
University of Montana
University of Nebraska - Lincoln
University of Nebraska - Omaha
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the **Salary Survey** are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 8, 1992 through June 12, 1992) and cumulatively (September 1, 1991, and June 12, 1992).

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RMCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	23	895	$22661	$28042	$26800	$23000	$18000	218	2694	$24868	$27364	$30000	$25500	$20000
BUSINESS ADMIN (INCL MGMT	22	300	21309	23691	26000	20150	15000	79	889	21968	24275	29500	22000	14400
DISTRIBUTION MANAGEMENT	+	1	+	33780				2	8	26500	24848	*	*	*
ECONOM & FINANCE (BANKING	14	444	21725	26745	*	*	*	70	1053	23971	26539	30000	23515	18000
HOTEL/RESTAURANT MGMT.	2	48	20000	22239	*	*	*	4	114	22250	21276	*	*	*
HUMAN RSRCS (incl LABOR R	3	21	19969	21739	*	*	*	4	53	19977	23498	*	*	*
MANAGEMENT INFO SYSTEMS	4	72	24750	28702	*	*	*	8	230	24875	28641	*	*	*
MARKETING/MARK MGMT (RESR	22	315	24095	24114	28000	24000	19500	94	835	23905	24214	30000	24000	17500
REAL ESTATE	+	1	+	26500				+	3	+	25220			
COMMUNICATIONS														
ADVERTISING	+	21	+	22143				+	55	+	21365			
COMMUNICATIONS	+	40	+	21593				44	196	20393	21576	25400	19500	15000
JOURNALISM	1	26	18000	18977	*	*	*	3	95	17667	19147	*	*	*
TELECOMMUN/BROADCASTING	+	17	+	23155				+	37	+	22665			
EDUCATION														
ELEMENTARY EDUCATION	+	46	+	21439				13	205	19556	20371	*	*	*
PRE-ELEMENTARY EDUCATION	3	5	10233	12984	*	*	*	3	15	10233	16955	*	*	*
PHYSICAL EDUCATION	+	3	+	23067				4	23	22036	22465	*	*	*
SPECIAL EDUCATION	+	4	+	21460				1	32	20000	21847	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	7	12000	17986	*	*	*	2	29	17250	19918	*	*	*
TEXTILES & CLOTHING	+	25	+	22640				+	56	+	22717			
MERCHANDISING MANAGEMENT	+	14	+	19929				2	32	16000	19641	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	17	+	25002				2	44	17250	23057	*	*	*
LETTERS (incl English, Li	+	61	+	22112				8	146	20663	22553	*	*	*
VISUAL & PERFORMING ARTS	1	20	16500	21335	*	*	*	5	66	18259	21329	*	*	*
HUMANITIES - OTHER	+	12	+	22489				1	55	25000	23280	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	8	+	20146				+	31	+	20927			
HISTORY	+	46	+	22781				3	86	18333	22776	*	*	*
POLITICAL SCIENCE/GOVT	+	50	+	22426				6	121	22883	23099	*	*	*
PSYCHOLOGY	+	55	+	20634				8	154	20163	20360	*	*	*
SOCIOLOGY	+	22	+	20845				4	50	16760	19820	*	*	*
SOCIAL SCIENCES-OTHER	1	46	27000	21048	*	*	*	12	132	18054	21523	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	19	+	32371				+	80	+	31849			
AGRICULTURAL	2	6	30237	28746	*	*	*	2	36	30237	31691	*	*	*
ARCHITECTURAL	19	24	28563	28933	*	*	*	32	56	28241	29209	30000	28250	26000
BIOENGINEERING & BIOMEDIC	+	1	+	34200				+	8	+	29870			
CHEMICAL	16	222	38406	39334	*	*	*	143	941	39421	39216	42000	40000	37000
CIVIL	22	191	27667	29072	30000	28388	24800	98	576	28631	29600	32844	28500	24500
COMPUTER	5	43	29600	32867	*	*	*	11	193	30873	33173	*	*	*
ELECTRICAL/ELECTRONIC	16	295	32321	33774	*	*	*	119	1111	32743	34033	37500	33500	28000

continued

RMCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/8/92 THROUGH 6/12/92 / CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$31533				+	10	+	$31593			
INDUSTRIAL	2	82	$30000	31903	*	*	*	28	417	$30366	32691	$35000	$31500	$25500
MECHANICAL	22	360	32459	34036	$36000	$33500	$27500	152	1325	33565	34546	40000	34000	28000
METALLURGICAL	+	9	+	34902				10	47	32830	33555	*	*	*
MINING (INCL GEOLOGICAL)	1	4	33756	32189	*	*	*	17	27	31986	31699	*	*	*
NUCLEAR	1	18	33990	35299	*	*	*	6	40	34030	34932	*	*	*
PETROLEUM	+	9	+	41079				14	51	42127	40759	*	*	*
TEXTILE	+	6	+	32967				+	8	+	32350			
ENGINEERING TECHNOLOGY	3	16	28167	28437	*	*	*	22	243	28559	30803	31950	27750	25000
INDUSTRIAL TECHNOLOGY	+	8	+	26230				+	14	+	26517			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	2	7	19000	21714	*	*	*	9	70	21111	23799	*	*	*
ANIMAL SCIENCES	3	6	23700	22617	*	*	*	7	22	21157	19705	*	*	*
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	4	+	22245				+	15	+	22520			
OTHER AGRICULTURAL SCIENC	+	11	+	21456				12	47	24508	22774	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	5	169	33436	31504	*	*	*	63	611	30937	31171	36300	31500	25000
COMPUTER PROGRAMMING	+	10	+	29650				2	49	29750	30816	*	*	*
INFORMATION SCIENCES & SY	+	30	+	28447				1	79	34600	29315	*	*	*
SYSTEMS ANALYSIS	1	4	32000	32750	*	*	*	2	13	28000	30214	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	44	+	31807				1	65	30000	31568	*	*	*
HEALTH SCIENCES	+	10	+	30566				5	30	17566	25297	*	*	*
NURSING	+	171	+	33650				+	229	+	32597			
PHARMACY	+	37	+	41380				+	72	+	41172			
SCIENCES														
ACTUARIAL	+	10	+	34627				+	20	+	32093			
ARCHITECTURAL & ENVIRONME	3	7	20267	21600	*	*	*	5	29	19374	24877	*	*	*
BIOLOGICAL	+	16	+	18823				1	44	23000	22422	*	*	*
CHEMISTRY	+	9	+	25617				3	67	29500	27893	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	6	+	22083				6	15	30294	25551	*	*	*
MATHEMATICS	+	55	+	30977				10	153	24280	29063	*	*	*
PHYSICS	1	6	33000	25901	*	*	*	6	15	31173	28256	*	*	*
OTHER PHYSICAL & EARTH SC	+	2	+	19499				+	4	+	22249			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	14	+	32309				+	30	+	30859			
TOTALS	221	4588						1387	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	14	700	$23021	$28509	*	*	*	152	2166	$25201	$27733	$29000	$26000	$20400
ACCOUNTING (PRIVATE)	7	188	22786	26973	*	*	*	57	547	24257	26067	30000	24586	16800
COMMERCIAL BANKING (CNSMR	7	73	22214	23191	*	*	*	21	130	20829	21795	24000	21500	18000
COMMERCIAL BANKING (LENDG	1	52	22500	25964	*	*	*	6	148	17801	25050	*	*	*
INVESTMT BANKING (CORP FN	2	23	22627	28151	*	*	*	6	52	26839	29458	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	32000				+	4	+	31375			
INVESTMT BANKG (REAL EST)	+	3	+	27067				3	12	22667	28350	*	*	*
INVESTMT BANKG (SALES & T	+	13	+	28615				2	31	25200	26727	*	*	*
FINANCIAL/TREASURY ANALYS	1	113	24500	28484	*	*	*	15	310	23749	28338	*	*	*
PORTFOLIO MGMT/BROKERAGE	1	29	18000	24383	*	*	*	1	64	18000	23656	*	*	*
UNDERWRITING	2	47	25750	24810	*	*	*	7	97	22114	24639	*	*	*
INSURANCE - CLAIMS	+	26	+	22622				4	76	24005	23087	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	5	+	21004				2	30	15750	19454	*	*	*
MEDIA PLANNING	+	5	+	22300				+	15	+	21253			
REPORTING	+	9	+	16233				2	27	19156	16723	*	*	*
PRODUCTION	+	19	+	18981				4	45	16875	21109	*	*	*
PUBLIC RELATIONS	+	22	+	19542				7	56	20814	20272	*	*	*
WRITING / EDITING	1	13	18000	22584	*	*	*	2	45	19000	24467	*	*	*
MARKETING														
ADVERTISING	1	19	18000	20347	*	*	*	4	45	16750	20901	*	*	*
BRAND/PRODUCT MANAGEMENT	1	25	35000	26116	*	*	*	6	88	30667	25702	*	*	*
BUYER/MERCHANDISING	+	79	+	24006				1	204	19000	23895	*	*	*
DISTRIBUTION	+	32	+	25950				7	58	23600	25120	*	*	*
MARKET RESEARCH	2	41	22500	24238	*	*	*	9	84	25225	24383	*	*	*
PURCHASING	+	10	+	21752				1	20	30000	25586	*	*	*
SALES	14	307	25721	25175	*	*	*	89	871	24934	24974	34100	25000	15800
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	2	17	24000	22971	*	*	*	5	47	18660	22312	*	*	*
FINANC,TAXA, MONETARY POL	3	26	23100	23573	*	*	*	6	60	23467	24338	*	*	*
ECONOMIC PROGRAMS	+	4	+	23824				+	9	+	23378			
LAW ENFORCEMENT	+	13	+	25490				+	33	+	24270			
MILITARY	1	10	20000	21948	*	*	*	9	59	24456	23253	*	*	*
NATIONAL SECURITY	+	1	+	28600				1	3	28000	30867	*	*	*
URBAN / REGIONAL PLANNING	+	3	+	24635				+	11	+	26689			
ENGINEERING														
BIOENGINEERING	+	1	+	34200				+	4	+	31800			
DESIGN / CONSTRUCT	33	196	29295	31137	$35000	$28500	$25000	127	625	30121	31770	36000	29000	25000
ENVIRONMENTAL/SANITATION	3	33	27267	31509	*	*	*	18	124	30167	31588	*	*	*
MANUFACTURING/INDUSTRIAL	9	159	36344	34199	*	*	*	48	691	32588	34586	41040	34650	25000
SYSTEMS / PROGRAMMING	3	48	28573	33175	*	*	*	12	175	30218	32711	*	*	*
POWER SYSTEMS	+	34	+	33275				9	145	31505	34161	*	*	*
SOFTWARE DESIGN & DEVELOP	+	25	+	34621				30	175	31760	33800	36600	33650	24000
HARDWARE DESIGN & DEVELOP	+	22	+	33702				6	113	28237	33922	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	39	+	$34659				11	171	$34938	$35126	*	*	*
TESTING	3	22	$25733	31419	*	*	*	13	92	28642	31390	*	*	*
PROCESS ENGINEERING	7	154	39357	39065	*	*	*	104	656	39648	39099	$42000	$40000	$36000
PROJECT ENGINEERING	19	140	33735	32884	*	*	*	150	763	34827	34324	40944	35000	27560
OTHER ENGINEERING	16	384	30468	33725	*	*	*	141	1316	32101	33613	38000	32000	27500
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	6	+	27250				3	20	21627	23924	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				1	1	13832	13832	*	*	*
MEDICAL TECHNOLOGY	+	10	+	26287				1	19	20000	24700	*	*	*
NURSES / PERSONAL CARE	+	173	+	33498				+	237	+	32340			
OCCUPATIONAL THERAPY	+	16	+	30441				+	34	+	29862			
PHARMACIST	+	37	+	40840				+	70	+	40977			
PHYSICAL THERAPY	+	6	+	27417				1	12	30000	29208	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	47	12000	27861	*	*	*	11	88	19312	24220	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	32	+	20445				4	55	16610	19756	*	*	*
COUNSELING	+	21	+	19417				6	61	16500	17976	*	*	*
FUNDRAISING / DEVELOPMENT	+	7	+	20929				1	22	24000	21264	*	*	*
SOCIAL WORK	+	19	+	18221				6	59	17208	17803	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	4	133	29330	30039	*	*	*	33	410	29315	29727	34600	30000	24500
INFORMATION SYSTEMS	5	68	25200	28859	*	*	*	11	209	29253	29241	*	*	*
SYSTEMS ANALYSIS & DESIGN	5	70	33180	31278	*	*	*	15	253	30539	31705	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	18	+	33186				1	39	18000	31176	*	*	*
AGRICULTURE/NAT'L RESOURC	5	16	21500	20945	*	*	*	8	71	21563	21550	*	*	*
ARCHITECTURE	7	9	24543	24956	*	*	*	8	23	23984	24181	*	*	*
CONSULTING	6	157	31213	30146	*	*	*	16	496	30452	30204	*	*	*
HUMAN RESRCS /INDUS RELS	4	25	20252	22830	*	*	*	10	76	21491	24807	*	*	*
MANAGEMENT TRAINEE	26	415	21473	23192	$25200	$20500	$17500	107	1109	21731	23109	27996	21500	16500
MATH/STATISTICIANS	+	9	+	26078				1	25	19000	24913	*	*	*
PARALEGAL	1	5	18000	19560	*	*	*	1	24	18000	20669	*	*	*
RESEARCHERS NON-TECHNICAL	+	5	+	21900				+	18	+	24535			
RESEARCHERS - TECHNICAL	+	5	+	26900				1	28	25000	27260	*	*	*
TEACHING	4	94	11800	20356	*	*	*	43	451	20100	21127	28000	20000	15384
TOTALS	221	4588						1387	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	35	$28750	$31126	*	*	*	30	168	$28253	$30910	$32000	$27800	$23500
MBA--NON-TECH	7	158	30643	38020	*	*	*	58	291	30108	36096	36000	29000	24000
MBA--TECH	+	47	+	41287				20	83	36225	40195	40600	37000	30000
MS-BUSINESS	+	2	+	38360				+	10	+	41280			
ECONOMICS & FINANCE (BANK	+	5	+	30485				2	54	27750	37075	*	*	*
HUMAN RESOURCES (INCL LAB	+	2	+	31750				6	16	23350	31365	*	*	*
MANAGEMENT INFORMATION SY	1	1	29500	29500	*	*	*	1	11	29500	35407	*	*	*
MARKETING/MKTNG MGT (RESE	1	4	27000	32125	*	*	*	1	22	27000	39691	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	3	+	25333				+	3	+	25333			
JOURNALISM	+	1	+	26500				+	4	+	23335			
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	35333				+	12	+	29762			
ELEMENTARY EDUCATION	+	5	+	27000				+	22	+	26325			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	2	+	28100				+	2	+	28100			
SPECIAL EDUCATION	+	2	+	29100				+	10	+	24648			
HUMANITIES														
HUMANITIES - OTHER	+	2	+	24000				2	12	25150	25678	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	7	+	26071				+	14	+	25013			
SOCIAL SCIENCES - OTHER	+	2	+	22800				+	9	+	23056			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	44080				+	21	+	38296			
AGRICULTURAL	+	+	+	+				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	+	12	+	41585				+	42	+	40725			
CIVIL	+	18	+	31979				5	85	32300	34446	*	*	*
COMPUTER	+	15	+	40172				+	43	+	39813			
ELECTRICAL/ELECTRONIC	3	58	48233	40464	*	*	*	12	218	40944	40515	*	*	*
INDUSTRIAL	+	15	+	39809				1	45	36400	39171	*	*	*
MECHANICAL	1	39	34835	38081	*	*	*	9	167	37348	38873	*	*	*
METALLURGICAL	+	6	+	36471				+	12	+	37427			

continued

RMCPA REGIONAL Report No. 5 JULY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	2	+	$39540				+	11	+	37487			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	28000				5	13	$27256	25720	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	29000				+	2	+	25002			
ARCHITECTURAL & ENVIRONME	+	2	+	30830				+	2	+	30830			
BIOLOGICAL	+	1	+	20800				+	5	+	23080			
CHEMISTRY	+	2	+	34150				+	10	+	33650			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	33	+	40276				1	144	31500	40163	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	1	1	$35000	35000	*	*	*	14	19	38143	36474	*	*	*
MATHEMATICS (INCL ACTUARI	+	5	+	35400				+	12	+	32680			
PHYSICS	1	1	36000	36000	*	*	*	1	4	36000	31626	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	17	496						168	1623					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	101	$36000	$50689	*	*	*	6	179	$30167	$47281	*	*	*
MBA--TECH	+	26	+	53962				6	67	35433	48902	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	173	+	53055				7	290	35929	51333	*	*	*
MBA--TECH	+	82	+	55822				1	185	45000	56614	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	1	168	36000	54897	*	*	*	27	293	38146	52372	$50000	$37000	$25000
MBA--TECH	+	99	+	57919				13	188	46980	55966	*	*	*
TOTALS	2	649						60	1202					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

RMCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	2	+	$68000				+	5	+	60193			
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	48167				+	8	+	45000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	35600				+	1	+	35600			
FOREIGN LANGUAGES	+	1	+	28000				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	1	+	27000				+	1	+	27000			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	2	+	62800				+	8	+	53380			
CHEMICAL	+	15	+	53507				5	42	$48882	53761	*	*	*
CIVIL	+	1	+	42000				+	3	+	41003			
COMPUTER	+	+	+	+				+	5	+	60480			
ELECTRICAL/ELECTRONIC	+	20	+	59113				3	49	49164	56947	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	3	+	43833				+	18	+	51103			
METALLURGICAL	+	9	+	46567				1	25	55000	49434	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	2	+	42624				+	3	+	38583			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	+	13	+	50568				1	54	30000	50870	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	2	+	52500				3	9	59500	52060	*	*	*
MATHEMATICS	+	+	+	+				3	3	47533	47533	*	*	*
PHYSICS	+	4	+	39750				+	9	+	41067			
POLYMER	+	1	+	54000				+	2	+	52200			
TOTALS	+	83						16	253					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	25282 136 32000/20500	27866 2		21500 8	26250 2	23500 2	30000 1	26000 4	40000 1
BUSINESS ADMIN (INCL MGMT	23333 3	18000 1		15240 5	24000 1	23000 1		27600 1	
ECONOM & FINANCE (BANKING	28500 1	16320 1		21100 15	30178 3	18500 1	28550 2	29600 3	
HUMAN RSRCS (incl LABOR R				18000 1					
MANAGEMENT INFO SYSTEMS				22000 1					
MARKETING/MARK MGMT (RESR		20000 1		21333 3	13208 1	20400 2	27000 3	17750 2	
COMMUNICATIONS		16500 2		15600 1		13953 4	20000 1		
POLITICAL SCIENCE/GOVT					30000 1				
ARCHITECTURAL			28110 10			32000 1		28500 2	28500 2
CHEMICAL								37760 8	37794 5
CIVIL								29262 17	28964 9
COMPUTER							34132 1		
ELECTRICAL/ELECTRONIC						27000 1	33555 8	32000 17	30375 4
INDUSTRIAL								29875 4	27312 1
MECHANICAL						33500 1		33306 13	30880 5
MINING (INCL GEOLOGICAL)								24750 4	30000 1
NUCLEAR									40200 1
ENGINEERING TECHNOLOGY								33475 2	31187 3
AGRIBUSINESS				20833 3					
COMPUTER SCIENCE	22500 2					30500 2	30300 15	31433 3	24500 2
COMPUTER PROGRAMMING							28000 1		
INFORMATION SCIENCES & SY							34600 1		
ARCHITECTURAL & ENVIRONME			20218 4						

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CHEMISTRY									25000 1
GEOLOGY & GEOLOGICAL SCI									26782 2
MATHEMATICS							25000 3		
PHYSICS								28000 1	

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	20400 1			18250 2	21600 2	24400 8			
BUSINESS ADMIN (INCL MGMT	21513 3	22500 1	16900 2	26333 3	18000 1	19944 16			28000 1
ECONOM & FINANCE (BANKING	19433 3			22891 9		24191 13			
HOTEL/RESTAURANT MGMT.		24333 3	16000 1						
MANAGEMENT INFO SYSTEMS	30000 1					25000 2			
MARKETING/MARK MGMT (RESR	30000 1	21800 2	21600 1	29920 5		22434 35 35000/17500			19333 3
COMMUNICATIONS				24667 3		20040 15			29000 1
JOURNALISM									17667 3
HUMAN ECOLOGY (HOME ECONO			22500 1						
MERCHANDISING MANAGEMENT						16000 2			
LETTERS (incl English, Li				19500 1		20500 1			
VISUAL & PERFORMING ARTS	17000 1								
HUMANITIES - OTHER						25000 1			
HISTORY	15700 1								
POLITICAL SCIENCE/GOVT				20300 1		21000 3			
PSYCHOLOGY						28000 1			
SOCIOLOGY						22000 1			
COMPUTER						28000 1			
ELECTRICAL/ELECTRONIC				28000 1					
INDUSTRIAL						32000 2			
AGRIBUSINESS						23000 1			
OTHER AGRICULTURAL SCIENC		19000 1							
COMPUTER SCIENCE	30000 1			32700 1	30000 1	26000 2			

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MATHEMATICS				18500 2					

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	21000 1		23500 2	29475 4		24652 11	19811 7	14000 1	18700 1
BUSINESS ADMIN (INCL MGMT	17500 1		17500 2	30000 1	22878 5	23284 1	23817 6	27490 2	21775 4
DISTRIBUTION MANAGEMENT						28000 1			
ECONOM & FINANCE (BANKING				19500 1	29000 1	23758 4	21000 2		
HUMAN RSRCS (incl LABOR R						21906 1		20000 1	
MANAGEMENT INFO SYSTEMS						18500 2			
MARKETING/MARK MGMT (RESR			23133 3	20213 3	18000 1				26250 4
COMMUNICATIONS			25000 1		18000 1		22000 2		18000 1
ELEMENTARY EDUCATION					20232 12				
PRE-ELEMENTARY EDUCATION					10233 3				
PHYSICAL EDUCATION					22036 4				
SPECIAL EDUCATION					20000 1				
HUMAN ECOLOGY (HOME ECONO								12000 1	
FOREIGN LANGUAGES					20500 1	14000 1			
LETTERS (incl English, Li					20883 6				
VISUAL & PERFORMING ARTS					19599 3				
HISTORY					19650 2				
POLITICAL SCIENCE/GOVT							24000 1		
PSYCHOLOGY					23000 1		18150 2		14000 1
SOCIOLOGY							18000 1	13000 1	
SOCIAL SCIENCES-OTHER						27000 1	17783 3	22000 1	
AGRICULTURAL						28474 1			
ARCHITECTURAL		30000 1				28000 1			

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
CHEMICAL		29000 1				22000 1	26500 1		
CIVIL			27701 19	32844 2		28995 8	26784 18		
COMPUTER						28135 3			
ELECTRICAL/ELECTRONIC		31100 4	26748 3	31350 2		26000 4	29616 2		
INDUSTRIAL						26378 3	19713 1		
MECHANICAL		32853 3		33875 8		27783 6			
METALLURGICAL						22000 1			
NUCLEAR				31993 3			34000 2		
ANIMAL SCIENCES						32000 1			
OTHER AGRICULTURAL SCIENC					24400 1				
COMPUTER SCIENCE					30000 1	32637 2			
COMPUTER PROGRAMMING		31500 1							
ALLIED HEALTH									30000 1
HEALTH SCIENCES								17566 5	
MATHEMATICS					18500 2				

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					23750 2			20900 2	
BUSINESS ADMIN (INCL MGMT	26500 2				22000 1		30000 1		
ECONOM & FINANCE (BANKING						26500 2		19200 1	
MARKETING/MARK MGMT (RESR			24000 1		37000 1	30000 3	30000 1	18350 2	37750 2
COMMUNICATIONS	15384 1		18200 1						
ELEMENTARY EDUCATION				11440 1					
PSYCHOLOGY			17500 2						
SOCIOLOGY			14040 1						
SOCIAL SCIENCES-OTHER	12500 1	20000 1	16360 5						
AGRICULTURAL						32000 1			
ARCHITECTURAL								27827 11	
CHEMICAL					40400 2	36600 5	38400 1	41533 3	39895 34 43700/38000
CIVIL								26410 14	35000 2
ELECTRICAL/ELECTRONIC					35147 3	39600 1	35500 1	36000 1	37500 2
INDUSTRIAL					27850 2	32000 1	27000 2		32500 1
MECHANICAL					31000 7	35920 5	31392 13	30100 5	35323 6
METALLURGICAL							37200 1	32000 1	37000 1
ENGINEERING TECHNOLOGY					27300 5			27000 2	
AGRIBUSINESS						20900 5			
ANIMAL SCIENCES						17720 5			27500 1
OTHER AGRICULTURAL SCIENC						25070 10			
COMPUTER SCIENCE			24000 1		30621 4			25000 1	34080 1
BIOLOGICAL		23000 1							

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
CHEMISTRY									31750 2

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	25000 1	16000 1	24000 1						28120 10
BUSINESS ADMIN (INCL MGMT	17873 2	25000 1	23514 2						
DISTRIBUTION MANAGEMENT		25000 1							
ECONOM & FINANCE (BANKING	29500 2							28000 1	28050 4
HUMAN RSRCS (incl LABOR R		20000 1							
MANAGEMENT INFO SYSTEMS	27000 1	33000 1							
MARKETING/MARK MGMT (RESR		23000 2	24360 5	27500 2	27250 2			25000 1	28000 1
COMMUNICATIONS				19000 1					
ARCHITECTURAL		25500 2							
CHEMICAL	42000 1		38167 3	39600 1	24600 1	40500 2			40664 55 48000/39000
CIVIL						31760 2			38225 4
COMPUTER	31240 4	34050 2							
ELECTRICAL/ELECTRONIC	33363 8	32194 25 36000/29000	32333 3	38000 1	36000 1	34750 2		38500 1	36898 12
INDUSTRIAL	35000 1	32667 3				32500 1			36600 1
MECHANICAL	32617 6	30291 11	34000 1		33340 5	32000 1	36300 2	40080 1	38371 34 43356/34000
METALLURGICAL					33120 5	34500 1			
MINING (INCL GEOLOGICAL)						34706 11			33000 1
PETROLEUM									42127 14
ENGINEERING TECHNOLOGY	23667 3				25000 1				39600 1
COMPUTER SCIENCE	31508 10	35300 6							34760 5
SYSTEMS ANALYSIS	24000 1								
GEOLOGY & GEOLOGICAL SCI						29200 1			33000 3
MATHEMATICS	25000 1								

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
PHYSICS	32400 1								31400 1

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING													24500	5
BUSINESS ADMIN (INCL MGMT					29280	1					27500	2	21585	6
ECONOM & FINANCE (BANKING											26000	1		
MARKETING/MARK MGMT (RESR													28000	1
COMMUNICATIONS													23522	9
VISUAL & PERFORMING ARTS											15500	1		
PSYCHOLOGY													25000	1
ARCHITECTURAL											28500	1	33000	1
CHEMICAL									40000	1	39902	14	37125	4
CIVIL							30000	1					27750	2
ELECTRICAL/ELECTRONIC					23000	1					34665	4	32886	7
INDUSTRIAL									25500	1	34700	4		
MECHANICAL	29560	2	34800	1	29500	1					35306	7	28525	8
ENGINEERING TECHNOLOGY					28000	1	26000	2			30000	1	31680	1
COMPUTER SCIENCE													33000	3
SYSTEMS ANALYSIS													32000	1
ARCHITECTURAL & ENVIRONME									16000	1				
MATHEMATICS													34400	2
PHYSICS					30000	1							32620	2

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25263 140 32000/20400	20436 7		20126 34 32000/14000	26280 8	18511 10	26871 7	25590 10	40000 1
BACHELOR - TECHNICAL	22500 2		25855 14	20833 3		30700 5	30851 29 37200/25000	31567 71 41400/27000	30588 36 41000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21449 11	23183 6	18780 5	24372 24 40000/19500	20400 3	21991 98 37000/1600(			21000 8
BACHELOR - TECHNICAL	30000 1	19000 1		24425 4	30000 1	27833 6			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	19250 2		22050 8	25338 9	20193 41 29500/15800	23518 22 28000/21906	20801 24 34000/18000	19426 7	22073 11
BACHELOR - TECHNICAL		31346 10	27571 22 30624/26064	33025 15	22850 4	27869 31 35184/22067	27315 24 34000/24500	17566 5	30000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	20221 4	20000 1	17304 10	11440 1	26625 4	28600 5	30000 2	19540 5	37750 2
BACHELOR - TECHNICAL		23000 1	24000 1		31214 23 46800/27500	27576 33 39600/19500	31844 18	28893 38 42000/23000	38159 50 43700/34000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	24458 6	23571 7	24104 8	24667 3	27250 2			26500 2	28093 15
BACHELOR - TECHNICAL	31446 36 42000/24960	31979 49 36600/26000	35071 7	38800 2	32146 13	34475 21 40500/32000	36300 2	39290 2	39236 131 48000/35000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			29280 1			24125 4	
BACHELOR - TECHNICAL	29560 2	34800 1	27625 4	27333 3	27167 3	36830 31 42000/32760	

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

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CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	29909 22 38000/28000			34500 1			30500 2	33000 1	
MBA--TECH	31000 1						39200 2	37000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	40000 1		23500 1	28000 3	52000 1	29400 5			
MBA--TECH	37500 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	30000 1	31000 2	40000 1	19500 1		26642 2	27250 2		26400 1
MBA--TECH		38200 3				29350 2	30000 1		46000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	25000 1		24000 1			31000 1	41040 2		
MBA--TECH					38000 3		40000 2		

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	29167 3								30000 1
MBA--TECH									27300 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							24000 2
MBA--TECH	33000 1						37000 1

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25224 143 32000/20400	24690 51 40000/20000	18000 1	20999 2			27500 2	20400 1	24125 4
BUSINESS ADMIN (INCL MGMT	23333 3	14800 1	17450 2	13500 1	21250 2		13000 1		21500 2
ECONOM & FINANCE (BANKING	27125 4	24173 3	21458 12	22500 1	29634 4				27006 5
HUMAN RSRCS (incl LABOR R			18000 1						
MARKETING/MARK MGMT (RESR		18070 2	23250 2	13208 1					
COMMUNICATIONS				15600 1					24500 2
VISUAL & PERFORMING ARTS									17000 1
HISTORY									15700 1
POLITICAL SCIENCE/GOVT								30000 1	
AGRIBUSINESS			20833 3						
COMPUTER SCIENCE	22500 2								

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		14500 1							
BUSINESS ADMIN (INCL MGMT			24500 2					28000 1	
ECONOM & FINANCE (BANKING	18000 1	25167 3	22020 1					26000 1	
MANAGEMENT INFO SYSTEMS									20000 1
MARKETING/MARK MGMT (RESR		25000 1						20000 1	
COMMUNICATIONS			25000 1			13312 1	16875 4	17925 4	
JOURNALISM						25000 1			18000 1
LETTERS (incl English, Li		19500 1							
VISUAL & PERFORMING ARTS				15500 1					
POLITICAL SCIENCE/GOVT		20300 1							
ARCHITECTURAL & ENVIRONME				16000 1					

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									25250 2
BUSINESS ADMIN (INCL MGMT	18000 1	33000 1		17450 2	26028 1	30000 1	23209 11		20300 1
ECONOM & FINANCE (BANKING			19000 1	23900 2			25300 11	21000 1	23333 3
MARKETING/MARK MGMT (RESR	21000 1	28750 2		30000 1	23714 7		25862 37 40000/16000		
COMMUNICATIONS	18000 1	29000 1					24221 14		
JOURNALISM	10000 1								
MERCHANDISING MANAGEMENT							16000 2		
FOREIGN LANGUAGES								14000 1	
POLITICAL SCIENCE/GOVT							21000 1		
PSYCHOLOGY								16300 1	
SOCIAL SCIENCES-OTHER								21000 2	
CIVIL							30000 2		
ELECTRICAL/ELECTRONIC							32500 3		
INDUSTRIAL		39300 1			35000 1		32500 1		
MECHANICAL							25833 3		
ANIMAL SCIENCES				27500 1			15000 2		
OTHER AGRICULTURAL SCIENC		25200 1		25000 1			19500 2		

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			26000 1						16000 1
BUSINESS ADMIN (INCL MGMT			25650 4						22561 4
DISTRIBUTION MANAGEMENT				28000 1					25000 1
COMMUNICATIONS			24000 1						
POLITICAL SCIENCE/GOVT			24000 1						
PSYCHOLOGY			20000 1						
ARCHITECTURAL							28259 22 32000/26000		
CHEMICAL							39550 4	32750 4	40738 10
CIVIL							27415 49 39000/24000	29933 3	35520 1
COMPUTER									39000 1
ELECTRICAL/ELECTRONIC			23500 1				32525 12	32000 1	34994 6
INDUSTRIAL							31067 3		28737 9
MECHANICAL							34274 28 40080/30000	27500 2	33818 11
MINING (INCL GEOLOGICAL)								24750 4	
NUCLEAR								34050 4	
ENGINEERING TECHNOLOGY							27981 8		27625 4
MATHEMATICS							35100 1		

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								22000 1	
ECONOM & FINANCE (BANKING									29100 1
MARKETING/MARK MGMT (RESR		28000 1							
AGRICULTURAL									30237 2
ARCHITECTURAL					30000 1			33000 1	27000 4
CHEMICAL					38807 3		40335 90 48000/38500	37464 12	36837 18
CIVIL		32844 1				24120 2		30009 18	29832 18
COMPUTER	29153 3		28800 2	34000 1				37000 1	
ELECTRICAL/ELECTRONIC	31740 4	31940 5	33729 7	28710 2	30000 1	34150 2	37500 1	33915 21 40944/29500	32620 50 39000/29000
INDUSTRIAL	29000 1						32500 1	36600 1	32125 4
MECHANICAL	34000 1	31500 2			33675 4	29467 6	36250 6	35309 58 43356/30000	30863 29 37800/27500
METALLURGICAL					37200 1		33000 2	32020 5	32500 2
MINING (INCL GEOLOGICAL)							33757 3	34277 9	35000 1
NUCLEAR								33990 1	33990 1
PETROLEUM								42127 14	
ENGINEERING TECHNOLOGY			27500 1	20000 1		26000 1		32040 4	30760 3
COMPUTER SCIENCE	27500 1		31926 19	29000 2	36000 1	28000 1			31995 3
SYSTEMS ANALYSIS	24000 1								
CHEMISTRY						25000 1	38500 1		
GEOLOGY & GEOLOGICAL SCI								32333 3	28600 2
MATHEMATICS	33700 1		25000 1						
PHYSICS								28000 1	31547 3

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	21627 3	13832 1	20000 1						32100 1
MARKETING/MARK MGMT (RESR									20000 2
COMMUNICATIONS									18000 1
HUMAN ECOLOGY (HOME ECONO									17250 2
ALLIED HEALTH							30000 1		
HEALTH SCIENCES									17566 5

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING						30000 1	27500 1		18000 1
BUSINESS ADMIN (INCL MGMT		20000 1				27600 1	29280 1		
ECONOM & FINANCE (BANKING					31800 1		28000 1		
MANAGEMENT INFO SYSTEMS					28500 2	24750 4			
MARKETING/MARK MGMT (RESR			24000 1						
PSYCHOLOGY		16333 3							
SOCIOLOGY	14040 1	13000 1		18000 1					
SOCIAL SCIENCES-OTHER	17467 3	17000 1		17050 5					
COMPUTER					28019 2		28500 1		
ELECTRICAL/ELECTRONIC					28000 1	27000 1			
AGRIBUSINESS					24500 1				20000 4
ANIMAL SCIENCES									25750 2
COMPUTER SCIENCE					30048 20 35500/27000	34545 4	31280 10		
COMPUTER PROGRAMMING					29750 2				
INFORMATION SCIENCES & SY					34600 1				
SYSTEMS ANALYSIS							32000 1		
BIOLOGICAL									23000 1
MATHEMATICS					25000 3			18000 1	

AVERAGE SALARY OFFERS   JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92   90th: 22080 / 10th: 18330   PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				23450 6					
BUSINESS ADMIN (INCL MGMT			21025 4	20202 20 24000/15000		18000 1			26852 3
ECONOM & FINANCE (BANKING		29000 1		19907 12					29000 1
HOTEL/RESTAURANT MGMT.				22250 4					
HUMAN RSRCS (incl LABOR R			20953 2	20000 1					
MANAGEMENT INFO SYSTEMS				23000 1					
MARKETING/MARK MGMT (RESR			17500 1	22509 34 37000/18000					
COMMUNICATIONS			15000 1	17870 10					16692 2
ELEMENTARY EDUCATION									19556 13
PRE-ELEMENTARY EDUCATION									10233 3
PHYSICAL EDUCATION									22036 4
SPECIAL EDUCATION									20000 1
FOREIGN LANGUAGES									20500 1
LETTERS (incl English, Li				20500 1					20883 6
VISUAL & PERFORMING ARTS									19599 3
HUMANITIES - OTHER				25000 1					
HISTORY									19650 2
POLITICAL SCIENCE/GOVT				21000 2					
PSYCHOLOGY			25000 1	28000 1					23000 1
SOCIOLOGY				22000 1					
SOCIAL SCIENCES-OTHER				20000 1					
ARCHITECTURAL	27750 4								
CHEMICAL		40680 2							

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
CIVIL		29750 4							
ELECTRICAL/ELECTRONIC		29000 1							
INDUSTRIAL		26605 5		32000 1					
MECHANICAL		35280 1		33500 1					
AGRIBUSINESS				23000 1					
ANIMAL SCIENCES				19550 2					
OTHER AGRICULTURAL SCIENC				25786 7					24400 1
ARCHITECTURAL & ENVIRONME	20218 4								
CHEMISTRY								25000 1	
GEOLOGY & GEOLOGICAL SCI		27564 1							
MATHEMATICS					19000 1				18500 2
PHYSICS		33000 1	31400 1						

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25237 150 32000/20000	24257 57 40000/16800	20828 18	17801 6	26839 6		22667 3	25200 2	23749 15
BACHELOR - TECHNICAL	22500 2		20833 3						

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	18000 1	22114 7	24005 4	15500 1		19156 2	16875 4	20814 7	19000 2
BACHELOR - TECHNICAL				16000 1					

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	16750 4	29875 4	19000 1	22540 5	24004 8	30000 1	24771 76 40000/16000	18660 5	23467 6
BACHELOR - TECHNICAL		32250 2		26250 2	35000 1		25885 13		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL			24575 8	28000 1					21874 6
BACHELOR - TECHNICAL			23500 1				30121 127 41200/25000	30167 18	34119 42 42000/26000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL		28000 1						22000 1	
BACHELOR - TECHNICAL	30218 12	31943 8	31760 30 37200/24000	28237 6	34938 11	28642 13	39648 104 48000/36000	34913 149 46000/28000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	21627 3	13832 1	20000 1						
BACHELOR - TECHNICAL							30000 1		

AVERAGE SALARY OFFERS JULY 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	16610 4	16500 6	24000 1	17208 6	29600 3	26100 6	28260 3		18000 1
BACHELOR - TECHNICAL					29286 30 37000/21906	33036 5	31108 12	18000 1	22071 7

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29000 1	20390 9	21233 95 37000/16000		18000 1			20073 40 29500/11440
BACHELOR - TECHNICAL	23984 8	30549 15	31400 1	25675 12	19000 1			25000 1	20467 3

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1992

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Kearney State University
Montana State University
University of Montana
University of Nebraska - Lincoln
University of Nebraska - Omaha
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the **Salary Survey** are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 12, 1992 through August 14, 1992) and cumulatively (September 1, 1991, and August 14, 1992).

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RMCPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	52	664	$24391	$26429	$28500	$24000	$19200	270	3358	$24776	$27179	$30000	$25350	$19800
BUSINESS ADMIN (INCL MGMT	32	410	23604	24371	30000	23750	18000	111	1299	22440	24305	30000	22880	15000
DISTRIBUTION MANAGEMENT	+	11	+	21536				2	19	26500	22931	*	*	*
ECONOM & FINANCE (BANKING	27	313	24013	24755	30996	24996	18000	97	1367	23983	26122	30000	24000	18000
HOTEL/RESTAURANT MGMT.	2	25	15000	20092	*	*	*	6	139	19833	21063	*	*	*
HUMAN RSRCS (incl LABOR R	+	36	+	23324				4	89	19977	23427	*	*	*
MANAGEMENT INFO SYSTEMS	4	78	32496	28161	*	*	*	12	308	27415	28519	*	*	*
MARKETING/MARK MGMT (RESR	31	292	24350	23057	30000	24000	20000	125	1127	24015	23914	30000	24000	17500
REAL ESTATE	+	4	+	17915				+	7	+	21046			
COMMUNICATIONS														
ADVERTISING	+	17	+	20498				+	72	+	21160			
COMMUNICATIONS	7	112	18999	20713	*	*	*	51	308	20202	21262	25000	18996	15000
JOURNALISM	7	45	21614	21336	*	*	*	10	140	20430	19851	*	*	*
TELECOMMUN/BROADCASTING	+	16	+	19044				+	53	+	21572			
EDUCATION														
ELEMENTARY EDUCATION	6	243	23456	20957	*	*	*	19	448	20787	20689	*	*	*
PRE-ELEMENTARY EDUCATION	+	4	+	18931				3	19	10233	17371	*	*	*
PHYSICAL EDUCATION	+	19	+	21424				4	42	22036	21994	*	*	*
SPECIAL EDUCATION	1	44	20800	21026	*	*	*	2	76	20400	21372	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	3	16	16645	17845	*	*	*	5	45	16887	19181	*	*	*
TEXTILES & CLOTHING	6	43	24000	21710	*	*	*	6	99	24000	22279	*	*	*
MERCHANDISING MANAGEMENT	12	18	20669	20113	*	*	*	14	50	20002	19811	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	2	12	31992	22767	*	*	*	4	56	24621	22995	*	*	*
LETTERS (incl English, Li	4	46	18197	21037	*	*	*	12	192	19841	22190	*	*	*
VISUAL & PERFORMING ARTS	4	48	21450	20875	*	*	*	9	114	19677	21138	*	*	*
HUMANITIES - OTHER	+	24	+	24005				1	77	25000	22941	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	20	22500	20980	*	*	*	1	48	22500	19851	*	*	*
HISTORY	+	16	+	23173				3	102	18333	22838	*	*	*
POLITICAL SCIENCE/GOVT	+	36	+	22854				6	157	22883	23042	*	*	*
PSYCHOLOGY	5	70	20368	19783	*	*	*	13	224	20242	20180	*	*	*
SOCIOLOGY	16	35	23455	22722	*	*	*	20	85	22116	21015	27000	22992	17616
SOCIAL SCIENCES-OTHER	13	69	22497	21813	*	*	*	25	201	20365	21623	27396	19600	15000
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	37	+	31775				+	117	+	31826			
AGRICULTURAL	+	6	+	30100				2	42	30237	31464	*	*	*
ARCHITECTURAL	4	7	30510	29220	*	*	*	36	63	28493	29211	30000	28500	26000
BIOENGINEERING & BIOMEDIC	1	3	28000	33167	*	*	*	1	11	28000	30769	*	*	*
CHEMICAL	12	272	39223	39155	*	*	*	155	1213	39405	39203	42000	40000	37000
CIVIL	37	216	27582	28778	31140	28800	22992	135	792	28344	29376	32016	28500	24000
COMPUTER	20	98	32096	32210	34992	33744	28080	31	291	31662	32848	34992	33600	25992
ELECTRICAL/ELECTRONIC	52	412	33075	33000	36492	34200	27000	171	1524	32844	33754	36900	33600	28000

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/12/92 THROUGH 8/14/92

CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$30148				+	15	+	$31111			
INDUSTRIAL	18	185	$27773	31573	*	*	*	46	602	$29352	32348	$35000	$28600	$24996
MECHANICAL	81	432	33603	34204	$39000	$34680	$28500	233	1757	33578	34462	39996	34000	28000
METALLURGICAL	1	13	33600	33310	*	*	*	11	60	32900	33502	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	27650				17	31	31986	31177	*	*	*
NUCLEAR	+	5	+	30564				6	45	34030	34447	*	*	*
PETROLEUM	7	14	41871	40386	*	*	*	21	65	42042	40679	44000	42500	40000
TEXTILE	+	+	+	+				+	8	+	32350			
ENGINEERING TECHNOLOGY	1	61	34000	32040	*	*	*	23	304	28795	31051	34000	28000	25000
INDUSTRIAL TECHNOLOGY	1	5	25000	28300	*	*	*	1	19	25000	26986	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	3	16	21000	21732	*	*	*	12	86	21083	23414	*	*	*
ANIMAL SCIENCES	2	8	17004	21521	*	*	*	9	30	20234	20189	*	*	*
PLANT SCIENCES	1	3	19848	19949	*	*	*	1	9	19848	22150	*	*	*
NATURAL RESOURCES	+	2	+	16280				+	17	+	21786			
OTHER AGRICULTURAL SCIENC	+	12	+	20876				12	59	24508	22388	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	82	307	29598	29233	34200	30000	24000	145	918	30180	30523	36000	30996	24000
COMPUTER PROGRAMMING	+	3	+	32000				2	52	29750	30885	*	*	*
INFORMATION SCIENCES & SY	5	15	25960	27278	*	*	*	6	94	27400	28990	*	*	*
SYSTEMS ANALYSIS	+	1	+	26000				2	14	28000	29913	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	2	25	13960	27921	*	*	*	3	90	19307	30555	*	*	*
HEALTH SCIENCES	3	14	16880	19834	*	*	*	8	44	17309	23559	*	*	*
NURSING	+	107	+	29879				+	336	+	31732			
PHARMACY	10	69	47396	41979	*	*	*	10	141	47396	41567	*	*	*
SCIENCES														
ACTUARIAL	+	2	+	29200				+	22	+	31830			
ARCHITECTURAL & ENVIRONME	7	15	19463	21041	*	*	*	12	44	19426	23570	*	*	*
BIOLOGICAL	1	27	24000	20920	*	*	*	2	71	23500	21851	*	*	*
CHEMISTRY	+	11	+	25510				3	78	29500	27557	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				6	16	30294	25704	*	*	*
MATHEMATICS	9	42	29842	26141	*	*	*	19	195	26915	28434	*	*	*
PHYSICS	1	3	30000	32833	*	*	*	7	18	31006	29019	*	*	*
OTHER PHYSICAL & EARTH SC	+	6	+	24140				+	10	+	23384			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	30	+	30859			
TOTALS	596	5250						1983	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	30	419	$26353	$27911	$32400	$26750	$21000	182	2585	$25391	$27762	$30000	$26000	$20400
ACCOUNTING (PRIVATE)	18	239	21995	24491	*	*	*	75	786	23714	25588	29436	24000	18000
COMMERCIAL BANKING (CNSMR	6	67	20333	23150	*	*	*	27	197	20719	22255	24500	21000	18000
COMMERCIAL BANKING (LENDG	3	32	18918	23149	*	*	*	9	180	18173	24712	*	*	*
INVESTMT BANKING (CORP FN	1	15	35000	25647	*	*	*	7	67	28005	28605	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	4	+	31375			
INVESTMT BANKG (REAL EST)	1	1	23500	23500	*	*	*	4	13	22875	27977	*	*	*
INVESTMT BANKG (SALES & T	+	8	+	21000				2	39	25200	25552	*	*	*
FINANCIAL/TREASURY ANALYS	4	107	29994	25834	*	*	*	19	417	25063	27695	*	*	*
PORTFOLIO MGMT/BROKERAGE	5	24	23789	22710	*	*	*	6	88	22824	23398	*	*	*
UNDERWRITING	2	33	25500	23292	*	*	*	9	130	22867	24297	*	*	*
INSURANCE - CLAIMS	2	41	24996	23279	*	*	*	6	117	24335	23154	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	6	27	18083	18094	*	*	*	8	57	17500	18810	*	*	*
MEDIA PLANNING	4	16	24996	20780	*	*	*	4	31	24996	21009	*	*	*
REPORTING	+	16	+	16782				2	43	19156	16745	*	*	*
PRODUCTION	2	18	18000	20094	*	*	*	6	63	17250	20819	*	*	*
PUBLIC RELATIONS	2	37	18000	21800	*	*	*	9	93	20189	20880	*	*	*
WRITING / EDITING	1	11	17000	17455	*	*	*	3	56	18333	23090	*	*	*
MARKETING														
ADVERTISING	3	21	23867	19393	*	*	*	7	66	19800	20422	*	*	*
BRAND/PRODUCT MANAGEMENT	1	31	24000	25549	*	*	*	7	119	29714	25662	*	*	*
BUYER/MERCHANDISING	3	68	24331	22755	*	*	*	4	273	22998	23578	*	*	*
DISTRIBUTION	1	14	15000	21231	*	*	*	8	72	22525	24364	*	*	*
MARKET RESEARCH	2	33	30000	25015	*	*	*	11	117	26093	24561	*	*	*
PURCHASING	+	18	+	27228				1	38	30000	26364	*	*	*
SALES	31	329	26213	24490	31400	27996	18000	120	1200	25264	24841	33000	25200	16000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	20	+	21448				5	67	18660	22054	*	*	*
FINANC,TAXA, MONETARY POL	4	51	21513	24022	*	*	*	10	111	22685	24193	*	*	*
ECONOMIC PROGRAMS	+	3	+	17969				+	12	+	22026			
LAW ENFORCEMENT	1	25	22000	22937	*	*	*	1	56	22000	23194	*	*	*
MILITARY	2	45	29243	26445	*	*	*	11	104	25326	24634	*	*	*
NATIONAL SECURITY	+	2	+	23384				1	5	28000	27874	*	*	*
URBAN / REGIONAL PLANNING	+	11	+	25275				+	21	+	25314			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	31800			
DESIGN / CONSTRUCT	39	178	27993	29981	32796	29100	22000	166	803	29621	31374	36000	29050	24036
ENVIRONMENTAL/SANITATION	5	37	26923	29901	*	*	*	23	161	29462	31200	34800	28000	24996
MANUFACTURING/INDUSTRIAL	53	261	33616	34379	36000	33996	30000	101	952	33128	34529	39996	33996	26000
SYSTEMS / PROGRAMMING	2	68	24000	31547	*	*	*	14	243	29330	32385	*	*	*
POWER SYSTEMS	5	45	31219	33662	*	*	*	14	190	31403	34043	*	*	*
SOFTWARE DESIGN & DEVELOP	33	82	33125	32971	36492	34200	29000	63	257	32475	33536	36492	34000	25000
HARDWARE DESIGN & DEVELOP	9	26	33431	34917	*	*	*	15	139	31353	34108	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	4	67	$35125	$36220	*	*	*	15	238	$34988	$35434	*	*	*
TESTING	+	14	+	29565				13	106	28642	31149	*	*	*
PROCESS ENGINEERING	10	176	37930	38965	*	*	*	114	832	39498	39071	$42400	$40000	$35000
PROJECT ENGINEERING	45	169	35256	34293	$42200	$35364	$28000	195	932	34926	34319	41000	35000	27560
OTHER ENGINEERING	26	559	32230	32767	35160	33400	28500	167	1876	32121	33361	37800	32000	27500
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	9	+	21422				3	29	21627	23148	*	*	*
INDUSTRIAL HYGIENE	+	2	+	22250				1	3	13832	19444	*	*	*
MEDICAL TECHNOLOGY	+	8	+	24317				1	27	20000	24586	*	*	*
NURSES / PERSONAL CARE	+	107	+	29761				+	344	+	31538			
OCCUPATIONAL THERAPY	+	9	+	29778				+	43	+	29845			
PHARMACIST	10	66	47396	42448	*	*	*	10	136	47396	41691	*	*	*
PHYSICAL THERAPY	2	11	17924	26304	*	*	*	3	23	21949	27819	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	9	30	15483	19932	*	*	*	20	118	17589	23130	22000	16822	13187
SOCIAL SERVICES														
ADMINISTRATION	1	18	22500	18887	*	*	*	5	73	17788	19542	*	*	*
COUNSELING	1	29	17616	17404	*	*	*	7	90	16659	17791	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	13500				1	23	24000	20926	*	*	*
SOCIAL WORK	5	36	18084	18389	*	*	*	11	95	17606	18025	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	52	214	28413	28568	33000	27996	24000	85	624	28763	29330	33996	28200	24000
INFORMATION SYSTEMS	18	72	30393	28959	*	*	*	29	281	29961	29169	36500	31200	21906
SYSTEMS ANALYSIS & DESIGN	12	95	30420	28875	*	*	*	27	348	30486	30932	36000	31000	25992
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	2	13	33600	27530	*	*	*	3	52	28400	30265	*	*	*
AGRICULTURE/NAT'L RESOURC	2	19	16500	20300	*	*	*	10	90	20550	21286	*	*	*
ARCHITECTURE	4	6	17800	20367	*	*	*	12	29	21923	23392	*	*	*
CONSULTING	3	110	30664	30006	*	*	*	19	606	30485	30168	*	*	*
HUMAN RESRCS /INDUS RELS	4	47	25000	25884	*	*	*	14	121	22493	24891	*	*	*
MANAGEMENT TRAINEE	89	460	23108	22492	27492	23004	18000	196	1569	22356	22928	27492	22992	17000
MATH/STATISTICIANS	+	4	+	28250				1	29	19000	25373	*	*	*
PARALEGAL	+	10	+	20750				1	34	18000	20693	*	*	*
RESEARCHERS NON-TECHNICAL	+	9	+	26472				+	27	+	25181			
RESEARCHERS - TECHNICAL	1	14	24000	25200	*	*	*	2	42	24500	26574	*	*	*
TEACHING	15	387	22481	21053	*	*	*	58	838	20716	21093	28000	20798	15384
TOTALS	596	5250						1983	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	20	70	$29638	$32097	$33000	$30996	$24996	50	238	$28807	$31259	$33000	$29248	$23500
MBA--NON-TECH	51	190	32483	35156	40000	33000	24000	111	483	31341	35734	40000	30000	24000
MBA--TECH	3	37	43600	43821	*	*	*	23	120	37187	41313	44000	37500	31000
MS-BUSINESS	+	2	+	20000				+	12	+	37733			
ECONOMICS & FINANCE (BANK	+	5	+	32380				2	59	27750	36677	*	*	*
HUMAN RESOURCES (INCL LAB	+	3	+	32833				6	19	23350	31597	*	*	*
MANAGEMENT INFORMATION SY	+	5	+	33400				1	16	29500	34780	*	*	*
MARKETING/MKTNG MGT (RESE	+	2	+	37500				1	24	27000	39508	*	*	*
COMMUNICATIONS														
ADVERTISING	+	2	+	37500				+	2	+	37500			
COMMUNICATIONS	1	3	18000	21000	*	*	*	1	6	18000	23167	*	*	*
JOURNALISM	+	3	+	21852				+	7	+	22699			
EDUCATION														
EDUCATION ADMINISTRATION	+	12	+	33697				+	24	+	31729			
ELEMENTARY EDUCATION	+	7	+	30780				+	29	+	27400			
PHYSICAL EDUCATION	+	2	+	28250				+	4	+	29052			
READING EDUCATION	+	+	+	+				+	2	+	28100			
SPECIAL EDUCATION	+	17	+	25219				+	27	+	25007			
HUMANITIES														
HUMANITIES - OTHER	+	21	+	23910				2	33	25150	24553	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	9	+	23940				+	23	+	24593			
SOCIAL SCIENCES - OTHER	1	17	18000	30762	*	*	*	1	26	18000	28095	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	24	+	41050				+	45	+	39765			
AGRICULTURAL	2	3	27600	30067	*	*	*	2	10	27600	35618	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	4	20	42696	40372	*	*	*	4	62	42696	40611	*	*	*
CIVIL	9	65	31572	34115	*	*	*	14	150	31832	34303	*	*	*
COMPUTER	+	22	+	40975				+	65	+	40207			
ELECTRICAL/ELECTRONIC	15	144	39571	41794	*	*	*	27	362	40182	41024	44000	40800	33500
INDUSTRIAL	+	18	+	37494				1	63	36400	38692	*	*	*
MECHANICAL	3	98	32148	39864	*	*	*	12	267	36048	39298	*	*	*
METALLURGICAL	+	12	+	38903				+	24	+	38165			

continued

RMCPA REGIONAL Report No. 6 SEPTEMBER 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	10	+	$39839				+	21	+	38607			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	8	+	32500				+	14	+	28233			
HEALTH SCIENCES	+	11	+	25703				5	24	$27256	25713	*	*	*
NURSING	+	17	+	34453				+	17	+	34453			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	34000				+	3	+	28001			
ARCHITECTURAL & ENVIRONME	+	3	+	25867				+	5	+	27852			
BIOLOGICAL	+	8	+	26405				+	13	+	25126			
CHEMISTRY	+	10	+	36558				+	20	+	35104			
COMPUTER SCIENCE														
COMPUTER SCIENCE	7	57	$32286	36486	*	*	*	8	201	32188	39120	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	2	+	35000				14	21	38143	36333	*	*	*
MATHEMATICS (INCL ACTUARI	1	6	32500	35547	*	*	*	1	18	32500	33636	*	*	*
PHYSICS	+	+	+	+				1	4	36000	31626	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	117	946						287	2573					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	39	123	$39714	$41462	$50000	$38000	$30000	45	302	$38441	$44911	$46900	$37500	$30000
MBA--TECH	+	31	+	48845				6	98	35433	48884	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	17	171	40829	45755	*	*	*	24	462	39400	49287	45000	40000	32000
MBA--TECH	+	62	+	51176				1	247	45000	55249	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	45	126	43531	47717	59000	40000	31000	72	419	41512	50972	55000	40000	30000
MBA--TECH	2	78	46250	57097	*	*	*	15	266	46883	56298	*	*	*
TOTALS	103	591						163	1794					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	1	+	$69996				+	2	+	$57498			
COMPUTER & INFOR SCIENCES	+	9	+	62311				+	14	+	61555			
ECONOMICS	+	2	+	57500				+	3	+	53667			
EDUCATION														
EDUCATION ADMINISTRATION	+	23	+	47539				+	31	+	46884			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	4	+	31000				+	5	+	31920			
FOREIGN LANGUAGES	+	+	+	+				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	11	+	39493				+	12	+	38452			
SOCIOLOGY	+	1	+	50000				+	1	+	50000			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	4	+	47700				+	12	+	51486			
CHEMICAL	4	32	$52494	55355	*	*	*	9	74	$50487	54451	*	*	*
CIVIL	+	5	+	49800				+	8	+	46501			
COMPUTER	+	3	+	46733				+	8	+	55325			
ELECTRICAL/ELECTRONIC	+	46	+	56697				3	95	49164	56826	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	14	+	52877				+	32	+	51880			
METALLURGICAL	1	46	47500	55829	*	*	*	2	71	51250	53577	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	3	+	38583			
BIOLOGICAL	+	3	+	38667				+	4	+	42000			
CHEMISTRY	+	26	+	50405				1	80	30000	50719	*	*	*
GEOLOGICAL (INCL GEOPHYS)	2	4	35750	38302	*	*	*	5	13	50000	47827	*	*	*
MATHEMATICS	+	10	+	38981				3	13	47533	40954	*	*	*
PHYSICS	+	1	+	39804				+	10	+	40940			
POLYMER	+	+	+	+				+	2	+	52200			
TOTALS	7	245						23	498					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	25457 154 32796/20800	27866 2		20818 11	26250 2	23500 2	28700 3	24833 6	40000 1
BUSINESS ADMIN (INCL MGMT	26000 4	18000 1		17213 8	20000 3	23000 1		29340 2	18000 1
ECONOM & FINANCE (BANKING	28500 1	16320 1		21016 19	30178 3	18500 1	28550 2	26700 4	
HUMAN RSRCS (incl LABOR R				18000 1					
MANAGEMENT INFO SYSTEMS				22000 1					
MARKETING/MARK MGMT (RESR	30000 1	20000 1		19989 4	13208 1	20400 2	25600 5	17750 2	
COMMUNICATIONS		16500 2		15600 1		13953 4	20000 1		
JOURNALISM		15000 1		21000 1		17300 1			
POLITICAL SCIENCE/GOVT					30000 1				
SOCIOLOGY					35000 1				
ARCHITECTURAL			28391 11			32000 1		29580 3	28700 3
CHEMICAL								38140 10	37794 5
CIVIL								29502 20 34800/27000	28094 25 32016/24000
COMPUTER							34466 2		
ELECTRICAL/ELECTRONIC	33828 6					31664 3	33104 11	32377 19	30375 4
INDUSTRIAL								29875 4	27312 1
MECHANICAL						33500 1		33832 19	31749 10
MINING (INCL GEOLOGICAL)								24750 4	30000 1
NUCLEAR									40200 1
ENGINEERING TECHNOLOGY								33475 2	31187 3
AGRIBUSINESS				20833 3					
COMPUTER SCIENCE	30497 10					30500 2	29688 24 37200/25000	28260 5	24500 2
COMPUTER PROGRAMMING							28000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992. RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
INFORMATION SCIENCES & SY						18000 1	31200 3		
ARCHITECTURAL & ENVIRONME			19009 8					32040 1	
CHEMISTRY									25000 1
GEOLOGY & GEOLOGICAL SCI									26782 2
MATHEMATICS							25000 3		
PHYSICS								28000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	20400 1	21000 1		19846 4	21600 2	24022 9			
BUSINESS ADMIN (INCL MGMT	19375 4	22500 1	16867 3	27620 9	18000 1	21304 28 27492/15000			28000 1
ECONOM & FINANCE (BANKING	25797 6			23334 12		22938 23 37000/18000			
HOTEL/RESTAURANT MGMT.		24333 3	16500 2	13000 1					
MANAGEMENT INFO SYSTEMS	30000 1					25000 2			
MARKETING/MARK MGMT (RESR	26395 5	21800 2	22800 2	29920 5		22159 46 35000/17500			19333 3
COMMUNICATIONS	17000 1	18000 1		24667 3		20153 17			29000 1
JOURNALISM	30000 1					18000 1			18250 4
HUMAN ECOLOGY (HOME ECONO			22500 1			14000 2			
TEXTILES & CLOTHING						24000 6			
MERCHANDISING MANAGEMENT						20387 13			
LETTERS (incl English, Li				19500 1		20500 1			
VISUAL & PERFORMING ARTS	17000 1								
HUMANITIES - OTHER						25000 1			
HISTORY	15700 1								
POLITICAL SCIENCE/GOVT				20300 1		21000 3			
PSYCHOLOGY						24997 3			
SOCIOLOGY			27000 2			23484 9			
SOCIAL SCIENCES-OTHER						20496 6			
COMPUTER						28000 1			
ELECTRICAL/ELECTRONIC				28000 1					
INDUSTRIAL				25500 2		32000 2			
INDUSTRIAL TECHNOLOGY						25000 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
AGRIBUSINESS				30000 1		23000 1			
OTHER AGRICULTURAL SCIENC		19000 1							
COMPUTER SCIENCE	30000 1			32700 1	30000 1	26000 2			
INFORMATION SCIENCES & SY						27000 1			
PHARMACY						47396 10			
ARCHITECTURAL & ENVIRONME						18000 1			
MATHEMATICS				18500 2					

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	21000 1	24000 1	25167 3	29475 4		24222 13	19904 8	14000 1	18700 1
BUSINESS ADMIN (INCL MGMT	21250 2		20000 3	30000 1	22878 5	23642 2	23817 6	27490 2	21775 4
DISTRIBUTION MANAGEMENT						28000 1			
ECONOM & FINANCE (BANKING	30000 2			19500 1	29000 1	23806 5	21000 2		
HUMAN RSRCS (incl LABOR R						21906 1		20000 1	
MANAGEMENT INFO SYSTEMS						18500 2			
MARKETING/MARK MGMT (RESR			23133 3	20213 3	18000 1				26000 5
COMMUNICATIONS			25000 1		18000 2		22000 2		18000 1
ELEMENTARY EDUCATION					21307 18				
PRE-ELEMENTARY EDUCATION					10233 3				
PHYSICAL EDUCATION					22036 4				
SPECIAL EDUCATION					20400 2				
HUMAN ECOLOGY (HOME ECONO					21935 1			12000 1	
FOREIGN LANGUAGES					20500 1	14000 1			
LETTERS (incl English, Li					21271 7			13187 1	
VISUAL & PERFORMING ARTS					21433 6				
CRIMINAL JUSTICE							22500 1		
HISTORY					19650 2				
POLITICAL SCIENCE/GOVT							24000 1		
PSYCHOLOGY					17925 2		18150 2		14000 1
SOCIOLOGY							19283 5	15750 2	
SOCIAL SCIENCES-OTHER			27396 2			27000 1	17783 3	20360 2	15996 2
AGRICULTURAL						28474 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ARCHITECTURAL		30000 1				28000 1			
CHEMICAL		29000 1				22000 1	26500 1		
CIVIL			27466 20 30624/25500	28632 4		29272 13	26698 23 34000/24500		
COMPUTER						28314 6			
ELECTRICAL/ELECTRONIC		32380 5	26748 3	33612 5		26750 6	29616 2		
INDUSTRIAL						26378 3	19713 1		
MECHANICAL		32512 5		33990 10		27607 11	22000 1		
METALLURGICAL						22000 1			
NUCLEAR				31993 3			34000 2		
AGRIBUSINESS							14400 1		
ANIMAL SCIENCES						32000 1			17004 2
PLANT SCIENCES								19848 1	
OTHER AGRICULTURAL SCIENC					24400 1				
COMPUTER SCIENCE					27197 5	26855 5			
COMPUTER PROGRAMMING		31500 1							
INFORMATION SCIENCES & SY		25800 1							
ALLIED HEALTH								13520 1	22200 2
HEALTH SCIENCES						16000 1		17639 6	
BIOLOGICAL							24000 1		
MATHEMATICS					21125 4	21906 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING			18800 1		23750 2	19000 1		20900 2	24000 1
BUSINESS ADMIN (INCL MGMT	26500 2				22000 1	24000 1	30000 1		
ECONOM & FINANCE (BANKING						26500 2		19200 1	
MARKETING/MARK MGMT (RESR			24000 1		37000 1	30000 3	30000 1	18350 2	32756 7
COMMUNICATIONS	15384 1		18200 1						
ELEMENTARY EDUCATION				11440 1					
PSYCHOLOGY			17500 2	12000 1					30000 1
SOCIOLOGY			14040 1						
SOCIAL SCIENCES-OTHER	12500 1	20000 1	16360 5						31992 2
AGRICULTURAL						32000 1			
ARCHITECTURAL								27827 11	
CHEMICAL					40400 2	36600 5	38400 1	41533 3	39425 37 43700/38000
CIVIL								26313 18	35000 2
COMPUTER					30000 2		33492 2	30492 4	
ELECTRICAL/ELECTRONIC					33110 4	39600 1	35500 1	36000 1	36340 3
INDUSTRIAL					27850 2	32000 1	27000 2	27922 14	32500 1
MECHANICAL					31115 13	35920 5	32748 26 36000/30000	32848 10	36794 10
METALLURGICAL							37200 1	32000 1	37000 1
ENGINEERING TECHNOLOGY					27300 5			27000 2	
AGRIBUSINESS						20517 6			
ANIMAL SCIENCES						17720 5			27500 1
OTHER AGRICULTURAL SCIENC						25070 10			
COMPUTER SCIENCE			24000 1		30621 4			25000 1	34080 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BIOLOGICAL		23000 1							
CHEMISTRY									31750 2
MATHEMATICS					33996 2				

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	25000 1	18000 2	24000 3						28120 10
BUSINESS ADMIN (INCL MGMT	17873 2	25000 1	23514 2						
DISTRIBUTION MANAGEMENT		25000 1							
ECONOM & FINANCE (BANKING	29500 2	30996 2						28000 1	28050 4
HUMAN RSRCS (incl LABOR R		20000 1							
MANAGEMENT INFO SYSTEMS	27000 1	33000 1							32496 4
MARKETING/MARK MGMT (RESR		23000 2	25399 7	27500 2	27250 2			25000 1	28000 1
COMMUNICATIONS				18997 3					
JOURNALISM	30000 1								
MERCHANDISING MANAGEMENT					15000 1				
FOREIGN LANGUAGES		31992 2							
LETTERS (incl English, Li	18000 2								
ARCHITECTURAL		27000 3							
BIOENGINEERING & BIOMEDIC		28000 1							
CHEMICAL	42000 1		38167 3	39600 1	24600 1	40500 2			40760 60 48000/39000
CIVIL						31173 3			38225 4
COMPUTER	31832 5	34065 9							
ELECTRICAL/ELECTRONIC	33468 23 38400/31200	32329 36 36000/27000	32333 3	38000 1	34500 2	35667 3		38500 1	36780 13
INDUSTRIAL	35000 1	32667 3				32500 1			36600 1
MECHANICAL	31920 10	30199 15	34000 2		32558 12	32000 1	36300 2	40080 1	38821 43 44000/35000
METALLURGICAL					33200 6	34500 1			
MINING (INCL GEOLOGICAL)						34706 11			33000 1
PETROLEUM									42042 21 46000/40000

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ENGINEERING TECHNOLOGY	23667 3		34000 1		25000 1				39600 1
COMPUTER SCIENCE	30045 61 39500/24000	34743 7	33000 2						35114 7
SYSTEMS ANALYSIS	24000 1								
GEOLOGY & GEOLOGICAL SCI						29200 1			33000 3
MATHEMATICS	25000 1	33600 2		31992 2					
PHYSICS	32400 1	30000 1							31400 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							23529 7
BUSINESS ADMIN (INCL MGMT			29280 1			27500 2	21585 6
ECONOM & FINANCE (BANKING						26000 1	18000 1
MARKETING/MARK MGMT (RESR			24000 1				23667 3
COMMUNICATIONS							23522 9
VISUAL & PERFORMING ARTS					16000 1	15500 1	
PSYCHOLOGY							25000 1
ARCHITECTURAL						28500 1	33000 1
CHEMICAL					40000 1	39902 14	38082 6
CIVIL				30000 1			27750 2
ELECTRICAL/ELECTRONIC			23000 1			34665 4	31578 9
INDUSTRIAL					25500 1	34700 4	29000 2
MECHANICAL	29560 2	30400 2	29500 1			35306 7	30600 14
ENGINEERING TECHNOLOGY			28000 1	26000 2		30000 1	31680 1
COMPUTER SCIENCE							33000 3
SYSTEMS ANALYSIS							32000 1
HEALTH SCIENCES							16640 1
ARCHITECTURAL & ENVIRONME					15500 2		
MATHEMATICS							34400 2
PHYSICS			30000 1				32620 2

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25514 170 34000/20500	19757 8		20056 46 32000/14000	25567 11	18401 11	26473 11	24999 14	29000 2
BACHELOR - TECHNICAL	31746 16		24441 19	20833 3		29937 8	30504 44 37200/24000	31874 88 41400/27000	29915 58 41000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	23541 21 34992/17000	22263 8	20570 10	24566 36 40000/19385	20400 3	21912 170 37000/16000			20889 9
BACHELOR - TECHNICAL	30000 1	19000 1		25529 7	30000 1	37419 19			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	24700 5	24000 1	23724 12	25338 9	20648 55 34000/15800	23427 26 28000/20220	20690 30 34000/18000	18639 10	21414 14
BACHELOR - TECHNICAL		31483 14	27372 23 30624/25500	32658 22 40000/29640	24488 10	27419 51 35184/22067	26497 32 34000/24000	17400 8	19602 4

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	20221 4	20000 1	17440 11	11720 2	26625 4	26571 7	30000 2	19540 5	31571 11
BACHELOR - TECHNICAL		23000 1	24000 1		31189 34 46800/27500	27312 34 39600/18600	32834 33 38400/28000	29119 65 42000/24000	37936 58 43700/34000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	23638 9	25915 12	24735 12	22398 5	23167 3			26500 2	29020 19
BACHELOR - TECHNICAL	30937 107 42000/24000	32088 77 37200/26000	34500 11	35396 4	32205 22 36000/30000	34412 23 40500/31450	36300 2	39290 2	39447 155 48000/35364

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL			26640 2		16000 1	24125 4	
BACHELOR - TECHNICAL	29560 2	30400 2	27625 4	27333 3	24125 4	36830 31 42000/32760	

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	29826 23 38000/28000	30000 1		34833 3		24000 1	34600 5	31000 2	
MBA--TECH	31000 1						39200 2	41000 2	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	32932 7	45000 1	23500 1	29000 5	52000 1	26000 9			
MBA--TECH	37500 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	32500 2	31000 2	37500 2	19500 1		26821 4	28500 3	25200 2	33780 5
MBA--TECH		38200 3				29350 2	30000 1		46000 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	25000 1		24000 1			31000 1	41040 2	31000 1	38422 9
MBA--TECH					38000 3		40000 2		

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	29167 3	34333 3	40000 1	34700 2					30000 1
MBA--TECH		42900 2							27300 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH					32000 2		25750 4
MBA--TECH	33000 1						37000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25393 172 32796/20400	24046 67 40000/18700	19500 2	20999 2			27500 2	20400 1	24125 4
BUSINESS ADMIN (INCL MGMT	23333 3	19900 2	18225 4	13500 1	21250 2		18250 2		21500 2
ECONOM & FINANCE (BANKING	27125 4	24173 3	21367 15	21150 2	29634 4				29288 7
HUMAN RSRCS (incl LABOR R			18000 1						
MARKETING/MARK MGMT (RESR	30000 1	18380 3	23250 2	14581 2					24996 2
COMMUNICATIONS				15600 1					24500 2
JOURNALISM				21000 1					
VISUAL & PERFORMING ARTS									17000 1
HISTORY									15700 1
POLITICAL SCIENCE/GOVT								30000 1	
SOCIOLOGY					35000 1				
AGRIBUSINESS			20833 3						
COMPUTER SCIENCE	22500 2								

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 -/ 10th: 18330

PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING		14500 1							
BUSINESS ADMIN (INCL MGMT	12960 1		24500 2					28000 1	
ECONOM & FINANCE (BANKING	21000 2	25167 3	24004 3		30996 2			26000 1	
MANAGEMENT INFO SYSTEMS									20000 1
MARKETING/MARK MGMT (RESR	25992 2	25000 1						20000 1	
COMMUNICATIONS			25000 1		18996 2	13312 1	16875 4	17950 6	17000 1
JOURNALISM	30000 1			16500 2		25000 1			18000 1
HUMAN ECOLOGY (HOME ECONO				12000 1					
LETTERS (incl English, Li		19500 1					18000 2		
VISUAL & PERFORMING ARTS				15750 2					
POLITICAL SCIENCE/GOVT		20300 1							
INDUSTRIAL		25500 2							
MECHANICAL				32500 1					
ARCHITECTURAL & ENVIRONME				15500 2					

AVERAGE SALARY OFFERS   SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330   PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							24000 1		23638 4
BUSINESS ADMIN (INCL MGMT	18000 1	28500 2		17450 2	26028 1	30000 1	24257 19		20300 1
ECONOM & FINANCE (BANKING			22997 3	23900 2	30000 2		25300 11	21000 1	22400 5
MARKETING/MARK MGMT (RESR	24200 3	28750 2		30000 1	23714 7		25984 49 40000/16000		
COMMUNICATIONS	18000 1	29000 1					24221 14		
JOURNALISM	15000 2						23650 2		
HUMAN ECOLOGY (HOME ECONO							16000 1		
TEXTILES & CLOTHING							24000 2		
MERCHANDISING MANAGEMENT			23000 1	15000 1			16000 2		
FOREIGN LANGUAGES								14000 1	
POLITICAL SCIENCE/GOVT							21000 1		
PSYCHOLOGY							30000 1	16300 1	
SOCIAL SCIENCES-OTHER							31992 2	21000 2	
CIVIL							30000 2		
ELECTRICAL/ELECTRONIC							32500 3		
INDUSTRIAL		39300 1			35000 1		32500 1		
MECHANICAL							25833 3		
AGRIBUSINESS							30000 1		
ANIMAL SCIENCES				27500 1			15000 2		
OTHER AGRICULTURAL SCIENC		25200 1		25000 1			19500 2		
COMPUTER SCIENCE							31400 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			26000 1						16000 1
BUSINESS ADMIN (INCL MGMT			25650 4						22561 4
DISTRIBUTION MANAGEMENT				28000 1					25000 1
COMMUNICATIONS			24000 1						
FOREIGN LANGUAGES									31992 2
POLITICAL SCIENCE/GOVT			24000 1						
PSYCHOLOGY			20000 1						
SOCIOLOGY		22000 1							
ARCHITECTURAL							28480 25 32000/26000		
BIOENGINEERING & BIOMEDIC									28000 1
CHEMICAL							39550 4	32750 4	39811 14
CIVIL							27218 75 39000/23000	29071 6	35520 1
COMPUTER									34567 7
ELECTRICAL/ELECTRONIC			23500 1				32525 12	32000 1	32913 9
INDUSTRIAL							31067 3		28863 10
MECHANICAL			29243 2				33802 35 40080/29500	26248 4	33883 47 40000/30600
MINING (INCL GEOLOGICAL)								24750 4	
NUCLEAR								34050 4	
ENGINEERING TECHNOLOGY							27981 8		27625 4
ARCHITECTURAL & ENVIRONME							25020 2		
MATHEMATICS							35100 1		
PHYSICS							30000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								22000 1	
ECONOM & FINANCE (BANKING									29100 1
MARKETING/MARK MGMT (RESR		28000 1							
AGRICULTURAL									30237 2
ARCHITECTURAL					30000 1			33000 1	27948 5
CHEMICAL					38807 3		40315 98 48000/38500	37464 12	36837 18
CIVIL		32844 1				24120 2		29703 22 38400/25000	30071 22 40000/28200
COMPUTER	29153 3		31033 9	30693 3				37100 2	
ELECTRICAL/ELECTRONIC	31740 4	32350 8	34364 24 37200/33700	33528 8	33750 2	34150 2	37500 1	34224 29 40944/29500	32372 60 39000/28000
INDUSTRIAL	29000 1						32500 1	31648 4	32125 4
MECHANICAL	34000 1	30000 4			33957 7	29467 6	34643 7	35405 78 44000/30000	31482 36 37800/28000
METALLURGICAL					37200 1		33200 3	32020 5	32500 2
MINING (INCL GEOLOGICAL)							33757 3	34277 9	35000 1
NUCLEAR								33990 1	33990 1
PETROLEUM								42042 21 46000/40000	
ENGINEERING TECHNOLOGY			27500 1	20000 1		26000 1		32432 5	30760 3
INDUSTRIAL TECHNOLOGY								25000 1	
COMPUTER SCIENCE	25167 3		31764 28 39500/24000	30000 3	36000 1	28000 1			31995 3
SYSTEMS ANALYSIS	24000 1								
CHEMISTRY						25000 1	38500 1		
GEOLOGY & GEOLOGICAL SCI								32333 3	28600 2
MATHEMATICS	33700 1		25000 1						32994 4
PHYSICS								28000 1	31547 3

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT	21627 3	13832 1	20000 1						32100 1
MARKETING/MARK MGMT (RESR									20000 2
COMMUNICATIONS									18000 1
HUMAN ECOLOGY (HOME ECONO									17250 2
LETTERS (incl English, Li									13187 1
PSYCHOLOGY									12000 1
SOCIAL SCIENCES-OTHER									15996 2
ANIMAL SCIENCES									17004 2
PLANT SCIENCES							19848 1		
ALLIED HEALTH							30000 1		13520 1
HEALTH SCIENCES							16000 1		17496 7
PHARMACY						47396 10			

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING						30000 1	27500 1		18000 1
BUSINESS ADMIN (INCL MGMT		20000 1				27600 1	30180 2		
ECONOM & FINANCE (BANKING					31800 1		28000 1		
MANAGEMENT INFO SYSTEMS					28500 2	24750 4	32496 4		
MARKETING/MARK MGMT (RESR			24000 1						
CRIMINAL JUSTICE	22500 1								
PSYCHOLOGY		16333 3							
SOCIOLOGY	14040 1	15308 2		18825 4					
SOCIAL SCIENCES-OTHER	17467 3	17000 1		17328 6					
COMPUTER					28019 2		28500 1		
ELECTRICAL/ELECTRONIC					26797 5	27000 1			
AGRIBUSINESS					24500 1				18833 6
ANIMAL SCIENCES									25750 2
COMPUTER SCIENCE					29037 67 35500/24000	32974 17	30399 17		
COMPUTER PROGRAMMING					29750 2				
INFORMATION SCIENCES & SY					30800 2	25700 4			
SYSTEMS ANALYSIS							32000 1		
ALLIED HEALTH				14400 1					
BIOLOGICAL									23000 1
MATHEMATICS					25000 3	21906 1		28400 3	

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		30000 1		22188 8					
BUSINESS ADMIN (INCL MGMT			23683 6	21178 35 27492/16800		18000 1			26852 3
ECONOM & FINANCE (BANKING		29000 1		20295 22 28000/14400					29000 1
HOTEL/RESTAURANT MGMT.			17000 1	20400 5					
HUMAN RSRCS (incl LABOR R			20953 2	20000 1					
MANAGEMENT INFO SYSTEMS				23000 1					
MARKETING/MARK MGMT (RESR			21250 2	22332 43 37000/18000					
COMMUNICATIONS			15000 1	18392 12					16692 2
ELEMENTARY EDUCATION									20787 19
PRE-ELEMENTARY EDUCATION									10233 3
PHYSICAL EDUCATION									22036 4
SPECIAL EDUCATION									20400 2
HUMAN ECOLOGY (HOME ECONO									21935 1
TEXTILES & CLOTHING				24000 4					
MERCHANDISING MANAGEMENT				21003 10					
FOREIGN LANGUAGES									20500 1
LETTERS (incl English, Li				20500 1					21271 7
VISUAL & PERFORMING ARTS									21433 6
HUMANITIES - OTHER				25000 1					
HISTORY									19650 2
POLITICAL SCIENCE/GOVT				21000 2					
PSYCHOLOGY			25000 1	24997 3					17925 2
SOCIOLOGY				24124 11					

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
SOCIAL SCIENCES-OTHER				21974 9					
ARCHITECTURAL	27750 4								
CHEMICAL		40680 2							
CIVIL		29750 4							
COMPUTER				30492 4					
ELECTRICAL/ELECTRONIC		29000 1							
INDUSTRIAL		26605 5		27763 13					
MECHANICAL		35280 1		33500 1					
AGRIBUSINESS				23000 1					
ANIMAL SCIENCES				19550 2					
OTHER AGRICULTURAL SCIENC				25786 7					24400 1
COMPUTER SCIENCE		30996 2							
ARCHITECTURAL & ENVIRONME	19009 8								
BIOLOGICAL								24000 1	
CHEMISTRY								25000 1	
GEOLOGY & GEOLOGICAL SCI		27564 1							
MATHEMATICS					19000 1				21125 4
PHYSICS		33000 1	31400 1						

AVERAGE SALARY OFFERS SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25423 180 32796/20400	23714 75 40000/18000	20704 24 29000/18000	18173 9	28005 7		22875 4	25200 2	25063 19
BACHELOR - TECHNICAL	22500 2		20833 3						

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	22824 6	22114 7	24335 6	15300 5	24996 4	19156 2	17250 6	20189 9	18333 3
BACHELOR - TECHNICAL		25500 2		21167 3					

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19800 7	28700 5	22998 4	21283 6	25203 10	30000 1	25084 105 40000/17300	18660 5	22685 10
BACHELOR - TECHNICAL		32250 2		26250 2	35000 1		26527 15		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		22000 1	24575 8	28000 1					24404 8
BACHELOR - TECHNICAL			27329 3				29621 166 41200/24036	29462 23 40200/24996	33878 93 42000/28000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL		28000 1						22000 1	
BACHELOR - TECHNICAL	29330 14	31665 13	32475 63 39500/25000	31353 15	34988 15	28642 13	39498 114 48000/35000	34992 194 46000/28000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	21627 3	13832 1	20000 1						
BACHELOR - TECHNICAL						47396 10	21949 3		

AVERAGE SALARY OFFERS   SEPTEMBER 1992 RMCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	17788 5	16659 7	24000 1	17927 10	29600 3	26100 6	30731 8		18000 1
BACHELOR - TECHNICAL				14400 1	28733 82 37000/24000	30968 23 36900/25800	30383 19	28400 3	20833 9

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29500 2	21808 13	21565 168 37000/16500		18000 1			20616 53 34000/15384
BACHELOR - TECHNICAL	21923 12	30601 17	31400 1	27107 28 34992/23000	19000 1			24500 2	21780 5

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1992

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Averett College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
East Carolina University
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida Institute of Technology
Florida State University
University of Florida
Georgia College
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
University of Louisville - Engineering
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
University of Montevallo
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Institute of Paper & Science
Presbyterian College
Queens College
Randolph-Macon Woman's College
Ringling School of Art & Design
Rollins College
St. Augustine's College
Samford university
University of South Alabama
University of South Carolina
University of South Carolina - Coastal
University of South Carolina - Spartanburg
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech & State University
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 13, 1992, through February 13, 1992) and cumulatively (September 1, 1991, and February 13, 1992).

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SCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	21	275	$23524	$27050	$28000	$23000	$18872	64	1070	$24852	$27379	$29000	$25750	$18852
BUSINESS ADMIN (INCL MGMT	22	109	20842	23222	23750	21012	16500	39	256	21202	23343	26000	21023	16000
DISTRIBUTION MANAGEMENT	+	5	+	22400				+	7	+	23571			
ECONOM & FINANCE (BANKING	7	63	23158	26236	*	*	*	21	224	22848	25224	26400	22000	18000
HOTEL/RESTAURANT MGMT.	+	2	+	21198				4	16	17860	19621	*	*	*
HUMAN RSRCS (incl LABOR R	1	4	30000	27000	*	*	*	9	13	22642	23098	*	*	*
MANAGEMENT INFO SYSTEMS	+	19	+	29125				8	80	26250	28394	*	*	*
MARKETING/MARK MGMT (RESR	14	98	22357	23221	*	*	*	55	274	21790	23655	26000	21500	18000
REAL ESTATE	+	+	+	+				1	1	26000	26000	*	*	*
COMMUNICATIONS														
ADVERTISING	+	3	+	19667				7	24	18318	20807	*	*	*
COMMUNICATIONS	+	20	+	21798				3	92	18333	21722	*	*	*
JOURNALISM	2	7	15250	17143	*	*	*	3	44	17500	18331	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				2	2	18250	18250	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	5	22	19109	21778	*	*	*	32	86	19523	20173	23500	20000	16000
PRE-ELEMENTARY EDUCATION	1	1	36760	36760	*	*	*	1	1	36760	36760	*	*	*
PHYSICAL EDUCATION	1	8	23000	22888	*	*	*	2	16	21025	22287	*	*	*
SPECIAL EDUCATION	+	+	+	+				4	9	20500	22281	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	4	17376	20919	*	*	*	3	14	20792	19634	*	*	*
TEXTILES & CLOTHING	3	5	31267	26960	*	*	*	3	11	31267	24255	*	*	*
MERCHANDISING MANAGEMENT	1	4	15000	21750	*	*	*	3	14	20000	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	10	+	20363				1	22	22500	21768	*	*	*
LETTERS (incl English, Li	1	10	20000	21470	*	*	*	9	45	19582	20621	*	*	*
VISUAL & PERFORMING ARTS	+	11	+	22836				3	24	22594	23294	*	*	*
HUMANITIES - OTHER	+	5	+	20800				3	15	19042	20175	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	16973				3	12	15280	18885	*	*	*
HISTORY	+	4	+	23925				2	16	17008	21688	*	*	*
POLITICAL SCIENCE/GOVT	+	5	+	20542				5	31	22792	22388	*	*	*
PSYCHOLOGY	3	17	15427	20754	*	*	*	9	57	18631	19117	*	*	*
SOCIOLOGY	+	3	+	16167				4	22	17500	18816	*	*	*
SOCIAL SCIENCES-OTHER	+	19	+	19833				3	63	20014	21290	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	31087				+	9	+	31936			
AGRICULTURAL	+	1	+	32500				+	15	+	33183			
ARCHITECTURAL	1	9	18875	26566	*	*	*	1	17	18875	29573	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	28000				+	4	+	29350			
CHEMICAL	18	99	38197	38985	*	*	*	18	254	38197	39137	*	*	*
CIVIL	17	71	29419	29746	*	*	*	20	172	29499	29594	34000	29750	24960
COMPUTER	2	7	27933	30664	*	*	*	2	39	27933	32914	*	*	*
ELECTRICAL/ELECTRONIC	30	149	31521	33195	35000	32120	27332	38	338	31124	33926	35000	32120	27000

continued

SCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	11	50	$31282	$32819	*	*	*	15	111	$30797	$33107	*	*	*
MECHANICAL	41	170	33315	35082	$37800	$33400	$29400	46	390	33194	34958	$37800	$33400	$29400
METALLURGICAL	1	4	34000	29425	*	*	*	3	15	32795	32212	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	32508				+	15	+	32725			
NUCLEAR	+	6	+	34720				+	10	+	34752			
PETROLEUM	+	4	+	41450				+	22	+	41192			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	9	14	30020	28727	*	*	*	11	69	29199	30208	*	*	*
INDUSTRIAL TECHNOLOGY	1	1	24000	24000	*	*	*	2	3	26500	28667	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	3	6	21000	19750	*	*	*	5	18	21400	21599	*	*	*
ANIMAL SCIENCES	1	1	19500	19500	*	*	*	1	6	19500	17217	*	*	*
PLANT SCIENCES	1	1	19500	19500	*	*	*	1	4	19500	20375	*	*	*
NATURAL RESOURCES	1	2	17400	19653	*	*	*	1	3	17400	21102	*	*	*
OTHER AGRICULTURAL SCIENC	1	1	17500	17500	*	*	*	1	8	17500	17400	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	6	73	26388	30789	*	*	*	18	197	26005	30514	*	*	*
COMPUTER PROGRAMMING	4	4	28500	28500	*	*	*	4	7	28500	27786	*	*	*
INFORMATION SCIENCES & SY	+	4	+	27250				1	19	28000	29789	*	*	*
SYSTEMS ANALYSIS	1	3	29793	27264	*	*	*	1	7	29793	29255	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	30000				+	6	+	30167			
HEALTH SCIENCES	+	1	+	38000				+	14	+	23196			
NURSING	23	30	25709	28100	28000	25000	24000	24	39	25679	27949	28000	25000	24000
PHARMACY	1	2	31000	40720	*	*	*	21	22	39021	39540	43500	40000	33280
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	3	3	30600	30600	*	*	*	3	6	30600	28167	*	*	*
BIOLOGICAL	1	3	36700	22791	*	*	*	2	13	32630	24529	*	*	*
CHEMISTRY	1	5	20000	26418	*	*	*	2	20	26300	28685	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	+	+	+				+	6	+	26533			
MATHEMATICS	1	7	20075	23526	*	*	*	8	31	23275	25234	*	*	*
PHYSICS	+	1	+	31400				+	3	+	28867			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	262	1476						555	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	14	218	$25514	$27441	*	*	*	49	889	$25796	$27669	$31000	$26500	$20000
ACCOUNTING (PRIVATE)	5	53	21417	25804	*	*	*	15	172	21952	25560	*	*	*
COMMERCIAL BANKING (CNSMR	2	3	22300	21867	*	*	*	6	18	19433	17227	*	*	*
COMMERCIAL BANKING (LENDG	1	7	21000	26286	*	*	*	2	20	23000	24700	*	*	*
INVESTMT BANKING (CORP FN	+	1	+	29000				+	11	+	27732			
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	1	2	14000	26000	*	*	*	1	2	14000	26000	*	*	*
INVESTMT BANKG (SALES & T	+	1	+	27000				1	8	18000	25192	*	*	*
FINANCIAL/TREASURY ANALYS	5	30	21025	26353	*	*	*	7	79	20446	26808	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	5	+	21900				+	16	+	22506			
UNDERWRITING	1	8	20000	23498	*	*	*	6	26	24297	24132	*	*	*
INSURANCE - CLAIMS	2	6	17250	20888	*	*	*	4	25	21625	23286	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				2	2	17750	17750	*	*	*
MEDIA PLANNING	1	2	18500	15750	*	*	*	2	7	18500	18757	*	*	*
REPORTING	1	1	12000	12000	*	*	*	1	10	12000	18510	*	*	*
PRODUCTION	+	2	+	29375				2	14	15000	23739	*	*	*
PUBLIC RELATIONS	1	4	23109	23402	*	*	*	5	24	22065	20408	*	*	*
WRITING / EDITING	+	1	+	27000				2	13	19114	19838	*	*	*
MARKETING														
ADVERTISING	+	1	+	18000				4	12	19375	22550	*	*	*
BRAND/PRODUCT MANAGEMENT	1	4	23000	22250	*	*	*	5	38	20984	24142	*	*	*
BUYER/MERCHANDISING	5	15	21400	23433	*	*	*	7	50	20429	24054	*	*	*
DISTRIBUTION	2	5	20500	22800	*	*	*	7	14	24566	24997	*	*	*
MARKET RESEARCH	+	5	+	20346				2	19	21750	21754	*	*	*
PURCHASING	+	+	+	+				+	3	+	29533			
SALES	8	94	26625	23614	*	*	*	40	292	22889	24013	31248	21463	17000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	12	21023	21296	*	*	*	3	24	21508	22002	*	*	*
FINANC,TAXA, MONETARY POL	1	2	25000	27000	*	*	*	4	19	23250	23383	*	*	*
ECONOMIC PROGRAMS	+	1	+	23500				1	2	33000	28250	*	*	*
LAW ENFORCEMENT	+	3	+	17315				2	10	17200	19312	*	*	*
MILITARY	1	4	22600	26025	*	*	*	2	21	22800	23552	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	20000				+	3	+	20000			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	2	+	28500			
DESIGN / CONSTRUCT	13	69	31386	30782	*	*	*	17	206	31871	31590	*	*	*
ENVIRONMENTAL/SANITATION	4	18	28700	31573	*	*	*	4	41	28700	31801	*	*	*
MANUFACTURING/INDUSTRIAL	32	105	32691	34417	$39250	$32000	$27332	40	265	32099	34665	39250	32000	25000
SYSTEMS / PROGRAMMING	2	10	27000	33136	*	*	*	4	35	28000	33090	*	*	*
POWER SYSTEMS	7	20	32654	33473	*	*	*	7	51	32654	34621	*	*	*
SOFTWARE DESIGN & DEVELOP	+	22	+	32785				1	54	33000	33199	*	*	*
HARDWARE DESIGN & DEVELOP	1	15	27600	32552	*	*	*	1	29	27600	31833	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	3	28	$32776	$36039	*	*	*	4	51	$31082	$35075	*	*	*
TESTING	3	14	31003	31929	*	*	*	3	27	31003	31730	*	*	*
PROCESS ENGINEERING	20	73	35846	38586	$40000	$37000	$28000	20	189	35846	38965	$40000	$37000	$28000
PROJECT ENGINEERING	24	107	34413	35256	37008	34000	30600	28	239	33689	35418	37008	33800	29900
OTHER ENGINEERING	19	110	28983	32507	*	*	*	25	302	29113	33033	34500	29400	22500
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	29750				+	7	+	23657			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				1	2	28560	28030	*	*	*
NURSES / PERSONAL CARE	23	31	25709	28443	28000	25000	24000	26	43	25431	27927	28000	25000	24000
OCCUPATIONAL THERAPY	+	+	+	+				+	8	+	27246			
PHARMACIST	+	1	+	50440				18	19	39636	40204	*	*	*
PHYSICAL THERAPY	+	1	+	30000				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	2	2	25840	25840	*	*	*	2	20	25840	20707	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	19000				1	12	21763	19542	*	*	*
COUNSELING	1	7	15300	14709	*	*	*	3	24	17933	16006	*	*	*
FUNDRAISING / DEVELOPMENT	+	3	+	17500				2	9	21250	21167	*	*	*
SOCIAL WORK	1	4	17376	14107	*	*	*	4	23	17594	16554	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	9	46	26703	28347	*	*	*	22	134	26012	29124	30500	26000	21000
INFORMATION SYSTEMS	1	15	19000	29507	*	*	*	5	70	26266	29308	*	*	*
SYSTEMS ANALYSIS & DESIGN	2	23	32330	31377	*	*	*	4	67	29290	30168	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	1	+	30000				1	8	22500	27695	*	*	*
AGRICULTURE/NAT'L RESOURC	3	6	20744	19172	*	*	*	5	20	20246	19774	*	*	*
ARCHITECTURE	+	+	+	+				+	1	+	22000			
CONSULTING	2	40	30750	29651	*	*	*	5	81	27100	29548	*	*	*
HUMAN RESRCS /INDUS RELS	+	6	+	24033				1	14	20700	23993	*	*	*
MANAGEMENT TRAINEE	24	124	22967	22860	30000	22400	18851	53	342	21938	22083	26000	21000	18000
MATH/STATISTICIANS	+	1	+	21906				6	7	23508	23279	*	*	*
PARALEGAL	+	+	+	+				1	3	11440	16867	*	*	*
RESEARCHERS NON-TECHNICAL	+	1	+	21000				+	4	+	18062			
RESEARCHERS - TECHNICAL	+	+	+	+				1	7	32600	26607	*	*	*
TEACHING	13	79	20289	21950	*	*	*	58	216	19872	21292	24308	19850	16000
TOTALS	262	1476						555	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	4	16	$28650	$30393	*	*	*	10	79	$31290	$30843	*	*	*
MBA--NON-TECH	3	22	33400	32761	*	*	*	7	74	30254	31209	*	*	*
MBA--TECH	+	5	+	38200				+	19	+	35753			
MS-BUSINESS	+	+	+	+				+	1	+	35700			
ECONOMICS & FINANCE (BANK	+	3	+	34667				3	19	26647	36749	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	5	+	31484			
MANAGEMENT INFORMATION SY	+	1	+	27600				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	1	+	34000				1	4	25000	37325	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				3	6	17493	32005	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				3	3	25333	25333	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	1	+	37000			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	1	1	19330	19330	*	*	*	2	3	16765	19882	*	*	*
HUMANITIES														
HUMANITIES - OTHER	1	3	22000	24100	*	*	*	2	5	21500	24227	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	3	+	25078			
SOCIAL SCIENCES - OTHER	+	1	+	23000				3	5	20995	22397	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	35690				+	8	+	37623			
AGRICULTURAL	+	2	+	36400				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	1	2	25000	26300	*	*	*	1	3	25000	29200	*	*	*
CHEMICAL	+	3	+	40367				+	15	+	40960			
CIVIL	+	21	+	36458				+	33	+	35613			
COMPUTER	+	1	+	43000				+	3	+	38333			
ELECTRICAL/ELECTRONIC	4	27	36670	39563	*	*	*	4	55	36670	39619	*	*	*
INDUSTRIAL	3	3	35267	35267	*	*	*	3	12	35267	38189	*	*	*
MECHANICAL	+	13	+	39697				2	42	36621	38227	*	*	*
METALLURGICAL	+	2	+	37250				+	2	+	37250			

continued

SCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	1	+	$36900				+	1	+	$36900			
PETROLEUM	+	4	+	43600				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	4	+	22992			
HEALTH SCIENCES	+	+	+	+				2	9	$20750	25915	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				1	1	21003	21003	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	+	+	+				+	2	+	29970			
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	18	$34500	38835	*	*	*	1	36	34500	38948	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				2	11	30000	37255	*	*	*
MATHEMATICS (INCL ACTUARI	+	+	+	+				2	3	30500	29600	*	*	*
PHYSICS	+	+	+	+				+	1	+	35004			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	18	152						52	477					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	19	$30000	$38395	*	*	*	2	28	$27500	$36625	*	*	*
MBA--TECH	3	9	36233	39111	*	*	*	4	15	32675	38807	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	17	+	42541				+	36	+	42672			
MBA--TECH	+	10	+	58100				+	17	+	57165			
OVER 4 YEARS														
MBA--NON-TECH	1	9	34400	50022	*	*	*	1	20	34400	44570	*	*	*
MBA--TECH	+	5	+	44200				+	7	+	41571			
TOTALS	5	69						7	123					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. FEBRUARY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				1	1	$45000	$45000	*	*	*
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				1	1	41000	41000	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				2	2	25550	25550	*	*	*
HUMANITIES	+	+	+	+				1	1	28000	28000	*	*	*
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	4	+	$53400				+	8	+	53274			
CIVIL	+	1	+	41000				+	1	+	41000			
COMPUTER	+	+	+	+				+	3	+	60800			
ELECTRICAL/ELECTRONIC	+	6	+	57417				+	10	+	56274			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	10	+	52836				+	12	+	52530			
METALLURGICAL	+	6	+	49323				+	9	+	50416			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	1	30500	30500	*	*	*
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	1	+	30000				1	10	65000	51830	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	6	+	52590			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	+	28						7	70					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26443 44 32500/23100			20833 3			24000 1	22000 1	
BUSINESS ADMIN (INCL MGMT	14000 1			21000 2					
ECONOM & FINANCE (BANKING	28000 1			20920 5	18000 1				
HUMAN RSRCS (incl LABOR R				22000 1					
MANAGEMENT INFO SYSTEMS	27000 1					27000 1			
MARKETING/MARK MGMT (RESR		17750 2		20000 1		15500 1		17000 1	
ADVERTISING						21364 2			
COMMUNICATIONS						20000 1			
LETTERS (incl English, Li							18500 1		
HUMANITIES - OTHER						13000 1			
HISTORY						18000 1			
PSYCHOLOGY				14000 1					
CIVIL								28500 4	27230 2
ELECTRICAL/ELECTRONIC								27000 1	33000 1
MECHANICAL								33600 1	31500 1
ENGINEERING TECHNOLOGY							25000 1		34000 1
AGRIBUSINESS				25000 1					
COMPUTER SCIENCE						27500 1	28500 2	26000 1	
COMPUTER PROGRAMMING							32000 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	20333 3		20000 1						
BUSINESS ADMIN (INCL MGMT		26000 1		20325 4		22936 14			
ECONOM & FINANCE (BANKING	22000 5			26835 2		23500 2			
HOTEL/RESTAURANT MGMT.		20000 2	11440 1						
HUMAN RSRCS (incl LABOR R		19500 1		22856 5					
MANAGEMENT INFO SYSTEMS	31000 1			23000 1					
MARKETING/MARK MGMT (RESR	22875 4	22000 2		24375 4		20754 22 25000/18160			
REAL ESTATE	26000 1								
ADVERTISING	23000 1								
JOURNALISM									12000 1
HUMAN ECOLOGY (HOME ECONO		25000 1	20000 1						
MERCHANDISING MANAGEMENT						20000 3			
LETTERS (incl English, Li		15000 1							18000 1
HUMANITIES - OTHER	22500 1								
CRIMINAL JUSTICE					11440 1			17200 2	
POLITICAL SCIENCE/GOVT	18460 1					19500 1			
PSYCHOLOGY				23500 1					
COMPUTER SCIENCE			20000 1	18000 1		27000 1			
SYSTEMS ANALYSIS				29793 1					
PHARMACY						41760 10			
MATHEMATICS				35000 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			18000 1		18000 1	21043 2	19575 3		
BUSINESS ADMIN (INCL MGMT	14000 1		20000 1		15000 2	20374 3		18000 1	
ECONOM & FINANCE (BANKING					23109 1	23008 3			
HOTEL/RESTAURANT MGMT.				20000 1					
HUMAN RSRCS (incl LABOR R			18000 1						
MANAGEMENT INFO SYSTEMS			26000 1					30500 1	
MARKETING/MARK MGMT (RESR	18000 1	26000 1	23667 3	20700 1		24000 3			
ADVERTISING								18500 1	
COMMUNICATIONS	17500 1								
JOURNALISM					18500 1				
ELEMENTARY EDUCATION					19523 32 25000/16000				
PRE-ELEMENTARY EDUCATION					36760 1				
PHYSICAL EDUCATION					21025 2				
SPECIAL EDUCATION					20500 4				
HUMAN ECOLOGY (HOME ECONO					17376 1				
FOREIGN LANGUAGES					22500 1				
LETTERS (incl English, Li					19260 4				
VISUAL & PERFORMING ARTS					22594 3				
HUMANITIES - OTHER					21625 1				
HISTORY			16016 1						
POLITICAL SCIENCE/GOVT						20000 1			
PSYCHOLOGY					18500 2			27400 1	16093 3
SOCIOLOGY						23000 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
SOCIAL SCIENCES-OTHER					21271 2				17500 1
ARCHITECTURAL					18875 1				
CIVIL			31812 1	33700 1		26751 5	28666 2		
ELECTRICAL/ELECTRONIC		33196 1		32012 8		29433 5			
MECHANICAL				32596 3		30533 3			
ENGINEERING TECHNOLOGY				34200 1		26000 1	27000 1		
AGRIBUSINESS						21000 1			
ANIMAL SCIENCES					19500 1				
NATURAL RESOURCES							17400 1		
COMPUTER SCIENCE				27500 1		25930 2		24790 2	
NURSING								25132 19	27760 5
PHARMACY								35640 6	
BIOLOGICAL						28560 1		36700 1	
MATHEMATICS		24000 1			19392 3	21012 2		27000 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									23000 1
BUSINESS ADMIN (INCL MGMT			21763 1				26000 1	16500 1	19000 1
MARKETING/MARK MGMT (RESR			24000 1					17000 1	33960 1
JOURNALISM		22000 1							
LETTERS (incl English, Li				18500 1					
PSYCHOLOGY			17500 1						
SOCIOLOGY			17500 2						
CHEMICAL									38986 7
CIVIL								31500 2	36720 1
ELECTRICAL/ELECTRONIC					32240 1		31973 3	17500 1	35750 2
INDUSTRIAL							27766 3		35700 2
MECHANICAL							29786 6		37578 9
METALLURGICAL									32192 2
AGRIBUSINESS						19000 1			
PLANT SCIENCES						19500 1			
COMPUTER SCIENCE					26000 1			21000 1	31000 1
COMPUTER PROGRAMMING					32000 1			27000 1	
PHARMACY									36750 4
ARCHITECTURAL & ENVIRONME								30600 3	
CHEMISTRY									26300 2

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING					18000 1			28500 1	31200 1
BUSINESS ADMIN (INCL MGMT			19000 1						31248 1
MANAGEMENT INFO SYSTEMS		27500 1							
MARKETING/MARK MGMT (RESR							28000 1		
ADVERTISING								12000 1	
TELECOMMUN/BROADCASTING		18000 1							
CHEMICAL								37000 1	40750 2
CIVIL					34000 1				
COMPUTER	34866 1								
ELECTRICAL/ELECTRONIC	31300 2	30778 9					34008 1		
INDUSTRIAL		31000 1					32000 2		
MECHANICAL		31000 1		35000 1	32000 1	32000 1	28000 1	36667 3	41000 1
ENGINEERING TECHNOLOGY		25000 1							
INDUSTRIAL TECHNOLOGY		26500 2							
COMPUTER SCIENCE		38250 1		30400 1					
COMPUTER PROGRAMMING	23000 1								

AVERAGE SALARY OFFERS   FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92   90th: 22080 / 10th: 18330   PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BUSINESS ADMIN (INCL MGMT						24000 1	20926 2
ECONOM & FINANCE (BANKING					26400 1		
HUMAN RSRCS (incl LABOR R					30000 1		
MANAGEMENT INFO SYSTEMS							18000 1
MARKETING/MARK MGMT (RESR				28000 1		20550 4	
ADVERTISING	15000 1				17000 1		
COMMUNICATIONS							17500 1
TELECOMMUN/BROADCASTING							18500 1
TEXTILES & CLOTHING					31267 3		
LETTERS (incl English, Li							29200 1
POLITICAL SCIENCE/GOVT			21000 1			35000 1	
SOCIOLOGY							12000 1
CHEMICAL					38550 5		34467 3
CIVIL						31200 1	
COMPUTER							21000 1
ELECTRICAL/ELECTRONIC					34000 2		27500 1
INDUSTRIAL					33955 3		27600 4
MECHANICAL			33500 1	35500 1	33300 3	33600 1	30500 8
METALLURGICAL				34000 1			
ENGINEERING TECHNOLOGY						30960 1	29756 4
AGRIBUSINESS					20000 1		22000 1
OTHER AGRICULTURAL SCIENC							17500 1
COMPUTER SCIENCE							17000 1

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
INFORMATION SCIENCES & SY						28000 1	
PHARMACY							41000 1

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26223 47 32500/22600	17750 2		20392 13	18000 1	19461 7	21250 2	19500 2	
BACHELOR - TECHNICAL				25000 1		27500 1	28500 4	28657 7	30592 5

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	22556 17	21188 8	17147 3	23132 17	11440 1	21528 42 35000/18160		17200 2	15000 2
BACHELOR - TECHNICAL			20000 1	27598 3		40418 11			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	16500 3	26000 1	21127 8	20350 2	20017 58 36760/16000	22095 13	19575 3	23600 4	16445 4
BACHELOR - TECHNICAL		28598 2	31812 1	32092 14	19310 5	27098 20 34000/21023	25433 4	27746 29 40000/24000	27760 5

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		22000 1	19653 5	18500 1			26000 1	16750 2	25320 3
BACHELOR - TECHNICAL					30080 3	19250 2	29828 12	27538 8	36190 30- 42000/31000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL		22750 2	19000 1		18000 1		28000 1	20250 2	31224 2
BACHELOR - TECHNICAL	30117 4	30350 15		32700 2	33000 2	32000 1	31502 4	36750 4	40833 3

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	15000 1		21000 1	28000 1	27867 6	23533 6	
BACHELOR - TECHNICAL			33500 1	34750 2	34465 14	30940 4	

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	25500 1							32000 1	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH						34200 1			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH				34800 1					
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH	25480 1				29900 2		
MBA--TECH							

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26185 46 32500/21000	21949 14	20000 1						18862 2
BUSINESS ADMIN (INCL MGMT	14000 1	22000 1					14000 1		18000 1
ECONOM & FINANCE (BANKING	28000 1		20650 4					18000 1	22467 3
MARKETING/MARK MGMT (RESR									20000 1
COMMUNICATIONS	17500 1								
PSYCHOLOGY			14000 1						
AGRIBUSINESS				23000 2					

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			17250 2						
ECONOM & FINANCE (BANKING								23109 1	
HUMAN RSRCS (incl LABOR R		23390 2	27000 1						
MARKETING/MARK MGMT (RESR		25167 3	25000 1	17500 1				21000 2	
ADVERTISING							15000 1		20228 1
JOURNALISM					18500 1	12000 1			
TELECOMMUN/BROADCASTING				18000 1	18500 1				
LETTERS (incl English, Li							15000 1	29200 1	18000 1
HISTORY								16016 1	
PSYCHOLOGY		23500 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									21000 1
BUSINESS ADMIN (INCL MGMT		23330 2	22500 1	19000 1			27624 2	21508 3	25000 1
ECONOM & FINANCE (BANKING							21335 2		25000 1
HUMAN RSRCS (incl LABOR R							19500 3		
MANAGEMENT INFO SYSTEMS							26500 2		
MARKETING/MARK MGMT (RESR		19880 2	20125 4	26192 5	26000 1		20188 14		22000 1
REAL ESTATE							26000 1		
ADVERTISING	17750 2						19167 3		
COMMUNICATIONS					17500 1		20000 1		
JOURNALISM	22000 1								
HUMAN ECOLOGY (HOME ECONO	20000 1								
TEXTILES & CLOTHING			25000 1						
MERCHANDISING MANAGEMENT			15000 1						
LETTERS (incl English, Li		18500 1							
HUMANITIES - OTHER							13000 1		
HISTORY							18000 1		
POLITICAL SCIENCE/GOVT							25167 3		
CIVIL							34000 1		
ELECTRICAL/ELECTRONIC							29500 1		
MECHANICAL							24000 1		
AGRIBUSINESS				22000 1			20000 1		
PHARMACY							35333 3		

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT			22600 1						
ECONOM & FINANCE (BANKING	33000 1								
TEXTILES & CLOTHING									40000 1
CRIMINAL JUSTICE		17200 2							
SOCIOLOGY			23000 1						
CHEMICAL									39650 3
CIVIL							32302 5	27667 3	
ELECTRICAL/ELECTRONIC							32275 4		27774 7
INDUSTRIAL							32400 1		31116 10
MECHANICAL							32075 4	31800 1	33357 16
METALLURGICAL							37500 1		
ENGINEERING TECHNOLOGY									28577 3
INDUSTRIAL TECHNOLOGY							26500 2		

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS	31000 1								
MARKETING/MARK MGMT (RESR									28000 1
CHEMICAL							38229 14	33400 1	
CIVIL						31000 1	36720 1		26702 7
COMPUTER	21000 1								
ELECTRICAL/ELECTRONIC	33000 1	32698 4	33000 1	27600 1	30264 2	31004 2		33988 7	30123 7
INDUSTRIAL							28000 1		30133 3
MECHANICAL		32596 3			37800 1		31500 2	34650 14	31800 3
METALLURGICAL							34000 1	26884 1	
ENGINEERING TECHNOLOGY								34100 2	29063 4
COMPUTER SCIENCE	27000 1				26000 1				
ARCHITECTURAL & ENVIRONME								30600 3	
CHEMISTRY							20000 1		

AVERAGE SALARY OFFERS   FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92   90th: 22080 / 10th: 18330   PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PSYCHOLOGY				27400 1					14980 1
SOCIOLOGY				17500 1					
NURSING				25679 24 31800/24000					
PHARMACY						39636 18			
BIOLOGICAL			28560 1						36700 1

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT	21763 1					19000 1			
MANAGEMENT INFO SYSTEMS					25200 5				
MARKETING/MARK MGMT (RESR			24000 1				25000 1		
HUMAN ECOLOGY (HOME ECONO				17376 1					
LETTERS (incl English, Li			18500 1						
HUMANITIES - OTHER								22500 1	
POLITICAL SCIENCE/GOVT									20000 1
PSYCHOLOGY		18150 2		17750 2					
SOCIOLOGY				17500 1					
SOCIAL SCIENCES-OTHER		17500 1							
CIVIL									27332 1
COMPUTER							34866 1		
ENGINEERING TECHNOLOGY					25500 2				
AGRIBUSINESS									19000 1
NATURAL RESOURCES									17400 1
OTHER AGRICULTURAL SCIENC									17500 1
COMPUTER SCIENCE					25326 10	28444 3	27500 1		
COMPUTER PROGRAMMING					28500 4				
INFORMATION SCIENCES & SY					28000 1				
SYSTEMS ANALYSIS							29793 1		
MATHEMATICS						27000 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT				22117 18					15000 2
ECONOM & FINANCE (BANKING		27000 2		21250 4	21023 1				
HOTEL/RESTAURANT MGMT.		20000 1		17147 3					
HUMAN RSRCS (incl LABOR R				23833 3					
MARKETING/MARK MGMT (RESR			20700 1	21181 16					
ELEMENTARY EDUCATION									19523 32 25000/16000
PRE-ELEMENTARY EDUCATION									36760 1
PHYSICAL EDUCATION									21025 2
SPECIAL EDUCATION									20500 4
HUMAN ECOLOGY (HOME ECONO				25000 1					
TEXTILES & CLOTHING				28800 1					
MERCHANDISING MANAGEMENT				22500 2					
FOREIGN LANGUAGES									22500 1
LETTERS (incl English, Li									19260 4
VISUAL & PERFORMING ARTS									22594 3
HUMANITIES - OTHER									21625 1
CRIMINAL JUSTICE						11440 1			
POLITICAL SCIENCE/GOVT				18460 1					
PSYCHOLOGY									16000 1
SOCIOLOGY									12000 1
SOCIAL SCIENCES-OTHER									21271 2
ARCHITECTURAL									18875 1
CIVIL		29500 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ELECTRICAL/ELECTRONIC				34000 1					
MECHANICAL				30000 1					
ANIMAL SCIENCES									19500 1
PLANT SCIENCES				19500 1					
COMPUTER SCIENCE		32000 1		17000 1					
CHEMISTRY								32600 1	
MATHEMATICS					24005 5				19588 2

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25796 49 32500/20000	21952 15	19433 6				14000 1	18000 1	20446 7
BACHELOR - TECHNICAL				23000 2					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL		24297 6	21625 4	17750 2	18500 2	12000 1	15000 2	22065 5	19114 2
BACHELOR - TECHNICAL									

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19375 4	20984 5	20429 7	24993 6	21750 2		21274 33 35000/17000	21508 3	23250 4
BACHELOR - TECHNICAL				22000 1			30500 7		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	33000 1	17200 2	22800 2						40000 1
BACHELOR - TECHNICAL							31871 17	28700 4	31897 39 40000/25000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	31000 1								
BACHELOR - TECHNICAL	27000 3	32654 7	33000 1	27600 1	31082 4	31003 3	35846 20 41500/28000	33689 28 41000/29900	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL				22450 2					
BACHELOR - TECHNICAL			28560 1	25679 24 31800/24000		39636 18			

AVERAGE SALARY OFFERS FEBRUARY 1992 SCPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21763 1	17933 3	21250 2	17594 4	25200 5	19000 1	25000 1	22500 1	20000 1
BACHELOR - TECHNICAL					26250 17	28083 4	30720 3		20308 4

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		24667 3	20700 1	21678 49 35000/18000	21023 1	11440 1			19908 54 36760/16000
BACHELOR - TECHNICAL		30750 2		25125 4	24005 5			32600 1	19388 4

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1992

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Averett College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
East Carolina University
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida Institute of Technology
Florida State University
University of Florida
Georgia College
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
University of Louisville - Engineering
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
University of Montevallo
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Institute of Paper & Science
Presbyterian College
Queens College
Randolph-Macon Woman's College
Ringling School of Art & Design
Rollins College
St. Augustine's College
Samford university
University of South Alabama
University of South Carolina
University of South Carolina - Coastal
University of South Carolina - Spartanburg
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech & State University
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 13, 1992, through March 9, 1992) and cumulatively (September 1, 1991, and March 9, 1992).

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SCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	36	291	$25156	$27022	$27500	$26000	$21000	100	1361	$24961	$27303	$29000	$26000	$20000
BUSINESS ADMIN (INCL MGMT	18	140	22039	26244	*	*	*	57	396	21467	24369	25000	22000	16000
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	7	93	22143	26536	*	*	*	28	317	22672	25609	26400	22750	18000
HOTEL/RESTAURANT MGMT.	+	5	+	20340				4	21	17860	19792	*	*	*
HUMAN RSRCS (incl LABOR R	2	12	22000	25025	*	*	*	11	25	22525	24023	*	*	*
MANAGEMENT INFO SYSTEMS	3	30	26833	28626	*	*	*	11	110	26409	28457	*	*	*
MARKETING/MARK MGMT (RESR	9	57	23888	24531	*	*	*	64	331	22085	23806	26500	21763	18000
REAL ESTATE	+	1	+	23160				1	2	26000	24580	*	*	*
COMMUNICATIONS														
ADVERTISING	+	3	+	20167				7	27	18318	20736	*	*	*
COMMUNICATIONS	2	21	21400	19992	*	*	*	5	113	19560	21400	*	*	*
JOURNALISM	1	5	18000	22800	*	*	*	4	49	17625	18787	*	*	*
TELECOMMUN/BROADCASTING	1	10	12000	20437	*	*	*	3	12	16167	20073	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	8	26	21484	19224	*	*	*	40	112	19915	19952	24600	20150	16000
PRE-ELEMENTARY EDUCATION	+	2	+	11970				1	3	36760	20233	*	*	*
PHYSICAL EDUCATION	1	3	19000	26633	*	*	*	3	19	20350	22973	*	*	*
SPECIAL EDUCATION	3	5	22475	21776	*	*	*	7	14	21347	22100	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	2	+	25245				3	16	20792	20335	*	*	*
TEXTILES & CLOTHING	1	1	28200	28200	*	*	*	4	12	30500	24583	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				3	14	20000	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	23280				1	24	22500	21894	*	*	*
LETTERS (incl English, Li	3	8	17000	20813	*	*	*	12	53	18937	20650	*	*	*
VISUAL & PERFORMING ARTS	+	10	+	20316				3	34	22594	22418	*	*	*
HUMANITIES - OTHER	+	12	+	23907				3	27	19042	21834	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	24387				3	15	15280	19985	*	*	*
HISTORY	+	5	+	24881				2	21	17008	22449	*	*	*
POLITICAL SCIENCE/GOVT	3	8	21667	24813	*	*	*	8	39	22370	22886	*	*	*
PSYCHOLOGY	4	13	22650	20773	*	*	*	13	70	19868	19425	*	*	*
SOCIOLOGY	+	2	+	17000				4	24	17500	18664	*	*	*
SOCIAL SCIENCES-OTHER	1	8	22500	23063	*	*	*	4	71	20635	21489	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	31	+	31989				+	40	+	31977			
AGRICULTURAL	+	9	+	31729				+	24	+	32638			
ARCHITECTURAL	+	10	+	29260				1	27	18875	29457	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	28180				+	6	+	28960			
CHEMICAL	+	186	+	39526				18	440	38197	39301	*	*	*
CIVIL	2	84	36900	30851	*	*	*	22	256	30172	30006	34000	30000	25000
COMPUTER	+	32	+	33684				2	71	27933	33261	*	*	*
ELECTRICAL/ELECTRONIC	3	178	29544	34514	*	*	*	41	516	31009	34129	34920	32000	27000

continued

SCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	1	+	$34500				+	1	+	$34500			
INDUSTRIAL	+	64	+	33208				15	175	$30797	33144	*	*	*
MECHANICAL	6	215	$36699	34855	*	*	*	52	605	33598	34922	$37992	$33550	$29400
METALLURGICAL	+	7	+	34111				3	22	32795	32817	*	*	*
MINING (INCL GEOLOGICAL)	+	1	+	30500				+	16	+	32586			
NUCLEAR	+	7	+	34971				+	17	+	34842			
PETROLEUM	+	4	+	43075				+	26	+	41482			
TEXTILE	2	2	30500	30500	*	*	*	2	2	30500	30500	*	*	*
ENGINEERING TECHNOLOGY	1	126	36500	31447	*	*	*	12	195	29807	31009	*	*	*
INDUSTRIAL TECHNOLOGY	2	2	23600	23600	*	*	*	4	5	25050	26640	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	37	19500	25166	*	*	*	6	55	21083	23998	*	*	*
ANIMAL SCIENCES	+	6	+	19583				1	12	19500	18400	*	*	*
PLANT SCIENCES	+	2	+	29000				1	6	19500	23250	*	*	*
NATURAL RESOURCES	+	5	+	25424				1	8	17400	23803	*	*	*
OTHER AGRICULTURAL SCIENC	+	11	+	26915				1	19	17500	22909	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	9	98	27794	32077	*	*	*	27	295	26601	31033	32000	27000	20000
COMPUTER PROGRAMMING	+	2	+	18250				4	9	28500	25667	*	*	*
INFORMATION SCIENCES & SY	5	12	25359	28490	*	*	*	6	31	25799	29286	*	*	*
SYSTEMS ANALYSIS	+	1	+	25000				1	8	29793	28723	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	30167			
HEALTH SCIENCES	+	2	+	21750				+	16	+	23015			
NURSING	+	9	+	33514				24	48	25679	28992	28000	25000	24000
PHARMACY	9	12	41558	42952	*	*	*	30	34	39782	40744	43500	40000	33280
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	13	+	26398				3	19	30600	26956	*	*	*
BIOLOGICAL	1	9	30000	24256	*	*	*	3	22	31753	24417	*	*	*
CHEMISTRY	+	17	+	28645				2	37	26300	28667	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	7	+	26743			
MATHEMATICS	2	28	22900	28163	*	*	*	10	59	23200	26624	*	*	*
PHYSICS	+	1	+	28000				+	4	+	28650			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	16	16	29590	29590	*	*	*	16	16	29590	29590	*	*	*
TOTALS	162	2021						717	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	29	261	$25479	$27421	$27500	$26000	$21000	78	1150	$25678	$27613	$29000	$26450	$20500
ACCOUNTING (PRIVATE)	4	65	21750	25423	*	*	*	19	237	21910	25522	*	*	*
COMMERCIAL BANKING (CNSMR	1	12	13500	22033	*	*	*	7	30	18586	19149	*	*	*
COMMERCIAL BANKING (LENDG	1	14	16500	21928	*	*	*	3	34	20833	23559	*	*	*
INVESTMT BANKING (CORP FN	+	2	+	30500				+	13	+	28158			
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	1	+	46000				1	3	14000	32667	*	*	*
INVESTMT BANKG (SALES & T	+	4	+	26650				1	12	18000	25678	*	*	*
FINANCIAL/TREASURY ANALYS	1	25	26000	29028	*	*	*	8	104	21141	27342	*	*	*
PORTFOLIO MGMT/BROKERAGE	2	4	20500	24750	*	*	*	2	20	20500	22955	*	*	*
UNDERWRITING	1	7	20800	22540	*	*	*	7	33	23797	23794	*	*	*
INSURANCE - CLAIMS	2	12	23947	23416	*	*	*	6	37	22399	23328	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	9	+	20233				2	11	17750	19782	*	*	*
MEDIA PLANNING	+	+	+	+				2	7	18500	18757	*	*	*
REPORTING	2	3	12500	12500	*	*	*	3	13	12333	17123	*	*	*
PRODUCTION	+	7	+	22420				2	21	15000	23300	*	*	*
PUBLIC RELATIONS	+	5	+	22300				5	29	22065	20735	*	*	*
WRITING / EDITING	+	5	+	23380				2	18	19114	20822	*	*	*
MARKETING														
ADVERTISING	+	5	+	20412				4	17	19375	21921	*	*	*
BRAND/PRODUCT MANAGEMENT	+	10	+	28966				5	48	20984	25147	*	*	*
BUYER/MERCHANDISING	+	6	+	23329				7	56	20429	23976	*	*	*
DISTRIBUTION	2	4	23600	24425	*	*	*	9	18	24351	24870	*	*	*
MARKET RESEARCH	1	6	18000	28167	*	*	*	3	25	20500	23293	*	*	*
PURCHASING	1	6	27500	29267	*	*	*	1	9	27500	29356	*	*	*
SALES	12	87	24033	26290	*	*	*	52	379	23153	24536	31000	22500	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	3	+	22048				3	27	21508	22007	*	*	*
FINANC,TAXA, MONETARY POL	1	8	21906	28576	*	*	*	5	27	22981	24922	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				1	2	33000	28250	*	*	*
LAW ENFORCEMENT	+	2	+	25000				2	12	17200	20260	*	*	*
MILITARY	+	5	+	26095				2	26	22800	24041	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	1	4	22500	29917	*	*	*	1	7	22500	25667	*	*	*
ENGINEERING														
BIOENGINEERING	+	1	+	36000				+	3	+	31000			
DESIGN / CONSTRUCT	+	105	+	32936				17	311	31871	32045	*	*	*
ENVIRONMENTAL/SANITATION	+	22	+	30347				4	63	28700	31293	*	*	*
MANUFACTURING/INDUSTRIAL	4	117	35100	34934	*	*	*	44	382	32372	34747	39250	32700	26000
SYSTEMS / PROGRAMMING	+	23	+	31579				4	58	28000	32491	*	*	*
POWER SYSTEMS	+	32	+	34511				7	83	32654	34579	*	*	*
SOFTWARE DESIGN & DEVELOP	2	28	31650	34706	*	*	*	3	82	32100	33714	*	*	*
HARDWARE DESIGN & DEVELOP	1	25	28000	35214	*	*	*	2	54	27800	33398	*	*	*

continued

' (Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	38	+	$35757				4	89	$31082	$35366	*	*	*
TESTING	+	25	+	31052				3	52	31003	31404	*	*	*
PROCESS ENGINEERING	+	126	+	38992				20	315	35846	38976	$40000	$37000	$28000
PROJECT ENGINEERING	5	173	$36558	34282	*	*	*	33	412	34124	34941	37992	34000	30600
OTHER ENGINEERING	6	201	31022	34298	*	*	*	31	503	29483	33538	34500	30000	24960
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	4	+	21375				+	11	+	22827			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	3	+	22453				1	5	28560	24684	*	*	*
NURSES / PERSONAL CARE	+	9	+	32342				26	52	25431	28691	28000	25000	24000
OCCUPATIONAL THERAPY	+	1	+	44000				+	9	+	29108			
PHARMACIST	9	13	41558	41955	*	*	*	27	32	40276	40916	43500	40000	36000
PHYSICAL THERAPY	+	+	+	+				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	6	+	18333				2	26	25840	20159	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	2	+	18998				1	14	21763	19464	*	*	*
COUNSELING	+	3	+	20318				3	27	17933	16485	*	*	*
FUNDRAISING / DEVELOPMENT	+	5	+	23160				2	14	21250	21879	*	*	*
SOCIAL WORK	1	5	17000	19400	*	*	*	5	28	17475	17063	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	5	62	25460	30664	*	*	*	27	196	25910	29612	30500	26000	20000
INFORMATION SYSTEMS	5	31	24359	29124	*	*	*	10	101	25313	29252	*	*	*
SYSTEMS ANALYSIS & DESIGN	5	49	28409	32348	*	*	*	9	116	28801	31089	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	4	+	26956				1	12	22500	27449	*	*	*
AGRICULTURE/NAT'L RESOURC	1	25	19500	24110	*	*	*	6	45	20122	22182	*	*	*
ARCHITECTURE	+	12	+	24125				+	13	+	23962			
CONSULTING	1	82	18000	30005	*	*	*	6	163	25583	29778	*	*	*
HUMAN RESRCS /INDUS RELS	2	11	19750	25027	*	*	*	3	25	20067	24448	*	*	*
MANAGEMENT TRAINEE	43	129	25327	24313	$30500	$24700	$20000	96	471	23456	22694	30000	23000	18200
MATH/STATISTICIANS	+	7	+	23294				6	14	23508	23286	*	*	*
PARALEGAL	+	3	+	20867				1	6	11440	18867	*	*	*
RESEARCHERS NON-TECHNICAL	+	1	+	14000				+	5	+	17250			
RESEARCHERS - TECHNICAL	+	8	+	29175				1	15	32600	27976	*	*	*
TEACHING	11	48	21936	22030	*	*	*	69	264	20201	21426	24600	20000	16000
TOTALS	162	2021						717	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 2 MARCH 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	3	16	$27833	$31588	*	*	*	13	95	$30492	$30968	*	*	*
MBA--NON-TECH	7	15	37149	39890	*	*	*	14	89	33701	32672	*	*	*
MBA--TECH	+	4	+	43806				+	23	+	37153			
MS-BUSINESS	+	2	+	34240				+	3	+	34727			
ECONOMICS & FINANCE (BANK	+	5	+	30580				3	24	26647	35464	*	*	*
HUMAN RESOURCES (INCL LAB	1	1	32040	32040	*	*	*	1	6	32040	31577	*	*	*
MANAGEMENT INFORMATION SY	+	+	+	+				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	+	+	+				1	4	25000	37325	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	1	2	17000	18669	*	*	*	1	2	17000	18669	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	2	2	17563	17563	*	*	*	5	8	17521	28394	*	*	*
ELEMENTARY EDUCATION	+	11	+	26815				3	14	25333	26497	*	*	*
PHYSICAL EDUCATION	1	1	22708	22708	*	*	*	1	2	22708	29854	*	*	*
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				2	3	16765	19882	*	*	*
HUMANITIES														
HUMANITIES - OTHER	1	2	19000	21500	*	*	*	3	7	20667	23448	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	3	4	20817	23113	*	*	*	3	7	20817	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	1	+	32423				3	6	20995	24068	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	42500				+	10	+	38598			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	45000				1	4	25000	33150	*	*	*
CHEMICAL	+	1	+	43500				+	16	+	41119			
CIVIL	+	7	+	35691				+	40	+	35627			
COMPUTER	+	8	+	39675				+	11	+	36309			
ELECTRICAL/ELECTRONIC	+	27	+	39912				4	82	36670	39715	*	*	*
INDUSTRIAL	+	3	+	34223				3	15	35267	37396	*	*	*
MECHANICAL	+	22	+	38805				2	64	36621	38426	*	*	*
METALLURGICAL	+	+	+	+				+	2	+	37250			

continued

SCPA REGIONAL Report No. 2 MARCH 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	1	+	$30000				+	1	+	$30000			
NUCLEAR	+	+	+	+				+	1	+	36900			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	28000				+	5	+	23994			
HEALTH SCIENCES	1	2	$26054	24067	*	*	*	3	11	$22518	25579	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				1	1	21003	21003	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	25000				+	2	+	25000			
CHEMISTRY	+	2	+	36330				+	4	+	33150			
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	27	26000	38943	*	*	*	2	63	30250	38946	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				2	11	30000	37255	*	*	*
MATHEMATICS (INCL ACTUARI	+	1	+	41500				2	4	30500	32575	*	*	*
PHYSICS	+	1	+	19000				+	2	+	27002			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	21	174						73	651					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	5	11	$35660	$37791	*	*	*	7	39	$33329	$36954	*	*	*
MBA--TECH	+	4	+	53665				4	19	32675	41935	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	2	27	40500	53146	*	*	*	2	63	40500	47161	*	*	*
MBA--TECH	4	11	56625	58818	*	*	*	4	28	56625	57814	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	1	36	46000	51290	*	*	*	2	56	40200	48890	*	*	*
MBA--TECH	+	29	+	57183				+	36	+	54147			
TOTALS	12	118						19	241					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				1	1	$45000	$45000	*	*	*
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	1	1	$30000	$30000	*	*	*	2	2	35500	35500	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				2	2	25550	25550	*	*	*
HUMANITIES	+	+	+	+				1	1	28000	28000	*	*	*
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	40000				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	6	+	55207				+	14	+	54102			
CIVIL	+	1	+	40008				+	2	+	40504			
COMPUTER	+	1	+	60000				+	4	+	60600			
ELECTRICAL/ELECTRONIC	+	6	+	55969				+	16	+	56160			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				+	12	+	52530			
METALLURGICAL	+	1	+	54000				+	10	+	50774			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	1	30500	30500	*	*	*
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	21	+	50030				1	31	65000	50610	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	6	+	52590			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	38						8	108					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS   MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26060 73 32500/22500			21583 6			24000 1	22000 1	
BUSINESS ADMIN (INCL MGMT	14000 1			21600 5		25000 2			
ECONOM & FINANCE (BANKING	28000 1			19683 6	18000 1			25000 1	
HUMAN RSRCS (incl LABOR R				19250 2					
MANAGEMENT INFO SYSTEMS	27000 1					27000 1	23000 1		
MARKETING/MARK MGMT (RESR		17750 2		21000 3		15500 1		17000 1	
ADVERTISING						21364 2			
COMMUNICATIONS						20000 1			
TELECOMMUN/BROADCASTING						12000 1			
LETTERS (incl English, Li							18500 1		
HUMANITIES - OTHER						13000 1			
HISTORY						18000 1			
PSYCHOLOGY				14000 1					
CIVIL								28500 4	28487 3
ELECTRICAL/ELECTRONIC								27000 1	30000 2
MECHANICAL								33600 1	31500 1
ENGINEERING TECHNOLOGY							25000 1		35250 2
AGRIBUSINESS				25000 1					
COMPUTER SCIENCE				28000 1		26250 2	30075 4	26000 1	
COMPUTER PROGRAMMING							32000 1		
INFORMATION SCIENCES & SY				25000 1					

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	20333 3		20000 2						
BUSINESS ADMIN (INCL MGMT	17100 2	26000 1	24700 1	20660 5		22728 18			
ECONOM & FINANCE (BANKING	22000 5			25890 3		23400 5			
HOTEL/RESTAURANT MGMT.		20000 2	11440 1						
HUMAN RSRCS (incl LABOR R		19500 1		22856 5					
MANAGEMENT INFO SYSTEMS	31000 1			23000 1		30000 1			
MARKETING/MARK MGMT (RESR	22875 4	22000 2		24679 5		20907 25 26500/18000			
REAL ESTATE	26000 1								
ADVERTISING	23000 1								
COMMUNICATIONS						20800 1			
JOURNALISM							18000 1		12000 1
HUMAN ECOLOGY (HOME ECONO		25000 1	20000 1						
MERCHANDISING MANAGEMENT						20000 3			
LETTERS (incl English, Li	18000 1	15000 1				20000 1			15500 2
HUMANITIES - OTHER	22500 1								
CRIMINAL JUSTICE					11440 1			17200 2	
POLITICAL SCIENCE/GOVT	18460 1					21125 4			
PSYCHOLOGY				23500 1		24000 1			
INDUSTRIAL TECHNOLOGY						23600 2			
AGRIBUSINESS						19500 1			
COMPUTER SCIENCE			20000 1	18000 1		27000 1			18000 1
INFORMATION SCIENCES & SY				29793 1		28000 1			
SYSTEMS ANALYSIS				29793 1					

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
PHARMACY						41257 18			
MATHEMATICS				27900 2				25000 1	

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			18000 1		18000 1	21331 3	19575 3		
BUSINESS ADMIN (INCL MGMT	14000 1		20000 1		15000 2	20656 4		18000 1	
ECONOM & FINANCE (BANKING					23109 1	23008 3			
HOTEL/RESTAURANT MGMT.				20000 1					
HUMAN RSRCS (incl LABOR R			18000 1	27500 1					
MANAGEMENT INFO SYSTEMS			26000 1					30500 1	
MARKETING/MARK MGMT (RESR	18000 1	26000 1	23667 3	20700 1		24000 3			
ADVERTISING								18500 1	
COMMUNICATIONS	17500 1								
JOURNALISM					18500 1				
ELEMENTARY EDUCATION	17000 1				19990 39 27900/16000				
PRE-ELEMENTARY EDUCATION					36760 1				
PHYSICAL EDUCATION					20350 3				
SPECIAL EDUCATION					21347 7				
HUMAN ECOLOGY (HOME ECONO					17376 1				
FOREIGN LANGUAGES					22500 1				
LETTERS (incl English, Li					19260 4				
VISUAL & PERFORMING ARTS					22594 3				
HUMANITIES - OTHER					21625 1				
HISTORY			16016 1						
POLITICAL SCIENCE/GOVT						20000 1			
PSYCHOLOGY			21600 1		18500 2			27400 1	16093 3
SOCIOLOGY						23000 1			

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
SOCIAL SCIENCES-OTHER					21271 2		22500 1		17500 1
ARCHITECTURAL					18875 1				
CIVIL			31812 1	33700 1		26751 5	28666 2		
ELECTRICAL/ELECTRONIC		33196 1		32012 8		29083 6			
MECHANICAL				32596 3		30533 3			
ENGINEERING TECHNOLOGY				34200 1		26000 1	27000 1		
AGRIBUSINESS						21000 1			
ANIMAL SCIENCES					19500 1				
NATURAL RESOURCES							17400 1		
COMPUTER SCIENCE		26000 1		27500 1		28969 3		24790 2	
NURSING								25132 19	27760 5
PHARMACY								35640 6	
BIOLOGICAL						28560 1		36700 1	
MATHEMATICS		24000 1			19392 3	21012 2		27000 1	

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									23000 1
BUSINESS ADMIN (INCL MGMT			21763 1				26000 1	16500 1	19000 1
MARKETING/MARK MGMT (RESR			24000 1					17000 1	33960 1
COMMUNICATIONS							22000 1		
JOURNALISM		22000 1							
LETTERS (incl English, Li				18500 1					
PSYCHOLOGY			17250 2						28000 1
SOCIOLOGY			17500 2						
CHEMICAL									38986 7
CIVIL								31500 2	36720 1
ELECTRICAL/ELECTRONIC					32240 1		31973 3	17500 1	35267 3
INDUSTRIAL							27766 3		35700 2
MECHANICAL							29786 6		37563 11
METALLURGICAL									32192 2
AGRIBUSINESS						19000 1			
PLANT SCIENCES						19500 1			
COMPUTER SCIENCE					26000 2			21000 1	31000 1
COMPUTER PROGRAMMING					32000 1			27000 1	
INFORMATION SCIENCES & SY					24000 1				
PHARMACY									39200 5
ARCHITECTURAL & ENVIRONME								30600 3	
BIOLOGICAL									30000 1
CHEMISTRY									26300 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
TEXTILE SCIENCE									32600 1

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING					18000 1			28500 1	31200 1
BUSINESS ADMIN (INCL MGMT			19000 1						31248 1
MANAGEMENT INFO SYSTEMS		27500 1						27500 1	
MARKETING/MARK MGMT (RESR	27000 1						28000 1		
ADVERTISING								12000 1	
TELECOMMUN/BROADCASTING		18000 1							
CHEMICAL								37000 1	40750 2
CIVIL					34000 1				42800 1
COMPUTER	34866 1								
ELECTRICAL/ELECTRONIC	31300 2	30778 9					34008 1		
INDUSTRIAL		31000 1					32000 2		
MECHANICAL		31000 1		35000 1	32000 1	32000 1	28000 1	37340 5	41000 1
ENGINEERING TECHNOLOGY		25000 1							
INDUSTRIAL TECHNOLOGY		26500 2							
COMPUTER SCIENCE		33525 2		30400 1					
COMPUTER PROGRAMMING	23000 1								

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING					25800 1		32000 1
BUSINESS ADMIN (INCL MGMT						24000 1	22025 6
ECONOM & FINANCE (BANKING					26400 1		22500 1
HUMAN RSRCS (incl LABOR R					30000 1		
MANAGEMENT INFO SYSTEMS							18000 1
MARKETING/MARK MGMT (RESR				28000 1		20550 4	26500 2
ADVERTISING	15000 1				17000 1		
COMMUNICATIONS							17500 1
TELECOMMUN/BROADCASTING							18500 1
TEXTILES & CLOTHING					30500 4		
LETTERS (incl English, Li							29200 1
POLITICAL SCIENCE/GOVT			21000 1			35000 1	
SOCIOLOGY							12000 1
CHEMICAL					38550 5		34467 3
CIVIL						31200 1	
COMPUTER							21000 1
ELECTRICAL/ELECTRONIC					34000 2		27500 1
INDUSTRIAL					33955 3		27600 4
MECHANICAL			33500 1	35500 1	33725 4	33600 1	30833 9
METALLURGICAL				34000 1			
TEXTILE					30500 2		
ENGINEERING TECHNOLOGY						30960 1	29756 4
AGRIBUSINESS					20000 1		22000 1

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
OTHER AGRICULTURAL SCIENC							17500 1
COMPUTER SCIENCE							17000 1
INFORMATION SCIENCES & SY						28000 1	20000 1
PHARMACY							41000 1
TEXTILE SCIENCE					29389 15		

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25939 76 32500/21000	17750 2		20483 23 25000/16500	18000 1	19823 10	21833 3	21333 3	
BACHELOR - TECHNICAL				26000 3		26250 2	29550 6	28657 7	30933 8

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21783 20 36000/18000	21188 8	19228 5	23257 20 33000/20000	11440 1	21832 59 35000/18000	18000 1	17200 2	14333 3
BACHELOR - TECHNICAL			20000 1	26677 5		37579 23 45000/27000		25000 1	18000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	16625 4	26000 1	21180 9	22733 3	20323 69 36760/16000	22043 15	20306 4	23600 4	16445 4
BACHELOR - TECHNICAL		27732 3	31812 1	32092 14	19310 5	27470 22 35046/22500	25433 4	27746 29 40000/24000	27760 5

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		22000 1	19211 6	18500 1			24000 2	16750 2	25990 4
BACHELOR - TECHNICAL					28048 5	19250 2	29828 12	27538 8	36294 36 49000/31000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27000 1	22750 2	19000 1		18000 1		28000 1	22667 3	31224 2
BACHELOR - TECHNICAL	30117 4	30253 16		32700 2	33000 2	32000 1	31502 4	37283 6	41325 4

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	15000 1		21000 1	28000 1	27650 8	23533 6	
BACHELOR - TECHNICAL			33500 1	34750 2	31855 32 39500/28200	30940 4	

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33125 4							32000 1	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH						33100 2			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					35000 1				51000 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH				34800 1					
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH	25480 1				31613 3		
MBA--TECH							

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25912 75 32500/21000	21905 18	20000 1						18862 2
BUSINESS ADMIN (INCL MGMT	14000 1	22000 1					14000 1		18000 1
ECONOM & FINANCE (BANKING	28000 1		19220 5					18000 1	23350 4
HUMAN RSRCS (incl LABOR R				16500 1					
MARKETING/MARK MGMT (RESR									20000 1
COMMUNICATIONS	17500 1								
PSYCHOLOGY			14000 1						
AGRIBUSINESS				23000 2					

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT	16000 1		18833 3						
ECONOM & FINANCE (BANKING	25000 1							23109 1	
HUMAN RSRCS (incl LABOR R		23390 2	27000 1						
MARKETING/MARK MGMT (RESR		25167 3	25447 2	17500 1				21000 2	
ADVERTISING							15000 1		20228 1
JOURNALISM					18500 1	12000 1			
TELECOMMUN/BROADCASTING				18000 1	18500 1	12000 1			
LETTERS (incl English, Li						13000 1	15000 1	29200 1	18000 1
HISTORY								16016 1	
PSYCHOLOGY		23500 1							
MATHEMATICS		20800 1							

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									21453 2
BUSINESS ADMIN (INCL MGMT		23330 2	22500 1	19000 1			23908 6	21508 3	25000 1
ECONOM & FINANCE (BANKING							22293 4		25000 1
HUMAN RSRCS (incl LABOR R						27500 1	19500 3		
MANAGEMENT INFO SYSTEMS							26500 2		
MARKETING/MARK MGMT (RESR		19880 2	20125 4	26192 5	22000 2		21485 18		22000 1
REAL ESTATE							26000 1		
ADVERTISING	17750 2						19167 3		
COMMUNICATIONS					17500 1		20000 1		
JOURNALISM	22000 1								
HUMAN ECOLOGY (HOME ECONO	20000 1								
TEXTILES & CLOTHING			25000 1						
MERCHANDISING MANAGEMENT			15000 1						
LETTERS (incl English, Li		18500 1							
HUMANITIES - OTHER							13000 1		
HISTORY							18000 1		
POLITICAL SCIENCE/GOVT							25167 3		
PSYCHOLOGY							24800 2		
CIVIL							34000 1		
ELECTRICAL/ELECTRONIC							29500 1		
MECHANICAL							24000 1		
INDUSTRIAL TECHNOLOGY				23600 2					
AGRIBUSINESS				22000 1			20000 1		

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
PHARMACY							35333 3		

AVERAGE SALARY OFFERS   MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT			22600 1						
ECONOM & FINANCE (BANKING	33000 1								
TEXTILES & CLOTHING									34100 2
CRIMINAL JUSTICE		17200 2							
SOCIOLOGY			23000 1						
SOCIAL SCIENCES-OTHER					22500 1				
CHEMICAL									39650 3
CIVIL							32302 5	27667 3	
ELECTRICAL/ELECTRONIC							32275 4		27774 7
INDUSTRIAL							32400 1		31116 10
MECHANICAL							32075 4	31800 1	33995 19
METALLURGICAL							37500 1		
ENGINEERING TECHNOLOGY									28577 3
INDUSTRIAL TECHNOLOGY							26500 2		

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS	31000 1								
MARKETING/MARK MGMT (RESR									28000 1
CHEMICAL							38229 14	33400 1	
CIVIL						31000 1	36720 1	42800 1	27240 8
COMPUTER	21000 1								
ELECTRICAL/ELECTRONIC	33000 1	32698 4	33000 1	27600 1	30264 2	31004 2		33988 7	29949 10
INDUSTRIAL							28000 1		30133 3
MECHANICAL		32596 3			37800 1		31500 2	34888 17	31800 3
METALLURGICAL							34000 1	26884 1	
TEXTILE								32000 1	
ENGINEERING TECHNOLOGY								34100 2	30550 5
COMPUTER SCIENCE	27000 1		31650 2		26000 1				
INFORMATION SCIENCES & SY				28000 1					
ARCHITECTURAL & ENVIRONME								30600 3	
BIOLOGICAL									30000 1
CHEMISTRY							20000 1		

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers

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CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
PSYCHOLOGY				27400 1					14980 1
SOCIOLOGY				17500 1					
NURSING				25679 24 31800/24000					
PHARMACY						40276 27 49000/36000			
BIOLOGICAL			28560 1						36700 1

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT	21763 1					19000 1			
MANAGEMENT INFO SYSTEMS					25583 6	23000 1	30000 1		
MARKETING/MARK MGMT (RESR			24000 1				25000 1		
HUMAN ECOLOGY (HOME ECONO				17376 1					
LETTERS (incl English, Li			18500 1						
HUMANITIES - OTHER								22500 1	
POLITICAL SCIENCE/GOVT									20000 1
PSYCHOLOGY		18150 2		17500 3					
SOCIOLOGY				17500 1					
SOCIAL SCIENCES-OTHER		17500 1							
CIVIL									27332 1
COMPUTER							34866 1		
ENGINEERING TECHNOLOGY					25500 2				
AGRIBUSINESS									19250 2
NATURAL RESOURCES									17400 1
OTHER AGRICULTURAL SCIENC									17500 1
COMPUTER SCIENCE					25235 13	28444 3	27909 5		
COMPUTER PROGRAMMING					28500 4				
INFORMATION SCIENCES & SY					26500 2	24598 3			
SYSTEMS ANALYSIS							29793 1		
MATHEMATICS						26000 2			

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				28900 2					
BUSINESS ADMIN (INCL MGMT			21500 1	22314 29 35000/18000					15000 2
ECONOM & FINANCE (BANKING		27000 2		21500 6	21023 1				
HOTEL/RESTAURANT MGMT.		20000 1		17147 3					
HUMAN RSRCS (incl LABOR R				23833 3					
MARKETING/MARK MGMT (RESR			20700 1	21363 19					
COMMUNICATIONS				21400 2					
JOURNALISM			18000 1						
ELEMENTARY EDUCATION				17000 1					19990 39 27900/16000
PRE-ELEMENTARY EDUCATION									36760 1
PHYSICAL EDUCATION									20350 3
SPECIAL EDUCATION									21347 7
HUMAN ECOLOGY (HOME ECONO				25000 1					
TEXTILES & CLOTHING				28800 1					
MERCHANDISING MANAGEMENT				22500 2					
FOREIGN LANGUAGES									22500 1
LETTERS (incl English, Li		18000 1		20000 1					19260 4
VISUAL & PERFORMING ARTS									22594 3
HUMANITIES - OTHER									21625 1
CRIMINAL JUSTICE						11440 1			
POLITICAL SCIENCE/GOVT				20865 4					
PSYCHOLOGY				24000 1					16000 1
SOCIOLOGY									12000 1

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
SOCIAL SCIENCES-OTHER									21271 2
ARCHITECTURAL									18875 1
CIVIL		29500 1							
ELECTRICAL/ELECTRONIC				34000 1					
MECHANICAL				30000 1					
TEXTILE				29000 1					
ANIMAL SCIENCES									19500 1
PLANT SCIENCES				19500 1					
COMPUTER SCIENCE		32000 1		17000 1					
CHEMISTRY								32600 1	
MATHEMATICS					24005 5				19588 2
TEXTILE SCIENCE				29590 16					

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25678 78 32500/20500	21910 19	18586 7	16500 1			14000 1	18000 1	21141 8
BACHELOR - TECHNICAL				23000 2					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	20500 2	24297 6	22399 6	17750 2	18500 2	12333 3	15000 2	22065 5	19114 2
BACHELOR - TECHNICAL		20800 1							

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC.TAXA, M
BACHELOR - NON TECHNICAL	19375 4	20984 5	20429 7	24993 6	20500 3	27500 1	22010 45 35000/17000	21508 3	22981 5
BACHELOR - TECHNICAL				23067 3			30500 7		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	33000 1	17200 2	22800 2		22500 1				34100 2
BACHELOR - TECHNICAL							31871 17	28700 4	32290 42 40200/26000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	31000 1								
BACHELOR - TECHNICAL	27000 3	32654 7	32100 3	27800 2	31082 4	31003 3	35846 20 41500/28000	34124 33 42800/30600	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL				22450 2					
BACHELOR - TECHNICAL			28560 1	25679 24 31800/24000		40276 27 49000/36000			

AVERAGE SALARY OFFERS MARCH 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21763 1	17933 3	21250 2	17475 5	25583 6	21000 2	27500 2	22500 1	20000 1
BACHELOR - TECHNICAL					26003 21 38250/21000	26391 8	29172 7		20146 5

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		23000 4	20067 3	21984 75 35000/18000	21023 1	11440 1			20251 65 36760/16000
BACHELOR - TECHNICAL		30750 2		28711 21 34500/26000	24005 5			32600 1	19388 4

5/

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.3 April 1992

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Averett College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
East Carolina University
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida Institute of Technology
Florida State University
University of Florida
Georgia College
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
University of Louisville - Engineering
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
University of Montevallo
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Institute of Paper & Science
Presbyterian College
Queens College
Randolph-Macon Woman's College
Ringling School of Art & Design
Rollins College
St. Augustine's College
Samford university
University of South Alabama
University of South Carolina
University of South Carolina - Coastal
University of South Carolina - Spartanburg
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech & State University
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1992, through April 6, 1992) and cumulatively (September 1, 1991, and April 6, 1992).

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SCPA REGIONAL Report No. 3   APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	84	257	$27605	$26842	$31000	$28000	$24000	184	1618	$26168	$27230	$31000	$27000	$21000
BUSINESS ADMIN (INCL MGMT	9	87	25543	24912	*	*	*	66	483	22022	24467	26000	22500	16500
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	8	126	26273	27877	*	*	*	36	443	23472	26254	28000	24000	18000
HOTEL/RESTAURANT MGMT.	+	39	+	21261				4	60	17860	20747	*	*	*
HUMAN RSRCS (incl LABOR R	1	2	28800	23400	*	*	*	12	27	23048	23977	*	*	*
MANAGEMENT INFO SYSTEMS	1	18	32000	29662	*	*	*	12	128	26875	28627	*	*	*
MARKETING/MARK MGMT (RESR	12	43	23125	25781	*	*	*	76	374	22249	24033	27000	21963	18000
REAL ESTATE	+	+	+	+				1	2	26000	24580	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				7	27	18318	20736	*	*	*
COMMUNICATIONS	+	4	+	24400				5	117	19560	21503	*	*	*
JOURNALISM	2	12	18750	18967	*	*	*	6	61	18000	18822	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				3	12	16167	20073	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	5	30	21900	21015	*	*	*	45	142	20135	20177	24600	20199	16000
PRE-ELEMENTARY EDUCATION	+	7	+	18387				1	10	36760	18941	*	*	*
PHYSICAL EDUCATION	1	1	11000	11000	*	*	*	4	20	18013	22375	*	*	*
SPECIAL EDUCATION	1	11	19700	22861	*	*	*	8	25	21141	22435	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	3	15770	19190	*	*	*	4	19	19537	20155	*	*	*
TEXTILES & CLOTHING	2	5	19500	19328	*	*	*	6	17	26833	23038	*	*	*
MERCHANDISING MANAGEMENT	+	3	+	15667				3	17	20000	19853	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				1	24	22500	21894	*	*	*
LETTERS (incl English, Li	1	18	14000	26060	*	*	*	13	71	18557	22022	*	*	*
VISUAL & PERFORMING ARTS	1	4	15000	17625	*	*	*	4	38	20695	21914	*	*	*
HUMANITIES - OTHER	+	10	+	27610				3	37	19042	23395	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	5	19000	27200	*	*	*	4	20	16210	21789	*	*	*
HISTORY	+	11	+	23882				2	32	17008	22941	*	*	*
POLITICAL SCIENCE/GOVT	1	24	26000	25081	*	*	*	9	63	22773	23722	*	*	*
PSYCHOLOGY	5	17	19300	22682	*	*	*	18	87	19710	20061	*	*	*
SOCIOLOGY	+	3	+	23467				4	27	17500	19198	*	*	*
SOCIAL SCIENCES-OTHER	+	7	+	28743				4	78	20635	22140	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	10	+	31589				+	50	+	31899			
AGRICULTURAL	+	2	+	34800				+	26	+	32804			
ARCHITECTURAL	+	1	+	28500				1	28	18875	29423	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	31000				+	7	+	29251			
CHEMICAL	15	132	38540	39435	*	*	*	33	572	38353	39332	40800	39700	36000
CIVIL	3	39	28133	30141	*	*	*	25	295	29927	30024	34000	30000	24960
COMPUTER	1	31	39000	33824	*	*	*	3	102	31622	33432	*	*	*
ELECTRICAL/ELECTRONIC	15	142	35567	34603	*	*	*	56	658	32230	34231	37008	33000	27000

continued

SCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	4	+	$30941				+	5	+	$31653			
INDUSTRIAL	3	70	$29567	32610	*	*	*	18	245	$30592	32991	*	*	*
MECHANICAL	4	166	38125	35132	*	*	*	56	771	33921	34967	$39500	$33600	$29400
METALLURGICAL	+	7	+	35571				3	29	32795	33482	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				+	16	+	32586			
NUCLEAR	+	3	+	32133				+	20	+	34436			
PETROLEUM	3	11	43167	38216	*	*	*	3	37	43167	40511	*	*	*
TEXTILE	+	+	+	+				2	2	30500	30500	*	*	*
ENGINEERING TECHNOLOGY	+	13	+	30405				12	208	29807	30971	*	*	*
INDUSTRIAL TECHNOLOGY	+	+	+	+				4	5	25050	26640	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	2	2	27000	27000	*	*	*	8	57	22563	24104	*	*	*
ANIMAL SCIENCES	+	+	+	+				1	12	19500	18400	*	*	*
PLANT SCIENCES	+	+	+	+				1	6	19500	23250	*	*	*
NATURAL RESOURCES	2	3	22000	19467	*	*	*	3	11	20467	22621	*	*	*
OTHER AGRICULTURAL SCIENC	1	3	28000	19833	*	*	*	2	22	22750	22489	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	4	78	27225	30647	*	*	*	31	373	26682	30952	31200	27000	21000
COMPUTER PROGRAMMING	2	15	31100	33093	*	*	*	6	24	29367	30308	*	*	*
INFORMATION SCIENCES & SY	+	8	+	32975				6	39	25799	30043	*	*	*
SYSTEMS ANALYSIS	+	1	+	32000				1	9	29793	29087	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	15	+	31427				+	21	+	31067			
HEALTH SCIENCES	+	1	+	22000				+	17	+	22956			
NURSING	+	10	+	31900				24	58	25679	29494	28000	25000	24000
PHARMACY	+	+	+	+				30	34	39782	40744	43500	40000	33280
SCIENCES														
ACTUARIAL	+	4	+	34271				+	9	+	30231			
ARCHITECTURAL & ENVIRONME	+	+	+	+				3	19	30600	26956	*	*	*
BIOLOGICAL	1	4	26000	25875	*	*	*	4	26	30315	24641	*	*	*
CHEMISTRY	+	8	+	24493				2	45	26300	27925	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	27564				+	8	+	26846			
MATHEMATICS	+	9	+	31513				10	68	23200	27271	*	*	*
PHYSICS	+	1	+	31200				+	5	+	29160			
OTHER PHYSICAL & EARTH SC	2	2	25000	25000	*	*	*	2	2	25000	25000	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				16	16	29590	29590	*	*	*
TOTALS	194	1544						911	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	72	206	$28239	$26960	$31000	$28500	$26000	150	1356	$26907	$27513	$31000	$28000	$22500
ACCOUNTING (PRIVATE)	14	54	25777	26693	*	*	*	33	291	23550	25739	28500	23000	18000
COMMERCIAL BANKING (CNSMR	3	10	24467	21090	*	*	*	10	40	20350	19634	*	*	*
COMMERCIAL BANKING (LENDG	+	13	+	26500				3	47	20833	24372	*	*	*
INVESTMT BANKING (CORP FN	+	11	+	33682				+	24	+	30690			
INVESTMT BANKNG (M & A)	+	2	+	31250				+	2	+	31250			
INVESTMT BANKG (REAL EST)	+	+	+	+				1	3	14000	32667	*	*	*
INVESTMT BANKG (SALES & T	+	2	+	20500				1	14	18000	24938	*	*	*
FINANCIAL/TREASURY ANALYS	2	57	25500	29564	*	*	*	10	161	22012	28128	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	7	+	23739				2	27	20500	23158	*	*	*
UNDERWRITING	2	7	24000	23443	*	*	*	9	40	23842	23733	*	*	*
INSURANCE - CLAIMS	+	4	+	24545				6	41	22399	23447	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	2	4	15000	15125	*	*	*	4	15	16375	18540	*	*	*
MEDIA PLANNING	+	2	+	29500				2	9	18500	21144	*	*	*
REPORTING	+	2	+	13500				3	15	12333	16640	*	*	*
PRODUCTION	1	1	38000	38000	*	*	*	3	22	22667	23968	*	*	*
PUBLIC RELATIONS	+	+	+	+				5	29	22065	20735	*	*	*
WRITING / EDITING	+	7	+	29112				2	25	19114	23143	*	*	*
MARKETING														
ADVERTISING	1	3	17500	19833	*	*	*	5	20	19000	21608	*	*	*
BRAND/PRODUCT MANAGEMENT	+	5	+	22920				5	53	20984	24937	*	*	*
BUYER/MERCHANDISING	1	9	24000	23500	*	*	*	8	65	20875	23910	*	*	*
DISTRIBUTION	+	3	+	23403				9	21	24351	24660	*	*	*
MARKET RESEARCH	1	7	20000	26229	*	*	*	4	32	20375	23935	*	*	*
PURCHASING	+	+	+	+				1	9	27500	29356	*	*	*
SALES	5	51	25300	24565	*	*	*	57	430	23341	24539	31248	22500	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	25000				3	28	21508	22114	*	*	*
FINANC,TAXA, MONETARY POL	1	3	24000	23333	*	*	*	6	30	23151	24763	*	*	*
ECONOMIC PROGRAMS	+	1	+	20000				1	3	33000	25500	*	*	*
LAW ENFORCEMENT	1	6	19000	28633	*	*	*	3	18	17800	23051	*	*	*
MILITARY	+	17	+	21182				2	43	22800	22911	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	40000				1	8	22500	27459	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	2	45	37350	33452	*	*	*	19	356	32448	32223	*	*	*
ENVIRONMENTAL/SANITATION	+	14	+	32327				4	77	28700	31481	*	*	*
MANUFACTURING/INDUSTRIAL	7	86	35657	36027	*	*	*	51	468	32823	34983	39500	33400	26000
SYSTEMS / PROGRAMMING	1	21	40600	32936	*	*	*	5	79	30520	32609	*	*	*
POWER SYSTEMS	+	11	+	33946				7	94	32654	34505	*	*	*
SOFTWARE DESIGN & DEVELOP	1	25	36400	33943	*	*	*	4	107	33175	33767	*	*	*
HARDWARE DESIGN & DEVELOP	1	9	36000	33997	*	*	*	3	63	30533	33484	*	*	*

continued

SCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women).

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	1	23	$42000	$34446	*	*	*	5	112	$33266	$35177	*	*	*
TESTING	+	7	+	33840				3	59	31003	31693	*	*	*
PROCESS ENGINEERING	7	96	40843	39487	*	*	*	27	411	37141	39096	$40800	$39000	$33000
PROJECT ENGINEERING	7	52	37486	35370	*	*	*	40	464	34712	34989	40800	34000	29900
OTHER ENGINEERING	15	211	33240	34029	*	*	*	46	714	30708	33683	36600	30960	24600
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	21000				+	12	+	22675			
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				1	5	28560	24684	*	*	*
NURSES / PERSONAL CARE	1	11	25000	31273	*	*	*	27	63	25415	29142	28000	25000	24000
OCCUPATIONAL THERAPY	+	9	+	29588				+	18	+	29348			
PHARMACIST	+	+	+	+				27	32	40276	40916	43500	40000	36000
PHYSICAL THERAPY	+	4	+	35750				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	4	9	13693	18764	*	*	*	6	35	17742	19800	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	5	15000	17500	*	*	*	2	19	18382	18947	*	*	*
COUNSELING	+	2	+	20800				3	29	17933	16782	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	15000				2	15	21250	21420	*	*	*
SOCIAL WORK	+	3	+	17367				5	31	17475	17092	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	6	38	26081	30126	*	*	*	33	234	25941	29695	31000	26000	20000
INFORMATION SYSTEMS	+	16	+	29400				10	117	25313	29272	*	*	*
SYSTEMS ANALYSIS & DESIGN	2	40	32500	32839	*	*	*	11	156	29473	31537	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	6	+	33264				1	18	22500	29387	*	*	*
AGRICULTURE/NAT'L RESOURC	3	7	22333	20414	*	*	*	9	52	20859	21944	*	*	*
ARCHITECTURE	+	+	+	+				+	13	+	23962			
CONSULTING	9	96	26222	30459	*	*	*	15	259	25967	30030	*	*	*
HUMAN RESRCS /INDUS RELS	1	10	28000	30260	*	*	*	4	35	22050	26109	*	*	*
MANAGEMENT TRAINEE	10	109	23980	23739	*	*	*	106	580	23505	22890	30000	23000	18460
MATH/STATISTICIANS	+	2	+	31060				6	16	23508	24258	*	*	*
PARALEGAL	1	10	25000	21755	*	*	*	2	16	18220	20672	*	*	*
RESEARCHERS NON-TECHNICAL	1	5	20000	31516	*	*	*	1	10	20000	24383	*	*	*
RESEARCHERS - TECHNICAL	+	7	+	26071				1	22	32600	27370	*	*	*
TEACHING	7	57	22171	21694	*	*	*	76	321	20382	21474	24600	20038	16000
TOTALS	194	1544						911	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	11	+	$30588				13	106	$30492	$30929	*	*	*
MBA--NON-TECH	6	12	$37692	35946	*	*	*	20	101	34899	33061	$42000	$34425	$28600
MBA--TECH	+	2	+	52500				+	25	+	38381			
MS-BUSINESS	+	2	+	55000				+	5	+	42836			
ECONOMICS & FINANCE (BANK	+	6	+	49167				3	30	26647	38205	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				1	6	32040	31577	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	27600				+	4	+	29345			
MARKETING/MKTNG MGT (RESE	+	1	+	39000				1	5	25000	37660	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	1	+	29500				1	3	17000	22279	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				5	8	17521	28394	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				3	14	25333	26497	*	*	*
PHYSICAL EDUCATION	+	+	+	+				1	2	22708	29854	*	*	*
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	5	+	25726				2	8	16765	23535	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	3	+	32000				3	10	20667	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				3	7	20817	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	+	+	+				3	6	20995	24068	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	3	36250	37167	*	*	*	2	13	36250	38268	*	*	*
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	42000				1	5	25000	34920	*	*	*
CHEMICAL	1	13	36000	39304	*	*	*	1	29	36000	40305	*	*	*
CIVIL	1	17	32000	35084	*	*	*	1	57	32000	35465	*	*	*
COMPUTER	+	6	+	42667				+	17	+	40494			
ELECTRICAL/ELECTRONIC	1	32	42000	42101	*	*	*	5	114	37736	40385	*	*	*
INDUSTRIAL	1	7	35000	39514	*	*	*	4	22	35200	38070	*	*	*
MECHANICAL	1	36	34800	39790	*	*	*	3	100	36014	38917	*	*	*
METALLURGICAL	+	1	+	40800				+	3	+	38433			

continued

SCPA REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	3	+	$37267				+	4	+	37175			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	15300				+	6	+	22545			
HEALTH SCIENCES	+	+	+	+				3	11	$22518	25579	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				1	1	21003	21003	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	22300				+	4	+	23650			
CHEMISTRY	1	4	$29000	33900	*	*	*	1	8	29000	33525	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	33	+	41508				2	96	30250	39827	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	6	+	36700				2	17	30000	37059	*	*	*
MATHEMATICS (INCL ACTUARI	+	+	+	+				2	4	30500	32575	*	*	*
PHYSICS	+	1	+	36500				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	14	210						87	861					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/92 THROUGH 4/6/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	7	20	$47714	$47975	*	*	*	14	59	$40521	$40690	*	*	*
MBA--TECH	8	8	52275	52275	*	*	*	12	27	45742	44999	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	4	24	55750	53138	*	*	*	6	87	50667	48810	*	*	*
MBA--TECH	7	29	57786	55566	*	*	*	11	57	57364	56670	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	7	20	54429	55601	*	*	*	9	76	51267	50656	*	*	*
MBA--TECH	9	20	54133	54960	*	*	*	9	56	54133	54438	*	*	*
TOTALS	42	121						61	362					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				1	1	$45000	$45000	*	*	*
COMPUTER & INFOR SCIENCES	+	2	+	$52902				+	2	+	52902			
ECONOMICS	1	1	$46000	46000	*	*	*	1	1	46000	46000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				2	2	35500	35500	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				2	2	25550	25550	*	*	*
HUMANITIES	+	+	+	+				1	1	28000	28000	*	*	*
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	3	+	57267				+	17	+	54661			
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	+	+	+				+	4	+	60600			
ELECTRICAL/ELECTRONIC	+	6	+	57250				+	22	+	56457			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	2	+	54000				+	14	+	52740			
METALLURGICAL	+	5	+	50700				+	15	+	50749			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	1	30500	30500	*	*	*
BIOLOGICAL	+	1	+	52000				+	1	+	52000			
CHEMISTRY	+	8	+	51833				1	39	65000	50861	*	*	*
GEOLOGICAL (INCL GEOPHYS)	1	1	48000	48000	*	*	*	1	7	48000	51934	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	1	2	26000	35500	*	*	*	1	3	26000	40867	*	*	*
POLYMER	+	1	+	50400				+	1	+	50400			
TOTALS	3	32						11	140					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27172 143 32500/24000			21583 6	24000 1		24000 1	22000 1	
BUSINESS ADMIN (INCL MGMT	24000 6			22333 6		25000 2	23886 1		
ECONOM & FINANCE (BANKING	28000 1			21256 9	18000 1			25000 1	
HUMAN RSRCS (incl LABOR R				19250 2					
MANAGEMENT INFO SYSTEMS	27000 1					27000 1	23000 1		32000 1
MARKETING/MARK MGMT (RESR		17750 2		21000 3		15500 1		17000 1	
ADVERTISING						21364 2			
COMMUNICATIONS						20000 1			
JOURNALISM		17500 1							
TELECOMMUN/BROADCASTING						12000 1			
LETTERS (incl English, Li							18500 1		
VISUAL & PERFORMING ARTS		15000 1							
HUMANITIES - OTHER						13000 1			
HISTORY						18000 1			
PSYCHOLOGY				14000 1					
CIVIL								28500 4	28487 3
ELECTRICAL/ELECTRONIC							36000 1	27000 1	30000 2
MECHANICAL								33600 1	31500 1
ENGINEERING TECHNOLOGY							25000 1		35250 2
AGRIBUSINESS				25000 1					
COMPUTER SCIENCE	28500 1			28000 1		26250 2	30075 4	26000 1	
COMPUTER PROGRAMMING							31400 3		
INFORMATION SCIENCES & SY				25000 1					

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BIOLOGICAL	26000 1								
OTHER PHYSICAL & EARTH SC									27000 1

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	22200 5		20000 2	19000 1		24000 1			16000 1
BUSINESS ADMIN (INCL MGMT	17100 2	26000 1	24700 1	20660 5	25000 1	22848 19			
ECONOM & FINANCE (BANKING	22000 5			25890 3		23400 5			
HOTEL/RESTAURANT MGMT.		20000 2	11440 1						
HUMAN RSRCS (incl LABOR R		19500 1		22856 5					
MANAGEMENT INFO SYSTEMS	31000 1			23000 1		30000 1			
MARKETING/MARK MGMT (RESR	22583 6	22000 2		24679 5		20951 27 26500/18000			
REAL ESTATE	26000 1								
ADVERTISING	23000 1								
COMMUNICATIONS						20800 1			
JOURNALISM							18000 1		12000 1
HUMAN ECOLOGY (HOME ECONO		25000 1	20000 1						
TEXTILES & CLOTHING						24000 1			
MERCHANDISING MANAGEMENT						20000 3			
LETTERS (incl English, Li	18000 1	15000 1				20000 1			15500 2
HUMANITIES - OTHER	22500 1								
CRIMINAL JUSTICE					11440 1	19000 1		17200 2	
POLITICAL SCIENCE/GOVT	18460 1			26000 1		21125 4			
PSYCHOLOGY				22750 2		23500 2			
INDUSTRIAL TECHNOLOGY						23600 2			
AGRIBUSINESS						19500 1			
COMPUTER SCIENCE			20000 1	18000 1		27000 1			18000 1
INFORMATION SCIENCES & SY				29793 1		28000 1			

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
SYSTEMS ANALYSIS				29793 1					
PHARMACY						41257 18			
MATHEMATICS				27900 2				25000 1	

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			18000 1	25100 2	18000 1	21331 3	20306 4		22000 2
BUSINESS ADMIN (INCL MGMT	14000 1		20000 1		15000 2	20656 4		18000 1	
ECONOM & FINANCE (BANKING				27480 1	23109 1	23256 4			
HOTEL/RESTAURANT MGMT.				20000 1					
HUMAN RSRCS (incl LABOR R			18000 1	27500 1					
MANAGEMENT INFO SYSTEMS			26000 1					30500 1	
MARKETING/MARK MGMT (RESR	18000 1	26000 1	23667 3	20700 1		24000 3	22500 1	25000 1	
ADVERTISING								18500 1	
COMMUNICATIONS	17500 1								
JOURNALISM					18500 1				
ELEMENTARY EDUCATION	17000 1				20207 44 27900/16000				
PRE-ELEMENTARY EDUCATION					36760 1				
PHYSICAL EDUCATION					20350 3			11000 1	
SPECIAL EDUCATION					21141 8				
HUMAN ECOLOGY (HOME ECONO					17376 1				15770 1
FOREIGN LANGUAGES					22500 1				
LETTERS (incl English, Li					19260 4			14000 1	
VISUAL & PERFORMING ARTS					22594 3				
HUMANITIES - OTHER					21625 1				
HISTORY			16016 1						
POLITICAL SCIENCE/GOVT						20000 1			
PSYCHOLOGY			21600 1		18500 2		15000 1	27400 1	16093 3
SOCIOLOGY						23000 1			

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
SOCIAL SCIENCES-OTHER					21271 2		22500 1		17500 1
ARCHITECTURAL					18875 1				
CHEMICAL					15000 1				
CIVIL			29756 2	33700 1		26751 5	27311 3		
ELECTRICAL/ELECTRONIC		33196 1		32700 10	27000 1	28499 7			
INDUSTRIAL				33700 1					
MECHANICAL				35197 4		30533 3			
ENGINEERING TECHNOLOGY				34200 1		26000 1	27000 1		
AGRIBUSINESS					26000 1	21000 1			
ANIMAL SCIENCES					19500 1				
NATURAL RESOURCES							17400 1		
COMPUTER SCIENCE		26000 1		28450 2	26000 1	28969 3		24790 2	
NURSING								25132 19	27760 5
PHARMACY								35640 6	
BIOLOGICAL						28560 1		36700 1	
MATHEMATICS		24000 1			19392 3	21012 2		27000 1	

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									23250 2
BUSINESS ADMIN (INCL MGMT			21763 1				26000 1	16500 1	19000 1
MARKETING/MARK MGMT (RESR			24000 1					18333 3	29480 2
COMMUNICATIONS							22000 1		
JOURNALISM		22000 1							
LETTERS (incl English, Li				18500 1					
PSYCHOLOGY			17250 2						28000 1
SOCIOLOGY			17500 2						
CHEMICAL						40800 2			39450 12
CIVIL								31500 2	34410 2
COMPUTER									39000 1
ELECTRICAL/ELECTRONIC					32240 1	40800 1	31973 3	17500 1	35075 4
INDUSTRIAL							27766 3		35700 2
MECHANICAL							29786 6		37563 11
METALLURGICAL									32192 2
AGRIBUSINESS						23500 2			
PLANT SCIENCES						19500 1			
NATURAL RESOURCES						22000 2			
COMPUTER SCIENCE					26000 2			21000 1	31000 1
COMPUTER PROGRAMMING					32000 1			27000 1	
INFORMATION SCIENCES & SY					24000 1				
PHARMACY									39200 5
ARCHITECTURAL & ENVIRONME								30600 3	

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BIOLOGICAL									30000 1
CHEMISTRY									26300 2
OTHER PHYSICAL & EARTH SC						23000 1			
TEXTILE SCIENCE									32600 1

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING					18000 1			28500 1	31200 3
BUSINESS ADMIN (INCL MGMT			19000 1						31248 1
ECONOM & FINANCE (BANKING							29000 1		28500 1
MANAGEMENT INFO SYSTEMS		27500 1						27500 1	
MARKETING/MARK MGMT (RESR	27000 1		26000 2				28000 1		
ADVERTISING								12000 1	
TELECOMMUN/BROADCASTING		18000 1							
PSYCHOLOGY			22500 1						
CHEMICAL				41100 1				36500 2	41380 5
CIVIL					34000 1				42800 1
COMPUTER	34866 1								
ELECTRICAL/ELECTRONIC	33000 3	30778 9					34008 1	40000 1	39133 3
INDUSTRIAL		31000 1					32000 2		
MECHANICAL		31000 1		35000 1	32000 1	32000 1	28000 1	37340 5	42500 2
PETROLEUM									42250 2
ENGINEERING TECHNOLOGY		25000 1							
INDUSTRIAL TECHNOLOGY		26500 2							
COMPUTER SCIENCE	25000 1	33525 2		30400 1					
COMPUTER PROGRAMMING	23000 1								

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING					25800 1		32000 1
BUSINESS ADMIN (INCL MGMT						24000 1	22025 6
ECONOM & FINANCE (BANKING					27200 2		22500 1
HUMAN RSRCS (incl LABOR R					29400 2		
MANAGEMENT INFO SYSTEMS							18000 1
MARKETING/MARK MGMT (RESR			28000 1	28000 1		20550 4	26500 2
ADVERTISING	15000 1				17000 1		
COMMUNICATIONS							17500 1
JOURNALISM							20000 1
TELECOMMUN/BROADCASTING							18500 1
TEXTILES & CLOTHING					30500 4		15000 1
LETTERS (incl English, Li							29200 1
POLITICAL SCIENCE/GOVT			21000 1			35000 1	
PSYCHOLOGY							14000 1
SOCIOLOGY							12000 1
CHEMICAL					38750 7		34467 3
CIVIL						31200 1	
COMPUTER							21000 1
ELECTRICAL/ELECTRONIC					34000 2		33250 4
INDUSTRIAL					33591 4		26580 5
MECHANICAL			33500 1	35500 1	33725 4	33600 1	31182 11
METALLURGICAL				34000 1			
PETROLEUM							45000 1

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
TEXTILE					30500 2		
ENGINEERING TECHNOLOGY						30960 1	29756 4
AGRIBUSINESS					20000 1		22000 1
OTHER AGRICULTURAL SCIENC							22750 2
COMPUTER SCIENCE							17000 1
INFORMATION SCIENCES & SY						28000 1	20000 1
PHARMACY							41000 1
TEXTILE SCIENCE					29389 15		

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27050 151 32500/24000	17000 4		21122 27 26000/16500	21000 2	19823 10	22347 4	21333 3	32000 1
BACHELOR - TECHNICAL	27250 2			26000 3		26250 2	30611 9	28657 7	30496 9

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	22069 24 36000/18000	21188 8	19228 5	23137 23 33000/20000	18220 2	21911 66 35000/18160	18000 1	17200 2	14750 4
BACHELOR - TECHNICAL			20000 1	26677 5		37579 23 45000/27000		25000 1	18000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	16625 4	26000 1	21180 9	24313 6	20420 75 36760/16000	22165 16	20175 7	20629 7	17936 7
BACHELOR - TECHNICAL		27732 3	29756 2	32962 19	21172 9	27363 23 35046/22500	25266 5	27746 29 40000/24000	27760 5

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		22000 1	19211 6	18500 1			24000 2	17875 4	25410 6
BACHELOR - TECHNICAL					28048 5	28433 9	29828 12	27538 8	36652 44 49000/32100

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27000 1	22750 2	23375 4		18000 1		28500 2	22667 3	30670 5
BACHELOR - TECHNICAL	30311 6	30253 16		35500 3	33000 2	32000 1	31502 4	37463 8	41277 13

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	15000 1		24500 2	28000 1	27800 10	23533 6	
BACHELOR - TECHNICAL			33500 1	34750 2	32296 35 40000/28200	30940 4	

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33430 5				46750 2			30667 3	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH						34733 3			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					35000 1				51000 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH				34800 1					
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH	25480 1				31613 3		
MBA--TECH							

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27052 147 32500/23000	22829 27 31400/18000	20000 1						18862 2
BUSINESS ADMIN (INCL MGMT	14000 1	22000 1	26000 1				14000 1		18000 1
ECONOM & FINANCE (BANKING	28000 1	27756 5	20500 7					18000 1	23350 4
HUMAN RSRCS (incl LABOR R				16500 1					
MARKETING/MARK MGMT (RESR									21250 2
COMMUNICATIONS	17500 1								
PSYCHOLOGY			14000 1						
AGRIBUSINESS				23000 2					
COMPUTER SCIENCE									28500 1

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT	16000 1		18833 3						
ECONOM & FINANCE (BANKING	25000 1							23109 1	
HUMAN RSRCS (incl LABOR R		23390 2	27000 1						
MARKETING/MARK MGMT (RESR		25167 3	25447 2	17500 1				21000 2	
ADVERTISING							15000 1		20228 1
JOURNALISM					18500 1	12000 1			
TELECOMMUN/BROADCASTING				18000 1	18500 1	12000 1			
TEXTILES & CLOTHING				15000 1					
LETTERS (incl English, Li						13000 1	15000 1	29200 1	18000 1
VISUAL & PERFORMING ARTS				15000 1					
HISTORY								16016 1	
POLITICAL SCIENCE/GOVT		26000 1							
PSYCHOLOGY		22750 2							
ELECTRICAL/ELECTRONIC							38000 1		
MATHEMATICS		20800 1							

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									21453 2
BUSINESS ADMIN (INCL MGMT		23330 2	22500 1	19000 1			23908 6	21508 3	25000 1
ECONOM & FINANCE (BANKING							22293 4		24500 2
HUMAN RSRCS (incl LABOR R						27500 1	19500 3		
MANAGEMENT INFO SYSTEMS							26500 2		
MARKETING/MARK MGMT (RESR		19880 2	20125 4	26192 5	21333 3		22035 21 35000/17000		22000 1
REAL ESTATE							26000 1		
ADVERTISING	17750 2						19167 3		
COMMUNICATIONS					17500 1		20000 1		
JOURNALISM	19750 2								
HUMAN ECOLOGY (HOME ECONO	20000 1								
TEXTILES & CLOTHING			24500 2						
MERCHANDISING MANAGEMENT			15000 1						
LETTERS (incl English, Li		18500 1							
HUMANITIES - OTHER							13000 1		
HISTORY							18000 1		
POLITICAL SCIENCE/GOVT							25167 3		
PSYCHOLOGY							24033 3		
CIVIL							34000 1		
ELECTRICAL/ELECTRONIC							29500 1		
MECHANICAL							24000 1		
INDUSTRIAL TECHNOLOGY				23600 2					
AGRIBUSINESS				22000 1			24000 2		

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
PHARMACY							35333 3		

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT			22600 1						
ECONOM & FINANCE (BANKING	33000 1								
TEXTILES & CLOTHING									34100 2
CRIMINAL JUSTICE		17800 3							
SOCIOLOGY			23000 1						
SOCIAL SCIENCES-OTHER					22500 1				
CHEMICAL							39000 1		39092 6
CIVIL							32302 5	27667 3	
ELECTRICAL/ELECTRONIC							32960 5		27774 7
INDUSTRIAL							32400 1		30514 12
MECHANICAL							32075 4	31800 1	34121 20 40200/31000
METALLURGICAL							37500 1		
PETROLEUM									42500 1
ENGINEERING TECHNOLOGY									28577 3
INDUSTRIAL TECHNOLOGY							26500 2		

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average. 20250 706 # of Offers

90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS	31000 1								32000 1
MARKETING/MARK MGMT (RESR									28000 1
CHEMICAL	40600 1				42000 1		39100 21 43400/37000	36700 2	15000 1
CIVIL						31000 1	36720 1	37450 2	27022 10
COMPUTER	21000 1								
ELECTRICAL/ELECTRONIC	33000 1	32698 4	34700 2	31800 2	30264 2	31004 2		35722 10	31358 17
INDUSTRIAL							28000 1		31025 4
MECHANICAL		32596 3			37800 1		31500 2	34561 18	36480 5
METALLURGICAL							34000 1	26884 1	
PETROLEUM								42000 1	45000 1
TEXTILE								32000 1	
ENGINEERING TECHNOLOGY								34100 2	30550 5
COMPUTER SCIENCE	27000 1		31650 2		26000 1				
INFORMATION SCIENCES & SY				28000 1					
ARCHITECTURAL & ENVIRONME								30600 3	
BIOLOGICAL									30000 1
CHEMISTRY							20000 1		

AVERAGE SALARY OFFERS   APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MARKETING/MARK MGMT (RESR				25000 1					
PHYSICAL EDUCATION									11000 1
HUMAN ECOLOGY (HOME ECONO									15770 1
LETTERS (incl English, Li									14000 1
PSYCHOLOGY				27400 1					14490 2
SOCIOLOGY				17500 1					
NURSING				25679 24 31800/24000					
PHARMACY						40276 27 49000/36000			
BIOLOGICAL			28560 1						36700 1

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					16000 1				
BUSINESS ADMIN (INCL MGMT	21763 1				23886 1	19000 1			
MANAGEMENT INFO SYSTEMS					25583 6	23000 1	30000 1		
MARKETING/MARK MGMT (RESR			24000 1				25000 1		
HUMAN ECOLOGY (HOME ECONO				17376 1					
LETTERS (incl English, Li			18500 1						
HUMANITIES - OTHER								22500 1	
POLITICAL SCIENCE/GOVT									20000 1
PSYCHOLOGY	15000 1	18150 2		17500 3					
SOCIOLOGY				17500 1					
SOCIAL SCIENCES-OTHER		17500 1							
CIVIL									27332 1
COMPUTER							36933 2		
ENGINEERING TECHNOLOGY					25500 2				
AGRIBUSINESS									19250 2
NATURAL RESOURCES									20467 3
OTHER AGRICULTURAL SCIENC									17500 1
COMPUTER SCIENCE					25497 15	28444 3	27591 6		
COMPUTER PROGRAMMING					29367 6				
INFORMATION SCIENCES & SY					26500 2	24598 3			
SYSTEMS ANALYSIS							29793 1		
MATHEMATICS						26000 2			
OTHER PHYSICAL & EARTH SC									23000 1

AVERAGE SALARY OFFERS   APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330   PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				26325 4					
BUSINESS ADMIN (INCL MGMT		26000 5	21500 1	22403 30 35000/18000		25000 1			15000 2
ECONOM & FINANCE (BANKING		27000 2		21500 6	21023 1				
HOTEL/RESTAURANT MGMT.		20000 1		17147 3					
HUMAN RSRCS (incl LABOR R				25075 4					
MARKETING/MARK MGMT (RESR		26500 2	20700 1	21170 23 25000/19000					
COMMUNICATIONS				21400 2					
JOURNALISM			18000 1				20000 1		
ELEMENTARY EDUCATION				17000 1					20207 44 27900/16000
PRE-ELEMENTARY EDUCATION									36760 1
PHYSICAL EDUCATION									20350 3
SPECIAL EDUCATION									21141 8
HUMAN ECOLOGY (HOME ECONO				25000 1					
TEXTILES & CLOTHING				28800 1					
MERCHANDISING MANAGEMENT				22500 2					
FOREIGN LANGUAGES									22500 1
LETTERS (incl English, Li		18000 1		20000 1					19260 4
VISUAL & PERFORMING ARTS									22594 3
HUMANITIES - OTHER									21625 1
CRIMINAL JUSTICE						11440 1			
POLITICAL SCIENCE/GOVT				20865 4					
PSYCHOLOGY				23500 2					16000 1
SOCIOLOGY									12000 1

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
SOCIAL SCIENCES-OTHER									21271 2
ARCHITECTURAL									18875 1
CIVIL		29500 1							
ELECTRICAL/ELECTRONIC				34250 2					
MECHANICAL				30000 1					
TEXTILE				29000 1					
AGRIBUSINESS									26000 1
ANIMAL SCIENCES									19500 1
PLANT SCIENCES				19500 1					
OTHER AGRICULTURAL SCIENC			28000 1						
COMPUTER SCIENCE		32000 1		17000 1					
BIOLOGICAL		26000 1							
CHEMISTRY								32600 1	
MATHEMATICS					24005 5				19588 2
OTHER PHYSICAL & EARTH SC		27000 1							
TEXTILE SCIENCE				29590 16					

AVERAGE SALARY OFFERS APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26907 150 32500/22500	23550 33 31400/18000	20350 10	16500 1			14000 1	18000 1	21292 9
BACHELOR - TECHNICAL				23000 2					28500 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	20500 2	24223 8	22399 6	16375 4	18500 2	12333 3	15000 2	22065 5	19114 2
BACHELOR - TECHNICAL		20800 1					38000 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19000 5	20984 5	20875 8	24993 6	20375 4	27500 1	22223 49 35000/17000	21508 3	23151 6
BACHELOR - TECHNICAL				23067 3			30188 8		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	33000 1	17800 3	22800 2		22500 1				34100 2
BACHELOR - TECHNICAL							32448 19	28700 4	32771 49 42500/25000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	31000 1								
BACHELOR - TECHNICAL	30400 4	32654 7	33175 4	30533 3	33266 5	31003 3	37141 27 43400/33000	34712 40 42800/29900	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL				23300 3					
BACHELOR - TECHNICAL			28560 1	25679 24 31800/24000		40276 27 49000/36000			

AVERAGE SALARY OFFERS   APRIL 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18382 2	17933 3	21250 2	17475 5	24173 8	21000 2	27500 2	22500 1	20000 1
BACHELOR - TECHNICAL					26506 25 38250/21000	26391 8	29912 9		20967 8

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		25000 11	20067 3	22073 84 35000/18200	21023 1	18220 2	20000 1		20359 71 36760/16000
BACHELOR - TECHNICAL		28625 4	28000 1	28975 22 34500/26000	24005 5			32600 1	20710 5

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.4 May 1992

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Averett College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
East Carolina University
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida Institute of Technology
Florida State University
University of Florida
Georgia College
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
University of Louisville - Engineering
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
University of Montevallo
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Institute of Paper & Science
Presbyterian College
Queens College
Randolph-Macon Woman's College
Ringling School of Art & Design
Rollins College
St. Augustine's College
Samford university
University of South Alabama
University of South Carolina
University of South Carolina - Coastal
University of South Carolina - Spartanburg
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 6, 1992, through May 8, 1992) and cumulatively (September 1, 1991, and May 8, 1992).

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SCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	16	166	$23469	$24917	*	*	*	200	1784	$25952	$27014	$30000	$26500	$20500
BUSINESS ADMIN (INCL MGMT	5	91	31480	24806	*	*	*	71	574	22688	24521	26000	22500	17500
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	4	116	26375	26640	*	*	*	40	559	23762	26334	28500	24000	18000
HOTEL/RESTAURANT MGMT.	+	6	+	18860				4	66	17860	20575	*	*	*
HUMAN RSRCS (incl LABOR R	+	3	+	27167				12	30	23048	24296	*	*	*
MANAGEMENT INFO SYSTEMS	6	30	21100	28558	*	*	*	18	158	24950	28614	*	*	*
MARKETING/MARK MGMT (RESR	11	89	23818	23769	*	*	*	87	463	22448	23982	27000	22000	18000
REAL ESTATE	+	+	+	+				1	2	26000	24580	*	*	*
COMMUNICATIONS														
ADVERTISING	+	7	+	21457				7	34	18318	20884	*	*	*
COMMUNICATIONS	1	39	17500	21779	*	*	*	6	156	19217	21572	*	*	*
JOURNALISM	1	5	17500	20300	*	*	*	7	66	17929	18934	*	*	*
TELECOMMUN/BROADCASTING	+	1	+	19500				3	13	16167	20028	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	1	17	19325	19106	*	*	*	46	159	20118	20062	24600	20175	16000
PRE-ELEMENTARY EDUCATION	+	+	+	+				1	10	36760	18941	*	*	*
PHYSICAL EDUCATION	+	+	+	+				4	20	18013	22375	*	*	*
SPECIAL EDUCATION	+	3	+	17460				8	28	21141	21902	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	22933				4	22	19537	20533	*	*	*
TEXTILES & CLOTHING	+	+	+	+				6	17	26833	23038	*	*	*
MERCHANDISING MANAGEMENT	+	1	+	12000				3	18	20000	19417	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	3	17500	21333	*	*	*	2	27	20000	21832	*	*	*
LETTERS (incl English, Li	+	14	+	27168				13	85	18557	22869	*	*	*
VISUAL & PERFORMING ARTS	6	8	18750	18533	*	*	*	10	46	19528	21326	*	*	*
HUMANITIES - OTHER	2	6	25500	24150	*	*	*	5	43	21625	23500	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	17267				4	23	16210	21199	*	*	*
HISTORY	+	8	+	22088				2	40	17008	22771	*	*	*
POLITICAL SCIENCE/GOVT	1	8	18000	22390	*	*	*	10	71	22236	23572	*	*	*
PSYCHOLOGY	2	12	18748	21275	*	*	*	20	99	19614	20208	24000	19500	14980
SOCIOLOGY	+	1	+	14040				4	28	17500	19014	*	*	*
SOCIAL SCIENCES-OTHER	2	8	18992	18238	*	*	*	6	86	20088	21777	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	11	28476	30721	*	*	*	1	61	28476	31687	*	*	*
AGRICULTURAL	+	4	+	28870				+	30	+	32280			
ARCHITECTURAL	+	4	+	29375				1	32	18875	29417	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	7	+	29251			
CHEMICAL	2	147	38750	38588	*	*	*	35	719	38376	39180	40800	39500	36000
CIVIL	+	90	+	29333				25	385	29927	29862	34000	30000	24960
COMPUTER	1	48	30000	32895	*	*	*	4	150	31217	33260	*	*	*
ELECTRICAL/ELECTRONIC	7	158	30386	33691	*	*	*	63	816	32025	34127	37008	33000	27000

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	5	+	$31653			
INDUSTRIAL	4	90	$31859	$32594	*	*	*	22	335	$30823	32885	$34560	$32200	$25000
MECHANICAL	7	194	32608	33824	*	*	*	63	965	33775	34737	39000	33600	29000
METALLURGICAL	+	9	+	32444				3	38	32795	33236	*	*	*
MINING (INCL GEOLOGICAL)	+	7	+	29394				+	23	+	31614			
NUCLEAR	+	2	+	36595				+	22	+	34632			
PETROLEUM	+	5	+	42021				3	42	43167	40690	*	*	*
TEXTILE	+	+	+	+				2	2	30500	30500	*	*	*
ENGINEERING TECHNOLOGY	+	19	+	30958				12	227	29807	30970	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	28200				4	6	25050	26900	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	23333				8	63	22563	24030	*	*	*
ANIMAL SCIENCES	+	4	+	19250				1	16	19500	18613	*	*	*
PLANT SCIENCES	+	+	+	+				1	6	19500	23250	*	*	*
NATURAL RESOURCES	+	+	+	+				3	11	20467	22621	*	*	*
OTHER AGRICULTURAL SCIENC	+	14	+	24257				2	36	22750	23177	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	4	69	27769	31534	*	*	*	35	442	26806	31043	32000	27000	21000
COMPUTER PROGRAMMING	2	15	24050	32407	*	*	*	8	39	28038	31115	*	*	*
INFORMATION SCIENCES & SY	2	10	26500	29080	*	*	*	8	49	25974	29846	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				1	9	29793	29087	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	21	+	31067			
HEALTH SCIENCES	+	3	+	21000				+	20	+	22662			
NURSING	+	+	+	+				24	58	25679	29494	28000	25000	24000
PHARMACY	+	1	+	48000				30	35	39782	40951	43500	40000	33280
SCIENCES														
ACTUARIAL	+	1	+	23500				+	10	+	29558			
ARCHITECTURAL & ENVIRONME	1	3	22000	19357	*	*	*	4	22	28450	25920	*	*	*
BIOLOGICAL	+	2	+	22372				4	28	30315	24479	*	*	*
CHEMISTRY	+	13	+	29361				2	58	26300	28247	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	36000				+	9	+	27863			
MATHEMATICS	+	29	+	29568				10	97	23200	27958	*	*	*
PHYSICS	+	4	+	30660				+	9	+	29827			
OTHER PHYSICAL & EARTH SC	+	+	+	+				2	2	25000	25000	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				16	16	29590	29590	*	*	*
TOTALS	90	1612						1001	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	7	100	$25857	$25232	*	*	*	157	1456	$26861	$27357	$30000	$28000	$22500
ACCOUNTING (PRIVATE)	6	61	21750	24578	*	*	*	39	352	23273	25538	28500	22500	18000
COMMERCIAL BANKING (CNSMR	1	17	21000	20882	*	*	*	11	57	20409	20006	*	*	*
COMMERCIAL BANKING (LENDG	1	16	18000	23363	*	*	*	4	63	20125	24116	*	*	*
INVESTMT BANKING (CORP FN	+	5	+	29556				+	29	+	30494			
INVESTMT BANKNG (M & A)	+	1	+	31000				+	3	+	31167			
INVESTMT BANKG (REAL EST)	1	6	35000	26833	*	*	*	2	9	24500	28778	*	*	*
INVESTMT BANKG (SALES & T	+	4	+	26850				1	18	18000	25363	*	*	*
FINANCIAL/TREASURY ANALYS	2	27	24500	27705	*	*	*	12	188	22427	28068	*	*	*
PORTFOLIO MGMT/BROKERAGE	3	8	18333	22700	*	*	*	5	35	19200	23053	*	*	*
UNDERWRITING	1	5	26500	26100	*	*	*	10	45	24108	23996	*	*	*
INSURANCE - CLAIMS	1	9	17500	22791	*	*	*	7	50	21699	23329	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	7	10	19214	20050	*	*	*	11	25	18182	19144	*	*	*
MEDIA PLANNING	+	1	+	17000				2	10	18500	20730	*	*	*
REPORTING	1	3	17500	18604	*	*	*	4	18	13625	16967	*	*	*
PRODUCTION	+	4	+	15500				3	26	22667	22665	*	*	*
PUBLIC RELATIONS	+	5	+	20800				5	34	22065	20744	*	*	*
WRITING / EDITING	+	7	+	32694				2	32	19114	25232	*	*	*
MARKETING														
ADVERTISING	+	3	+	19000				5	23	19000	21268	*	*	*
BRAND/PRODUCT MANAGEMENT	1	9	21000	28244	*	*	*	6	62	20987	25417	*	*	*
BUYER/MERCHANDISING	+	13	+	24985				8	78	20875	24089	*	*	*
DISTRIBUTION	1	5	24000	21740	*	*	*	10	26	24316	24099	*	*	*
MARKET RESEARCH	1	11	32000	26227	*	*	*	5	43	22700	24521	*	*	*
PURCHASING	+	1	+	30000				1	10	27500	29420	*	*	*
SALES	11	105	22691	25086	*	*	*	68	535	23236	24647	31000	22500	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	2	+	19500				3	30	21508	21939	*	*	*
FINANC,TAXA, MONETARY POL	+	4	+	26125				6	34	23151	24923	*	*	*
ECONOMIC PROGRAMS	+	2	+	19303				1	5	33000	23021	*	*	*
LAW ENFORCEMENT	+	2	+	27310				3	20	17800	23477	*	*	*
MILITARY	+	6	+	27880				2	49	22800	23519	*	*	*
NATIONAL SECURITY	+	1	+	36000				+	2	+	32000			
URBAN / REGIONAL PLANNING	+	+	+	+				1	8	22500	27459	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	+	73	+	31264				19	429	32448	32060	*	*	*
ENVIRONMENTAL/SANITATION	+	14	+	32357				4	91	28700	31616	*	*	*
MANUFACTURING/INDUSTRIAL	+	64	+	32651				51	532	32823	34702	39500	33400	26000
SYSTEMS / PROGRAMMING	+	48	+	32416				5	127	30520	32536	*	*	*
POWER SYSTEMS	+	17	+	34032				7	111	32654	34432	*	*	*
SOFTWARE DESIGN & DEVELOP	1	43	30000	33405	*	*	*	5	150	32540	33663	*	*	*
HARDWARE DESIGN & DEVELOP	+	28	+	35082				3	91	30533	33975	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	20	+	$35748				5	132	$33266	$35264	*	*	*
TESTING	+	11	+	29703				3	70	31003	31380	*	*	*
PROCESS ENGINEERING	+	91	+	39173				27	502	37141	39110	$40800	$39000	$33000
PROJECT ENGINEERING	2	159	$26666	33654	*	*	*	42	623	34329	34648	40800	34000	29000
OTHER ENGINEERING	20	218	32657	33189	$38500	$33150	$28476	66	932	31299	33568	38500	31000	24960
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	21440				+	14	+	22499			
INDUSTRIAL HYGIENE	+	1	+	13832				+	1	+	13832			
MEDICAL TECHNOLOGY	+	4	+	20750				1	9	28560	22936	*	*	*
NURSES / PERSONAL CARE	+	1	+	33360				27	64	25415	29208	28000	25000	24000
OCCUPATIONAL THERAPY	+	+	+	+				+	18	+	29348			
PHARMACIST	+	1	+	48000				27	33	40276	41130	43500	40000	36000
PHYSICAL THERAPY	+	+	+	+				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	6	15995	21476	*	*	*	7	41	17492	20046	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	4	22000	18085	*	*	*	3	23	19588	18797	*	*	*
COUNSELING	3	11	20228	18371	*	*	*	6	40	19081	17219	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				2	15	21250	21420	*	*	*
SOCIAL WORK	1	9	20800	19369	*	*	*	6	40	18029	17604	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	6	39	24746	28948	*	*	*	39	273	25757	29588	31000	26000	18000
INFORMATION SYSTEMS	3	24	23367	30175	*	*	*	13	141	24863	29426	*	*	*
SYSTEMS ANALYSIS & DESIGN	3	27	40633	33776	*	*	*	14	183	31865	31868	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	3	+	29853				1	21	22500	29454	*	*	*
AGRICULTURE/NAT'L RESOURC	+	3	+	17933				9	55	20859	21726	*	*	*
ARCHITECTURE	+	1	+	20070				+	14	+	23684			
CONSULTING	+	77	+	30898				15	336	25967	30229	*	*	*
HUMAN RESRCS /INDUS RELS	+	11	+	23158				4	46	22050	25403	*	*	*
MANAGEMENT TRAINEE	3	106	22167	23652	*	*	*	109	686	23468	23008	30000	23000	18460
MATH/STATISTICIANS	+	+	+	+				6	16	23508	24258	*	*	*
PARALEGAL	+	3	+	22500				2	19	18220	20961	*	*	*
RESEARCHERS NON-TECHNICAL	+	3	+	29433				1	13	20000	25548	*	*	*
RESEARCHERS - TECHNICAL	+	1	+	26644				1	23	32600	27339	*	*	*
TEACHING	1	36	19325	20049	*	*	*	77	357	20369	21330	24600	20000	16000
TOTALS	90	1612						1001	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 4 MAY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	27	+	$30557				13	133	$30492	$30853	*	*	*
MBA--NON-TECH	3	32	$46333	36178	*	*	*	23	133	36390	33811	$51000	$34650	$30000
MBA--TECH	+	11	+	39655				+	36	+	38770			
MS-BUSINESS	+	1	+	31000				+	6	+	40863			
ECONOMICS & FINANCE (BANK	2	11	33250	33282	*	*	*	5	41	29288	36884	*	*	*
HUMAN RESOURCES (INCL LAB	+	4	+	23275				1	10	32040	28256	*	*	*
MANAGEMENT INFORMATION SY	+	5	+	40520				+	9	+	35553			
MARKETING/MKTNG MGT (RESE	+	1	+	32000				1	6	25000	36717	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				1	3	17000	22279	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	23990				5	9	17521	27905	*	*	*
ELEMENTARY EDUCATION	3	3	24398	24398	*	*	*	6	17	24866	26127	*	*	*
PHYSICAL EDUCATION	+	+	+	+				1	2	22708	29854	*	*	*
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				2	8	16765	23535	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	+	+	+				3	10	20667	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				3	7	20817	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	1	+	17500				3	7	20995	23130	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	34900				2	18	36250	37332	*	*	*
AGRICULTURAL	+	5	+	38636				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	5	25000	34920	*	*	*
CHEMICAL	+	1	+	42600				1	30	36000	40382	*	*	*
CIVIL	+	10	+	33080				1	67	32000	35109	*	*	*
COMPUTER	+	11	+	38273				+	28	+	39621			
ELECTRICAL/ELECTRONIC	2	45	34835	40956	*	*	*	7	160	36907	40534	*	*	*
INDUSTRIAL	+	8	+	41003				4	30	35200	38852	*	*	*
MECHANICAL	3	28	36026	39822	*	*	*	6	128	36020	39115	*	*	*
METALLURGICAL	+	3	+	38333				+	6	+	38383			

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	5	+	$36916				+	9	+	37031			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	25000				3	12	$22518	25531	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				1	1	21003	21003	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	4	+	23650			
CHEMISTRY	+	+	+	+				1	8	29000	33525	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	15	+	42068				2	111	30250	40130	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	28000				2	18	30000	36556	*	*	*
MATHEMATICS (INCL ACTUARI	2	3	$26798	28286	*	*	*	4	7	28649	30737	*	*	*
PHYSICS	+	+	+	+				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	15	238						102	1100					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	4	19	$56900	$49637	*	*	*	18	78	$44161	$42869	*	*	*
MBA--TECH	8	14	51813	47036	*	*	*	20	41	48170	45694	$56000	$51000	$39000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	9	30	48833	48717	*	*	*	15	117	49567	48786	*	*	*
MBA--TECH	11	46	56100	57957	*	*	*	22	103	56732	57245	67500	56050	48500
OVER 4 YEARS														
MBA--NON-TECH	6	49	54167	46378	*	*	*	15	125	52427	48979	*	*	*
MBA--TECH	9	33	53613	52701	*	*	*	18	89	53873	53794	*	*	*
TOTALS	47	191						108	553					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				1	1	$45000	$45000	*	*	*
COMPUTER & INFOR SCIENCES	+	1	+	$59160				+	3	+	54988			
ECONOMICS	+	+	+	+				1	1	46000	46000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				2	2	35500	35500	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				2	2	25550	25550	*	*	*
HUMANITIES	+	+	+	+				1	1	28000	28000	*	*	*
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	1	5	$39300	48987	*	*	*	1	6	39300	50239	*	*	*
CHEMICAL	+	10	+	52614				+	27	+	53903			
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	1	+	60000				+	5	+	60480			
ELECTRICAL/ELECTRONIC	+	7	+	52299				+	29	+	55453			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	1	+	50000				+	15	+	52557			
METALLURGICAL	+	1	+	55500				+	16	+	51046			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	1	30500	30500	*	*	*
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	1	2	53000	53000	*	*	*	2	41	59000	50965	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				1	7	48000	51934	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	44000				1	5	26000	42120	*	*	*
POLYMER	+	+	+	+				+	1	+	50400			
TOTALS	2	30						13	170					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27111 150 32500/24000			21938 8	23000 2		24000 1	22000 1	
BUSINESS ADMIN (INCL MGMT	24000 6			22143 7		25000 2	23886 1		
ECONOM & FINANCE (BANKING	28000 1			21256 9	26500 2			25000 1	
HUMAN RSRCS (incl LABOR R				19250 2					
MANAGEMENT INFO SYSTEMS	27000 1					27000 1	22750 2		32000 1
MARKETING/MARK MGMT (RESR		17750 2		21000 3		15500 1		17000 1	
ADVERTISING						21364 2			
COMMUNICATIONS						20000 1			
JOURNALISM		17500 1				17500 1			
TELECOMMUN/BROADCASTING						12000 1			
LETTERS (incl English, Li							18500 1		
VISUAL & PERFORMING ARTS		15000 1							
HUMANITIES - OTHER						13000 1			
HISTORY						18000 1			
POLITICAL SCIENCE/GOVT				18000 1					
PSYCHOLOGY				14000 1					
CIVIL								28500 4	28487 3
ELECTRICAL/ELECTRONIC							36000 1	27000 1	30000 2
MECHANICAL								33600 1	31500 1
ENGINEERING TECHNOLOGY							25000 1		35250 2
AGRIBUSINESS				25000 1					
COMPUTER SCIENCE	28500 1			28000 1		26250 2	30480 5	26000 1	
COMPUTER PROGRAMMING							28460 5		

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
INFORMATION SCIENCES & SY				23500 2			31000 1		
BIOLOGICAL	26000 1								
OTHER PHYSICAL & EARTH SC									27000 1

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	20857 7		20000 2	22000 2		24000 1			16000 1
BUSINESS ADMIN (INCL MGMT	17400 3	26000 1	24700 1	20717 6	25000 1	22848 19			
ECONOM & FINANCE (BANKING	21500 6			26043 4		23400 5			
HOTEL/RESTAURANT MGMT.		20000 2	11440 1						
HUMAN RSRCS (incl LABOR R		19500 1		22856 5					
MANAGEMENT INFO SYSTEMS	31000 1		24000 1	19300 2		27000 2			
MARKETING/MARK MGMT (RESR	23929 7	22000 2		24679 5		20953 28 26500/18000			
REAL ESTATE	26000 1								
ADVERTISING	23000 1								
COMMUNICATIONS						20800 1			
JOURNALISM							18000 1		12000 1
HUMAN ECOLOGY (HOME ECONO		25000 1	20000 1						
TEXTILES & CLOTHING						24000 1			
MERCHANDISING MANAGEMENT						20000 3			
FOREIGN LANGUAGES				17500 1					
LETTERS (incl English, Li	18000 1	15000 1				20000 1			15500 2
VISUAL & PERFORMING ARTS									18500 1
HUMANITIES - OTHER	22500 1			25000 1					
CRIMINAL JUSTICE					11440 1	19000 1		17200 2	
POLITICAL SCIENCE/GOVT	18460 1			26000 1		21125 4			
PSYCHOLOGY				22750 2		22833 3			
INDUSTRIAL TECHNOLOGY						23600 2			
AGRIBUSINESS						19500 1			

AVERAGE SALARY OFFERS   MAY 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330   PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
COMPUTER SCIENCE			20000 1	18000 1		27000 1			18000 1
INFORMATION SCIENCES & SY				29793 1		28000 1			
SYSTEMS ANALYSIS				29793 1					
PHARMACY						41257 18			
ARCHITECTURAL & ENVIRONME						22000 1			
MATHEMATICS				27900 2				25000 1	

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			19250 2	25100 2	18000 1	21998 4	20306 4		22000 2
BUSINESS ADMIN (INCL MGMT	14000 1		20000 1		15000 2	20656 4		18000 1	
ECONOM & FINANCE (BANKING				27480 1	23109 1	23256 4			
HOTEL/RESTAURANT MGMT.				20000 1					
HUMAN RSRCS (incl LABOR R			18000 1	27500 1					
MANAGEMENT INFO SYSTEMS			26000 1					30500 1	
MARKETING/MARK MGMT (RESR	18000 1	26000 1	23667 3	20700 1		24250 4	22500 1	25000 1	
ADVERTISING								18500 1	
COMMUNICATIONS	17500 1				17500 1				
JOURNALISM					18500 1				
ELEMENTARY EDUCATION	17000 1				20187 45 27900/16000				
PRE-ELEMENTARY EDUCATION					36760 1				
PHYSICAL EDUCATION					20350 3			11000 1	
SPECIAL EDUCATION					21141 8				
HUMAN ECOLOGY (HOME ECONO					17376 1				15770 1
FOREIGN LANGUAGES					22500 1				
LETTERS (incl English, Li					19260 4			14000 1	
VISUAL & PERFORMING ARTS					22594 3				
HUMANITIES - OTHER					23813 2				
HISTORY			16016 1						
POLITICAL SCIENCE/GOVT						20000 1			
PSYCHOLOGY			21600 1		18500 2		15000 1	27400 1	16069 4
SOCIOLOGY						23000 1			

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
SOCIAL SCIENCES-OTHER					21271 2		22500 1		17342 2
AEROSPACE & AERONAUTICAL						28476 1			
ARCHITECTURAL					18875 1				
CHEMICAL					15000 1				
CIVIL			29756 2	33700 1		26751 5	27311 3		
ELECTRICAL/ELECTRONIC		33196 1		32700 10	27000 1	28033 12			
INDUSTRIAL				33700 1		28476 1			
MECHANICAL				34658 5		30557 6			
ENGINEERING TECHNOLOGY				34200 1		26000 1	27000 1		
AGRIBUSINESS					26000 1	21000 1			
ANIMAL SCIENCES					19500 1				
NATURAL RESOURCES							17400 1		
COMPUTER SCIENCE		26000 1		28450 2	26000 1	28846 4		24790 2	
NURSING								25132 19	27760 5
PHARMACY								35640 6	
BIOLOGICAL						28560 1		36700 1	
MATHEMATICS		24000 1			19392 3	21012 2		27000 1	

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									23250 2
BUSINESS ADMIN (INCL MGMT			21763 1				26000 1	16500 1	19000 1
MANAGEMENT INFO SYSTEMS				24500 1					
MARKETING/MARK MGMT (RESR			24000 1					18333 3	29480 2
COMMUNICATIONS							22000 1		
JOURNALISM		22000 1							
LETTERS (incl English, Li				18500 1					
PSYCHOLOGY			17250 2						28000 1
SOCIOLOGY			17500 2						
SOCIAL SCIENCES-OTHER									20800 1
CHEMICAL						40800 2			39350 14
CIVIL								31500 2	34410 2
COMPUTER									39000 1
ELECTRICAL/ELECTRONIC					32240 1	40800 2	31973 3	17500 1	35060 5
INDUSTRIAL							29275 4	30600 1	35700 2
MECHANICAL							30390 7		37563 11
METALLURGICAL									32192 2
AGRIBUSINESS						23500 2			
PLANT SCIENCES						19500 1			
NATURAL RESOURCES						22000 2			
COMPUTER SCIENCE					26000 2		23000 1	21000 1	31000 1
COMPUTER PROGRAMMING					32000 1			27000 1	
INFORMATION SCIENCES & SY					24000 1				

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
PHARMACY									39200 5
ARCHITECTURAL & ENVIRONME								30600 3	
BIOLOGICAL									30000 1
CHEMISTRY									26300 2
OTHER PHYSICAL & EARTH SC						23000 1			
TEXTILE SCIENCE									32600 1

AVERAGE SALARY OFFERS   MAY 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330   PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING					18000 1			28500 1	31200 3
BUSINESS ADMIN (INCL MGMT			38800 3						31248 1
ECONOM & FINANCE (BANKING							29000 1		28500 1
MANAGEMENT INFO SYSTEMS		27500 1						27500 1	
MARKETING/MARK MGMT (RESR	27000 1	24250 4	25667 3				28000 1		21000 1
ADVERTISING								12000 1	
TELECOMMUN/BROADCASTING		18000 1							
PSYCHOLOGY			22500 1						
CHEMICAL				41100 1				36500 2	41380 5
CIVIL					34000 1				42800 1
COMPUTER	34866 1	30000 1							
ELECTRICAL/ELECTRONIC	33000 3	30778 9					34008 1	40000 1	39133 3
INDUSTRIAL		31000 1					32000 2		
MECHANICAL		32750 2		35000 1	32000 1	32000 1	28000 1	37033 6	42500 2
PETROLEUM									42250 2
ENGINEERING TECHNOLOGY		25000 1							
INDUSTRIAL TECHNOLOGY		26500 2							
COMPUTER SCIENCE	25000 1	33525 2		30400 1					
COMPUTER PROGRAMMING	23000 1								

AVERAGE SALARY OFFERS   MAY 1992 SCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330   PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING					25800 1		27000 2
BUSINESS ADMIN (INCL MGMT						24000 1	22025 6
ECONOM & FINANCE (BANKING					26467 3		22500 1
HUMAN RSRCS (incl LABOR R					29400 2		
MANAGEMENT INFO SYSTEMS	16000 1						18000 1
MARKETING/MARK MGMT (RESR			28000 1	28000 1		20550 4	23500 4
ADVERTISING	15000 1				17000 1		
COMMUNICATIONS							17500 1
JOURNALISM							20000 1
TELECOMMUN/BROADCASTING							18500 1
TEXTILES & CLOTHING					30500 4		15000 1
LETTERS (incl English, Li							29200 1
VISUAL & PERFORMING ARTS							18800 5
POLITICAL SCIENCE/GOVT			21000 1			35000 1	
PSYCHOLOGY							14000 1
SOCIOLOGY							12000 1
CHEMICAL					38750 7		34467 3
CIVIL						31200 1	
COMPUTER							21000 1
ELECTRICAL/ELECTRONIC					34000 2		33250 4
INDUSTRIAL					33785 5		26580 5
MECHANICAL			33500 1	35500 1	33725 4	33600 1	31182 11
METALLURGICAL				34000 1			

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
PETROLEUM							45000 1
TEXTILE					30500 2		
ENGINEERING TECHNOLOGY						30960 1	29756 4
AGRIBUSINESS					20000 1		22000 1
OTHER AGRICULTURAL SCIENC							22750 2
COMPUTER SCIENCE							22250 2
INFORMATION SCIENCES & SY						28000 1	20000 1
PHARMACY							41000 1
TEXTILE SCIENCE					29389 15		

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26997 158 32500/24000	17000 4		21139 31 26000/18000	24750 4	19612 11	22377 5	21333 3	32000 1
BACHELOR - TECHNICAL	27250 2			25000 4		26250 2	29746 13	28657 7	30496 9

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21850 29 36000/18000	21188 8	20023 6	22853 29 33000/18000	18220 2	21922 69 35000/18160	18000 1	17200 2	15500 5
BACHELOR - TECHNICAL			20000 1	26677 5		36930 24 45000/25000		25000 1	18000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	16625 4	26000 1	21112 10	24313 6	20440 78 36760/16000	22424 18	20175 7	20629 7	17637 9
BACHELOR - TECHNICAL		27732 3	29756 2	32939 20 43000/29400	21172 9	27747 34 38407/22500	25266 5	27746 29 40000/24000	27760 5

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		22000 1	19211 6	21500 2			24000 2	17875 4	24751 7
BACHELOR - TECHNICAL					28048 5	29670 10	29917 15	27878 9	36706 47 49000/32100

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27000 1	23750 6	30843 7		18000 1		28500 2	22667 3	29058 6
BACHELOR - TECHNICAL	30311 6	30475 18		35500 3	33000 2	32000 1	31502 4	37244 9	41277 13

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	15500 2		24500 2	28000 1	27545 11	23533 6	
BACHELOR - TECHNICAL			33500 1	34750 2	32359 36 40000/28200	30940 4	

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33430 5				46750 2			30667 3	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH						34733 3			
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					35000 1				41500 2
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH			53500 2	34800 1					
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH	25480 1				31613 3		
MBA--TECH							

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26997 154 32500/23000	22633 33 31400/18000	20000 1						20575 3
BUSINESS ADMIN (INCL MGMT	14000 1	22000 1	23500 2				14000 1		18000 1
ECONOM & FINANCE (BANKING	28000 1	27756 5	20500 7				35000 1	18000 1	23680 5
HUMAN RSRCS (incl LABOR R				16500 1					
MARKETING/MARK MGMT (RESR									21250 2
COMMUNICATIONS	17500 1								
POLITICAL SCIENCE/GOVT				18000 1					
PSYCHOLOGY			14000 1						
AGRIBUSINESS				23000 2					
COMPUTER SCIENCE									28500 1

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	18000 1								
BUSINESS ADMIN (INCL MGMT	17000 2		18833 3						
ECONOM & FINANCE (BANKING	22000 2	26500 1						23109 1	
HUMAN RSRCS (incl LABOR R		23390 2	27000 1						
MARKETING/MARK MGMT (RESR		25167 3	25447 2	17500 1				21000 2	
ADVERTISING							15000 1		20228 1
JOURNALISM					18500 1	14750 2			
TELECOMMUN/BROADCASTING				18000 1	18500 1	12000 1			
TEXTILES & CLOTHING				15000 1					
FOREIGN LANGUAGES			17500 1						
LETTERS (incl English, Li						13000 1	15000 1	29200 1	18000 1
VISUAL & PERFORMING ARTS				18214 7					
HISTORY								16016 1	
POLITICAL SCIENCE/GOVT		26000 1							
PSYCHOLOGY		22750 2							
ELECTRICAL/ELECTRONIC							38000 1		
ARCHITECTURAL & ENVIRONME				22000 1					
MATHEMATICS		20800 1							

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									21453 2
BUSINESS ADMIN (INCL MGMT		23330 2	22500 1	19000 1			23908 6	21508 3	25000 1
ECONOM & FINANCE (BANKING							22293 4		24500 2
HUMAN RSRCS (incl LABOR R						27500 1	19500 3		
MANAGEMENT INFO SYSTEMS				24000 1			22867 3		
MARKETING/MARK MGMT (RESR		20253 3	20125 4	26192 5	24000 4		22391 30 35000/17000		22000 1
REAL ESTATE							26000 1		
ADVERTISING	17750 2						19167 3		
COMMUNICATIONS					17500 1		20000 1		
JOURNALISM	19750 2								
HUMAN ECOLOGY (HOME ECONO	20000 1								
TEXTILES & CLOTHING			24500 2						
MERCHANDISING MANAGEMENT			15000 1						
LETTERS (incl English, Li		18500 1							
HUMANITIES - OTHER							19000 2		
HISTORY							18000 1		
POLITICAL SCIENCE/GOVT							25167 3		
PSYCHOLOGY							24033 3		
CIVIL							34000 1		
ELECTRICAL/ELECTRONIC							29500 1		
MECHANICAL							24000 1		
INDUSTRIAL TECHNOLOGY				23600 2					
AGRIBUSINESS				22000 1			24000 2		

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
PHARMACY							35333 3		

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT			22600 1						
ECONOM & FINANCE (BANKING	33000 1								
TEXTILES & CLOTHING									34100 2
CRIMINAL JUSTICE		17800 3							
SOCIOLOGY			23000 1						
SOCIAL SCIENCES-OTHER					22500 1				
CHEMICAL							39000 1		39092 6
CIVIL							32302 5	27667 3	
ELECTRICAL/ELECTRONIC							32960 5		27774 7
INDUSTRIAL							32400 1		30514 12
MECHANICAL							32075 4	31800 1	34121 20 40200/31000
METALLURGICAL							37500 1		
PETROLEUM									42500 1
ENGINEERING TECHNOLOGY									28577 3
INDUSTRIAL TECHNOLOGY							26500 2		

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
MANAGEMENT INFO SYSTEMS	31000 1								32000 1
MARKETING/MARK MGMT (RESR									28000 1
AEROSPACE & AERONAUTICAL									28476 1
CHEMICAL	40600 1				42000 1		39100 21 43400/37000	36700 2	30833 3
CIVIL						31000 1	36720 1	37450 2	27022 10
COMPUTER	21000 1		30000 1						
ELECTRICAL/ELECTRONIC	33000 1	32698 4	34700 2	31800 2	30264 2	31004 2		35722 10	31075 24 40800/27000
INDUSTRIAL							28000 1		31442 8
MECHANICAL		32596 3			37800 1		31500 2	33771 20 41000/27332	35733 10
METALLURGICAL							34000 1	26884 1	
PETROLEUM								42000 1	45000 1
TEXTILE								32000 1	
ENGINEERING TECHNOLOGY								34100 2	30550 5
COMPUTER SCIENCE	27000 1		31650 2		26000 1				32100 1
INFORMATION SCIENCES & SY				28000 1					
ARCHITECTURAL & ENVIRONME								30600 3	
BIOLOGICAL									30000 1
CHEMISTRY							20000 1		

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MARKETING/MARK MGMT (RESR				25000 1					
PHYSICAL EDUCATION									11000 1
HUMAN ECOLOGY (HOME ECONO									15770 1
LETTERS (incl English, Li									14000 1
PSYCHOLOGY				27400 1					14992 3
SOCIOLOGY				17500 1					
NURSING				25679 24 31800/24000					
PHARMACY						40276 27 49000/36000			
BIOLOGICAL			28560 1						36700 1

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING	22000 1				16000 1				
BUSINESS ADMIN (INCL MGMT	21763 1				23886 1	19000 1	48700 2		
MANAGEMENT INFO SYSTEMS					24000 8	23000 1	27250 2		
MARKETING/MARK MGMT (RESR			24000 1				25000 1		
COMMUNICATIONS		17500 1							
HUMAN ECOLOGY (HOME ECONO				17376 1					
LETTERS (incl English, Li			18500 1						
HUMANITIES - OTHER		26000 1						22500 1	
POLITICAL SCIENCE/GOVT									20000 1
PSYCHOLOGY	15000 1	18150 2		17500 3					
SOCIOLOGY				17500 1					
SOCIAL SCIENCES-OTHER		17342 2		20800 1					
CIVIL									27332 1
COMPUTER							36933 2		
ENGINEERING TECHNOLOGY					25500 2				
AGRIBUSINESS									19250 2
NATURAL RESOURCES									20467 3
OTHER AGRICULTURAL SCIENC									17500 1
COMPUTER SCIENCE					25635 18	28444 3	27591 6		
COMPUTER PROGRAMMING					29367 6	24050 2			
INFORMATION SCIENCES & SY					28000 3	23948 4			
SYSTEMS ANALYSIS							29793 1		
MATHEMATICS						26000 2			

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
OTHER PHYSICAL & EARTH SC									23000 1

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				26325 4					
BUSINESS ADMIN (INCL MGMT		26000 5	21500 1	22358 31 35000/18200		25000 1			15000 2
ECONOM & FINANCE (BANKING		27000 2		21500 6	21023 1				
HOTEL/RESTAURANT MGMT.		20000 1		17147 3					
HUMAN RSRCS (incl LABOR R				25075 4					
MANAGEMENT INFO SYSTEMS				24000 1					
MARKETING/MARK MGMT (RESR		26500 2	20700 1	21170 23 25000/19000					
COMMUNICATIONS				21400 2					
JOURNALISM			18000 1				20000 1		
ELEMENTARY EDUCATION				17000 1					20187 45 27900/16000
PRE-ELEMENTARY EDUCATION									36760 1
PHYSICAL EDUCATION									20350 3
SPECIAL EDUCATION									21141 8
HUMAN ECOLOGY (HOME ECONO				25000 1					
TEXTILES & CLOTHING				28800 1					
MERCHANDISING MANAGEMENT				22500 2					
FOREIGN LANGUAGES									22500 1
LETTERS (incl English, Li		18000 1		20000 1					19260 4
VISUAL & PERFORMING ARTS									22594 3
HUMANITIES - OTHER									21625 1
CRIMINAL JUSTICE						11440 1			
POLITICAL SCIENCE/GOVT				20865 4					
PSYCHOLOGY				22833 3					16000 1

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
SOCIOLOGY									12000 1
SOCIAL SCIENCES-OTHER									21271 2
ARCHITECTURAL									18875 1
CIVIL		29500 1							
ELECTRICAL/ELECTRONIC				34250 2					
MECHANICAL				30000 1					
TEXTILE				29000 1					
AGRIBUSINESS									26000 1
ANIMAL SCIENCES									19500 1
PLANT SCIENCES				19500 1					
OTHER AGRICULTURAL SCIENC			28000 1						
COMPUTER SCIENCE		32000 1		17000 1					
BIOLOGICAL		26000 1							
CHEMISTRY								32600 1	
MATHEMATICS					24005 5				19588 2
OTHER PHYSICAL & EARTH SC		27000 1							
TEXTILE SCIENCE				29590 16					

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26861 157 32500/22500	23273 39 31400/18000	20409 11	17250 2			24500 2	18000 1	21875 11
BACHELOR - TECHNICAL				23000 2					28500 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	19200 5	24476 9	21699 7	17800 10	18500 2	13625 4	15000 2	22065 5	19114 2
BACHELOR - TECHNICAL		20800 1		22000 1			38000 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19000 5	20987 6	20875 8	24851 7	22700 5	27500 1	22309 60 35000/17000	21508 3	23151 6
BACHELOR - TECHNICAL				23067 3			30188 8		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	33000 1	17800 3	22800 2		22500 1				34100 2
BACHELOR - TECHNICAL							32448 19	28700 4	32771 49 42500/25000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	31000 1								
BACHELOR - TECHNICAL	30400 4	32654 7	32540 5	30533 3	33266 5	31003 3	37141 27 43400/33000	34329 42 42800/29000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL				23300 3					
BACHELOR - TECHNICAL			28560 1	25679 24 31800/24000		40276 27 49000/36000			

AVERAGE SALARY OFFERS MAY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19588 3	19081 6	21250 2	18029 6	23189 10	21000 2	35380 5	22500 1	20000 1
BACHELOR - TECHNICAL					26643 29 38250/21000	25566 11	29912 9		20967 8

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		25000 11	20067 3	22076 87 35000/18200	21023 1	18220 2	20000 1		20345 72 36760/16000
BACHELOR - TECHNICAL		28625 4	28000 1	28975 22 34500/26000	24005 5			32600 1	20710 5

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1992

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Averett College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
East Carolina University
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida Institute of Technology
Florida State University
University of Florida
Georgia College
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
University of Louisville - Engineering
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
University of Montevallo
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Institute of Paper & Science
Presbyterian College
Queens College
Randolph-Macon Woman's College
Ringling School of Art & Design
Rollins College
St. Augustine's College
Samford university
University of South Alabama
University of South Carolina
University of South Carolina - Coastal
University of South Carolina - Spartanburg
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky-University
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 8, 1992, through June 12, 1992) and cumulatively (September 1, 1991, and June 12, 1992).

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SCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	91	895	$27114	$28042	$31000	$28500	$22000	291	2694	$26316	$27364	$31000	$27500	$21000
BUSINESS ADMIN (INCL MGMT	87	300	23652	23691	29000	24000	18000	158	889	23219	24275	28560	23000	18000
DISTRIBUTION MANAGEMENT	+	1	+	33780				+	8	+	24848			
ECONOM & FINANCE (BANKING	84	444	25360	26745	30000	25510	20000	124	1053	24845	26539	30000	24800	19000
HOTEL/RESTAURANT MGMT.	9	48	20844	22239	*	*	*	13	114	19926	21276	*	*	*
HUMAN RSRCS (incl LABOR R	11	21	22455	21739	*	*	*	23	53	22765	23498	27500	24000	18000
MANAGEMENT INFO SYSTEMS	4	72	26325	28702	*	*	*	22	230	25200	28641	30000	26500	22500
MARKETING/MARK MGMT (RESR	73	315	23964	24114	30000	24000	18408	160	835	23140	24214	29500	23000	18000
REAL ESTATE	+	1	+	26500				1	3	26000	25220	*	*	*
COMMUNICATIONS														
ADVERTISING	3	21	20333	22143	*	*	*	10	55	18923	21365	*	*	*
COMMUNICATIONS	5	40	21100	21593	*	*	*	11	196	20073	21576	*	*	*
JOURNALISM	6	26	15765	18977	*	*	*	13	95	16930	19147	*	*	*
TELECOMMUN/BROADCASTING	1	17	18000	23155	*	*	*	4	37	16625	22665	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	14	46	22955	21439	*	*	*	60	205	20780	20371	26000	21000	15000
PRE-ELEMENTARY EDUCATION	1	5	19218	12984	*	*	*	2	15	27989	16955	*	*	*
PHYSICAL EDUCATION	+	3	+	23067				4	23	18013	22465	*	*	*
SPECIAL EDUCATION	+	4	+	21460				8	32	21141	21847	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	4	7	16850	17986	*	*	*	8	29	18193	19918	*	*	*
TEXTILES & CLOTHING	2	25	24350	22640	*	*	*	8	56	26213	22717	*	*	*
MERCHANDISING MANAGEMENT	4	14	20500	19929	*	*	*	7	32	20286	19641	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	4	17	25564	25002	*	*	*	6	44	23710	23057	*	*	*
LETTERS (incl English, Li	18	61	23599	22112	*	*	*	31	146	21485	22553	27060	20000	18000
VISUAL & PERFORMING ARTS	1	20	20000	21335	*	*	*	11	66	19571	21329	*	*	*
HUMANITIES - OTHER	3	12	17167	22489	*	*	*	8	55	19953	23280	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	8	22800	20146	*	*	*	5	31	17528	20927	*	*	*
HISTORY	12	46	22492	22781	*	*	*	14	86	21709	22776	*	*	*
POLITICAL SCIENCE/GOVT	14	50	22850	22426	*	*	*	24	121	22619	23099	28440	22000	18000
PSYCHOLOGY	12	55	19007	20634	*	*	*	32	154	19386	20360	24000	18450	14980
SOCIOLOGY	11	22	22145	20845	*	*	*	15	50	20907	19820	*	*	*
SOCIAL SCIENCES-OTHER	9	46	22667	21048	*	*	*	15	132	21635	21523	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	19	30500	32371	*	*	*	3	80	29825	31849	*	*	*
AGRICULTURAL	2	6	22000	28746	*	*	*	2	36	22000	31691	*	*	*
ARCHITECTURAL	2	24	33496	28933	*	*	*	3	56	28622	29209	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	34200				+	8	+	29870			
CHEMICAL	35	222	39080	39334	41500	39700	38040	70	941	38728	39216	41500	39600	36000
CIVIL	22	191	27529	29072	30000	28008	22583	47	576	28805	29600	34000	29028	22583
COMPUTER	2	43	38000	32867	*	*	*	6	193	33478	33173	*	*	*
ELECTRICAL/ELECTRONIC	48	295	33051	33774	38400	33000	28600	111	1111	32469	34033	38000	33000	27332

continued

SCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$31533				+	10	+	$31593			
INDUSTRIAL	41	82	$32170	31903	$35000	$32500	$28000	63	417	$31699	32691	$35000	$32500	$27500
MECHANICAL	66	360	33428	34036	38000	34750	27000	129	1325	33597	34546	38407	34020	28000
METALLURGICAL	1	9	31200	34902	*	*	*	4	47	32396	33555	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	32189				+	27	+	31699			
NUCLEAR	4	18	32749	35299	*	*	*	4	40	32749	34932	*	*	*
PETROLEUM	+	9	+	41079				3	51	43167	40759	*	*	*
TEXTILE	6	6	32967	32967	*	*	*	8	8	32350	32350	*	*	*
ENGINEERING TECHNOLOGY	2	16	24500	28437	*	*	*	14	243	29049	30803	*	*	*
INDUSTRIAL TECHNOLOGY	4	8	30590	26230	*	*	*	8	14	27820	26517	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	3	7	22000	21714	*	*	*	11	70	22409	23799	*	*	*
ANIMAL SCIENCES	+	6	+	22617				1	22	19500	19705	*	*	*
PLANT SCIENCES	+	+	+	+				1	6	19500	23250	*	*	*
NATURAL RESOURCES	1	4	16980	22245	*	*	*	4	15	19595	22520	*	*	*
OTHER AGRICULTURAL SCIENC	4	11	24005	21456	*	*	*	6	47	23587	22774	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	22	169	29264	31504	33500	30000	23000	57	611	27755	31171	33500	27500	21000
COMPUTER PROGRAMMING	3	10	32333	29650	*	*	*	11	49	29209	30816	*	*	*
INFORMATION SCIENCES & SY	4	30	24825	28447	*	*	*	12	79	25591	29315	*	*	*
SYSTEMS ANALYSIS	+	4	+	32750				1	13	29793	30214	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	44	+	31807				+	65	+	31568			
HEALTH SCIENCES	3	10	33333	30566	*	*	*	3	30	33333	25297	*	*	*
NURSING	9	171	37088	33650	*	*	*	33	229	28791	32597	35000	26000	24000
PHARMACY	21	37	41520	41380	45000	42000	40000	51	72	40498	41172	45000	41000	33280
SCIENCES														
ACTUARIAL	+	10	+	34627				+	20	+	32093			
ARCHITECTURAL & ENVIRONME	+	7	+	21600				4	29	28450	24877	*	*	*
BIOLOGICAL	6	16	18809	18823	*	*	*	10	44	23411	22422	*	*	*
CHEMISTRY	2	9	31400	25617	*	*	*	4	67	28850	27893	*	*	*
GEOLOGY & GEOLOGICAL SCI	2	6	27000	22083	*	*	*	2	15	27000	25551	*	*	*
MATHEMATICS	9	55	28133	30977	*	*	*	19	153	25537	29063	*	*	*
PHYSICS	1	6	21906	25901	*	*	*	1	15	21906	28256	*	*	*
OTHER PHYSICAL & EARTH SC	+	2	+	19499				2	4	25000	22249	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	14	14	32309	32309	*	*	*	30	30	30859	30859	33000	30500	27800
TOTALS	825	4588						1826	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	59	700	$27505	$28509	$31000	$28500	$22000	216	2166	$27037	$27733	$31000	$28000	$22000
ACCOUNTING (PRIVATE)	35	188	26188	26973	30900	28000	18000	74	547	24652	26067	30500	24000	18000
COMMERCIAL BANKING (CNSMR	30	73	23353	23191	26000	24000	19000	41	130	22563	21795	25000	24000	18000
COMMERCIAL BANKING (LENDG	9	52	24222	25964	*	*	*	13	148	22962	25050	*	*	*
INVESTMT BANKING (CORP FN	4	23	24248	28151	*	*	*	4	52	24248	29458	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	32000				+	4	+	31375			
INVESTMT BANKG (REAL EST)	1	3	30000	27067	*	*	*	3	12	26333	28350	*	*	*
INVESTMT BANKG (SALES & T	+	13	+	28615				1	31	18000	26727	*	*	*
FINANCIAL/TREASURY ANALYS	22	113	28210	28484	33000	28050	22500	34	310	26169	28338	32000	25500	18872
PORTFOLIO MGMT/BROKERAGE	6	29	21500	24383	*	*	*	11	64	20455	23656	*	*	*
UNDERWRITING	11	47	25751	24810	*	*	*	21	97	24969	24639	27000	25020	22000
INSURANCE - CLAIMS	7	26	21544	22622	*	*	*	14	76	21622	23087	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	5	+	21004				11	30	18182	19454	*	*	*
MEDIA PLANNING	+	5	+	22300				2	15	18500	21253	*	*	*
REPORTING	1	9	10800	16233	*	*	*	5	27	13060	16723	*	*	*
PRODUCTION	1	19	11000	18981	*	*	*	4	45	19750	21109	*	*	*
PUBLIC RELATIONS	4	22	17150	19542	*	*	*	9	56	19881	20272	*	*	*
WRITING / EDITING	3	13	20864	22584	*	*	*	5	45	20164	24467	*	*	*
MARKETING														
ADVERTISING	3	19	16667	20347	*	*	*	8	45	18125	20901	*	*	*
BRAND/PRODUCT MANAGEMENT	4	25	25024	26116	*	*	*	10	88	22602	25702	*	*	*
BUYER/MERCHANDISING	1	79	21000	24006	*	*	*	9	204	20889	23895	*	*	*
DISTRIBUTION	23	32	25731	25950	30900	26000	21840	33	58	25302	25120	30900	25000	20400
MARKET RESEARCH	3	41	22733	24238	*	*	*	8	84	22713	24383	*	*	*
PURCHASING	1	10	23500	21752	*	*	*	2	20	25500	25586	*	*	*
SALES	82	307	24308	25175	30000	25000	18000	150	871	23822	24974	30000	24000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	2	17	21000	22971	*	*	*	5	47	21305	22312	*	*	*
FINANC,TAXA, MONETARY POL	1	26	20000	23573	*	*	*	7	60	22701	24338	*	*	*
ECONOMIC PROGRAMS	2	4	24695	23824	*	*	*	3	9	27463	23378	*	*	*
LAW ENFORCEMENT	4	13	28200	25490	*	*	*	7	33	23743	24270	*	*	*
MILITARY	2	10	20000	21948	*	*	*	4	59	21400	23253	*	*	*
NATIONAL SECURITY	+	1	+	28600				+	3	+	30867			
URBAN / REGIONAL PLANNING	2	3	20953	24635	*	*	*	3	11	21469	26689	*	*	*
ENGINEERING														
BIOENGINEERING	+	1	+	34200				+	4	+	31800			
DESIGN / CONSTRUCT	12	196	29831	31137	*	*	*	31	625	31435	31770	35700	32000	26000
ENVIRONMENTAL/SANITATION	7	33	27860	31509	*	*	*	11	124	28165	31588	*	*	*
MANUFACTURING/INDUSTRIAL	42	159	32186	34199	36240	32820	27000	93	691	32535	34586	39000	33020	26000
SYSTEMS / PROGRAMMING	4	48	33385	33175	*	*	*	9	175	31793	32711	*	*	*
POWER SYSTEMS	7	34	32761	33275	*	*	*	14	145	32707	34161	*	*	*
SOFTWARE DESIGN & DEVELOP	2	25	34750	34621	*	*	*	7	175	33171	33800	*	*	*
HARDWARE DESIGN & DEVELOP	3	22	30833	33702	*	*	*	6	113	30683	33922	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	9	39	$29399	$34659	*	*	*	14	171	$30780	$35126	*	*	*
TESTING	5	22	27619	31419	*	*	*	8	92	28888	31390	*	*	*
PROCESS ENGINEERING	30	154	39724	39065	$41500	$39850	$38040	57	656	38501	39099	$41400	$39500	$35000
PROJECT ENGINEERING	42	140	33355	32884	36800	33250	29000	84	763	33842	34324	39000	33800	29000
OTHER ENGINEERING	76	384	31914	33725	38352	33884	22996	142	1316	31628	33613	38407	32050	23000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	6	+	27250				+	20	+	23924			
INDUSTRIAL HYGIENE	+	+	+	+				+	1	+	13832			
MEDICAL TECHNOLOGY	1	10	40000	26287	*	*	*	2	19	34280	24700	*	*	*
NURSES / PERSONAL CARE	10	173	37380	33498	*	*	*	37	237	28649	32340	40000	26000	24000
OCCUPATIONAL THERAPY	1	16	35000	30441	*	*	*	1	34	35000	29862	*	*	*
PHARMACIST	20	37	41596	40840	45000	42500	35360	47	70	40838	40977	45000	41000	35360
PHYSICAL THERAPY	2	6	21000	27417	*	*	*	2	12	21000	29208	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	5	47	24452	27861	*	*	*	12	88	20392	24220	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	9	32	19133	20445	*	*	*	12	55	19247	19756	*	*	*
COUNSELING	3	21	21267	19417	*	*	*	9	61	19809	17976	*	*	*
FUNDRAISING / DEVELOPMENT	1	7	26000	20929	*	*	*	3	22	22833	21264	*	*	*
SOCIAL WORK	4	19	20555	18221	*	*	*	10	59	19039	17803	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	23	133	28492	30039	34000	30000	21906	62	410	26772	29727	33400	27166	20000
INFORMATION SYSTEMS	8	68	26440	28859	*	*	*	21	209	25464	29241	30000	24100	22000
SYSTEMS ANALYSIS & DESIGN	3	70	28056	31278	*	*	*	17	253	31192	31705	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	18	+	33186				1	39	22500	31176	*	*	*
AGRICULTURE/NAT'L RESOURC	5	16	19904	20945	*	*	*	14	71	20518	21550	*	*	*
ARCHITECTURE	+	9	+	24956				+	23	+	24181			
CONSULTING	19	157	29428	30146	*	*	*	34	496	27901	30204	31000	27500	25000
HUMAN RESRCS /INDUS RELS	6	25	21153	22830	*	*	*	10	76	21512	24807	*	*	*
MANAGEMENT TRAINEE	119	415	23424	23192	30000	23000	18000	228	1109	23445	23109	30000	23000	18000
MATH/STATISTICIANS	5	9	28040	26078	*	*	*	11	25	25568	24913	*	*	*
PARALEGAL	+	5	+	19560				2	24	18220	20669	*	*	*
RESEARCHERS NON-TECHNICAL	+	5	+	21900				1	18	20000	24535	*	*	*
RESEARCHERS - TECHNICAL	1	5	32000	26900	*	*	*	2	28	32300	27260	*	*	*
TEACHING	18	94	21346	20356	*	*	*	95	451	20554	21127	26000	20150	16000
TOTALS	825	4588						1826	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	17	35	$30347	$31126	*	*	*	30	168	$30410	$30910	$35500	$30000	$26000
MBA--NON-TECH	53	158	37381	38020	$48000	$36000	$26000	76	291	37081	36096	51000	35000	26000
MBA--TECH	10	47	42900	41287	*	*	*	10	83	42900	40195	*	*	*
MS-BUSINESS	+	2	+	38360				+	10	+	41280			
ECONOMICS & FINANCE (BANK	+	5	+	30485				5	54	29288	37075	*	*	*
HUMAN RESOURCES (INCL LAB	2	2	31750	31750	*	*	*	3	16	31847	31365	*	*	*
MANAGEMENT INFORMATION SY	+	1	+	29500				+	11	+	35407			
MARKETING/MKTNG MGT (RESE	+	4	+	32125				1	22	25000	39691	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	3	+	25333				+	3	+	25333			
JOURNALISM	+	1	+	26500				1	4	17000	23335	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	35333				5	12	17521	29762	*	*	*
ELEMENTARY EDUCATION	+	5	+	27000				6	22	24866	26325	*	*	*
PHYSICAL EDUCATION	+	+	+	+				1	2	22708	29854	*	*	*
READING EDUCATION	+	2	+	28100				+	2	+	28100			
SPECIAL EDUCATION	2	2	29100	29100	*	*	*	4	10	22933	24648	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	2	+	24000				3	12	20667	25678	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	7	+	26071				3	14	20817	25013	*	*	*
SOCIAL SCIENCES - OTHER	+	2	+	22800				3	9	20995	23056	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	44080				2	21	36250	38296	*	*	*
AGRICULTURAL	+	+	+	+				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	5	25000	34920	*	*	*
CHEMICAL	1	12	42000	41585	*	*	*	2	42	39000	40725	*	*	*
CIVIL	1	18	35000	31979	*	*	*	2	85	33500	34446	*	*	*
COMPUTER	1	15	36000	40172	*	*	*	1	43	36000	39813	*	*	*
ELECTRICAL/ELECTRONIC	12	58	39823	40464	*	*	*	19	218	38749	40515	*	*	*
INDUSTRIAL	3	15	38167	39809	*	*	*	7	45	36471	39171	*	*	*
MECHANICAL	12	39	37220	38081	*	*	*	18	167	36820	38873	*	*	*
METALLURGICAL	+	6	+	36471				+	12	+	37427			

continued

SCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	2	+	$39540				+	11	+	37487			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	28000				3	13	$22518	25720	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	1	1	$29000	29000	*	*	*	2	2	25002	25002	*	*	*
ARCHITECTURAL & ENVIRONME	2	2	30830	30830	*	*	*	2	2	30830	30830	*	*	*
BIOLOGICAL	+	1	+	20800				+	5	+	23080			
CHEMISTRY	+	2	+	34150				1	10	29000	33650	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	4	33	36644	40276	*	*	*	6	144	34513	40163	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	35000				2	19	30000	36474	*	*	*
MATHEMATICS (INCL ACTUARI	3	5	38333	35400	*	*	*	7	12	32799	32680	*	*	*
PHYSICS	+	1	+	36000				+	4	+	31626			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	124	496						226	1623					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	16	101	$41422	$50689	*	*	*	34	179	$42872	$47281	$55000	$42500	$30000
MBA--TECH	5	26	47500	53962	*	*	*	25	67	48036	48902	57500	51000	39000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	20	173	49410	53055	$65000	$46250	$40000	35	290	49477	51333	63000	48500	40000
MBA--TECH	17	82	51790	55822	*	*	*	39	185	54578	56614	67500	55000	45000
OVER 4 YEARS														
MBA--NON-TECH	16	168	49213	54897	*	*	*	31	293	50768	52372	59000	52000	42000
MBA--TECH	13	99	49931	57919	*	*	*	31	188	52220	55966	60000	52000	47000
TOTALS	87	649						195	1202					

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[1] Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				1	1	$45000	$45000	*	*	*
COMPUTER & INFOR SCIENCES	+	2	+	$68000				+	5	+	60193			
ECONOMICS	+	+	+	+				1	1	46000	46000	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	1	6	$25000	48167	*	*	*	3	8	32000	45000	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	1	1	35600	35600	*	*	*	1	1	35600	35600	*	*	*
FOREIGN LANGUAGES	+	1	+	28000				2	3	25550	26367	*	*	*
HUMANITIES	+	+	+	+				1	1	28000	28000	*	*	*
PSYCHOLOGY	+	1	+	27000				+	1	+	27000			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	2	+	62800				1	8	39300	53380	*	*	*
CHEMICAL	6	15	53467	53507	*	*	*	6	42	53467	53761	*	*	*
CIVIL	+	1	+	42000				+	3	+	41003			
COMPUTER	+	+	+	+				+	5	+	60480			
ELECTRICAL/ELECTRONIC	1	20	70000	59113	*	*	*	1	49	70000	56947	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	1	3	41000	43833	*	*	*	1	18	41000	51103	*	*	*
METALLURGICAL	+	9	+	46567				+	25	+	49434			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	2	+	42624				1	3	30500	38583	*	*	*
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	1	13	53100	50568	*	*	*	3	54	57033	50870	*	*	*
GEOLOGICAL (INCL GEOPHYS)	1	2	48000	52500	*	*	*	2	9	48000	52060	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	1	4	33000	39750	*	*	*	2	9	29500	41067	*	*	*
POLYMER	+	1	+	54000				+	2	+	52200			
TOTALS	13	83						26	253					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27316 207 33000/23000	16000 1	24000 1	21850 10	23000 2	37000 1	24500 2	22000 1	
BUSINESS ADMIN (INCL MGMT	24000 6			22930 30 26000/20000	24020 5	25000 2	20943 2	27682 7	
ECONOM & FINANCE (BANKING	25800 5			23777 30 33000/19000	27250 4	15000 1		28360 5	27000 1
HUMAN RSRCS (incl LABOR R				19250 2					
MANAGEMENT INFO SYSTEMS	27000 1					27150 2	24700 5		32000 1
MARKETING/MARK MGMT (RESR		17750 2		22625 4		15500 1	24960 4	17000 1	
ADVERTISING		20000 1				21364 2			
COMMUNICATIONS				24000 1		20000 1			
JOURNALISM		15833 3				17097 3		20000 1	
TELECOMMUN/BROADCASTING						12000 1			
LETTERS (incl English, Li				23250 2			18500 1	26855 3	
VISUAL & PERFORMING ARTS		15000 1							
HUMANITIES - OTHER				21000 1		12000 2			
HISTORY				18000 1		18000 1			
POLITICAL SCIENCE/GOVT				18000 1					
PSYCHOLOGY				14000 1				20000 1	
SOCIOLOGY				20000 1					
SOCIAL SCIENCES-OTHER				25250 2					
CHEMICAL									32500 1
CIVIL								28500 4	28112 4
COMPUTER							41000 1		
ELECTRICAL/ELECTRONIC	30000 1					34000 1	36000 1	30787 3	29547 4
INDUSTRIAL								28000 1	

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MECHANICAL							35400 1	31800 2	33000 3
ENGINEERING TECHNOLOGY							25000 1		35250 2
AGRIBUSINESS				25000 1					
COMPUTER SCIENCE	28500 1			28000 1		26250 2	29378 9	29750 4	
COMPUTER PROGRAMMING							29913 8		
INFORMATION SCIENCES & SY				23500 2			26060 5		
BIOLOGICAL	26000 1								
GEOLOGY & GEOLOGICAL SCI									30000 1
MATHEMATICS								29550 4	
OTHER PHYSICAL & EARTH SC									27000 1

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	20857 7	16000 1	20000 2	21140 4		22500 2			16000 1
BUSINESS ADMIN (INCL MGMT	20419 5	24125 4	24700 1	21663 8	25000 1	21885 34 35000/18200	18000 1		
ECONOM & FINANCE (BANKING	23679 14	24250 4	27000 1	25465 14		23556 9			
HOTEL/RESTAURANT MGMT.		21340 5	18906 7						
HUMAN RSRCS (incl LABOR R		19500 1		22928 10		12000 1			
MANAGEMENT INFO SYSTEMS	31000 1		24000 1	19300 2		27000 2			
MARKETING/MARK MGMT (RESR	23500 9	23000 5		23899 6		20874 44 28000/18000			
REAL ESTATE	26000 1								
ADVERTISING	23000 1					23000 1			18000 1
COMMUNICATIONS		21000 2				20800 1			
JOURNALISM							18000 1		11400 2
ELEMENTARY EDUCATION						19500 2			
HUMAN ECOLOGY (HOME ECONO		25000 1	20000 1						
TEXTILES & CLOTHING						21100 2			
MERCHANDISING MANAGEMENT						20286 7			
FOREIGN LANGUAGES	28500 2			17500 1					
LETTERS (incl English, Li	25500 2	20567 3		27360 1		19383 6			15500 2
VISUAL & PERFORMING ARTS									18500 1
HUMANITIES - OTHER	22500 1			25000 1					
CRIMINAL JUSTICE					11440 1	19000 1		17200 2	
HISTORY				25400 5		19667 3			
POLITICAL SCIENCE/GOVT	23487 3	24000 1	22000 1	26610 4		21354 7			
PSYCHOLOGY		16000 1		22750 2		22625 4			

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
SOCIOLOGY		22333 3		24000 1					
SOCIAL SCIENCES-OTHER		27000 1		26000 1		22000 1			
INDUSTRIAL TECHNOLOGY						23600 2			
AGRIBUSINESS						19500 1			
COMPUTER SCIENCE	30000 1		20000 1	18000 1		27000 1			18000 1
INFORMATION SCIENCES & SY				29793 1		28000 1			
SYSTEMS ANALYSIS				29793 1					
PHARMACY						42145 32 45000/40000			
ARCHITECTURAL & ENVIRONME						22000 1			
BIOLOGICAL				23125 2					
MATHEMATICS		18000 1		27900 2				25000 1	

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			19250 2	24733 3	18000 1	21998 4	19845 5		22000 2
BUSINESS ADMIN (INCL MGMT	14000 1		24060 5	26000 1	15000 2	20725 5	27000 1	31500 2	
ECONOM & FINANCE (BANKING	27333 3	21500 1		27480 2	26055 2	24183 5	21600 1		
HOTEL/RESTAURANT MGMT.				20000 1					
HUMAN RSRCS (incl LABOR R			18000 1	27500 1				18500 1	
MANAGEMENT INFO SYSTEMS			26000 1					30500 1	
MARKETING/MARK MGMT (RESR	18000 1	23000 2	22400 10	20700 1		21943 7	22500 1	21704 2	
ADVERTISING								18500 1	
COMMUNICATIONS	17500 1				17500 1			19500 1	
JOURNALISM					18500 1				
ELEMENTARY EDUCATION	17000 1				20891 57 27900/16000				
PRE-ELEMENTARY EDUCATION					36760 1		19218 1		
PHYSICAL EDUCATION					20350 3			11000 1	
SPECIAL EDUCATION					21141 8				
HUMAN ECOLOGY (HOME ECONO					17376 1				15770 1
FOREIGN LANGUAGES					20779 2				
LETTERS (incl English, Li				26300 1	19260 4		19000 1	14000 1	
VISUAL & PERFORMING ARTS					21945 4				
HUMANITIES - OTHER					23813 2				
CRIMINAL JUSTICE							22800 1		
HISTORY			16016 1		18000 1	21906 1			
POLITICAL SCIENCE/GOVT						20000 1			
PSYCHOLOGY			21600 1		22733 3		14500 2	23767 3	16155 5

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
SOCIOLOGY					22000 1	23000 1	23000 1		
SOCIAL SCIENCES-OTHER					18980 3		21250 2		17342 2
AEROSPACE & AERONAUTICAL						28738 2			
ARCHITECTURAL					18875 1				
CHEMICAL		31200 1			20000 2				
CIVIL			29756 2	31850 2		26679 7	26290 17		
ELECTRICAL/ELECTRONIC		33196 1		32278 14	27000 1	29342 19			
INDUSTRIAL				33847 4		27107 4		27500 1	
MECHANICAL				34242 7		29513 11			
NUCLEAR				36420 2		22996 1			
ENGINEERING TECHNOLOGY				34200 1		26000 1	27000 1		
INDUSTRIAL TECHNOLOGY						21906 1			
AGRIBUSINESS					26000 1	21000 1			
ANIMAL SCIENCES					19500 1				
NATURAL RESOURCES							17400 1		16980 1
OTHER AGRICULTURAL SCIENC					13520 1		27000 1		
COMPUTER SCIENCE		26000 1		28450 2	26000 1	27060 9		24790 2	
HEALTH SCIENCES							40000 1	30000 2	
NURSING						31000 1		28088 26 45000/24000	31467 6
PHARMACY								36251 11	
BIOLOGICAL					20000 1	28560 1		25152 2	17000 1
GEOLOGY & GEOLOGICAL SCI			24000 1						
MATHEMATICS		24000 1			19392 3	21012 2		27000 1	

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PHYSICS						21906 1			

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING							23000 1	22008 1	24867 3
BUSINESS ADMIN (INCL MGMT			21763 1				28240 2	19500 3	17300 2
ECONOM & FINANCE (BANKING				15000 1				22500 1	28000 1
HUMAN RSRCS (incl LABOR R							23500 1		24000 1
MANAGEMENT INFO SYSTEMS				24500 1					
MARKETING/MARK MGMT (RESR			24000 1				29400 4	23617 6	26137 7
COMMUNICATIONS							22000 1		
JOURNALISM		22000 1							
HUMAN ECOLOGY (HOME ECONO			17133 3						
LETTERS (incl English, Li				18500 1					
HUMANITIES - OTHER		19500 1							
PSYCHOLOGY			17300 5						28000 1
SOCIOLOGY			17500 2				30000 1		
SOCIAL SCIENCES-OTHER			22050 2						20800 1
AEROSPACE & AERONAUTICAL					32000 1				
AGRICULTURAL						22000 2			
ARCHITECTURAL								30500 1	
CHEMICAL					38000 1	40200 3			39671 37 41500/39000
CIVIL								29750 4	34410 2
COMPUTER									39000 1
ELECTRICAL/ELECTRONIC					33710 4	40800 2	32289 7	17500 1	35674 10
INDUSTRIAL							31303 7	36050 2	33238 8
MECHANICAL				20520 3	29750 2		32023 17	35250 2	37141 22 40800/35900

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
METALLURGICAL									32192 2
TEXTILE									36500 1
ENGINEERING TECHNOLOGY						22000 1	27000 1		
INDUSTRIAL TECHNOLOGY								30600 1	
AGRIBUSINESS	26000 1					23000 3			
PLANT SCIENCES						19500 1			
NATURAL RESOURCES						22000 2			
OTHER AGRICULTURAL SCIENC						18000 1			
COMPUTER SCIENCE				20520 1	26000 2		23000 1	21000 1	33075 4
COMPUTER PROGRAMMING					32000 1			27000 1	
INFORMATION SCIENCES & SY					24000 1				
PHARMACY									39333 6
ARCHITECTURAL & ENVIRONME								30600 3	
BIOLOGICAL				16000 1					30000 1
CHEMISTRY									28200 3
MATHEMATICS									31500 2
OTHER PHYSICAL & EARTH SC						23000 1			
TEXTILE SCIENCE									35267 3

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING		30050 4	30500 1		18000 1			28287 8	30229 7
BUSINESS ADMIN (INCL MGMT		22000 3	38800 3		26100 2			27500 2	31248 1
ECONOM & FINANCE (BANKING	29304 1	31020 1	12000 1	30360 1			29000 1	20000 1	28500 1
HUMAN RSRCS (incl LABOR R			28000 1						
MANAGEMENT INFO SYSTEMS		27500 1						27500 1	
MARKETING/MARK MGMT (RESR	20600 5	24250 4	26985 12		26500 1		28000 1	30100 3	21000 1
ADVERTISING								12000 1	
COMMUNICATIONS		20000 1							
TELECOMMUN/BROADCASTING		18000 2							
FOREIGN LANGUAGES			26200 1						
LETTERS (incl English, Li			27060 1						
HISTORY								26000 1	
PSYCHOLOGY			22500 1						
SOCIOLOGY								26000 1	
ARCHITECTURAL									36492 1
CHEMICAL				41100 1				39717 6	41180 7
CIVIL					34000 1				39153 3
COMPUTER	34933 2	30000 1							
ELECTRICAL/ELECTRONIC	32750 4	31676 18			32700 1		34008 1	40000 1	39604 4
INDUSTRIAL		32334 7		36000 1	24000 1		32000 2		
MECHANICAL		34294 8		35000 1	29751 3	32000 1	28000 1	37450 8	40103 8
PETROLEUM									42250 2
ENGINEERING TECHNOLOGY		25000 1							

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
INDUSTRIAL TECHNOLOGY		26500 2							
OTHER AGRICULTURAL SCIENC			37500 1						
COMPUTER SCIENCE	28820 2	33525 2	29000 1	30400 1				33450 2	
COMPUTER PROGRAMMING	23000 1								
PHARMACY			41000 1						
MATHEMATICS	22000 1	32000 1							

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING					25800 1		25889 5
BUSINESS ADMIN (INCL MGMT		32000 1	21000 3		26999 3	24000 1	21394 8
ECONOM & FINANCE (BANKING					27000 5	30000 1	26267 6
HUMAN RSRCS (incl LABOR R					28269 3		
MANAGEMENT INFO SYSTEMS	16000 1						18000 1
MARKETING/MARK MGMT (RESR			28000 1	28850 2		24147 6	23500 6
ADVERTISING	15000 1				17000 1		
COMMUNICATIONS							17500 1
JOURNALISM							20000 1
TELECOMMUN/BROADCASTING							18500 1
HUMAN ECOLOGY (HOME ECONO							16000 1
TEXTILES & CLOTHING					30500 5		15000 1
LETTERS (incl English, Li						22000 1	29200 1
VISUAL & PERFORMING ARTS							18800 5
POLITICAL SCIENCE/GOVT			21000 1		12480 1	35000 1	21333 3
PSYCHOLOGY						12480 1	14000 1
SOCIOLOGY							14533 3
CHEMICAL					38750 7		35475 4
CIVIL						31200 1	
COMPUTER							21000 1
ELECTRICAL/ELECTRONIC			35000 1		35833 3	32000 2	33486 7
INDUSTRIAL			33500 1		32724 16	33100 2	27833 6
MECHANICAL			34347 3	35500 1	32729 7	34750 6	30293 12

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
METALLURGICAL				34000 1		31200 1	
NUCLEAR						35160 1	
PETROLEUM							45000 1
TEXTILE					31757 7		
ENGINEERING TECHNOLOGY						30960 1	29756 4
INDUSTRIAL TECHNOLOGY							34926 2
AGRIBUSINESS					20000 1		20000 2
OTHER AGRICULTURAL SCIENC							22750 2
COMPUTER SCIENCE		30300 1					22250 2
INFORMATION SCIENCES & SY						28000 1	20000 1
PHARMACY							41000 1
CHEMISTRY					30800 1		
TEXTILE SCIENCE					30369 27 34500/27800		

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27189 219 33000/23000	16750 8	24000 1	22799 86 33000/19000	25009 11	19989 17	23766 14	26060 19	29500 2
BACHELOR - TECHNICAL	28167 3			25000 4		28833 3	29669 26 41000/24000	29731 18	30602 16

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	23306 46 42000/18000	22294 32 27000/18000	20717 14	23745 60 33000/19000	18220 2	21329 127 35000/18000	18000 2	17200 2	15186 7
BACHELOR - TECHNICAL	30000 1	18000 1	20000 1	25662 7		39272 38 45000/27000		25000 1	18000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	21214 7	22500 3	22115 21 30000/18000	24966 10	20931 97 36760/16000	22126 24 27890/20000	20365 16	22285 13	17523 10
BACHELOR - TECHNICAL		28599 4	27837 3	32957 32 43000/30000	20756 12	27766 61 40000/22500	26587 21 40000/22583	29854 45 45000/24000	27848 8

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL		20750 2	18769 14	19333 3			27258 10	22246 11	24560 16
BACHELOR - TECHNICAL	26000 1			19616 5	31028 12	27606 16	31501 33 38400/25000	30000 16	36941 102 49000/32000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	22051 6	24858 16	27928 21 48700/19000	30360 1	24175 4		28500 2	26839 18	29235 10
BACHELOR - TECHNICAL	30351 10	31948 40 38250/27600	35833 3	35625 4	29992 6	32000 1	31502 4	37929 17	40238 25 44000/37560

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	15500 2	32000 1	22400 5	28850 2	26768 19	24396 11	
BACHELOR - TECHNICAL		30300 1	34308 5	34750 2	32239 69 40000/28200	33015 15	

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33430 5			28571 7	47286 7		37200 1	33833 6	34400 1
MBA--TECH					50000 1	31500 1			

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH		30333 3			32500 2	34733 3			
MBA--TECH		45000 1							

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	25000 1		40133 3	42000 1		23997 1	25000 1		40500 2
MBA--TECH				41000 1					

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					35000 1	28500 2	46000 1	45000 1	40529 7
MBA--TECH							45700 1		54300 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	45000 1	36000 1	47500 6	34800 1				29000 1	37800 1
MBA--TECH			48000 1					39000 1	

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH	25480 1				37460 4	41400 3	34000 1
MBA--TECH						37250 2	

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27174 209 33000/22500	24701 62 37000/18000	20000 1	21000 1					21931 4
BUSINESS ADMIN (INCL MGMT	14000 1	18800 2	22944 16	24250 2	25664 3		14000 1		23250 8
ECONOM & FINANCE (BANKING	25800 5	26358 9	22850 20 33000/15500	25333 3	20000 1		32500 2	18000 1	27935 15
HUMAN RSRCS (incl LABOR R				16500 1					
MARKETING/MARK MGMT (RESR				23250 2					21250 2
COMMUNICATIONS	17500 1								
FOREIGN LANGUAGES									28500 2
LETTERS (incl English, Li			24500 1						33000 1
HISTORY			18000 1						
POLITICAL SCIENCE/GOVT				18000 1					36000 1
PSYCHOLOGY			14000 1						
SOCIAL SCIENCES-OTHER			24500 1	26000 1					
AGRIBUSINESS				23000 2					
COMPUTER SCIENCE									28500 1
MATHEMATICS		18000 1							

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	20000 2		14560 1						
BUSINESS ADMIN (INCL MGMT	17000 2	25000 1	18833 3						
ECONOM & FINANCE (BANKING	21000 6	26264 5	28000 1					19055 2	
HUMAN RSRCS (incl LABOR R		24445 4	21500 2						
MARKETING/MARK MGMT (RESR		25167 3	25447 2	17500 1				19200 3	
ADVERTISING							15000 1	20000 1	20228 1
COMMUNICATIONS								18000 1	
JOURNALISM					18500 1	13433 3			16896 2
TELECOMMUN/BROADCASTING				18000 1	18500 1	12000 1			
TEXTILES & CLOTHING				15000 1					
FOREIGN LANGUAGES			17500 1						
LETTERS (incl English, Li						13000 1	15000 1	29200 1	18000 1
VISUAL & PERFORMING ARTS				18214 7					
HUMANITIES - OTHER							11000 1		
HISTORY	25000 1	26000 1	22000 1					16016 1	
POLITICAL SCIENCE/GOVT		25480 3							
PSYCHOLOGY		22750 2							
SOCIOLOGY			24000 1						
SOCIAL SCIENCES-OTHER		26000 1							
ELECTRICAL/ELECTRONIC							38000 1		
INFORMATION SCIENCES & SY									28800 1
ARCHITECTURAL & ENVIRONME				22000 1					
BIOLOGICAL			23125 2						

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
MATHEMATICS		20800 1							

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									21453 2
BUSINESS ADMIN (INCL MGMT		23414 4	22500 1	19000 1			23234 28 32000/18000	21381 4	25000 1
ECONOM & FINANCE (BANKING		22000 1			30000 1		24841 14		24500 2
HUMAN RSRCS (incl LABOR R						25500 2	20929 7		
MANAGEMENT INFO SYSTEMS				24000 1			22867 3		
MARKETING/MARK MGMT (RESR		20253 3	20125 4	25881 27 33960/20400	23200 5		23387 57 35000/18000	21000 1	22000 1
REAL ESTATE							26000 1		
ADVERTISING	17750 2						18875 4		
COMMUNICATIONS					17500 1		19833 3		
JOURNALISM	17900 5								
ELEMENTARY EDUCATION							15000 1		
HUMAN ECOLOGY (HOME ECONO	20000 1								
TEXTILES & CLOTHING			24500 2		18200 1				
MERCHANDISING MANAGEMENT			15000 1						
FOREIGN LANGUAGES							26200 1		
LETTERS (incl English, Li		18500 1					24530 2		
HUMANITIES - OTHER							19000 2		
HISTORY			21000 1				23200 5		
POLITICAL SCIENCE/GOVT							24747 6		
PSYCHOLOGY							24033 3		
SOCIOLOGY							26000 1		
SOCIAL SCIENCES-OTHER							22000 1		20000 1
CHEMICAL							40600 2		

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
CIVIL							34000 1		
ELECTRICAL/ELECTRONIC							29500 1		
INDUSTRIAL		31100 1							
MECHANICAL							27126 2		
INDUSTRIAL TECHNOLOGY				23600 2					
AGRIBUSINESS				22000 1			24000 2		
PHARMACY							35333 3		
GEOLOGY & GEOLOGICAL SCI				24000 1					

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT		27000 1	22600 1						
ECONOM & FINANCE (BANKING	27463 3								
MARKETING/MARK MGMT (RESR			20000 1						
TEXTILES & CLOTHING									34100 2
CRIMINAL JUSTICE		19050 4							
HISTORY					21906 1				
POLITICAL SCIENCE/GOVT					20000 1				
SOCIOLOGY		23000 1	23000 1						
SOCIAL SCIENCES-OTHER					22500 1				
AEROSPACE & AERONAUTICAL							32000 1		
ARCHITECTURAL							30500 1		
CHEMICAL							39000 1	32500 1	39092 6
CIVIL							28668 10	29500 4	
ELECTRICAL/ELECTRONIC		40000 1					33100 7		29240 8
INDUSTRIAL							32400 1		31628 37 41500/27000
MECHANICAL							33100 7	31585 4	33455 34 40200/28000
METALLURGICAL							37500 1		31200 1
PETROLEUM									42500 1
ENGINEERING TECHNOLOGY									26933 4
INDUSTRIAL TECHNOLOGY							26500 2		
NATURAL RESOURCES								16980 1	
COMPUTER SCIENCE			20000 1						
BIOLOGICAL								16000 1	

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING									29000 1
ECONOM & FINANCE (BANKING									28000 1
MANAGEMENT INFO SYSTEMS	31000 1								32000 1
MARKETING/MARK MGMT (RESR									28000 1
AEROSPACE & AERONAUTICAL									28738 2
ARCHITECTURAL								36492 1	
CHEMICAL	40600 1				32733 3		39596 47 44100/37800	36700 2	35786 7
CIVIL						31000 1	36720 1	31178 5	27596 23 39660/22582
COMPUTER	21000 1		35500 2						
ELECTRICAL/ELECTRONIC	33308 5	31541 7	32633 3	31220 5	31943 5	31022 5	37008 2	34794 22 40800/32000	31479 35 40800/27000
INDUSTRIAL		34080 1					28000 1	34000 1	31692 19
MECHANICAL		32549 4			38467 3		33400 3	33979 34 41000/28000	33871 37 44000/29400
METALLURGICAL							34000 1	26884 1	
NUCLEAR		36420 2				22996 1			35160 1
PETROLEUM								42000 1	45000 1
TEXTILE								33800 6	
ENGINEERING TECHNOLOGY								34100 2	30550 5
INDUSTRIAL TECHNOLOGY									30590 4
AGRIBUSINESS						22000 1			
OTHER AGRICULTURAL SCIENC					18000 1				37500 1
COMPUTER SCIENCE	27000 1		31650 2		26000 1				32100 1
INFORMATION SCIENCES & SY				28000 1					19500 1
ARCHITECTURAL & ENVIRONME								30600 3	

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BIOLOGICAL					13603 1				30000 1
CHEMISTRY							20000 1		
GEOLOGY & GEOLOGICAL SCI								30000 1	
TEXTILE SCIENCE							40600 1	32104 5	

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MARKETING/MARK MGMT (RESR				25000 1					
PHYSICAL EDUCATION									11000 1
HUMAN ECOLOGY (HOME ECONO									15770 1
LETTERS (incl English, Li									20680 2
PSYCHOLOGY				27400 1					17479 6
SOCIOLOGY				17500 1					
ELECTRICAL/ELECTRONIC					35000 1				
HEALTH SCIENCES				40000 1			25000 1		35000 1
NURSING				28791 33 50000/24000					
PHARMACY			40000 1			40838 47 49000/35360			
BIOLOGICAL			28560 1				17000 1		36700 1

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING	22000 1				16000 1				
BUSINESS ADMIN (INCL MGMT	21763 1				23886 1	19000 1	48700 2		
ECONOM & FINANCE (BANKING	21600 1				23500 1				15000 1
MANAGEMENT INFO SYSTEMS					24600 10	23500 2	27267 3		
MARKETING/MARK MGMT (RESR			24000 1				25000 1		
COMMUNICATIONS		17500 1							
PRE-ELEMENTARY EDUCATION				19218 1					
HUMAN ECOLOGY (HOME ECONO	18500 1			19938 2					
LETTERS (incl English, Li	19000 1		18500 1						
HUMANITIES - OTHER		26000 1						22500 1	
POLITICAL SCIENCE/GOVT	20000 1			24000 1	12480 1				20000 1
PSYCHOLOGY	16000 3	21125 4		17250 4	20000 1				
SOCIOLOGY	16000 1	15600 1		17500 1					
SOCIAL SCIENCES-OTHER	22050 2	17342 2		20800 1					
AGRICULTURAL									22000 2
CIVIL									27332 1
COMPUTER					35000 1		36933 2		
ENGINEERING TECHNOLOGY					25500 2				
AGRIBUSINESS			26000 1						19250 2
NATURAL RESOURCES									20467 3
OTHER AGRICULTURAL SCIENC									19340 3
COMPUTER SCIENCE					27762 30 38250/21000	27872 9	27802 8		
COMPUTER PROGRAMMING					30356 9	24050 2			

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
INFORMATION SCIENCES & SY					26000 4	23948 4			
SYSTEMS ANALYSIS							29793 1		
MATHEMATICS						24667 3			
PHYSICS					21906 1				
OTHER PHYSICAL & EARTH SC									23000 1

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				25633 6					
BUSINESS ADMIN (INCL MGMT		28367 13	21250 2	22450 55 35000/18000		25000 1			15000 2
ECONOM & FINANCE (BANKING		27950 4		24609 23 33000/20000	19512 2				
HOTEL/RESTAURANT MGMT.		20000 1		19920 12					
HUMAN RSRCS (incl LABOR R			22254 2	24860 5					
MANAGEMENT INFO SYSTEMS				24000 1					
MARKETING/MARK MGMT (RESR		26500 2	21369 3	21555 39 30000/19000					
ADVERTISING				23000 1					
COMMUNICATIONS				22700 4					
JOURNALISM			18000 1				20000 1		
TELECOMMUN/BROADCASTING				18000 1					
ELEMENTARY EDUCATION				20500 2					20891 57 27900/16000
PRE-ELEMENTARY EDUCATION									36760 1
PHYSICAL EDUCATION									20350 3
SPECIAL EDUCATION									21141 8
HUMAN ECOLOGY (HOME ECONO				20500 2					10400 1
TEXTILES & CLOTHING				29650 2					
MERCHANDISING MANAGEMENT				21167 6					
FOREIGN LANGUAGES									20779 2
LETTERS (incl English, Li		24641 4		21130 10					19260 4
VISUAL & PERFORMING ARTS									21945 4
HUMANITIES - OTHER				20250 2					21625 1
CRIMINAL JUSTICE						11440 1			

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NC	RESEARCHERS -	TEACHING
HISTORY				20000 1					18000 1
POLITICAL SCIENCE/GOVT				20933 8					
PSYCHOLOGY				19830 6					16000 1
SOCIOLOGY			18000 1	24200 5					12000 1
SOCIAL SCIENCES-OTHER				27000 1					18980 3
ARCHITECTURAL									18875 1
CIVIL		29500 1							
ELECTRICAL/ELECTRONIC		30000 1		34250 2					
INDUSTRIAL				32550 2					
MECHANICAL				30000 1					
TEXTILE				28000 2					
ENGINEERING TECHNOLOGY				27000 1					
AGRIBUSINESS				18000 1					26000 1
ANIMAL SCIENCES									19500 1
PLANT SCIENCES				19500 1					
OTHER AGRICULTURAL SCIENC			28000 1						
COMPUTER SCIENCE		31000 2		17000 1					
INFORMATION SCIENCES & SY		31000 1							
BIOLOGICAL		26000 1							20000 1
CHEMISTRY				30800 1				32300 2	
MATHEMATICS		30333 3			26914 9				19588 2
OTHER PHYSICAL & EARTH SC		27000 1							
TEXTILE SCIENCE				30194 24 34500/27800					

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27037 216 33000/22000	24743 73 37000/18000	22563 41 33000/18000	22955 11	24248 4		26333 3	18000 1	26098 33 42000/18872
BACHELOR - TECHNICAL		18000 1		23000 2					28500 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	20455 11	25177 20 31500/22000	21371 12	17800 10	18500 2	13060 5	13667 3	19881 9	18005 4
BACHELOR - TECHNICAL		20800 1	23125 2	22000 1			38000 1		28800 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18125 8	21657 9	20889 9	25579 29 33960/20000	22713 8	25500 2	23168 139 35000/18000	21305 5	22701 7
BACHELOR - TECHNICAL		31100 1		23300 4			32087 11		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	27463 3	21033 6	21867 3		21469 3				34100 2
BACHELOR - TECHNICAL		40000 1	20000 1				31435 31 39000/26000	28165 11	32501 91 42500/26000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	31000 1								
BACHELOR - TECHNICAL	31893 8	32707 14	33171 7	30683 6	30780 14	28888 8	38501 57 44100/35000	33842 84 42800/29000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL				23300 3					
BACHELOR - TECHNICAL			34280 2	29120 34 50000/24000	35000 1	40838 47 49000/35360	21000 2		

AVERAGE SALARY OFFERS JULY 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19247 12	19809 9	21250 2	19039 10	22791 15	22000 3	34033 6	22500 1	17500 2
BACHELOR - TECHNICAL			26000 1		28042 47 38250/21906	26041 18	29643 11		21021 12

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		27172 24 45000/25000	20791 9	22338 192 35000/18000	19512 2	18220 2	20000 1		20551 89 36760/14795
BACHELOR - TECHNICAL		29650 10	28000 1	29348 36 34500/26000	26914 9			32300 2	20592 6

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1992

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Averett College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
East Carolina University
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida Institute of Technology
Florida State University
University of Florida
Georgia College
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
University of Louisville - Engineering
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
University of Montevallo
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Institute of Paper & Science
Presbyterian College
Queens College
Randolph-Macon Woman's College
Ringling School of Art & Design
Rollins College
St. Augustine's College
Samford university
University of South Alabama
University of South Carolina
University of South Carolina - Coastal
University of South Carolina - Spartanburg
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1991 and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 12, 1992, through August 14, 1992) and cumulatively (September 1, 1991, and August 14, 1992).

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ISSN 1048-7719

SCPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	118	664	$26182	$26429	$31000	$27550	$20000	409	3358	$26277	$27179	$31000	$27500	$20800
BUSINESS ADMIN (INCL MGMT	73	410	21880	24371	27500	21906	16000	231	1299	22796	24305	28000	23000	17500
DISTRIBUTION MANAGEMENT	6	11	21250	21536	*	*	*	6	19	21250	22931	*	*	*
ECONOM & FINANCE (BANKING	68	313	23096	24755	27000	23250	19800	193	1367	24178	26122	29000	24000	19000
HOTEL/RESTAURANT MGMT.	8	25	20100	20092	*	*	*	21	139	19992	21063	22000	20000	19200
HUMAN RSRCS (incl LABOR R	5	36	22200	23324	*	*	*	28	89	22664	23427	27500	23750	18000
MANAGEMENT INFO SYSTEMS	15	78	26653	28161	*	*	*	37	308	25789	28519	30500	27000	21216
MARKETING/MARK MGMT (RESR	75	292	22430	23057	27500	22000	17686	235	1127	22913	23914	28500	23000	18000
REAL ESTATE	3	4	16000	17915	*	*	*	4	7	18500	21046	*	*	*
COMMUNICATIONS														
ADVERTISING	3	17	25167	20498	*	*	*	13	72	20364	21160	*	*	*
COMMUNICATIONS	19	112	21755	20713	*	*	*	30	308	21138	21262	26000	20000	17500
JOURNALISM	1	45	24000	21336	*	*	*	14	140	17435	19851	*	*	*
TELECOMMUN/BROADCASTING	2	16	14500	19044	*	*	*	6	53	15917	21572	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	27	243	19777	20957	23500	19161	18325	87	448	20468	20689	25000	20435	15000
PRE-ELEMENTARY EDUCATION	+	4	+	18931				2	19	27989	17371	*	*	*
PHYSICAL EDUCATION	4	19	20325	21424	*	*	*	8	42	19169	21994	*	*	*
SPECIAL EDUCATION	12	44	20997	21026	*	*	*	20	76	21054	21372	24000	21000	18375
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	5	16	18000	17845	*	*	*	13	45	18119	19181	*	*	*
TEXTILES & CLOTHING	31	43	21475	21710	25000	22000	18000	39	99	22447	22279	28200	22000	17000
MERCHANDISING MANAGEMENT	1	18	16000	20113	*	*	*	8	50	19750	19811	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	3	12	21933	22767	*	*	*	9	56	23117	22995	*	*	*
LETTERS (incl English, Li	4	46	20344	21037	*	*	*	35	192	21354	22190	27060	20006	18000
VISUAL & PERFORMING ARTS	14	48	17883	20875	*	*	*	25	114	18625	21138	24000	18075	15000
HUMANITIES - OTHER	+	24	+	24005				8	77	19953	22941	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	4	20	20750	20980	*	*	*	9	48	18960	19851	*	*	*
HISTORY	1	16	19000	23173	*	*	*	15	102	21528	22838	*	*	*
POLITICAL SCIENCE/GOVT	2	36	17500	22854	*	*	*	26	157	22225	23042	28440	21500	18000
PSYCHOLOGY	8	70	22438	19783	*	*	*	40	224	19996	20180	25000	18950	14980
SOCIOLOGY	2	35	15250	22722	*	*	*	17	85	20241	21015	*	*	*
SOCIAL SCIENCES-OTHER	9	69	18236	21813	*	*	*	24	201	20360	21623	25000	20400	15000
ENGINEERING														
AEROSPACE & AERONAUTICAL	6	37	31617	31775	*	*	*	9	117	31020	31826	*	*	*
AGRICULTURAL	1	6	32000	30100	*	*	*	3	42	25333	31464	*	*	*
ARCHITECTURAL	+	7	+	29220				3	63	28622	29211	*	*	*
BIOENGINEERING & BIOMEDIC	+	3	+	33167				+	11	+	30769			
CHEMICAL	72	272	39864	39155	42000	39750	38000	142	1213	39304	39203	41700	39700	37000
CIVIL	23	216	26167	28778	30000	23731	22583	70	792	27938	29376	34000	28000	22583
COMPUTER	19	98	32016	32210	*	*	*	25	291	32367	32848	35000	32200	29500
ELECTRICAL/ELECTRONIC	87	412	32141	33000	35700	32500	28500	199	1524	32333	33754	37008	33000	27332

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$30148				+	15	+	$31111			
INDUSTRIAL	10	185	$32960	31573	*	*	*	73	602	$31872	32348	$35200	$32500	$27500
MECHANICAL	56	432	33605	34204	$37500	$35000	$29000	185	1757	33600	34462	38300	34620	28476
METALLURGICAL	+	13	+	33310				4	60	32396	33502	*	*	*
MINING (INCL GEOLOGICAL)	1	4	36600	27650	*	*	*	1	31	36600	31177	*	*	*
NUCLEAR	+	5	+	30564				4	45	32749	34447	*	*	*
PETROLEUM	1	14	42000	40386	*	*	*	4	65	42875	40679	*	*	*
TEXTILE	+	+	+	+				8	8	32350	32350	*	*	*
ENGINEERING TECHNOLOGY	3	61	26333	32040	*	*	*	17	304	28570	31051	*	*	*
INDUSTRIAL TECHNOLOGY	1	5	28500	28300	*	*	*	9	19	27895	26986	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	16	21906	21732	*	*	*	12	86	22367	23414	*	*	*
ANIMAL SCIENCES	+	8	+	21521				1	30	19500	20189	*	*	*
PLANT SCIENCES	+	3	+	19949				1	9	19500	22150	*	*	*
NATURAL RESOURCES	+	2	+	16280				4	17	19595	21786	*	*	*
OTHER AGRICULTURAL SCIENC	4	12	20900	20876	*	*	*	10	59	22512	22388	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	39	307	29529	29233	35046	30000	24000	96	918	28475	30523	34000	28500	22067
COMPUTER PROGRAMMING	3	3	32000	32000	*	*	*	14	52	29807	30885	*	*	*
INFORMATION SCIENCES & SY	4	15	27595	27278	*	*	*	16	94	26092	28990	*	*	*
SYSTEMS ANALYSIS	+	1	+	26000				1	14	29793	29913	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	25	+	27921				+	90	+	30555			
HEALTH SCIENCES	2	14	15750	19834	*	*	*	5	44	26300	23559	*	*	*
NURSING	10	107	23160	29879	*	*	*	43	336	27481	31732	35000	25000	22000
PHARMACY	25	69	41620	41979	46500	42060	33280	76	141	40867	41567	45000	41550	33280
SCIENCES														
ACTUARIAL	+	2	+	29200				+	22	+	31830			
ARCHITECTURAL & ENVIRONME	3	15	24273	21041	*	*	*	7	44	26660	23570	*	*	*
BIOLOGICAL	3	27	16653	20920	*	*	*	13	71	21852	21851	*	*	*
CHEMISTRY	1	11	28000	25510	*	*	*	5	78	28680	27557	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				2	16	27000	25704	*	*	*
MATHEMATICS	7	42	23172	26141	*	*	*	26	195	24900	28434	31500	23000	19100
PHYSICS	+	3	+	32833				1	18	21906	29019	*	*	*
OTHER PHYSICAL & EARTH SC	1	6	22000	24140	*	*	*	3	10	24000	23384	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				30	30	30859	30859	33000	30500	27800
TOTALS	906	5250						2734	19654					

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	74	419	$27797	$27911	$31000	$28500	$24000	290	2585	$27231	$27762	$31000	$28000	$22000
ACCOUNTING (PRIVATE)	31	239	24708	24491	29500	25000	19800	105	786	24668	25588	30500	24500	18000
COMMERCIAL BANKING (CNSMR	20	67	22232	23150	26000	23250	17500	61	197	22455	22255	26000	23500	18000
COMMERCIAL BANKING (LENDG	4	32	23750	23149	*	*	*	17	180	23147	24712	*	*	*
INVESTMT BANKING (CORP FN	3	15	25967	25647	*	*	*	7	67	24985	28605	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	4	+	31375			
INVESTMT BANKG (REAL EST)	+	1	+	23500				3	13	26333	27977	*	*	*
INVESTMT BANKG (SALES & T	1	8	20000	21000	*	*	*	2	39	19000	25552	*	*	*
FINANCIAL/TREASURY ANALYS	18	107	21773	25834	*	*	*	52	417	24647	27695	31020	24500	18720
PORTFOLIO MGMT/BROKERAGE	11	24	20727	22710	*	*	*	22	88	20591	23398	24000	20000	18000
UNDERWRITING	8	33	21194	23292	*	*	*	29	130	23927	24297	27000	25000	20500
INSURANCE - CLAIMS	11	41	23234	23279	*	*	*	25	117	22331	23154	26271	24000	14950
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	11	27	16265	18094	*	*	*	22	57	17224	18810	20800	16570	15000
MEDIA PLANNING	+	16	+	20780				2	31	18500	21009	*	*	*
REPORTING	+	16	+	16782				5	43	13060	16745	*	*	*
PRODUCTION	+	18	+	20094				4	63	19750	20819	*	*	*
PUBLIC RELATIONS	11	37	22373	21800	*	*	*	20	93	21251	20880	26000	20500	16016
WRITING / EDITING	+	11	+	17455				5	56	20164	23090	*	*	*
MARKETING														
ADVERTISING	2	21	14500	19393	*	*	*	10	66	17400	20422	*	*	*
BRAND/PRODUCT MANAGEMENT	3	31	26800	25549	*	*	*	13	119	23570	25662	*	*	*
BUYER/MERCHANDISING	33	68	21814	22755	23000	22000	22000	43	273	21462	23578	23000	22000	18000
DISTRIBUTION	5	14	21500	21231	*	*	*	38	72	24802	24364	30900	24250	20000
MARKET RESEARCH	6	33	23167	25015	*	*	*	14	117	22907	24561	*	*	*
PURCHASING	3	18	27302	27228	*	*	*	5	38	26581	26364	*	*	*
SALES	56	329	23213	24490	28000	22000	18000	206	1200	23656	24841	30000	23000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	9	20	20663	21448	*	*	*	14	67	20892	22054	*	*	*
FINANC,TAXA, MONETARY POL	8	51	20854	24022	*	*	*	15	111	21716	24193	*	*	*
ECONOMIC PROGRAMS	1	3	21906	17969	*	*	*	4	12	26074	22026	*	*	*
LAW ENFORCEMENT	2	25	24000	22937	*	*	*	9	56	23800	23194	*	*	*
MILITARY	4	45	25745	26445	*	*	*	8	104	23573	24634	*	*	*
NATIONAL SECURITY	1	2	21906	23384	*	*	*	1	5	21906	27874	*	*	*
URBAN / REGIONAL PLANNING	3	11	19200	25275	*	*	*	6	21	20334	25314	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	31800			
DESIGN / CONSTRUCT	25	178	27677	29981	32040	28600	22583	56	803	29757	31374	35000	30700	22583
ENVIRONMENTAL/SANITATION	3	37	27167	29901	*	*	*	14	161	27951	31200	*	*	*
MANUFACTURING/INDUSTRIAL	20	261	32491	34379	35100	33010	29500	113	952	32528	34529	39000	33020	27000
SYSTEMS / PROGRAMMING	19	68	31616	31547	*	*	*	28	243	31673	32385	37500	32250	27000
POWER SYSTEMS	13	45	33641	33662	*	*	*	27	190	33157	34043	35500	32500	31050
SOFTWARE DESIGN & DEVELOP	18	82	33050	32971	*	*	*	25	257	33084	33536	34500	32900	31000
HARDWARE DESIGN & DEVELOP	1	26	21000	34917	*	*	*	7	139	29300	34108	*	*	*

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	7	67	$35365	$36220	*	*	*	21	238	$32308	$35434	$40000	$33186	$26000
TESTING	3	14	32385	29565	*	*	*	11	106	29842	31149	*	*	*
PROCESS ENGINEERING	63	176	39299	38965	$42000	$39700	$36000	120	832	38920	39071	41700	39600	35000
PROJECT ENGINEERING	36	169	33806	34293	37700	34750	29000	120	932	33831	34319	38500	34000	28500
OTHER ENGINEERING	74	559	32141	32767	38500	32544	22996	217	1876	31814	33361	38500	32496	22996
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	9	+	21422				+	29	+	23148			
INDUSTRIAL HYGIENE	1	2	20000	22250	*	*	*	1	3	20000	19444	*	*	*
MEDICAL TECHNOLOGY	+	8	+	24317				2	27	34280	24586	*	*	*
NURSES / PERSONAL CARE	10	107	23160	29761	*	*	*	47	344	27481	31538	35000	25000	22000
OCCUPATIONAL THERAPY	+	9	+	29778				1	43	35000	29845	*	*	*
PHARMACIST	24	66	41604	42448	46500	43030	33280	71	136	41097	41691	45000	41600	33280
PHYSICAL THERAPY	+	11	+	26304				2	23	21000	27819	*	*	*
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	30	17500	19932	*	*	*	13	118	20170	23130	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	3	18	16367	18887	*	*	*	15	73	18671	19542	*	*	*
COUNSELING	6	29	16081	17404	*	*	*	15	90	18318	17791	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	13500				3	23	22833	20926	*	*	*
SOCIAL WORK	5	36	17104	18389	*	*	*	15	95	18394	18025	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	32	214	28409	28568	34000	28500	24000	94	624	27329	29330	33800	27500	20000
INFORMATION SYSTEMS	5	72	26637	28959	*	*	*	26	281	25690	29169	30000	26000	20520
SYSTEMS ANALYSIS & DESIGN	16	95	27037	28875	*	*	*	33	348	29178	30932	35046	28476	24500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	13	+	27530				1	52	22500	30265	*	*	*
AGRICULTURE/NAT'L RESOURC	2	19	19796	20300	*	*	*	16	90	20428	21286	*	*	*
ARCHITECTURE	+	6	+	20367				+	29	+	23392			
CONSULTING	6	110	33333	30006	*	*	*	40	606	28716	30168	32000	28780	25000
HUMAN RESRCS /INDUS RELS	8	47	24113	25884	*	*	*	18	121	22668	24891	*	*	*
MANAGEMENT TRAINEE	99	460	22524	22492	25000	21500	20000	327	1569	23166	22928	30000	23000	18851
MATH/STATISTICIANS	1	4	21500	28250	*	*	*	12	29	25229	25373	*	*	*
PARALEGAL	1	10	17500	20750	*	*	*	3	34	17980	20693	*	*	*
RESEARCHERS NON-TECHNICAL	+	9	+	26472				1	27	20000	25181	*	*	*
RESEARCHERS - TECHNICAL	+	14	+	25200				2	42	32300	26574	*	*	*
TEACHING	65	387	20192	21053	23800	19161	16000	160	838	20407	21093	25300	20000	16000
TOTALS	906	5250						2734	19654					

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MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	20	70	$30650	$32097	$33500	$31000	$27500	50	238	$30506	$31259	$35000	$30800	$27000
MBA--NON-TECH	35	190	35652	35156	42000	35000	29000	111	483	36630	35734	48000	35000	26000
MBA--TECH	3	37	36667	43821	*	*	*	13	120	41462	41313	*	*	*
MS-BUSINESS	+	2	+	20000				+	12	+	37733			
ECONOMICS & FINANCE (BANK	+	5	+	32380				5	59	29288	36677	*	*	*
HUMAN RESOURCES (INCL LAB	+	3	+	32833				3	19	31847	31597	*	*	*
MANAGEMENT INFORMATION SY	+	5	+	33400				+	16	+	34780			
MARKETING/MKTNG MGT (RESE	+	2	+	37500				1	24	25000	39508	*	*	*
COMMUNICATIONS														
ADVERTISING	+	2	+	37500				+	2	+	37500			
COMMUNICATIONS	+	3	+	21000				+	6	+	23167			
JOURNALISM	+	3	+	21852				1	7	17000	22699	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	3	12	22787	33697	*	*	*	8	24	19495	31729	*	*	*
ELEMENTARY EDUCATION	+	7	+	30780				6	29	24866	27400	*	*	*
PHYSICAL EDUCATION	+	2	+	28250				1	4	22708	29052	*	*	*
READING EDUCATION	+	+	+	+				+	2	+	28100			
SPECIAL EDUCATION	+	17	+	25219				4	27	22933	25007	*	*	*
HUMANITIES														
HUMANITIES - OTHER	1	21	22000	23910	*	*	*	4	33	21000	24553	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	1	9	27000	23940	*	*	*	4	23	22363	24593	*	*	*
SOCIAL SCIENCES - OTHER	1	17	21133	30762	*	*	*	4	26	21029	28095	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	24	+	41050				2	45	36250	39765	*	*	*
AGRICULTURAL	+	3	+	30067				+	10	+	35618			
BIOENGINEERING & BIOMEDIC	+	+	+	+				1	5	25000	34920	*	*	*
CHEMICAL	1	20	42000	40372	*	*	*	3	62	40000	40611	*	*	*
CIVIL	5	65	32560	34115	*	*	*	7	150	32829	34303	*	*	*
COMPUTER	1	22	42500	40975	*	*	*	2	65	39250	40207	*	*	*
ELECTRICAL/ELECTRONIC	2	144	38261	41794	*	*	*	21	362	38702	41024	41500	38520	34835
INDUSTRIAL	+	18	+	37494				7	63	36471	38692	*	*	*
MECHANICAL	+	98	+	39864				18	267	36820	39298	*	*	*
METALLURGICAL	+	12	+	38903				+	24	+	38165			

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MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	10	+	$39839				+	21	+	38607			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	8	+	32500				+	14	+	28233			
HEALTH SCIENCES	+	11	+	25703				3	24	$22518	25713	*	*	*
NURSING	+	17	+	34453				+	17	+	34453			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	34000				2	3	25002	28001	*	*	*
ARCHITECTURAL & ENVIRONME	+	3	+	25867				2	5	30830	27852	*	*	*
BIOLOGICAL	+	8	+	26405				+	13	+	25126			
CHEMISTRY	+	10	+	36558				1	20	29000	35104	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	2	57	$33096	36486	*	*	*	8	201	34159	39120	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	2	+	35000				2	21	30000	36333	*	*	*
MATHEMATICS (INCL ACTUARI	2	6	34992	35547	*	*	*	9	18	33287	33636	*	*	*
PHYSICS	+	+	+	+				+	4	+	31626			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	77	946						303	2573					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	27	123	$39859	$41462	$50400	$39000	$30000	61	302	$41539	$44911	$54200	$41000	$30000
MBA--TECH	11	31	45382	48845	*	*	*	36	98	47225	48884	57500	50000	30000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	32	171	44583	45755	52000	43750	35000	68	462	47329	49287	60000	45000	35000
MBA--TECH	11	62	44773	51176	*	*	*	50	247	52421	55249	67500	52500	39000
OVER 4 YEARS														
MBA--NON-TECH	16	126	42288	47717	*	*	*	47	419	47881	50972	59000	48000	34800
MBA--TECH	15	78	52635	57097	*	*	*	46	266	52355	56298	60000	52100	43200
TOTALS	112	591						308	1794					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	1	+	$69996				1	2	$45000	$57498	*	*	*
COMPUTER & INFOR SCIENCES	+	9	+	62311				+	14	+	61555			
ECONOMICS	+	2	+	57500				1	3	46000	53667	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	2	23	$45250	47539	*	*	*	5	31	37300	46884	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	4	+	31000				1	5	35600	31920	*	*	*
FOREIGN LANGUAGES	+	+	+	+				2	3	25550	26367	*	*	*
HUMANITIES	+	+	+	+				1	1	28000	28000	*	*	*
PSYCHOLOGY	+	11	+	39493				+	12	+	38452			
SOCIOLOGY	+	1	+	50000				+	1	+	50000			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	4	+	47700				1	12	39300	51486	*	*	*
CHEMICAL	+	32	+	55355				6	74	53467	54451	*	*	*
CIVIL	+	5	+	49800				+	8	+	46501			
COMPUTER	+	3	+	46733				+	8	+	55325			
ELECTRICAL/ELECTRONIC	+	46	+	56697				1	95	70000	56826	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	14	+	52877				1	32	41000	51880	*	*	*
METALLURGICAL	+	46	+	55829				+	71	+	53577			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				1	3	30500	38583	*	*	*
BIOLOGICAL	+	3	+	38667				+	4	+	42000			
CHEMISTRY	+	26	+	50405				3	80	57033	50719	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	4	+	38302				2	13	48000	47827	*	*	*
MATHEMATICS	+	10	+	38981				+	13	+	40954			
PHYSICS	+	1	+	39804				2	10	29500	40940	*	*	*
POLYMER	+	+	+	+				+	2	+	52200			
TOTALS	2	245						28	498					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27444 280 35500/23000	16000 1	24000 1	22182 11	23000 2	37000 1	25667 3	22500 2	
BUSINESS ADMIN (INCL MGMT	24000 6	28000 1		22695 35 26000/20000	22871 7	24500 4	20175 3	27086 9	
ECONOM & FINANCE (BANKING	25800 5			23798 47 33000/20000	23625 8	20000 2	16000 1	28360 5	27000 1
HUMAN RSRCS (incl LABOR R				19250 2					
MANAGEMENT INFO SYSTEMS	27071 7					27075 4	25071 7		32000 1
MARKETING/MARK MGMT (RESR		17750 2		22714 7	20000 2	15500 1	22538 9	18500 2	
REAL ESTATE				14000 1					
ADVERTISING		20000 1				22576 3			
COMMUNICATIONS		18000 1		24000 1	20000 2	17500 2			
JOURNALISM		15833 3				17097 3		20000 1	
TELECOMMUN/BROADCASTING						13000 2			
LETTERS (incl English, Li				23250 2			18500 1	26855 3	
VISUAL & PERFORMING ARTS		17900 2		17500 1		11440 1			
HUMANITIES - OTHER				21000 1		12000 2			
HISTORY				18000 1		18000 1			
POLITICAL SCIENCE/GOVT				18000 1			18000 1		
PSYCHOLOGY				14000 1				20000 1	
SOCIOLOGY				20000 1					
SOCIAL SCIENCES-OTHER				24833 3					
CHEMICAL				39500 1				39000 1	38150 10
CIVIL								28417 6	24731 19
COMPUTER						30000 1	34733 6	29000 1	31529 3
ELECTRICAL/ELECTRONIC	30000 1					35233 3	33200 9	31872 5	33331 20 40080/30996

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
INDUSTRIAL							33300 1	28000 1	
MECHANICAL							35400 1	34150 4	32896 9
PETROLEUM									42000 1
ENGINEERING TECHNOLOGY							25000 1		32167 3
AGRIBUSINESS				25000 1					
COMPUTER SCIENCE	27750 2			28000 1		26250 2	28945 11	29800 5	31992 1
COMPUTER PROGRAMMING							30344 9		
INFORMATION SCIENCES & SY				23500 2			26060 5		
ARCHITECTURAL & ENVIRONME			20000 1						
BIOLOGICAL	26000 1								
GEOLOGY & GEOLOGICAL SCI									30000 1
MATHEMATICS							32400 1	29550 4	
OTHER PHYSICAL & EARTH SC									27000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 708 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	21727 11	16000 1	25000 3	22547 7	20900 2	21800 5			16000 1
BUSINESS ADMIN (INCL MGMT	20183 [illegible]	24125 4	22850 2	21057 13	21250 2	21642 59 35000/17000	18000 1		
DISTRIBUTION MANAGEMENT						21250 6			
ECONOM & FINANCE (BANKING	22522 23 42000/18000	22400 5	27000 1	24968 21 33000/21000		22833 12			
HOTEL/RESTAURANT MGMT.		20458 12	18906 7			22000 1			
HUMAN RSRCS (incl LABOR R	20000 2	19500 1		22928 10		19667 3			
MANAGEMENT INFO SYSTEMS	31000 1		24000 1	19300 2		25500 4			
MARKETING/MARK MGMT (RESR	22636 11	23000 5		23388 11		21677 75 38400/18160			15000 1
REAL ESTATE	26000 1			14000 1					
ADVERTISING	23000 1			25000 1		23000 1			18000 1
COMMUNICATIONS	17600 1	21000 2		19750 2		22609 6			
JOURNALISM							18000 1		11400 2
ELEMENTARY EDUCATION						19500 2			
PHYSICAL EDUCATION						18000 1			
HUMAN ECOLOGY (HOME ECONO		25000 1	20000 1	28000 1		14750 2			
TEXTILES & CLOTHING						21662 29 25000/18200			
MERCHANDISING MANAGEMENT						19750 8			
FOREIGN LANGUAGES	28500 2			17500 1		22000 1			
LETTERS (incl English, Li	25500 2	20567 3		27360 1		19757 7			15500 2
VISUAL & PERFORMING ARTS									18500 1
HUMANITIES - OTHER	22500 1			25000 1					
CRIMINAL JUSTICE					11440 1	19000 1		18467 3	
HISTORY				25400 5		19667 3			

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
POLITICAL SCIENCE/GOVT	23487 3	24000 1	22000 1	26610 4		21354 7			
PSYCHOLOGY		16000 1		22750 2		22500 7	30000 2		
SOCIOLOGY	17500 1	22333 3		24000 1					
SOCIAL SCIENCES-OTHER		27000 1	21000 1	26000 1		22000 2			
INDUSTRIAL TECHNOLOGY						23600 2			
AGRIBUSINESS						19500 1			
COMPUTER SCIENCE	30000 1		20000 1	18000 1		27000 1			18000 1
INFORMATION SCIENCES & SY				29793 2		28000 1			
SYSTEMS ANALYSIS				29793 1					
PHARMACY						42670 43 52000/40000			
ARCHITECTURAL & ENVIRONME						22000 1			
BIOLOGICAL				23125 2		12960 1			
MATHEMATICS		18000 1		27900 2				25000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			19250 2	24300 4	18000 1	22025 12	20027 9	20113 1	20387 3
BUSINESS ADMIN (INCL MGMT	14000 1		22717 6	26000 1	19075 8	21334 10	27667 3	28333 3	
ECONOM & FINANCE (BANKING	25500 4	21500 1	32000 1	27210 4	23519 5	22846 12	21600 1		
HOTEL/RESTAURANT MGMT.				20000 1					
HUMAN RSRCS (incl LABOR R			18000 1	27500 1				18500 1	
MANAGEMENT INFO SYSTEMS			26000 1					30500 1	
MARKETING/MARK MGMT (RESR	18000 1	23000 2	22400 10	20700 1		20222 15	22500 1	21704 2	
REAL ESTATE	20000 1								
ADVERTISING								18500 1	
COMMUNICATIONS	17500 1				17500 1	24000 1	20000 1	22050 2	
JOURNALISM					18500 1				
TELECOMMUN/BROADCASTING		15000 1							
ELEMENTARY EDUCATION	17000 1				20509 82 27900/16000	21000 1			
PRE-ELEMENTARY EDUCATION					36760 1		19218 1		
PHYSICAL EDUCATION					20725 6			11000 1	
SPECIAL EDUCATION					20910 19				23800 1
HUMAN ECOLOGY (HOME ECONO					17938 2				15770 1
TEXTILES & CLOTHING					19000 1		16680 1		
FOREIGN LANGUAGES					21339 4				
LETTERS (incl English, Li				26300 1	19402 6		19000 1	14000 1	
VISUAL & PERFORMING ARTS					19938 12				
HUMANITIES - OTHER					23813 2				
CRIMINAL JUSTICE							22800 1	27000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
HISTORY			16016 1		18000 1	21906 1			
POLITICAL SCIENCE/GOVT						18500 2			
PSYCHOLOGY			21600 1		22733 3		14500 2	23767 3	16379 6
SOCIOLOGY					22000 1	23000 1	23000 1		
SOCIAL SCIENCES-OTHER					18980 3		20700 3		15241 5
AEROSPACE & AERONAUTICAL						28825 3			
ARCHITECTURAL					18875 1				
CHEMICAL		34100 2		42000 3	20000 2				
CIVIL			29504 3	32873 3		26905 8	26290 17		
COMPUTER			29000 1						
ELECTRICAL/ELECTRONIC		30666 4		32460 15	23500 2	28214 30 40000/22996			
INDUSTRIAL				33847 4		27107 4		27500 1	
MECHANICAL		37000 1	32100 1	34691 10		28908 15	20000 1		
NUCLEAR				36420 2		22996 1			
ENGINEERING TECHNOLOGY				34200 1		29000 2	27000 1		
INDUSTRIAL TECHNOLOGY						21906 1			
AGRIBUSINESS					26000 1	21453 2			
ANIMAL SCIENCES					19500 1				
NATURAL RESOURCES							17400 1		16980 1
OTHER AGRICULTURAL SCIENC					19760 2	19600 1	22000 2		
COMPUTER SCIENCE		26000 1		28450 2	26000 1	26914 18		25645 4	24000 1
COMPUTER PROGRAMMING				33200 1					
INFORMATION SCIENCES & SY						17686 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
HEALTH SCIENCES							40000 1	25000 3	16500 1
NURSING					21000 1	31000 1		26883 35 45000/22000	31467 6
PHARMACY							45000 5	36392 17	33700 2
BIOLOGICAL					20000 1	28560 1	20000 1	25152 2	17000 1
GEOLOGY & GEOLOGICAL SCI			24000 1						
MATHEMATICS		24000 1	26000 1		19335 5	21466 5		27000 1	
PHYSICS						21906 1			
OTHER PHYSICAL & EARTH SC							22000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					28950 2		23000 1	22103 3	24667 3
BUSINESS ADMIN (INCL MGMT			21763 1				27993 3	21771 7	17300 2
ECONOM & FINANCE (BANKING				22125 4	32000 1			22200 4	28000 1
HUMAN RSRCS (incl LABOR R							23500 1		24000 1
MANAGEMENT INFO SYSTEMS				24500 1					
MARKETING/MARK MGMT (RESR			24000 1	20400 1	25000 1		29400 4	23800 9	26982 10
COMMUNICATIONS				26000 1			22000 1	19800 1	
JOURNALISM		22000 1							
HUMAN ECOLOGY (HOME ECONO			16350 4						
TEXTILES & CLOTHING		14360 1							
LETTERS (incl English, Li				18500 1					
HUMANITIES - OTHER		19500 1							
CRIMINAL JUSTICE	14000 1			21000 1					
PSYCHOLOGY			17300 5	17000 1					28000 1
SOCIOLOGY			16000 3				30000 1		
SOCIAL SCIENCES-OTHER			20700 3			18000 1			20800 1
AEROSPACE & AERONAUTICAL					32117 6				
AGRICULTURAL						22000 2			32000 1
ARCHITECTURAL								30500 1	
CHEMICAL					38000 1	40200 3			39807 63 47000/38400
CIVIL					31000 1			29750 4	34410 2
COMPUTER					31933 3			33500 1	39000 1
ELECTRICAL/ELECTRONIC					33167 11	40800 2	32503 8	27900 4	34755 17

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
INDUSTRIAL							31303 7	36050 2	33244 9
MECHANICAL				20520 3	30060 3		32023 17	35083 6	36321 29 40800/35000
METALLURGICAL									32192 2
TEXTILE									36500 1
ENGINEERING TECHNOLOGY						22000 1	27000 1		
INDUSTRIAL TECHNOLOGY								30600 1	
AGRIBUSINESS	26000 1					23000 3			
PLANT SCIENCES						19500 1			
NATURAL RESOURCES						22000 2			
OTHER AGRICULTURAL SCIENC						18000 1			
COMPUTER SCIENCE				20520 1	27333 3		24100 2	31057 7	32860 5
COMPUTER PROGRAMMING					32000 1			27000 1	
INFORMATION SCIENCES & SY					24000 1				
PHARMACY									39714 7
ARCHITECTURAL & ENVIRONME								28924 5	
BIOLOGICAL				16000 1					30000 1
CHEMISTRY									28150 4
MATHEMATICS									31500 2
OTHER PHYSICAL & EARTH SC						23000 1			
TEXTILE SCIENCE									35267 3

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING		30050 4	30500 1	24500 1	18000 1			28033 9	30263 8
BUSINESS ADMIN (INCL MGMT		20580 4	33850 4	30000 1	26100 2			27500 2	31248 1
ECONOM & FINANCE (BANKING	27152 2	31020 1	18500 2	30360 1			29000 1	24000 2	28500 1
HUMAN RSRCS (incl LABOR R			28000 1		24000 1				
MANAGEMENT INFO SYSTEMS		24358 2						27500 1	
MARKETING/MARK MGMT (RESR	20167 6	25335 6	26588 15	24500 1	26500 1		28000 1	30100 3	24500 2
ADVERTISING		25500 1						12000 1	
COMMUNICATIONS		20000 1	28000 1						
JOURNALISM									24000 1
TELECOMMUN/BROADCASTING		18000 2							
ELEMENTARY EDUCATION	22000 1								
FOREIGN LANGUAGES			26200 1						
LETTERS (incl English, Li			27060 1						
HISTORY								26000 1	
PSYCHOLOGY			22500 1						
SOCIOLOGY								26000 1	
ARCHITECTURAL									36492 1
CHEMICAL		35000 1		41100 1				39760 20 46000/37000	41415 17
CIVIL					34000 1			34500 1	39153 3
COMPUTER	34789 3	30500 3							
ELECTRICAL/ELECTRONIC	31286 7	32025 28 36000/29900			32700 1		34008 1	40000 1	39604 4
INDUSTRIAL	34500 1	32334 7		35667 3	28000 2		32000 2		
MECHANICAL		33484 12		37297 3	30465 7	32000 1	28000 1	37450 8	39869 9

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
PETROLEUM									42250 2
ENGINEERING TECHNOLOGY	21000 1	25000 1							
INDUSTRIAL TECHNOLOGY		26500 2						28500 1	
OTHER AGRICULTURAL SCIENC			37500 1						
COMPUTER SCIENCE	32449 7	31775 6	29000 1	30400 1				33450 2	20000 1
COMPUTER PROGRAMMING	23000 1								
INFORMATION SCIENCES & SY	30500 1				32400 1				
PHARMACY			41000 1						
MATHEMATICS	22000 1	32000 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING					24996 5	26400 1	25563 7
BUSINESS ADMIN (INCL MGMT		29000 3	21000 3		25679 5	24000 1	21394 8
ECONOM & FINANCE (BANKING					27083 6	28200 2	26267 6
HUMAN RSRCS (incl LABOR R					28269 3		
MANAGEMENT INFO SYSTEMS	16000 1				28080 1		26000 2
MARKETING/MARK MGMT (RESR			28000 1	28850 2		24147 6	23286 7
ADVERTISING	15000 1				17000 1		
COMMUNICATIONS							21750 2
JOURNALISM							20000 1
TELECOMMUN/BROADCASTING							18500 1
HUMAN ECOLOGY (HOME ECONO							16000 1
TEXTILES & CLOTHING					30367 6		15000 1
LETTERS (incl English, Li						22000 1	24603 2
VISUAL & PERFORMING ARTS	16500 1				16320 2		18800 5
HISTORY							19000 1
POLITICAL SCIENCE/GOVT			21000 1		12480 1	35000 1	21333 3
PSYCHOLOGY					18000 1	12480 1	14000 1
SOCIOLOGY							14533 3
CHEMICAL					38712 13		35475 4
CIVIL						31200 1	30000 1
COMPUTER					33020 1		21000 1
ELECTRICAL/ELECTRONIC		30000 1	35000 1	37200 1	34950 10	32500 5	33363 8
INDUSTRIAL			33500 1		32454 20 34560/30000	33100 2	27833 6

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MECHANICAL			33260 4	36350 2	34250 16	34835 8	31466 14
METALLURGICAL				34000 1		31200 1	
MINING (INCL GEOLOGICAL)					36600 1		
NUCLEAR						35160 1	
PETROLEUM							45000 1
TEXTILE					31757 7		
ENGINEERING TECHNOLOGY						30960 1	29756 4
INDUSTRIAL TECHNOLOGY							34926 2
AGRIBUSINESS					20000 1		20000 2
OTHER AGRICULTURAL SCIENC							22167 3
COMPUTER SCIENCE		30300 1			29000 2		26833 3
COMPUTER PROGRAMMING					29000 1		
INFORMATION SCIENCES & SY						28000 1	20000 1
PHARMACY							41000 1
BIOLOGICAL							17000 1
CHEMISTRY					30800 1		
TEXTILE SCIENCE					30369 27 34500/27800		

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27339 298 35500/23000	18255 11	24000 1	22799 115 33000/19000	22624 21 36000/20000	20472 26 37000/13000	22735 25 30000/18000	25571 23 30800/20000	29500 2
BACHELOR - TECHNICAL	27875 4		20000 1	27900 5		31367 6	30798 44 41000/25000	30728 27 44000/27000	31414 68 42000/23000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	22472 66 42000/17500	21680 40 27000/18000	21591 17	23369 85 33000/17500	19148 5	21557 242 38400/18000	24000 4	18467 3	15163 8
BACHELOR - TECHNICAL	30000 1	18000 1	20000 1	26179 8		39830 50 52000/27000		25000 1	18000 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	20944 9	20625 4	22279 23 32000/18000	25118 13	20585 159 37000/16000	21491 55 27890/17500	20766 25 28000/16680	22554 17	17201 16
BACHELOR - TECHNICAL		30874 9	28516 7	33926 41 43000/30000	20857 17	27091 94 40000/21500	28744 30 45000/20000	29237 63 45000/22580	27557 12

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	14000 1	18620 3	18104 17	21590 10	28725 4	18000 1	27280 11	22563 24 29700/19000	25254 19
BACHELOR - TECHNICAL	26000 1			19616 5	31684 30 38000/26000	27606 16	31392 35 38400/25000	31151 32 41500/27000	37045 147 49000/32000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	21923 9	24560 21 31200/18000	27166 27 48700/19000	27340 4	24140 5		28500 2	26855 20 30900/26000	28834 13
BACHELOR - TECHNICAL	30978 22 40000/23000	32000 61 38250/29000	35833 3	36299 8	30696 12	32000 1	31502 4	38324 33 46000/35000	39993 37 44000/37560

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	15833 3	29000 3	22400 5	28850 2	25519 31 40000/18000	24705 13	
BACHELOR - TECHNICAL		30150 2	33590 6	35975 4	32995 100 40500/28750	33195 20 39500/30960	

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	33430 5	33000 1		30450 14	47286 7	42800 1	37200 1	34560 10	34400 1
MBA--TECH	32000 1				50000 1	31500 1		39000 2	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	26333 3	30000 5		24000 1	42019 6	34733 3			35000 1
MBA--TECH		45000 1							

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	25000 1		39600 4	42000 1		23997 1	25000 1		37000 3
MBA--TECH				41000 1					

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					35000 1	28500 2	44000 2	45000 1	40078 9
MBA--TECH							45700 1		54300 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	42000 2	38667 3	45143 7	34800 1				34500 2	37800 1
MBA--TECH			48000 1					39000 1	

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH	25480 1				38368 5	41400 3	34000 1
MBA--TECH						37250 2	

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27338 282 35500/23000	24701 83 40000/18000	20000 1	21000 1	28950 2				21537 12
BUSINESS ADMIN (INCL MGMT	14000 1	19204 5	22385 17	23500 4	25664 3		14000 1		22777 9
ECONOM & FINANCE (BANKING	25800 5	26625 16	23197 34 33000/19000	25100 5	20000 2		32500 2	18000 1	26244 23 42000/22100
HUMAN RSRCS (incl LABOR R				16500 1					
MANAGEMENT INFO SYSTEMS	27000 1								
MARKETING/MARK MGMT (RESR			22000 2	23250 2				20000 1	21250 2
REAL ESTATE			14000 1						
COMMUNICATIONS	17500 1								17600 1
FOREIGN LANGUAGES									28500 2
LETTERS (incl English, Li			24500 1						33000 1
VISUAL & PERFORMING ARTS			17500 1						
HISTORY			18000 1						
POLITICAL SCIENCE/GOVT				18000 1					36000 1
PSYCHOLOGY			14000 1						
SOCIAL SCIENCES-OTHER			24250 2	26000 1					
AGRIBUSINESS				23000 2					
COMPUTER SCIENCE									28500 1
MATHEMATICS		18000 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	20000 2		20416 2					17000 1	
BUSINESS ADMIN (INCL MGMT	18900 5	19975 2	20285 7					22000 1	
ECONOM & FINANCE (BANKING	21600 10	24813 9	25886 4					23370 3	
HUMAN RSRCS (incl LABOR R		24445 4	21500 2						
MARKETING/MARK MGMT (RESR	20000 1	22620 5	25721 3	17500 1				20520 5	
REAL ESTATE			14000 1						
ADVERTISING		25000 1					15000 1	20000 1	20228 1
COMMUNICATIONS	20000 2							20683 6	
JOURNALISM					18500 1	13433 3		24000 1	16896 2
TELECOMMUN/BROADCASTING				18000 1	18500 1	12000 1			
HUMAN ECOLOGY (HOME ECONO			28000 1	14750 2					
TEXTILES & CLOTHING				15760 4					
FOREIGN LANGUAGES			17500 1						
LETTERS (incl English, Li						13000 1	15000 1	29200 1	18000 1
VISUAL & PERFORMING ARTS				17407 12					
HUMANITIES - OTHER							11000 1		
HISTORY	25000 1	26000 1	22000 1					16016 1	
POLITICAL SCIENCE/GOVT		25480 3							
PSYCHOLOGY		22750 2							
SOCIOLOGY	17500 1		24000 1						
SOCIAL SCIENCES-OTHER		26000 1							
ELECTRICAL/ELECTRONIC							38000 1		
INFORMATION SCIENCES & SY									28800 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ARCHITECTURAL & ENVIRONME				21000 2					
BIOLOGICAL			23125 2						
MATHEMATICS		20800 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							22000 2		20463 7
BUSINESS ADMIN (INCL MGMT		25731 5	22500 3	19000 1	26000 1	21906 1	22413 39 32000/16600	23190 8	25000 1
DISTRIBUTION MANAGEMENT				21500 5			20000 1		
ECONOM & FINANCE (BANKING		22000 1	18500 2		30000 1		24162 19	13728 1	24500 4
HOTEL/RESTAURANT MGMT.			22000 1						
HUMAN RSRCS (incl LABOR R			22000 1			25500 2	20929 7		
MANAGEMENT INFO SYSTEMS			13000 1	24000 1		35000 1	22867 3		
MARKETING/MARK MGMT (RESR	15000 1	21232 5	21623 15	25881 27 33960/20400	23625 8	25000 1	23728 76 38400/18000	1906 4	19750 2
REAL ESTATE							23000 2		
ADVERTISING	17750 2				25000 1		20200 5		
COMMUNICATIONS			22000 1		17500 1		22144 8		
JOURNALISM	17900 5								
TELECOMMUN/BROADCASTING	14000 1				15000 1				
ELEMENTARY EDUCATION			22000 1				15000 1		
PHYSICAL EDUCATION							18000 1		
HUMAN ECOLOGY (HOME ECONO	20000 1								
TEXTILES & CLOTHING			22357 14		18200 1				
MERCHANDISING MANAGEMENT			15000 1				16000 1		
FOREIGN LANGUAGES							26200 1		
LETTERS (incl English, Li		18500 1	22000 1				24530 2		
HUMANITIES - OTHER							19000 2		
HISTORY			21000 1				22500 6		
POLITICAL SCIENCE/GOVT							23783 7	17000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
PSYCHOLOGY							22525 4		
SOCIOLOGY							26000 1		
SOCIAL SCIENCES-OTHER			22000 1				20000 2		20000 1
CHEMICAL							39725 4		
CIVIL							34000 1		
ELECTRICAL/ELECTRONIC							29500 1		
INDUSTRIAL		31100 1							
MECHANICAL							27126 2		
INDUSTRIAL TECHNOLOGY				23600 2					
AGRIBUSINESS				22000 1			24000 2		
PHARMACY							37000 4		
BIOLOGICAL							12960 1		
CHEMISTRY							28000 1		
GEOLOGY & GEOLOGICAL.SCI				24000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING			22000 1						
BUSINESS ADMIN (INCL MGMT		27000 1	22600 1	21906 1					30000 1
ECONOM & FINANCE (BANKING	26074 4								
MARKETING/MARK MGMT (RESR			20000 1						
COMMUNICATIONS			24000 1						
TEXTILES & CLOTHING									34100 2
CRIMINAL JUSTICE		20700 6							
HISTORY					21906 1				
POLITICAL SCIENCE/GOVT					20000 1				
SOCIOLOGY		23000 1	23000 1						
SOCIAL SCIENCES-OTHER					22500 1				
AEROSPACE & AERONAUTICAL							32000 1		
ARCHITECTURAL							30500 1		
CHEMICAL							37500 2	32500 1	39092 6
CIVIL							26513 21 35000/22583	29100 5	30000 1
COMPUTER							32000 1		31260 2
ELECTRICAL/ELECTRONIC		40000 1	28490 2				31795 11	32000 1	30402 10
INDUSTRIAL							32400 1		31752 45 41500/27000
MECHANICAL							31898 13	31585 4	33528 39 40200/28000
METALLURGICAL							37500 1		31200 1
PETROLEUM									42500 1
ENGINEERING TECHNOLOGY									26933 4
INDUSTRIAL TECHNOLOGY							26500 2		28500 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
NATURAL RESOURCES								16980 1	
OTHER AGRICULTURAL SCIENC					19200 3				
COMPUTER SCIENCE			20000 1						
ARCHITECTURAL & ENVIRONME							26410 2		
BIOLOGICAL								16000 1	
OTHER PHYSICAL & EARTH SC								22000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING									29000 1
ECONOM & FINANCE (BANKING									28000 1
MANAGEMENT INFO SYSTEMS	31000 1								26608 2
MARKETING/MARK MGMT (RESR									28850 2
AEROSPACE & AERONAUTICAL								31617 6	28738 2
AGRICULTURAL							32000 1		
ARCHITECTURAL								36492 1	
CHEMICAL	40600 1				35959 6		39826 103 47000/38000	37460 5	38000 12
CIVIL		34920 1				31000 2	36720 1	31731 6	26880 29 39660/22582
COMPUTER	30029 7		34125 8						31196 3
ELECTRICAL/ELECTRONIC	31823 15	32423 17	32740 10	31220 5	32190 9	31609 7	34672 3	34264 40 40800/29900	31524 59 40800/27000
INDUSTRIAL		34080 1					28000 1	34000 1	32055 21 37000/28000
MECHANICAL	33850 2	33702 6			38467 3		33771 7	34026 42 41000/28476	33855 62 44000/29000
METALLURGICAL							34000 1	26884 1	
MINING (INCL GEOLOGICAL)							36600 1		
NUCLEAR		36420 2				22996 1			35160 1
PETROLEUM								42000 1	43500 2
TEXTILE								33800 6	
ENGINEERING TECHNOLOGY				21000 1				34100 2	30107 7
INDUSTRIAL TECHNOLOGY									30590 4
AGRIBUSINESS						22000 1			
OTHER AGRICULTURAL SCIENC					18000 1				37500 1
COMPUTER SCIENCE	30000 2		32386 7		26000 1				29130 6

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
INFORMATION SCIENCES & SY				28000 1					19500 1
ARCHITECTURAL & ENVIRONME								30600 3	
BIOLOGICAL					13603 1				30000 1
CHEMISTRY							20000 1		
GEOLOGY & GEOLOGICAL SCI								30000 1	
TEXTILE SCIENCE							40600 1	32104 5	

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
MARKETING/MARK MGMT (RESR				25000 1					
PHYSICAL EDUCATION									11000 1
HUMAN ECOLOGY (HOME ECONO									15770 1
LETTERS (incl English, Li									20680 2
PSYCHOLOGY				27400 1					17482 7
SOCIOLOGY				17500 1					
ELECTRICAL/ELECTRONIC					35000 1				
HEALTH SCIENCES				40000 1			25000 1		35000 1
NURSING				27481 43 50000/22000					
PHARMACY			40000 1			41097 71 52000/33280			
BIOLOGICAL		20000 1	28560 1				17000 1		36700 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING	22000 1				16000 1		28000 1		
BUSINESS ADMIN (INCL MGMT	21763 1	22000 1			22175 3	19000 1	48700 2		
ECONOM & FINANCE (BANKING	21600 1	14244 2			23500 1		16000 1		15000 1
MANAGEMENT INFO SYSTEMS					25286 14	27083 6	26760 5		
MARKETING/MARK MGMT (RESR			24000 1		15610 1		25000 1		17686 1
COMMUNICATIONS		17500 1		26000 1					
PRE-ELEMENTARY EDUCATION				19218 1					
HUMAN ECOLOGY (HOME ECONO	18500 1			19938 2					
LETTERS (incl English, Li	19000 1		18500 1						
HUMANITIES - OTHER		26000 1						22500 1	
CRIMINAL JUSTICE		14000 1							
POLITICAL SCIENCE/GOVT	20000 1			24000 1	12480 1				20000 1
PSYCHOLOGY	16000 3	20300 5		17250 4	20000 1				
SOCIOLOGY	14500 2	15600 1		17500 1					
SOCIAL SCIENCES-OTHER	21233 3	17342 2		16064 5					
AGRICULTURAL									22000 2
CIVIL									27332 1
COMPUTER					-35000 1		36933 2		
ENGINEERING TECHNOLOGY					25500 2				
AGRIBUSINESS			26000 1						20135 3
NATURAL RESOURCES									20467 3
OTHER AGRICULTURAL SCIENC									19340 3
COMPUTER SCIENCE					28407 46 38250/22580	27872 9	28268 19		

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
COMPUTER PROGRAMMING					30767 12	24050 2			
INFORMATION SCIENCES & SY					28099 7	22696 5			
SYSTEMS ANALYSIS							29793 1		
HEALTH SCIENCES	16500 1	15000 1							
MATHEMATICS					26767 3	24667 3	21906 1		
PHYSICS					21906 1				
OTHER PHYSICAL & EARTH SC									23000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				25367 9					
BUSINESS ADMIN (INCL MGMT		28484 14	21100 4	22477 79 35000/18000		21250 2			18267 6
ECONOM & FINANCE (BANKING		27950 4	28000 1	23281 32 33000/20000	19512 2				37000 1
HOTEL/RESTAURANT MGMT.		20000 1		19886 19					
HUMAN RSRCS (incl LABOR R			22836 3	23663 8					
MANAGEMENT INFO SYSTEMS				26040 2					
MARKETING/MARK MGMT (RESR		26500 2	21027 4	21696 60 30000/19000					
ADVERTISING				23000 1					
COMMUNICATIONS				21543 7					
JOURNALISM			18000 1				20000 1		
TELECOMMUN/BROADCASTING				18000 1					
ELEMENTARY EDUCATION				20500 2					20515 83 27900/16000
PRE-ELEMENTARY EDUCATION									36760 1
PHYSICAL EDUCATION									20725 6
SPECIAL EDUCATION									21054 20 27000/18375
HUMAN ECOLOGY (HOME ECONO				20500 2					14300 3
TEXTILES & CLOTHING			19000 1	23176 17					
MERCHANDISING MANAGEMENT				21167 6					
FOREIGN LANGUAGES				22000 1					21339 4
LETTERS (incl English, Li		24641 4		21028 11					19402 6
VISUAL & PERFORMING ARTS									19938 12
HUMANITIES - OTHER				20250 2					21625 1
CRIMINAL JUSTICE				21000 1		11440 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
HISTORY				20000 1					18000 1
POLITICAL SCIENCE/GOVT				20933 8					
PSYCHOLOGY			30000 2	20664 9					16000 1
SOCIOLOGY			18000 1	24200 5					12000 1
SOCIAL SCIENCES-OTHER				24000 2					18980 3
ARCHITECTURAL									18875 1
CHEMICAL		39000 1		39500 1					
CIVIL		29250 2							
COMPUTER		29000 1							
ELECTRICAL/ELECTRONIC		30000 1		35375 4					20000 1
INDUSTRIAL				32550 2					
MECHANICAL		36500 2		30107 3					
TEXTILE				28000 2					
ENGINEERING TECHNOLOGY				27000 1					
AGRIBUSINESS				18000 1					26000 1
ANIMAL SCIENCES									19500 1
PLANT SCIENCES				19500 1					
OTHER AGRICULTURAL SCIENC			28000 1						26000 1
COMPUTER SCIENCE		31000 2		20500 2					
INFORMATION SCIENCES & SY		31000 1							
BIOLOGICAL		26000 1							18500 2
CHEMISTRY				30800 1				32300 2	
MATHEMATICS		30333 3			26372 10				19419 4

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
OTHER PHYSICAL & EARTH SC		27000 1							
TEXTILE SCIENCE				30194 24 34500/27800					

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27231 290 35500/22000	24733 104 40000/18000	22455 61 33000/18000	23167 15	24985 7		26333 3	19000 2	24572 51 42000/18720
BACHELOR - TECHNICAL		18000 1		23000 2					28500 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	20591 22 26000/18000	24039 28 31500/20500	22262 23 28000/14950	16846 20 25000/14360	18500 2	13060 5	13667 3	21251 20 32000/16016	18005 4
BACHELOR - TECHNICAL		20800 1	23125 2	21000 2			38000 1		28800 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	17400 10	22943 12	21462 43 30000/18000	24979 34 33960/20000	22907 14	26581 5	22945 190 38400/18000	20892 14	21716 15
BACHELOR - TECHNICAL		31100 1		23300 4			32101 16		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	26074 4	21775 8	22320 5	21906 1	21469 3				32733 3
BACHELOR - TECHNICAL		40000 1	25660 3		19200 3		29757 56 39000/22583	27951 14	32522 110 42500/26000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	31000 1								
BACHELOR - TECHNICAL	31698 27 40600/27000	33157 27 37080/31050	33084 25 41000/31000	29300 7	32308 21 42000/26000	29842 11	38920 120 47000/35000	33831 120 42800/28500	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL				23300 3					
BACHELOR - TECHNICAL		20000 1	34280 2	27766 44 50000/22000	35000 1	41097 71 52000/33280	21000 2		

AVERAGE SALARY OFFERS SEPTEMBER 1992 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	18826 14	18555 14	21250 2	18394 15	23096 22 30500/16000	25929 7	30020 10	22500 1	17562 3
BACHELOR - TECHNICAL	16500 1	15000 1	26000 1		28622 72 38250/22580	25602 19	28812 23 40000/25000		21089 13

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		27285 25 45000/25000	22354 17	22182 285 35000/18200	19512 2	17980 3	20000 1		20403 149 37000/15000
BACHELOR - TECHNICAL		31100 15	28000 1	29842 42 39500/26000	26372 10			32300 2	20459 11

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1992

SOUTHWESTERN REGION (SWPA)

Arkansas College
University of Arkansas - Fayetteville
Baylor University
Corpus Christi State University
Hendrix College
University of Houston
University of Houston - Clear Lake
Kansas Wesleyan
Lamar University
Langston University
Louisiana Tech University
University of North Texas
Northwestern Oklahoma State University
Oklahoma State University
Oklahoma State Unviersity - Engineering
University of Oklahoma
UT - Pan American
Prairie View A & M University
Sam Houston State University
Southern Methodist University
Stephen F. Austin State University
Texas A & I University
Texas A & M University
Texas Lutheran College
Texas Tech University
University of Texas - Arlington
University of Texas - Austin - Business Administration
University of Texas - Austin - Engineering
University of Texas - El Paso
University of Texas - Tyler
University of Tulsa

The career planning & placement offices that participate in the *Salary Survey* are divided into seven geographic regions. The participants listed comprise the **Southwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 13, 1992, through February 13, 1992) and cumulatively (September 1, 1992, and February 13, 1992).

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SWPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	39	275	$27469	$27050	$29000	$27500	$26000	127	1070	$27685	$27379	$31000	$27500	$25000
BUSINESS ADMIN (INCL MGMT	12	109	22958	23222	*	*	*	20	256	23203	23343	27600	23000	19464
DISTRIBUTION MANAGEMENT	4	5	22000	22400	*	*	*	4	7	22000	23571	*	*	*
ECONOM & FINANCE (BANKING	15	63	27833	26236	*	*	*	31	224	26416	25224	32000	27500	21600
HOTEL/RESTAURANT MGMT.	2	2	21198	21198	*	*	*	12	16	20207	19621	*	*	*
HUMAN RSRCS (incl LABOR R	+	4	+	27000				+	13	+	23098			
MANAGEMENT INFO SYSTEMS	13	19	28844	29125	*	*	*	26	80	28757	28394	32400	30000	23500
MARKETING/MARK MGMT (RESR	22	98	23077	23221	25200	23000	20000	42	274	23231	23655	27000	23000	19000
REAL ESTATE	+	+	+	+				+	1	+	26000			
COMMUNICATIONS														
ADVERTISING	+	3	+	19667				+	24	+	20807			
COMMUNICATIONS	1	20	24080	21798	*	*	*	3	92	17278	21722	*	*	*
JOURNALISM	+	7	+	17143				1	44	17500	18331	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				+	2	+	18250			
EDUCATION														
ELEMENTARY EDUCATION	5	22	21182	21778	*	*	*	8	86	20464	20173	*	*	*
PRE-ELEMENTARY EDUCATION	+	1	+	36760				+	1	+	36760			
PHYSICAL EDUCATION	1	8	22000	22888	*	*	*	1	16	22000	22287	*	*	*
SPECIAL EDUCATION	+	+	+	+				+	9	+	22281			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	2	4	22150	20919	*	*	*	9	14	19167	19634	*	*	*
TEXTILES & CLOTHING	+	5	+	26960				3	11	23167	24255	*	*	*
MERCHANDISING MANAGEMENT	+	4	+	21750				1	14	19000	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	10	+	20363				+	22	+	21768			
LETTERS (incl English, Li	+	10	+	21470				1	45	15000	20621	*	*	*
VISUAL & PERFORMING ARTS	+	11	+	22836				1	24	22000	23294	*	*	*
HUMANITIES - OTHER	+	5	+	20800				2	15	19500	20175	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	2	2	16973	16973	*	*	*	3	12	16973	18885	*	*	*
HISTORY	+	4	+	23925				1	16	24000	21688	*	*	*
POLITICAL SCIENCE/GOVT	2	5	16000	20542	*	*	*	3	31	19500	22388	*	*	*
PSYCHOLOGY	+	17	+	20754				+	57	+	19117			
SOCIOLOGY	+	3	+	16167				+	22	+	18816			
SOCIAL SCIENCES-OTHER	+	19	+	19833				+	63	+	21290			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	3	31900	31087	*	*	*	3	9	29737	31936	*	*	*
AGRICULTURAL	+	1	+	32500				+	15	+	33183			
ARCHITECTURAL	+	9	+	26566				5	17	35128	29573	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	28000				+	4	+	29350			
CHEMICAL	8	99	39200	38985	*	*	*	20	254	38556	39137	41400	39810	33996
CIVIL	6	71	29071	29746	*	*	*	20	172	30459	29594	38160	28998	26000
COMPUTER	+	7	+	30664				1	39	28800	32914	*	*	*
ELECTRICAL/ELECTRONIC	10	149	34290	33195	*	*	*	30	338	34333	33926	39900	34500	30000

continued

SWPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	1	50	$28500	$32819	*	*	*	6	111	$32900	$33107	*	*	*
MECHANICAL	14	170	37321	35082	*	*	*	50	390	36136	34958	$40700	$36000	$32000
METALLURGICAL	+	4	+	29425				+	15	+	32212			
MINING (INCL GEOLOGICAL)	+	4	+	32508				+	15	+	32725			
NUCLEAR	1	6	36120	34720	*	*	*	1	10	36120	34752	*	*	*
PETROLEUM	4	4	41450	41450	*	*	*	10	22	39944	41192	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	1	14	27500	28727	*	*	*	19	69	30692	30208	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	24000				+	3	+	28667			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	6	17000	19750	*	*	*	1	18	17000	21599	*	*	*
ANIMAL SCIENCES	+	1	+	19500				+	6	+	17217			
PLANT SCIENCES	+	1	+	19500				+	4	+	20375			
NATURAL RESOURCES	+	2	+	19653				+	3	+	21102			
OTHER AGRICULTURAL SCIENC	+	1	+	17500				4	8	17775	17400	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	73	28000	30789	*	*	*	12	197	30849	30514	*	*	*
COMPUTER PROGRAMMING	+	4	+	28500				+	7	+	27786			
INFORMATION SCIENCES & SY	+	4	+	27250				5	19	29220	29789	*	*	*
SYSTEMS ANALYSIS	+	3	+	27264				+	7	+	29255			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	30000				+	6	+	30167			
HEALTH SCIENCES	+	1	+	38000				1	14	19000	23196	*	*	*
NURSING	+	30	+	28100				+	39	+	27949			
PHARMACY	+	2	+	40720				+	22	+	39540			
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	3	+	30600				+	6	+	28167			
BIOLOGICAL	+	3	+	22791				+	13	+	24529			
CHEMISTRY	2	5	29346	26418	*	*	*	3	20	29397	28685	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	+	+	+				+	6	+	26533			
MATHEMATICS	1	7	30013	23526	*	*	*	1	31	30013	25234	*	*	*
PHYSICS	+	1	+	31400				+	3	+	28867			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	171	1476						491	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	34	218	$27642	$27441	$29000	$27500	$26000	114	889	$27768	$27669	$31000	$27550	$25500
ACCOUNTING (PRIVATE)	6	53	26660	25804	*	*	*	17	172	26286	25560	*	*	*
COMMERCIAL BANKING (CNSMR	+	3	+	21867				+	18	+	17227			
COMMERCIAL BANKING (LENDG	+	7	+	26286				2	20	16350	24700	*	*	*
INVESTMT BANKING (CORP FN	+	1	+	29000				+	11	+	27732			
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	2	+	26000				+	2	+	26000			
INVESTMT BANKG (SALES & T	+	1	+	27000				1	8	22000	25192	*	*	*
FINANCIAL/TREASURY ANALYS	5	30	28860	26353	*	*	*	10	79	29590	26808	*	*	*
PORTFOLIO MGMT/BROKERAGE	1	5	27000	21900	*	*	*	3	16	25000	22506	*	*	*
UNDERWRITING	1	8	24080	23498	*	*	*	2	26	21940	24132	*	*	*
INSURANCE - CLAIMS	+	6	+	20888				2	25	20100	23286	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	2	+	17750			
MEDIA PLANNING	+	2	+	15750				+	7	+	18757			
REPORTING	+	1	+	12000				+	10	+	18510			
PRODUCTION	1	2	28700	29375	*	*	*	1	14	28700	23739	*	*	*
PUBLIC RELATIONS	+	4	+	23402				1	24	16462	20408	*	*	*
WRITING / EDITING	+	1	+	27000				2	13	17750	19838	*	*	*
MARKETING														
ADVERTISING	+	1	+	18000				1	12	23500	22550	*	*	*
BRAND/PRODUCT MANAGEMENT	2	4	22000	22250	*	*	*	2	38	22000	24142	*	*	*
BUYER/MERCHANDISING	1	15	20000	23433	*	*	*	1	50	20000	24054	*	*	*
DISTRIBUTION	+	5	+	22800				2	14	29100	24997	*	*	*
MARKET RESEARCH	+	5	+	20346				1	19	33000	21754	*	*	*
PURCHASING	+	+	+	+				+	3	+	29533			
SALES	10	94	23290	23614	*	*	*	21	292	23710	24013	26500	24000	20000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	12	+	21296				+	24	+	22002			
FINANC,TAXA, MONETARY POL	1	2	29000	27000	*	*	*	1	19	29000	23383	*	*	*
ECONOMIC PROGRAMS	+	1	+	23500				+	2	+	28250			
LAW ENFORCEMENT	2	3	16973	17315	*	*	*	3	10	16973	19312	*	*	*
MILITARY	2	4	28750	26025	*	*	*	3	21	27500	23552	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	20000				+	3	+	20000			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	2	+	28500			
DESIGN / CONSTRUCT	5	69	28813	30782	*	*	*	36	206	33581	31590	39000	34400	27000
ENVIRONMENTAL/SANITATION	1	18	38160	31573	*	*	*	9	41	34970	31801	*	*	*
MANUFACTURING/INDUSTRIAL	1	105	41000	34417	*	*	*	20	265	33745	34665	38100	34750	28500
SYSTEMS / PROGRAMMING	+	10	+	33136				4	35	34976	33090	*	*	*
POWER SYSTEMS	1	20	33000	33473	*	*	*	5	51	33024	34621	*	*	*
SOFTWARE DESIGN & DEVELOP	+	22	+	32785				5	54	31800	33199	*	*	*
HARDWARE DESIGN & DEVELOP	+	15	+	32552				2	29	29688	31833	*	*	*

continued

SWPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	2	28	$34596	$36039	*	*	*	5	51	$33678	$35075	*	*	*
TESTING	+	14	+	31929				4	27	29393	31730	*	*	*
PROCESS ENGINEERING	9	73	41611	38586	*	*	*	18	189	40781	38965	*	*	*
PROJECT ENGINEERING	14	107	37464	35256	*	*	*	33	239	36685	35418	$40700	$38100	$32000
OTHER ENGINEERING	14	110	32381	32507	*	*	*	25	302	32193	33033	39600	31900	27300
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	2	22800	29750	*	*	*	2	7	22800	23657	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				+	2	+	28030			
NURSES / PERSONAL CARE	+	31	+	28443				+	43	+	27927			
OCCUPATIONAL THERAPY	+	+	+	+				+	8	+	27246			
PHARMACIST	+	1	+	50440				+	19	+	40204			
PHYSICAL THERAPY	+	1	+	30000				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	2	+	25840				2	20	16700	20707	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	19000				+	12	+	19542			
COUNSELING	+	7	+	14709				2	24	14896	16006	*	*	*
FUNDRAISING / DEVELOPMENT	+	3	+	17500				+	9	+	21167			
SOCIAL WORK	1	4	12000	14107	*	*	*	2	23	15732	16554	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	7	46	30896	28347	*	*	*	18	134	30587	29124	*	*	*
INFORMATION SYSTEMS	+	15	+	29507				6	70	27132	29308	*	*	*
SYSTEMS ANALYSIS & DESIGN	1	23	26400	31377	*	*	*	10	67	31170	30168	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	1	30000	30000	*	*	*	1	8	30000	27695	*	*	*
AGRICULTURE/NAT'L RESOURC	1	6	17000	19172	*	*	*	3	20	22000	19774	*	*	*
ARCHITECTURE	+	+	+	+				+	1	+	22000			
CONSULTING	6	40	29883	29651	*	*	*	12	81	29692	29548	*	*	*
HUMAN RESRCS /INDUS RELS	+	6	+	24033				2	14	22500	23993	*	*	*
MANAGEMENT TRAINEE	34	124	22526	22860	$24000	$23000	$19000	62	342	21480	22083	24000	22500	18000
MATH/STATISTICIANS	+	1	+	21906				+	7	+	23279			
PARALEGAL	+	+	+	+				+	3	+	16867			
RESEARCHERS NON-TECHNICAL	+	1	+	21000				+	4	+	18062			
RESEARCHERS - TECHNICAL	+	+	+	+				+	7	+	26607			
TEACHING	6	79	21318	21950	*	*	*	13	216	19478	21292	*	*	*
TOTALS	171	1476						491	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	8	16	$31649	$30393	*	*	*	46	79	$31578	$30843	$34000	$31100	$29000
MBA--NON-TECH	1	22	36000	32761	*	*	*	8	74	32689	31209	*	*	*
MBA--TECH	1	5	35000	38200	*	*	*	1	19	35000	35753	*	*	*
MS-BUSINESS	+	+	+	+				+	1	+	35700			
ECONOMICS & FINANCE (BANK	+	3	+	34667				6	19	32917	36749	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	5	+	31484			
MANAGEMENT INFORMATION SY	1	1	27600	27600	*	*	*	2	3	28640	29927	*	*	*
MARKETING/MKTNG MGT (RESE	1	1	34000	34000	*	*	*	1	4	34000	37325	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	6	+	32005			
ELEMENTARY EDUCATION	+	+	+	+				+	3	+	25333			
PHYSICAL EDUCATION	+	+	+	+				+	1	+	37000			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	19330				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	+	3	+	24100				+	5	+	24227			
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	3	+	25078			
SOCIAL SCIENCES - OTHER	+	1	+	23000				1	5	26000	22397	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	35690				5	8	37920	37623	*	*	*
AGRICULTURAL	+	2	+	36400				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	2	+	26300				+	3	+	29200			
CHEMICAL	1	3	40000	40367	*	*	*	1	15	40000	40960	*	*	*
CIVIL	+	21	+	36458				+	33	+	35613			
COMPUTER	1	1	43000	43000	*	*	*	1	3	43000	38333	*	*	*
ELECTRICAL/ELECTRONIC	1	27	39400	39563	*	*	*	12	55	41776	39619	*	*	*
INDUSTRIAL	+	3	+	35267				+	12	+	38189			
MECHANICAL	3	13	37333	39697	*	*	*	7	42	38857	38227	*	*	*
METALLURGICAL	+	2	+	37250				+	2	+	37250			

continued

SWPA REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	1	+	$36900				+	1	+	$36900			
PETROLEUM	+	4	+	43600				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	4	+	22992			
HEALTH SCIENCES	+	+	+	+				1	9	$27532	25915	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	+	+	+				+	2	+	29970			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	18	+	38835				+	36	+	38948			
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	3	+	29600			
PHYSICS	+	+	+	+				+	1	+	35004			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	18	152						92	477					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	2	19	$43500	$38395	*	*	*	4	28	$38000	$36625	*	*	*
MBA--TECH	1	9	60000	39111	*	*	*	1	15	60000	38807	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	17	+	42541				+	36	+	42672			
MBA--TECH	+	10	+	58100				2	17	43900	57165	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	1	9	65800	50022	*	*	*	3	20	42667	44570	*	*	*
MBA--TECH	+	5	+	44200				+	7	+	41571			
TOTALS	4	69						10	123					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. FEBRUARY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	1	+	41000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				1	1	$56500	56500	*	*	*
CHEMICAL	+	4	+	$53400				+	8	+	53274			
CIVIL	+	1	+	41000				+	1	+	41000			
COMPUTER	+	+	+	+				+	3	+	60800			
ELECTRICAL/ELECTRONIC	+	6	+	57417				3	10	55080	56274	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	10	+	52836				2	12	51000	52530	*	*	*
METALLURGICAL	+	6	+	49323				+	9	+	50416			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	1	+	30000				+	10	+	51830			
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				1	6	39000	52590	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	+	28						7	70					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27807 111 36000/25500			23800 2				26000 1	
ECONOM & FINANCE (BANKING	28500 3			19000 2				27383 6	
MANAGEMENT INFO SYSTEMS	31000 2						23500 1	31075 4	
MARKETING/MARK MGMT (RESR				22000 1			25200 1		
ARCHITECTURAL								29000 1	
CHEMICAL								36668 3	
CIVIL								31449 4	29540 4
ELECTRICAL/ELECTRONIC									34000 2
MECHANICAL			32700 1					33200 2	
COMPUTER SCIENCE							26967 3		
INFORMATION SCIENCES & SY	28000 1								
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING			28800 1	26000 1		25000 1			
BUSINESS ADMIN (INCL MGMT						23071 14	20000 1		
DISTRIBUTION MANAGEMENT						22000 4			
ECONOM & FINANCE (BANKING	16200 3	23750 2		24900 2		21692 1			
HOTEL/RESTAURANT MGMT.		20297 3	20066 6						
MANAGEMENT INFO SYSTEMS			18000 1	16200 1		18000 1			
MARKETING/MARK MGMT (RESR	36000 1	23333 3	22500 1			22239 18			
COMMUNICATIONS				24080 1					
JOURNALISM									17500 1
HUMAN ECOLOGY (HOME ECONO			18000 1	24000 1		21500 1		18500 1	
TEXTILES & CLOTHING						23000 2			
MERCHANDISING MANAGEMENT						19000 1			
HUMANITIES - OTHER		21000 1							18000 1
HISTORY			24000 1						
OTHER AGRICULTURAL SCIENC	19200 1								

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						29000 1			
BUSINESS ADMIN (INCL MGMT			21000 1						
ECONOM & FINANCE (BANKING						27500 3			
MANAGEMENT INFO SYSTEMS				30867 7					
MARKETING/MARK MGMT (RESR			15000 1						
COMMUNICATIONS					13877 2				
ELEMENTARY EDUCATION					20101 7			23000 1	
PHYSICAL EDUCATION					22000 1				
HUMAN ECOLOGY (HOME ECONO					15250 2			14400 1	22800 1
TEXTILES & CLOTHING	23500 1								
LETTERS (incl English, Li					15000 1				
VISUAL & PERFORMING ARTS					22000 1				
CRIMINAL JUSTICE						16973 3			
ARCHITECTURAL				36000 1					
CIVIL			27332 1			27316 2	27700 3		
COMPUTER		28800 1							
ELECTRICAL/ELECTRONIC				33500 3		27900 2			
INDUSTRIAL			27600 1			28500 1			
MECHANICAL				32700 2					
PETROLEUM						26400 1			
ENGINEERING TECHNOLOGY				27500 1					
AGRIBUSINESS						17000 1			
COMPUTER SCIENCE					34000 1				

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
INFORMATION SCIENCES & SY			28000 1						
HEALTH SCIENCES					19000 1				

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BUSINESS ADMIN (INCL MGMT			19464 1						
ECONOM & FINANCE (BANKING									32000 1
MARKETING/MARK MGMT (RESR							30000 1		27000 1
POLITICAL SCIENCE/GOVT			12000 1						
AEROSPACE & AERONAUTICAL					29737 3				
ARCHITECTURAL								37440 1	
CHEMICAL									40117 7
CIVIL								33000 1	
ELECTRICAL/ELECTRONIC					32500 2				
MECHANICAL								32833 6	37000 6
ENGINEERING TECHNOLOGY					30550 4			31067 6	
COMPUTER SCIENCE					28496 2				30500 1
MATHEMATICS					30013 1				

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	32300 2								26066 7
BUSINESS ADMIN (INCL MGMT			18000 1						
ECONOM & FINANCE (BANKING	28000 3		26500 1	32250 2					37000 2
HOTEL/RESTAURANT MGMT.			19200 1						
MANAGEMENT INFO SYSTEMS	28800 1	30640 5							30000 2
MARKETING/MARK MGMT (RESR	20000 2	24000 1		27667 3				20000 1	
POLITICAL SCIENCE/GOVT				26500 1					
ARCHITECTURAL									36600 2
CHEMICAL	35400 1	38600 1		28700 1					40600 6
CIVIL								33000 1	36720 3
ELECTRICAL/ELECTRONIC	32829 7	34250 4							39014 7
INDUSTRIAL									36500 3
MECHANICAL		34250 2	33996 1		27600 1		36000 1		38126 24 42000/33600
NUCLEAR									36120 1
PETROLEUM									41449 9
ENGINEERING TECHNOLOGY	32040 1	32200 2						35000 1	29303 2
COMPUTER SCIENCE		33600 2			35000 1				33000 1
INFORMATION SCIENCES & SY	30033 3								

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BUSINESS ADMIN (INCL MGMT						27600 1	35000 1
HOTEL/RESTAURANT MGMT.							21000 2
MANAGEMENT INFO SYSTEMS						27600 1	
MARKETING/MARK MGMT (RESR						25500 1	22533 6
HUMAN ECOLOGY (HOME ECONO							22800 1
POLITICAL SCIENCE/GOVT							20000 1
CHEMICAL							33996 1
CIVIL							24000 1
ELECTRICAL/ELECTRONIC						33600 3	
INDUSTRIAL						31800 1	
MECHANICAL						35550 4	
ENGINEERING TECHNOLOGY							28500 2
OTHER AGRICULTURAL SCIENC							17300 3
COMPUTER SCIENCE						32600 1	
CHEMISTRY						33192 1	29500 1

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27880 116 36000/25500			21520 5			24350 2	28600 11	
BACHELOR - TECHNICAL	26750 2		32700 1				26967 3	33120 10	31027 6

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21150 4	22155 9	21063 11	23347 6		22384 43 30000/19000	20000 1	18500 1	17750 2
BACHELOR - TECHNICAL	19200 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23500 1		18000 2	30867 7	18426 14	23203 7		18700 2	22800 1
BACHELOR - TECHNICAL		28800 1	27644 3	32771 7	26500 2	26047 7	27700 3		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15732 2				30000 1		29500 2
BACHELOR - TECHNICAL					30285 12			32417 14	38094 14

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27175 8	29533 6	21233 3	29000 6				20000 1	28769 11
BACHELOR - TECHNICAL	32278 12	34155 11	33996 1	28700 1	31300 2		36000 1	34000 2	38368 58 46000/33000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL						26900 3	
BACHELOR - TECHNICAL						34059 10	

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH				30667 3				38250 2	
MBA--TECH								35000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									36000 1
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						30000 1	27010 1
MBA--TECH							

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27807 111 36000/25500	26697 15							
ECONOM & FINANCE (BANKING	26750 2	32000 1		13500 1					29590 10
MARKETING/MARK MGMT (RESR								22000 1	
OTHER AGRICULTURAL SCIENC		14400 1		19200 1					
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ECONOM & FINANCE (BANKING	19500 2	19800 1							
MANAGEMENT INFO SYSTEMS			16200 1						
MARKETING/MARK MGMT (RESR	36000 1								
COMMUNICATIONS		24080 1						16462 1	
JOURNALISM									17500 1
HUMAN ECOLOGY (HOME ECONO			24000 1						
HUMANITIES - OTHER									18000 1
CHEMICAL							28700 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									29000 1
DISTRIBUTION MANAGEMENT			20000 1				22667 3		
ECONOM & FINANCE (BANKING							26500 1		
HOTEL/RESTAURANT MGMT.				19200 1			24000 1		
MARKETING/MARK MGMT (RESR		22000 2			33000 1		23064 14		
TEXTILES & CLOTHING	23500 1						30000 1		
POLITICAL SCIENCE/GOVT							26500 1		
CIVIL				39000 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING			27500 3						
CRIMINAL JUSTICE		16973 3							
ARCHITECTURAL							35128 5		
CHEMICAL								40000 1	35400 1
CIVIL							30158 8	33864 5	
ELECTRICAL/ELECTRONIC							35833 3		33150 2
INDUSTRIAL									34275 4
MECHANICAL							36338 13		35663 8
PETROLEUM							40100 1		
ENGINEERING TECHNOLOGY							28667 6	35135 3	30160 5

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								35000 1	
AEROSPACE & AERONAUTICAL				27336 1		29975 1			31900 1
CHEMICAL	34002 2						40463 13	36498 2	
CIVIL						27996 1		24000 1	26900 4
COMPUTER					28800 1				
ELECTRICAL/ELECTRONIC	35950 2	32900 3	31800 5		36500 2	33000 1		35720 5	34571 7
INDUSTRIAL								31800 1	28500 1
MECHANICAL		33210 2					36000 1	37045 20 42000/32000	34300 6
NUCLEAR									36120 1
PETROLEUM							43010 4	42433 3	30000 2
ENGINEERING TECHNOLOGY				32040 1	33400 1	26600 1			31450 2
CHEMISTRY					33192 1				
MATHEMATICS									30013 1

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HUMAN ECOLOGY (HOME ECONO	22800 2								14400 1
HEALTH SCIENCES									19000 1

AVERAGE SALARY OFFERS - FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION
CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT				19464 1		27600 1			
ECONOM & FINANCE (BANKING								30000 1	
MANAGEMENT INFO SYSTEMS					30643 11	25550 2	30250 4		
COMMUNICATIONS		11292 1							
HUMAN ECOLOGY (HOME ECONO		18500 1							
POLITICAL SCIENCE/GOVT				12000 1					
AGRIBUSINESS									17000 1
OTHER AGRICULTURAL SCIENC									19500 1
COMPUTER SCIENCE					31375 4	26996 2	31783 6		
INFORMATION SCIENCES & SY					29333 3	30100 1			
CHEMISTRY									29500 1

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT			18000 1	22750 16					
ECONOM & FINANCE (BANKING		28400 5		21048 4					
HOTEL/RESTAURANT MGMT.				19929 10					
MANAGEMENT INFO SYSTEMS		31050 6		18000 2					
MARKETING/MARK MGMT (RESR			27000 1	22309 22 30000/19000					
ELEMENTARY EDUCATION									20464 8
PHYSICAL EDUCATION									22000 1
HUMAN ECOLOGY (HOME ECONO				19750 2					15250 2
TEXTILES & CLOTHING				16000 1					
MERCHANDISING MANAGEMENT				19000 1					
LETTERS (incl English, Li									15000 1
VISUAL & PERFORMING ARTS									22000 1
HUMANITIES - OTHER				21000 1					
HISTORY				24000 1					
POLITICAL SCIENCE/GOVT				20000 1					
OTHER AGRICULTURAL SCIENC				18000 1					
INFORMATION SCIENCES & SY		28000 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27788 113 36000/25500	27029 16		13500 1				22000 1	29590 10
BACHELOR - TECHNICAL	25500 1	14400 1		19200 1					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	25000 3	21940 2	20100 2					16462 1	17750 2
BACHELOR - TECHNICAL							28700 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	23500 1	22000 2	20000 1	19200 1	33000 1		23710 21 30000/20000		29000 1
BACHELOR - TECHNICAL				39000 1					

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		16973 3	27500 3						
BACHELOR - TECHNICAL							33581 36 41800/27000	34970 9	33745 20 41000/28500

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								35000 1	
BACHELOR - TECHNICAL	34976 4	33024 5	31800 5	29688 2	33678 5	29393 4	40781 18	36737 32 42600/32000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22800 2								
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS FEBRUARY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		14896 2		15732 2	30643 11	26233 3	30250 4	30000 1	
BACHELOR - TECHNICAL					30500 7	28031 3	31783 6		22000 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29845 11	22500 2	21537 61 30000/18000					19478 13
BACHELOR - TECHNICAL		28000 1		18000 1					

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1992

SOUTHWESTERN REGION (SWPA)

Arkansas College
University of Arkansas - Fayetteville
Baylor University
Corpus Christi State University
Hendrix College
University of Houston
University of Houston - Clear Lake
Kansas Wesleyan
Lamar University
Langston University
Louisiana Tech University
University of North Texas
Northwestern Oklahoma State University
Oklahoma State University
Oklahoma State Unviersity - Engineering
University of Oklahoma
UT - Pan American
Prairie View A & M University
Sam Houston State University
Southern Methodist University
Stephen F. Austin State University
Texas A & I University
Texas A & M University
Texas Lutheran College
Texas Tech University
University of Texas - Arlington
University of Texas - Austin - Business Administration
University of Texas - Austin - Engineering
University of Texas - El Paso
University of Texas - Tyler
University of Tulsa

The career planning & placement offices that participate in the *Salary Survey* are divided into seven geographic regions. The participants listed comprise the **Southwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 13, 1992, through March 9, 1992) and cumulatively (September 1, 1992, and March 9, 1992).

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SWPA REGIONAL Report No. 2   MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	4	291	$27400	$27022	*	*	*	131	1361	$27676	$27303	$30700	$27500	$25000
BUSINESS ADMIN (INCL MGMT	2	140	26080	26244	*	*	*	22	396	23465	24369	27600	23000	20000
DISTRIBUTION MANAGEMENT	+	+	+	+				4	7	22000	23571	*	*	*
ECONOM & FINANCE (BANKING	2	93	33000	26536	*	*	*	33	317	26815	25609	32500	27500	21600
HOTEL/RESTAURANT MGMT.	+	5	+	20340				12	21	20207	19792	*	*	*
HUMAN RSRCS (incl LABOR R	1	12	32000	25025	*	*	*	1	25	32000	24023	*	*	*
MANAGEMENT INFO SYSTEMS	5	30	27900	28626	*	*	*	31	110	28618	28457	32400	30000	26000
MARKETING/MARK MGMT (RESR	3	57	24200	24531	*	*	*	45	331	23296	23806	27000	23000	19000
REAL ESTATE	1	1	23160	23160	*	*	*	1	2	23160	24580	*	*	*
COMMUNICATIONS														
ADVERTISING	1	3	18000	20167	*	*	*	1	27	18000	20736	*	*	*
COMMUNICATIONS	+	21	+	19992				3	113	17278	21400	*	*	*
JOURNALISM	+	5	+	22800				1	49	17500	18787	*	*	*
TELECOMMUN/BROADCASTING	1	10	13000	20437	*	*	*	1	12	13000	20073	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	+	26	+	19224				8	112	20464	19952	*	*	*
PRE-ELEMENTARY EDUCATION	+	2	+	11970				+	3	+	20233			
PHYSICAL EDUCATION	+	3	+	26633				1	19	22000	22973	*	*	*
SPECIAL EDUCATION	+	5	+	21776				+	14	+	22100			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	2	+	25245				9	16	19167	20335	*	*	*
TEXTILES & CLOTHING	+	1	+	28200				3	12	23167	24583	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				1	14	19000	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	23280				+	24	+	21894			
LETTERS (incl English, Li	+	8	+	20813				1	53	15000	20650	*	*	*
VISUAL & PERFORMING ARTS	+	10	+	20316				1	34	22000	22418	*	*	*
HUMANITIES - OTHER	+	12	+	23907				2	27	19500	21834	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	3	23160	24387	*	*	*	4	15	18520	19985	*	*	*
HISTORY	+	5	+	24881				1	21	24000	22449	*	*	*
POLITICAL SCIENCE/GOVT	+	8	+	24813				3	39	19500	22886	*	*	*
PSYCHOLOGY	+	13	+	20773				+	70	+	19425			
SOCIOLOGY	+	2	+	17000				+	24	+	18664			
SOCIAL SCIENCES-OTHER	+	8	+	23063				+	71	+	21489			
ENGINEERING														
AEROSPACE & AERONAUTICAL	5	31	30294	31989	*	*	*	8	40	30085	31977	*	*	*
AGRICULTURAL	+	9	+	31729				+	24	+	32638			
ARCHITECTURAL	4	10	29875	29260	*	*	*	9	27	32793	29457	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	28180				+	6	+	28960			
CHEMICAL	16	186	39782	39526	*	*	*	36	440	39101	39301	41400	39810	35400
CIVIL	5	84	35045	30851	*	*	*	25	256	31376	30006	38160	31524	27000
COMPUTER	+	32	+	33684				1	71	28800	33261	*	*	*
ELECTRICAL/ELECTRONIC	17	178	35235	34514	*	*	*	47	516	34660	34129	39600	34600	31300

continued

SWPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	1	+	$34500				+	1	+	$34500			
INDUSTRIAL	2	64	$38800	33208	*	*	*	8	175	$34375	33144	*	*	*
MECHANICAL	37	215	35527	34855	$39000	$36300	$32000	87	605	35877	34922	$39000	$36000	$32000
METALLURGICAL	+	7	+	34111				+	22	+	32817			
MINING (INCL GEOLOGICAL)	+	1	+	30500				+	16	+	32586			
NUCLEAR	+	7	+	34971				1	17	36120	34842	*	*	*
PETROLEUM	3	4	43233	43075	*	*	*	13	26	40703	41482	*	*	*
TEXTILE	+	2	+	30500				+	2	+	30500			
ENGINEERING TECHNOLOGY	3	126	29833	31447	*	*	*	22	195	30575	31009	35000	30150	27500
INDUSTRIAL TECHNOLOGY	+	2	+	23600				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	37	+	25166				1	55	17000	23998	*	*	*
ANIMAL SCIENCES	+	6	+	19583				+	12	+	18400			
PLANT SCIENCES	+	2	+	29000				+	6	+	23250			
NATURAL RESOURCES	+	5	+	25424				+	8	+	23803			
OTHER AGRICULTURAL SCIENC	+	11	+	26915				4	19	17775	22909	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	98	34500	32077	*	*	*	13	295	31130	31033	*	*	*
COMPUTER PROGRAMMING	+	2	+	18250				+	9	+	25667			
INFORMATION SCIENCES & SY	+	12	+	28490				5	31	29220	29286	*	*	*
SYSTEMS ANALYSIS	+	1	+	25000				+	8	+	28723			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	30167			
HEALTH SCIENCES	+	2	+	21750				1	16	19000	23015	*	*	*
NURSING	+	9	+	33514				+	48	+	28992			
PHARMACY	+	12	+	42952				+	34	+	40744			
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	13	+	26398				+	19	+	26956			
BIOLOGICAL	+	9	+	24256				+	22	+	24417			
CHEMISTRY	+	17	+	28645				3	37	29397	28667	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	7	+	26743			
MATHEMATICS	+	28	+	28163				1	59	30013	26624	*	*	*
PHYSICS	+	1	+	28000				+	4	+	28650			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	16	+	29590				+	16	+	29590			
TOTALS	114	2021						605	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		'PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	+	261	+	$27421				114	1150	$27768	$27613	$31000	$27550	$25500
ACCOUNTING (PRIVATE)	3	65	$26833	25423	*	*	*	20	237	26368	25522	29600	26115	23000
COMMERCIAL BANKING (CNSMR	+	12	+	22033				+	30	+	19149			
COMMERCIAL BANKING (LENDG	+	14	+	21928				2	34	16350	23559	*	*	*
INVESTMT BANKING (CORP FN	+	2	+	30500				+	13	+	28158			
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	1	+	46000				+	3	+	32667			
INVESTMT BANKG (SALES & T	+	4	+	26650				1	12	22000	25678	*	*	*
FINANCIAL/TREASURY ANALYS	3	25	30533	29028	*	*	*	13	104	29808	27342	*	*	*
PORTFOLIO MGMT/BROKERAGE	+	4	+	24750				3	20	25000	22955	*	*	*
UNDERWRITING	+	7	+	22540				2	33	21940	23794	*	*	*
INSURANCE - CLAIMS	3	12	23160	23416	*	*	*	5	37	21936	23328	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	9	+	20233				+	11	+	19782			
MEDIA PLANNING	+	+	+	+				+	7	+	18757			
REPORTING	+	3	+	12500				+	13	+	17123			
PRODUCTION	+	7	+	22420				1	21	28700	23300	*	*	*
PUBLIC RELATIONS	+	5	+	22300				1	29	16462	20735	*	*	*
WRITING / EDITING	+	5	+	23380				2	18	17750	20822	*	*	*
MARKETING														
ADVERTISING	1	5	18000	20412	*	*	*	2	17	20750	21921	*	*	*
BRAND/PRODUCT MANAGEMENT	+	10	+	28966				2	48	22000	25147	*	*	*
BUYER/MERCHANDISING	+	6	+	23329				1	56	20000	23976	*	*	*
DISTRIBUTION	+	4	+	24425				2	18	29100	24870	*	*	*
MARKET RESEARCH	+	6	+	28167				1	25	33000	23293	*	*	*
PURCHASING	+	6	+	29267				+	9	+	29356			
SALES	1	87	13000	26290	*	*	*	22	379	23223	24536	26500	24000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	3	+	22048				+	27	+	22007			
FINANC,TAXA, MONETARY POL	+	8	+	28576				1	27	29000	24922	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				+	2	+	28250			
LAW ENFORCEMENT	+	2	+	25000				3	12	16973	20260	*	*	*
MILITARY	+	5	+	26095				3	26	27500	24041	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	4	+	29917				+	7	+	25667			
ENGINEERING														
BIOENGINEERING	+	1	+	36000				+	3	+	31000			
DESIGN / CONSTRUCT	31	105	35194	32936	$38400	$35400	$32000	67	311	34327	32045	39000	35400	27332
ENVIRONMENTAL/SANITATION	1	22	31524	30347	*	*	*	10	63	34625	31293	*	*	*
MANUFACTURING/INDUSTRIAL	10	117	35856	34934	*	*	*	30	382	34449	34747	39000	35002	28500
SYSTEMS / PROGRAMMING	4	23	31230	31579	*	*	*	8	58	33103	32491	*	*	*
POWER SYSTEMS	6	32	37433	34511	*	*	*	11	83	35429	34579	*	*	*
SOFTWARE DESIGN & DEVELOP	2	28	34250	34706	*	*	*	7	82	32500	33714	*	*	*
HARDWARE DESIGN & DEVELOP	3	25	33864	35214	*	*	*	5	54	32194	33398	*	*	*

continued

SWPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	3	38	$31333	$35757	*	*	*	8	89	$32799	$35366	*	*	*
TESTING	6	25	30578	31052	*	*	*	10	52	30104	31404	*	*	*
PROCESS ENGINEERING	18	126	39595	38992	*	*	*	36	315	40188	38976	$43000	$40100	$38520
PROJECT ENGINEERING	5	173	38089	34282	*	*	*	38	412	36869	34941	42000	37800	32000
OTHER ENGINEERING	3	201	38333	34298	*	*	*	28	503	32851	33538	39900	32350	27300
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	4	+	21375				2	11	22800	22827	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	3	+	22453				+	5	+	24684			
NURSES / PERSONAL CARE	+	9	+	32342				+	52	+	28691			
OCCUPATIONAL THERAPY	+	1	+	44000				+	9	+	29108			
PHARMACIST	+	13	+	41955				+	32	+	40916			
PHYSICAL THERAPY	+	+	+	+				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	6	+	18333				2	26	16700	20159	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	2	+	18998				+	14	+	19464			
COUNSELING	+	3	+	20318				2	27	14896	16485	*	*	*
FUNDRAISING / DEVELOPMENT	1	5	21000	23160	*	*	*	1	14	21000	21879	*	*	*
SOCIAL WORK	+	5	+	19400				2	28	15732	17063	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	+	62	+	30664				18	196	30587	29612	*	*	*
INFORMATION SYSTEMS	1	31	29000	29124	*	*	*	7	101	27399	29252	*	*	*
SYSTEMS ANALYSIS & DESIGN	3	49	26000	32348	*	*	*	13	116	29977	31089	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	4	+	26956				1	12	30000	27449	*	*	*
AGRICULTURE/NAT'L RESOURC	+	25	+	24110				3	45	22000	22182	*	*	*
ARCHITECTURE	+	12	+	24125				+	13	+	23962			
CONSULTING	4	82	31200	30005	*	*	*	16	163	30069	29778	*	*	*
HUMAN RESRCS /INDUS RELS	+	11	+	25027				2	25	22500	24448	*	*	*
MANAGEMENT TRAINEE	2	129	27500	24313	*	*	*	64	471	21668	22694	24000	22750	18000
MATH/STATISTICIANS	+	7	+	23294				+	14	+	23286			
PARALEGAL	+	3	+	20867				+	6	+	18867			
RESEARCHERS NON-TECHNICAL	+	1	+	14000				+	5	+	17250			
RESEARCHERS - TECHNICAL	+	8	+	29175				+	15	+	27976			
TEACHING	+	48	+	22030				13	264	19478	21426	*	*	*
TOTALS	114	2021						605	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	11	16	$32536	$31588	*	*	*	57	95	$31763	$30968	$36000	$31500	$29000
MBA--NON-TECH	1	15	34000	39890	*	*	*	9	89	32834	32672	*	*	*
MBA--TECH	+	4	+	43806				1	23	35000	37153	*	*	*
MS-BUSINESS	+	2	+	34240				+	3	+	34727			
ECONOMICS & FINANCE (BANK	2	5	32200	30580	*	*	*	8	24	32738	35464	*	*	*
HUMAN RESOURCES (INCL LAB	+	1	+	32040				+	6	+	31577			
MANAGEMENT INFORMATION SY	+	+	+	+				2	3	28640	29927	*	*	*
MARKETING/MKTNG MGT (RESE	+	+	+	+				1	4	34000	37325	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	2	+	18669				+	2	+	18669			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	17563				+	8	+	28394			
ELEMENTARY EDUCATION	+	11	+	26815				+	14	+	26497			
PHYSICAL EDUCATION	+	1	+	22708				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	1	2	24000	21500	*	*	*	1	7	24000	23448	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	4	+	23113				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	1	+	32423				1	6	26000	24068	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	42500				5	10	37920	38598	*	*	*
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	45000				+	4	+	33150			
CHEMICAL	+	1	+	43500				1	16	40000	41119	*	*	*
CIVIL	+	7	+	35691				+	40	+	35627			
COMPUTER	+	8	+	39675				1	11	43000	39309	*	*	*
ELECTRICAL/ELECTRONIC	1	27	36000	39912	*	*	*	13	82	41331	39715	*	*	*
INDUSTRIAL	+	3	+	34223				+	15	+	37396			
MECHANICAL	+	22	+	38805				7	64	38857	38426	*	*	*
METALLURGICAL	+	+	+	+				+	2	+	37250			

continued

SWPA REGIONAL Report No. 2 MARCH 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	1	+	$30000				+	1	+	$30000			
NUCLEAR	+	+	+	+				+	1	+	36900			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	28000				+	5	+	23994			
HEALTH SCIENCES	+	2	+	24067				1	11	$27532	25579	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	25000				+	2	+	25000			
CHEMISTRY	+	2	+	36330				+	4	+	33150			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	27	+	38943				+	63	+	38946			
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	1	+	41500				+	4	+	32575			
PHYSICS	+	1	+	19000				+	2	+	27002			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	16	174						108	651					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	11	$36000	$37791	*	*	*	5	39	$37600	$36954	*	*	*
MBA--TECH	+	4	+	53665				1	19	60000	41935	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	27	+	53146				+	63	+	47161			
MBA--TECH	+	11	+	58818				2	28	43900	57814	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	36	+	51290				3	56	42667	48890	*	*	*
MBA--TECH	+	29	+	57183				+	36	+	54147			
TOTALS	1	118						11	241					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	$30000				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	40000				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				1	1	$56500	56500	*	*	*
CHEMICAL	1	6	$54000	55207	*	*	*	1	14	54000	54102	*	*	*
CIVIL	+	1	+	40008				+	2	+	40504			
COMPUTER	+	1	+	60000				+	4	+	60600			
ELECTRICAL/ELECTRONIC	+	6	+	55969				3	16	55080	56160	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				2	12	51000	52530	*	*	*
METALLURGICAL	+	1	+	54000				+	10	+	50774			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	21	+	50030				+	31	+	50610			
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				1	6	39000	52590	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	38						8	108					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27807 111 36000/25500			23800 2				27550 2	
ECONOM & FINANCE (BANKING	28500 3			19000 2	33000 2			27383 6	
HUMAN RSRCS (incl LABOR R								32000 1	
MANAGEMENT INFO SYSTEMS	31000 2						25375 4	30967 6	
MARKETING/MARK MGMT (RESR				22000 1		25600 1	25200 1		
ADVERTISING		18000 1							
TELECOMMUN/BROADCASTING						13000 1			
ARCHITECTURAL								27833 3	
CHEMICAL								37556 5	
CIVIL								31464 5	29540 4
ELECTRICAL/ELECTRONIC								33000 1	34000 2
MECHANICAL			32700 1					31920 5	35280 3
COMPUTER SCIENCE							28850 4		
INFORMATION SCIENCES & SY	28000 1								
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING			28800 1	26000 1		24000 2			
BUSINESS ADMIN (-INCL MGMT				23160 1		23071 14	20000 1		
DISTRIBUTION MANAGEMENT						22000 4			
ECONOM & FINANCE (BANKING	16200 3	23750 2		24900 2		21692 1			
HOTEL/RESTAURANT MGMT.		20297 3	20066 6						
MANAGEMENT INFO SYSTEMS			18000 1	16200 1		18000 1			
MARKETING/MARK MGMT (RESR	36000 1	23333 3	22500 1			22239 18			
REAL ESTATE				23160 1					
COMMUNICATIONS				24080 1					
JOURNALISM									17500 1
HUMAN ECOLOGY (HOME ECONO			18000 1	24000 1		21500 1		18500 1	
TEXTILES & CLOTHING						23000 2			
MERCHANDISING MANAGEMENT						19000 1			
HUMANITIES - OTHER		21000 1							18000 1
CRIMINAL JUSTICE				23160 1					
HISTORY			24000 1						
OTHER AGRICULTURAL SCIENC	19200 1								

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						29000 1			
BUSINESS ADMIN (INCL MGMT			25000 2						
ECONOM & FINANCE (BANKING						27500 3			
MANAGEMENT INFO SYSTEMS				30867 7					
MARKETING/MARK MGMT (RESR			20500 2					21000 1	
COMMUNICATIONS					13877 2				
ELEMENTARY EDUCATION					20101 7			23000 1	
PHYSICAL EDUCATION					22000 1				
HUMAN ECOLOGY (HOME ECONO					15250 2			14400 1	22800 1
TEXTILES & CLOTHING	23500 1								
LETTERS (incl English, Li					15000 1				
VISUAL & PERFORMING ARTS					22000 1				
CRIMINAL JUSTICE						16973 3			
ARCHITECTURAL				36000 1					
CIVIL			27332 1	38400 1		27316 2	27700 3		
COMPUTER		28800 1							
ELECTRICAL/ELECTRONIC				33500 3		27900 2			
INDUSTRIAL			27600 1			28500 1			
MECHANICAL				32800 3	24708 1		28000 1		
PETROLEUM						26400 1			
ENGINEERING TECHNOLOGY				27500 1					
AGRIBUSINESS						17000 1			
COMPUTER SCIENCE					34000 1				

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
INFORMATION SCIENCES & SY			28000 1						
HEALTH SCIENCES					19000 1				

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									29000 1
BUSINESS ADMIN (INCL MGMT			19464 1						
ECONOM & FINANCE (BANKING									32000 1
MARKETING/MARK MGMT (RESR							30000 1		27000 1
POLITICAL SCIENCE/GOVT			12000 1						
AEROSPACE & AERONAUTICAL					30085 8				
ARCHITECTURAL								34147 3	
CHEMICAL									39944 15
CIVIL								32500 2	
ELECTRICAL/ELECTRONIC					32579 5				
MECHANICAL								32833 6	36700 10
ENGINEERING TECHNOLOGY					30040 5			31067 6	
COMPUTER SCIENCE					28496 2				30500 1
MATHEMATICS					30013 1				

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	32300 2								26370 8
BUSINESS ADMIN (INCL MGMT			18000 1						
ECONOM & FINANCE (BANKING	28000 3		26500 1	32250 2					37000 2
HOTEL/RESTAURANT MGMT.			19200 1						
MANAGEMENT INFO SYSTEMS	28800 1	30640 5							30000 2
MARKETING/MARK MGMT (RESR	20000 2	24000 1		27667 3				20000 1	
POLITICAL SCIENCE/GOVT				26500 1					
ARCHITECTURAL									36600 2
CHEMICAL	35400 1	36800 2		28700 1					40818 11
CIVIL								33000 1	36692 5
ELECTRICAL/ELECTRONIC	33595 11	34397 7						39500 1	38183 12
INDUSTRIAL									37420 5
MECHANICAL	36360 1	35229 7	36665 3		32850 2		36000 1	39000 1	37720 37 42000/33600
NUCLEAR									36120 1
PETROLEUM									41895 12
ENGINEERING TECHNOLOGY	32040 1	32200 2						35000 1	29303 2
COMPUTER SCIENCE		33600 2			35000 1				33000 1
INFORMATION SCIENCES & SY	30033 3								

AVERAGE SALARY OFFERS   MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BUSINESS ADMIN (INCL MGMT						27600 1	35000 1
HOTEL/RESTAURANT MGMT.							21000 2
MANAGEMENT INFO SYSTEMS						27600 1	
MARKETING/MARK MGMT (RESR						25500 1	22533 6
HUMAN ECOLOGY (HOME ECONO							22800 1
POLITICAL SCIENCE/GOVT							20000 1
CHEMICAL							33996 1
CIVIL							24000 1
ELECTRICAL/ELECTRONIC						33600 3	
INDUSTRIAL						31800 1	
MECHANICAL						35550 4	36600 1
ENGINEERING TECHNOLOGY		30000 1	31500 1				28500 2
OTHER AGRICULTURAL SCIENC							17300 3
COMPUTER SCIENCE						32600 1	
CHEMISTRY						33192 1	29500 1

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27880 116 36000/25500	18000 1		21520 5	33000 2	19300 2	25340 5	29147 15	
BACHELOR - TECHNICAL	26750 2		32700 1				28850 4	32695 19	32444 9

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21150 4	22155 9	21063 11	23284 9		22398 44 30000/19000	20000 1	18500 1	17750 2
BACHELOR - TECHNICAL	19200 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23500 1		22750 4	30867 7	18426 14	23203 7		19467 3	22800 1
BACHELOR - TECHNICAL		28800 1	27644 3	33422 9	25903 3	26047 7	27775 4		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15732 2				30000 1		29333 3
BACHELOR - TECHNICAL					30513 21 35400/28000			32402 17	38333 26 41000/35000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27175 8	29533 6	21233 3	29000 6				20000 1	28747 12
BACHELOR - TECHNICAL	33144 17	34629 20 38600/32000	36665 3	28700 1	33567 3		36000 1	36625 4	38376 88 46000/33420

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL						26900 3	
BACHELOR - TECHNICAL		30000 1	31500 1			34059 10	

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH				30667 3				36833 3	
MBA--TECH								35000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									36000 1
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						30000 1	27010 1
MBA--TECH							

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27807 111 36000/25500	2[illegible]20 18							
ECONOM & FINANCE (BANKING	26750 2	32[illegible]00 1		13500 1					30158 12
MARKETING/MARK MGMT (RESR								22000 1	25600 1
OTHER AGRICULTURAL SCIENC		14400 1		19200 1					
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION -	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			23160 1						
ECONOM & FINANCE (BANKING	19500 2	19800 1							
MANAGEMENT INFO SYSTEMS			16200 1						
MARKETING/MARK MGMT (RESR	36000 1								
REAL ESTATE			23160 1						
COMMUNICATIONS		24080 1						16462 1	
JOURNALISM									17500 1
HUMAN ECOLOGY (HOME ECONO			24000 1						
HUMANITIES - OTHER									18000 1
CRIMINAL JUSTICE			23160 1						
CHEMICAL							28700 1		

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									29000 1
DISTRIBUTION MANAGEMENT			20000 1				22667 3		
ECONOM & FINANCE (BANKING							26500 1		
HOTEL/RESTAURANT MGMT.				19200 1			24000 1		
MARKETING/MARK MGMT (RESR		22000 2			33000 1		23064 14		
ADVERTISING	18000 1								
TELECOMMUN/BROADCASTING							13000 1		
TEXTILES & CLOTHING	23500 1						30000 1		
POLITICAL SCIENCE/GOVT							26500 1		
CIVIL				39000 1					

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING			27500 3						
CRIMINAL JUSTICE		16973 3							
ARCHITECTURAL							32793 9		
CHEMICAL							39600 2	40000 1	35400 1
CIVIL							32080 12	33474 6	
ELECTRICAL/ELECTRONIC							35300 7		33150 2
INDUSTRIAL									35783 6
MECHANICAL							36203 29 41800/33000		36305 14
PETROLEUM							40100 1		
ENGINEERING TECHNOLOGY							29071 7	35135 3	29829 7

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								35000 1	
AEROSPACE & AERONAUTICAL				27336 1	34000 1	29489 5			31900 1
CHEMICAL	34002 2			35000 1			40321 26 43700/39300	36498 2	
CIVIL						27996 1		24000 1	26900 4
COMPUTER					28800 1				
ELECTRICAL/ELECTRONIC	34422 5	36413 8	32167 6	33296 2	36500 2	33000 3		35720 5	34571 7
INDUSTRIAL								31800 1	28500 1
MECHANICAL	24708 1	32807 3			30000 2		35150 4	36977 24 42000/32400	35644 9
NUCLEAR									36120 1
PETROLEUM							42973 6	42800 4	30000 2
ENGINEERING TECHNOLOGY				32040 1	33400 1	26600 1			31450 2
COMPUTER SCIENCE			34500 1						
CHEMISTRY					33192 1				
MATHEMATICS									30013 1

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HUMAN ECOLOGY (HOME ECONO	22800 2								14400 1
HEALTH SCIENCES									19000 1

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT				19464 1		27600 1			
ECONOM & FINANCE (BANKING								30000 1	
MANAGEMENT INFO SYSTEMS					30643 11	26700 3	28429 7		
MARKETING/MARK MGMT (RESR			21000 1						
COMMUNICATIONS		11292 1							
HUMAN ECOLOGY (HOME ECONO		18500 1							
POLITICAL SCIENCE/GOVT				12000 1					
AGRIBUSINESS									17000 1
OTHER AGRICULTURAL SCIENC									19500 1
COMPUTER SCIENCE					31375 4	26996 2	31783 6		
INFORMATION SCIENCES & SY					29333 3	30100 1			
CHEMISTRY									29500 1

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29100 1							
BUSINESS ADMIN (INCL MGMT			18000 1	23118 17					
ECONOM & FINANCE (BANKING		28400 5		21048 4					
HOTEL/RESTAURANT MGMT				19929 10					
HUMAN RSRCS (incl LABOR R		32000 1							
MANAGEMENT INFO SYSTEMS		31257 7		18000 2					
MARKETING/MARK MGMT (RESR			27000 1	22470 23 30000/19000					
ELEMENTARY EDUCATION									20464 8
PHYSICAL EDUCATION									22000 1
HUMAN ECOLOGY (HOME ECONO				19750 2					15250 2
TEXTILES & CLOTHING				16000 1					
MERCHANDISING MANAGEMENT				19000 1					
LETTERS (incl English, Li									15000 1
VISUAL & PERFORMING ARTS									22000 1
HUMANITIES - OTHER				21000 1					
HISTORY				24000 1					
POLITICAL SCIENCE/GOVT				20000 1					
MECHANICAL		31200 1							
OTHER AGRICULTURAL SCIENC				18000 1					
INFORMATION SCIENCES & SY		28000 1							

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27788 113 36000/25500	26998 19		13500 1				22000 1	29808 13
BACHELOR - TECHNICAL	25500 1	14400 1		19200 1					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	25000 3	21940 2	21936 5					16462 1	17750 2
BACHELOR - TECHNICAL							28700 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20750 2	22000 2	20000 1	19200 1	33000 1		23223 22 30000/18000		29000 1
BACHELOR - TECHNICAL				39000 1					

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		16973 3	27500 3						
BACHELOR - TECHNICAL							34327 67 41800/27332	34625 10	34449 30 41000/28500

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								35000 1	
BACHELOR - TECHNICAL	33103 8	35429 11	32500 7	32194 5	32799 8	30104 10	40188 36 46000/38520	36920 37 43900/32000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22800 2								
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS MARCH 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		14896 2	21000 1	15732 2	30643 11	26925 4	28429 7	30000 1	
BACHELOR - TECHNICAL					30500 7	28031 3	31783 6		22000 3

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30136 14	22500 2	21727 63 30000/18000					19478 13
BACHELOR - TECHNICAL		29600 2		18000 1					

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.3 April 1992

SOUTHWESTERN REGION (SWPA)

Arkansas College
University of Arkansas - Fayetteville
Baylor University
Corpus Christi State University
Hendrix College
University of Houston
University of Houston - Clear Lake
Kansas Wesleyan
Lamar University
Langston University
Louisiana Tech University
University of North Texas
Northwestern Oklahoma State University
Oklahoma State University
Oklahoma State Unviersity - Engineering
University of Oklahoma
UT - Pan American
Prairie View A & M University
Sam Houston State University
Southern Methodist University
Stephen F. Austin State University
Texas A & I University
Texas A & M University
Texas Lutheran College
Texas Tech University
University of Texas - Arlington
University of Texas - Austin - Business Administration
University of Texas - Austin - Engineering
University of Texas - El Paso
University of Texas - Tyler
University of Tulsa

The career planning & placement offices that participate in the *Salary Survey* are divided into seven geographic regions. The participants listed comprise the **Southwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1992, through April 6, 1992) and cumulatively (September 1, 1992, and April 6, 1992).

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SWPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	18	257	$28133	$26842	*	*	*	149	1618	$27731	$27230	$30700	$27600	$25000
BUSINESS ADMIN (INCL MGMT	4	87	20125	24912	*	*	*	26	483	22951	24467	27600	23000	18000
DISTRIBUTION MANAGEMENT	+	+	+	+				4	7	22000	23571	*	*	*
ECONOM & FINANCE (BANKING	8	126	28563	27877	*	*	*	41	443	27156	26254	32500	27500	21600
HOTEL/RESTAURANT MGMT.	2	39	21198	21261	*	*	*	14	60	20349	20747	*	*	*
HUMAN RSRCS (incl LABOR R	+	2	+	23400				1	27	32000	23977	*	*	*
MANAGEMENT INFO SYSTEMS	+	18	+	29662				31	128	28618	28627	32400	30000	26000
MARKETING/MARK MGMT (RESR	4	43	26100	25781	*	*	*	49	374	23524	24033	28800	23000	19000
REAL ESTATE	+	+	+	+				1	2	23160	24580	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				1	27	18000	20736	*	*	*
COMMUNICATIONS	+	4	+	24400				3	117	17278	21503	*	*	*
JOURNALISM	+	12	+	18967				1	61	17500	18822	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				1	12	13000	20073	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	+	30	+	21015				8	142	20464	20177	*	*	*
PRE-ELEMENTARY EDUCATION	+	7	+	18387				+	10	+	18941			
PHYSICAL EDUCATION	+	1	+	11000				1	20	22000	22375	*	*	*
SPECIAL EDUCATION	+	11	+	22861				+	25	+	22435			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	2	3	20900	19190	*	*	*	11	19	19482	20155	*	*	*
TEXTILES & CLOTHING	+	5	+	19328				3	17	23167	23038	*	*	*
MERCHANDISING MANAGEMENT	+	3	+	15667				1	17	19000	19853	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	24	+	21894			
LETTERS (incl English, Li	+	18	+	26060				1	71	15000	22022	*	*	*
VISUAL & PERFORMING ARTS	+	4	+	17625				1	38	22000	21914	*	*	*
HUMANITIES - OTHER	+	10	+	27610				2	37	19500	23395	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	5	+	27200				4	20	18520	21789	*	*	*
HISTORY	+	11	+	23882				1	32	24000	22941	*	*	*
POLITICAL SCIENCE/GOVT	+	24	+	25081				3	63	19500	23722	*	*	*
PSYCHOLOGY	+	17	+	22682				+	87	+	20061			
SOCIOLOGY	+	3	+	23467				+	27	+	19198			
SOCIAL SCIENCES-OTHER	+	7	+	28743				+	78	+	22140			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	10	+	31589				8	50	30085	31899	*	*	*
AGRICULTURAL	+	2	+	34800				+	26	+	32804			
ARCHITECTURAL	+	1	+	28500				9	28	32793	29423	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	31000				+	7	+	29251			
CHEMICAL	33	132	40219	39435	$41900	$40800	$39000	69	572	39636	39332	41900	40000	36000
CIVIL	2	39	37580	30141	*	*	*	27	295	31836	30024	38160	31800	27000
COMPUTER	+	31	+	33824				1	102	28800	33432	*	*	*
ELECTRICAL/ELECTRONIC	22	142	34913	34603	38200	34900	32000	69	658	34740	34231	39600	34700	30996

continued

SWPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	4	+	$30941				+	5	+	$31653			
INDUSTRIAL	+	70	+	32610				8	245	$34375	32991	*	*	*
MECHANICAL	37	166	$36554	35132	$39000	$37400	$32500	124	771	36079	34967	$39000	$36330	$32000
METALLURGICAL	+	7	+	35571				+	29	+	33482			
MINING (INCL GEOLOGICAL)	+	+	+	+				+	16	+	32586			
NUCLEAR	+	3	+	32133				1	20	36120	34436	*	*	*
PETROLEUM	8	11	36359	38216	*	*	*	21	37	39048	40511	43200	41400	32472
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	+	13	+	30405				22	208	30575	30971	35000	30150	27500
INDUSTRIAL TECHNOLOGY	+	+	+	+				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	2	+	27000				1	57	17000	24104	*	*	*
ANIMAL SCIENCES	+	+	+	+				+	12	+	18400			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	1	3	14400	19467	*	*	*	1	11	14400	22621	*	*	*
OTHER AGRICULTURAL SCIENC	1	3	19500	19833	*	*	*	5	22	18120	22489	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	5	78	33660	30647	*	*	*	18	373	31833	30952	*	*	*
COMPUTER PROGRAMMING	+	15	+	33093				+	24	+	30308			
INFORMATION SCIENCES & SY	+	8	+	32975				5	39	29220	30043	*	*	*
SYSTEMS ANALYSIS	+	1	+	32000				+	9	+	29087			
HEALTH SCIENCES														
ALLIED HEALTH	+	15	+	31427				+	21	+	31067			
HEALTH SCIENCES	+	1	+	22000				1	17	19000	22956	*	*	*
NURSING	+	10	+	31900				+	58	+	29494			
PHARMACY	+	+	+	+				+	34	+	40744			
SCIENCES														
ACTUARIAL	+	4	+	34271				+	9	+	30231			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	19	+	26956			
BIOLOGICAL	+	4	+	25875				+	26	+	24641			
CHEMISTRY	1	8	27000	24493	*	*	*	4	45	28798	27925	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	27564				+	8	+	26846			
MATHEMATICS	+	9	+	31513				1	68	30013	27271	*	*	*
PHYSICS	+	1	+	31200				+	5	+	29160			
OTHER PHYSICAL & EARTH SC	+	2	+	25000				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	148	1544						753	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	15	206	$27400	$26960	*	*	*	129	1356	$27725	$27513	$31000	$27600	$25000
ACCOUNTING (PRIVATE)	6	54	27033	26693	*	*	*	26	291	26522	25739	29100	26865	23000
COMMERCIAL BANKING (CNSMR	+	10	+	21090				+	40	+	19634			
COMMERCIAL BANKING (LENDG	+	13	+	26500				2	47	16350	24372	*	*	*
INVESTMT BANKING (CORP FN	+	11	+	33682				+	24	+	30690			
INVESTMT BANKNG (M & A)	+	2	+	31250				+	2	+	31250			
INVESTMT BANKG (REAL EST)	+	+	+	+				+	3	+	32667			
INVESTMT BANKG (SALES & T	+	2	+	20500				1	14	22000	24938	*	*	*
FINANCIAL/TREASURY ANALYS	3	57	29500	29564	*	*	*	16	161	29750	28128	*	*	*
PORTFOLIO MGMT/BROKERAGE	1	7	27000	23739	*	*	*	4	27	25500	23158	*	*	*
UNDERWRITING	+	7	+	23443				2	40	21940	23733	*	*	*
INSURANCE - CLAIMS	+	4	+	24545				5	41	21936	23447	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	4	+	15125				+	15	+	18540			
MEDIA PLANNING	+	2	+	29500				+	9	+	21144			
REPORTING	+	2	+	13500				+	15	+	16640			
PRODUCTION	+	1	+	38000				1	22	28700	23968	*	*	*
PUBLIC RELATIONS	+	+	+	+				1	29	16462	20735	*	*	*
WRITING / EDITING	+	7	+	29112				2	25	17750	23143	*	*	*
MARKETING														
ADVERTISING	+	3	+	19833				2	20	20750	21608	*	*	*
BRAND/PRODUCT MANAGEMENT	1	5	22000	22920	*	*	*	3	53	22000	24937	*	*	*
BUYER/MERCHANDISING	+	9	+	23500				1	65	20000	23910	*	*	*
DISTRIBUTION	+	3	+	23403				2	21	29100	24660	*	*	*
MARKET RESEARCH	+	7	+	26229				1	32	33000	23935	*	*	*
PURCHASING	+	+	+	+				+	9	+	29356			
SALES	3	51	27467	24565	*	*	*	25	430	23732	24539	26500	24000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	25000				+	28	+	22114			
FINANC,TAXA, MONETARY POL	+	3	+	23333				1	30	29000	24763	*	*	*
ECONOMIC PROGRAMS	+	1	+	20000				+	3	+	25500			
LAW ENFORCEMENT	+	6	+	28633				3	18	16973	23051	*	*	*
MILITARY	1	17	32500	21182	*	*	*	4	43	28750	22911	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	40000				+	8	+	27459			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	12	45	37051	33452	*	*	*	79	356	34741	32223	39000	35400	28000
ENVIRONMENTAL/SANITATION	5	14	37699	32327	*	*	*	15	77	35650	31481	*	*	*
MANUFACTURING/INDUSTRIAL	11	86	37120	36027	*	*	*	41	468	35165	34983	39000	36000	30000
SYSTEMS / PROGRAMMING	7	21	33392	32936	*	*	*	15	79	33238	32609	*	*	*
POWER SYSTEMS	+	11	+	33946				11	94	35429	34505	*	*	*
SOFTWARE DESIGN & DEVELOP	1	25	30000	33943	*	*	*	8	107	32188	33767	*	*	*
HARDWARE DESIGN & DEVELOP	4	9	34144	33997	*	*	*	9	63	33060	33484	*	*	*

continued

SWPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	2	23	$27900	$34446	*	*	*	10	112	$31819	$35177	*	*	*
TESTING	+	7	+	33840				10	59	30104	31693	*	*	*
PROCESS ENGINEERING	33	96	39842	39487	$42000	$40920	$37800	69	411	40023	39096	$42800	$40600	$36600
PROJECT ENGINEERING	19	52	36453	35370	*	*	*	57	464	36730	34989	41400	37400	32000
OTHER ENGINEERING	8	211	37925	34029	*	*	*	36	714	33979	33683	39600	35000	27300
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	21000				2	12	22800	22675	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				+	5	+	24684			
NURSES / PERSONAL CARE	+	11	+	31273				+	63	+	29142			
OCCUPATIONAL THERAPY	+	9	+	29588				+	18	+	29348			
PHARMACIST	+	+	+	+				+	32	+	40916			
PHYSICAL THERAPY	+	4	+	35750				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	9	+	18764				2	35	16700	19800	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	5	22800	17500	*	*	*	1	19	22800	18947	*	*	*
COUNSELING	+	2	+	20800				2	29	14896	16782	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	15000				1	15	21000	21420	*	*	*
SOCIAL WORK	+	3	+	17367				2	31	15732	17092	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	+	38	+	30126				18	234	30587	29695	*	*	*
INFORMATION SYSTEMS	1	16	19900	29400	*	*	*	8	117	26462	29272	*	*	*
SYSTEMS ANALYSIS & DESIGN	4	40	37100	32839	*	*	*	17	156	31653	31537	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	6	+	33264				1	18	30000	29387	*	*	*
AGRICULTURE/NAT'L RESOURC	3	7	17633	20414	*	*	*	6	52	19817	21944	*	*	*
ARCHITECTURE	+	+	+	+				+	13	+	23962			
CONSULTING	1	96	29000	30459	*	*	*	17	259	30006	30030	*	*	*
HUMAN RESRCS /INDUS RELS	+	10	+	30260				2	35	22500	26109	*	*	*
MANAGEMENT TRAINEE	6	109	23349	23739	*	*	*	70	580	21813	22890	26000	23000	18000
MATH/STATISTICIANS	+	2	+	31060				+	16	+	24258			
PARALEGAL	+	10	+	21755				+	16	+	20672			
RESEARCHERS NON-TECHNICAL	+	5	+	31516				+	10	+	24383			
RESEARCHERS - TECHNICAL	+	7	+	26071				+	22	+	27370			
TEACHING	+	57	+	21694				13	321	19478	21474	*	*	*
TOTALS	148	1544						753	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	11	+	$30588				57	106	$31763	$30929	$36000	$31500	$29000
MBA--NON-TECH	+	12	+	35946				9	101	32834	33061	*	*	*
MBA--TECH	+	2	+	52500				1	25	35000	38381	*	*	*
MS-BUSINESS	+	2	+	55000				+	5	+	42836			
ECONOMICS & FINANCE (BANK	1	6	$38000	49167	*	*	*	9	30	33322	38205	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	6	+	31577			
MANAGEMENT INFORMATION SY	1	1	27600	27600	*	*	*	3	4	28293	29345	*	*	*
MARKETING/MKTNG MGT (RESE	+	1	+	39000				1	5	34000	37660	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	1	+	29500				+	3	+	22279			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	8	+	28394			
ELEMENTARY EDUCATION	+	+	+	+				+	14	+	26497			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	5	+	25726				+	8	+	23535			
HUMANITIES														
HUMANITIES - OTHER	+	3	+	32000				1	10	24000	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	7	+	23955			
SOCIAL SCIENCES - OTHER	+	+	+	+				1	6	26000	24068	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	37167				5	13	37920	38268	*	*	*
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	42000				+	5	+	34920			
CHEMICAL	+	13	+	39304				1	29	40000	40305	*	*	*
CIVIL	4	17	39750	35084	*	*	*	4	57	39750	35465	*	*	*
COMPUTER	+	6	+	42667				1	17	43000	40494	*	*	*
ELECTRICAL/ELECTRONIC	4	32	42750	42101	*	*	*	17	114	41665	40385	*	*	*
INDUSTRIAL	+	7	+	39514				+	22	+	38070			
MECHANICAL	7	36	39464	39790	*	*	*	14	100	39161	38917	*	*	*
METALLURGICAL	+	1	+	40800				+	3	+	38433			

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	3	+	$37267				+	4	+	37175			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	15300				+	6	+	22545			
HEALTH SCIENCES	+	+	+	+				1	11	$27532	25579	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	22300				+	4	+	23650			
CHEMISTRY	1	4	$31000	33900	*	*	*	1	8	31000	33525	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	33	+	41508				+	96	+	39827			
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	6	+	36700				+	17	+	37059			
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	4	+	32575			
PHYSICS	+	1	+	36500				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	18	210						126	861					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/92 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	20	$40000	$47975	*	*	*	6	59	$38000	$40690	*	*	*
MBA--TECH	+	8	+	52275				1	27	60000	44999	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	24	50000	53138	*	*	*	1	87	50000	48810	*	*	*
MBA--TECH	+	29	+	55566				2	57	43900	56670	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	20	+	55601				3	76	42667	50656	*	*	*
MBA--TECH	+	20	+	54960				+	56	+	54438			
TOTALS	2	121						13	362					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

SWPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	[illegible]0TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	2	+	$52902				+	2	+	52902			
ECONOMICS	+	1	+	46000				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				1	1	$56500	56500	*	*	*
CHEMICAL	1	3	$56000	57267	*	*	*	2	17	55000	54661	*	*	*
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	+	+	+				+	4	+	60600			
ELECTRICAL/ELECTRONIC	+	6	+	57250				3	22	55080	56457	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	2	+	54000				2	14	51000	52740	*	*	*
METALLURGICAL	+	5	+	50700				+	15	+	50749			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	1	+	52000				+	1	+	52000			
CHEMISTRY	+	8	+	51833				+	39	+	50861			
GEOLOGICAL (INCL GEOPHYS)	+	1	+	48000				1	7	39000	51934	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	35500				+	3	+	40867			
POLYMER	+	1	+	50400				+	1	+	50400			
TOTALS	1	32						9	140					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27812 125 36000/25500			23800 2				28583 6	
ECONOM & FINANCE (BANKING	27100 5			19000 2	32167 3			27538 8	
HUMAN RSRCS (incl LABOR R								32000 1	
MANAGEMENT INFO SYSTEMS	31000 2						25375 4	30967 6	
MARKETING/MARK MGMT (RESR				22000 1		25600 1	23600 2		
ADVERTISING		18000 1							
TELECOMMUN/BROADCASTING						13000 1			
ARCHITECTURAL								27833 3	
CHEMICAL								37487 10	
CIVIL								31464 5	31264 5
ELECTRICAL/ELECTRONIC								32899 5	34000 2
MECHANICAL			32700 1					32540 10	36135 4
COMPUTER SCIENCE							28850 4		
INFORMATION SCIENCES & SY	28000 1								
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING			28800 1	26000 1		24000 2			
BUSINESS ADMIN (INCL MGMT			17000 1	23160 1		22735 17	20000 1		
DISTRIBUTION MANAGEMENT						22000 4			
ECONOM & FINANCE (BANKING	16200 3	23750 2		24900 2		21692 1			
HOTEL/RESTAURANT MGMT.		20974 4	19970 7						
MANAGEMENT INFO SYSTEMS			18000 1	16200 1		18000 1			
MARKETING/MARK MGMT (RESR	36000 1	23333 3	22500 1			22239 18			
REAL ESTATE				23160 1					
COMMUNICATIONS				24080 1					
JOURNALISM									17500 1
HUMAN ECOLOGY (HOME ECONO			18000 1	24000 1		21500 1		18500 1	
TEXTILES & CLOTHING						23000 2			
MERCHANDISING MANAGEMENT						19000 1			
HUMANITIES - OTHER		21000 1							18000 1
CRIMINAL JUSTICE				23160 1					
HISTORY			24000 1						
OTHER AGRICULTURAL SCIENC	19200 1								

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						29000 1			
BUSINESS ADMIN (INCL MGMT			25000 2						
ECONOM & FINANCE (BANKING			31600 2			27500 3			
MANAGEMENT INFO SYSTEMS				30867 7					
MARKETING/MARK MGMT (RESR			20500 2					21000 1	
COMMUNICATIONS					13877 2				
ELEMENTARY EDUCATION					20101 7			23000 1	
PHYSICAL EDUCATION					22000 1				
HUMAN ECOLOGY (HOME ECONO					15250 2			14400 1	22800 1
TEXTILES & CLOTHING	23500 1								
LETTERS (incl English, Li					15000 1				
VISUAL & PERFORMING ARTS					22000 1				
CRIMINAL JUSTICE						16973 3			
ARCHITECTURAL				36000 1					
CIVIL			27332 1	38400 1		27316 2	27700 3		
COMPUTER		28800 1							
ELECTRICAL/ELECTRONIC		34000 1		33375 4		27900 2			
INDUSTRIAL			27600 1			28500 1			
MECHANICAL				32800 3	24708 1		30250 2		
PETROLEUM						26400 1			
ENGINEERING TECHNOLOGY				27500 1					
AGRIBUSINESS						17000 1			
COMPUTER SCIENCE					34000 1				

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
INFORMATION SCIENCES & SY			28000 1						
HEALTH SCIENCES					19000 1				

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									29000 1
BUSINESS ADMIN (INCL MGMT			19464 1						
ECONOM & FINANCE (BANKING									32000 1
MARKETING/MARK MGMT (RESR							30000 1		32700 2
HUMAN ECOLOGY (HOME ECONO				22800 1					
POLITICAL SCIENCE/GOVT			12000 1						
AEROSPACE & AERONAUTICAL					30085 8				
ARCHITECTURAL								34147 3	
CHEMICAL									40400 37 44000/39500
CIVIL								32500 2	
ELECTRICAL/ELECTRONIC					32579 5				37500 1
MECHANICAL							36900 2	32600 7	37417 18
ENGINEERING TECHNOLOGY					30040 5			31067 6	
COMPUTER SCIENCE					28496 2				30500 1
MATHEMATICS					30013 1				

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	32300 2								26370 8
BUSINESS ADMIN (INCL MGMT			18000 1						
ECONOM & FINANCE (BANKING	28000 3		26500 1	32250 2					37000 2
HOTEL/RESTAURANT MGMT.			19200 1						
MANAGEMENT INFO SYSTEMS	28800 1	30640 5							30000 2
MARKETING/MARK MGMT (RESR	20000 2	24000 1		26750 4				20000 2	
POLITICAL SCIENCE/GOVT				26500 1					
ARCHITECTURAL									36600 2
CHEMICAL	35400 1	36800 2		28700 1					40794 17
CIVIL								33000 1	36743 6
ELECTRICAL/ELECTRONIC	33772 13	35160 16						39500 1	38299 14
INDUSTRIAL									37420 5
MECHANICAL	36360 1	35289 9	36665 3		34675 4		36000 1	39000 1	37665 50 42000/34000
NUCLEAR									36120 1
PETROLEUM									39681 20 46000/32472
ENGINEERING TECHNOLOGY	32040 1	32200 2						35000 1	29303 2
COMPUTER SCIENCE	19900 1	34400 3			35000 1				35133 3
INFORMATION SCIENCES & SY	30033 3								

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BUSINESS ADMIN (INCL MGMT						27600 1	35000 1
ECONOM & FINANCE (BANKING						28800 1	
HOTEL/RESTAURANT MGMT.							21000 2
MANAGEMENT INFO SYSTEMS						27600 1	
MARKETING/MARK MGMT (RESR						25500 1	22533 6
HUMAN ECOLOGY (HOME ECONO							20900 2
POLITICAL SCIENCE/GOVT							20000 1
CHEMICAL							33996 1
CIVIL							24000 1
ELECTRICAL/ELECTRONIC						33900 4	28000 1
INDUSTRIAL						31800 1	
MECHANICAL						35767 6	36600 1
ENGINEERING TECHNOLOGY		30000 1	31500 1				28500 2
NATURAL RESOURCES							14400 1
OTHER AGRICULTURAL SCIENC						19500 1	17300 3
COMPUTER SCIENCE						36300 2	
CHEMISTRY						30096 2	29500 1

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27834 132 36000/25500	18000 1		21520 5	32167 3	19300 2	24783 6	29029 21 32500/27300	
BACHELOR - TECHNICAL	26750 2		32700 1				28850 4	33502 33 43500/30000	33533 11

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21150 4	22240 10	20622 13	23284 9		22319 47 30000/19000	20000 1	18500 1	17750 2
BACHELOR - TECHNICAL	19200 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23500 1		25700 6	30867 7	18426 14	23203 7		19467 3	22800 1
BACHELOR - TECHNICAL		31400 2	27644 3	33380 10	25903 3	26047 7	28720 5		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15732 2	22800 1			30000 1		31600 4
BACHELOR - TECHNICAL					30513 21 35400/28000		36900 2	32336 18	39233 57 44000/36000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27175 8	29533 6	21233 3	28286 7				20000 2	28747 12
BACHELOR - TECHNICAL	32642 20 38500/30000	35043 32 42000/32500	36665 3	28700 1	34740 5		36000 1	36625 4	38228 120 46000/33420

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL						27375 4	
BACHELOR - TECHNICAL		30000 1	31500 1			33393 16	

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH				30667 3				36833 3	
MBA--TECH								35000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									36000 1
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						30000 1	27010 1
MBA--TECH							

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27812 125 36000/25500	27153 22 35000/24000							
BUSINESS ADMIN (INCL MGMT		17000 1							
ECONOM & FINANCE (BANKING	24833 3	30400 2		13500 1					30027 15
MARKETING/MARK MGMT (RESR								22000 1	25600 1
OTHER AGRICULTURAL SCIENC		14400 1		19200 1					
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			23160 1						
ECONOM & FINANCE (BANKING	22000 3	19800 1							
MANAGEMENT INFO SYSTEMS			16200 1						
MARKETING/MARK MGMT (RESR	36000 1								
REAL ESTATE			23160 1						
COMMUNICATIONS		24080 1						16462 1	
JOURNALISM									17500 1
HUMAN ECOLOGY (HOME ECONO			24000 1						
HUMANITIES - OTHER									18000 1
CRIMINAL JUSTICE			23160 1						
CHEMICAL							28700 1		

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									29000 1
DISTRIBUTION MANAGEMENT			20000 1				22667 3		
ECONOM & FINANCE (BANKING							26500 1		
HOTEL/RESTAURANT MGMT.				19200 1			24000 1		
MARKETING/MARK MGMT (RESR		22000 3			33000 1		23841 17		
ADVERTISING	18000 1								
TELECOMMUN/BROADCASTING							13000 1		
TEXTILES & CLOTHING	23500 1						30000 1		
POLITICAL SCIENCE/GOVT							26500 1		
CIVIL				39000 1					

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ECONOM & FINANCE (BANKING			27500 3						
CRIMINAL JUSTICE		16973 3							
ARCHITECTURAL							32793 9		
CHEMICAL							40067 3	39334 4	38160 2
CIVIL							32459 13	34143 7	
ELECTRICAL/ELECTRONIC							35837 11		34460 5
INDUSTRIAL									35783 6
MECHANICAL			32500 1				36269 35 41800/33000	33000 1	36651 21 41000/35000
PETROLEUM							40100 1		
ENGINEERING TECHNOLOGY							29071 7	35135 3	29829 7

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								35000 1	
AEROSPACE & AERONAUTICAL				27336 1	34000 1	29489 5			31900 1
CHEMICAL	34218 3			35000 1			40452 51 44000/39300	36498 2	39300 2
CIVIL						27996 1		24000 1	26900 4
COMPUTER					28800 1				
ELECTRICAL/ELECTRONIC	34301 9	36413 8	31857 7	33861 6	36500 2	33000 3	42000 1	34840 10	34571 7
INDUSTRIAL								31800 1	28500 1
MECHANICAL	29069 3	32807 3			30000 2		36567 6	36873 36 42000/32400	36373 15
NUCLEAR									36120 1
PETROLEUM					28800 1		39737 11	42333 6	30000 2
ENGINEERING TECHNOLOGY				32040 1	33400 1	26600 1			31450 2
COMPUTER SCIENCE			34500 1						
CHEMISTRY					30096 2				
MATHEMATICS									30013 1

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HUMAN ECOLOGY (HOME ECONO	22800 ?								14400 1
HEALTH SCIENCES									19000 1

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT				19464 1		27600 1			
ECONOM & FINANCE (BANKING								30000 1	
MANAGEMENT INFO SYSTEMS					30643 11	26700 3	28429 7		
MARKETING/MARK MGMT (RESR			21000 1						
COMMUNICATIONS		11292 1							
HUMAN ECOLOGY (HOME ECONO	22800 1	18500 1							19000 1
POLITICAL SCIENCE/GOVT				12000 1					
AGRIBUSINESS									17000 1
NATURAL RESOURCES									14400 1
OTHER AGRICULTURAL SCIENC									19500 2
COMPUTER SCIENCE					31375 4	24631 3	33910 10		
INFORMATION SCIENCES & SY					29333 3	30100 1			
CHEMISTRY									29500 1

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29100 1							
BUSINESS ADMIN (INCL MGMT			18000 1	22825 20 29000/20000					
ECONOM & FINANCE (BANKING		28500 6		23678 5					
HOTEL/RESTAURANT MGMT.				20140 12					
HUMAN RSRCS (incl LABOR R		32000 1							
MANAGEMENT INFO SYSTEMS		31257 7		18000 2					
MARKETING/MARK MGMT (RESR			27000 1	22470 23 30000/19000					
ELEMENTARY EDUCATION									20464 8
PHYSICAL EDUCATION									22000 1
HUMAN ECOLOGY (HOME ECONO				19750 2					15250 2
TEXTILES & CLOTHING				16000 1					
MERCHANDISING MANAGEMENT				19000 1					
LETTERS (incl English, Li									15000 1
VISUAL & PERFORMING ARTS									22000 1
HUMANITIES - OTHER				21000 1					
HISTORY				24000 1					
POLITICAL SCIENCE/GOVT				20000 1					
MECHANICAL		31200 1							
OTHER AGRICULTURAL SCIENC				18000 1					
INFORMATION SCIENCES & SY		28000 1							

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27742 128 36000/25000	27006 25 35000/24000		13500 1				22000 1	29750 16
BACHELOR - TECHNICAL	25500 1	14400 1		19200 1					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	25500 4	21940 2	21936 5					16462 1	17750 2
BACHELOR - TECHNICAL							28700 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20750 2	22000 3	20000 1	19200 1	33000 1		23732 25 38400/18000		29000 1
BACHELOR - TECHNICAL				39000 1					

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL		16973 3	27500 3						
BACHELOR - TECHNICAL			32500 1				34741 79 41800/28000	35650 15	35165 41 41000/30000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								35000 1	
BACHELOR - TECHNICAL	33238 15	35429 11	32188 8	33060 9	31819 10	30104 10	40023 69 46000/36600	36761 56 43900/32000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22800 2								
BACHELOR - TECHNICAL									

AVERAGE SALARY OFFERS APRIL 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	22800 1	14896 2	21000 1	15732 2	30643 11	26925 4	28429 7	30000 1	19000 1
BACHELOR - TECHNICAL					30500 7	25998 4	33910 10		19980 5

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30060 15	22500 2	21868 69 34200/18000					19478 13
BACHELOR - TECHNICAL		29600 2		18000 1					

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No.4 May 1992

SOUTHWESTERN REGION (SWPA)

Arkansas College
University of Arkansas - Fayetteville
Baylor University
Corpus Christi State University
Hendrix College
University of Houston
University of Houston - Clear Lake
Kansas Wesleyan
Lamar University
Langston University
Louisiana Tech University
University of North Texas
Northwestern Oklahoma State University
Oklahoma State University
Oklahoma State Unviersity - Engineering
University of Oklahoma
UT - Pan American
Prairie View A & M University
Sam Houston State University
Southern Methodist University
Stephen F. Austin State University
Texas A & I University
Texas A & M University
Texas Lutheran College
Texas Tech University
University of Texas - Arlington
University of Texas - Austin - Business Administration
University of Texas - Austin - Engineering
University of Texas - El Paso
University of Texas - Tyler
University of Tulsa

The career planning & placement offices that participate in the *Salary Survey* are divided into seven geographic regions. The participants listed comprise the **Southwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 6, 1992, through May 8, 1992) and cumulatively (September 1, 1992, and May 8, 1992).

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SWPA REGIONAL Report No. 4   MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	16	166	$25888	$24917	*	*	*	165	1784	$27553	$27014	$30700	$27500	$25000
BUSINESS ADMIN (INCL MGMT	7	91	22482	24806	*	*	*	33	574	22851	24521	28500	23000	17000
DISTRIBUTION MANAGEMENT	+	+	+	+				4	7	22000	23571	*	*	*
ECONOM & FINANCE (BANKING	20	116	29510	26640	$38000	$30000	$25000	61	559	27928	26334	34200	28000	21600
HOTEL/RESTAURANT MGMT.	4	6	19839	18860	*	*	*	18	66	20236	20575	*	*	*
HUMAN RSRCS (incl LABOR R	2	3	24250	27167	*	*	*	3	30	26833	24296	*	*	*
MANAGEMENT. INFO SYSTEMS	8	30	30113	28558	*	*	*	39	158	28925	28614	32500	30000	24000
MARKETING/MARK MGMT (RESR	12	89	26550	23769	*	*	*	61	463	24120	23982	30000	23500	19000
REAL ESTATE	+	+	+	+				1	2	23160	24580	*	*	*
COMMUNICATIONS														
ADVERTISING	3	7	23733	21457	*	*	*	4	34	22300	20884	*	*	*
COMMUNICATIONS	+	39	+	21779				3	156	17278	21572	*	*	*
JOURNALISM	+	5	+	20300				1	66	17500	18934	*	*	*
TELECOMMUN/BROADCASTING	+	1	+	19500				1	13	13000	20028	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	1	17	20000	19106	*	*	*	9	159	20412	20062	*	*	*
PRE-ELEMENTARY EDUCATION	+	+	+	+				+	10	+	18941			
PHYSICAL EDUCATION	+	+	+	+				1	20	22000	22375	*	*	*
SPECIAL EDUCATION	2	3	17191	17460	*	*	*	2	28	17191	21902	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	3	3	22933	22933	*	*	*	14	22	20221	20533	*	*	*
TEXTILES & CLOTHING	+	+	+	+				3	17	23167	23038	*	*	*
MERCHANDISING MANAGEMENT	+	1	+	12000				1	18	19000	19417	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	3	+	21333				+	27	+	21832			
LETTERS (incl English, Li	+	14	+	27168				1	85	15000	22869	*	*	*
VISUAL & PERFORMING ARTS	+	8	+	18533				1	46	22000	21326	*	*	*
HUMANITIES - OTHER	+	6	+	24150				2	43	19500	23500	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	17267				4	23	18520	21199	*	*	*
HISTORY	+	8	+	22088				1	40	24000	22771	*	*	*
POLITICAL SCIENCE/GOVT	2	8	19250	22390	*	*	*	5	71	19400	23572	*	*	*
PSYCHOLOGY	1	12	21000	21275	*	*	*	1	99	21000	20208	*	*	*
SOCIOLOGY	+	1	+	14040				+	28	+	19014			
SOCIAL SCIENCES-OTHER	+	8	+	18238				+	86	+	21777			
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	11	30750	30721	*	*	*	10	61	30218	31687	*	*	*
AGRICULTURAL	1	4	26000	28870	*	*	*	1	30	26000	32280	*	*	*
ARCHITECTURAL	1	4	31000	29375	*	*	*	10	32	32614	29417	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	7	+	29251			
CHEMICAL	40	147	39472	38588	41500	40478	38500	109	719	39576	39180	41800	40200	38200
CIVIL	16	90	29124	29333	*	*	*	43	385	30827	29862	38160	30900	24500
COMPUTER	+	48	+	32895				1	150	28800	33260	*	*	*
ELECTRICAL/ELECTRONIC	35	158	34589	33691	37500	35200	30000	104	816	34689	34127	39500	34850	30000

continued

SWPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/6/92 THROUGH 5/8/92 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	5	+	$31653			
INDUSTRIAL	2	90	$31530	$32594	*	*	*	10	335	$33806	32885	*	*	*
MECHANICAL	19	194	35985	33824	*	*	*	143	965	36067	34737	$39000	$36360	$32000
METALLURGICAL	+	9	+	32444				+	38	+	33236			
MINING (INCL GEOLOGICAL)	+	7	+	29394				+	23	+	31614			
NUCLEAR	+	2	+	36595				1	22	36120	34632	*	*	*
PETROLEUM	3	5	42368	42021	*	*	*	24	42	39463	40690	43200	41700	32472
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	+	19	+	30958				22	227	30575	30970	35000	30150	27500
INDUSTRIAL TECHNOLOGY	+	1	+	28200				+	6	+	26900			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	23333				1	63	17000	24030	*	*	*
ANIMAL SCIENCES	+	4	+	19250				+	16	+	18613			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	+	+	+	+				1	11	14400	22621	*	*	*
OTHER AGRICULTURAL SCIENC	3	14	19167	24257	*	*	*	8	36	18513	23177	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	69	+	31534				18	442	31833	31043	*	*	*
COMPUTER PROGRAMMING	+	15	+	32407				+	39	+	31115			
INFORMATION SCIENCES & SY	+	10	+	29080				5	49	29220	29846	*	*	*
SYSTEMS ANALYSIS	+	+	+	+				+	9	+	29087			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	21	+	31067			
HEALTH SCIENCES	3	3	21000	21000	*	*	*	4	20	20500	22662	*	*	*
NURSING	+	+	+	+				+	58	+	29494			
PHARMACY	+	1	+	48000				+	35	+	40951			
SCIENCES														
ACTUARIAL	+	1	+	23500				+	10	+	29558			
ARCHITECTURAL & ENVIRONME	+	3	+	19357				+	22	+	25920			
BIOLOGICAL	+	2	+	22372				+	28	+	24479			
CHEMISTRY	1	13	33192	29361	*	*	*	5	58	29677	28247	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	36000				+	9	+	27863			
MATHEMATICS	+	29	+	29568				1	97	30013	27958	*	*	*
PHYSICS	+	4	+	30660				+	9	+	29827			
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	207	1612						960	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	11	100	$25191	$25232	*	*	*	140	1456	$27526	$27357	$30700	$27500	$25000
ACCOUNTING (PRIVATE)	7	61	25529	24578	*	*	*	33	352	26311	25538	29600	27500	21600
COMMERCIAL BANKING (CNSMR	+	17	+	20882				+	57	+	20006			
COMMERCIAL BANKING (LENDG	+	16	+	23363				2	63	16350	24116	*	*	*
INVESTMT BANKING (CORP FN	+	5	+	29556				+	29	+	30494			
INVESTMT BANKNG (M & A)	1	1	31000	31000	*	*	*	1	3	31000	31167	*	*	*
INVESTMT BANKG (REAL EST)	+	6	+	26833				+	9	+	28778			
INVESTMT BANKG (SALES & T	+	4	+	26850				1	18	22000	25363	*	*	*
FINANCIAL/TREASURY ANALYS	8	27	31500	27705	*	*	*	24	188	30333	28068	37000	30250	25600
PORTFOLIO MGMT/BROKERAGE	1	8	30000	22700	*	*	*	5	35	26400	23053	*	*	*
UNDERWRITING	+	5	+	26100				2	45	21940	23996	*	*	*
INSURANCE - CLAIMS	1	9	23000	22791	*	*	*	6	50	22113	23329	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	10	+	20050				+	25	+	19144			
MEDIA PLANNING	+	1	+	17000				+	10	+	20730			
REPORTING	+	3	+	18604				+	18	+	16967			
PRODUCTION	+	4	+	15500				1	26	28700	22665	*	*	*
PUBLIC RELATIONS	+	5	+	20800				1	34	16462	20744	*	*	*
WRITING / EDITING	+	7	+	32694				2	32	17750	25232	*	*	*
MARKETING														
ADVERTISING	+	3	+	19000				2	23	20750	21268	*	*	*
BRAND/PRODUCT MANAGEMENT	3	9	31000	28244	*	*	*	6	62	26500	25417	*	*	*
BUYER/MERCHANDISING	1	13	29000	24985	*	*	*	2	78	24500	24089	*	*	*
DISTRIBUTION	+	5	+	21740				2	26	29100	24099	*	*	*
MARKET RESEARCH	1	11	26000	26227	*	*	*	2	43	29500	24521	*	*	*
PURCHASING	+	1	+	30000				+	10	+	29420			
SALES	13	105	25623	25086	*	*	*	38	535	24379	24647	30000	24000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	2	2	19500	19500	*	*	*	2	30	19500	21939	*	*	*
FINANC,TAXA, MONETARY POL	+	4	+	26125				1	34	29000	24923	*	*	*
ECONOMIC PROGRAMS	1	2	16700	19303	*	*	*	1	5	16700	23021	*	*	*
LAW ENFORCEMENT	+	2	+	27310				3	20	16973	23477	*	*	*
MILITARY	1	6	24000	27880	*	*	*	5	49	27800	23519	*	*	*
NATIONAL SECURITY	+	1	+	36000				+	2	+	32000			
URBAN / REGIONAL PLANNING	+	+	+	+				+	8	+	27459			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	3	+	31000			
DESIGN / CONSTRUCT	17	73	31164	31264	*	*	*	96	429	34107	32060	39000	35150	27000
ENVIRONMENTAL/SANITATION	2	14	35250	32357	*	*	*	17	91	35603	31616	*	*	*
MANUFACTURING/INDUSTRIAL	4	64	36665	32651	*	*	*	45	532	35299	34702	39500	36000	30000
SYSTEMS / PROGRAMMING	5	48	37540	32416	*	*	*	20	127	34313	32536	39900	33250	31000
POWER SYSTEMS	3	17	34000	34032	*	*	*	14	111	35123	34432	*	*	*
SOFTWARE DESIGN & DEVELOP	+	43	+	33405				8	150	32188	33663	*	*	*
HARDWARE DESIGN & DEVELOP	14	28	34743	35082	*	*	*	23	91	34085	33975	36000	34800	32040

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	2	20	$35388	$35748	*	*	*	12	132	$32414	$35264	*	*	*
TESTING	2	11	30596	29703	*	*	*	12	70	30186	31380	*	*	*
PROCESS ENGINEERING	39	91	39539	39173	$41800	$40456	$38400	108	502	39648	39110	$42504	$40500	$36600
PROJECT ENGINEERING	20	159	35413	33654	39000	36060	30240	77	623	36388	34648	40700	37200	31800
OTHER ENGINEERING	8	218	32839	33189	*	*	*	44	932	33771	33568	39900	35000	27300
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	21440				2	14	22800	22499	*	*	*
INDUSTRIAL HYGIENE	+	1	+	13832				+	1	+	13832			
MEDICAL TECHNOLOGY	3	4	21000	20750	*	*	*	3	9	21000	22936	*	*	*
NURSES / PERSONAL CARE	+	1	+	33360				+	64	+	29208			
OCCUPATIONAL THERAPY	+	+	+	+				+	18	+	29348			
PHARMACIST	+	1	+	48000				+	33	+	41130			
PHYSICAL THERAPY	+	+	+	+				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	6	+	21476				2	41	16700	20046	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	4	22800	18085	*	*	*	2	23	22800	18797	*	*	*
COUNSELING	1	11	12000	18371	*	*	*	3	40	13931	17219	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				1	15	21000	21420	*	*	*
SOCIAL WORK	3	9	23667	19369	*	*	*	5	40	20493	17604	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	2	39	31800	28948	*	*	*	20	273	30708	29588	33000	30000	28800
INFORMATION SYSTEMS	+	24	+	30175				8	141	26462	29426	*	*	*
SYSTEMS ANALYSIS & DESIGN	3	27	30100	33776	*	*	*	20	183	31420	31868	36000	31800	26000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	3	+	29853				1	21	30000	29454	*	*	*
AGRICULTURE/NAT'L RESOURC	2	3	19000	17933	*	*	*	8	55	19613	21726	*	*	*
ARCHITECTURE	+	1	+	20070				+	14	+	23684			
CONSULTING	6	77	31175	30898	*	*	*	23	336	30311	30229	32000	30800	27500
HUMAN RESRCS /INDUS RELS	+	11	+	23158				2	46	22500	25403	*	*	*
MANAGEMENT TRAINEE	16	106	23864	23652	*	*	*	86	686	22194	23008	26000	23000	18000
MATH/STATISTICIANS	+	+	+	+				+	16	+	24258			
PARALEGAL	+	3	+	22500				+	19	+	20961			
RESEARCHERS NON-TECHNICAL	+	3	+	29433				+	13	+	25548			
RESEARCHERS - TECHNICAL	+	1	+	26644				+	23	+	27339			
TEACHING	3	36	18127	20049	*	*	*	16	357	19224	21330	*	*	*
TOTALS	207	1612						960	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	12	27	$34500	$30557	*	*	*	69	133	$32239	$30853	$37000	$32000	$29000
MBA--NON-TECH	4	32	39400	36178	*	*	*	13	133	34855	33811	*	*	*
MBA--TECH	1	11	25000	39655	*	*	*	2	36	30000	38770	*	*	*
MS-BUSINESS	1	1	31000	31000	*	*	*	1	6	31000	40863	*	*	*
ECONOMICS & FINANCE (BANK	6	11	35833	33282	*	*	*	15	41	34327	36884	*	*	*
HUMAN RESOURCES (INCL LAB	+	4	+	23275				+	10	+	28256			
MANAGEMENT INFORMATION SY	4	5	40650	40520	*	*	*	7	9	35354	35553	*	*	*
MARKETING/MKTNG MGT (RESE	1	1	32000	32000	*	*	*	2	6	33000	36717	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	3	+	22279			
EDUCATION														
EDUCATION ADMINISTRATION	1	1	23990	23990	*	*	*	1	9	23990	27905	*	*	*
ELEMENTARY EDUCATION	+	3	+	24398				+	17	+	26127			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	8	+	23535			
HUMANITIES														
HUMANITIES - OTHER	+	+	+	+				1	10	24000	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				+	7	+	23955			
SOCIAL SCIENCES - OTHER	1	1	17500	17500	*	*	*	2	7	21750	23130	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	34900				5	18	37920	37332	*	*	*
AGRICULTURAL	+	5	+	38636				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	+	1	+	42600				1	30	40000	40382	*	*	*
CIVIL	2	10	34500	33080	*	*	*	6	67	38000	35109	*	*	*
COMPUTER	+	11	+	38273				1	28	43000	39621	*	*	*
ELECTRICAL/ELECTRONIC	18	45	40923	40956	*	*	*	36	160	41206	40534	43000	41000	39000
INDUSTRIAL	+	8	+	41003				+	30	+	38852			
MECHANICAL	4	28	39575	39822	*	*	*	18	128	39253	39115	*	*	*
METALLURGICAL	+	3	+	38333				+	6	+	38383			

continued

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(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	5	+	$36916				+	9	+	37031			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	+	1	+	25000				1	12	$27532	25531	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	4	+	23650			
CHEMISTRY	+	+	+	+				1	8	31000	33525	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	15	$27600	42068	*	*	*	1	111	27600	40130	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	28000				+	18	+	36556			
MATHEMATICS (INCL ACTUARI	+	3	+	28286				+	7	+	30737			
PHYSICS	+	+	+	+				+	3	+	30168			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	56	238						183	1100					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	19	$58000	$49637	*	*	*	7	78	$40857	$42869	*	*	*
MBA--TECH	2	14	40750	47036	*	*	*	3	41	47167	45694	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	3	30	55667	48717	*	*	*	4	117	54250	48786	*	*	*
MBA--TECH	3	46	54667	57957.	*	*	*	5	103	50360	57245	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	4	49	54625	46378	*	*	*	7	125	49500	48979	*	*	*
MBA--TECH	1	33	58000	52701	*	*	*	1	89	58000	53794	*	*	*
TOTALS	14	191						27	553					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	1	+	$59160				+	3	+	54988			
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	3	5	$55160	48987	*	*	*	4	6	$55495	50239	*	*	*
CHEMICAL	1	10	54500	52614	*	*	*	3	27	54833	53903	*	*	*
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	1	+	60000				+	5	+	60480			
ELECTRICAL/ELECTRONIC	+	7	+	52299				3	29	55080	55453	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	1	1	50000	50000	*	*	*	3	15	50667	52557	*	*	*
METALLURGICAL	+	1	+	55500				+	16	+	51046			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	+	2	+	53000				+	41	+	50965			
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				1	7	39000	51934	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	44000				+	5	+	42120			
POLYMER	+	+	+	+				+	1	+	50400			
TOTALS	5	30						14	170					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27693 135 36000/25500			23800 2				27214 7	
BUSINESS ADMIN (INCL MGMT								31000 1	
ECONOM & FINANCE (BANKING	25083 6			23250 4	33222 9		28000 1	29150 12	
HUMAN RSRCS (incl LABOR R								32000 1	
MANAGEMENT INFO SYSTEMS	31000 2						25375 4	30829 7	
MARKETING/MARK MGMT (RESR				22000 1		25600 1	21733 3		
ADVERTISING		18000 1							
TELECOMMUN/BROADCASTING						13000 1			
AEROSPACE & AERONAUTICAL								33500 1	
ARCHITECTURAL								27833 3	
CHEMICAL								37072 12	40500 2
CIVIL								30597 9	28091 9
ELECTRICAL/ELECTRONIC								32885 7	34000 2
MECHANICAL			32700 1					32855 11	35308 5
COMPUTER SCIENCE							28850 4		
INFORMATION SCIENCES & SY	28000 1								
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING			28800 1	26000 1		24000 2			16000 1
BUSINESS ADMIN (INCL MGMT			17000 1	23160 1		22447 19	20000 1		
DISTRIBUTION MANAGEMENT						22000 4			
ECONOM & FINANCE (BANKING	16900 4	23750 2		25267 3		21692 1			
HOTEL/RESTAURANT MGMT.		20974 4	19614 10						
HUMAN RSRCS (incl LABOR R						23500 1			
MANAGEMENT INFO SYSTEMS			18000 1	22100 2		18000 1			
MARKETING/MARK MGMT (RESR	36000 1	23333 3	23250 2	26500 2		23032 22 29000/20000			
REAL ESTATE				23160 1					
ADVERTISING						23000 1			25200 1
COMMUNICATIONS				24080 1					
JOURNALISM									17500 1
HUMAN ECOLOGY (HOME ECONO			18000 1	24000 1		21500 1		18500 1	
TEXTILES & CLOTHING						23000 2			
MERCHANDISING MANAGEMENT						19000 1			
HUMANITIES - OTHER		21000 1							18000 1
CRIMINAL JUSTICE				23160 1					
HISTORY			24000 1						
PSYCHOLOGY						21000 1			
OTHER AGRICULTURAL SCIENC	19200 1								

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						29000 1			
BUSINESS ADMIN (INCL MGMT			22000 3	29675 1			20350 2		
ECONOM & FINANCE (BANKING			31600 2		25105 1	27500 3			
MANAGEMENT INFO SYSTEMS		28000 1		30867 7					
MARKETING/MARK MGMT (RESR			22067 3					21000 1	
ADVERTISING						23000 1			
COMMUNICATIONS					13877 2				
ELEMENTARY EDUCATION					20089 8			23000 1	
PHYSICAL EDUCATION					22000 1				
SPECIAL EDUCATION					17191 2				
HUMAN ECOLOGY (HOME ECONO					15250 2		23000 2	14400 1	22800 2
TEXTILES & CLOTHING	23500 1								
LETTERS (incl English, Li					15000 1				
VISUAL & PERFORMING ARTS					22000 1				
CRIMINAL JUSTICE						16973 3			
AEROSPACE & AERONAUTICAL						28000 1			
ARCHITECTURAL				36000 1					
CHEMICAL							32484 1		
CIVIL			25666 2	34800 3		27316 2	27700 3		
COMPUTER		28800 1							
ELECTRICAL/ELECTRONIC		34500 2		32900 5		28150 4			
INDUSTRIAL			27600 1	33000 1		28500 1			
MECHANICAL				32800 3	24708 1		30250 2		

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PETROLEUM						26400 1			
ENGINEERING TECHNOLOGY				27500 1					
AGRIBUSINESS						17000 1			
COMPUTER SCIENCE					34000 1				
INFORMATION SCIENCES & SY			28000 1						
HEALTH SCIENCES					19000 1			22000 1	20500 2

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									29000 1
BUSINESS ADMIN (INCL MGMT			19464 1						
ECONOM & FINANCE (BANKING									32000 1
HUMAN RSRCS (incl LABOR R			25000 1						
MARKETING/MARK MGMT (RESR							30000 1		32700 2
HUMAN ECOLOGY (HOME ECONO				22800 1					
POLITICAL SCIENCE/GOVT			12000 2						
AEROSPACE & AERONAUTICAL					30085 8				
AGRICULTURAL						26000 1			
ARCHITECTURAL								33360 4	
CHEMICAL								40800 1	40455 52 44000/39600
CIVIL								32500 2	
ELECTRICAL/ELECTRONIC					33212 8		36000 1	36500 2	34333 3
MECHANICAL							36900 2	32600 7	37342 19
ENGINEERING TECHNOLOGY					30040 5			31067 6	
COMPUTER SCIENCE					28496 2				30500 1
MATHEMATICS					30013 1				

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	32300 2	26000 1	32000 1						27006 10
BUSINESS ADMIN (INCL MGMT			18000 1						
ECONOM & FINANCE (BANKING	28000 4		26500 1	32250 2					34025 4
HOTEL/RESTAURANT MGMT.			19200 1						
MANAGEMENT INFO SYSTEMS	30600 2	30640 5		33000 1					31433 3
MARKETING/MARK MGMT (RESR	20000 2	24000 1	30667 3	26750 4				20000 2	
POLITICAL SCIENCE/GOVT				26500 2					
ARCHITECTURAL									36600 2
CHEMICAL	35400 1	37333 3	40500 1	28700 1					40023 33 43700/39000
CIVIL								33000 1	35640 9
ELECTRICAL/ELECTRONIC	34560 21 39600/33000	35154 21 42000/34160						39500 1	37780 20 40300/36000
INDUSTRIAL									36193 6
MECHANICAL	36360 1	34655 11	36665 3		34675 4		36000 1	39000 1	37662 60 42000/33600
NUCLEAR									36120 1
PETROLEUM									40031 23 46000/33600
ENGINEERING TECHNOLOGY	32040 1	32200 2						35000 1	29303 2
OTHER AGRICULTURAL SCIENC								19000 2	
COMPUTER SCIENCE	19900 1	34400 3			35000 1				35133 3
INFORMATION SCIENCES & SY	30033 3								

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BUSINESS ADMIN (INCL MGMT						27600 1	35000 1
ECONOM & FINANCE (BANKING						28800 1	
HOTEL/RESTAURANT MGMT.							21668 3
MANAGEMENT INFO SYSTEMS						27600 3	
MARKETING/MARK MGMT (RESR						25500 1	22533 6
HUMAN ECOLOGY (HOME ECONO							20900 2
POLITICAL SCIENCE/GOVT							20000 1
CHEMICAL				39600 1			33996 1
CIVIL						30570 2	24000 1
ELECTRICAL/ELECTRONIC				28200 1		34080 5	28000 1
INDUSTRIAL						31800 1	
MECHANICAL			36600 1	36000 1		35200 8	36600 1
ENGINEERING TECHNOLOGY		30000 1	31500 1				28500 2
NATURAL RESOURCES							14400 1
OTHER AGRICULTURAL SCIENC						19500 2	17300 3
COMPUTER SCIENCE						36300 2	
CHEMISTRY						31128 3	29500 1

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27630 143 36000/25000	18000 1		23229 7	33222 9	19300 2	24338 8	29254 28 40000/27000	
BACHELOR - TECHNICAL	26750 2		32700 1				28850 4	33229 43 43500/29000	32131 18

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	20720 5	22240 10	20496 17	24351 13		22552 56 30000/19000	20000 1	18500 1	19175 4
BACHELOR - TECHNICAL	19200 1								

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23500 1	28000 1	24425 8	30718 8	18747 18	23177 8	21675 4	19467 3	22800 2
BACHELOR - TECHNICAL		32600 3	26733 4	33129 14	25903 3	26713 10	29347 6	22000 1	20500 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			17116 4	22800 1			30000 1		31600 4
BACHELOR - TECHNICAL					30983 24 35400/28000	26000 1	36600 3	33038 22 40800/30000	39289 75 44000/36000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27780 10	29029 7	26814 7	28611 9				20000 2	29439 17
BACHELOR - TECHNICAL	33556 28 39600/30000	34976 40 42000/32000	37624 4	28700 1	34740 5		36000 1	30750 6	38164 159 46000/33000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL						27450 6	
BACHELOR - TECHNICAL		30000 1	34050 2	34600 3		32605 23 40000/30240	

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH				30667 3				36833 3	
MBA--TECH								35000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							43800 1		
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									39933 3
MBA--TECH									25000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						30000 1	28505 2
MBA--TECH							

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27693 135 36000/25500	26795 27 35000/23000							
BUSINESS ADMIN (INCL MGMT		17000 1							
ECONOM & FINANCE (BANKING	22375 4	28351 4		13500 1		31000 1			30539 23 40000/27300
MARKETING/MARK MGMT (RESR								22000 1	25600 1
OTHER AGRICULTURAL SCIENC		14400 1		19200 1					
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			23160 1						
ECONOM & FINANCE (BANKING	22000 3	19800 1							
MANAGEMENT INFO SYSTEMS			16200 1						
MARKETING/MARK MGMT (RESR	33000 2		23000 1						
REAL ESTATE			23160 1						
COMMUNICATIONS		24080 1						16462 1	
JOURNALISM									17500 1
HUMAN ECOLOGY (HOME ECONO			24000 1						
HUMANITIES - OTHER									18000 1
CRIMINAL JUSTICE			23160 1						
CHEMICAL							28700 1		

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							26000 1		29000 1
BUSINESS ADMIN (INCL MGMT								16000 1	
DISTRIBUTION MANAGEMENT			20000 1				22667 3		
ECONOM & FINANCE (BANKING		28000 1					26833 3		
HOTEL/RESTAURANT MGMT.				19200 1			24000 1		
MANAGEMENT INFO SYSTEMS		33000 1					24000 1		
MARKETING/MARK MGMT (RESR		24500 4	29000 1		33000 1		24168 22 38400/18000		
ADVERTISING	18000 1						25200 1	23000 1	
TELECOMMUN/BROADCASTING							13000 1		
TEXTILES & CLOTHING	23500 1						30000 1		
POLITICAL SCIENCE/GOVT							26500 2		
PSYCHOLOGY							21000 1		
AGRICULTURAL					26000 1				
CIVIL				39000 1					
MECHANICAL							30000 1		

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT	16700 1		24000 1						
ECONOM & FINANCE (BANKING			27500 3						
CRIMINAL JUSTICE		16973 3							
ARCHITECTURAL							32614 10		
CHEMICAL							38697 5	39167 5	38940 3
CIVIL							30938 20 40800/24500	33876 8	
ELECTRICAL/ELECTRONIC							35282 16		35300 6
INDUSTRIAL									34966 7
MECHANICAL			32500 1				35886 37 41800/32500	33000 1	36648 22 41000/35000
PETROLEUM							40100 1		
ENGINEERING TECHNOLOGY							29071 7	35135 3	29829 7

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								35000 1	
AEROSPACE & AERONAUTICAL	33500 1			27336 1	34000 1	29241 6			31900 1
CHEMICAL	35471 5			35000 1			40176 85 44000/39000	36498 2	39300 2
CIVIL	40000 1					27996 1		30228 5	25600 6
COMPUTER					28800 1				
ELECTRICAL/ELECTRONIC	34821 10	35755 11	31857 7	34479 20 38400/32300	35944 4	33000 3	42000 1	34201 16	34530 10
INDUSTRIAL								31800 1	28500 1
MECHANICAL	29069 3	32807 3			30000 2		36111 9	37048 45 42000/33996	36612 18
NUCLEAR									36120 1
PETROLEUM					28800 1		40124 13	42371 7	30000 2
ENGINEERING TECHNOLOGY				32040 1	33400 1	26600 1			31450 2
COMPUTER SCIENCE			34500 1						
CHEMISTRY					30096 2	33192 1			
MATHEMATICS									30013 1

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HUMAN ECOLOGY (HOME ECONO	22800 2								14400 1
HEALTH SCIENCES			21000 3						19000 1

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT				19464 1		27600 1			
ECONOM & FINANCE (BANKING								30000 1	
HUMAN RSRCS (incl LABOR R				25000 1					
MANAGEMENT INFO SYSTEMS					30821 13	26700 3	28930 10		
MARKETING/MARK MGMT (RESR			21000 1						
COMMUNICATIONS		11292 1							
HUMAN ECOLOGY (HOME ECONO	22800 2	18500 1		23000 2					19000 1
POLITICAL SCIENCE/GOVT		12000 1		12000 1					
AGRIBUSINESS									17000 1
NATURAL RESOURCES									14400 1
OTHER AGRICULTURAL SCIENC									19250 4
COMPUTER SCIENCE					31375 4	24631 3	33910 10		
INFORMATION SCIENCES & SY					29333 3	30100 1			
CHEMISTRY									29500 1

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29100 1							
BUSINESS ADMIN (INCL MGMT		31000 1	18000 1	22877 23 29675/20000					
ECONOM & FINANCE (BANKING		30333 9		24856 7					
HOTEL/RESTAURANT MGMT.				20065 16					
HUMAN RSRCS (incl LABOR R		32000 1		23500 1					
MANAGEMENT INFO SYSTEMS		31100 8		18000 2					
MARKETING/MARK MGMT (RESR			27000 1	22885 26 30000/19000					
ADVERTISING				23000 1					
ELEMENTARY EDUCATION									20412 9
PHYSICAL EDUCATION									22000 1
SPECIAL EDUCATION									17191 2
HUMAN ECOLOGY (HOME ECONO				19750 2					15250 2
TEXTILES & CLOTHING				16000 1					
MERCHANDISING MANAGEMENT				19000 1					
LETTERS (incl English, Li									15000 1
VISUAL & PERFORMING ARTS									22000 1
HUMANITIES - OTHER				21000 1					
HISTORY				24000 1					
POLITICAL SCIENCE/GOVT				20000 1					
CIVIL		24050 1							
INDUSTRIAL				33000 1					
MECHANICAL		31200 1							
OTHER AGRICULTURAL SCIENC				18750 2					

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
INFORMATION SCIENCES & SY		28000 1							

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27540 139 36000/25000	26683 32 35000/23000		13500 1		31000 1		22000 1	30333 24 40000/25600
BACHELOR - TECHNICAL	25500 1	14400 1		19200 1					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	26400 5	21940 2	22113 6					16462 1	17750 2
BACHELOR - TECHNICAL							28700 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20750 2	26500 6	24500 2	19200 1	33000 1		24227 37 38400/18000	19500 2	29000 1
BACHELOR - TECHNICAL				39000 1	26000 1		30000 1		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	16700 1	16973 3	26625 4						
BACHELOR - TECHNICAL			32500 1				34107 96 41800/27000	35603 17	35299 45 41000/30000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								35000 1	
BACHELOR - TECHNICAL	34313 20 43200/31000	35123 14	32188 8	34085 23 38400/32040	32414 12	30186 12	39848 108 46000/36600	36407 76 43900/31800	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22800 2								
BACHELOR - TECHNICAL			21000 3						

AVERAGE SALARY OFFERS MAY 1992 SWPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	22800 2	13931 3	21000 1	20493 5	30821 13	26925 4	28930 10	30000 1	19000 1
BACHELOR - TECHNICAL					30500 7	25998 4	33910 10		19700 7

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30695 20 40000/27500	22500 2	22147 83 34200/18000					19224 16
BACHELOR - TECHNICAL		27750 3		23500 3					

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1992

SOUTHWESTERN REGION (SWPA)

- Arkansas College
- University of Arkansas - Fayetteville
- Baylor University
- Corpus Christi State University
- Hendrix College
- University of Houston
- University of Houston - Clear Lake
- Kansas Wesleyan
- Lamar University
- Langston University
- Louisiana Tech University
- University of North Texas
- Northwestern Oklahoma State University
- Oklahoma State University
- Oklahoma State Unviersity - Engineering
- University of Oklahoma
- UT - Pan American
- Prairie View A & M University
- Sam Houston State University
- Southern Methodist University
- Stephen F. Austin State University
- Texas A & I University
- Texas A & M University
- Texas Lutheran College
- Texas Tech University
- University of Texas - Arlington
- University of Texas - Austin - Business Administration
- University of Texas - Austin - Engineering
- University of Texas - El Paso
- University of Texas - Tyler
- University of Tulsa

The career planning & placement offices that participate in the *Salary Survey* are divided into seven geographic regions. The participants listed comprise the **Southwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 8, 1992, through June 12, 1992) and cumulatively (September 1, 1992, and June 12, 1992).

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SWPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	64	895	$27531	$28042	$30700	$27500	$25025	229	2694	$27547	$27364	$30960	$27500	$25000
BUSINESS ADMIN (INCL MGMT	16	300	22008	23691	*	*	*	49	889	22576	24275	27600	23000	17000
DISTRIBUTION MANAGEMENT	+	1	+	33780				4	8	22000	24848	*	*	*
ECONOM & FINANCE (BANKING	31	444	26878	26745	31400	27000	21000	92	1053	27574	26539	33000	27730	21000
HOTEL/RESTAURANT MGMT.	1	48	18480	22239	*	*	*	19	114	20143	21276	*	*	*
HUMAN RSRCS (incl LABOR R	+	21	+	21739				3	53	26833	23498	*	*	*
MANAGEMENT INFO SYSTEMS	22	72	29458	28702	31500	30000	27600	61	230	29117	28641	32500	30000	24960
MARKETING/MARK MGMT (RESR	35	315	24076	24114	28100	23500	19000	96	835	24104	24214	30000	23500	19000
REAL ESTATE	+	1	+	26500				1	3	23160	25220	*	*	*
COMMUNICATIONS														
ADVERTISING	1	21	23000	22143	*	*	*	5	55	22440	21365	*	*	*
COMMUNICATIONS	2	40	22500	21593	*	*	*	5	196	19367	21576	*	*	*
JOURNALISM	3	26	15933	18977	*	*	*	4	95	16325	19147	*	*	*
TELECOMMUN/BROADCASTING	1	17	24500	23155	*	*	*	2	37	18750	22665	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	4	46	20306	21439	*	*	*	13	205	20380	20371	*	*	*
PRE-ELEMENTARY EDUCATION	+	5	+	12984				+	15	+	16955			
PHYSICAL EDUCATION	1	3	18000	23067	*	*	*	2	23	20000	22465	*	*	*
SPECIAL EDUCATION	1	4	16428	21460	*	*	*	3	32	16936	21847	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	7	+	17986				14	29	20221	19918	*	*	*
TEXTILES & CLOTHING	1	25	27000	22640	*	*	*	4	56	24125	22717	*	*	*
MERCHANDISING MANAGEMENT	2	14	20250	19929	*	*	*	3	32	19833	19641	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	17	+	25002				+	44	+	23057			
LETTERS (incl English, Li	+	61	+	22112				1	146	15000	22553	*	*	*
VISUAL & PERFORMING ARTS	+	20	+	21335				1	66	22000	21329	*	*	*
HUMANITIES - OTHER	1	12	38000	22489	*	*	*	3	55	25667	23280	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	8	+	20146				4	31	18520	20927	*	*	*
HISTORY	8	46	21375	22781	*	*	*	9	86	21667	22776	*	*	*
POLITICAL SCIENCE/GOVT	1	50	18000	22426	*	*	*	6	121	19167	23099	*	*	*
PSYCHOLOGY	+	55	+	20634				1	154	21000	20360	*	*	*
SOCIOLOGY	+	22	+	20845				+	50	+	19820			
SOCIAL SCIENCES-OTHER	1	46	23000	21048	*	*	*	1	132	23000	21523	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	3	19	34595	32371	*	*	*	13	80	31228	31849	*	*	*
AGRICULTURAL	+	6	+	28746				1	36	26000	31691	*	*	*
ARCHITECTURAL	2	24	30350	28933	*	*	*	12	56	32237	29209	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	34200				+	8	+	29870			
CHEMICAL	33	222	39285	39334	41500	40000	38000	142	941	39508	39216	41800	40200	38000
CIVIL	13	191	34154	29072	*	*	*	56	576	31599	29600	38160	31900	26000
COMPUTER	1	43	34020	32867	*	*	*	2	193	31410	33173	*	*	*
ELECTRICAL/ELECTRONIC	31	295	34885	33774	37200	34800	33000	135	1111	34734	34033	38500	34800	30000

continued

SWPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$31533				+	10	+	$31593			
INDUSTRIAL	3	82	$33696	31903	*	*	*	13	417	$33781	32691	*	*	*
MECHANICAL	31	360	35225	34036	$38500	$36000	$31500	174	1325	35917	34546	$39000	$36000	$31500
METALLURGICAL	+	9	+	34902				+	47	+	33555			
MINING (INCL GEOLOGICAL)	+	4	+	32189				+	27	+	31699			
NUCLEAR	+	18	+	35299				1	40	36120	34932	*	*	*
PETROLEUM	9	9	41079	41079	*	*	*	33	51	39904	40759	43800	42200	33600
TEXTILE	+	6	+	32967				+	8	+	32350			
ENGINEERING TECHNOLOGY	2	16	27500	28437	*	*	*	24	243	30319	30803	35000	30000	27000
INDUSTRIAL TECHNOLOGY	+	8	+	26230				+	14	+	26517			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	7	+	21714				1	70	17000	23799	*	*	*
ANIMAL SCIENCES	+	6	+	22617				+	22	+	19705			
PLANT SCIENCES	+	+	+	+				+	6	+	23250			
NATURAL RESOURCES	3	4	24000	22245	*	*	*	4	15	21600	22520	*	*	*
OTHER AGRICULTURAL SCIENC	2	11	18250	21456	*	*	*	10	47	18460	22774	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	20	169	30663	31504	35000	30600	27960	38	611	31217	31171	36000	30800	25900
COMPUTER PROGRAMMING	+	10	+	29650				+	49	+	30816			
INFORMATION SCIENCES & SY	15	30	30401	28447	*	*	*	20	79	30106	29315	32000	30000	28000
SYSTEMS ANALYSIS	+	4	+	32750				+	13	+	30214			
HEALTH SCIENCES														
ALLIED HEALTH	+	44	+	31807				+	65	+	31568			
HEALTH SCIENCES	+	10	+	30566				4	30	20500	25297	*	*	*
NURSING	7	171	32857	33650	*	*	*	7	229	32857	32597	*	*	*
PHARMACY	+	37	+	41380				+	72	+	41172			
SCIENCES														
ACTUARIAL	+	10	+	34627				+	20	+	32093			
ARCHITECTURAL & ENVIRONME	+	7	+	21600				+	29	+	24877			
BIOLOGICAL	+	16	+	18823				+	44	+	22422			
CHEMISTRY	1	9	20000	25617	*	*	*	6	67	28064	27893	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	6	+	22083				+	15	+	25551			
MATHEMATICS	3	55	24240	30977	*	*	*	4	153	25683	29063	*	*	*
PHYSICS	+	6	+	25901				+	15	+	28256			
OTHER PHYSICAL & EARTH SC	+	2	+	19499				+	4	+	22249			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	14	+	32309				+	30	+	30859			
TOTALS	375	4588						1335	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL'	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	54	700	$28040	$28509	$30700	$27500	$26500	194	2166	$27669	$27733	$30700	$27500	$25500
ACCOUNTING (PRIVATE)	7	188	28841	26973	*	*	*	40	547	26754	26067	31400	27550	21600
COMMERCIAL BANKING (CNSMR	+	73	+	23191				+	130	+	21795			
COMMERCIAL BANKING (LENDG	3	52	23667	25964	*	*	*	5	148	20740	25050	*	*	*
INVESTMT BANKING (CORP FN	+	23	+	28151				+	52	+	29458			
INVESTMT BANKNG (M & A)	+	1	+	32000				1	4	31000	31375	*	*	*
INVESTMT BANKG (REAL EST)	+	3	+	27067				+	12	+	28350			
INVESTMT BANKG (SALES & T	+	13	+	28615				1	31	22000	26727	*	*	*
FINANCIAL/TREASURY ANALYS	8	113	28668	28484	*	*	*	32	310	29917	28338	35000	29500	27000
PORTFOLIO MGMT/BROKERAGE	+	29	+	24383				5	64	26400	23656	*	*	*
UNDERWRITING	2	47	19758	24810	*	*	*	4	97	20849	24639	*	*	*
INSURANCE - CLAIMS	1	26	15600	22622	*	*	*	7	76	21183	23087	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	5	+	21004				+	30	+	19454			
MEDIA PLANNING	+	5	+	22300				+	15	+	21253			
REPORTING	1	9	14400	16233	*	*	*	1	27	14400	16723	*	*	*
PRODUCTION	+	19	+	18981				1	45	28700	21109	*	*	*
PUBLIC RELATIONS	1	22	14400	19542	*	*	*	2	56	15431	20272	*	*	*
WRITING / EDITING	1	13	38000	22584	*	*	*	3	45	24500	24467	*	*	*
MARKETING														
ADVERTISING	1	19	17500	20347	*	*	*	3	45	19667	20901	*	*	*
BRAND/PRODUCT MANAGEMENT	1	25	20000	26116	*	*	*	7	88	25571	25702	*	*	*
BUYER/MERCHANDISING	2	79	29500	24006	*	*	*	4	204	27000	23895	*	*	*
DISTRIBUTION	+	32	+	25950				2	58	29100	25120	*	*	*
MARKET RESEARCH	1	41	38400	24238	*	*	*	3	84	32467	24383	*	*	*
PURCHASING	+	10	+	21752				+	20	+	25586			
SALES	22	307	25718	25175	30000	25500	18000	60	871	24870	24974	30000	25000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	17	23000	22971	*	*	*	3	47	20667	22312	*	*	*
FINANC,TAXA, MONETARY POL	1	26	22000	23573	*	*	*	2	60	25500	24338	*	*	*
ECONOMIC PROGRAMS	+	4	+	23824				1	9	16700	23378	*	*	*
LAW ENFORCEMENT	+	13	+	25490				3	33	16973	24270	*	*	*
MILITARY	2	10	22500	21948	*	*	*	7	59	26286	23253	*	*	*
NATIONAL SECURITY	+	1	+	28600				+	3	+	30867			
URBAN / REGIONAL PLANNING	+	3	+	24635				+	11	+	26689			
ENGINEERING														
BIOENGINEERING	+	1	+	34200				+	4	+	31800			
DESIGN / CONSTRUCT	26	196	34743	31137	39600	34800	30000	122	625	34243	31770	39000	35000	27000
ENVIRONMENTAL/SANITATION	4	33	41000	31509	*	*	*	21	124	36631	31588	40000	38160	32000
MANUFACTURING/INDUSTRIAL	15	159	37849	34199	*	*	*	60	691	35936	34586	41000	36000	30000
SYSTEMS / PROGRAMMING	6	48	33650	33175	*	*	*	26	175	34160	32711	39600	33000	31000
POWER SYSTEMS	3	34	33667	33275	*	*	*	17	145	34866	34161	*	*	*
SOFTWARE DESIGN & DEVELOP	+	25	+	34621				8	175	32188	33800	*	*	*
HARDWARE DESIGN & DEVELOP	6	22	36083	33702	*	*	*	29	113	34498	33922	36900	34900	32040

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	6	39	$37335	$34659	*	*	*	18	171	$34054	$35126	*	*	*
TESTING	6	22	33781	31419	*	*	*	18	92	31384	31390	*	*	*
PROCESS ENGINEERING	29	154	39331	39065	$41500	$40000	$36120	137	656	39738	39099	$42500	$40200	$36120
PROJECT ENGINEERING	4	140	33850	32884	*	*	*	81	763	36263	34324	40300	37000	31800
OTHER ENGINEERING	22	384	33954	33725	38000	34050	30000	66	1316	33832	33613	39900	34800	27300
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	6	+	27250				2	20	22800	23924	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	1	+	13832			
MEDICAL TECHNOLOGY	+	10	+	26287				3	19	21000	24700	*	*	*
NURSES / PERSONAL CARE	7	173	32857	33498	*	*	*	7	237	32857	32340	*	*	*
OCCUPATIONAL THERAPY	+	16	+	30441				+	34	+	29862			
PHARMACIST	1	37	20000	40840	*	*	*	1	70	20000	40977	*	*	*
PHYSICAL THERAPY	+	6	+	27417				+	12	+	29208			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	47	+	27861				2	88	16700	24220	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	2	32	23000	20445	*	*	*	4	55	22900	19756	*	*	*
COUNSELING	1	21	23000	19417	*	*	*	4	61	16198	17976	*	*	*
FUNDRAISING / DEVELOPMENT	1	7	18000	20929	*	*	*	2	22	19500	21264	*	*	*
SOCIAL WORK	1	19	20364	18221	*	*	*	6	59	20471	17803	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	33	133	29870	30039	33000	30000	28000	53	410	30187	29727	33000	30000	28000
INFORMATION SYSTEMS	6	68	28900	28859	*	*	*	14	209	27507	29241	*	*	*
SYSTEMS ANALYSIS & DESIGN	10	70	30630	31278	*	*	*	30	253	31157	31705	36900	31000	26000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	18	+	33186				1	39	30000	31176	*	*	*
AGRICULTURE/NAT'L RESOURC	2	16	25500	20945	*	*	*	10	71	20790	21550	*	*	*
ARCHITECTURE	+	9	+	24956				+	23	+	24181			
CONSULTING	17	157	28794	30146	*	*	*	40	496	29666	30204	32000	29750	26500
HUMAN RESRCS /INDUS RELS	2	25	22500	22830	*	*	*	4	76	22500	24807	*	*	*
MANAGEMENT TRAINEE	47	415	22512	23192	26500	22000	18000	133	1109	22306	23109	26500	23000	18000
MATH/STATISTICIANS	+	9	+	26078				+	25	+	24913			
PARALEGAL	+	5	+	19560				+	24	+	20669			
RESEARCHERS NON-TECHNICAL	+	5	+	21900				+	18	+	24535			
RESEARCHERS - TECHNICAL	+	5	+	26900				+	28	+	27260			
TEACHING	9	94	18795	20356	*	*	*	25	451	19070	21127	22000	18700	16000
TOTALS	375	4588						1335	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	4	35	$32775	$31126	*	*	*	73	168	$32268	$30910	$36000	$32000	$29000
MBA--NON-TECH	10	158	34507	38020	*	*	*	23	291	34703	36096	43800	34000	28000
MBA--TECH	+	47	+	41287				2	83	30000	40195	*	*	*
MS-BUSINESS	+	2	+	38360				1	10	31000	41280	*	*	*
ECONOMICS & FINANCE (BANK	1	5	33000	30485	*	*	*	16	54	34244	37075	*	*	*
HUMAN RESOURCES (INCL LAB	+	2	+	31750				+	16	+	31365			
MANAGEMENT INFORMATION SY	+	1	+	29500				7	11	35354	35407	*	*	*
MARKETING/MKTNG MGT (RESE	1	4	27500	32125	*	*	*	3	22	31167	39691	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	2	3	23000	25333	*	*	*	2	3	23000	25333	*	*	*
JOURNALISM	+	1	+	26500				+	4	+	23335			
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	35333				1	12	23990	29762	*	*	*
ELEMENTARY EDUCATION	3	5	27667	27000	*	*	*	3	22	27667	26325	*	*	*
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	2	+	28100				+	2	+	28100			
SPECIAL EDUCATION	+	2	+	29100				+	10	+	24648			
HUMANITIES														
HUMANITIES - OTHER	+	2	+	24000				1	12	24000	25678	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	7	+	26071				+	14	+	25013			
SOCIAL SCIENCES - OTHER	+	2	+	22800				2	9	21750	23056	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	44080				5	21	37920	38296	*	*	*
AGRICULTURAL	+	+	+	+				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	+	12	+	41585				1	42	40000	40725	*	*	*
CIVIL	1	18	34800	31979	*	*	*	7	85	37543	34446	*	*	*
COMPUTER	+	15	+	40172				1	43	43000	39813	*	*	*
ELECTRICAL/ELECTRONIC	2	58	39500	40464	*	*	*	38	218	41117	40515	45000	41000	38500
INDUSTRIAL	+	15	+	39809				+	45	+	39171			
MECHANICAL	1	39	34000	38081	*	*	*	19	167	38976	38873	*	*	*
METALLURGICAL	+	6	+	36471				+	12	+	37427			

continued

SWPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	2	+	$39540				+	11	+	37487			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	22545			
HEALTH SCIENCES	1	1	$28000	28000	*	*	*	2	13	$27766	25720	*	*	*
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	29000				+	2	+	25002			
ARCHITECTURAL & ENVIRONME	+	2	+	30830				+	2	+	30830			
BIOLOGICAL	+	1	+	20800				+	5	+	23080			
CHEMISTRY	+	2	+	34150				1	10	31000	33650	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	33	35400	40276	*	*	*	2	144	31500	40163	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	35000				+	19	+	36474			
MATHEMATICS (INCL ACTUARI	2	5	31000	35400	*	*	*	2	12	31000	32680	*	*	*
PHYSICS	+	1	+	36000				+	4	+	31626			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	29	496						212	1623					

SWPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	101	$37500	$50689	*	*	*	8	179	$40438	$47281	*	*	*
MBA--TECH	+	26	+	53962				3	67	47167	48902	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	5	173	44000	53055	*	*	*	9	290	48556	51333	*	*	*
MBA--TECH	2	82	50000	55822	*	*	*	7	185	50257	56614	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	1	168	37000	54897	*	*	*	8	293	47938	52372	*	*	*
MBA--TECH	+	99	+	57919				1	188	58000	55966	*	*	*
TOTALS	9	649						36	1202					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	2	+	$68000				+	5	+	60193			
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	48167				+	8	+	45000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	35600				+	1	+	35600			
FOREIGN LANGUAGES	+	1	+	28000				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	1	+	27000				+	1	+	27000			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	2	+	62800				4	8	$55495	53380	*	*	*
CHEMICAL	+	15	+	53507				3	42	54833	53761	*	*	*
CIVIL	+	1	+	42000				+	3	+	41003			
COMPUTER	+	+	+	+				+	5	+	60480			
ELECTRICAL/ELECTRONIC	+	20	+	59113				3	49	55080	56947	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	1	3	$53000	43833	*	*	*	4	18	51250	51103	*	*	*
METALLURGICAL	+	9	+	46567				+	25	+	49434			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	2	+	42624				+	3	+	38583			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	+	13	+	50568				+	54	+	50870			
GEOLOGICAL (INCL GEOPHYS)	+	2	+	52500				1	9	39000	52060	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	4	+	39750				+	9	+	41067			
POLYMER	+	1	+	54000				+	2	+	52200			
TOTALS	1	83						15	253					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27771 189 36000/25500			23800 2				27214 7	
BUSINESS ADMIN (INCL MGMT				24000 1				31000 1	
ECONOM & FINANCE (BANKING	25083 6			25273 11	33000 10		28000 1	28656 18	
HUMAN RSRCS (incl LABOR R								32000 1	
MANAGEMENT INFO SYSTEMS	31000 2						25900 5	30755 11	27480 2
MARKETING/MARK MGMT (RESR				22000 1		25600 1	20800 4	24500 2	
ADVERTISING		18000 1							
JOURNALISM						14400 1			
TELECOMMUN/BROADCASTING						18750 2			
AEROSPACE & AERONAUTICAL								33500 1	
ARCHITECTURAL								27833 3	28000 1
CHEMICAL								37458 15	39800 4
CIVIL						34200 1		31726 14	28091 9
ELECTRICAL/ELECTRONIC								32466 9	33333 3
MECHANICAL			32700 1					32825 12	35308 5
PETROLEUM									37200 1
COMPUTER SCIENCE							28436 10	29000 1	33000 1
INFORMATION SCIENCES & SY	30800 5					29338 3	32500 2	29500 2	
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT ~~Sample~~ Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING			28800 1	26000 1		24250 5			16000 1
BUSINESS ADMIN (INCL MGMT			19540 3	23580 2		22400 25 28500/20000	20000 1		
DISTRIBUTION MANAGEMENT						22000 4			
ECONOM & FINANCE (BANKING	19433 6	23750 2		23480 5		21564 3			
HOTEL/RESTAURANT MGMT.		20974 4	19511 11						
HUMAN RSRCS (incl LABOR R						23500 1			
MANAGEMENT INFO SYSTEMS			18000 1	25049 4		24000 2			
MARKETING/MARK MGMT (RESR	37200 2	23375 4	22260 5	26500 2		23455 36 30000/20000			
REAL ESTATE				23160 1					
ADVERTISING						23000 1			25200 1
COMMUNICATIONS			24000 1	24080 1		21000 1			
JOURNALISM						19000 1			17500 1
HUMAN ECOLOGY (HOME ECONO			18000 1	24000 1		21500 1		18500 1	
TEXTILES & CLOTHING						24333 3			
MERCHANDISING MANAGEMENT						21000 2			17500 1
HUMANITIES - OTHER		21000 1							18000 1
CRIMINAL JUSTICE				23160 1					
HISTORY		21000 1	24000 1	22000 1		22000 2			
POLITICAL SCIENCE/GOVT				18000 1					
PSYCHOLOGY						21000 1			
OTHER AGRICULTURAL SCIENC	19200 1								
INFORMATION SCIENCES & SY				28000 1					
MATHEMATICS				11520 1					

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						29000 1	22000 1		
BUSINESS ADMIN (INCL MGMT			20750 4	29675 1		24000 1	20350 2		
ECONOM & FINANCE (BANKING			26400 3		25105 1	27500 3			20364 1
MANAGEMENT INFO SYSTEMS		28000 1		30480 11					
MARKETING/MARK MGMT (RESR			22067 3					20500 2	
ADVERTISING						23000 1	23000 1		
COMMUNICATIONS					13877 2				
JOURNALISM					14400 1				
ELEMENTARY EDUCATION					20161 12			23000 1	
PHYSICAL EDUCATION					22000 1				
SPECIAL EDUCATION					16936 3				
HUMAN ECOLOGY (HOME ECONO					15250 2		23000 2	14400 1	22800 2
TEXTILES & CLOTHING	23500 1								
LETTERS (incl English, Li					15000 1				
VISUAL & PERFORMING ARTS					22000 1				
CRIMINAL JUSTICE						16973 3			
HISTORY					17000 1	23000 2	21000 1		
SOCIAL SCIENCES-OTHER							23000 1		
AEROSPACE & AERONAUTICAL						33500 2			
ARCHITECTURAL				36000 1					
CHEMICAL							28332 2		
CIVIL			25666 2	34800 3		27316 2	27700 3		
COMPUTER		28800 1							

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ELECTRICAL/ELECTRONIC		34500 2		32917 6		28150 4			
INDUSTRIAL			27600 1	33000 1		28500 1			
MECHANICAL		35268 3		32800 3	24708 1		30250 2		
PETROLEUM						26400 1			
ENGINEERING TECHNOLOGY				27500 1					
AGRIBUSINESS						17000 1			
OTHER AGRICULTURAL SCIENC					18250 2				
COMPUTER SCIENCE				29000 1	34000 1				
INFORMATION SCIENCES & SY			28000 1						
HEALTH SCIENCES					19000 1			22000 1	20500 2
NURSING								32857 7	

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									29000 2
BUSINESS ADMIN (INCL MGMT			19464 1	18000 1					
ECONOM & FINANCE (BANKING									32000 1
HUMAN RSRCS (incl LABOR R			25000 1						
MARKETING/MARK MGMT (RESR							30000 1	17000 1	32700 2
HUMAN ECOLOGY (HOME ECONO				22800 1					
POLITICAL SCIENCE/GOVT			12000 2						
AEROSPACE & AERONAUTICAL					30547 10				
AGRICULTURAL						26000 1			
ARCHITECTURAL								33228 5	
CHEMICAL								40800 1	40254 65 44000/39500
CIVIL								31600 5	
ELECTRICAL/ELECTRONIC					33522 9		36100 2	36333 3	34333 3
MECHANICAL					27710 2		36600 3	33275 8	37262 21 41000/35000
ENGINEERING TECHNOLOGY					30040 5			30200 7	
COMPUTER SCIENCE					29518 5			29700 2	30500 1
INFORMATION SCIENCES & SY					30000 1				
CHEMISTRY									20000 1
MATHEMATICS					30404 3				

AVERAGE SALARY OFFERS   JULY 1992 SWPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92   90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	32300 2	26000 1	32000 1						26508 15
BUSINESS ADMIN (INCL MGMT			18000 1						
ECONOM & FINANCE (BANKING	28000 4	28730 2	26500 1	32250 2					33298 8
HOTEL/RESTAURANT MGMT.			19200 1						
MANAGEMENT INFO SYSTEMS	28950 4	30640 5		33000 1					30845 7
MARKETING/MARK MGMT (RESR	23333 3	24000 1	29260 5	26750 4				20000 2	
PHYSICAL EDUCATION									18000 1
HUMANITIES - OTHER									38000 1
POLITICAL SCIENCE/GOVT				26500 2					
ARCHITECTURAL									36600 2
CHEMICAL	35400 1	37975 4	40500 1	28700 1					40159 44 43700/39000
CIVIL								33000 1	36251 11
COMPUTER									34020 1
ELECTRICAL/ELECTRONIC	34438 28 39600/31300	35455 32 42000/34000						39500 1	37193 26 40300/34000
INDUSTRIAL		33288 1							35737 7
MECHANICAL	34121 3	34407 14	36997 4		34675 4		33750 2	39000 1	37793 70 42000/34000
NUCLEAR									36120 1
PETROLEUM									40427 31 46000/35000
ENGINEERING TECHNOLOGY	32040 1	31467 3						35000 1	29303 2
NATURAL RESOURCES								24000 3	
OTHER AGRICULTURAL SCIENC								19000 2	
COMPUTER SCIENCE	19900 1	33500 7			35000 1				35480 5
INFORMATION SCIENCES & SY	30020 5								

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BUSINESS ADMIN (INCL MGMT						27600 1	26250 4
ECONOM & FINANCE (BANKING	32500 1					32400 2	25000 1
HOTEL/RESTAURANT MGMT.							21668 3
MANAGEMENT INFO SYSTEMS			30000 1			28500 4	
MARKETING/MARK MGMT (RESR						26165 3	22683 12
HUMAN ECOLOGY (HOME ECONO							20900 2
POLITICAL SCIENCE/GOVT							20000 1
CHEMICAL				39600 2		38400 1	33996 1
CIVIL						30570 2	31333 3
ELECTRICAL/ELECTRONIC				28200 1		34080 5	28000 1
INDUSTRIAL						31800 1	34800 1
MECHANICAL			36600 1	36000 1		35200 8	33220 5
ENGINEERING TECHNOLOGY		30000 1	31500 1				28500 2
NATURAL RESOURCES							14400 1
OTHER AGRICULTURAL SCIENC						19500 2	17300 3
COMPUTER SCIENCE						36300 2	
CHEMISTRY						31128 3	29500 1

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27722 197 36000/25500	18000 1		24773 15	33000 10	19375 4	24070 10	28915 40 40000/26500	27480 2
BACHELOR - TECHNICAL	29917 6		32700 1			30554 4	29113 12	33283 57 43500/29000	32782 24 41000/26000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	23875 8	22241 12	20723 24 28800/18000	23908 20 30000/18000		22890 88 30000/19000	20000 1	18500 1	18840 5
BACHELOR - TECHNICAL	19200 1			19760 2					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23500 1	28000 1	22840 10	30413 12	18660 25 25105/15000	23220 11	21963 8	19600 4	21988 3
BACHELOR - TECHNICAL		33934 6	26733 4	32863 16	22842 5	27830 11	28609 7	31500 8	20500 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			17116 4	20400 2			30000 1	17000 1	31080 5
BACHELOR - TECHNICAL					30902 35 36000/28000	26000 1	36400 5	32611 31 40800/27000	39039 91 44000/36000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	27877 13	28962 9	26889 9	28611 9				20000 2	29248 32 38600/24000
BACHELOR - TECHNICAL	33437 39 39600/30000	34924 61 42000/31500	37698 5	28700 1	34740 5		33750 2	28500 9	38305 200 46000/33600

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	32500 1		30000 1			28490 10	
BACHELOR - TECHNICAL		30000 1	34050 2	35850 4		32847 24 40000/30240	

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	35814 5			29500 4		40000 1		36833 3	
MBA--TECH								35000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH		28000 1		25000 1					
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							43800 1		
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH				47000 1					39933 3
MBA--TECH									25000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						30000 1	28505 2
MBA--TECH							

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27781 188 36000/25500	27089 33 35000/24000							
BUSINESS ADMIN (INCL MGMT		17000 1		24000 1					
ECONOM & FINANCE (BANKING	22375 4	28961 5		20167 3		31000 1			30056 31 40000/27000
MARKETING/MARK MGMT (RESR								22000 1	25600 1
OTHER AGRICULTURAL SCIENC		14400 1		19200 1					
INFORMATION SCIENCES & SY	30000 1								
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			23160 1						
ECONOM & FINANCE (BANKING	22000 3	19800 1	15600 1						
MANAGEMENT INFO SYSTEMS		27996 1	16200 1						
MARKETING/MARK MGMT (RESR	33000 2		23000 1						
REAL ESTATE			23160 1						
COMMUNICATIONS		24080 1						16462 1	
JOURNALISM						14400 1		14400 1	17500 1
HUMAN ECOLOGY (HOME ECONO			24000 1						
HUMANITIES - OTHER									28000 2
CRIMINAL JUSTICE			23160 1						
CHEMICAL							28700 1		
MATHEMATICS		11520 1							

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							22000 2		25500 2
BUSINESS ADMIN (INCL MGMT							24000 3	16000 1	
DISTRIBUTION MANAGEMENT			20000 1				22667 3		
ECONOM & FINANCE (BANKING		28000 1					29800 5		
HOTEL/RESTAURANT MGMT.				19200 1			24000 1		
MANAGEMENT INFO SYSTEMS		33000 1					24000 1		
MARKETING/MARK MGMT (RESR		23600 5	29333 3		35700 2		24486 35 38400/18000		
ADVERTISING	18000 1						25200 1	23000 2	
JOURNALISM							19000 1		
TELECOMMUN/BROADCASTING							13000 1		
TEXTILES & CLOTHING	23500 1						30000 1		
MERCHANDISING MANAGEMENT	17500 1								
POLITICAL SCIENCE/GOVT							23667 3		
PSYCHOLOGY							21000 1		
AGRICULTURAL					26000 1				
CIVIL				39000 1					
MECHANICAL							30000 1		
INFORMATION SCIENCES & SY							45000 1		

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT	16700 1		24000 2						
ECONOM & FINANCE (BANKING			27500 3						
CRIMINAL JUSTICE		16973 3							
HISTORY			21000 1						
ARCHITECTURAL							32622 11		
CHEMICAL							36666 7	39505 8	39720 5
CIVIL							31813 29 42000/26000	33876 8	36000 1
ELECTRICAL/ELECTRONIC							35496 19		35688 8
INDUSTRIAL							33000 1		34966 7
MECHANICAL			32500 1				35600 45 41800/32000	33000 1	37124 30 41500/33600
PETROLEUM							42200 3	43800 1	43800 1
ENGINEERING TECHNOLOGY							29071 7	35135 3	29225 8

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								35000 1	
AEROSPACE & AERONAUTICAL	33500 1			27336 1	36500 2	30029 8			31900 1
ARCHITECTURAL								28000 1	
CHEMICAL	35959 6			35000 1			40080 108 44000/39000	36665 3	40260 3
CIVIL	40000 1					27996 1		30890 6	27950 8
COMPUTER					28800 1				
ELECTRICAL/ELECTRONIC	34184 12	35307 14	31857 7	34849 26 40200/33000	35995 5	33843 7	40000 2	34319 17	34184 18
INDUSTRIAL								31800 1	32196 3
MECHANICAL	31451 6	32807 3			32962 5		36318 11	37048 45 42000/33996	35540 25 41000/31000
NUCLEAR									36120 1
PETROLEUM					36400 2		39752 16	42371 7	32400 3
ENGINEERING TECHNOLOGY				32040 1	33400 1	26600 1			30967 3
COMPUTER SCIENCE			34500 1						
CHEMISTRY					30096 2	33192 1			
MATHEMATICS									30013 1

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HUMAN ECOLOGY (HOME ECONO	22800 2								14400 1
HEALTH SCIENCES			21000 3						19000 1
NURSING				32857 7					
CHEMISTRY						20000 1			

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT			18000 1	19464 1		27600 1			
ECONOM & FINANCE (BANKING				20364 1	25000 1		37500 1	30000 1	
HUMAN RSRCS (incl LABOR R				25000 1					
MANAGEMENT INFO SYSTEMS					29867 22 39023/28000	28500 7	29302 13		
MARKETING/MARK MGMT (RESR			21000 1						
COMMUNICATIONS		11292 1							
HUMAN ECOLOGY (HOME ECONO	22800 2	18500 1		23000 2					19000 1
HISTORY	23000 2								
POLITICAL SCIENCE/GOVT		12000 1		12000 1					
SOCIAL SCIENCES-OTHER		23000 1							
COMPUTER							34020 1		
AGRIBUSINESS									17000 1
NATURAL RESOURCES									21800 3
OTHER AGRICULTURAL SCIENC									19250 4
COMPUTER SCIENCE					31329 17	26973 4	32151 15		
INFORMATION SCIENCES & SY					29456 11	25050 2			
CHEMISTRY									29500 1
MATHEMATICS					30600 2				

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		27550 2		20665 2					
BUSINESS ADMIN (INCL MGMT		31000 1	18000 1	22433 33 29675/19000					
ECONOM & FINANCE (BANKING		28750 16		24678 14					
HOTEL/RESTAURANT MGMT.				19972 17					
HUMAN RSRCS (incl LABOR R		32000 1		23500 1					
MANAGEMENT INFO SYSTEMS		30942 12		22052 3					
MARKETING/MARK MGMT (RESR			27000 1	22613 44 30000/19000					
ADVERTISING				23000 1					
COMMUNICATIONS			24000 1	21000 1					
TELECOMMUN/BROADCASTING				24500 1					
ELEMENTARY EDUCATION									20380 13
PHYSICAL EDUCATION									20000 2
SPECIAL EDUCATION									16936 3
HUMAN ECOLOGY (HOME ECONO				19750 2					15250 2
TEXTILES & CLOTHING				21500 2					
MERCHANDISING MANAGEMENT				21000 2					
LETTERS (incl English, Li									15000 1
VISUAL & PERFORMING ARTS									22000 1
HUMANITIES - OTHER				21000 1					
HISTORY				22200 5					17000 1
POLITICAL SCIENCE/GOVT				20000 1					
CIVIL		24050 1							

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
MECHANICAL		31200 1							
NATURAL RESOURCES			21000 1						
OTHER AGRICULTURAL SCIENC				18750 2					18250 2
COMPUTER SCIENCE		29000 1							
INFORMATION SCIENCES & SY		30600 5							

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27668 192 36000/25500	27071 39 35000/23000		21125 4		31000 1		22000 1	29917 32 40000/27000
BACHELOR - TECHNICAL	27750 2	14400 1		19200 1					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	26400 5	23959 3	21183 7			14400 1		15431 2	24500 3
BACHELOR - TECHNICAL		11520 1					28700 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19667 3	25571 7	27000 4	19200 1	35700 2		24434 58 38400/18000	20667 3	25500 2
BACHELOR - TECHNICAL				39000 1	26000 1		37500 2		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	16700 1	16973 3	25250 6						
BACHELOR - TECHNICAL			32500 1				34243 122 44000/27000	36631 21 43800/32000	35936 60 43800/30000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								35000 1	
BACHELOR - TECHNICAL	34160 26 43200/31000	34866 17	32188 8	34498 29 40200/32040	34054 18	31384 18	39738 137 46000/36120	36279 80 43900/31200	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22800 2								
BACHELOR - TECHNICAL			21000 3	32857 7		20000 1			

AVERAGE SALARY OFFERS JULY 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	22900 4	16198 4	19500 2	20471 6	29655 23 39023/28000	28388 8	29887 14	30000 1	19000 1
BACHELOR - TECHNICAL					30594 30 36000/28000	26332 6	32268 16		20989 9

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29669 32 40000/27000	23000 3	22279 130 34200/18000					19141 23 25000/16428
BACHELOR - TECHNICAL		29656 8	21000 1	23500 3					18250 2

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1992

SOUTHWESTERN REGION (SWPA)

Arkansas College
University of Arkansas - Fayetteville
Baylor University
Corpus Christi State University
Hendrix College
University of Houston
University of Houston - Clear Lake
Kansas Wesleyan
Lamar University
Langston University
Louisiana Tech University
University of North Texas
Northwestern Oklahoma State University
Oklahoma State University
Oklahoma State Unviersity - Engineering
University of Oklahoma
UT - Pan American
Prairie View A & M University
Sam Houston State University
Southern Methodist University
Stephen F. Austin State University
Texas A & I University
Texas A & M University
Texas Lutheran College
Texas Tech University
University of Texas - Arlington
University of Texas - Austin - Business Administration
University of Texas - Austin - Engineering
University of Texas - El Paso
University of Texas - Tyler
University of Tulsa

The career planning & placement offices that participate in the *Salary Survey* are divided into seven geographic regions. The participants listed comprise the **Southwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 12, 1992, through August 14, 1992) and cumulatively (September 1, 1992, and August 14, 1992).

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SWPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/12/92 THROUGH 8/14/92 | CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	24	664	$25796	$26429	$31400	$25750	$21600	253	3358	$27380	$27179	$31000	$27500	$24000
BUSINESS ADMIN (INCL MGMT	9	410	23789	24371	*	*	*	58	1299	22764	24305	28500	23000	17000
DISTRIBUTION MANAGEMENT	+	11	+	21536				4	19	22000	22931	*	*	*
ECONOM & FINANCE (BANKING	14	313	25316	24755	*	*	*	106	1367	27276	26122	33000	27500	20364
HOTEL/RESTAURANT MGMT.	1	25	18000	20092	*	*	*	20	139	20036	21063	23500	19296	18000
HUMAN RSRCS (incl LABOR R	2	36	21000	23324	*	*	*	5	89	24500	23427	*	*	*
MANAGEMENT INFO SYSTEMS	17	78	27370	28161	*	*	*	78	308	28736	28519	32500	29512	23800
MARKETING/MARK MGMT (RESR	30	292	24479	23057	32400	23330	19200	126	1127	24193	23914	30000	23500	19000
REAL ESTATE	1	4	23660	17915	*	*	*	2	7	23410	21046	*	*	*
COMMUNICATIONS														
ADVERTISING	+	17	+	20498				5	72	22440	21160	*	*	*
COMMUNICATIONS	1	112	24000	20713	*	*	*	6	308	20139	21262	*	*	*
JOURNALISM	3	45	21000	21336	*	*	*	7	140	18329	19851	*	*	*
TELECOMMUN/BROADCASTING	2	16	13600	19044	*	*	*	4	53	16175	21572	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	47	243	20749	20957	22660	20600	18200	60	448	20669	20689	23000	20600	18000
PRE-ELEMENTARY EDUCATION	1	4	18000	18931	*	*	*	1	19	18000	17371	*	*	*
PHYSICAL EDUCATION	+	19	+	21424				2	42	20000	21994	*	*	*
SPECIAL EDUCATION	+	44	+	21026				3	76	16936	21372	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	3	16	18993	17845	*	*	*	17	45	20005	19181	*	*	*
TEXTILES & CLOTHING	1	43	14500	21710	*	*	*	5	99	22200	22279	*	*	*
MERCHANDISING MANAGEMENT	2	18	20500	20113	*	*	*	5	50	20100	19811	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	12	+	22767				+	56	+	22995			
LETTERS (incl English, Li	+	46	+	21037				1	192	15000	22190	*	*	*
VISUAL & PERFORMING ARTS	6	48	19950	20875	*	*	*	7	114	20243	21138	*	*	*
HUMANITIES - OTHER	3	24	23333	24005	*	*	*	6	77	24500	22941	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	2	20	20700	20980	*	*	*	6	48	19247	19851	*	*	*
HISTORY	1	16	25000	23173	*	*	*	10	102	22000	22838	*	*	*
POLITICAL SCIENCE/GOVT	1	36	23000	22854	*	*	*	7	157	19714	23042	*	*	*
PSYCHOLOGY	5	70	18147	19783	*	*	*	6	224	18622	20180	*	*	*
SOCIOLOGY	+	35	+	22722				+	85	+	21015			
SOCIAL SCIENCES-OTHER	+	69	+	21813				1	201	23000	21623	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	4	37	31034	31775	*	*	*	17	117	31182	31826	*	*	*
AGRICULTURAL	+	6	+	30100				1	42	26000	31464	*	*	*
ARCHITECTURAL	1	7	24000	29220	*	*	*	13	63	31603	29211	*	*	*
BIOENGINEERING & BIOMEDIC	+	3	+	33167				+	11	+	30769			
CHEMICAL	14	272	39650	39155	*	*	*	156	1213	39521	39203	42000	40200	37000
CIVIL	9	216	27438	28778	*	*	*	65	792	31023	29376	38160	30900	25000
COMPUTER	+	98	+	32210				2	291	31410	32848	*	*	*
ELECTRICAL/ELECTRONIC	23	412	34036	33000	36540	35028	31500	158	1524	34633	33754	38500	34950	30000

continued

SWPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$30148				+	15	+	$31111			
INDUSTRIAL	4	185	$28865	31573	*	*	*	17	602	$32624	32348	*	*	*
MECHANICAL	23	432	36516	34204	$40700	$37000	$31200	197	1757	35987	34462	$40300	$36000	$31500
METALLURGICAL	+	13	+	33310				+	60	+	33502			
MINING (INCL GEOLOGICAL)	3	4	24667	27650	*	*	*	3	31	24667	31177	*	*	*
NUCLEAR	+	5	+	30564				1	45	36120	34447	*	*	*
PETROLEUM	3	14	34700	40386	*	*	*	36	65	39470	40679	43900	42100	31125
TEXTILE	+	+	+	+				+	8	+	32350			
ENGINEERING TECHNOLOGY	1	61	26300	32040	*	*	*	25	304	30158	31051	35000	30000	26600
INDUSTRIAL TECHNOLOGY	1	5	30000	28300	*	*	*	1	19	30000	26986	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	3	16	21000	21732	*	*	*	4	86	20000	23414	*	*	*
ANIMAL SCIENCES	1	8	18000	21521	*	*	*	1	30	18000	20189	*	*	*
PLANT SCIENCES	1	3	18000	19949	*	*	*	1	9	18000	22150	*	*	*
NATURAL RESOURCES	+	2	+	16280				4	17	21600	21786	*	*	*
OTHER AGRICULTURAL SCIENC	1	12	21500	20876	*	*	*	11	59	18736	22388	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	8	307	30963	29233	*	*	*	46	918	31173	30523	36000	30800	25900
COMPUTER PROGRAMMING	+	3	+	32000				+	52	+	30885			
INFORMATION SCIENCES & SY	+	15	+	27278				20	94	30106	28990	32000	30000	28000
SYSTEMS ANALYSIS	+	1	+	26000				+	14	+	29913			
HEALTH SCIENCES														
ALLIED HEALTH	2	25	18050	27921	*	*	*	2	90	18050	30555	*	*	*
HEALTH SCIENCES	+	14	+	19834				4	44	20500	23559	*	*	*
NURSING	+	107	+	29879				7	336	32857	31732	*	*	*
PHARMACY	+	69	+	41979				+	141	+	41567			
SCIENCES														
ACTUARIAL	+	2	+	29200				+	22	+	31830			
ARCHITECTURAL & ENVIRONME	1	15	21000	21041	*	*	*	1	44	21000	23570	*	*	*
BIOLOGICAL	1	27	30000	20920	*	*	*	1	71	30000	21851	*	*	*
CHEMISTRY	+	11	+	25510				6	78	28064	27557	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	16	+	25704			
MATHEMATICS	4	42	23650	26141	*	*	*	8	195	24667	28434	*	*	*
PHYSICS	+	3	+	32833				+	18	+	29019			
OTHER PHYSICAL & EARTH SC	+	6	+	24140				+	10	+	23384			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	30	+	30859			
TOTALS	284	5250						1619	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	8	419	$24988	$27911	*	*	*	202	2585	$27563	$27762	$30700	$27500	$25000
ACCOUNTING (PRIVATE)	11	239	23191	24491	*	*	*	51	786	25985	25588	30960	26500	21600
COMMERCIAL BANKING (CNSMR	2	67	33250	23150	*	*	*	2	197	33250	22255	*	*	*
COMMERCIAL BANKING (LENDG	+	32	+	23149				5	180	20740	24712	*	*	*
INVESTMT BANKING (CORP FN	+	15	+	25647				+	67	+	28605			
INVESTMT BANKNG (M & A)	+	+	+	+				1	4	31000	31375	*	*	*
INVESTMT BANKG (REAL EST)	+	1	+	23500				+	13	+	27977			
INVESTMT BANKG (SALES & T	+	8	+	21000				1	39	22000	25552	*	*	*
FINANCIAL/TREASURY ANALYS	10	107	23670	25834	*	*	*	42	417	28430	27695	35000	28000	21600
PORTFOLIO MGMT/BROKERAGE	+	24	+	22710				5	88	26400	23398	*	*	*
UNDERWRITING	2	33	21217	23292	*	*	*	6	130	20972	24297	*	*	*
INSURANCE - CLAIMS	3	41	26747	23279	*	*	*	10	117	22852	23154	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	27	16000	18094	*	*	*	1	57	16000	18810	*	*	*
MEDIA PLANNING	+	16	+	20780				+	31	+	21009			
REPORTING	+	16	+	16782				1	43	14400	16745	*	*	*
PRODUCTION	2	18	13600	20094	*	*	*	3	63	18633	20819	*	*	*
PUBLIC RELATIONS	+	37	+	21800				2	93	15431	20880	*	*	*
WRITING / EDITING	1	11	20000	17455	*	*	*	4	56	23375	23090	*	*	*
MARKETING														
ADVERTISING	+	21	+	19393				3	66	19667	20422	*	*	*
BRAND/PRODUCT MANAGEMENT	2	31	20500	25549	*	*	*	9	119	24444	25662	*	*	*
BUYER/MERCHANDISING	+	68	+	22755				4	273	27000	23578	*	*	*
DISTRIBUTION	+	14	+	21231				2	72	29100	24364	*	*	*
MARKET RESEARCH	1	33	20000	25015	*	*	*	4	117	29350	24561	*	*	*
PURCHASING	+	18	+	27228				+	38	+	26364			
SALES	18	329	26244	24490	*	*	*	78	1200	25187	24841	32500	24850	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	20	+	21448				3	67	20667	22054	*	*	*
FINANC,TAXA, MONETARY POL	+	51	+	24022				2	111	25500	24193	*	*	*
ECONOMIC PROGRAMS	+	3	+	17969				1	12	16700	22026	*	*	*
LAW ENFORCEMENT	1	25	20400	22937	*	*	*	4	56	17830	23194	*	*	*
MILITARY	11	45	26818	26445	*	*	*	18	104	26611	24634	*	*	*
NATIONAL SECURITY	+	2	+	23384				+	5	+	27874			
URBAN / REGIONAL PLANNING	+	11	+	25275				+	21	+	25314			
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	31800			
DESIGN / CONSTRUCT	15	178	32029	29981	*	*	*	137	803	34000	31374	39600	34800	26700
ENVIRONMENTAL/SANITATION	6	37	30607	29901	*	*	*	27	161	35292	31200	40000	38160	30000
MANUFACTURING/INDUSTRIAL	15	261	38395	34379	*	*	*	75	952	36428	34529	41000	36360	30060
SYSTEMS / PROGRAMMING	2	68	34500	31547	*	*	*	28	243	34185	32385	39600	33000	31000
POWER SYSTEMS	1	45	35000	33662	*	*	*	18	190	34873	34043	*	*	*
SOFTWARE DESIGN & DEVELOP	2	82	36500	32971	*	*	*	10	257	33050	33536	*	*	*
HARDWARE DESIGN & DEVELOP	5	26	34434	34917	*	*	*	34	139	34489	34108	36300	34850	32300

continued

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							**CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92**						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	3	67	$31469	$36220	*	*	*	21	238	$33685	$35434	$36200	$34000	$28800
TESTING	+	14	+	29565				18	106	31384	31149	*	*	*
PROCESS ENGINEERING	5	176	41600	38965	*	*	*	142	832	39804	39071	42500	40300	36600
PROJECT ENGINEERING	3	169	35000	34293	*	*	*	84	932	36218	34319	40300	37000	31200
OTHER ENGINEERING	21	559	33708	32767	$40700	$33000	$29400	87	1876	33802	33361	40000	34500	27000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	2	9	18050	21422	*	*	*	4	29	20425	23148	*	*	*
INDUSTRIAL HYGIENE	+	2	+	22250				+	3	+	19444			
MEDICAL TECHNOLOGY	+	8	+	24317				3	27	21000	24586	*	*	*
NURSES / PERSONAL CARE	+	107	+	29761				7	344	32857	31538	*	*	*
OCCUPATIONAL THERAPY	+	9	+	29778				+	43	+	29845			
PHARMACIST	+	66	+	42448				1	136	20000	41691	*	*	*
PHYSICAL THERAPY	+	11	+	26304				+	23	+	27819			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	2	30	18490	19932	*	*	*	4	118	17595	23130	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	18	+	18887				4	73	22900	19542	*	*	*
COUNSELING	+	29	+	17404				4	90	16198	17791	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	13500				2	23	19500	20926	*	*	*
SOCIAL WORK	2	36	17500	18389	*	*	*	8	95	19729	18025	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	15	214	28786	28568	*	*	*	68	624	29878	29330	34000	30000	25000
INFORMATION SYSTEMS	2	72	26638	28959	*	*	*	16	281	27398	29169	*	*	*
SYSTEMS ANALYSIS & DESIGN	6	95	28487	28875	*	*	*	36	348	30712	30932	36900	30000	25900
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	13	+	27530				1	52	30000	30265	*	*	*
AGRICULTURE/NAT'L RESOURC	7	19	20357	20300	*	*	*	17	90	20612	21286	*	*	*
ARCHITECTURE	1	6	21000	20367	*	*	*	1	29	21000	23392	*	*	*
CONSULTING	5	110	29900	30006	*	*	*	45	606	29692	30168	32000	30000	26500
HUMAN RESRCS /INDUS RELS	+	47	+	25884				4	121	22500	24891	*	*	*
MANAGEMENT TRAINEE	32	460	22806	22492	26000	22500	18000	165	1569	22403	22928	26500	23000	18000
MATH/STATISTICIANS	+	4	+	28250				+	29	+	25373			
PARALEGAL	+	10	+	20750				+	34	+	20693			
RESEARCHERS NON-TECHNICAL	+	9	+	26472				+	27	+	25181			
RESEARCHERS - TECHNICAL	1	14	28800	25200	*	*	*	1	42	28800	26574	*	*	*
TEACHING	58	387	20695	21053	23000	20600	18000	83	838	20205	21093	23000	20000	17310
TOTALS	284	5250						1619	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SWPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	6	70	$32882	$32097	*	*	*	79	238	$32315	$31259	$37000	$32000	$29000
MBA--NON-TECH	2	190	51500	35156	*	*	*	25	483	36047	35734	47000	34000	28000
MBA--TECH	+	37	+	43821				2	120	30000	41313	*	*	*
MS-BUSINESS	2	2	20000	20000	*	*	*	3	12	23667	37733	*	*	*
ECONOMICS & FINANCE (BANK	1	5	38000	32380	*	*	*	17	59	34465	36677	*	*	*
HUMAN RESOURCES (INCL LAB	+	3	+	32833				+	19	+	31597			
MANAGEMENT INFORMATION SY	5	5	33400	33400	*	*	*	12	16	34540	34780	*	*	*
MARKETING/MKTNG MGT (RESE	+	2	+	37500				3	24	31167	39508	*	*	*
COMMUNICATIONS														
ADVERTISING	+	2	+	37500				+	2	+	37500			
COMMUNICATIONS	+	3	+	21000				2	6	23000	23167	*	*	*
JOURNALISM	+	3	+	21852				+	7	+	22699			
EDUCATION														
EDUCATION ADMINISTRATION	+	12	+	33697				1	24	23990	31729	*	*	*
ELEMENTARY EDUCATION	+	7	+	30780				3	29	27667	27400	*	*	*
PHYSICAL EDUCATION	+	2	+	28250				+	4	+	29052			
READING EDUCATION	+	+	+	+				+	2	+	28100			
SPECIAL EDUCATION	1	17	18000	25219	*	*	*	1	27	18000	25007	*	*	*
HUMANITIES														
HUMANITIES - OTHER	1	21	32000	23910	*	*	*	2	33	28000	24553	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	9	+	23940				+	23	+	24593			
SOCIAL SCIENCES - OTHER	1	17	21600	30762	*	*	*	3	26	21700	28095	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	24	+	41050				5	45	37920	39765	*	*	*
AGRICULTURAL	+	3	+	30067				+	10	+	35618			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	+	20	+	40372				1	62	40000	40611	*	*	*
CIVIL	+	65	+	34115				7	150	37543	34303	*	*	*
COMPUTER	+	22	+	40975				1	65	43000	40207	*	*	*
ELECTRICAL/ELECTRONIC	8	144	40813	41794	*	*	*	46	362	41064	41024	45000	40985	38200
INDUSTRIAL	1	18	38000	37494	*	*	*	1	63	38000	38692	*	*	*
MECHANICAL	+	98	+	39864				19	267	38976	39298	*	*	*
METALLURGICAL	+	12	+	38903				+	24	+	38165			

continued

SWPA REGIONAL Report No. 6 SEPTEMBER 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	10	+	$39839				+	21	+	38607			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	8	+	32500				+	14	+	28233			
HEALTH SCIENCES	1	11	$30300	25703	*	*	*	3	24	$28611	25713	*	*	*
NURSING	+	17	+	34453				+	17	+	34453			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	34000				+	3	+	28001			
ARCHITECTURAL & ENVIRONME	+	3	+	25867				+	5	+	27852			
BIOLOGICAL	+	8	+	26405				+	13	+	25126			
CHEMISTRY	+	10	+	36558				1	20	31000	35104	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	4	57	33575	36486	*	*	*	6	201	32883	39120	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	2	+	35000				+	21	+	36333			
MATHEMATICS (INCL ACTUARI	+	6	+	35547				2	18	31000	33636	*	*	*
PHYSICS	+	+	+	+				+	4	+	31626			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	33	946						245	2573					

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	123	+	$41462				8	302	$40438	$44911	*	*	*
MBA--TECH	+	31	+	48845				3	98	47167	48884	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	171	$57500	45755	*	*	*	10	462	49450	49287	*	*	*
MBA--TECH	1	62	45000	51176	*	*	*	8	247	49600	55249	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	126	+	47717				8	419	47938	50972	*	*	*
MBA--TECH	+	78	+	57097				1	266	58000	56298	*	*	*
TOTALS	2	591						38	1794					

[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	1	+	$69996				+	2	+	$57498			
COMPUTER & INFOR SCIENCES	+	9	+	62311				+	14	+	61555			
ECONOMICS	+	2	+	57500				+	3	+	53667			
EDUCATION														
EDUCATION ADMINISTRATION	+	23	+	47539				+	31	+	46884			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	4	+	31000				+	5	+	31920			
FOREIGN LANGUAGES	+	+	+	+				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	11	+	39493				+	12	+	38452			
SOCIOLOGY	+	1	+	50000				+	1	+	50000			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	4	+	47700				4	12	$55495	51486	*	*	*
CHEMICAL	1	32	$59000	55355	*	*	*	4	74	55875	54451	*	*	*
CIVIL	+	5	+	49800				+	8	+	46501			
COMPUTER	+	3	+	46733				+	8	+	55325			
ELECTRICAL/ELECTRONIC	+	46	+	56697				3	95	55080	56826	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	1	14	56500	52877	*	*	*	5	32	52300	51880	*	*	*
METALLURGICAL	+	46	+	55829				+	71	+	53577			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	3	+	38583			
BIOLOGICAL	+	3	+	38667				+	4	+	42000			
CHEMISTRY	+	26	+	50405				+	80	+	50719			
GEOLOGICAL (INCL GEOPHYS)	+	4	+	38302				1	13	39000	47827	*	*	*
MATHEMATICS	+	10	+	38981				+	13	+	40954			
PHYSICS	+	1	+	39804				+	10	+	40940			
POLYMER	+	+	+	+				+	2	+	52200			
TOTALS	2	245						17	498					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27658 197 36000/25000			23800 2			26250 2	27214 7	21600 1
BUSINESS ADMIN (INCL MGMT				21250 2				31000 1	
ECONOM & FINANCE (BANKING	25083 6			25833 15	33000 10		28000 1	28542 19	
HUMAN RSRCS (incl LABOR R								32000 1	
MANAGEMENT INFO SYSTEMS	31000 3			26000 1			26188 8	30755 11	27480 2
MARKETING/MARK MGMT (RESR				22000 1		24400 4	20800 4	24500 2	
ADVERTISING		18000 1							
JOURNALISM						14400 1			
TELECOMMUN/BROADCASTING						16175 4			
VISUAL & PERFORMING ARTS		16000 1							
PSYCHOLOGY						15000 1			
AEROSPACE & AERONAUTICAL								33500 1	
ARCHITECTURAL								26875 4	28000 1
CHEMICAL								37458 15	40540 5
CIVIL						34200 1		31421 15	28735 12
ELECTRICAL/ELECTRONIC						34000 1		32466 9	33333 3
MECHANICAL			32700 1					33185 13	35308 5
MINING (INCL GEOLOGICAL)									26000 2
PETROLEUM									37200 1
COMPUTER SCIENCE							29530 12	29000 1	31500 2
INFORMATION SCIENCES & SY	30800 5					29338 3	32500 2	29500 2	
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	16800 1		28800 1	26000 2		24250 5			16000 1
BUSINESS ADMIN (INCL MGMT			19540 3	23580 2		22231 26 28500/19000	20000 1		
DISTRIBUTION MANAGEMENT						22000 4			
ECONOM & FINANCE (BANKING	19325 8	23750 2		23603 6		21938 5			
HOTEL/RESTAURANT MGMT.		20974 4	19511 11			18000 1			
HUMAN RSRCS (incl LABOR R						21833 3			
MANAGEMENT INFO SYSTEMS			18000 1	24449 6		24000 2			
MARKETING/MARK MGMT (RESR	30600 3	23375 4	22150 6	27341 3		23176 43 30000/20000			26000 1
REAL ESTATE				23160 1					
ADVERTISING						23000 1			25200 1
COMMUNICATIONS			24000 1	24080 1		22500 2			
JOURNALISM						19000 1			18500 3
HUMAN ECOLOGY (HOME ECONO			18000 1	24000 1		21500 1		18500 1	
TEXTILES & CLOTHING						21875 4			
MERCHANDISING MANAGEMENT						20667 3			17500 1
VISUAL & PERFORMING ARTS						17000 1			
HUMANITIES - OTHER		21000 1		25500 2					18000 1
CRIMINAL JUSTICE				23160 1					
HISTORY		21000 1	24000 1	22000 1		22000 2			
POLITICAL SCIENCE/GOVT				18000 1		23000 1			
PSYCHOLOGY				18434 1	14000 1	21000 1			
MECHANICAL				35000 1					
OTHER AGRICULTURAL SCIENC	19200 1								

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

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CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
INFORMATION SCIENCES & SY				28000 1					
MATHEMATICS				11520 1					

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						20500 2	22000 1	25000 1	
BUSINESS ADMIN (INCL MGMT			20750 4	28238 2		24667 3	20350 2		
ECONOM & FINANCE (BANKING			26400 3		25105 1	26500 5			20364 1
MANAGEMENT INFO SYSTEMS		28000 1		30390 13	23800 1		21646 2		26000 1
MARKETING/MARK MGMT (RESR		20000 1	22067 3					20500 2	
ADVERTISING						23000 1	23000 1		
COMMUNICATIONS					13877 2				
JOURNALISM					14400 1	25000 1			
ELEMENTARY EDUCATION					20629 59 25650/18000			23000 1	
PRE-ELEMENTARY EDUCATION					18000 1				
PHYSICAL EDUCATION					22000 1				
SPECIAL EDUCATION					16936 3				
HUMAN ECOLOGY (HOME ECONO					16833 3		23000 2	17127 3	22800 2
TEXTILES & CLOTHING	23500 1								
MERCHANDISING MANAGEMENT					21000 1				
LETTERS (incl English, Li					15000 1				
VISUAL & PERFORMING ARTS					21740 5				
HUMANITIES - OTHER						19000 1			
CRIMINAL JUSTICE						16973 3	20700 2		
HISTORY					17000 1	23667 3	21000 1		
PSYCHOLOGY		28800 1			14500 1				
SOCIAL SCIENCES-OTHER							23000 1		
AEROSPACE & AERONAUTICAL				33000 1		33500 2			

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ARCHITECTURAL				36000 1					
CHEMICAL							27888 3		
CIVIL			25111 3	32350 4		26908 4	27225 4		
COMPUTER		28800 1							
ELECTRICAL/ELECTRONIC		34352 4		32917 6		27520 5			
INDUSTRIAL			27600 1	33000 1		28500 1			
MECHANICAL		35268 3		32800 3	24708 1		30250 2		
MINING (INCL GEOLOGICAL)						22000 1			
PETROLEUM						26400 1			
ENGINEERING TECHNOLOGY				27500 1	26300 1				
AGRIBUSINESS						17000 1			
ANIMAL SCIENCES						18000 1			
PLANT SCIENCES						18000 1			
OTHER AGRICULTURAL SCIENC					18250 2	21500 1			
COMPUTER SCIENCE				29000 1	34000 1		22000 1		
INFORMATION SCIENCES & SY			28000 1						
ALLIED HEALTH								18050 2	
HEALTH SCIENCES					19000 1			22000 1	20500 2
NURSING								32857 7	
ARCHITECTURAL & ENVIRONME							21000 1		
BIOLOGICAL						30000 1			
MATHEMATICS					19867 3	35000 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING							36000 3		29000 2
BUSINESS ADMIN (INCL MGMT			19464 1	18000 1		24000 1			
ECONOM & FINANCE (BANKING					28200 1				32000 1
HUMAN RSRCS (incl LABOR R			25000 1						
MARKETING/MARK MGMT (RESR			20000 1				34000 3	17000 1	30467 3
HUMAN ECOLOGY (HOME ECONO				22800 1					
POLITICAL SCIENCE/GOVT			12000 2						
AEROSPACE & AERONAUTICAL					30508 13				
AGRICULTURAL						26000 1			
ARCHITECTURAL								33228 5	
CHEMICAL								40800 1	40313 71 44000/39600
CIVIL								31600 5	
ELECTRICAL/ELECTRONIC					33933 11		36100 2	36333 3	34333 3
MECHANICAL					27710 2		36600 3	32491 11	37130 23 41000/35000
ENGINEERING TECHNOLOGY					30040 5			30200 7	
COMPUTER SCIENCE					29518 5			29700 2	30500 1
INFORMATION SCIENCES & SY					30000 1				
CHEMISTRY									20000 1
MATHEMATICS					30404 3				

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	32300 2	26800 2	32000 1						26557 18
BUSINESS ADMIN (INCL MGMT	34800 1	27000 1	18000 1						
ECONOM & FINANCE (BANKING	28000 4	28730 2	26500 1	32250 2					33264 9
HOTEL/RESTAURANT MGMT.			19200 1						
MANAGEMENT INFO SYSTEMS	28950 4	30533 6		33000 1				35000 1	31046 9
MARKETING/MARK MGMT (RESR	23333 3	24000 1	29260 5	25414 7			16500 1	21000 3	
PHYSICAL EDUCATION									18000 1
HUMANITIES - OTHER									38000 1
POLITICAL SCIENCE/GOVT				26500 2					
ARCHITECTURAL									36600 2
CHEMICAL	35400 1	37975 4	40500 1	28700 1				41500 2	40061 48 43700/39000
CIVIL								33000 1	30251 11
COMPUTER									34020 1
ELECTRICAL/ELECTRONIC	34479 34 39600/33000	35418 36 42000/33600						37750 2	37011 30 40300/31992
INDUSTRIAL		33288 1							34402 9
MECHANICAL	34121 3	34380 15	36997 4		34675 4		33750 2	39000 1	37968 82 42000/34200
NUCLEAR									36120 1
PETROLEUM									39922 34 46000/32472
ENGINEERING TECHNOLOGY	32040 1	31467 3						35000 1	29303 2
AGRIBUSINESS			24000 1				21000 1	18000 1	
NATURAL RESOURCES								24000 3	
OTHER AGRICULTURAL SCIENC								19000 2	
COMPUTER SCIENCE	24400 2	33288 8			35000 1				35567 6

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

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CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
INFORMATION SCIENCES & SY	30020 5								

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							24650 2
BUSINESS ADMIN (INCL MGMT						27600 1	24000 5
ECONOM & FINANCE (BANKING	32500 1					32400 2	25000 1
HOTEL/RESTAURANT MGMT.							21668 3
MANAGEMENT INFO SYSTEMS			30000 1			28500 4	
MARKETING/MARK MGMT (RESR						29699 5	23121 16
REAL ESTATE							23660 1
HUMAN ECOLOGY (HOME ECONO							20900 2
POLITICAL SCIENCE/GOVT							20000 1
CHEMICAL				39600 2		38400 1	33996 1
CIVIL						30570 2	31333 3
ELECTRICAL/ELECTRONIC				28200 1		32483 6	29750 2
INDUSTRIAL			31000 1			31800 1	29900 2
MECHANICAL			36600 1	36150 2		35289 9	32767 6
ENGINEERING TECHNOLOGY		30000 1	31500 1				28500 2
INDUSTRIAL TECHNOLOGY					30000 1		
NATURAL RESOURCES							14400 1
OTHER AGRICULTURAL SCIENC						19500 2	17300 3
COMPUTER SCIENCE						36300 2	29000 1
CHEMISTRY						31128 3	29500 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27632 206 36000/25000	17000 2		25029 21 37000/21000	33000 10	19170 10	24880 15	28856 41 40000/26500	25520 3
BACHELOR - TECHNICAL	29917 6		32700 1			31243 5	29954 14	33096 60 43500/28500	32395 31 43500/26000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	21933 12	22241 12	20758 25 28800/18000	24048 28 30000/18434	14000 1	22528 106 30000/19000	20000 1	18500 1	19775 8
BACHELOR - TECHNICAL	19200 1			24840 3					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23500 1	25600 3	22840 10	30103 15	20070 81 25650/17000	22969 19	21733 12	20054 7	22991 4
BACHELOR - TECHNICAL		34002 8	26186 5	32433 18	22234 9	26432 20 39000/18000	26915 11	28810 10	20500 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			17693 5	20400 2	28200 1	24000 1	35000 6	17000 1	30233 6
BACHELOR - TECHNICAL					31107 40 36000/28000	26000 1	36400 5	32416 34 40800/27000	39088 99 44000/36000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28371 14	28772 12	26889 9	27367 12			16500 1	24500 4	29285 38 38600/24000
BACHELOR - TECHNICAL	33500 46 39600/30000	34875 67 42000/31500	35415 6	28700 1	34740 5		29500 3	30269 13	38176 226 46000/33000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	32500 1		30000 1			29575 12	
BACHELOR - TECHNICAL		30000 1	33033 3	35940 5	30000 1	32647 26 40000/27000	

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	35814 5			29500 4		40000 1		36833 3	
MBA--TECH								35000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH		28000 1		25000 1					
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							43800 1		48000 1
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH				51000 2					39933 3
MBA--TECH									25000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						30000 1	28505 2
MBA--TECH							

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

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CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27667 196 36000/25000	26164 43 35000/21600							26700 3
BUSINESS ADMIN (INCL MGMT		20500 2		24000 1					17000 1
ECONOM & FINANCE (BANKING	22375 4	28961 5	33250 2	20167 3		31000 1			29276 36 40000/23000
MARKETING/MARK MGMT (RESR								22000 1	21500 2
OTHER AGRICULTURAL SCIENC		14400 1		19200 1					
INFORMATION SCIENCES & SY	30000 1								
CHEMISTRY	25500 1								

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			23160 1						
ECONOM & FINANCE (BANKING	22000 3	19800 1	19910 2						
MANAGEMENT INFO SYSTEMS		27996 1	16200 1						
MARKETING/MARK MGMT (RESR	33000 2		26012 2						
REAL ESTATE			23160 1						
COMMUNICATIONS		24080 1						16462 1	
JOURNALISM						14400 1		14400 1	18750 2
TELECOMMUN/BROADCASTING							13600 2		
HUMAN ECOLOGY (HOME ECONO			24000 1						
VISUAL & PERFORMING ARTS				16000 1					
HUMANITIES - OTHER		24000 1	27000 1						28000 2
CRIMINAL JUSTICE			23160 1						
PSYCHOLOGY		18434 1							
CHEMICAL							28700 1		
MATHEMATICS		11520 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING							30400 5		25500 2
BUSINESS ADMIN (INCL MGMT							24750 4	16000 1	
DISTRIBUTION MANAGEMENT			20000 1				22667 3		
ECONOM & FINANCE (BANKING		28000 1					29800 5		
HOTEL/RESTAURANT MGMT.				19200 1			24000 1		
MANAGEMENT INFO SYSTEMS		33000 1					24000 1		
MARKETING/MARK MGMT (RESR		23000 6	29333 3		30467 3		24711 47 38400/18000		
ADVERTISING	18000 1						25200 1	23000 2	
JOURNALISM							18500 2		
TELECOMMUN/BROADCASTING							13000 1		
TEXTILES & CLOTHING	23500 1						30000 1		
MERCHANDISING MANAGEMENT	17500 1	21000 1							
POLITICAL SCIENCE/GOVT							23667 3		
PSYCHOLOGY							18000 2		
AGRICULTURAL					26000 1				
CIVIL				39000 1					
MECHANICAL							30000 1		
INFORMATION SCIENCES & SY							45000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT	16700 1		27000 3						
ECONOM & FINANCE (BANKING			26500 5						
JOURNALISM			25000 1						
HUMANITIES - OTHER			19000 1						
CRIMINAL JUSTICE		17830 4							
HISTORY			23000 2						
AEROSPACE & AERONAUTICAL							30379 3		
ARCHITECTURAL							31903 12		
CHEMICAL							37607 9	39560 9	40125 8
CIVIL			26500 2				31168 32 42000/25000	33128 9	36000 1
ELECTRICAL/ELECTRONIC			25000 1				35492 21 39600/34160		35957 11
INDUSTRIAL							33000 1		34966 7
MECHANICAL			32500 1				35507 49 41800/31000	32499 3	37365 39 41500/33600
MINING (INCL GEOLOGICAL)								26000 2	
PETROLEUM							42200 3	43800 1	43800 1
ENGINEERING TECHNOLOGY							29071 7	35135 3	29225 8
BIOLOGICAL			30000 1						
MATHEMATICS			35000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT								35000 1	
AEROSPACE & AERONAUTICAL	33500 1			27336 1	36500 2	30029 8			32450 2
ARCHITECTURAL								28000 1	
CHEMICAL	35959 6			35000 1	27000 1		40147 113 44000/39000	36665 3	39336 5
CIVIL	40000 1					27996 1		30890 6	27950 8
COMPUTER					28800 1				
ELECTRICAL/ELECTRONIC	34229 14	35287 15	32889 9	34782 31 40200/33000	35341 7	33843 7	40000 2	34319 17	33724 23 39900/27900
INDUSTRIAL								31400 2	30175 6
MECHANICAL	31451 6	32807 3			32962 5		36318 11	37046 47 42000/33996	35761 31 41000/31200
NUCLEAR									36120 1
PETROLEUM					36400 2		39752 16	42371 7	33550 6
ENGINEERING TECHNOLOGY				32040 1	33400 1	26600 1			30967 3
INDUSTRIAL TECHNOLOGY									30000 1
COMPUTER SCIENCE			34500 1						
CHEMISTRY					30096 2	33192 1			
MATHEMATICS									30013 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
HUMAN ECOLOGY (HOME ECONO	22800 2								17127 3
ALLIED HEALTH	18050 2								
HEALTH SCIENCES			21000 3						19000 1
NURSING				32857 7					
CHEMISTRY						20000 1			

AVERAGE SALARY OFFERS   SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330   PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BUSINESS ADMIN (INCL MGMT			18000 1	19464 1		27600 1			
ECONOM & FINANCE (BANKING				20364 1	25000 1		37500 1	30000 1	
HUMAN RSRCS (incl LABOR R				25000 1					
MANAGEMENT INFO SYSTEMS					29093 33 39023/24960	28086 9	28863 15		
MARKETING/MARK MGMT (RESR			21000 1						
COMMUNICATIONS		11292 1							
HUMAN ECOLOGY (HOME ECONO	22800 2	18500 1		23000 2					19000 1
CRIMINAL JUSTICE				21000 1					
HISTORY	23000 2								
POLITICAL SCIENCE/GOVT		12000 1		12000 1					
PSYCHOLOGY				14000 1					
SOCIAL SCIENCES-OTHER		23000 1							
COMPUTER							34020 1		
MINING (INCL GEOLOGICAL)									22000 1
AGRIBUSINESS									20000 4
ANIMAL SCIENCES									18000 1
PLANT SCIENCES									18000 1
NATURAL RESOURCES									21800 3
OTHER AGRICULTURAL SCIENC									19700 5
COMPUTER SCIENCE					31495 21 36000/29000	26973 4	31640 19		
INFORMATION SCIENCES & SY					29456 11	25050 2			
CHEMISTRY									29500 1
MATHEMATICS					30600 2				

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		27550 2		20665 2					
BUSINESS ADMIN (INCL MGMT		31000 1	18000 1	22458 38 34800/17000					
ECONOM & FINANCE (BANKING		28618 17		24147 17					
HOTEL/RESTAURANT MGMT.				19862 18					
HUMAN RSRCS (incl LABOR R		32000 1		21833 3					
MANAGEMENT INFO SYSTEMS		30946 13		23039 4					
MARKETING/MARK MGMT (RESR			27000 1	23078 58 46000/19000					
REAL ESTATE				23660 1					
ADVERTISING				23000 1					
COMMUNICATIONS			24000 1	22500 2					
TELECOMMUN/BROADCASTING				24500 1					
ELEMENTARY EDUCATION									20669 60 25650/18000
PRE-ELEMENTARY EDUCATION									18000 1
PHYSICAL EDUCATION									20000 2
SPECIAL EDUCATION									16936 3
HUMAN ECOLOGY (HOME ECONO				19750 2					16833 3
TEXTILES & CLOTHING				19167 3					
MERCHANDISING MANAGEMENT				20667 3					
LETTERS (incl English, Li									15000 1
VISUAL & PERFORMING ARTS				17000 1					21740 5
HUMANITIES - OTHER				21000 1					
HISTORY				22200 5					17000 1
POLITICAL SCIENCE/GOVT				21500 2					

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
PSYCHOLOGY								28800 1	14500 1
CIVIL		29013 4							
INDUSTRIAL				33000 1					
MECHANICAL		31200 1							
ENGINEERING TECHNOLOGY									26300 1
NATURAL RESOURCES			21000 1						
OTHER AGRICULTURAL SCIENC				18750 2					18250 2
COMPUTER SCIENCE		29000 1							
INFORMATION SCIENCES & SY		30600 5							
ARCHITECTURAL & ENVIRONME	21000 1								
MATHEMATICS									19867 3

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27561 200 36000/25000	26217 50 35000/21600	33250 2	21125 4		31000 1		22000 1	28430 42 40000/21600
BACHELOR - TECHNICAL	27750 2	14400 1		19200 1					

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	26400 5	22862 5	22852 10	16000 1		14400 1	13600 2	15431 2	23375 4
BACHELOR - TECHNICAL		11520 1					28700 1		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19667 3	24444 9	27000 4	19200 1	30467 3		24863 76 38400/18000	20667 3	25500 2
BACHELOR - TECHNICAL				39000 1	26000 1		37500 2		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	16700 1	17830 4	25292 12						
BACHELOR - TECHNICAL			29250 6				34000 137 44000/26700	35292 27 43800/30000	36428 75 43800/30060

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL								35000 1	
BACHELOR - TECHNICAL	34185 28 43200/31000	34873 18	33050 10	34489 34 40200/32300	33685 21 44000/28800	31384 18	39804 142 46000/36600	36232 83 43900/31200	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22800 2								
BACHELOR - TECHNICAL	18050 2		21000 3	32857 7		20000 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	22900 4	16198 4	19500 2	19729 8	28973 34 39023/24960	28038 10	29403 16	30000 1	19000 1
BACHELOR - TECHNICAL					30783 34 36000/29000	26332 6	31759 20 40000/25900		20713 16

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29615 34 40000/26500	23000 3	22383 162 46000/18000				28800 1	20190 77 25650/17310
BACHELOR - TECHNICAL	21000 1	29932 11	21000 1	23500 3					20400 6

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 1 February 1992

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Irvine - Graduate School of Management
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Mills College
University of Nevada - Reno
Oregon State University
University of Oregon
University of the Pacific
Point Loma Nazarene College
Portland State University
University of Redlands
San Diego State University
University of San Francisco
San Francisco State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (January 13, 1992, through February 13, 1992) and cumulatively (September 1, 1991, and February 13, 1992).

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WCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	11	275	$26911	$27050	*	*	*	162	1070	$26776	$27379	$30000	$27500	$22800
BUSINESS ADMIN (INCL MGMT	5	109	23177	23222	*	*	*	53	256	24580	23343	28000	24908	20000
DISTRIBUTION MANAGEMENT	+	5	+	22400				+	7	+	23571			
ECONOM & FINANCE (BANKING	5	63	25500	26236	*	*	*	54	224	25759	25224	30000	25750	21000
HOTEL/RESTAURANT MGMT.	+	2	+	21198				+	16	+	19621			
HUMAN RSRCS (incl LABOR R	1	4	31000	27000	*	*	*	1	13	31000	23098	*	*	*
MANAGEMENT INFO SYSTEMS	2	19	29500	29125	*	*	*	15	80	29293	28394	*	*	*
MARKETING/MARK MGMT (RESR	26	98	23658	23221	$26220	$24500	$21000	70	274	25153	23655	28620	25000	21000
REAL ESTATE	+	+	+	+				+	1	+	26000			
COMMUNICATIONS														
ADVERTISING	+	3	+	19667				7	24	22057	20807	*	*	*
COMMUNICATIONS	1	20	18000	21798	*	*	*	13	92	23746	21722	*	*	*
JOURNALISM	+	7	+	17143				4	44	20250	18331	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				+	2	+	18250			
EDUCATION														
ELEMENTARY EDUCATION	+	22	+	21778				7	86	21312	20173	*	*	*
PRE-ELEMENTARY EDUCATION	+	1	+	36760				+	1	+	36760			
PHYSICAL EDUCATION	2	8	20750	22888	*	*	*	6	16	22189	22287	*	*	*
SPECIAL EDUCATION	+	+	+	+				4	9	23226	22281	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	4	+	20919				+	14	+	19634			
TEXTILES & CLOTHING	+	5	+	26960				+	11	+	24255			
MERCHANDISING MANAGEMENT	1	4	24000	21750	*	*	*	1	14	24000	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	10	+	20363				1	22	26000	21768	*	*	*
LETTERS (incl English, Li	1	10	27000	21470	*	*	*	9	45	22265	20621	*	*	*
VISUAL & PERFORMING ARTS	+	11	+	22836				5	24	23405	23294	*	*	*
HUMANITIES - OTHER	+	5	+	20800				1	15	24000	20175	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	2	+	16973				1	12	21600	18885	*	*	*
HISTORY	3	4	25167	23925	*	*	*	6	16	23283	21688	*	*	*
POLITICAL SCIENCE/GOVT	1	5	26500	20542	*	*	*	5	31	23602	22388	*	*	*
PSYCHOLOGY	2	17	25000	20754	*	*	*	2	57	25000	19117	*	*	*
SOCIOLOGY	+	3	+	16167				1	22	19200	18816	*	*	*
SOCIAL SCIENCES-OTHER	+	19	+	19833				13	63	25832	21290	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	31087				4	9	34213	31936	*	*	*
AGRICULTURAL	+	1	+	32500				+	15	+	33183			
ARCHITECTURAL	+	9	+	26566				+	17	+	29573			
BIOENGINEERING & BIOMEDIC	+	1	+	28000				+	4	+	29350			
CHEMICAL	+	99	+	38985				10	254	36512	39137	*	*	*
CIVIL	6	71	33400	29746	*	*	*	19	172	31467	29594	*	*	*
COMPUTER	+	7	+	30664				14	39	33649	32914	*	*	*
ELECTRICAL/ELECTRONIC	3	149	34091	33195	*	*	*	43	338	35158	33926	36564	34560	32400

continued

WCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	+	+	+			
INDUSTRIAL	+	50	+	$32819				9	111	$34259	$33107	*	*	*
MECHANICAL	+	170	+	35082				24	390	33187	34958	$36000	$33390	$30000
METALLURGICAL	+	4	+	29425				+	15	+	32212			
MINING (INCL GEOLOGICAL)	+	4	+	32508				1	15	28991	32725	*	*	*
NUCLEAR	+	6	+	34720				+	10	+	34752			
PETROLEUM	+	4	+	41450				+	22	+	41192			
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	+	14	+	28727				16	69	30219	30208	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	24000				+	3	+	28667			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	19750				5	18	22656	21599	*	*	*
ANIMAL SCIENCES	+	1	+	19500				1	6	15360	17217	*	*	*
PLANT SCIENCES	+	1	+	19500				1	4	18000	20375	*	*	*
NATURAL RESOURCES	+	2	+	19653				+	3	+	21102			
OTHER AGRICULTURAL SCIENC	+	1	+	17500				2	8	16300	17400	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	73	+	30789				20	197	33345	30514	36000	34800	28800
COMPUTER PROGRAMMING	+	4	+	28500				1	7	21000	27786	*	*	*
INFORMATION SCIENCES & SY	+	4	+	27250				+	19	+	29789			
SYSTEMS ANALYSIS	+	3	+	27264				+	7	+	29255			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	30000				+	6	+	30167			
HEALTH SCIENCES	+	1	+	38000				3	14	27338	23196	*	*	*
NURSING	+	30	+	28100				+	39	+	27949			
PHARMACY	+	2	+	40720				+	22	+	39540			
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	+	3	+	30600				3	6	25733	28167	*	*	*
BIOLOGICAL	+	3	+	22791				2	13	27720	24529	*	*	*
CHEMISTRY	+	5	+	26418				2	20	41100	28685	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	+	+	+				+	6	+	26533			
MATHEMATICS	+	7	+	23526				4	31	30894	25234	*	*	*
PHYSICS	+	1	+	31400				2	3	27600	28867	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	70	1476						627	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	9	218	$27222	$27441	*	*	*	134	889	$26827	$27669	$30000	$27500	$22500
ACCOUNTING (PRIVATE)	2	53	25512	25804	*	*	*	33	172	26157	25560	28800	27500	22800
COMMERCIAL BANKING (CNSMR	+	3	+	21867				1	18	10000	17227	*	*	*
COMMERCIAL BANKING (LENDG	+	7	+	26286				+	20	+	24700			
INVESTMT BANKING (CORP FN	+	1	+	29000				1	11	30000	27732	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	2	+	26000				+	2	+	26000			
INVESTMT BANKG (SALES & T	+	1	+	27000				4	8	26134	25192	*	*	*
FINANCIAL/TREASURY ANALYS	4	30	26750	26353	*	*	*	22	79	27181	26808	30300	26200	24460
PORTFOLIO MGMT/BROKERAGE	+	5	+	21900				1	16	18000	22506	*	*	*
UNDERWRITING	+	8	+	23498				3	26	30000	24132	*	*	*
INSURANCE - CLAIMS	1	6	25386	20888	*	*	*	6	25	25994	23286	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	+	+	+				+	2	+	17750			
MEDIA PLANNING	+	2	+	15750				+	7	+	18757			
REPORTING	+	1	+	12000				1	10	33600	18510	*	*	*
PRODUCTION	+	2	+	29375				5	14	26360	23739	*	*	*
PUBLIC RELATIONS	1	4	18000	23402	*	*	*	4	24	24150	20408	*	*	*
WRITING / EDITING	1	1	27000	27000	*	*	*	1	13	27000	19838	*	*	*
MARKETING														
ADVERTISING	+	1	+	18000				4	12	26650	22550	*	*	*
BRAND/PRODUCT MANAGEMENT	+	4	+	22250				8	38	30574	24142	*	*	*
BUYER/MERCHANDISING	+	15	+	23433				7	50	28529	24054	*	*	*
DISTRIBUTION	+	5	+	22800				1	14	16800	24997	*	*	*
MARKET RESEARCH	1	5	21000	20346	*	*	*	6	19	21449	21754	*	*	*
PURCHASING	+	+	+	+				1	3	34600	29533	*	*	*
SALES	15	94	24107	23614	*	*	*	72	292	23964	24013	29676	24000	19200
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	12	+	21296				+	24	+	22002			
FINANC,TAXA, MONETARY POL	+	2	+	27000				8	19	23473	23383	*	*	*
ECONOMIC PROGRAMS	1	1	23500	23500	*	*	*	1	2	23500	28250	*	*	*
LAW ENFORCEMENT	+	3	+	17315				1	10	26000	19312	*	*	*
MILITARY	+	4	+	26025				+	21	+	23552			
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	20000				1	3	28000	20000	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				2	2	28500	28500	*	*	*
DESIGN / CONSTRUCT	6	69	33400	30782	*	*	*	15	206	32845	31590	*	*	*
ENVIRONMENTAL/SANITATION	+	18	+	31573				1	41	40000	31801	*	*	*
MANUFACTURING/INDUSTRIAL	+	105	+	34417				1	265	34800	34665	*	*	*
SYSTEMS / PROGRAMMING	1	10	37000	33136	*	*	*	5	35	34320	33090	*	*	*
POWER SYSTEMS	1	20	34272	33473	*	*	*	3	51	42574	34621	*	*	*
SOFTWARE DESIGN & DEVELOP	+	22	+	32785				10	54	35280	33199	*	*	*
HARDWARE DESIGN & DEVELOP	+	15	+	32552				1	29	30000	31833	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	28	+	$36039				6	51	$30903	$35075	*	*	*
TESTING	1	14	$31000	31929	*	*	*	3	27	32936	31730	*	*	*
PROCESS ENGINEERING	+	73	+	38586				3	189	36072	38965	*	*	*
PROJECT ENGINEERING	+	107	+	35256				13	239	34665	35418	*	*	*
OTHER ENGINEERING	+	110	+	32507				91	302	33483	33033	$36564	$34000	$30000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	29750				1	7	22800	23657	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				+	2	+	28030			
NURSES / PERSONAL CARE	+	31	+	28443				1	43	27200	27927	*	*	*
OCCUPATIONAL THERAPY	+	+	+	+				2	8	15984	27246	*	*	*
PHARMACIST	+	1	+	50440				+	19	+	40204			
PHYSICAL THERAPY	+	1	+	30000				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	2	+	25840				4	20	22558	20707	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	1	+	19000				2	12	20400	19542	*	*	*
COUNSELING	1	7	12000	14709	*	*	*	2	24	15600	16006	*	*	*
FUNDRAISING / DEVELOPMENT	+	3	+	17500				+	9	+	21167			
SOCIAL WORK	+	4	+	14107				2	23	13500	16554	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	+	46	+	28347				12	134	32446	29124	*	*	*
INFORMATION SYSTEMS	2	15	29500	29507	*	*	*	7	70	31733	29308	*	*	*
SYSTEMS ANALYSIS & DESIGN	+	23	+	31377				3	67	28633	30168	*	*	*
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	1	+	30000				+	8	+	27695			
AGRICULTURE/NAT'L RESOURC	+	6	+	19172				1	20	23000	19774	*	*	*
ARCHITECTURE	+	+	+	+				1	1	22000	22000	*	*	*
CONSULTING	+	40	+	29651				+	81	+	29548			
HUMAN RESRCS /INDUS RELS	1	6	31000	24033	*	*	*	2	14	38000	23993	*	*	*
MANAGEMENT TRAINEE	22	124	23841	22860	$26500	$24000	$20000	71	342	23473	22083	26400	24000	21000
MATH/STATISTICIANS	+	1	+	21906				+	7	+	23279			
PARALEGAL	+	+	+	+				+	3	+	16867			
RESEARCHERS NON-TECHNICAL	+	1	+	21000				+	4	+	18062			
RESEARCHERS - TECHNICAL	+	+	+	+				2	7	26400	26607	*	*	*
TEACHING	+	79	+	21950				34	216	24107	21292	26813	23565	22890
TOTALS	70	1476						627	4478					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. 1 FEBRUARY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	1	16	$28500	$30393	*	*	*	1	79	$28500	$30843	*	*	*
MBA--NON-TECH	1	22	27551	32761	*	*	*	2	74	31776	31209	*	*	*
MBA--TECH	+	5	+	38200				+	19	+	35753			
MS-BUSINESS	+	+	+	+				+	1	+	35700			
ECONOMICS & FINANCE (BANK	+	3	+	34667				1	19	33600	36749	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	5	+	31484			
MANAGEMENT INFORMATION SY	+	1	+	27600				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	1	+	34000				+	4	+	37325			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				3	6	46517	32005	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				+	3	+	25333			
PHYSICAL EDUCATION	+	+	+	+				+	1	+	37000			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	1	+	19330				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	+	3	+	24100				+	5	+	24227			
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				2	3	25367	25078	*	*	*
SOCIAL SCIENCES - OTHER	+	1	+	23000				+	5	+	22397			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	35690				+	8	+	37623			
AGRICULTURAL	+	2	+	36400				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	2	+	26300				+	3	+	29200			
CHEMICAL	+	3	+	40367				+	15	+	40960			
CIVIL	+	21	+	36458				1	33	31812	35613	*	*	*
COMPUTER	+	1	+	43000				+	3	+	38333			
ELECTRICAL/ELECTRONIC	+	27	+	39563				9	55	38440	39619	*	*	*
INDUSTRIAL	+	3	+	35267				1	12	38004	38189	*	*	*
MECHANICAL	+	13	+	39697				4	42	32350	38227	*	*	*
METALLURGICAL	+	2	+	37250				+	2	+	37250			

continued

WCPA REGIONAL Report No. 1 FEBRUARY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	1	+	$36900				+	1	+	$36900			
PETROLEUM	+	4	+	43600				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	4	+	22992			
HEALTH SCIENCES	+	+	+	+				+	9	+	25915			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	+	+	+				2	2	$29970	29970	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	18	+	38835				8	36	40275	38948	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	3	+	29600			
PHYSICS	+	+	+	+				1	1	35004	35004	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	2	152						35	477	-				

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

INTERIM PERIOD 1/13/92 THROUGH 2/13/92

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	+	19	+	$38395			
MBA--TECH	+	9	+	39111			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	17	+	42541			
MBA--TECH	+	10	+	58100			
OVER 4 YEARS							
MBA--NON-TECH	+	9	+	50022			
MBA--TECH	+	5	+	44200			
TOTALS	+	69					

CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	+	28	+	$36625			
MBA--TECH	+	15	+	38807			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	36	+	42672			
MBA--TECH	+	17	+	57165			
OVER 4 YEARS							
MBA--NON-TECH	+	20	+	44570			
MBA--TECH	+	7	+	41571			
TOTALS	+	123					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. FEBRUARY 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 1/13/92 THROUGH 2/13/92							CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	1	+	41000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	4	+	$53400				+	8	+	53274			
CIVIL	+	1	+	41000				+	1	+	41000			
COMPUTER	+	+	+	+				+	3	+	60800			
ELECTRICAL/ELECTRONIC	+	6	+	57417				+	10	+	56274			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	10	+	52836				+	12	+	52530			
METALLURGICAL	+	6	+	49323				+	9	+	50416			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	+	1	+	30000				+	10	+	51830			
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	6	+	52590			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	+	28						+	70					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27092 101 38500/23000			23850 4		23000 1	28008 1		
BUSINESS ADMIN (INCL MGMT	27500 4							45000 1	24000 1
ECONOM & FINANCE (BANKING				21953 3	27000 1		28000 1	31000 1	
MARKETING/MARK MGMT (RESR		27000 1		24000 1		22000 3	18000 1	24248 2	
ADVERTISING		26000 2				27600 1			
COMMUNICATIONS						22000 3			
JOURNALISM						10000 1			
LETTERS (incl English, Li				13400 2					
HISTORY								19200 1	
POLITICAL SCIENCE/GOVT						22000 1			
CHEMICAL									37200 1
CIVIL									30000 3
COMPUTER						36000 1	38000 1		
ELECTRICAL/ELECTRONIC						33000 1	35400 1	37000 1	37367 3
INDUSTRIAL									34950 4
MECHANICAL									34200 1
ENGINEERING TECHNOLOGY			25500 2					37000 1	31933 3
COMPUTER SCIENCE						30000 1	36004 2		34367 3
ARCHITECTURAL & ENVIRONME			22000 1						
MATHEMATICS							36000 2		

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25732 6	27300 2		15600 1	25000 1	29124 4	23832 4		
BUSINESS ADMIN (INCL MGMT	24144 2		20000 1	22497 4		24101 21 29676/21000			
ECONOM & FINANCE (BANKING	23750 4	26400 1		25400 6		24429 6			
MANAGEMENT INFO SYSTEMS				27100 2					
MARKETING/MARK MGMT (RESR	23000 1		27552 1	22600 3		24596 23 26220/22800	12000 1		
ADVERTISING						14400 1			19200 1
COMMUNICATIONS				20000 3		30000 1			
JOURNALISM						22000 2			
PHYSICAL EDUCATION						24000 1			
MERCHANDISING MANAGEMENT						24000 1			
FOREIGN LANGUAGES						26000 1			
LETTERS (incl English, Li						24750 2			
HUMANITIES - OTHER				24000 1					
HISTORY						21000 1			
POLITICAL SCIENCE/GOVT						22000 1			
SOCIAL SCIENCES-OTHER						23000 1			
COMPUTER				31200 1					
MINING (INCL GEOLOGICAL)						28991 1			
ENGINEERING TECHNOLOGY		26400 1		31500 1					
AGRIBUSINESS		27000 1							
COMPUTER SCIENCE				28800 1					
COMPUTER PROGRAMMING						21000 1			
HEALTH SCIENCES						32400 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BIOLOGICAL						26400 1			

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			14400 1			21956 4	28262 5		
BUSINESS ADMIN (INCL MGMT		24252 2	18500 1			28556 1			
ECONOM & FINANCE (BANKING		21000 2				23500 1	23772 2		
MARKETING/MARK MGMT (RESR		27000 1	24420 2			27996 1			21000 1
COMMUNICATIONS					26813 1		24000 1		
JOURNALISM								27000 1	
ELEMENTARY EDUCATION					21312 7				
PHYSICAL EDUCATION					23212 3	22000 1			
SPECIAL EDUCATION					23226 4				
LETTERS (incl English, Li					24270 4				
VISUAL & PERFORMING ARTS					14653 2		36000 1		
CRIMINAL JUSTICE							21600 1		
POLITICAL SCIENCE/GOVT			21000 1						
SOCIAL SCIENCES-OTHER					27635 10		20470 1		
AEROSPACE & AERONAUTICAL			36000 1						
CHEMICAL				37200 1			39600 1		31500 1
CIVIL			31812 2	32000 1		26000 3	31708 6		
COMPUTER				33180 1			33600 1		
ELECTRICAL/ELECTRONIC			32400 1	47136 2		36104 1			
MECHANICAL		30000 1	32400 2	32272 3					
ENGINEERING TECHNOLOGY			36000 1	34000 1					
AGRIBUSINESS	15680 1								
ANIMAL SCIENCES									15360 1

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
HEALTH SCIENCES					26813 1			22800 1	
ARCHITECTURAL & ENVIRONME							27600 2		
MATHEMATICS					25787 2				
PHYSICS		22800 1							

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	22800 1				27500 3			30000 1	
BUSINESS ADMIN (INCL MGMT				15984 2			24000 1	27000 2	27000 1
ECONOM & FINANCE (BANKING					28000 1				27500 1
MARKETING/MARK MGMT (RESR							21833 3		
COMMUNICATIONS			18000 1						32000 1
PHYSICAL EDUCATION							17500 1		
SOCIOLOGY			19200 1						
SOCIAL SCIENCES-OTHER			16000 1						
AEROSPACE & AERONAUTICAL					33800 1		33450 1		
CHEMICAL						35000 1		40800 1	35508 2
CIVIL								35000 1	
ELECTRICAL/ELECTRONIC					34560 1			34992 1	30000 1
MECHANICAL							36000 1		29496 2
ENGINEERING TECHNOLOGY					27600 1			30000 1	
AGRIBUSINESS						24500 2			
PLANT SCIENCES						18000 1			
OTHER AGRICULTURAL SCIENC			11000 1			21600 1			
COMPUTER SCIENCE					29592 1			35400 1	
BIOLOGICAL									29040 1
CHEMISTRY								40800 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27969 7	28860 2		29100 2					31367 3
BUSINESS ADMIN (INCL MGMT	20400 1		25000 1						26500 2
ECONOM & FINANCE (BANKING	29550 2	26440 6							28229 9
HUMAN RSRCS (incl LABOR R									31000 1
MANAGEMENT INFO SYSTEMS	33469 4	24348 2							32100 2
MARKETING/MARK MGMT (RESR	27936 3	29740 3	26250 4					24500 2	25500 2
COMMUNICATIONS	26880 1		25000 1						
VISUAL & PERFORMING ARTS								19920 1	
HISTORY			25250 2						
CHEMICAL		32004 1							40800 1
CIVIL		36000 1							40000 1
COMPUTER	33560 3	32868 3							
ELECTRICAL/ELECTRONIC	34395 4	34708 22 37920/32700							
INDUSTRIAL		33706 5							
MECHANICAL	29000 1	35338 5	38400 1		30000 1				
ENGINEERING TECHNOLOGY		32100 2	32000 1						
COMPUTER SCIENCE	32427 7	36000 3							
CHEMISTRY									41400 1
PHYSICS		32400 1							

AVERAGE SALARY OFFERS   FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92   90th: 22080 / 10th: 18330   PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						29475 4	22750 4
BUSINESS ADMIN (INCL MGMT			27222 2				24664 3
ECONOM & FINANCE (BANKING	18000 1					20000 1	28080 5
MANAGEMENT INFO SYSTEMS						32910 2	24200 3
MARKETING/MARK MGMT (RESR						28057 7	29102 4
ADVERTISING							20598 2
LETTERS (incl English, Li			27000 1				
VISUAL & PERFORMING ARTS							31800 1
HISTORY						24500 2	
POLITICAL SCIENCE/GOVT					26500 1	26508 1	
PSYCHOLOGY					22000 1	28000 1	
AEROSPACE & AERONAUTICAL						33600 1	
CIVIL						33000 1	
COMPUTER			34216 1			33600 1	32004 1
ELECTRICAL/ELECTRONIC						32400 1	32800 3
MECHANICAL			32216 2			34720 3	33000 1
ENGINEERING TECHNOLOGY							18000 1
AGRIBUSINESS							21600 1
COMPUTER SCIENCE						33000 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27108 105 38500/23000	26333 3		21206 10	27000 1	21460 10	24669 3	28739 5	24000 1
BACHELOR - TECHNICAL			24333 3			33000 3	36235 6	37000 2	34011 18

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24668 13	27000 3	23776 2	23199 20 30000/15600	25000 1	24436 66 36500/21000	21466 5		19200 1
BACHELOR - TECHNICAL		26700 2		30500 3		27198 4			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		23501 5	20548 5		23912 31 35028/22890	23734 8	26448 11	27000 1	21000 1
BACHELOR - TECHNICAL	15680 1	26400 2	33261 7	36385 9	26129 3	28526 4	31865 10	22800 1	23430 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	22800 1		17733 3	15984 2	27625 4		21400 5	28000 3	28833 3
BACHELOR - TECHNICAL			11000 1		31388 4	24720 5	34725 2	36165 6	31508 6

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28880 18	27252 13	25688 8	29100 2				22973 3	28808 19
BACHELOR - TECHNICAL	32950 - 15	34419 43 37920/32000	35200 2		30000 1				40733 3

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	18000 1		27148 3		24250 2	27979 18	
BACHELOR - TECHNICAL			32883 3			33720 8	

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	36000 1								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						27551 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26959 117 38500/22800	26277 29 33612/22800							28920 1
BUSINESS ADMIN (INCL MGMT	26683 8								25667 3
ECONOM & FINANCE (BANKING	27060 6	25290 4			30000 1			26772 2	27787 12
MARKETING/MARK MGMT (RESR	20808 1							22000 1	26437 6
COMMUNICATIONS	22000 2								
LETTERS (incl English, Li			10000 1						
MINING (INCL GEOLOGICAL)								28991 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT			26386 1						
ECONOM & FINANCE (BANKING	18000 1	30000 3	24000 2						
MANAGEMENT INFO SYSTEMS			26076 1				33000 1		
MARKETING/MARK MGMT (RESR							25000 1		
ADVERTISING								27600 1	
COMMUNICATIONS								21000 2	
JOURNALISM								27000 1	
LETTERS (incl English, Li									27000 1
HUMANITIES - OTHER			24000 1						
INDUSTRIAL						33600 1	34200 1		
ENGINEERING TECHNOLOGY			31500 1						
PLANT SCIENCES							18000 1		
OTHER AGRICULTURAL SCIENC							21600 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING					15600 1	34600 1	30000 1		25033 3
BUSINESS ADMIN (INCL MGMT		25397 3	26000 3		20300 2		24180 11		
ECONOM & FINANCE (BANKING		27000 1	25500 1				24150 4		24333 3
MANAGEMENT INFO SYSTEMS	27600 1						22500 2		
MARKETING/MARK MGMT (RESR	27000 1	38800 3	40200 1		24164 3		24561 31 38400/21600		24000 1
ADVERTISING	26000 2						18699 4		
COMMUNICATIONS		25000 1	30000 1				23480 6		
JOURNALISM							10000 1		
LETTERS (incl English, Li				16800 1					
VISUAL & PERFORMING ARTS							19920 1		
HISTORY							24167 3		
POLITICAL SCIENCE/GOVT							24254 2		
ENGINEERING TECHNOLOGY							18000 1		
AGRIBUSINESS			26000 1				21600 1		15680 1
HEALTH SCIENCES							32400 1		
BIOLOGICAL							27720 2		
PHYSICS							32400 1		

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING		26000 1							
BUSINESS ADMIN (INCL MGMT						24000 1			
ECONOM & FINANCE (BANKING	23500 1								
CIVIL							32767 10	40000 1	
ELECTRICAL/ELECTRONIC							42600 1		
INDUSTRIAL							35700 2		34800 1
MECHANICAL						33000 1			
ENGINEERING TECHNOLOGY							25500 2		
ARCHITECTURAL & ENVIRONME					28000 1				

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING	36500 1				25000 1				
ECONOM & FINANCE (BANKING					27600 1				
VISUAL & PERFORMING ARTS									33900 2
AEROSPACE & AERONAUTICAL		33450 1				33800 1			34800 2
CHEMICAL							36072 3	40800 1	36017 6
CIVIL								29700 2	28467 6
COMPUTER			35000 4		33908 2				33153 7
ELECTRICAL/ELECTRONIC	35750 2	47136 2				31000 1		34080 3	34442 32 37920/32400
INDUSTRIAL									33582 4
MECHANICAL	34800 1			30000 1				38400 1	33173 19
ENGINEERING TECHNOLOGY					35000 1			33800 5	30520 5
COMPUTER SCIENCE	28800 1		34100 4		30000 1	34008 1			33899 8
CHEMISTRY			41400 1					40800 1	
MATHEMATICS			35000 1						

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT					15984 2				
ECONOM & FINANCE (BANKING									32400 1
PHYSICAL EDUCATION									22000 1
SOCIAL SCIENCES-OTHER									20470 1
ANIMAL SCIENCES									15360 1
HEALTH SCIENCES	22800 1								
ARCHITECTURAL & ENVIRONME				27200 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					33600 1				
BUSINESS ADMIN (INCL MGMT						29536 1			
ECONOM & FINANCE (BANKING						31000 1	18000 1		
MANAGEMENT INFO SYSTEMS					30103 5	33000 4			
MARKETING/MARK MGMT (RESR		12000 1							
CRIMINAL JUSTICE	21600 1								
HISTORY	19200 1								
SOCIOLOGY		19200 1							
SOCIAL SCIENCES-OTHER				16000 1					
COMPUTER					31200 1				
ELECTRICAL/ELECTRONIC					34020 2				
AGRIBUSINESS									23000 1
OTHER AGRICULTURAL SCIENC				11000 1					
COMPUTER SCIENCE					34500 2	29592 1	33950 2		
MATHEMATICS					37000 1				

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				23226 5					
BUSINESS ADMIN (INCL MGMT			45000 1	23214 17					
ECONOM & FINANCE (BANKING				22208 9					
HUMAN RSRCS (incl LABOR R			31000 1						
MANAGEMENT INFO SYSTEMS				25200 1					
MARKETING/MARK MGMT (RESR				24040 20 26500/22000					
COMMUNICATIONS									26813 1
JOURNALISM				22000 2					
ELEMENTARY EDUCATION									21312 7
PHYSICAL EDUCATION				20750 2					23212 3
SPECIAL EDUCATION									23226 4
MERCHANDISING MANAGEMENT				24000 1					
FOREIGN LANGUAGES				26000 1					
LETTERS (incl English, Li				24750 2					24270 4
VISUAL & PERFORMING ARTS									14653 2
HISTORY				24000 2					
POLITICAL SCIENCE/GOVT				23167 3					
PSYCHOLOGY				25000 2					
SOCIAL SCIENCES-OTHER				23000 1					27635 10
MECHANICAL								30000 1	
ENGINEERING TECHNOLOGY				26400 1					
AGRIBUSINESS				27000 1					
COMPUTER PROGRAMMING				21000 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
HEALTH SCIENCES									26813 1
ARCHITECTURAL & ENVIRONME	22000 1								
MATHEMATICS									25787 2
PHYSICS								22800 1	

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26827 134 38500/22500	26157 33 33612/22800	10000 1		30000 1			25181 3	27181 22 33000/24460
BACHELOR - TECHNICAL								28991 1	

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	18000 1	30000 3	24892 5				29000 2	24150 4	27000 1
BACHELOR - TECHNICAL			31500 1			33600 1	24600 3		

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	26650 4	30574 8	28950 6	16800 1	21449 6	34600 1	23721 66 38400/19200		24586 7
BACHELOR - TECHNICAL			26000 1				26640 6		15680 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	23500 1	26000 1				24000 1			
BACHELOR - TECHNICAL					28000 1	33000 1	32845 15	40000 1	34800 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	36500 1				26300 2				
BACHELOR - TECHNICAL	33775 4	42574 3	35280 10	30000 1	33204 4	32936 3	36072 3	34665 13	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL					15984 2				
BACHELOR - TECHNICAL	22800 1			27200 1					

AVERAGE SALARY OFFERS FEBRUARY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 2/13/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	20400 2	15600 2		16000 1	30686 6	32089 6	18000 1		
BACHELOR - TECHNICAL				11000 1	34207 6	29592 1	33950 2		23000 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL			38000 2	23414 68 28800/20000					23912 31 35028/22890
BACHELOR - TECHNICAL	22000 1			24800 3				26400 2	26129 3

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1992

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Irvine - Graduate School of Management
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Mills College
University of Nevada - Reno
Oregon State University
University of Oregon
University of the Pacific
Point Loma Nazarene College
Portland State University
University of Redlands
San Diego State University
University of San Francisco
San Francisco State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 13, 1992, through March 9, 1992) and cumulatively (September 1, 1991, and March 9, 1992).

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WCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	29	291	$27167	$27022	$28500	$27500	$24500	191	1361	$26835	$27303	$30000	$27500	$22800
BUSINESS ADMIN (INCL MGMT	55	140	29155	26244	37800	28000	24000	108	396	26910	24369	34000	26700	21000
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	31	93	28115	26536	33000	27400	23500	85	317	26618	25609	32400	27000	22000
HOTEL/RESTAURANT MGMT.	+	5	+	20340				+	21	+	19792			
HUMAN RSRCS (incl LABOR R	7	12	24429	25025	*	*	*	8	25	25250	24023	*	*	*
MANAGEMENT INFO SYSTEMS	8	30	34835	28626	*	*	*	23	110	31221	28457	34800	31980	25200
MARKETING/MARK MGMT (RESR	9	57	31355	24531	*	*	*	79	331	25860	23806	30000	25000	21000
REAL ESTATE	+	1	+	23160				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	3	+	20167				7	27	22057	20736	*	*	*
COMMUNICATIONS	2	21	19000	19992	*	*	*	15	113	23113	21400	*	*	*
JOURNALISM	3	5	23000	22800	*	*	*	7	49	21429	18787	*	*	*
TELECOMMUN/BROADCASTING	+	10	+	20437				+	12	+	20073			
EDUCATION														
ELEMENTARY EDUCATION	+	26	+	19224				7	112	21312	19952	*	*	*
PRE-ELEMENTARY EDUCATION	+	2	+	11970				+	3	+	20233			
PHYSICAL EDUCATION	2	3	30450	26633	*	*	*	8	19	24255	22973	*	*	*
SPECIAL EDUCATION	+	5	+	21776				4	14	23226	22100	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	2	+	25245				+	16	+	20335			
TEXTILES & CLOTHING	+	1	+	28200				+	12	+	24583			
MERCHANDISING MANAGEMENT	+	+	+	+				1	14	24000	20750	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	23280				1	24	26000	21894	*	*	*
LETTERS (incl English, Li	5	8	23100	20813	*	*	*	14	53	22563	20650	*	*	*
VISUAL & PERFORMING ARTS	1	10	30000	20316	*	*	*	6	34	24504	22418	*	*	*
HUMANITIES - OTHER	7	12	24375	23907	*	*	*	8	27	24329	21834	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	24387				1	15	21600	19985	*	*	*
HISTORY	1	5	25000	24881	*	*	*	7	21	23529	22449	*	*	*
POLITICAL SCIENCE/GOVT	4	8	25125	24813	*	*	*	9	39	24279	22886	*	*	*
PSYCHOLOGY	+	13	+	20773				2	70	25000	19425	*	*	*
SOCIOLOGY	+	2	+	17000				1	24	19200	18664	*	*	*
SOCIAL SCIENCES-OTHER	3	8	21333	23063	*	*	*	16	71	24988	21489	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	14	31	32720	31989	*	*	*	18	40	33051	31977	*	*	*
AGRICULTURAL	1	9	32400	31729	*	*	*	1	24	32400	32638	*	*	*
ARCHITECTURAL	6	10	28850	29260	*	*	*	6	27	28850	29457	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	28180				+	6	+	28960			
CHEMICAL	1	186	31000	39526	*	*	*	11	440	36011	39301	*	*	*
CIVIL	33	84	33188	30851	36000	33000	30000	52	256	32559	30006	36000	32000	30000
COMPUTER	6	32	35334	33684	*	*	*	20	71	34154	33261	38000	33600	31000
ELECTRICAL/ELECTRONIC	35	178	35762	34514	38500	34000	31000	78	516	35429	34129	37920	34374	32040

continued

WCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	1	+	$34500				+	1	+	$34500			
INDUSTRIAL	25	64	$33128	33208	$35000	$33000	$30000	34	175	$33427	33144	$36564	$33198	$30000
MECHANICAL	26	215	34250	34855	39000	33650	31000	50	605	33740	34922	38000	33650	29430
METALLURGICAL	1	7	34800	34111	*	*	*	1	22	34800	32817	*	*	*
MINING (INCL GEOLOGICAL)	+	1	+	30500				1	16	28991	32586	*	*	*
NUCLEAR	+	7	+	34971				+	17	+	34842			
PETROLEUM	+	4	+	43075				+	26	+	41482			
TEXTILE	+	2	+	30500				+	2	+	30500			
ENGINEERING TECHNOLOGY	64	126	31682	31447	35000	32050	29430	80	195	31389	31009	35400	32000	28000
INDUSTRIAL TECHNOLOGY	+	2	+	23600				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	34	37	25577	25166	31000	25250	20000	39	55	25203	23998	31000	25000	20000
ANIMAL SCIENCES	3	6	19000	19583	*	*	*	4	12	18090	18400	*	*	*
PLANT SCIENCES	1	2	36500	29000	*	*	*	2	6	27250	23250	*	*	*
NATURAL RESOURCES	5	5	25424	25424	*	*	*	5	8	25424	23803	*	*	*
OTHER AGRICULTURAL SCIENC	11	11	26915	26915	*	*	*	13	19	25282	22909	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	26	98	35827	32077	39000	36000	33000	46	295	34748	31033	38500	35000	30000
COMPUTER PROGRAMMING	+	2	+	18250				1	9	21000	25667	*	*	*
INFORMATION SCIENCES & SY	+	12	+	28490				+	31	+	29286			
SYSTEMS ANALYSIS	+	1	+	25000				+	8	+	28723			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	6	+	30167			
HEALTH SCIENCES	+	2	+	21750				3	16	27338	23015	*	*	*
NURSING	+	9	+	33514				+	48	+	28992			
PHARMACY	+	12	+	42952				+	34	+	40744			
SCIENCES														
ACTUARIAL	+	+	+	+				+	5	+	27000			
ARCHITECTURAL & ENVIRONME	13	13	26398	26398	*	*	*	16	19	26273	26956	*	*	*
BIOLOGICAL	6	9	25717	24256	*	*	*	8	22	26218	24417	*	*	*
CHEMISTRY	3	17	23000	28645	*	*	*	5	37	30240	28667	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	7	+	26743			
MATHEMATICS	11	28	31040	28163	*	*	*	15	59	31001	26624	*	*	*
PHYSICS	1	1	28000	28000	*	*	*	3	4	27733	28650	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	+	+	+			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	16	+	29590				+	16	+	29590			
TOTALS	493	2021						1120	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	51	261	$27284	$27421	$28500	$27500	$24500	185	1150	$26953	$27613	$29400	$27500	$22800
ACCOUNTING (PRIVATE)	6	65	24105	25423	*	*	*	39	237	25842	25522	28800	27000	21000
COMMERCIAL BANKING (CNSMR	3	12	25333	22033	*	*	*	4	30	21500	19149	*	*	*
COMMERCIAL BANKING (LENDG	4	14	26100	21928	*	*	*	4	34	26100	23559	*	*	*
INVESTMT BANKING (CORP FN	1	2	35000	30500	*	*	*	2	13	32500	28158	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	+	+	+			
INVESTMT BANKG (REAL EST)	+	1	+	46000				+	3	+	32667			
INVESTMT BANKG (SALES & T	3	4	30200	26650	*	*	*	7	12	27876	25678	*	*	*
FINANCIAL/TREASURY ANALYS	8	25	33188	29028	*	*	*	30	104	28783	27342	33000	28310	24460
PORTFOLIO MGMT/BROKERAGE	+	4	+	24750				1	20	18000	22955	*	*	*
UNDERWRITING	2	7	24250	22540	*	*	*	5	33	27700	23794	*	*	*
INSURANCE - CLAIMS	2	12	21500	23416	*	*	*	8	37	24870	23328	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	9	21000	20233	*	*	*	1	11	21000	19782	*	*	*
MEDIA PLANNING	+	+	+	+				+	7	+	18757			
REPORTING	+	3	+	12500				1	13	33600	17123	*	*	*
PRODUCTION	5	7	24100	22420	*	*	*	10	21	25230	23300	*	*	*
PUBLIC RELATIONS	2	5	20500	22300	*	*	*	6	29	22933	20735	*	*	*
WRITING / EDITING	2	5	32450	23380	*	*	*	3	18	30633	20822	*	*	*
MARKETING														
ADVERTISING	1	5	25000	20412	*	*	*	5	17	26320	21921	*	*	*
BRAND/PRODUCT MANAGEMENT	7	10	29050	28966	*	*	*	15	48	29863	25147	*	*	*
BUYER/MERCHANDISING	1	6	29000	23329	*	*	*	8	56	28588	23976	*	*	*
DISTRIBUTION	+	4	+	24425				1	18	16800	24870	*	*	*
MARKET RESEARCH	3	6	26500	28167	*	*	*	9	25	23132	23293	*	*	*
PURCHASING	4	6	30150	29267	*	*	*	5	9	31040	29356	*	*	*
SALES	30	87	29620	26290	35000	27063	22000	102	379	25628	24536	32400	25000	20000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	3	+	22048				+	27	+	22007			
FINANC,TAXA, MONETARY POL	1	8	27000	28576	*	*	*	9	27	23864	24922	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				1	2	23500	28250	*	*	*
LAW ENFORCEMENT	+	2	+	25000				1	12	26000	20260	*	*	*
MILITARY	1	5	27000	26095	*	*	*	1	26	27000	24041	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	3	4	32389	29917	*	*	*	4	7	31292	25667	*	*	*
ENGINEERING														
BIOENGINEERING	1	1	36000	36000	*	*	*	3	3	31000	31000	*	*	*
DESIGN / CONSTRUCT	21	105	34204	32936	36000	33000	31800	36	311	33638	32045	36000	32850	31800
ENVIRONMENTAL/SANITATION	4	22	31550	30347	*	*	*	5	63	33240	31293	*	*	*
MANUFACTURING/INDUSTRIAL	25	117	32902	34934	36000	33000	30000	26	382	32975	34747	36000	33198	30000
SYSTEMS / PROGRAMMING	6	23	33567	31579	*	*	*	11	58	33909	32491	*	*	*
POWER SYSTEMS	7	32	33917	34511	*	*	*	10	83	36514	34579	*	*	*
SOFTWARE DESIGN & DEVELOP	11	28	36563	34706	*	*	*	21	82	35952	33714	38500	36000	32292
HARDWARE DESIGN & DEVELOP	12	25	37048	35214	*	*	*	13	54	36506	33398	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/92 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	4	38	$32550	$35757	*	*	*	10	89	$31562	$35366	*	*	*
TESTING	6	25	32027	31052	*	*	*	9	52	32330	31404	*	*	*
PROCESS ENGINEERING	1	126	35000	38992	*	*	*	4	315	35804	38976	*	*	*
PROJECT ENGINEERING	41	173	33500	34282	$37800	$33000	$30000	54	412	33781	34941	$38400	$33000	$30000
OTHER ENGINEERING	50	201	33006	34298	36000	33250	29430	141	503	33314	33538	36564	33900	30000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	4	20000	21375	*	*	*	2	11	21400	22827	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	2	3	22500	22453	*	*	*	2	5	22500	24684	*	*	*
NURSES / PERSONAL CARE	+	9	+	32342				1	52	27200	28691	*	*	*
OCCUPATIONAL THERAPY	1	1	44000	44000	*	*	*	3	9	25323	29108	*	*	*
PHARMACIST	1	13	30000	41955	*	*	*	1	32	30000	40916	*	*	*
PHYSICAL THERAPY	+	+	+	+				+	2	+	21500			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	6	+	18333				4	26	22558	20159	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	2	22750	18998	*	*	*	3	14	21183	19464	*	*	*
COUNSELING	1	3	22000	20318	*	*	*	3	27	17733	16485	*	*	*
FUNDRAISING / DEVELOPMENT	1	5	36500	23160	*	*	*	1	14	36500	21879	*	*	*
SOCIAL WORK	1	5	24000	19400	*	*	*	3	28	17000	17063	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	17	62	35120	30664	*	*	*	29	196	34014	29612	37500	34200	31200
INFORMATION SYSTEMS	7	31	34029	29124	*	*	*	14	101	32881	29252	*	*	*
SYSTEMS ANALYSIS & DESIGN	19	49	34383	32348	*	*	*	22	116	33599	31089	38400	33800	30000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	4	+	26956				+	12	+	27449			
AGRICULTURE/NAT'L RESOURC	17	25	25426	24110	*	*	*	18	45	25291	22182	*	*	*
ARCHITECTURE	12	12	24125	24125	*	*	*	13	13	23962	23962	*	*	*
CONSULTING	23	82	29864	30005	34000	30000	27000	23	163	29864	29778	34000	30000	27000
HUMAN RESRCS /INDUS RELS	4	11	27500	25027	*	*	*	6	25	31000	24448	*	*	*
MANAGEMENT TRAINEE	34	129	25041	24313	29500	25500	20000	105	471	23981	22694	27600	24000	20000
MATH/STATISTICIANS	1	7	24500	23294	*	*	*	1	14	24500	23286	*	*	*
PARALEGAL	2	3	22800	20867	*	*	*	2	6	22800	18867	*	*	*
RESEARCHERS NON-TECHNICAL	1	1	14000	14000	*	*	*	1	5	14000	17250	*	*	*
RESEARCHERS - TECHNICAL	6	8	26783	29175	*	*	*	8	15	26688	27976	*	*	*
TEACHING	11	48	26857	22030	*	*	*	45	264	24780	21426	28411	24000	22890
TOTALS	493	2021						1120	6499					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. 2 MARCH 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	16	+	$31588				1	95	$28500	$30968	*	*	*
MBA--NON-TECH	+	15	+	39890				2	89	31776	32672	*	*	*
MBA--TECH	+	4	+	43806				+	23	+	37153			
MS-BUSINESS	+	2	+	34240				+	3	+	34727			
ECONOMICS & FINANCE (BANK	+	5	+	30580				1	24	33600	35464	*	*	*
HUMAN RESOURCES (INCL LAB	+	1	+	32040				+	6	+	31577			
MANAGEMENT INFORMATION SY	+	+	+	+				+	3	+	29927			
MARKETING/MKTNG MGT (RESE	+	+	+	+				+	4	+	37325			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	2	+	18669				+	2	+	18669			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	17563				3	8	46517	28394	*	*	*
ELEMENTARY EDUCATION	+	11	+	26815				+	14	+	26497			
PHYSICAL EDUCATION	+	1	+	22708				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				+	3	+	19882			
HUMANITIES														
HUMANITIES - OTHER	+	2	+	21500				+	7	+	23448			
SOCIAL SCIENCES														
PSYCHOLOGY	+	4	+	23113				2	7	25367	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	1	+	32423				+	6	+	24068			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	2	+	42500				+	10	+	38598			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	45000				+	4	+	33150			
CHEMICAL	+	1	+	43500				+	16	+	41119			
CIVIL	+	7	+	35691				1	40	31812	35627	*	*	*
COMPUTER	+	8	+	39675				+	11	+	39309			
ELECTRICAL/ELECTRONIC	+	27	+	39812				9	82	38440	39715	*	*	*
INDUSTRIAL	+	3	+	34223				1	15	38004	37396	*	*	*
MECHANICAL	+	22	+	38805				4	64	32350	38426	*	*	*
METALLURGICAL	+	+	+	+				+	2	+	37250			

continued

WCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	1	+	$30000				+	1	+	$30000			
NUCLEAR	+	+	+	+				+	1	+	36900			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	28000				+	5	+	23994			
HEALTH SCIENCES	+	2	+	24067				+	11	+	25579			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	25000				+	2	+	25000			
CHEMISTRY	+	2	+	36330				2	4	$29970	33150	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	27	$38000	38943	*	*	*	9	63	40022	38946	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	11	+	37255			
MATHEMATICS (INCL ACTUARI	+	1	+	41500				+	4	+	32575			
PHYSICS	+	1	+	19000				1	2	35004	27002	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	1	174						36	651					

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 2/13/92 THROUGH 3/9/92

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	+	11	+	$37791			
MBA--TECH	+	4	+	53665			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	27	+	53146			
MBA--TECH	+	11	+	58818			
OVER 4 YEARS							
MBA--NON-TECH	+	36	+	51290			
MBA--TECH	+	29	+	57183			
TOTALS	+	118					

CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	+	39	+	$36954			
MBA--TECH	+	19	+	41935			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	63	+	47161			
MBA--TECH	+	28	+	57814			
OVER 4 YEARS							
MBA--NON-TECH	+	56	+	48890			
MBA--TECH	+	36	+	54147			
TOTALS	+	241					

[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Report No. 2 MARCH 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 2/13/92 THROUGH 3/9/92							CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	+	+	+			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	$30000				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	40000				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	6	+	55207				+	14	+	54102			
CIVIL	+	1	+	40008				+	2	+	40504			
COMPUTER	1	1	$60000	60000	*	*	*	1	4	$60000	60600	*	*	*
ELECTRICAL/ELECTRONIC	+	6	+	55969				+	16	+	56160			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	+	+	+				+	12	+	52530			
METALLURGICAL	+	1	+	54000				+	10	+	50774			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	1	21	39000	50030	*	*	*	1	31	39000	50610	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	6	+	52590			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	+	+	+				+	1	+	51600			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	2	38						2	108					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27132 124 38500/23000			25080 5		23000 1	28008 1		
BUSINESS ADMIN (INCL MGMT	28175 20 33000/27000			26000 2	40000 1	30000 1	38400 1	34000 6	24500 2
ECONOM & FINANCE (BANKING	26860 5			24810 6	29867 3		28000 1	28500 4	
HUMAN RSRCS (incl LABOR R							14000 1		
MANAGEMENT INFO SYSTEMS								32500 2	
MARKETING/MARK MGMT (RESR		27000 1		24000 1		22000 3	18000 1	25165 3	
ADVERTISING		26000 2				27600 1			
COMMUNICATIONS						22000 3			
JOURNALISM				24000 1		10000 1			
LETTERS (incl English, Li		25000 1		16933 3					
HISTORY								19200 1	
POLITICAL SCIENCE/GOVT						22000 1		21600 1	
AEROSPACE & AERONAUTICAL								36000 1	
AGRICULTURAL									32400 1
ARCHITECTURAL			24333 3						26500 1
CHEMICAL								31000 1	37200 1
CIVIL			36000 1					31250 4	33241 19
COMPUTER						35750 2	35000 2	31000 2	
ELECTRICAL/ELECTRONIC			34000 1			33000 1	39700 2	34000 2	36275 4
INDUSTRIAL			34000 1					33000 2	34950 4
MECHANICAL			33600 1					31000 1	34600 4
ENGINEERING TECHNOLOGY			26475 8			33000 1		37000 1	31850 6
AGRIBUSINESS	27500 1			20000 1			33000 1	28000 1	

AVERAGE SALARY OFFERS   MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
NATURAL RESOURCES								25707 3	
COMPUTER SCIENCE						34367 3	34934 15		34367 3
ARCHITECTURAL & ENVIRONME			24463 8					42000 1	
BIOLOGICAL								23800 1	
MATHEMATICS							34458 4	28500 5	

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25732 6	27300 2		20300 2	25000 1	29124 4	23832 4		
BUSINESS ADMIN (INCL MGMT	23085 4	30000 2	20000 1	25499 10		24460 22 32000/21000			
ECONOM & FINANCE (BANKING	24843 7	26400 1	33000 1	25400 6		25108 10			
HUMAN RSRCS (incl LABOR R				25000 1					
MANAGEMENT INFO SYSTEMS				27100 2					
MARKETING/MARK MGMT (RESR	23000 1		27552 1	22600 3		25948 25 60000/22800	12000 1		
ADVERTISING						14400 1			19200 1
COMMUNICATIONS				19500 4		30000 1			
JOURNALISM						22250 4			
PHYSICAL EDUCATION						24000 1			
MERCHANDISING MANAGEMENT						24000 1			
FOREIGN LANGUAGES						26000 1			
LETTERS (incl English, Li						24750 2			
HUMANITIES - OTHER		25000 1		25500 2					
HISTORY						21000 1			
POLITICAL SCIENCE/GOVT						22000 1	26000 1		
SOCIAL SCIENCES-OTHER						23000 1			
COMPUTER				31200 1					
INDUSTRIAL				27000 1		33000 1			
MINING (INCL GEOLOGICAL)						28991 1			
ENGINEERING TECHNOLOGY		26400 1		32000 4					
AGRIBUSINESS	22500 1	27000 1				24250 4			
OTHER AGRICULTURAL SCIENC		25000 1				30368 1			

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
COMPUTER SCIENCE				28800 1					
COMPUTER PROGRAMMING						21000 1			
HEALTH SCIENCES						32400 1			
ARCHITECTURAL & ENVIRONME						25000 1			
BIOLOGICAL						26400 1			

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			14400 1	27000 1		21956 4	28262 5	28632 1	
BUSINESS ADMIN (INCL MGMT	29000 1	24335 3	18500 2	33900 2	37800 1	28556 1			
ECONOM & FINANCE (BANKING		21000 2	22000 1			27083 3	23772 2		
HUMAN RSRCS (incl LABOR R				27500 2	25000 2				
MANAGEMENT INFO SYSTEMS	30000 1			39990 2					38000 1
MARKETING/MARK MGMT (RESR	24000 1	27000 1	22447 3			27996 1			21000 1
COMMUNICATIONS					26813 1		24000 1		
JOURNALISM								27000 1	
ELEMENTARY EDUCATION					21312 7				
PHYSICAL EDUCATION					26107 5	22000 1			
SPECIAL EDUCATION					23226 4				
LETTERS (incl English, Li					24270 4				20000 1
VISUAL & PERFORMING ARTS					14653 2		36000 1		
HUMANITIES - OTHER					24157 4				
CRIMINAL JUSTICE							21600 1		
HISTORY					25000 1				
POLITICAL SCIENCE/GOVT			21000 1				22000 1		
SOCIAL SCIENCES-OTHER					27635 10		22235 2		
AEROSPACE & AERONAUTICAL			36000 1						
ARCHITECTURAL							36800 2		
CHEMICAL				37200 1			39600 1		31500 1
CIVIL		31200 1	32546 7	34200 3		26000 3	31673 9		
COMPUTER		40505 1		37590 2			33600 1		

AVERAGE SALARY OFFERS   MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ELECTRICAL/ELECTRONIC		30000 1	32400 1	38525 7		31552 2		45000 1	
INDUSTRIAL				41600 1				33000 1	
MECHANICAL		30000 1	32400 2	32745 7		32715 2	29200 1		35000 1
ENGINEERING TECHNOLOGY			34750 4	32470 6		29430 1			31000 1
AGRIBUSINESS	15680 1								
ANIMAL SCIENCES									15360 1
PLANT SCIENCES					36500 1				
NATURAL RESOURCES		26000 1							
OTHER AGRICULTURAL SCIENC							32000 1		30000 1
COMPUTER SCIENCE		33000 1		41000 1					
HEALTH SCIENCES					26813 1			22800 1	
ARCHITECTURAL & ENVIRONME			27300 1				28456 3		
BIOLOGICAL		28500 1							10000 1
MATHEMATICS			34200 1	36000 1	28620 4				
PHYSICS		22800 1		28000 1					

AVERAGE SALARY OFFERS   MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	22800 1				27500 3	21000 1		30000 1	
BUSINESS ADMIN (INCL MGMT				15984 2			24000 1	27000 2	32500 2
ECONOM & FINANCE (BANKING					27500 2	27000 1			27500 1
MANAGEMENT INFO SYSTEMS							33600 1		
MARKETING/MARK MGMT (RESR							21833 3		
COMMUNICATIONS			18000 1						32000 1
PHYSICAL EDUCATION							17500 1		
LETTERS (incl English, Li							21000 1		
VISUAL & PERFORMING ARTS								30000 1	
SOCIOLOGY			19200 1						
SOCIAL SCIENCES-OTHER			18000 2	20000 1					
AEROSPACE & AERONAUTICAL					32562 14		33450 1		
CHEMICAL						35000 1		40800 1	35508 2
CIVIL								33400 2	
ELECTRICAL/ELECTRONIC					38172 5			34992 1	30000 1
INDUSTRIAL					33500 2		31950 2	30000 1	30000 1
MECHANICAL					32175 4		33750 2		29496 2
ENGINEERING TECHNOLOGY					32629 7		29000 1	32280 17	
AGRIBUSINESS						24778 22 35000/21000			32000 1
ANIMAL SCIENCES						14500 2			28000 1
PLANT SCIENCES						18000 1			
OTHER AGRICULTURAL SCIENC			11000 1			23450 4			
COMPUTER SCIENCE					29592 1			35400 1	

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BIOLOGICAL									32347 3
CHEMISTRY							21000 1	40800 1	24000 1

AVERAGE SALARY OFFERS   MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92   90th: 22080 / 10th: 18330   PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27969 7	28860 2		29100 2					30575 4
BUSINESS ADMIN (INCL MGMT	30800 4		25100 2						29000 3
ECONOM & FINANCE (BANKING	29550 2	26440 6		40000 1					28963 12
HUMAN RSRCS (incl LABOR R									29000 2
MANAGEMENT INFO SYSTEMS	33469 4	24348 2							32100 3
MARKETING/MARK MGMT (RESR	26727 4	35205 4	26250 4					24500 2	25500 2
COMMUNICATIONS	23440 2		25000 1						
VISUAL & PERFORMING ARTS								19920 1	
HUMANITIES - OTHER	22000 1								
HISTORY			25250 2						
POLITICAL SCIENCE/GOVT	30900 1								
CHEMICAL		32004 1							40800 1
CIVIL		36000 1							40000 1
COMPUTER	33560 3	32868 3							
ELECTRICAL/ELECTRONIC	34191 7	35091 36 55000/32700							37250 2
INDUSTRIAL	32833 3	33785 12							
MECHANICAL	29000 1	35115 6	38400 1		30000 1				39120 5
METALLURGICAL					34800 1				
ENGINEERING TECHNOLOGY	33160 3	32300 9	27500 3					23500 1	
AGRIBUSINESS			29333 3						
NATURAL RESOURCES								24000 1	
OTHER AGRICULTURAL SCIENC			26625 4						
COMPUTER SCIENCE	33890 11	37000 6							34200 1

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CHEMISTRY								24000 1	41400 1
PHYSICS		32400 1							

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						29475 4	22750 4
BUSINESS ADMIN (INCL MGMT	25000 1		27222 2				25142 7
ECONOM & FINANCE (BANKING	18000 1					20000 1	27567 6
MANAGEMENT INFO SYSTEMS						32910 2	24200 3
MARKETING/MARK MGMT (RESR	27000 1		28000 1			28057 7	29102 4
ADVERTISING							20598 2
LETTERS (incl English, Li			27000 1		25500 1		
VISUAL & PERFORMING ARTS							31800 1
HISTORY						24500 2	
POLITICAL SCIENCE/GOVT					26500 1	26508 1	
PSYCHOLOGY					22000 1	28000 1	
AEROSPACE & AERONAUTICAL						33600 1	
CIVIL						33000 1	
COMPUTER			34216 1			33600 1	32004 1
ELECTRICAL/ELECTRONIC						32400 1	32800 3
INDUSTRIAL	32500 1						34800 1
MECHANICAL			32216 2		35360 1	34720 3	33750 2
ENGINEERING TECHNOLOGY						33000 1	30850 5
AGRIBUSINESS							23550 2
COMPUTER SCIENCE			38400 1			33000 1	
ARCHITECTURAL & ENVIRONME							22500 2
BIOLOGICAL			24000 1				

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27263 149 38500/23000	26000 4		23614 18	32400 4	22236 11	25282 5	29370 17	24500 2
BACHELOR - TECHNICAL	27500 1		26874 23 36000/20800	20000 1		34371 7	35177 24 44000/32292	30777 25 42000/27040	33609 43 43200/30000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24646 18	27667 6	26851 3	24133 30 50000/17000	25000 1	25031 75 60000/22000	22221 6		19200 1
BACHELOR - TECHNICAL	22500 1	26133 3		30714 7		26742 11			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	27667 3	23667 6	20218 8	32826 7	24673 41 37800/22890	24763 10	25917 13	27816 2	26333 3
BACHELOR - TECHNICAL	15680 1	30251 8	33031 17	35176 30 60000/30000	29632 6	29496 8	32135 18	33600 3	25477 6

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	22800 1		18300 4	17323 3	27500 5	24000 2	23086 7	28500 4	31125 4
BACHELOR - TECHNICAL			11000 1		33346 33 57000/30000	24031 30 35000/18000	30693 7	33231 24 40800/30160	30921 12

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28746 25 45000/20808	28991 14	25633 9	32733 3				22973 3	29314 26 34600/26000
BACHELOR - TECHNICAL	33564 28 39000/30000	34548 75 55000/31200	28673 11		32400 2			23833 3	38773 11

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	23333 3		27361 4		24667 3	27979 18	
BACHELOR - TECHNICAL	32500 1		32210 5		35360 1	33640 9	

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	36000 1								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						27551 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27045 143 38500/23000	26183 31 33612/22800							28920 1
BUSINESS ADMIN (INCL MGMT	27563 23 32000/27000	27000 1		25000 1				40000 1	31167 6
ECONOM & FINANCE (BANKING	26972 12	25632 5	28000 1	27700 2	32500 2			26036 4	28684 16
MARKETING/MARK MGMT (RESR	20808 1			24000 1				22000 1	26437 6
COMMUNICATIONS	22000 2								
JOURNALISM			24000 1						
LETTERS (incl English, Li			17000 2						
MINING (INCL GEOLOGICAL)								28991 1	
ENGINEERING TECHNOLOGY									30000 1
AGRIBUSINESS	24125 4	26000 1							
ANIMAL SCIENCES		15000 1							

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		17000 1	26386 1						
ECONOM & FINANCE (BANKING	18000 1	30000 3	24000 2					27000 1	
HUMAN RSRCS (incl LABOR R			25000 1						
MANAGEMENT INFO SYSTEMS			26076 1				33000 1		
MARKETING/MARK MGMT (RESR							25000 1		
ADVERTISING								27600 1	
COMMUNICATIONS			18000 1					21000 2	
JOURNALISM								27000 1	
LETTERS (incl English, Li									27000 1
HUMANITIES - OTHER			24000 1						
POLITICAL SCIENCE/GOVT									30900 1
INDUSTRIAL						33600 1	34200 1		
ENGINEERING TECHNOLOGY		31500 1	31500 1				22500 3		34000 1
ANIMAL SCIENCES								14000 1	
PLANT SCIENCES							18000 1		
OTHER AGRICULTURAL SCIENC							26800 2		
ARCHITECTURAL & ENVIRONME				21000 1					
CHEMISTRY							21000 1		

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING					15600 1	34600 1	30000 1		25033 3
BUSINESS ADMIN (INCL MGMT		25397 3	26750 4		23775 4	25000 1	25510 18		
ECONOM & FINANCE (BANKING		33500 2	25500 1				23720 5		25000 4
MANAGEMENT INFO SYSTEMS	27600 1						22500 2		
MARKETING/MARK MGMT (RESR	27000 1	33500 5	40200 1		24164 3		26470 34 60000/21600		24000 1
ADVERTISING	26000 2						18699 4		
COMMUNICATIONS		25000 1	30000 1				22983 7		
JOURNALISM							16500 2		
LETTERS (incl English, Li	25000 1			16800 1					
VISUAL & PERFORMING ARTS						30000 1	19920 1		
HUMANITIES - OTHER							23500 2		
HISTORY							24167 3		
POLITICAL SCIENCE/GOVT							24254 2		
ELECTRICAL/ELECTRONIC							33500 1		
INDUSTRIAL						41600 1	32667 3		
ENGINEERING TECHNOLOGY		36250 1					27790 4		
AGRIBUSINESS		25333 3	26000 1		25000 1	24000 1	24818 7		15680 1
HEALTH SCIENCES							32400 1		
BIOLOGICAL							30860 4		
PHYSICS							32400 1		

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING		26000 1							
BUSINESS ADMIN (INCL MGMT						24000 1			
ECONOM & FINANCE (BANKING	23500 1								
AEROSPACE & AERONAUTICAL									30160 1
ARCHITECTURAL							27000 1		
CIVIL							33283 20 36000/31800	34667 3	
ELECTRICAL/ELECTRONIC			27000 1			36000 1	42400 4		35025 4
INDUSTRIAL							35700 2		33019 10
MECHANICAL						33000 1	33000 1	31100 2	37100 2
METALLURGICAL							34800 1		
ENGINEERING TECHNOLOGY							29929 7		32617 6
AGRIBUSINESS									31000 2
OTHER AGRICULTURAL SCIENC									25000 1
ARCHITECTURAL & ENVIRONME					31292 4				

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING	36500 1				25000 1				
BUSINESS ADMIN (INCL MGMT	37800 1					38400 1			
ECONOM & FINANCE (BANKING				35000 1	27600 1				
VISUAL & PERFORMING ARTS									33900 2
AEROSPACE & AERONAUTICAL		33450 1			35500 1	32621 3		30425 4	34531 8
AGRICULTURAL									32400 1
ARCHITECTURAL								41600 1	29250 2
CHEMICAL							36072 3	40800 1	36017 6
CIVIL								32507 14	30932 13
COMPUTER			34400 5		33908 2				33446 8
ELECTRICAL/ELECTRONIC	34633 3	42757 3	38500 1	38286 7	35000 1	31000 1		34167 6	34338 40 37920/32400
INDUSTRIAL	34500 1				32400 1			33500 2	32903 9
MECHANICAL	34800 1	33925 4		32000 2		32700 1		36323 7	33351 26 40800/29040
ENGINEERING TECHNOLOGY		33860 2		35860 3	35000 1	33000 1	35000 1	33217 18	31796 17
COMPUTER SCIENCE	30433 3		36317 12		30000 1	34008 1			33899 8
ARCHITECTURAL & ENVIRONME					27300 1				
CHEMISTRY			41400 1			24000 1		40800 1	
MATHEMATICS	34200 1		33646 2						
PHYSICS									28000 1

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BUSINESS ADMIN (INCL MGMT					15984 2				
ECONOM & FINANCE (BANKING									32400 1
PHYSICAL EDUCATION									22000 1
SOCIAL SCIENCES-OTHER	20000 1								20470 1
ELECTRICAL/ELECTRONIC					44000 1				
MECHANICAL			35000 1						
ANIMAL SCIENCES									15360 1
OTHER AGRICULTURAL SCIENC						30000 1			
HEALTH SCIENCES	22800 1								
ARCHITECTURAL & ENVIRONME				27200 1					
BIOLOGICAL			10000 1						

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					33600 1		25000 1		
BUSINESS ADMIN (INCL MGMT					34000 1	32179 3	34171 7		
ECONOM & FINANCE (BANKING	22750 1					31000 1	18000 1		
MANAGEMENT INFO SYSTEMS					30436 6	34000 5	37860 3		
MARKETING/MARK MGMT (RESR		12000 1			27000 1				
CRIMINAL JUSTICE	21600 1								
HISTORY	19200 1								
POLITICAL SCIENCE/GOVT		22000 1							
SOCIOLOGY		19200 1							
SOCIAL SCIENCES-OTHER				20000 2					
COMPUTER					37902 3				
ELECTRICAL/ELECTRONIC					34020 2		31000 1		
INDUSTRIAL						33000 2			
ENGINEERING TECHNOLOGY							30500 2		
AGRIBUSINESS					33000 1				25667 9
PLANT SCIENCES			36500 1						
NATURAL RESOURCES									24760 4
OTHER AGRICULTURAL SCIENC				11000 1					25040 5
COMPUTER SCIENCE					35325 12	32264 3	35900 6		
MATHEMATICS					35270 2		36000 1		

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				23226 5					
BUSINESS ADMIN (INCL MGMT		24500 2	45000 1	23650 24 29400/21000		24000 1			
ECONOM & FINANCE (BANKING		30000 2	28000 1	23348 14					
HUMAN RSRCS (incl LABOR R			28250 4				14000 1		25000 2
MANAGEMENT INFO SYSTEMS		32500 2		27600 2					
MARKETING/MARK MGMT (RESR				23741 22 26500/22000					
COMMUNICATIONS									26813 1
JOURNALISM				22000 3					
ELEMENTARY EDUCATION									21312 7
PHYSICAL EDUCATION				20750 2					26107 5
SPECIAL EDUCATION									23226 4
MERCHANDISING MANAGEMENT				24000 1					
FOREIGN LANGUAGES				26000 1					
LETTERS (incl English, Li				23200 5					24270 4
VISUAL & PERFORMING ARTS									14653 2
HUMANITIES - OTHER				27000 1					24157 4
HISTORY				24000 2					25000 1
POLITICAL SCIENCE/GOVT				23875 4		21600 1			
PSYCHOLOGY				25000 2					
SOCIAL SCIENCES-OTHER				21500 2					27635 10
ARCHITECTURAL	23000 2								
CHEMICAL		31000 1							
CIVIL		35000 1						31200 1	

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
COMPUTER		31000 2							
ELECTRICAL/ELECTRONIC		31000 1							
INDUSTRIAL				31500 1					
MECHANICAL		31000 1						30000 1	
ENGINEERING TECHNOLOGY	23600 3	33333 3		28875 4					
AGRIBUSINESS		28000 1		23714 7					
ANIMAL SCIENCES								28000 1	
NATURAL RESOURCES		28080 1							
OTHER AGRICULTURAL SCIENC				29434 2				25000 1	
COMPUTER PROGRAMMING				21000 1					
HEALTH SCIENCES									26813 1
ARCHITECTURAL & ENVIRONME	24338 8	25000 1							
BIOLOGICAL		23800 1						26250 2	
CHEMISTRY								24000 1	
MATHEMATICS		29500 4			24500 1				28620 4
PHYSICS								22800 1	

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92 90th: 22060 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27016 181 38500/23000	26130 37 33612/21023	21500 4	26100 4	32500 2			27691 6	28741 29 50000/24460
BACHELOR - TECHNICAL	24125 4	20500 2						28991 1	30000 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	18000 1	26750 4	23923 7				29000 2	24720 5	28950 2
BACHELOR - TECHNICAL		31500 1	31500 1	21000 1		33600 1	24288 8	14000 1	34000 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	26320 5	30517 11	28957 7	16800 1	22899 8	29867 3	24807 81 60000/20000		24888 8
BACHELOR - TECHNICAL		28063 4	26000 1		25000 1	32800 2	28792 21 35000/24000		15680 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	23500 1	26000 1				24000 1			
BACHELOR - TECHNICAL			27000 1		31292 4	34500 2	33638 36 55000/31800	33240 5	32975 26 43200/30000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	37150 2			35000 1	26300 2	38400 1			
BACHELOR - TECHNICAL	33189 9	36514 10	35952 21 41400/32292	36632 12	32877 8	31572 8	35804 4	33781 54 41600/30000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	20000 1				15984 2				
BACHELOR - TECHNICAL	22800 1		22500 2	27200 1	44000 1	30000 1			

AVERAGE SALARY OFFERS MARCH 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 3/9/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21183 3	17733 3		20000 2	30802 9	33060 9	32982 12		
BACHELOR - TECHNICAL		—	36500 1	11000 1	35459 20 42000/33000	32558 5	34340 10		25291 18

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29000 6	31000 6	23612 90 30000/20000		22800 2	14000 1		24345 40 36900/22000
BACHELOR - TECHNICAL	23962 13	30169 17		26191 15	24500 1			26688 8	28258 5

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 3 April 1992

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Irvine - Graduate School of Management
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Mills College
University of Nevada - Reno
Oregon State University
University of Oregon
University of the Pacific
Point Loma Nazarene College
Portland State University
University of Redlands
San Diego State University
University of San Francisco
San Francisco State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (March 9, 1992, through April 6, 1992) and cumulatively (September 1, 1991, and April 6, 1992).

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WCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	70	257	$24425	$26842	$27996	$24000	$22000	261	1618	$26189	$27230	$29400	$27500	$22500
BUSINESS ADMIN (INCL MGMT	8	87	23046	24912	*	*	*	116	483	26644	24467	34000	26393	20400
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	6	126	23234	27877	*	*	*	91	443	26395	26254	32400	27000	21000
HOTEL/RESTAURANT MGMT.	+	39	+	21261				+	60	+	20747			
HUMAN RSRCS (incl LABOR R	+	2	+	23400				8	27	25250	23977	*	*	*
MANAGEMENT INFO SYSTEMS	+	18	+	29662				23	128	31221	28627	34800	31980	25200
MARKETING/MARK MGMT (RESR	6	43	24884	25781	*	*	*	85	374	25791	24033	28800	25000	21000
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				7	27	22057	20736	*	*	*
COMMUNICATIONS	+	4	+	24400				15	117	23113	21503	*	*	*
JOURNALISM	2	12	20850	18967	*	*	*	9	61	21300	18822	*	*	*
TELECOMMUN/BROADCASTING	+	+	+	+				+	12	+	20073			
EDUCATION														
ELEMENTARY EDUCATION	17	30	20840	21015	*	*	*	24	142	20978	20177	24000	21329	18500
PRE-ELEMENTARY EDUCATION	+	7	+	18387				+	10	+	18941			
PHYSICAL EDUCATION	+	1	+	11000				8	20	24255	22375	*	*	*
SPECIAL EDUCATION	9	11	23752	22861	*	*	*	13	25	23590	22435	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	19190				+	19	+	20155			
TEXTILES & CLOTHING	+	5	+	19328				+	17	+	23038			
MERCHANDISING MANAGEMENT	+	3	+	15667				1	17	24000	19853	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				1	24	26000	21894	*	*	*
LETTERS (incl English, Li	+	18	+	26060				14	71	22563	22022	*	*	*
VISUAL & PERFORMING ARTS	2	4	20000	17625	*	*	*	8	38	23378	21914	*	*	*
HUMANITIES - OTHER	1	10	24000	27610	*	*	*	9	37	24292	23395	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	5	+	27200				1	20	21600	21789	*	*	*
HISTORY	2	11	25100	23882	*	*	*	9	32	23878	22941	*	*	*
POLITICAL SCIENCE/GOVT	2	24	23802	25081	*	*	*	11	63	24192	23722	*	*	*
PSYCHOLOGY	+	17	+	22682				2	87	25000	20061	*	*	*
SOCIOLOGY	+	3	+	23467				1	27	19200	19198	*	*	*
SOCIAL SCIENCES-OTHER	1	7	27600	28743	*	*	*	17	78	25142	22140	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	10	31200	31589	*	*	*	19	50	32954	31899	*	*	*
AGRICULTURAL	+	2	+	34800				1	26	32400	32804	*	*	*
ARCHITECTURAL	+	1	+	28500				6	28	28850	29423	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	31000				+	7	+	29251			
CHEMICAL	+	132	+	39435				11	572	36011	39332	*	*	*
CIVIL	2	39	30600	30141	*	*	*	54	295	32487	30024	36000	32000	30000
COMPUTER	+	31	+	33824				20	102	34154	33432	38000	33600	31000
ELECTRICAL/ELECTRONIC	6	142	29889	34603	*	*	*	84	658	35033	34231	37920	34150	31000

continued

WCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	4	+	$30941				+	5	+	$31653			
INDUSTRIAL	+	70	+	32610				34	245	$33427	32991	$36564	$33198	$30000
MECHANICAL	1	166	$27996	35132	*	*	*	51	771	33627	34967	37800	33600	29430
METALLURGICAL	+	7	+	35571				1	29	34800	33482	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				1	16	28991	32586	*	*	*
NUCLEAR	+	3	+	32133				+	20	+	34436			
PETROLEUM	+	11	+	38216				+	37	+	40511			
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	+	13	+	30405				80	208	31389	30971	35400	32000	28000
INDUSTRIAL TECHNOLOGY	+	+	+	+				+	5	+	26640			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	2	+	27000				39	57	25203	24104	31000	25000	20000
ANIMAL SCIENCES	+	+	+	+				4	12	18090	18400	*	*	*
PLANT SCIENCES	+	+	+	+				2	6	27250	23250	*	*	*
NATURAL RESOURCES	+	3	+	19467				5	11	25424	22621	*	*	*
OTHER AGRICULTURAL SCIENC	+	3	+	19833				13	22	25282	22489	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	78	25680	30647	*	*	*	47	373	34555	30952	38500	35000	30000
COMPUTER PROGRAMMING	1	15	18000	33093	*	*	*	2	24	19500	30308	*	*	*
INFORMATION SCIENCES & SY	+	8	+	32975				+	39	+	30043			
SYSTEMS ANALYSIS	+	1	+	32000				+	9	+	29087			
HEALTH SCIENCES														
ALLIED HEALTH	+	15	+	31427				+	21	+	31067			
HEALTH SCIENCES	1	1	22000	22000	*	*	*	4	17	26003	22956	*	*	*
NURSING	+	10	+	31900				+	58	+	29494			
PHARMACY	+	+	+	+				+	34	+	40744			
SCIENCES														
ACTUARIAL	+	4	+	34271				+	9	+	30231			
ARCHITECTURAL & ENVIRONME	+	+	+	+				16	19	26273	26956	*	*	*
BIOLOGICAL	+	4	+	25875				8	26	26218	24641	*	*	*
CHEMISTRY	+	8	+	24493				5	45	30240	27925	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	27564				+	8	+	26846			
MATHEMATICS	+	9	+	31513				15	68	31001	27271	*	*	*
PHYSICS	+	1	+	31200				3	5	27733	29160	*	*	*
OTHER PHYSICAL & EARTH SC	+	2	+	25000				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	139	1544						1259	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	60	206	$24835	$26960	$27996	$24100	$23000	245	1356	$26434	$27513	$28800	$27500	$23000
ACCOUNTING (PRIVATE)	6	54	23865	26693	*	*	*	45	291	25578	25739	28800	27000	21000
COMMERCIAL BANKING (CNSMR	1	10	27996	21090	*	*	*	5	40	22799	19634	*	*	*
COMMERCIAL BANKING (LENDG	+	13	+	26500				4	47	26100	24372	*	*	*
INVESTMT BANKING (CORP FN	+	11	+	33682				2	24	32500	30690	*	*	*
INVESTMT BANKNG (M & A)	+	2	+	31250				+	2	+	31250			
INVESTMT BANKG (REAL EST)	+	+	+	+				+	3	+	32667			
INVESTMT BANKG (SALES & T	+	2	+	20500				7	14	27876	24938	*	*	*
FINANCIAL/TREASURY ANALYS	2	57	27702	29564	*	*	*	32	161	28715	28128	33000	28310	24460
PORTFOLIO MGMT/BROKERAGE	1	7	28800	23739	*	*	*	2	27	23400	23158	*	*	*
UNDERWRITING	+	7	+	23443				5	40	27700	23733	*	*	*
INSURANCE - CLAIMS	+	4	+	24545				8	41	24870	23447	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	4	+	15125				1	15	21000	18540	*	*	*
MEDIA PLANNING	+	2	+	29500				+	9	+	21144			
REPORTING	+	2	+	13500				1	15	33600	16640	*	*	*
PRODUCTION	+	1	+	38000				10	22	25230	23968	*	*	*
PUBLIC RELATIONS	+	+	+	+				6	29	22933	20735	*	*	*
WRITING / EDITING	+	7	+	29112				3	25	30633	23143	*	*	*
MARKETING														
ADVERTISING	1	3	18000	19833	*	*	*	6	20	24933	21608	*	*	*
BRAND/PRODUCT MANAGEMENT	+	5	+	22920				15	53	29863	24937	*	*	*
BUYER/MERCHANDISING	+	9	+	23500				8	65	28588	23910	*	*	*
DISTRIBUTION	+	3	+	23403				1	21	16800	24660	*	*	*
MARKET RESEARCH	2	7	27502	26229	*	*	*	11	32	23927	23935	*	*	*
PURCHASING	+	+	+	+				5	9	31040	29356	*	*	*
SALES	8	51	22088	24565	*	*	*	110	430	25370	24539	32400	25000	19200
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	1	+	25000				+	28	+	22114			
FINANC,TAXA, MONETARY POL	2	3	23000	23333	*	*	*	11	30	23707	24763	*	*	*
ECONOMIC PROGRAMS	+	1	+	20000				1	3	23500	25500	*	*	*
LAW ENFORCEMENT	+	6	+	28633				1	18	26000	23051	*	*	*
MILITARY	+	17	+	21182				1	43	27000	22911	*	*	*
NATIONAL SECURITY	+	+	+	+				+	1	+	28000			
URBAN / REGIONAL PLANNING	+	1	+	40000				4	8	31292	27459	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				3	3	31000	31000	*	*	*
DESIGN / CONSTRUCT	3	45	31665	33452	*	*	*	39	356	33486	32223	38400	32700	31000
ENVIRONMENTAL/SANITATION	+	14	+	32327				5	77	33240	31481	*	*	*
MANUFACTURING/INDUSTRIAL	+	86	+	36027				26	468	32975	34983	36000	33198	30000
SYSTEMS / PROGRAMMING	+	21	+	32936				11	79	33909	32609	*	*	*
POWER SYSTEMS	+	11	+	33946				10	94	36514	34505	*	*	*
SOFTWARE DESIGN & DEVELOP	+	25	+	33943				21	107	35952	33767	38500	36000	32292
HARDWARE DESIGN & DEVELOP	+	9	+	33997				13	63	36506	33484	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	+	23	+	$34446				10	112	$31562	$35177	*	*	*
TESTING	+	7	+	33840				9	59	32330	31693	*	*	*
PROCESS ENGINEERING	1	96	$31200	39487	*	*	*	5	411	34883	39096	*	*	*
PROJECT ENGINEERING	1	52	24000	35370	*	*	*	55	464	33603	34989	$38400	$33000	$30000
OTHER ENGINEERING	5	211	29907	34029	*	*	*	146	714	33197	33683	36564	33690	29040
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	21000				2	12	21400	22675	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	+	+	+				2	5	22500	24684	*	*	*
NURSES / PERSONAL CARE	+	11	+	31273				1	63	27200	29142	*	*	*
OCCUPATIONAL THERAPY	+	9	+	29588				3	18	25323	29348	*	*	*
PHARMACIST	+	+	+	+				1	32	30000	40916	*	*	*
PHYSICAL THERAPY	+	4	+	35750				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	2	9	20000	18764	*	*	*	6	35	21705	19800	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	5	+	17500				3	19	21183	18947	*	*	*
COUNSELING	+	2	+	20800				3	29	17733	16782	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	15000				1	15	36500	21420	*	*	*
SOCIAL WORK	+	3	+	17367				3	31	17000	17092	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	+	38	+	30126				29	234	34014	29695	37500	34200	31200
INFORMATION SYSTEMS	1	16	18000	29400	*	*	*	15	117	31889	29272	*	*	*
SYSTEMS ANALYSIS & DESIGN	+	40	+	32839				22	156	33599	31537	38400	33800	30000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	6	+	33264				+	18	+	29387			
AGRICULTURE/NAT'L RESOURC	+	7	+	20414				18	52	25291	21944	*	*	*
ARCHITECTURE	+	+	+	+				13	13	23962	23962	*	*	*
CONSULTING	+	96	+	30459				23	259	29864	30030	34000	30000	27000
HUMAN RESRCS /INDUS RELS	1	10	18000	30260	*	*	*	7	35	29143	26109	*	*	*
MANAGEMENT TRAINEE	9	109	22612	23739	*	*	*	114	580	23873	22890	27100	24000	20000
MATH/STATISTICIANS	+	2	+	31060				1	16	24500	24258	*	*	*
PARALEGAL	+	10	+	21755				2	16	22800	20672	*	*	*
RESEARCHERS NON-TECHNICAL	+	5	+	31516				1	10	14000	24383	*	*	*
RESEARCHERS - TECHNICAL	+	7	+	26071				8	22	26688	27370	*	*	*
TEACHING	33	57	22030	21694	$26000	$21414	$18500	78	321	23616	21474	26813	23565	19200
TOTALS	139	1544						1259	8043					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. 3 APRIL 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	11	$30897	$30588	*	*	*	11	106	$30679	$30929	*	*	*
MBA--NON-TECH	2	12	29000	35946	*	*	*	4	101	30388	33061	*	*	*
MBA--TECH	+	2	+	52500				+	25	+	38381			
MS-BUSINESS	+	2	+	55000				+	5	+	42836			
ECONOMICS & FINANCE (BANK	1	6	40000	49167	*	*	*	2	30	36800	38205	*	*	*
HUMAN RESOURCES (INCL LAB	+	+	+	+				+	6	+	31577			
MANAGEMENT INFORMATION SY	+	1	+	27600				+	4	+	29345			
MARKETING/MKTNG MGT (RESE	1	1	39000	39000	*	*	*	1	5	39000	37660	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	1	+	29500				+	3	+	22279			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				3	8	46517	28394	*	*	*
ELEMENTARY EDUCATION	+	+	+	+				+	14	+	26497			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	5	5	25726	25726	*	*	*	5	8	25726	23535	*	*	*
HUMANITIES														
HUMANITIES - OTHER	1	3	30000	32000	*	*	*	1	10	30000	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				2	7	25367	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	+	+	+				+	6	+	24068			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	37167				+	13	+	38268			
AGRICULTURAL	+	+	+	+				+	2	+	36400			
BIOENGINEERING & BIOMEDIC	+	1	+	42000				+	5	+	34920			
CHEMICAL	+	13	+	39304				+	29	+	40305			
CIVIL	+	17	+	35084				1	57	31812	35465	*	*	*
COMPUTER	+	6	+	42667				+	17	+	40494			
ELECTRICAL/ELECTRONIC	1	32	40200	42101	*	*	*	10	114	38616	40385	*	*	*
INDUSTRIAL	+	7	+	39514				1	22	38004	38070	*	*	*
MECHANICAL	+	36	+	39790				4	100	32350	38917	*	*	*
METALLURGICAL	+	1	+	40800				+	3	+	38433			

continued

WCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	3	+	$37267				+	4	+	37175			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	1	1	$15300	15300	*	*	*	1	6	$15300	22545	*	*	*
HEALTH SCIENCES	+	+	+	+				+	11	+	25579			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	2	+	22300				+	4	+	23650			
CHEMISTRY	+	4	+	33900				2	8	29970	33525	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	2	33	30100	41508	*	*	*	11	96	38218	39827	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	6	+	36700				+	17	+	37059			
MATHEMATICS (INCL ACTUARI	+	+	+	+				+	4	+	32575			
PHYSICS	+	1	+	36500				1	3	35004	30168	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	24	210						60	861					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/92 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	4	20	$35500	$47975	*	*	*	4	59	$35500	$40690	*	*	*
MBA--TECH	+	8	+	52275				+	27	+	44999			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	2	24	36500	53138	*	*	*	2	87	36500	48810	*	*	*
MBA--TECH	2	29	43000	55566	*	*	*	2	57	43000	56670	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	20	+	55601				+	76	+	50656			
MBA--TECH	+	20	+	54960				+	56	+	54438			
TOTALS	8	121						8	362					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Report No. 3 APRIL 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 3/9/92 THROUGH 4/6/92							CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	2	+	$52902				+	2	+	52902			
ECONOMICS	+	1	+	46000				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	1	+	56500			
CHEMICAL	+	3	+	57267				+	17	+	54661			
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	+	+	+				1	4	$60000	60600	*	*	*
ELECTRICAL/ELECTRONIC	+	6	+	57250				+	22	+	56457			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	2	+	54000				+	14	+	52740			
METALLURGICAL	+	5	+	50700				+	15	+	50749			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	1	+	52000				+	1	+	52000			
CHEMISTRY	+	8	+	51833				1	39	39000	50861	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	1	+	48000				+	7	+	51934			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	35500				+	3	+	40867			
POLYMER	+	1	+	50400				+	1	+	50400			
TOTALS	+	32						2	140					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26422 179 38500/23000			24566 6		23000 1	28008 1		
BUSINESS ADMIN (INCL MGMT	28119 21 33000/27000			26000 2	40000 1	26000 2	38400 1	34000 6	24500 2
ECONOM & FINANCE (BANKING	26860 5			25265 7	27500 4		28000 1	28500 4	
HUMAN RSRCS (incl LABOR R							14000 1		
MANAGEMENT INFO SYSTEMS								32500 2	
MARKETING/MARK MGMT (RESR		27000 1		24000 1		22000 3	18000 1	25165 3	
ADVERTISING		26000 2				27600 1			
COMMUNICATIONS						22000 3			
JOURNALISM		18000 1		24000 1		10000 1			
LETTERS (incl English, Li		25000 1		16933 3					
HISTORY								19200 1	
POLITICAL SCIENCE/GOVT						22000 1		21600 1	
AEROSPACE & AERONAUTICAL				31200 1				36000 1	
AGRICULTURAL									32400 1
ARCHITECTURAL			24333 3						26500 1
CHEMICAL								31000 1	37200 1
CIVIL			36000 1					31250 4	33199 20 39500/30000
COMPUTER						35750 2	35000 2	31000 2	
ELECTRICAL/ELECTRONIC			34000 1			33000 1	39700 2	30667 3	34620 5
INDUSTRIAL			34000 1					33000 2	34950 4
MECHANICAL			33600 1					31000 1	33279 5
ENGINEERING TECHNOLOGY			26475 8			33000 1		37000 1	31850 6
AGRIBUSINESS	27500 1			20000 1			33000 1	28000 1	

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
NATURAL RESOURCES								25707 3	
COMPUTER SCIENCE						34367 3	34934 15		34367 3
COMPUTER PROGRAMMING							18000 1		
ARCHITECTURAL & ENVIRONME			24463 8					42000 1	
BIOLOGICAL								23800 1	
MATHEMATICS							34458 4	28500 5	

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25732 6	27300 2		20300 2	25000 1	25999 6	23832 4		
BUSINESS ADMIN (INCL MGMT	23085 4	30000 2	20000 1	25499 10		24451 24 32000/21000			
ECONOM & FINANCE (BANKING	24843 7	26400 1	33000 1	26772 7		23622 13			
HUMAN RSRCS (incl LABOR R				25000 1					
MANAGEMENT INFO SYSTEMS				27100 2					
MARKETING/MARK MGMT (RESR	25900 2		27552 1	22600 3		25596 28 60000/22000	12000 1		
ADVERTISING						14400 1			19200 1
COMMUNICATIONS				19500 4		30000 1			
JOURNALISM						22540 5			
PHYSICAL EDUCATION						24000 1			
MERCHANDISING MANAGEMENT						24000 1			
FOREIGN LANGUAGES						26000 1			
LETTERS (incl English, Li						24750 2			
HUMANITIES - OTHER		25000 1		25500 2		24000 1			
HISTORY						23100 2			
POLITICAL SCIENCE/GOVT						23201 3	26000 1		
SOCIAL SCIENCES-OTHER						23000 1			
COMPUTER				31200 1					
INDUSTRIAL				27000 1		33000 1			
MINING (INCL GEOLOGICAL)						28991 1			
ENGINEERING TECHNOLOGY		26400 1		32000 4					
AGRIBUSINESS	22500 1	27000 1				24250 4			
OTHER AGRICULTURAL SCIENC		25000 1				30368 1			

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
COMPUTER SCIENCE				28800 1					
COMPUTER PROGRAMMING						21000 1			
HEALTH SCIENCES						32400 1			
ARCHITECTURAL & ENVIRONME						25000 1			
BIOLOGICAL						26400 1			

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			14400 1	27000 1		21304 6	26274 12	28632 1	18000 1
BUSINESS ADMIN (INCL MGMT	29000 1	24335 3	18500 2	33900 2	26153 3	28556 1			18000 1
ECONOM & FINANCE (BANKING		21000 2	22000 1			27083 3	23772 2		
HUMAN RSRCS (incl LABOR R				27500 2	25000 2				
MANAGEMENT INFO SYSTEMS	30000 1			39990 2					38000 1
MARKETING/MARK MGMT (RESR	24000 1	27000 1	22447 3			27996 1			21000 1
COMMUNICATIONS					26813 1		24000 1		
JOURNALISM								27000 1	
ELEMENTARY EDUCATION					20978 24 24058/18500				
PHYSICAL EDUCATION					26107 5	22000 1			
SPECIAL EDUCATION					23389 12				26000 1
LETTERS (incl English, Li					24270 4				20000 1
VISUAL & PERFORMING ARTS					17326 4		36000 1		
HUMANITIES - OTHER					24157 4				
CRIMINAL JUSTICE							21600 1		
HISTORY					25000 2				
POLITICAL SCIENCE/GOVT			21000 1				22000 1		
SOCIAL SCIENCES-OTHER					27631 11		22235 2		
AEROSPACE & AERONAUTICAL			36000 1						
ARCHITECTURAL							36800 2		
CHEMICAL				37200 1			39600 1		31500 1
CIVIL		31200 1	32546 7	34200 3		26000 3	31386 10		
COMPUTER		40505 1		37590 2			33600 1		

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ELECTRICAL/ELECTRONIC		32000 2	32400 1	38525 7		30147 3		45000 1	
INDUSTRIAL				41600 1				33000 1	
MECHANICAL		30000 1	32400 2	32745 7		32715 2	29200 1		35000 1
ENGINEERING TECHNOLOGY			34750 4	32470 6		29430 1			31000 1
AGRIBUSINESS	15680 1								
ANIMAL SCIENCES									15360 1
PLANT SCIENCES					36500 1				
NATURAL RESOURCES		26000 1							
OTHER AGRICULTURAL SCIENC							32000 1		30000 1
COMPUTER SCIENCE		33000 1		41000 1	25680 1				
HEALTH SCIENCES		22000 1			26813 1			22800 1	
ARCHITECTURAL & ENVIRONME			27300 1				28456 3		
BIOLOGICAL		28500 1							10000 1
MATHEMATICS			34200 1	36000 1	28620 4				
PHYSICS		22800 1		28000 1					

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	22800 1				27500 3	21000 1		30000 1	
BUSINESS ADMIN (INCL MGMT				15984 2			24000 1	27000 2	32500 2
ECONOM & FINANCE (BANKING					27500 2	27000 1			27500 1
MANAGEMENT INFO SYSTEMS							33600 1		
MARKETING/MARK MGMT (RESR							21833 3		
COMMUNICATIONS			18000 1						32000 1
PHYSICAL EDUCATION							17500 1		
LETTERS (incl English, Li							21000 1		
VISUAL & PERFORMING ARTS								30000 1	
SOCIOLOGY			19200 1						
SOCIAL SCIENCES-OTHER			18000 2	20000 1					
AEROSPACE & AERONAUTICAL					32562 14		33450 1		
CHEMICAL						35000 1		40800 1	35508 2
CIVIL								33400 2	
ELECTRICAL/ELECTRONIC					38172 5			34992 1	30000 1
INDUSTRIAL					33500 2		31950 2	30000 1	30000 1
MECHANICAL					32175 4		33750 2		29496 2
ENGINEERING TECHNOLOGY					32629 7		29000 1	32280 17	
AGRIBUSINESS						24778 22 35000/21000			32000 1
ANIMAL SCIENCES						14500 2			28000 1
PLANT SCIENCES						18000 1			
OTHER AGRICULTURAL SCIENC			11000 1			23450 4			
COMPUTER SCIENCE					29592 1			35400 1	

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BIOLOGICAL									32347 3
CHEMISTRY							21000 1	40800 1	24000 1

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27969 7	28860 2		29100 2					30575 4
BUSINESS ADMIN (INCL MGMT	30800 4		25100 2						29000 3
ECONOM & FINANCE (BANKING	29550 2	26440 6		40000 1					28963 12
HUMAN RSRCS (incl LABOR R									29000 2
MANAGEMENT INFO SYSTEMS	33469 4	24348 2							32100 3
MARKETING/MARK MGMT (RESR	26727 4	35205 4	26250 4					24500 2	26500 3
COMMUNICATIONS	23440 2		25000 1						
VISUAL & PERFORMING ARTS								19920 1	
HUMANITIES - OTHER	22000 1								
HISTORY			25250 2						
POLITICAL SCIENCE/GOVT	30900 1								
CHEMICAL		32004 1							40800 1
CIVIL		36000 1							40000 1
COMPUTER	33560 3	32868 3							
ELECTRICAL/ELECTRONIC	34793 8	35091 36 55000/32700							37250 2
INDUSTRIAL	32833 3	33785 12							
MECHANICAL	29000 1	35115 6	38400 1		30000 1				39120 5
METALLURGICAL					34800 1				
ENGINEERING TECHNOLOGY	33160 3	32300 9	27500 3					23500 1	
AGRIBUSINESS			29333 3						
NATURAL RESOURCES								24000 1	
OTHER AGRICULTURAL SCIENC			26625 4						
COMPUTER SCIENCE	33890 11	37000 6							34200 1

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CHEMISTRY								24000 1	41400 1
PHYSICS		32400 1							

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING											29475	4	23682	6
BUSINESS ADMIN (INCL MGMT	25000	1			27222	2							25499	8
ECONOM & FINANCE (BANKING	18000	1									20000	1	27567	6
MANAGEMENT INFO SYSTEMS											32910	2	24200	3
MARKETING/MARK MGMT (RESR	25500	2			28000	1					28057	7	29102	4
ADVERTISING													20598	2
LETTERS (incl English, Li					27000	1			25500	1				
VISUAL & PERFORMING ARTS													31800	1
HISTORY											24500	2		
POLITICAL SCIENCE/GOVT									26500	1	26508	1		
PSYCHOLOGY									22000	1	28000	1		
AEROSPACE & AERONAUTICAL											33600	1		
CIVIL											33000	1		
COMPUTER					34216	1					33600	1	32004	1
ELECTRICAL/ELECTRONIC											32400	1	31350	4
INDUSTRIAL	32500	1											34800	1
MECHANICAL					32216	2			35360	1	34720	3	33750	2
ENGINEERING TECHNOLOGY											33000	1	30850	5
AGRIBUSINESS													23550	2
COMPUTER SCIENCE					38400	1					33000	1		
ARCHITECTURAL & ENVIRONME													22500	2
BIOLOGICAL					24000	1								

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26607 205 38500/23000	24400 5		23753 20 30000/19800	30000 5	22217 12	25282 5	29370 17	24500 2
BACHELOR - TECHNICAL	27500 1		26874 23 36000/20800	25600 2		34371 7	34490 25 44000/32000	30516 26 42000/24500	33339 46 43200/28800

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24865 19	27667 6	26851 3	24484 31 50000/18000	25000 1	24556 90 60000/20800	22221 6		19200 1
BACHELOR - TECHNICAL	22500 1	26133 3		30714 7		26742 11			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	27667 3	23667 6	20218 8	32826 7	23429 72 37800/19200	23969 12	25545 20 36000/21600	27816 2	23500 6
BACHELOR - TECHNICAL	15680 1	29801 10	33031 17	35176 30 60000/30000	29067 7	29256 9	31959 19	33600 3	25477 6

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	22800 1		18300 4	17323 3	27500 5	24000 2	23086 7	28500 4	31125 4
BACHELOR - TECHNICAL			11000 1		33346 33 57000/30000	24031 30 35000/18000	30693 7	33231 24 40800/30160	30921 12

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28746 25 45000/20808	28991 14	25633 9	32733 3				22973 3	29284 27 34600/26000
BACHELOR - TECHNICAL	33751 29 39000/30000	34548 75 55000/31200	28673 11		32400 2			23833 3	38773 11

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	23500 4		27361 4		24667 3	27979 18	
BACHELOR - TECHNICAL	32500 1		32210 5		35360 1	33640 9	

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32000 1			26000 1					
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	36000 1								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						27551 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26389 202 38500/23000	25807 37 33612/21023							28920 1
BUSINESS ADMIN (INCL MGMT	27540 24 32000/27000	27000 1		25000 1				40000 1	31167 6
ECONOM & FINANCE (BANKING	26972 12	25632 5	27998 2	27700 2	32500 2			26036 4	28575 18
MARKETING/MARK MGMT (RESR	20808 1			24000 1				22000 1	26437 6
COMMUNICATIONS	22000 2								
JOURNALISM			24000 1						
LETTERS (incl English, Li			17000 2						
MINING (INCL GEOLOGICAL)								28991 1	
ENGINEERING TECHNOLOGY									30000 1
AGRIBUSINESS	24125 4	26000 1							
ANIMAL SCIENCES		15000 1							

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		17000 1	26386 1						
ECONOM & FINANCE (BANKING	18000 1	30000 3	24000 2					27000 1	
HUMAN RSRCS (incl LABOR R			25000 1						
MANAGEMENT INFO SYSTEMS			26076 1				33000 1		
MARKETING/MARK MGMT (RESR	28800 1						25000 1		
ADVERTISING								27600 1	
COMMUNICATIONS			18000 1					21000 2	
JOURNALISM								27000 1	
LETTERS (incl English, Li									27000 1
HUMANITIES - OTHER			24000 1						
POLITICAL SCIENCE/GOVT									30900 1
INDUSTRIAL						33600 1	34200 1		
ENGINEERING TECHNOLOGY		31500 1	31500 1				22500 3		34000 1
ANIMAL SCIENCES								14000 1	
PLANT SCIENCES							18000 1		
OTHER AGRICULTURAL SCIENC							26800 2		
ARCHITECTURAL & ENVIRONME				21000 1					
CHEMISTRY							21000 1		

AVERAGE SALARY OFFERS   APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92   90th: 22080 / 10th: 18330   PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING					15600 1	34600 1	22500 2		24220 5
BUSINESS ADMIN (INCL MGMT		25397 3	26750 4		24820 5	25000 1	25641 19		
ECONOM & FINANCE (BANKING		33500 2	25500 1				21515 7		25000 4
MANAGEMENT INFO SYSTEMS	27600 1						22500 2		
MARKETING/MARK MGMT (RESR	27000 1	33500 5	40200 1		24164 3		26392 37 60000/21600		24000 1
ADVERTISING	26000 2						18699 4		
COMMUNICATIONS		25000 1	30000 1				22983 7		
JOURNALISM	18000 1						16500 2		
LETTERS (incl English, Li	25000 1			16800 1					
VISUAL & PERFORMING ARTS						30000 1	19920 1		
HUMANITIES - OTHER							23500 2		
HISTORY							24425 4		
POLITICAL SCIENCE/GOVT					26004 1		24254 2		
ELECTRICAL/ELECTRONIC							33500 1		
INDUSTRIAL						41600 1	32667 3		
ENGINEERING TECHNOLOGY		36250 1					27790 4		
AGRIBUSINESS		25333 3	26000 1		25000 1	24000 1	24818 7		15680 1
HEALTH SCIENCES							32400 1		
BIOLOGICAL							30860 4		
PHYSICS							32400 1		

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING		26000 1							
BUSINESS ADMIN (INCL MGMT						24000 1			
ECONOM & FINANCE (BANKING	23500 1								
AEROSPACE & AERONAUTICAL									30160 1
ARCHITECTURAL							27000 1		
CIVIL							33283 20 36000/31800	34667 3	
ELECTRICAL/ELECTRONIC			27000 1			36000 1	39433 6		35025 4
INDUSTRIAL							35700 2		33019 10
MECHANICAL						33000 1	30498 2	31100 2	37100 2
METALLURGICAL							34800 1		
ENGINEERING TECHNOLOGY							29929 7		32617 6
AGRIBUSINESS									31000 2
OTHER AGRICULTURAL SCIENC									25000 1
ARCHITECTURAL & ENVIRONME					31292 4				

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING	36500 1				25000 1				
BUSINESS ADMIN (INCL MGMT	37800 1					38400 1			
ECONOM & FINANCE (BANKING				35000 1	27600 1				
VISUAL & PERFORMING ARTS									33900 2
AEROSPACE & AERONAUTICAL		33450 1			35500 1	32621 3	31200 1	30425 4	34531 8
AGRICULTURAL									32400 1
ARCHITECTURAL								41600 1	29250 2
CHEMICAL							36072 3	40800 1	36017 6
CIVIL								32507 14	30887 15
COMPUTER			34400 5		33908 2				33446 8
ELECTRICAL/ELECTRONIC	34633 3	42757 3	38500 1	38286 7	35000 1	31000 1		32714 7	33997 43 37920/32040
INDUSTRIAL	34500 1				32400 1			33500 2	32903 9
MECHANICAL	34800 1	33925 4		32000 2		32700 1		36323 7	33351 26 40800/29040
ENGINEERING TECHNOLOGY		33860 2		35860 3	35000 1	33000 1	35000 1	33217 18	31796 17
COMPUTER SCIENCE	30433 3		36317 12		30000 1	34008 1			33899 8
ARCHITECTURAL & ENVIRONME					27300 1				
CHEMISTRY			41400 1			24000 1		40800 1	
MATHEMATICS	34200 1		33646 2						
PHYSICS									28000 1

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

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CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING									18000 1
BUSINESS ADMIN (INCL MGMT					15984 2				
ECONOM & FINANCE (BANKING									32400 1
PHYSICAL EDUCATION									22000 1
SOCIAL SCIENCES-OTHER	20000 1								20470 1
ELECTRICAL/ELECTRONIC					44000 1				
MECHANICAL			35000 1						
ANIMAL SCIENCES									15360 1
OTHER AGRICULTURAL SCIENC						30000 1			
HEALTH SCIENCES	22800 1								22000 1
ARCHITECTURAL & ENVIRONME				27200 1					
BIOLOGICAL			10000 1						

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					33600 1		25000 1		
BUSINESS ADMIN (INCL MGMT					34000 1	32179 3	34171 7		
ECONOM & FINANCE (BANKING	22750 1					31000 1	18000 1		
MANAGEMENT INFO SYSTEMS					30436 6	34000 5	37860 3		
MARKETING/MARK MGMT (RESR		12000 1			27000 1				
CRIMINAL JUSTICE	21600 1								
HISTORY	19200 1								
POLITICAL SCIENCE/GOVT		22000 1							
SOCIOLOGY		19200 1							
SOCIAL SCIENCES-OTHER				20000 2					
COMPUTER					37902 3				
ELECTRICAL/ELECTRONIC					34020 2		31000 1		
INDUSTRIAL						33000 2			
ENGINEERING TECHNOLOGY							30500 2		
AGRIBUSINESS					33000 1				25667 9
PLANT SCIENCES			36500 1						
NATURAL RESOURCES									24760 4
OTHER AGRICULTURAL SCIENC				11000 1					25040 5
COMPUTER SCIENCE					35325 12	32264 3	35900 6		
COMPUTER PROGRAMMING						18000 1			
MATHEMATICS					35270 2		36000 1		

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				23438 6					
BUSINESS ADMIN (INCL MGMT		24500 2	31500 2	23434 26 29400/19704		24000 1			20330 2
ECONOM & FINANCE (BANKING		30000 2	28000 1	23392 15					
HUMAN RSRCS (incl LABOR R			28250 4				14000 1		25000 2
MANAGEMENT INFO SYSTEMS		32500 2		27600 2					
MARKETING/MARK MGMT (RESR				23596 24 26500/22000					
COMMUNICATIONS									26813 1
JOURNALISM				22425 4					
ELEMENTARY EDUCATION									20978 24 24058/18500
PHYSICAL EDUCATION				20750 2					26107 5
SPECIAL EDUCATION									23590 13
MERCHANDISING MANAGEMENT				24000 1					
FOREIGN LANGUAGES				26000 1					
LETTERS (incl English, Li				23200 5					24270 4
VISUAL & PERFORMING ARTS									17326 4
HUMANITIES - OTHER				25500 2					24157 4
HISTORY				24000 2					25000 2
POLITICAL SCIENCE/GOVT				23420 5		21600 1			
PSYCHOLOGY				25000 2					
SOCIAL SCIENCES-OTHER				21500 2					27631 11
ARCHITECTURAL	23000 2								
CHEMICAL		31000 1							
CIVIL		35000 1						31200 1	

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BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92

Sample Block: Average: 20250 706 # of Offers
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CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
COMPUTER		31000 2							
ELECTRICAL/ELECTRONIC		31000 1							
INDUSTRIAL				31500 1					
MECHANICAL		31000 1						30000 1	
ENGINEERING TECHNOLOGY	23600 3	33333 3		28875 4					
AGRIBUSINESS		28000 1		23714 7					
ANIMAL SCIENCES								28000 1	
NATURAL RESOURCES		28080 1							
OTHER AGRICULTURAL SCIENC				29434 2				25000 1	
COMPUTER SCIENCE									25680 1
COMPUTER PROGRAMMING				21000 1					
HEALTH SCIENCES									26813 1
ARCHITECTURAL & ENVIRONME	24338 8	25000 1							
BIOLOGICAL		23800 1						26250 2	
CHEMISTRY								24000 1	
MATHEMATICS		29500 4			24500 1				28620 4
PHYSICS								22800 1	

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26473 241 38500/23000	25814 43 33612/21023	22799 5	26100 4	32500 2			27691 6	28674 31 50000/24460
BACHELOR - TECHNICAL	24125 4	20500 2						28991 1	30000 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23400 2	26750 4	23923 7				29000 2	24720 5	28950 2
BACHELOR - TECHNICAL		31500 1	31500 1	21000 1		33600 1	24288 8	14000 1	34000 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	24933 6	30517 11	28957 7	16800 1	23820 10	29867 3	24563 89 60000/19200		24510 10
BACHELOR - TECHNICAL		28063 4	26000 1		25000 1	32800 2	28792 21 35000/24000		15680 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	23500 1	26000 1				24000 1			
BACHELOR - TECHNICAL			27000 1		31292 4	34500 2	33486 39 55000/31000	33240 5	32975 26 43200/30000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	37150 2			35000 1	26300 2	38400 1			
BACHELOR - TECHNICAL	33189 9	36514 10	35952 21 41400/32292	36632 12	32877 8	31572 8	34883 5	33603 55 41600/30000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	20000 1				15984 2				
BACHELOR - TECHNICAL	22800 1		22500 2	27200 1	44000 1	30000 1			

AVERAGE SALARY OFFERS APRIL 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 4/6/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21183 3	17733 3		20000 2	30802 9	33060 9	32982 12		
BACHELOR - TECHNICAL			36500 1	11000 1	35459 20 42000/33000	30132 6	34340 10		25291 18

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29000 6	29143 7	23521 99 30000/20000		22800 2	14000 1		23265 72 36900/19200
BACHELOR - TECHNICAL	23962 13	30169 17		26191 15	24500 1			26688 8	27829 6

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1992

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Irvine - Graduate School of Management
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Mills College
University of Nevada - Reno
Oregon State University
University of Oregon
University of the Pacific
Point Loma Nazarene College
Portland State University
University of Redlands
San Diego State University
University of San Francisco
San Francisco State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 6, 1992, through May 8, 1992) and cumulatively (September 1, 1991, and May 8, 1992).

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WCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	6	166	$26150	$24917	*	*	*	267	1784	$26188	$27014	$29580	$27500	$22000
BUSINESS ADMIN (INCL MGMT	2	91	26500	24806	*	*	*	118	574	26641	24521	34000	26393	20400
DISTRIBUTION MANAGEMENT	+	+	+	+				+	7	+	23571			
ECONOM & FINANCE (BANKING	3	116	27467	26640	*	*	*	94	559	26429	26334	32400	27000	21000
HOTEL/RESTAURANT MGMT.	2	6	16902	18860	*	*	*	2	66	16902	20575	*	*	*
HUMAN RSRCS (incl LABOR R	+	3	+	27167				8	30	25250	24296	*	*	*
MANAGEMENT INFO SYSTEMS	3	30	37000	28558	*	*	*	26	158	31887	28614	38000	32050	25200
MARKETING/MARK MGMT (RESR	2	89	21100	23769	*	*	*	87	463	25683	23982	28800	25000	20808
REAL ESTATE	+	+	+	+				+	2	+	24580			
COMMUNICATIONS														
ADVERTISING	+	7	+	21457				7	34	22057	20884	*	*	*
COMMUNICATIONS	1	39	35000	21779	*	*	*	16	156	23856	21572	*	*	*
JOURNALISM	+	5	+	20300				9	66	21300	18934	*	*	*
TELECOMMUN/BROADCASTING	+	1	+	19500				+	13	+	20028			
EDUCATION														
ELEMENTARY EDUCATION	1	17	22000	19106	*	*	*	25	159	21019	20062	24000	21414	18500
PRE-ELEMENTARY EDUCATION	+	+	+	+				+	10	+	18941			
PHYSICAL EDUCATION	+	+	+	+				8	20	24255	22375	*	*	*
SPECIAL EDUCATION	+	3	+	17460				13	28	23590	21902	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	22933				+	22	+	20533			
TEXTILES & CLOTHING	+	+	+	+				+	17	+	23038			
MERCHANDISING MANAGEMENT	+	1	+	12000				1	18	24000	19417	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	3	+	21333				1	27	26000	21832	*	*	*
LETTERS (incl English, Li	+	14	+	27168				14	85	22563	22869	*	*	*
VISUAL & PERFORMING ARTS	+	8	+	18533				8	46	23378	21326	*	*	*
HUMANITIES - OTHER	2	6	21750	24150	*	*	*	11	43	23830	23500	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	3	+	17267				1	23	21600	21199	*	*	*
HISTORY	+	8	+	22088				9	40	23878	22771	*	*	*
POLITICAL SCIENCE/GOVT	2	8	31310	22390	*	*	*	13	71	25287	23572	*	*	*
PSYCHOLOGY	1	12	31200	21275	*	*	*	3	99	27067	20208	*	*	*
SOCIOLOGY	+	1	+	14040				1	28	19200	19014	*	*	*
SOCIAL SCIENCES-OTHER	+	8	+	18238				17	86	25142	21777	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	11	36000	30721	*	*	*	20	61	33106	31687	36000	33157	30160
AGRICULTURAL	+	4	+	28870				1	30	32400	32280	*	*	*
ARCHITECTURAL	+	4	+	29375				6	32	28850	29417	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	7	+	29251			
CHEMICAL	+	147	+	38588				11	719	36011	39180	*	*	*
CIVIL	2	90	34272	29333	*	*	*	56	385	32550	29862	36000	32000	30000
COMPUTER	1	48	34200	32895	*	*	*	21	150	34157	33260	36000	33600	31200
ELECTRICAL/ELECTRONIC	3	158	30487	33691	*	*	*	87	816	34876	34127	37920	34100	31000

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	5	+	$31653			
INDUSTRIAL	+	90	+	$32594				34	335	$33427	32885	$36564	$33198	$30000
MECHANICAL	1	194	$30000	33824	*	*	*	52	965	33557	34737	37800	33300	29430
METALLURGICAL	+	9	+	32444				1	38	34800	33236	*	*	*
MINING (INCL GEOLOGICAL)	+	7	+	29394				1	23	28991	31614	*	*	*
NUCLEAR	+	2	+	36595				+	22	+	34632			
PETROLEUM	+	5	+	42021				+	42	+	40690			
TEXTILE	+	+	+	+				+	2	+	30500			
ENGINEERING TECHNOLOGY	+	19	+	30958				80	227	31389	30970	35400	32000	28000
INDUSTRIAL TECHNOLOGY	+	1	+	28200				+	6	+	26900			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	6	30000	23333	*	*	*	40	63	25323	24030	31000	25250	20000
ANIMAL SCIENCES	+	4	+	19250				4	16	18090	18613	*	*	*
PLANT SCIENCES	+	+	+	+				2	6	27250	23250	*	*	*
NATURAL RESOURCES	+	+	+	+				5	11	25424	22621	*	*	*
OTHER AGRICULTURAL SCIENC	+	14	+	24257				13	36	25282	23177	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	69	+	31534				47	442	34555	31043	38500	35000	30000
COMPUTER PROGRAMMING	+	15	+	32407				2	39	19500	31115	*	*	*
INFORMATION SCIENCES & SY	+	10	+	29080				+	49	+	29846			
SYSTEMS ANALYSIS	+	+	+	+				+	9	+	29087			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	21	+	31067			
HEALTH SCIENCES	+	3	+	21000				4	20	26003	22662	*	*	*
NURSING	+	+	+	+				+	58	+	29494			
PHARMACY	+	1	+	48000				+	35	+	40951			
SCIENCES														
ACTUARIAL	+	1	+	23500				+	10	+	29558			
ARCHITECTURAL & ENVIRONME	+	3	+	19357				16	22	26273	25920	*	*	*
BIOLOGICAL	+	2	+	22372				8	28	26218	24479	*	*	*
CHEMISTRY	+	13	+	29361				5	58	30240	28247	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	36000				+	9	+	27863			
MATHEMATICS	+	29	+	29568				15	97	31001	27958	*	*	*
PHYSICS	+	4	+	30660				3	9	27733	29827	*	*	*
OTHER PHYSICAL & EARTH SC	+	+	+	+				+	2	+	25000			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	16	+	29590			
TOTALS	34	1612						1293	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	5	100	$25380	$25232	*	*	*	250	1456	$26413	$27357	$28800	$27500	$22800
ACCOUNTING (PRIVATE)	4	61	30800	24578	*	*	*	49	352	26004	25538	30000	27000	21000
COMMERCIAL BANKING (CNSMR	+	17	+	20882				5	57	22799	20006	*	*	*
COMMERCIAL BANKING (LENDG	+	16	+	23363				4	63	26100	24116	*	*	*
INVESTMT BANKING (CORP FN	+	5	+	29556				2	29	32500	30494	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	31000				+	3	+	31167			
INVESTMT BANKG (REAL EST)	+	6	+	26833				+	9	+	28778			
INVESTMT BANKG (SALES & T	+	4	+	26850				7	18	27876	25363	*	*	*
FINANCIAL/TREASURY ANALYS	1	27	28800	27705	*	*	*	33	188	28718	28068	33000	28620	24460
PORTFOLIO MGMT/BROKERAGE	+	8	+	22700				2	35	23400	23053	*	*	*
UNDERWRITING	1	5	28000	26100	*	*	*	6	45	27750	23996	*	*	*
INSURANCE - CLAIMS	+	9	+	22791				8	50	24870	23329	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	10	30000	20050	*	*	*	2	25	25500	19144	*	*	*
MEDIA PLANNING	+	1	+	17000				+	10	+	20730			
REPORTING	+	3	+	18604				1	18	33600	16967	*	*	*
PRODUCTION	+	4	+	15500				10	26	25230	22665	*	*	*
PUBLIC RELATIONS	+	5	+	20800				6	34	22933	20744	*	*	*
WRITING / EDITING	+	7	+	32694				3	32	30633	25232	*	*	*
MARKETING														
ADVERTISING	+	3	+	19000				6	23	24933	21268	*	*	*
BRAND/PRODUCT MANAGEMENT	+	9	+	28244				15	62	29863	25417	*	*	*
BUYER/MERCHANDISING	+	13	+	24985				8	78	28588	24089	*	*	*
DISTRIBUTION	+	5	+	21740				1	26	16800	24099	*	*	*
MARKET RESEARCH	+	11	+	26227				11	43	23927	24521	*	*	*
PURCHASING	+	1	+	30000				5	10	31040	29420	*	*	*
SALES	2	105	26500	25086	*	*	*	112	535	25390	24647	32000	25000	19920
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	2	+	19500				+	30	+	21939			
FINANC,TAXA, MONETARY POL	+	4	+	26125				11	34	23707	24923	*	*	*
ECONOMIC PROGRAMS	+	2	+	19303				1	5	23500	23021	*	*	*
LAW ENFORCEMENT	1	2	34620	27310	*	*	*	2	20	30310	23477	*	*	*
MILITARY	+	6	+	27880				1	49	27000	23519	*	*	*
NATIONAL SECURITY	1	1	36000	36000	*	*	*	1	2	36000	32000	*	*	*
URBAN / REGIONAL PLANNING	+	+	+	+				4	8	31292	27459	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				3	3	31000	31000	*	*	*
DESIGN / CONSTRUCT	1	73	34800	31264	*	*	*	40	429	33519	32060	38400	32850	31000
ENVIRONMENTAL/SANITATION	+	14	+	32357				5	91	33240	31616	*	*	*
MANUFACTURING/INDUSTRIAL	+	64	+	32651				26	532	32975	34702	36000	33198	30000
SYSTEMS / PROGRAMMING	+	48	+	32416				11	127	33909	32536	*	*	*
POWER SYSTEMS	+	17	+	34032				10	111	36514	34432	*	*	*
SOFTWARE DESIGN & DEVELOP	2	43	38600	33405	*	*	*	23	150	36182	33663	38500	36000	32292
HARDWARE DESIGN & DEVELOP	1	28	28800	35082	*	*	*	14	91	35956	33975	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	1	20	$26000	$35748	*	*	*	11	132	$31056	$35264	*	*	*
TESTING	+	11	+	29703				9	70	32330	31380	*	*	*
PROCESS ENGINEERING	+	91	+	39173				5	502	34883	39110	*	*	*
PROJECT ENGINEERING	+	159	+	33654				55	623	33603	34648	$38400	$33000	$30000
OTHER ENGINEERING	3	218	33468	33189	*	*	*	149	932	33202	33568	36564	33744	29040
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	2	+	21440				2	14	21400	22499	*	*	*
INDUSTRIAL HYGIENE	+	1	+	13832				+	1	+	13832			
MEDICAL TECHNOLOGY	+	4	+	20750				2	9	22500	22936	*	*	*
NURSES / PERSONAL CARE	+	1	+	33360				1	64	27200	29208	*	*	*
OCCUPATIONAL THERAPY	+	+	+	+				3	18	25323	29348	*	*	*
PHARMACIST	+	1	+	48000				1	33	30000	41130	*	*	*
PHYSICAL THERAPY	+	+	+	+				+	6	+	31000			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	6	+	21476				6	41	21705	20046	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	4	13500	18085	*	*	*	4	23	19263	18797	*	*	*
COUNSELING	+	11	+	18371				3	40	17733	17219	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				1	15	36500	21420	*	*	*
SOCIAL WORK	+	9	+	19369				3	40	17000	17604	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	2	39	26800	28948	*	*	*	31	273	33548	29588	37000	34000	31200
INFORMATION SYSTEMS	+	24	+	30175				15	141	31889	29426	*	*	*
SYSTEMS ANALYSIS & DESIGN	1	27	36000	33776	*	*	*	23	183	33703	31868	38400	34000	30000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	3	+	29853				+	21	+	29454			
AGRICULTURE/NAT'L RESOURC	+	3	+	17933				18	55	25291	21726	*	*	*
ARCHITECTURE	+	1	+	20070				13	14	23962	23684	*	*	*
CONSULTING	+	77	+	30898				23	336	29864	30229	34000	30000	27000
HUMAN RESRCS /INDUS RELS	+	11	+	23158				7	46	29143	25403	*	*	*
MANAGEMENT TRAINEE	5	106	22201	23652	*	*	*	119	686	23802	23008	27600	24000	20000
MATH/STATISTICIANS	+	+	+	+				1	16	24500	24258	*	*	*
PARALEGAL	+	3	+	22500				2	19	22800	20961	*	*	*
RESEARCHERS NON-TECHNICAL	+	3	+	29433				1	13	14000	25548	*	*	*
RESEARCHERS - TECHNICAL	+	1	+	26644				8	23	26688	27339	*	*	*
TEACHING	1	36	22000	20049	*	*	*	79	357	23596	21330	26813	23466	19200
TOTALS	34	1612						1293	9655					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	27	+	$30557				11	133	$30679	$30853	*	*	*
MBA--NON-TECH	+	32	+	36178				4	133	30388	33811	*	*	*
MBA--TECH	+	11	+	39655				+	36	+	38770			
MS-BUSINESS	+	1	+	31000				+	6	+	40863			
ECONOMICS & FINANCE (BANK	+	11	+	33282				2	41	36800	36884	*	*	*
HUMAN RESOURCES (INCL LAB	+	4	+	23275				+	10	+	28256			
MANAGEMENT INFORMATION SY	+	5	+	40520				+	9	+	35553			
MARKETING/MKTNG MGT (RESE	+	1	+	32000				1	6	39000	36717	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	+	+	+			
JOURNALISM	+	+	+	+				+	3	+	22279			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	23990				3	9	46517	27905	*	*	*
ELEMENTARY EDUCATION	+	3	+	24398				+	17	+	26127			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	+	+	+				5	8	25726	23535	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	+	+	+				1	10	30000	26014	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	+	+	+				2	7	25367	23955	*	*	*
SOCIAL SCIENCES - OTHER	+	1	+	17500				+	7	+	23130			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	34900				+	18	+	37332			
AGRICULTURAL	+	5	+	38636				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	+	1	+	42600				+	30	+	40382			
CIVIL	+	10	+	33080				1	67	31812	35109	*	*	*
COMPUTER	+	11	+	38273				+	28	+	39621			
ELECTRICAL/ELECTRONIC	+	45	+	40956				10	160	38616	40534	*	*	*
INDUSTRIAL	+	8	+	41003				1	30	38004	38852	*	*	*
MECHANICAL	+	28	+	39822				4	128	32350	39115	*	*	*
METALLURGICAL	+	3	+	38333				+	6	+	38383			

continued

WCPA REGIONAL Report No. 4 MAY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	5	+	$36916				+	9	+	37031			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				1	6	$15300	22545	*	*	*
HEALTH SCIENCES	+	1	+	25000				+	12	+	25531			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	1	+	21003			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	+	+	+			
BIOLOGICAL	+	+	+	+				+	4	+	23650			
CHEMISTRY	+	+	+	+				2	8	29970	33525	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	15	+	42068				11	111	38218	40130	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	28000				+	18	+	36556			
MATHEMATICS (INCL ACTUARI	+	3	+	28286				+	7	+	30737			
PHYSICS	+	+	+	+				1	3	35004	30168	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	+	238						60	1100					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience [1]

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/6/92 THROUGH 5/8/92							CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	19	+	$49637				4	78	$35500	$42869	*	*	*
MBA--TECH	+	14	+	47036				+	41	+	45694			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	30	+	48717				2	117	36500	48786	*	*	*
MBA--TECH	+	46	+	57957				2	103	43000	57245	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	49	+	46376				+	125	+	48979			
MBA--TECH	+	33	+	52701				+	89	+	53794			
TOTALS	+	191						8	553					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 4/6/92 THROUGH 5/8/92 | CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	+	1	+	$59160				+	3	+	54988			
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	2	+	35500			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	+	+	+			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	25550			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	+	+	+				+	+	+	+			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	5	+	48987				+	6	+	50239			
CHEMICAL	+	10	+	52614				+	27	+	53903			
CIVIL	+	+	+	+				+	2	+	40504			
COMPUTER	+	1	+	60000				1	5	$60000	60480	*	*	*
ELECTRICAL/ELECTRONIC	+	7	+	52299				+	29	+	55453			
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	+	1	+	50000				+	15	+	52557			
METALLURGICAL	+	1	+	55500				+	16	+	51046			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	30500			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	+	2	+	53000				1	41	39000	50965	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	7	+	51934			
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	+	2	+	44000				+	5	+	42120			
POLYMER	+	+	+	+				+	1	+	50400			
TOTALS	+	30						2	170					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26382 183 38500/23000			24566 6		23000 1	28008 1		
BUSINESS ADMIN (INCL MGMT	28119 21 33000/27000			26000 2	40000 1	26000 2	38400 1	34000 6	24500 2
ECONOM & FINANCE (BANKING	26860 5			25265 7	27500 4		28000 1	28500 4	
HUMAN RSRCS (incl LABOR R							14000 1		
MANAGEMENT INFO SYSTEMS								33667 3	
MARKETING/MARK MGMT (RESR		27000 1		24000 1		22250 4	18000 1	25165 3	
ADVERTISING		26000 2				27600 1			
COMMUNICATIONS						22000 3			
JOURNALISM		18000 1		24000 1		10000 1			
LETTERS (incl English, Li		25000 1		16933 3					
HISTORY								19200 1	
POLITICAL SCIENCE/GOVT						22000 1		21600 1	
AEROSPACE & AERONAUTICAL				31200 1				36000 1	
AGRICULTURAL									32400 1
ARCHITECTURAL			24333 3						26500 1
CHEMICAL								31000 1	37200 1
CIVIL			36000 1					31250 4	33297 22 39500/30600
COMPUTER						35750 2	35000 2	31000 2	34200 1
ELECTRICAL/ELECTRONIC			34000 1			33000 1	39700 2	30667 3	34620 5
INDUSTRIAL			34000 1					33000 2	34950 4
MECHANICAL			33600 1					31000 1	33279 5
ENGINEERING TECHNOLOGY			26475 8			33000 1		37000 1	31850 6
AGRIBUSINESS	27500 1			20000 1			33000 1	28000 1	

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
NATURAL RESOURCES								25707 3	
COMPUTER SCIENCE						34367 3	34934 15		34367 3
COMPUTER PROGRAMMING							18000 1		
ARCHITECTURAL & ENVIRONME			24463 8					42000 1	
BIOLOGICAL								23800 1	
MATHEMATICS							34458 4	28500 5	

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25732 6	27700 3		20300 2	25000 1	25999 6	23832 4		
BUSINESS ADMIN (INCL MGMT	23085 4	30000 2	20000 1	25499 10		24393 25 32000/21000			
ECONOM & FINANCE (BANKING	24843 7	26400 1	33000 1	26772 7		23622 13			
HOTEL/RESTAURANT MGMT.			16902 2						
HUMAN RSRCS (incl LABOR R				25000 1					
MANAGEMENT INFO SYSTEMS				27100 2					
MARKETING/MARK MGMT (RESR	25900 2		27552 1	22600 3		25376 29 60000/22000	12000 1		
ADVERTISING						14400 1			19200 1
COMMUNICATIONS				19500 4		30000 1			
JOURNALISM						22540 5			
PHYSICAL EDUCATION						24000 1			
MERCHANDISING MANAGEMENT						24000 1			
FOREIGN LANGUAGES						26000 1			
LETTERS (incl English, Li						24750 2			
HUMANITIES - OTHER		25000 1		25500 2		24000 1			
HISTORY						23100 2			
POLITICAL SCIENCE/GOVT				28000 1		23201 3	26000 1		
SOCIAL SCIENCES-OTHER						23000 1			
COMPUTER				31200 1					
INDUSTRIAL				27000 1		33000 1			
MINING (INCL GEOLOGICAL)						28991 1			
ENGINEERING TECHNOLOGY		26400 1		32000 4					
AGRIBUSINESS	22500 1	27000 1				25400 5			

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
OTHER AGRICULTURAL SCIENC		25000 1				30368 1			
COMPUTER SCIENCE				28800 1					
COMPUTER PROGRAMMING						21000 1			
HEALTH SCIENCES						32400 1			
ARCHITECTURAL & ENVIRONME						25000 1			
BIOLOGICAL						26400 1			

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	30000 1		14400 1	27000 1		21304 6	26274 12	28632 1	18000 1
BUSINESS ADMIN (INCL MGMT	29000 1	24335 3	18500 2	33900 2	26153 3	28556 1			18000 1
ECONOM & FINANCE (BANKING		21000 2	22000 1			27083 3	23772 2		
HUMAN RSRCS (incl LABOR R				27500 2	25000 2				
MANAGEMENT INFO SYSTEMS	30000 1			39990 2					38000 1
MARKETING/MARK MGMT (RESR	24000 1	27000 1	22447 3			27996 1			21000 1
COMMUNICATIONS				35000 1	26813 1		24000 1		
JOURNALISM								27000 1	
ELEMENTARY EDUCATION					21019 25 24058/18500				
PHYSICAL EDUCATION					26107 5	22000 1			
SPECIAL EDUCATION					23389 12				26000 1
LETTERS (incl English, Li					24270 4				20000 1
VISUAL & PERFORMING ARTS					17326 4		36000 1		
HUMANITIES - OTHER					24157 4				
CRIMINAL JUSTICE							21600 1		
HISTORY					25000 2				
POLITICAL SCIENCE/GOVT			21000 1				28310 2		
SOCIAL SCIENCES-OTHER					27631 11		22235 2		
AEROSPACE & AERONAUTICAL			36000 1			36000 1			
ARCHITECTURAL							36800 2		
CHEMICAL				37200 1			39600 1		31500 1
CIVIL		31200 1	32546 7	34200 3		26000 3	31386 10		
COMPUTER		40505 1		37590 2			33600 1		

AVERAGE SALARY OFFERS   MAY 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ELECTRICAL/ELECTRONIC		32000 2	32400 1	38525 7		30147 3		45000 1	
INDUSTRIAL				41600 1				33000 1	
MECHANICAL		30000 1	32400 2	32745 7		32715 2	29200 1		35000 1
ENGINEERING TECHNOLOGY			34750 4	32470 6		29430 1			31000 1
AGRIBUSINESS	15680 1								
ANIMAL SCIENCES									15360 1
PLANT SCIENCES					36500 1				
NATURAL RESOURCES		26000 1							
OTHER AGRICULTURAL SCIENC							32000 1		30000 1
COMPUTER SCIENCE		33000 1		41000 1	25680 1				
HEALTH SCIENCES		22000 1			26813 1			22800 1	
ARCHITECTURAL & ENVIRONME			27300 1				28456 3		
BIOLOGICAL		28500 1							10000 1
MATHEMATICS			34200 1	36000 1	28620 4				
PHYSICS		22800 1		28000 1					

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	22800 1				27500 3	21000 1		30000 1	
BUSINESS ADMIN (INCL MGMT				15984 2			24000 1	27000 2	31667 3
ECONOM & FINANCE (BANKING			21600 1		27500 2	27000 1			27500 1
MANAGEMENT INFO SYSTEMS							33600 1		32000 1
MARKETING/MARK MGMT (RESR							21833 3		
COMMUNICATIONS			18000 1						32000 1
PHYSICAL EDUCATION							17500 1		
LETTERS (incl English, Li							21000 1		
VISUAL & PERFORMING ARTS								30000 1	
HUMANITIES - OTHER			13500 1						
SOCIOLOGY			19200 1						
SOCIAL SCIENCES-OTHER			18000 2	20000 1					
AEROSPACE & AERONAUTICAL					32562 14		33450 1		
CHEMICAL						35000 1		40800 1	35508 2
CIVIL								33400 2	
ELECTRICAL/ELECTRONIC					38172 5			34992 1	30000 1
INDUSTRIAL					33500 2		31950 2	30000 1	30000 1
MECHANICAL					32175 4		33750 2	30000 1	29496 2
ENGINEERING TECHNOLOGY					32629 7		29000 1	32280 17	
AGRIBUSINESS						24778 22 35000/21000			32000 1
ANIMAL SCIENCES						14500 2			28000 1
PLANT SCIENCES						18000 1			
OTHER AGRICULTURAL SCIENC			11000 1			23450 4			

AVERAGE SALARY OFFERS   MAY 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
COMPUTER SCIENCE					29592 1			35400 1	
BIOLOGICAL									32347 3
CHEMISTRY							21000 1	40800 1	24000 1

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27969 7	28860 2		29100 2					30575 4
BUSINESS ADMIN (INCL MGMT	30800 4		25100 2						29000 3
ECONOM & FINANCE (BANKING	29300 3	27234 7		40000 1					28963 12
HUMAN RSRCS (incl LABOR R									29000 2
MANAGEMENT INFO SYSTEMS	35375 5	24348 2							32100 3
MARKETING/MARK MGMT (RESR	26727 4	35205 4	26250 4					24500 2	26500 3
COMMUNICATIONS	23440 2		25000 1						
VISUAL & PERFORMING ARTS								19920 1	
HUMANITIES - OTHER	22000 1								
HISTORY			25250 2						
POLITICAL SCIENCE/GOVT	30900 1								
CHEMICAL		32004 1							40800 1
CIVIL		36000 1							40000 1
COMPUTER	33560 3	32868 3							
ELECTRICAL/ELECTRONIC	34793 8	34737 39 55000/32000							37250 2
INDUSTRIAL	32833 3	33785 12							
MECHANICAL	29000 1	35115 6	38400 1		30000 1				39120 5
METALLURGICAL					34800 1				
ENGINEERING TECHNOLOGY	33160 3	32300 9	27500 3					23500 1	
AGRIBUSINESS			29333 3						
NATURAL RESOURCES								24000 1	
OTHER AGRICULTURAL SCIENC			26625 4						
COMPUTER SCIENCE	33890 11	37000 6							34200 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CHEMISTRY								24000 1	41400 1
PHYSICS		32400 1							

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						29475 4	23682 6
BUSINESS ADMIN (INCL MGMT	25000 1		27222 2				25499 8
ECONOM & FINANCE (BANKING	18000 1					20000 1	27567 6
MANAGEMENT INFO SYSTEMS						32910 2	24200 3
MARKETING/MARK MGMT (RESR	25500 2		28000 1			28057 7	29102 4
ADVERTISING							20598 2
LETTERS (incl English, Li			27000 1		25500 1		
VISUAL & PERFORMING ARTS							31800 1
HUMANITIES - OTHER							30000 1
HISTORY						24500 2	
POLITICAL SCIENCE/GOVT					26500 1	26508 1	
PSYCHOLOGY					22000 1	28000 1	31200 1
AEROSPACE & AERONAUTICAL						33600 1	
CIVIL						33000 1	
COMPUTER			34216 1			33600 1	32004 1
ELECTRICAL/ELECTRONIC						32400 1	31350 4
INDUSTRIAL	32500 1						34800 1
MECHANICAL			32216 2		35360 1	34720 3	33750 2
ENGINEERING TECHNOLOGY						33000 1	30850 5
AGRIBUSINESS							23550 2
COMPUTER SCIENCE			38400 1			33000 1	
ARCHITECTURAL & ENVIRONME							22500 2
BIOLOGICAL			24000 1				

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26568 209 38500/23000	24400 5		23753 20 30000/19800	30000 5	22277 13	25282 5	29739 18	24500 2
BACHELOR - TECHNICAL	27500 1		26874 23 36000/20800	25600 2		34371 7	34490 25 44000/32000	30516 26 42000/24500	33394 49 43200/28800

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24865 19	27786 7	22871 5	24593 32 50000/18000	25000 1	24481 92 60000/20800	22221 6		19200 1
BACHELOR - TECHNICAL	22500 1	26133 3		30714 7		27013 12			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	28250 4	23667 6	20218 8	33098 8	23410 73 37800/19200	23969 12	25977 21 36000/22000	27816 2	23500 6
BACHELOR - TECHNICAL	15680 1	29801 10	33031 17	35176 30 60000/30000	29067 7	29930 10	31959 19	33600 3	25477 6

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	22800 1		18050 6	17323 3	27500 5	24000 2	23086 7	28500 4	31083 6
BACHELOR - TECHNICAL			11000 1		33346 33 57000/30000	24031 30 35000/18000	30693 7	33102 25 40800/30000	30921 12

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	29276 27 45000/20808	29192 15	25633 9	32733 3				22973 3	29284 27 34600/26000
BACHELOR - TECHNICAL	33751 29 39000/30000	34392 78 55000/31000	28673 11		32400 2			23833 3	38773 11

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	23500 4		27361 4		24667 3	27979 18	
BACHELOR - TECHNICAL	32500 1		32210 5		35360 1	33640 9	

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32000 1			26000 1					
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	36000 1								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						27551 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26364 207 38500/23000	25917 38 33612/21023							28920 1
BUSINESS ADMIN (INCL MGMT	27540 24 32000/27000	28500 2		25000 1				40000 1	31167 6
ECONOM & FINANCE (BANKING	26972 12	26693 6	27998 2	27700 2	32500 2			26036 4	28587 19
MARKETING/MARK MGMT (RESR	20808 1			24000 1				22000 1	26437 6
COMMUNICATIONS	22000 2								
JOURNALISM			24000 1						
LETTERS (incl English, Li			17000 2						
PSYCHOLOGY		31200 1							
MINING (INCL GEOLOGICAL)								28991 1	
ENGINEERING TECHNOLOGY									30000 1
AGRIBUSINESS	24125 4	26000 1							
ANIMAL SCIENCES		15000 1							

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT • Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		17000 1	26386 1						
ECONOM & FINANCE (BANKING	18000 1	30000 3	24000 2					27000 1	
HUMAN RSRCS (incl LABOR R			25000 1						
MANAGEMENT INFO SYSTEMS			26076 1				33000 1		
MARKETING/MARK MGMT (RESR	28800 1						25000 1		
ADVERTISING								27600 1	
COMMUNICATIONS			18000 1					21000 2	
JOURNALISM								27000 1	
LETTERS (incl English, Li									27000 1
HUMANITIES - OTHER			24000 1	30000 1					
POLITICAL SCIENCE/GOVT		28000 1							30900 1
INDUSTRIAL						33600 1	34200 1		
ENGINEERING TECHNOLOGY		31500 1	31500 1				22500 3		34000 1
ANIMAL SCIENCES								14000 1	
PLANT SCIENCES							18000 1		
OTHER AGRICULTURAL SCIENC							26800 2		
ARCHITECTURAL & ENVIRONME				21000 1					
CHEMISTRY							21000 1		

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING					15600 1	34600 1	22500 2		24220 5
BUSINESS ADMIN (INCL MGMT		25397 3	26750 4		24820 5	25000 1	25641 19		
ECONOM & FINANCE (BANKING		33500 2	25500 1				21515 7		25000 4
MANAGEMENT INFO SYSTEMS	27600 1						22500 2		
MARKETING/MARK MGMT (RESR	27000 1	33500 5	40200 1		24164 3		26302 38 60000/21600		24000 1
ADVERTISING	26000 2						18699 4		
COMMUNICATIONS		25000 1	30000 1				22983 7		
JOURNALISM	18000 1						16500 2		
LETTERS (incl English, Li	25000 1			16800 1					
VISUAL & PERFORMING ARTS						30000 1	19920 1		
HUMANITIES - OTHER							23500 2		
HISTORY							24425 4		
POLITICAL SCIENCE/GOVT					26004 1		24254 2		
ELECTRICAL/ELECTRONIC							33500 1		
INDUSTRIAL						41600 1	32667 3		
ENGINEERING TECHNOLOGY		36250 1					27790 4		
AGRIBUSINESS		25333 3	26000 1		25000 1	24000 1	25466 8		15680 1
HEALTH SCIENCES							32400 1		
BIOLOGICAL							30860 4		
PHYSICS							32400 1		

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING		26000 1							
BUSINESS ADMIN (INCL MGMT						24000 1			
ECONOM & FINANCE (BANKING	23500 1								
POLITICAL SCIENCE/GOVT		34620 1							
AEROSPACE & AERONAUTICAL				36000 1					30160 1
ARCHITECTURAL							27000 1		
CIVIL							33355 21 36000/31812	34667 3	
ELECTRICAL/ELECTRONIC			27000 1			36000 1	39433 6		35025 4
INDUSTRIAL							35700 2		33019 10
MECHANICAL						33000 1	30498 2	31100 2	37100 2
METALLURGICAL							34800 1		
ENGINEERING TECHNOLOGY							29929 7		32617 6
AGRIBUSINESS									31000 2
OTHER AGRICULTURAL SCIENC									25000 1
ARCHITECTURAL & ENVIRONME					31292 4				

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING	36500 1				25000 1				
BUSINESS ADMIN (INCL MGMT	37800 1					38400 1			
ECONOM & FINANCE (BANKING				35000 1	27600 1				
MANAGEMENT INFO SYSTEMS			43000 1						
VISUAL & PERFORMING ARTS									33900 2
AEROSPACE & AERONAUTICAL		33450 1			35500 1	32621 3	31200 1	30425 4	34531 8
AGRICULTURAL									32400 1
ARCHITECTURAL								41600 1	29250 2
CHEMICAL							36072 3	40800 1	36017 6
CIVIL								32507 14	31066 16
COMPUTER			34367 6		33908 2				33446 8
ELECTRICAL/ELECTRONIC	34633 3	42757 3	38500 1	37100 8	30500 2	31000 1		32714 7	34057 44 37920/32040
INDUSTRIAL	34500 1				32400 1			33500 2	32903 9
MECHANICAL	34800 1	33925 4		32000 2		32700 1		36323 7	33227 27 40800/29040
ENGINEERING TECHNOLOGY		33860 2		35860 3	35000 1	33000 1	35000 1	33217 18	31796 17
COMPUTER SCIENCE	30433 3		36317 12		30000 1	34008 1			33899 8
ARCHITECTURAL & ENVIRONME					27300 1				
CHEMISTRY			41400 1			24000 1		40800 1	
MATHEMATICS	34200 1		33646 2						
PHYSICS									28000 1

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING									18000 1
BUSINESS ADMIN (INCL MGMT					15984 2				
ECONOM & FINANCE (BANKING									32400 1
PHYSICAL EDUCATION									22000 1
SOCIAL SCIENCES-OTHER	20000 1								20470 1
ELECTRICAL/ELECTRONIC					44000 1				
MECHANICAL			35000 1						
ANIMAL SCIENCES									15360 1
OTHER AGRICULTURAL SCIENC						30000 1			
HEALTH SCIENCES	22800 1								22000 1
ARCHITECTURAL & ENVIRONME				27200 1					
BIOLOGICAL			10000 1						

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					33600 1		25000 1		
BUSINESS ADMIN (INCL MGMT					34000 1	32179 3	34171 7		
ECONOM & FINANCE (BANKING	22750 1				21600 1	31000 1	18000 1		
MANAGEMENT INFO SYSTEMS					30659 7	34000 5	37395 4		
MARKETING/MARK MGMT (RESR		12000 1			27000 1				
HUMANITIES - OTHER	13500 1								
CRIMINAL JUSTICE	21600 1								
HISTORY	19200 1								
POLITICAL SCIENCE/GOVT		22000 1							
SOCIOLOGY		19200 1							
SOCIAL SCIENCES-OTHER				20000 2					
COMPUTER					37902 3				
ELECTRICAL/ELECTRONIC					34020 2		31000 1		
INDUSTRIAL						33000 2			
ENGINEERING TECHNOLOGY							30500 2		
AGRIBUSINESS					33000 1				25667 9
PLANT SCIENCES			36500 1						
NATURAL RESOURCES									24760 4
OTHER AGRICULTURAL SCIENC				11000 1					25040 5
COMPUTER SCIENCE					35325 12	32264 3	35900 6		
COMPUTER PROGRAMMING						18000 1			
MATHEMATICS					35270 2		36000 1		

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				23438 6					
BUSINESS ADMIN (INCL MGMT		24500 2	31500 2	23418 27 29400/19704		24000 1			20330 2
ECONOM & FINANCE (BANKING		30000 2	28000 1	23392 15					
HOTEL/RESTAURANT MGMT.				16902 2					
HUMAN RSRCS (incl LABOR R			28250 4				14000 1		25000 2
MANAGEMENT INFO SYSTEMS		32500 2		27600 2					
MARKETING/MARK MGMT (RESR				23420 25 26500/20004					
COMMUNICATIONS				35000 1					26813 1
JOURNALISM				22425 4					
ELEMENTARY EDUCATION									21019 25 24058/18500
PHYSICAL EDUCATION				20750 2					26107 5
SPECIAL EDUCATION									23590 13
MERCHANDISING MANAGEMENT				24000 1					
FOREIGN LANGUAGES				26000 1					
LETTERS (incl English, Li				23200 5					24270 4
VISUAL & PERFORMING ARTS									17326 4
HUMANITIES - OTHER				25500 2					24157 4
HISTORY				24000 2					25000 2
POLITICAL SCIENCE/GOVT				23420 5		21600 1			
PSYCHOLOGY				25000 2					
SOCIAL SCIENCES-OTHER				21500 2					27631 11
ARCHITECTURAL	23000 2								
CHEMICAL		31000 1							

AVERAGE SALARY OFFERS   MAY 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers

BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92   90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
CIVIL		35000 1						31200 1	
COMPUTER		31000 2							
ELECTRICAL/ELECTRONIC		31000 1							
INDUSTRIAL				31500 1					
MECHANICAL		31000 1						30000 1	
ENGINEERING TECHNOLOGY	23600 3	33333 3		28875 4					
AGRIBUSINESS		28000 1		23714 7					
ANIMAL SCIENCES								28000 1	
NATURAL RESOURCES		28080 1							
OTHER AGRICULTURAL SCIENC				29434 2				25000 1	
COMPUTER SCIENCE									25680 1
COMPUTER PROGRAMMING				21000 1					
HEALTH SCIENCES									26813 1
ARCHITECTURAL & ENVIRONME	24338 8	25000 1							
BIOLOGICAL		23800 1						26250 2	
CHEMISTRY								24000 1	
MATHEMATICS		29500 4			24500 1				28620 4
PHYSICS								22800 1	

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26451 246 38500/23000	26239 47 33612/21023	22799 5	26100 4	32500 2			27691 6	28678 32 50000/24460
BACHELOR - TECHNICAL	24125 4	20500 2						28991 1	30000 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23400 2	27000 5	23923 7	30000 1			29000 2	24720 5	28950 2
BACHELOR - TECHNICAL		31500 1	31500 1	21000 1		33600 1	24288 8	14000 1	34000 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	24933 6	30517 11	28957 7	16800 1	23820 10	29867 3	24545 90 60000/19200		24510 10
BACHELOR - TECHNICAL		28063 4	26000 1		25000 1	32800 2	28847 22 35000/24000		15680 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	23500 1	30310 2				24000 1			
BACHELOR - TECHNICAL			27000 1	36000 1	31292 4	34500 2	33519 40 55000/31000	33240 5	32975 26 43200/30000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	37150 2		43000 1	35000 1	26300 2	38400 1			
BACHELOR - TECHNICAL	33189 9	36514 10	35872 22 41400/32292	36029 13	32113 9	31572 8	34883 5	33603 55 41600/30000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	20000 1				15984 2				
BACHELOR - TECHNICAL	22800 1		22500 2	27200 1	44000 1	30000 1			

AVERAGE SALARY OFFERS MAY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 5/8/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19263 4	17733 3		20000 2	30074 11	33060 9	33214 13		
BACHELOR - TECHNICAL			36500 1	11000 1	35459 20 42000/33000	30132 6	34340 10		25291 18

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29000 6	29143 7	23458 104 35000/19800		22800 2	14000 3		23248 73 36900/19200
BACHELOR - TECHNICAL	23962 13	30169 17		26191 15	24500 1			26688 8	27829 6

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1992

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Irvine - Graduate School of Management
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Mills College
University of Nevada - Reno
Oregon State University
University of Oregon
University of the Pacific
Point Loma Nazarene College
Portland State University
University of Redlands
San Diego State University
University of San Francisco
San Francisco State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 8, 1992, through June 12, 1992) and cumulatively (September 1, 1991, and June 12, 1992).

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WCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/8/92 THROUGH 6/12/92

CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92: NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92: NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	10	895	$25020	$28042	*	*	*	277	2694	$26146	$27364	$29580	$27000	$22000
BUSINESS ADMIN (INCL MGMT	5	300	23580	23691	*	*	*	123	889	26517	24275	33000	26260	20400
DISTRIBUTION MANAGEMENT	+	1	+	33780				+	8	+	24848			
ECONOM & FINANCE (BANKING	10	444	26330	26745	*	*	*	104	1053	26420	26539	32000	27000	21000
HOTEL/RESTAURANT MGMT.	+	48	+	22239				2	114	16902	21276	*	*	*
HUMAN RSRCS (incl LABOR R	1	21	24000	21739	*	*	*	9	53	25111	23498	*	*	*
MANAGEMENT INFO SYSTEMS	5	72	31356	28702	*	*	*	31	230	31802	28641	36900	32000	26076
MARKETING/MARK MGMT (RESR	16	315	25088	24114	*	*	*	103	835	25590	24214	28800	25000	20800
REAL ESTATE	+	1	+	26500				+	3	+	25220			
COMMUNICATIONS														
ADVERTISING	+	21	+	22143				7	55	22057	21365	*	*	*
COMMUNICATIONS	1	40	26220	21593	*	*	*	17	196	23995	21576	*	*	*
JOURNALISM	+	26	+	18977				9	95	21300	19147	*	*	*
TELECOMMUN/BROADCASTING	+	17	+	23155				+	37	+	22665			
EDUCATION														
ELEMENTARY EDUCATION	+	46	+	21439				25	205	21019	20371	24000	21414	18500
PRE-ELEMENTARY EDUCATION	+	5	+	12984				+	15	+	16955			
PHYSICAL EDUCATION	1	3	26200	23067	*	*	*	9	23	24471	22465	*	*	*
SPECIAL EDUCATION	+	4	+	21460				13	32	23590	21847	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	7	24000	17986	*	*	*	1	29	24000	19918	*	*	*
TEXTILES & CLOTHING	+	25	+	22640				+	56	+	22717			
MERCHANDISING MANAGEMENT	+	14	+	19929				1	32	24000	19641	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	17	+	25002				1	44	26000	23057	*	*	*
LETTERS (incl English, Li	+	61	+	22112				14	146	22563	22553	*	*	*
VISUAL & PERFORMING ARTS	+	20	+	21335				8	66	23378	21329	*	*	*
HUMANITIES - OTHER	+	12	+	22489				11	55	23830	23280	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	8	+	20146				1	31	21600	20927	*	*	*
HISTORY	+	46	+	22781				9	86	23878	22776	*	*	*
POLITICAL SCIENCE/GOVT	3	50	26333	22426	*	*	*	16	121	25483	23099	*	*	*
PSYCHOLOGY	2	55	18750	20634	*	*	*	5	154	23740	20360	*	*	*
SOCIOLOGY	1	22	18500	20845	*	*	*	2	50	18850	19820	*	*	*
SOCIAL SCIENCES-OTHER	1	46	26500	21048	*	*	*	18	132	25218	21523	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	19	+	32371				20	80	33106	31849	36000	33157	30160
AGRICULTURAL	+	6	+	28746				1	36	32400	31691	*	*	*
ARCHITECTURAL	+	24	+	28933				6	56	28850	29209	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	34200				+	8	+	29870			
CHEMICAL	2	222	34800	39334	*	*	*	13	941	35825	39216	*	*	*
CIVIL	2	191	34280	29072	*	*	*	58	576	32610	29600	36000	32200	30000
COMPUTER	5	43	34063	32867	*	*	*	26	193	34139	33173	37000	33800	31000
ELECTRICAL/ELECTRONIC	5	295	37080	33774	*	*	*	92	1111	34996	34033	38400	34374	31000

continued

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$31533				+	10	+	$31593			
INDUSTRIAL	1	82	$30000	31903	*	*	*	35	417	$33329	32691	$36564	$33000	$30000
MECHANICAL	1	360	32000	34036	*	*	*	53	1325	33528	34546	37800	33000	29430
METALLURGICAL	+	9	+	34902				1	47	34800	33555	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	32189				1	27	28991	31699	*	*	*
NUCLEAR	+	18	+	35299				+	40	+	34932			
PETROLEUM	+	9	+	41079				+	51	+	40759			
TEXTILE	+	6	+	32967				+	8	+	32350			
ENGINEERING TECHNOLOGY	+	16	+	28437				80	243	31389	30803	35400	32000	28000
INDUSTRIAL TECHNOLOGY	+	8	+	26230				+	14	+	26517			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	7	+	21714				40	70	25323	23799	31000	25250	20000
ANIMAL SCIENCES	+	6	+	22617				4	22	18090	19705	*	*	*
PLANT SCIENCES	+	+	+	+				2	6	27250	23250	*	*	*
NATURAL RESOURCES	+	4	+	22245				5	15	25424	22520	*	*	*
OTHER AGRICULTURAL SCIENC	+	11	+	21456				13	47	25282	22774	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	5	169	34520	31504	*	*	*	52	611	34551	31171	38400	35000	30000
COMPUTER PROGRAMMING	2	10	36750	29650	*	*	*	4	49	28125	30816	*	*	*
INFORMATION SCIENCES & SY	+	30	+	28447				+	79	+	29315			
SYSTEMS ANALYSIS	+	4	+	32750				+	13	+	30214			
HEALTH SCIENCES														
ALLIED HEALTH	+	44	+	31807				+	65	+	31568			
HEALTH SCIENCES	+	10	+	30566				4	30	26003	25297	*	*	*
NURSING	+	171	+	33650				+	229	+	32597			
PHARMACY	+	37	+	41380				+	72	+	41172			
SCIENCES														
ACTUARIAL	+	10	+	34627				+	20	+	32093			
ARCHITECTURAL & ENVIRONME	3	7	24133	21600	*	*	*	19	29	25935	24877	*	*	*
BIOLOGICAL	2	16	23950	18823	*	*	*	10	44	25764	22422	*	*	*
CHEMISTRY	+	9	+	25617				5	67	30240	27893	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	6	+	22083				+	15	+	25551			
MATHEMATICS	+	55	+	30977				15	153	31001	29063	*	*	*
PHYSICS	+	6	+	25901				3	15	27733	28256	*	*	*
OTHER PHYSICAL & EARTH SC	+	2	+	19499				+	4	+	22249			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	14	+	32309				+	30	+	30859			
TOTALS	85	4588						1378	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

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(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY FUNCTIONAL AREA FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	4	700	$24250	$28509	*	*	*	254	2166	$26379	$27733	$28800	$27500	$23000
ACCOUNTING (PRIVATE)	1	188	48000	26973	*	*	*	50	547	26444	26067	30996	27250	21000
COMMERCIAL BANKING (CNSMR	+	73	+	23191				5	130	22799	21795	*	*	*
COMMERCIAL BANKING (LENDG	1	52	30000	25964	*	*	*	5	148	26880	25050	*	*	*
INVESTMT BANKING (CORP FN	+	23	+	28151				2	52	32500	29458	*	*	*
INVESTMT BANKNG (M & A)	+	1	+	32000				+	4	+	31375			
INVESTMT BANKG (REAL EST)	+	3	+	27067				+	12	+	28350			
INVESTMT BANKG (SALES & T	1	13	30000	28615	*	*	*	8	31	28142	26727	*	*	*
FINANCIAL/TREASURY ANALYS	2	113	27650	28484	*	*	*	35	310	28657	28338	33000	28620	24460
PORTFOLIO MGMT/BROKERAGE	1	29	28000	24383	*	*	*	3	64	24933	23656	*	*	*
UNDERWRITING	+	47	+	24810				6	97	27750	24639	*	*	*
INSURANCE - CLAIMS	+	26	+	22622				8	76	24870	23087	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	5	+	21004				2	30	25500	19454	*	*	*
MEDIA PLANNING	+	5	+	22300				+	15	+	21253			
REPORTING	+	9	+	16233				1	27	33600	16723	*	*	*
PRODUCTION	+	19	+	18981				10	45	25230	21109	*	*	*
PUBLIC RELATIONS	+	22	+	19542				6	56	22933	20272	*	*	*
WRITING / EDITING	+	13	+	22584				3	45	30633	24467	*	*	*
MARKETING														
ADVERTISING	+	19	+	20347				6	45	24933	20901	*	*	*
BRAND/PRODUCT MANAGEMENT	2	25	24500	26116	*	*	*	17	88	29232	25702	*	*	*
BUYER/MERCHANDISING	+	79	+	24006				8	204	28588	23895	*	*	*
DISTRIBUTION	1	32	30000	25950	*	*	*	2	58	23400	25120	*	*	*
MARKET RESEARCH	+	41	+	24238				11	84	23927	24383	*	*	*
PURCHASING	+	10	+	21752				5	20	31040	25586	*	*	*
SALES	17	307	24831	25175	*	*	*	129	871	25317	24974	32000	25000	19200
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	17	21900	22971	*	*	*	1	47	21900	22312	*	*	*
FINANC,TAXA, MONETARY POL	5	26	21040	23573	*	*	*	16	60	22874	24338	*	*	*
ECONOMIC PROGRAMS	+	4	+	23824				1	9	23500	23378	*	*	*
LAW ENFORCEMENT	+	13	+	25490				2	33	30310	24270	*	*	*
MILITARY	+	10	+	21948				1	59	27000	23253	*	*	*
NATIONAL SECURITY	+	1	+	28600				1	3	36000	30867	*	*	*
URBAN / REGIONAL PLANNING	1	3	32000	24635	*	*	*	5	11	31434	26689	*	*	*
ENGINEERING														
BIOENGINEERING	+	1	+	34200				3	4	31000	31800	*	*	*
DESIGN / CONSTRUCT	+	196	+	31137				40	625	33519	31770	38400	32850	31000
ENVIRONMENTAL/SANITATION	3	33	33520	31509	*	*	*	8	124	33345	31588	*	*	*
MANUFACTURING/INDUSTRIAL	2	159	32200	34199	*	*	*	28	691	32920	34586	37000	33198	30000
SYSTEMS / PROGRAMMING	1	48	34000	33175	*	*	*	12	175	33917	32711	*	*	*
POWER SYSTEMS	+	34	+	33275				10	145	36514	34161	*	*	*
SOFTWARE DESIGN & DEVELOP	2	25	36908	34621	*	*	*	25	175	36240	33800	38500	36000	32292
HARDWARE DESIGN & DEVELOP	+	22	+	33702				14	113	35956	33922	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	2	39	$37500	$34659	*	*	*	13	171	$32047	$35126	*	*	*
TESTING	1	22	31500	31419	*	*	*	10	92	32247	31390	*	*	*
PROCESS ENGINEERING	1	154	31200	39065	*	*	*	6	656	34269	39099	*	*	*
PROJECT ENGINEERING	+	140	+	32884				55	763	33603	34324	$38400	$33000	$30000
OTHER ENGINEERING	2	384	37500	33725	*	*	*	151	1316	33259	33613	36564	33780	29430
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	6	+	27250				2	20	21400	23924	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	1	+	13832			
MEDICAL TECHNOLOGY	+	10	+	26287				2	19	22500	24700	*	*	*
NURSES / PERSONAL CARE	+	173	+	33498				1	237	27200	32340	*	*	*
OCCUPATIONAL THERAPY	+	16	+	30441				3	34	25323	29862	*	*	*
PHARMACIST	+	37	+	40840				1	70	30000	40977	*	*	*
PHYSICAL THERAPY	+	6	+	27417				+	12	+	29208			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	+	47	+	27861				6	88	21705	24220	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	32	+	20445				4	55	19263	19756	*	*	*
COUNSELING	+	21	+	19417				3	61	17733	17976	*	*	*
FUNDRAISING / DEVELOPMENT	+	7	+	20929				1	22	36500	21264	*	*	*
SOCIAL WORK	+	19	+	18221				3	59	17000	17803	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	4	133	36275	30039	*	*	*	35	410	33860	29727	37000	34500	31200
INFORMATION SYSTEMS	5	68	31756	28859	*	*	*	20	209	31855	29241	36900	32500	29000
SYSTEMS ANALYSIS & DESIGN	4	70	32500	31278	*	*	*	27	253	33525	31705	38400	33600	30000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	18	+	33186				+	39	+	31176			
AGRICULTURE/NAT'L RESOURC	2	16	19750	20945	*	*	*	20	71	24737	21550	29000	24000	21000
ARCHITECTURE	1	9	22800	24956	*	*	*	14	23	23879	24181	*	*	*
CONSULTING	1	157	30000	30146	*	*	*	24	496	29870	30204	34000	30000	27000
HUMAN RESRCS /INDUS RELS	3	25	24667	22830	*	*	*	10	76	27800	24807	*	*	*
MANAGEMENT TRAINEE	14	415	24257	23192	*	*	*	133	1109	23850	23109	27500	24000	19704
MATH/STATISTICIANS	+	9	+	26078				1	25	24500	24913	*	*	*
PARALEGAL	+	5	+	19560				2	24	22800	20669	*	*	*
RESEARCHERS NON-TECHNICAL	+	5	+	21900				1	18	14000	24535	*	*	*
RESEARCHERS - TECHNICAL	+	5	+	26900				8	28	26688	27260	*	*	*
TEACHING	+	94	+	20356				79	451	23596	21127	26813	23466	19200
TOTALS	85	4588						1378	14407					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

WCPA REGIONAL Report No. 5 JULY 1992
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	35	+	$31126				11	168	$30679	$30910	*	*	*
MBA--NON-TECH	+	158	+	38020				4	291	30388	36096	*	*	*
MBA--TECH	+	47	+	41287				+	83	+	40195			
MS-BUSINESS	1	2	$44720	38360	*	*	*	1	10	44720	41280	*	*	*
ECONOMICS & FINANCE (BANK	+	5	+	30485				2	54	36800	37075	*	*	*
HUMAN RESOURCES (INCL LAB	+	2	+	31750				+	16	+	31365			
MANAGEMENT INFORMATION SY	+	1	+	29500				+	11	+	35407			
MARKETING/MKTNG MGT (RESE	1	4	24000	32125	*	*	*	2	22	31500	39691	*	*	*
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	3	+	25333				+	3	+	25333			
JOURNALISM	+	1	+	26500				+	4	+	23335			
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	35333				3	12	46517	29762	*	*	*
ELEMENTARY EDUCATION	+	5	+	27000				+	22	+	26325			
PHYSICAL EDUCATION	+	+	+	+				+	2	+	29854			
READING EDUCATION	+	2	+	28100				+	2	+	28100			
SPECIAL EDUCATION	+	2	+	29100				5	10	25726	24648	*	*	*
HUMANITIES														
HUMANITIES - OTHER	+	2	+	24000				1	12	30000	25678	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	7	+	26071				2	14	25367	25013	*	*	*
SOCIAL SCIENCES - OTHER	+	2	+	22800				+	9	+	23056			
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	3	45240	44080	*	*	*	1	21	45240	38296	*	*	*
AGRICULTURAL	+	+	+	+				+	7	+	37997			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	+	12	+	41585				+	42	+	40725			
CIVIL	+	18	+	31979				1	85	31812	34446	*	*	*
COMPUTER	+	15	+	40172				+	43	+	39813			
ELECTRICAL/ELECTRONIC	2	58	40440	40464	*	*	*	12	218	38920	40515	*	*	*
INDUSTRIAL	1	15	60000	39809	*	*	*	2	45	49002	39171	*	*	*
MECHANICAL	+	39	+	38081				4	167	32350	38873	*	*	*
METALLURGICAL	+	6	+	36471				+	12	+	37427			

continued

WCPA REGIONAL Report No. 5 JULY 1992

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	2	+	$39540				+	11	+	37487			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				1	6	$15300	22545	*	*	*
HEALTH SCIENCES	+	1	+	28000				+	13	+	25720			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	29000				+	2	+	25002			
ARCHITECTURAL & ENVIRONME	+	2	+	30830				+	2	+	30830			
BIOLOGICAL	+	1	+	20800				+	5	+	23080			
CHEMISTRY	+	2	+	34150				2	10	29970	33650	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	33	+	40276				11	144	38218	40163	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	1	+	35000				+	19	+	36474			
MATHEMATICS (INCL ACTUARI	+	5	+	35400				+	12	+	32680			
PHYSICS	+	1	+	36000				1	4	35004	31626	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	6	496						66	1623					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	101	+	$50689				4	179	$35500	$47281	*	*	*
MBA--TECH	+	26	+	53962				+	67	+	48902			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	173	+	53055				2	290	36500	51333	*	*	*
MBA--TECH	+	82	+	55822				2	185	43000	56614	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	168	+	54897				+	293	+	52372			
MBA--TECH	+	99	+	57919				+	188	+	55966			
TOTALS	+	649						8	1202					

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1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 5/8/92 THROUGH 6/12/92							CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$45000			
COMPUTER & INFOR SCIENCES	1	2	$70000	$68000	*	*	*	1	5	$70000	60193	*	*	*
ECONOMICS	+	+	+	+				+	1	+	46000			
EDUCATION														
EDUCATION ADMINISTRATION	+	6	+	48167				+	8	+	45000			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	35600				+	1	+	35600			
FOREIGN LANGUAGES	+	1	+	28000				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	1	+	27000				+	1	+	27000			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	2	2	62800	62800	*	*	*	2	8	62800	53380	*	*	*
CHEMICAL	1	15	49200	53507	*	*	*	1	42	49200	53761	*	*	*
CIVIL	1	1	42000	42000	*	*	*	1	3	42000	41003	*	*	*
COMPUTER	+	+	+	+				1	5	60000	60480	*	*	*
ELECTRICAL/ELECTRONIC	4	20	59595	59113	*	*	*	4	49	59595	56947	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	1	3	37500	43833	*	*	*	1	18	37500	51103	*	*	*
METALLURGICAL	1	9	45000	46567	*	*	*	1	25	45000	49434	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	2	+	42624				+	3	+	38583			
BIOLOGICAL	+	+	+	+				+	1	+	52000			
CHEMISTRY	3	13	51633	50568	*	*	*	4	54	48475	50870	*	*	*
GEOLOGICAL (INCL GEOPHYS)	1	2	57000	52500	*	*	*	1	9	57000	52060	*	*	*
MATHEMATICS	+	+	+	+				+	3	+	47533			
PHYSICS	2	4	48000	39750	*	*	*	2	9	48000	41067	*	*	*
POLYMER	+	1	+	54000				+	2	+	52200			
TOTALS	17	83						19	253					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26337 187 38500/23000			24566 6		23000 1	28008 1		
BUSINESS ADMIN (INCL MGMT	28119 21 33000/27000			26000 2	40000 1	26000 2	38400 1	34000 6	24500 2
ECONOM & FINANCE (BANKING	26860 5			25857 8	27500 4		23000 2	28500 4	
HUMAN RSRCS (incl LABOR R							14000 1		
MANAGEMENT INFO SYSTEMS							31000 1	32750 4	
MARKETING/MARK MGMT (RESR		27000 1		24000 1		22250 4	18000 1	25165 3	
ADVERTISING		26000 2				27600 1			
COMMUNICATIONS						22000 3			
JOURNALISM		18000 1		24000 1		10000 1			
LETTERS (incl English, Li		25000 1		16933 3					
HISTORY								19200 1	
POLITICAL SCIENCE/GOVT						22000 1		21600 1	
AEROSPACE & AERONAUTICAL				31200 1				36000 1	
AGRICULTURAL									32400 1
ARCHITECTURAL			24333 3						26500 1
CHEMICAL								31000 1	37200 1
CIVIL			36000 1					31912 5	33327 23 39500/30600
COMPUTER						35750 2	34363 5	31000 2	34200 1
ELECTRICAL/ELECTRONIC			34000 1			35000 3	39700 2	30667 3	34620 5
INDUSTRIAL			34000 1					32000 3	34950 4
MECHANICAL			33600 1					31500 2	33279 5
ENGINEERING TECHNOLOGY			26475 8			33000 1		37000 1	31850 6
AGRIBUSINESS	27500 1			20000 1			33000 1	28000 1	

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
NATURAL RESOURCES								25707 3	
COMPUTER SCIENCE						34367 3	34751 16	32000 1	34367 3
COMPUTER PROGRAMMING							27500 2		
ARCHITECTURAL & ENVIRONME			24278 9					42000 1	
BIOLOGICAL								23800 1	
MATHEMATICS							34458 4	28500 5	

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	25732 6	27700 3		20300 2	25000 1	25999 6	23832 4		
BUSINESS ADMIN (INCL MGMT	23085 4	30000 2	20000 1	25499 10		24393 25 32000/21000			
ECONOM & FINANCE (BANKING	24843 7	26400 1	33000 1	26823 9		23622 13			
HOTEL/RESTAURANT MGMT.			16902 2						
HUMAN RSRCS (incl LABOR R				25000 1					
MANAGEMENT INFO SYSTEMS				27100 2					
MARKETING/MARK MGMT (RESR	23767 3		28776 2	23075 4		25416 31 60000/22000	12000 1		
ADVERTISING						14400 1			19200 1
COMMUNICATIONS				19500 4		30000 1			
JOURNALISM						22540 5			
PHYSICAL EDUCATION						24000 1			
MERCHANDISING MANAGEMENT						24000 1			
FOREIGN LANGUAGES						26000 1			
LETTERS (incl English, Li						24750 2			
HUMANITIES - OTHER		25000 1		25500 2		24000 1			
HISTORY						23100 2			
POLITICAL SCIENCE/GOVT		36000 1		23000 2		23201 3	26000 1		
SOCIAL SCIENCES-OTHER						23000 1			
COMPUTER				31200 1					
INDUSTRIAL				27000 1		33000 1			
MINING (INCL GEOLOGICAL)						28991 1			
ENGINEERING TECHNOLOGY		26400 1		32000 4					
AGRIBUSINESS	22500 1	27000 1				25400 5			

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
OTHER AGRICULTURAL SCIENC		25000 1				30368 1			
COMPUTER SCIENCE				28800 1					
COMPUTER PROGRAMMING						21000 1			
HEALTH SCIENCES						32400 1			
ARCHITECTURAL & ENVIRONME						25000 1			
BIOLOGICAL						26400 1			

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS-	HEALTH SRVCS (
ACCOUNTING	30000 1		14400 1	27000 1		21112 10	25938 13	28632 1	33000 2
BUSINESS ADMIN (INCL MGMT	29000 1	24335 3	20333 3	33900 2	26153 3	25228 2			18000 1
ECONOM & FINANCE (BANKING		21000 2	22000 1			27083 3	23772 2		
HUMAN RSRCS (incl LABOR R				27500 2	25000 2				
MANAGEMENT INFO SYSTEMS	30000 1			39990 2			26880 1		38000 1
MARKETING/MARK MGMT (RESR	24000 1	27000 1	21485 4			27996 1			21000 1
COMMUNICATIONS				35000 1	26813 1		24000 1		
JOURNALISM								27000 1	
ELEMENTARY EDUCATION					21019 25 24058/18500				
PHYSICAL EDUCATION					26107 5	22000 1			
SPECIAL EDUCATION					23389 12				26000 1
LETTERS (incl English, Li					24270 4				20000 1
VISUAL & PERFORMING ARTS					17326 4		36000 1		
HUMANITIES - OTHER					24157 4				
CRIMINAL JUSTICE							21600 1		
HISTORY					25000 2				
POLITICAL SCIENCE/GOVT			21000 1				28310 2		
SOCIOLOGY			18500 1						
SOCIAL SCIENCES-OTHER					27631 11		22235 2		
AEROSPACE & AERONAUTICAL			36000 1			36000 1			
ARCHITECTURAL							36800 2		
CHEMICAL				37200 1			39600 1		31500 1
CIVIL		31200 1	32546 7	34200 3		26000 3	31386 10		

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER		40505 1		37590 2			33600 1		
ELECTRICAL/ELECTRONIC		34333 3	32400 1	38525 7		30147 3		45000 1	
INDUSTRIAL				41600 1				33000 1	
MECHANICAL		30000 1	32400 2	32745 7		32715 2	29200 1		35000 1
ENGINEERING TECHNOLOGY			34750 4	32470 6		29430 1			31000 1
AGRIBUSINESS	15680 1								
ANIMAL SCIENCES									15360 1
PLANT SCIENCES					36500 1				
NATURAL RESOURCES		26000 1							
OTHER AGRICULTURAL SCIENC							32000 1		30000 1
COMPUTER SCIENCE		33000 1		41000 1	25680 1				
HEALTH SCIENCES		22000 1			26813 1			22800 1	
ARCHITECTURAL & ENVIRONME			27300 1			17600 1	29342 4		
BIOLOGICAL		28500 1				21900 1			10000 1
MATHEMATICS			34200 1	36000 1	28620 4				
PHYSICS		22800 1		28000 1					

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 - 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING	22800 1				27500 3	21000 1		30000 1	
BUSINESS ADMIN (INCL MGMT				15984 2			24000 1	27000 2	31667 3
ECONOM & FINANCE (BANKING			21600 1		27500 2	27000 1			27500 1
HUMAN RSRCS (incl LABOR R					24000 1				
MANAGEMENT INFO SYSTEMS							33600 1		32000 1
MARKETING/MARK MGMT (RESR							21833 3		26200 1
COMMUNICATIONS			18000 1						32000 1
PHYSICAL EDUCATION							17500 1		26200 1
LETTERS (incl English, Li							21000 1		
VISUAL & PERFORMING ARTS								30000 1	
HUMANITIES - OTHER			13500 1						
SOCIOLOGY			19200 1						
SOCIAL SCIENCES-OTHER			18000 2	20000 1					
AEROSPACE & AERONAUTICAL					32562 14		33450 1		
CHEMICAL						35000 1		39600 2	34072 3
CIVIL								33400 2	
COMPUTER					31500 1				
ELECTRICAL/ELECTRONIC					38172 5			34992 1	30000 1
INDUSTRIAL					33500 2		31950 2	30000 1	30000 1
MECHANICAL					32175 4		33750 2	30000 1	29496 2
ENGINEERING TECHNOLOGY					32629 7		29000 1	32280 17	
AGRIBUSINESS						24778 22 35000/21000			32000 1
ANIMAL SCIENCES						14500 2			28000 1

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
PLANT SCIENCES						18000 1			
OTHER AGRICULTURAL SCIENC			11000 1			23450 4			
COMPUTER SCIENCE					29592 1			35400 1	
BIOLOGICAL									30760 4
CHEMISTRY							21000 1	40800 1	24000 1

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27969 7	28860 2		29100 2					30575 4
BUSINESS ADMIN (INCL MGMT	30800 4		25733 3						29000 3
ECONOM & FINANCE (BANKING	28640 5	27234 7	28500 2	40000 1					28889 13
HUMAN RSRCS (incl LABOR R									29000 2
MANAGEMENT INFO SYSTEMS	35111 7	24348 2							32100 3
MARKETING/MARK MGMT (RESR	26982 5	35205 4	27000 6					24500 2	26500 3
COMMUNICATIONS	23440 2		25610 2						
HUMAN ECOLOGY (HOME ECONO			24000 1						
VISUAL & PERFORMING ARTS								19920 1	
HUMANITIES - OTHER	22000 1								
HISTORY			25250 2						
POLITICAL SCIENCE/GOVT	30900 1								
PSYCHOLOGY	25500 1								
SOCIAL SCIENCES-OTHER			26500 1						
CHEMICAL		32004 1							40800 1
CIVIL		36000 1							40000 1
COMPUTER	33560 3	33901 4							
ELECTRICAL/ELECTRONIC	34793 8	34857 41 55000/32040							37250 2
INDUSTRIAL	32833 3	33785 12							
MECHANICAL	29000 1	35115 6	38400 1		30000 1				39120 5
METALLURGICAL					34800 1				
ENGINEERING TECHNOLOGY	33160 3	32300 9	27500 3					23500 1	
AGRIBUSINESS			29333 3						

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
NATURAL RESOURCES								24000 1	
OTHER AGRICULTURAL SCIENC			26625 4						
COMPUTER SCIENCE	33890 11	37000 6							35700 4
COMPUTER PROGRAMMING									36500 1
CHEMISTRY								24000 1	41400 1
PHYSICS		32400 1							

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING						29475 4	23682 6
BUSINESS ADMIN (INCL MGMT	25000 1		27222 2	19000 1		26000 1	25499 8
ECONOM & FINANCE (BANKING	18000 1					20000 1	26629 7
MANAGEMENT INFO SYSTEMS						32910 2	24200 3
MARKETING/MARK MGMT (RESR	25500 2		28000 1		19000 1	26917 12	29102 4
ADVERTISING							20598 2
LETTERS (incl English, Li			27000 1		25500 1		
VISUAL & PERFORMING ARTS							31800 1
HUMANITIES - OTHER							30000 1
HISTORY						24500 2	
POLITICAL SCIENCE/GOVT					26500 1	25754 2	
PSYCHOLOGY					22000 1	28000 1	21600 2
AEROSPACE & AERONAUTICAL						33600 1	
CIVIL						33000 1	
COMPUTER			34216 1			33600 1	32004 1
ELECTRICAL/ELECTRONIC						32400 1	31350 4
INDUSTRIAL	32500 1						34800 1
MECHANICAL			32216 2		35360 1	34720 3	33750 2
ENGINEERING TECHNOLOGY						33000 1	30850 5
AGRIBUSINESS							23550 2
COMPUTER SCIENCE			38400 1			33000 1	
ARCHITECTURAL & ENVIRONME							22500 2
BIOLOGICAL			24000 1				

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKI	NG (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26525 213 38500/23000	24400 5		2405 3000	0 21 0/21600	30000 5	22277 13	25058 7	29752 19	24500 2
BACHELOR - TECHNICAL	27500 1		26704 24 36000/20800	2560	0 2		34733 9	34435 30 44000/31000	30733 30 42000/24500	33407 50 43200/28800

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSUR	ANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24597 20 30000/22000	28813 8	24059 6	2454 5000	1 36 0/18000	25000 1	24513 94 60000/20800	22221 6		19200 1
BACHELOR - TECHNICAL	22500 1	26133 3		3071	4 7		27013 12			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILI	TIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	28250 4	23667 6	20258 11	3309	8 8	23410 73 37800/19200	23107 17	25839 23 36000/21900	27816 2	27000 7
BACHELOR - TECHNICAL	15680 1	30637 11	33031 17	3517 6000	6 30 0/30000	29067 7	28233 12	31961 20 41600/28000	33600 3	25477 6

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER	R NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	22800 1		18050 6	1732	3 3	26917 6	24000 2	23086 7	28500 4	29863 8
BACHELOR - TECHNICAL			11000 1			33292 34 57000/30000	24031 30 35000/18000	30693 7	33306 26 40800/30000	30589 14

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSE	EHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	29338 33 45000/22000	29192 15	26378 17	3273	3 3				22973 3	29238 28 34600/26000
BACHELOR - TECHNICAL	33751 29 39000/30000	34493 81 55000/31000	28673 11			32400 2			23833 3	38107 15

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE	E, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	23500 4		27361 4	1900	0 1	23250 4	27249 25 45000/22000	
BACHELOR - TECHNICAL	32500 1		32210 5			35360 1	33640 9	

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32000 1			26000 1					
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	36000 1								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						27551 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26324 211 38500/23000	26483 39 48000/21023							28920 1
BUSINESS ADMIN (INCL MGMT	27540 24 32000/27000	28500 2		25000 1				40000 1	31167 6
ECONOM & FINANCE (BANKING	26972 12	26693 6	27998 2	28467 3	32500 2			26829 5	28497 21 35004/25000
MARKETING/MARK MGMT (RESR	20808 1			24000 1				22000 1	26437 6
COMMUNICATIONS	22000 2								
JOURNALISM			24000 1						
LETTERS (incl English, Li			17000 2						
PSYCHOLOGY		31200 1							
MINING (INCL GEOLOGICAL)								28991 1	
ENGINEERING TECHNOLOGY									30000 1
AGRIBUSINESS	24125 4	26000 1							
ANIMAL SCIENCES		15000 1							

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		17000 1	26386 1						
ECONOM & FINANCE (BANKING	23000 2	30000 3	24000 2					27000 1	
HUMAN RSRCS (incl LABOR R			25000 1						
MANAGEMENT INFO SYSTEMS			26076 1				33000 1		
MARKETING/MARK MGMT (RESR	28800 1						25000 1		
ADVERTISING								27600 1	
COMMUNICATIONS			18000 1					21000 2	
JOURNALISM								27000 1	
LETTERS (incl English, Li									27000 1
HUMANITIES - OTHER			24000 1	30000 1					
POLITICAL SCIENCE/GOVT		28000 1							30900 1
INDUSTRIAL						33600 1	34200 1		
ENGINEERING TECHNOLOGY		31500 1	31500 1				22500 3		34000 1
ANIMAL SCIENCES								14000 1	
PLANT SCIENCES							18000 1		
OTHER AGRICULTURAL SCIENC							26800 2		
ARCHITECTURAL & ENVIRONME				21000 1					
CHEMISTRY							21000 1		

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAX. M
ACCOUNTING					15600 1	34600 1	22500 2		22630 10
BUSINESS ADMIN (INCL MGMT		25397 3	26750 4		24820 5	25000 1	25709 20 38000/20800	21900 1	
ECONOM & FINANCE (BANKING		33500 2	25500 1				22055 11		25000 4
MANAGEMENT INFO SYSTEMS	27600 1						22500 2		
MARKETING/MARK MGMT (RESR	27000 1	30929 7	40200 1	30000 1	24164 3		26344 43 60000/21600		24000 1
ADVERTISING	26000 2						18699 4		
COMMUNICATIONS		25000 1	30000 1				23388 8		
JOURNALISM	18000 1						16500 2		
PHYSICAL EDUCATION							26200 1		
LETTERS (incl English, Li	25000 1			16800 1					
VISUAL & PERFORMING ARTS						30000 1	19920 1		
HUMANITIES - OTHER							23500 2		
HISTORY							24425 4		
POLITICAL SCIENCE/GOVT					26004 1		22169 3		
PSYCHOLOGY							18750 2		
SOCIAL SCIENCES-OTHER							26500 1		
ELECTRICAL/ELECTRONIC							34450 2		
INDUSTRIAL						41600 1	32667 3		
ENGINEERING TECHNOLOGY		36250 1					27790 4		
AGRIBUSINESS		25333 3	26000 1		25000 1	24000 1	25466 8		15680 1
HEALTH SCIENCES							32400 1		
BIOLOGICAL							30860 4		
PHYSICS							32400 1		

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING		26000 1							
BUSINESS ADMIN (INCL MGMT						24000 1			
ECONOM & FINANCE (BANKING	23500 1								
POLITICAL SCIENCE/GOVT		34620 1							
AEROSPACE & AERONAUTICAL				36000 1					30160 1
ARCHITECTURAL							27000 1		
CHEMICAL									38400 1
CIVIL							33355 21 36000/31812	34512 5	
ELECTRICAL/ELECTRONIC			27000 1			36000 1	39433 6		35025 4
INDUSTRIAL							35700 2		33019 10
MECHANICAL						33000 1	30498 2	31100 2	37100 2
METALLURGICAL							34800 1		
ENGINEERING TECHNOLOGY							29929 7		32617 6
AGRIBUSINESS									31000 2
OTHER AGRICULTURAL SCIENC									25000 1
COMPUTER SCIENCE								32000 1	
ARCHITECTURAL & ENVIRONME					31434 5				
BIOLOGICAL									26000 1

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG		POWER SYSTEMS		SOFTWARE DESIG		HARDWARE DESIG		RESEARCH & DEV		TESTING		PROCESS ENGINE		PROJECT ENGINE		OTHER ENGINEER	
ACCOUNTING	36500	1							25000	1								
BUSINESS ADMIN (INCL MGMT	37800	1									38400	1						
ECONOM & FINANCE (BANKING							35000	1	27600	1								
MANAGEMENT INFO SYSTEMS					43000	1												
VISUAL & PERFORMING ARTS																	33900	2
AEROSPACE & AERONAUTICAL			33450	1					35500	1	32621	3	31200	1	30425	4	34531	8
AGRICULTURAL																	32400	1
ARCHITECTURAL															41600	1	29250	2
CHEMICAL													34854	4	40800	1	36017	6
CIVIL															32507	14	31066	16
COMPUTER	34000	1			34717	7			33908	2	31500	1					33446	8
ELECTRICAL/ELECTRONIC	34633	3	42757	3	38500	1	37100	8	34000	4	31000	1			32714	7	34207 39000/32040	46
INDUSTRIAL	34500	1							32400	1					33500	2	32903	9
MECHANICAL	34800	1	33925	4			32000	2			32700	1			36323	7	33227 40800/29040	27
ENGINEERING TECHNOLOGY			33860	2			35860	3	35000	1	33000	1	35000	1	33217	18	31796	17
COMPUTER SCIENCE	30433	3			36317	12			30000	1	34008	1					33899	8
COMPUTER PROGRAMMING					37000	1												
ARCHITECTURAL & ENVIRONME									27300	1								
CHEMISTRY					41400	1					24000	1			40800	1		
MATHEMATICS	34200	1			33646	2												
PHYSICS																	28000	1

AVERAGE SALARY OFFERS   JULY 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92   90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING									18000 1
BUSINESS ADMIN (INCL MGMT					15984 2				
ECONOM & FINANCE (BANKING									32400 1
PHYSICAL EDUCATION									22000 1
SOCIAL SCIENCES-OTHER	20000 1								20470 1
ELECTRICAL/ELECTRONIC					44000 1				
MECHANICAL			35000 1						
ANIMAL SCIENCES									15360 1
OTHER AGRICULTURAL SCIENC						30000 1			
HEALTH SCIENCES	22800 1								22000 1
ARCHITECTURAL & ENVIRONME				27200 1					
BIOLOGICAL			10000 1						

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					33600 1		25000 1		
BUSINESS ADMIN (INCL MGMT					34000 1	32179 3	34171 7		
ECONOM & FINANCE (BANKING	22750 1				21600 1	31000 1	18000 1		
MANAGEMENT INFO SYSTEMS					30659 7	32976 9	35916 5		
MARKETING/MARK MGMT (RESR		12000 1			27000 1				
HUMANITIES - OTHER	13500 1								
CRIMINAL JUSTICE	21600 1								
HISTORY	19200 1								
POLITICAL SCIENCE/GOVT		22000 1							
SOCIOLOGY		19200 1							
SOCIAL SCIENCES-OTHER				20000 2					
COMPUTER					37902 3		34000 2		
ELECTRICAL/ELECTRONIC					34020 2		31000 1		
INDUSTRIAL						33000 2			
MECHANICAL							32000 1		
ENGINEERING TECHNOLOGY							30500 2		
AGRIBUSINESS					33000 1				25667 9
PLANT SCIENCES			36500 1						
NATURAL RESOURCES									24760 4
OTHER AGRICULTURAL SCIENC				11000 1					25040 5
COMPUTER SCIENCE					35500 15	32198 4	35900 6		
COMPUTER PROGRAMMING					36500 1	18000 1			
ARCHITECTURAL & ENVIRONME									17600 1

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 7 - PAGE 2

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BIOLOGICAL									21900 1
MATHEMATICS					35270 2		36000 1		

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				23438 6					
BUSINESS ADMIN (INCL MGMT		24500 2	31500 2	23376 30 29400/19200		24000 1			20330 2
ECONOM & FINANCE (BANKING		30000 2	28000 2	23392 15					
HOTEL/RESTAURANT MGMT.				16902 2					
HUMAN RSRCS (incl LABOR R			27400 5				14000 1		25000 2
MANAGEMENT INFO SYSTEMS		32500 2		27600 2					
MARKETING/MARK MGMT (RESR			22000 1	23519 32 27500/19500					
COMMUNICATIONS				35000 1					26813 1
JOURNALISM				22425 4					
ELEMENTARY EDUCATION									21019 25 24058/18500
PHYSICAL EDUCATION				20750 2					26107 5
SPECIAL EDUCATION									23590 13
HUMAN ECOLOGY (HOME ECONO				24000 1					
MERCHANDISING MANAGEMENT				24000 1					
FOREIGN LANGUAGES				26000 1					
LETTERS (incl English, Li				23200 5					24270 4
VISUAL & PERFORMING ARTS									17326 4
HUMANITIES - OTHER				25500 2					24157 4
HISTORY				24000 2					25000 2
POLITICAL SCIENCE/GOVT				25443 7		21600 1			
PSYCHOLOGY				25000 2					
SOCIOLOGY				18500 1					
SOCIAL SCIENCES-OTHER				21500 2					27631 11

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ARCHITECTURAL	23000 2								
CHEMICAL		31000 1							
CIVIL		35000 1						31200 1	
COMPUTER		31000 2							
ELECTRICAL/ELECTRONIC		31000 1							
INDUSTRIAL		30000 1		31500 1					
MECHANICAL		31000 1						30000 1	
ENGINEERING TECHNOLOGY	23600 3	33333 3		28875 4					
AGRIBUSINESS		28000 1		23714 7					
ANIMAL SCIENCES								28000 1	
NATURAL RESOURCES		28080 1							
OTHER AGRICULTURAL SCIENC				29434 2				25000 1	
COMPUTER SCIENCE									25680 1
COMPUTER PROGRAMMING				21000 1					
HEALTH SCIENCES									26813 1
ARCHITECTURAL & ENVIRONME	24167 9	25000 1							
BIOLOGICAL		23800 1						26250 2	
CHEMISTRY								24000 1	
MATHEMATICS		29500 4			24500 1				28620 4
PHYSICS								22800 1	

AVERAGE SALARY OFFERS   JULY 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY TECH - NON TECH/FUNCTION   CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92   90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26415 250 38500/23000	26692 48 48000/21023	22799 5	26880 5	32500 2			28021 7	28617 34 50000/24460
BACHELOR - TECHNICAL	24125 4	20500 2						28991 1	30000 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	24933 3	27000 5	23923 7	30000 1			29000 2	24720 5	28950 2
BACHELOR - TECHNICAL		31500 1	31500 1	21000 1		33600 1	24288 8	14000 1	34000 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	24933 6	29592 13	28957 7	23400 2	23820 10	29867 3	24489 106 60000/19200	21900 1	23353 15
BACHELOR - TECHNICAL		28063 4	26000 1		25000 1	32800 2	29132 23 35400/24000		15680 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	23500 1	30310 2				24000 1			
BACHELOR - TECHNICAL			27000 1	36000 1	31434 5	34500 2	33519 40 55000/31000	33345 8	32920 28 43200/30000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	37150 2		43000 1	35000 1	26300 2	38400 1			
BACHELOR - TECHNICAL	33270 10	36514 10	35959 24 41400/32292	36029 13	33092 11	31564 9	34269 6	33603 55 41600/30000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	20000 1				15984 2				
BACHELOR - TECHNICAL	22800 1		22500 2	27200 1	44000 1	30000 1			

AVERAGE SALARY OFFERS JULY 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 6/12/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19263 4	17733 3		20000 2	30074 11	32640 13	32984 14		
BACHELOR - TECHNICAL			36500 1	11000 1	35595 24 42000/33000	30399 7	34108 13		24737 20 35000/21000

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		29000 6	27800 10	23553 118 36000/19200		22800 2	14000 1		23248 73 36900/19200
BACHELOR - TECHNICAL	23879 14	30160 18		26191 15	24500 1			26688 8	27829 6

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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September1992

WESTERN REGION (WCPA)

Arizona State University
California Institute of Technology
California Poly. State University - San Luis Obispo
California State Poly University - Pomona
California State University - Fresno
California State University - Hayward
California State University - Long Beach
California State University - Los Angeles
California State University - Sacramento
University of California - Irvine - Graduate School of Management
University of California - Los Angeles
Gonzaga University
University of Idaho
Loyola Marymount University
Mills College
University of Nevada - Reno
Oregon State University
University of Oregon
University of the Pacific
Point Loma Nazarene College
Portland State University
University of Redlands
San Diego State University
University of San Francisco
San Francisco State University
San Jose State University
Santa Clara University
University of Southern California
University of Southern California - Graduate School of Business
Stanford University
Washington State University
University of Washington
Westmont College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Western** Region.

The data are based on salary offers made to students graduating between September 1, 1991, and August 31, 1992. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 12, 1992, through August 14, 1992) and cumulatively (September 1, 1991, and August 14, 1992).

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WCPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	80	664	$26122	$26429	$30000	$27000	$21500	357	3358	$26140	$27179	$30000	$27000	$22000
BUSINESS ADMIN (INCL MGMT	44	410	25003	24371	30000	24000	19200	167	1299	26118	24305	33000	26000	19704
DISTRIBUTION MANAGEMENT	1	11	22000	21536	*	*	*	1	19	22000	22931	*	*	*
ECONOM & FINANCE (BANKING	25	313	22753	24755	27000	22000	18000	129	1367	25709	26122	31000	26000	19800
HOTEL/RESTAURANT MGMT.	+	25	+	20092				2	139	16902	21063	*	*	*
HUMAN RSRCS (incl LABOR R	11	36	22209	23324	*	*	*	20	89	23515	23427	28000	24000	16800
MANAGEMENT INFO SYSTEMS	6	78	33907	28161	*	*	*	37	308	32143	28519	38000	32000	25200
MARKETING/MARK MGMT (RESR	33	292	24246	23057	30000	23600	18000	136	1127	25264	23914	30000	24750	19200
REAL ESTATE	+	4	+	17915				+	7	+	21046			
COMMUNICATIONS														
ADVERTISING	1	17	30000	20498	*	*	*	8	72	23050	21160	*	*	*
COMMUNICATIONS	8	112	23063	20713	*	*	*	25	308	23697	21262	30000	24000	18000
JOURNALISM	7	45	24229	21336	*	*	*	16	140	22581	19851	*	*	*
TELECOMMUN/BROADCASTING	+	16	+	19044				+	53	+	21572			
EDUCATION														
ELEMENTARY EDUCATION	41	243	22276	20957	26500	24000	20000	66	448	21800	20689	26500	22276	18000
PRE-ELEMENTARY EDUCATION	+	4	+	18931				+	19	+	17371			
PHYSICAL EDUCATION	1	19	21600	21424	*	*	*	10	42	24184	21994	*	*	*
SPECIAL EDUCATION	5	44	25275	21026	*	*	*	18	76	24058	21372	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	16	+	17845				1	45	24000	19181	*	*	*
TEXTILES & CLOTHING	1	43	21600	21710	*	*	*	1	99	21600	22279	*	*	*
MERCHANDISING MANAGEMENT	+	18	+	20113				1	50	24000	19811	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	12	21120	22767	*	*	*	2	56	23560	22995	*	*	*
LETTERS (incl English, Li	4	46	20375	21037	*	*	*	18	192	22077	22190	*	*	*
VISUAL & PERFORMING ARTS	1	48	11440	20875	*	*	*	9	114	22052	21138	*	*	*
HUMANITIES - OTHER	2	24	14000	24005	*	*	*	13	77	22318	22941	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	3	20	17960	20980	*	*	*	4	48	18870	19851	*	*	*
HISTORY	2	16	18260	23173	*	*	*	11	102	22856	22838	*	*	*
POLITICAL SCIENCE/GOVT	3	36	22333	22854	*	*	*	19	157	24986	23042	*	*	*
PSYCHOLOGY	5	70	21936	19783	*	*	*	10	224	22838	20180	*	*	*
SOCIOLOGY	2	35	28050	22722	*	*	*	4	85	23450	21015	*	*	*
SOCIAL SCIENCES-OTHER	2	69	18600	21813	*	*	*	20	201	24556	21623	26813	26813	19200
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	37	30250	31775	*	*	*	22	117	32847	31826	36000	32032	30160
AGRICULTURAL	+	6	+	30100				1	42	32400	31464	*	*	*
ARCHITECTURAL	+	7	+	29220				6	63	28850	29211	*	*	*
BIOENGINEERING & BIOMEDIC	+	3	+	33167				+	11	+	30769			
CHEMICAL	5	272	34412	39155	*	*	*	18	1213	35432	39203	*	*	*
CIVIL	11	216	29224	28778	*	*	*	69	792	32070	29376	36000	32000	28224
COMPUTER	5	98	32784	32210	*	*	*	31	291	33920	32848	37000	34000	31000
ELECTRICAL/ELECTRONIC	27	412	30793	33000	36000	33430	22000	119	1524	34043	33754	37920	34000	28000

continued

WCPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY CURRICULUM FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	3	5	$26848	$30148	*	*	*	3	15	$26848	$31111	*	*	*
INDUSTRIAL	6	185	25333	31573	*	*	*	41	602	32159	32348	$35000	$33000	$29000
MECHANICAL	9	432	33411	34204	*	*	*	62	1757	33511	34462	38000	33300	29200
METALLURGICAL	+	13	+	33310				1	60	34800	33502	*	*	*
MINING (INCL GEOLOGICAL)	+	4	+	27650				1	31	28991	31177	*	*	*
NUCLEAR	+	5	+	30564				+	45	+	34447			
PETROLEUM	+	14	+	40386				+	65	+	40679			
TEXTILE	+	+	+	+				+	8	+	32350			
ENGINEERING TECHNOLOGY	9	61	27250	32040	*	*	*	89	304	30971	31051	35400	32000	25408
INDUSTRIAL TECHNOLOGY	+	5	+	28300				+	19	+	26986			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	16	26500	21732	*	*	*	41	86	25351	23414	30000	25500	20000
ANIMAL SCIENCES	+	8	+	21521				4	30	18090	20189	*	*	*
PLANT SCIENCES	+	3	+	19949				2	9	27250	22150	*	*	*
NATURAL RESOURCES	+	2	+	16280				5	17	25424	21786	*	*	*
OTHER AGRICULTURAL SCIENC	+	12	+	20876				13	59	25282	22388	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	21	307	30470	29233	$35000	$31000	$26508	73	918	33377	30523	38000	34500	28000
COMPUTER PROGRAMMING	+	3	+	32000				4	52	28125	30885	*	*	*
INFORMATION SCIENCES & SY	+	15	+	27278				+	94	+	28990			
SYSTEMS ANALYSIS	+	1	+	26000				+	14	+	29913			
HEALTH SCIENCES														
ALLIED HEALTH	+	25	+	27921				+	90	+	30555			
HEALTH SCIENCES	+	14	+	19834				4	44	26003	23559	*	*	*
NURSING	2	107	39500	29879	*	*	*	2	336	39500	31732	*	*	*
PHARMACY	2	69	26500	41979	*	*	*	2	141	26500	41567	*	*	*
SCIENCES														
ACTUARIAL	+	2	+	29200				+	22	+	31830			
ARCHITECTURAL & ENVIRONME	+	15	+	21041				19	44	25935	23570	*	*	*
BIOLOGICAL	1	27	18000	20920	*	*	*	11	71	25058	21851	*	*	*
CHEMISTRY	1	11	22197	25510	*	*	*	6	78	28900	27557	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	1	+	28000				+	16	+	25704			
MATHEMATICS	1	42	24000	26141	*	*	*	16	195	30563	28434	*	*	*
PHYSICS	1	3	37000	32833	*	*	*	4	18	30050	29019	*	*	*
OTHER PHYSICAL & EARTH SC	+	6	+	24140				+	10	+	23384			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	30	+	30859			
TOTALS	396	5250						1774	19654					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	25	419	$26036	$27911	$29000	$27000	$21000	279	2585	$26349	$27762	$29000	$27500	$22800
ACCOUNTING (PRIVATE)	50	239	25380	24491	30000	25750	21500	100	786	25912	25588	30000	26550	21000
COMMERCIAL BANKING (CNSMR	3	67	21840	23150	*	*	*	8	197	22440	22255	*	*	*
COMMERCIAL BANKING (LENDG	2	32	27498	23149	*	*	*	7	180	27057	24712	*	*	*
INVESTMT BANKING (CORP FN	+	15	+	25647				2	67	32500	28605	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				+	4	+	31375			
INVESTMT BANKG (REAL EST)	+	1	+	23500				+	13	+	27977			
INVESTMT BANKG (SALES & T	+	8	+	21000				8	39	28142	25552	*	*	*
FINANCIAL/TREASURY ANALYS	9	107	28411	25834	*	*	*	44	417	28606	27695	33000	28710	24000
PORTFOLIO MGMT/BROKERAGE	1	24	18000	22710	*	*	*	4	88	23200	23398	*	*	*
UNDERWRITING	4	33	19025	23292	*	*	*	10	130	24260	24297	*	*	*
INSURANCE - CLAIMS	2	41	24220	23279	*	*	*	10	117	24740	23154	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	27	+	18094				2	57	25500	18810	*	*	*
MEDIA PLANNING	1	16	33000	20780	*	*	*	1	31	33000	21009	*	*	*
REPORTING	1	16	19000	16782	*	*	*	2	43	26300	16745	*	*	*
PRODUCTION	1	18	12000	20094	*	*	*	11	63	24027	20819	*	*	*
PUBLIC RELATIONS	2	37	18560	21800	*	*	*	8	93	21840	20880	*	*	*
WRITING / EDITING	1	11	22000	17455	*	*	*	4	56	28475	23090	*	*	*
MARKETING														
ADVERTISING	2	21	26000	19393	*	*	*	8	66	25200	20422	*	*	*
BRAND/PRODUCT MANAGEMENT	8	31	26664	25549	*	*	*	25	119	28410	25662	36250	26400	23000
BUYER/MERCHANDISING	3	68	24533	22755	*	*	*	11	273	27482	23578	*	*	*
DISTRIBUTION	1	14	19200	21231	*	*	*	3	72	22000	24364	*	*	*
MARKET RESEARCH	+	33	+	25015				11	117	23927	24561	*	*	*
PURCHASING	7	18	27243	27228	*	*	*	12	38	28825	26364	*	*	*
SALES	39	329	22763	24490	32000	22000	14000	168	1200	24724	24841	32000	25000	18000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	20	20000	21448	*	*	*	2	67	20950	22054	*	*	*
FINANC,TAXA, MONETARY POL	12	51	25172	24022	*	*	*	28	111	23859	24193	28224	24000	18000
ECONOMIC PROGRAMS	+	3	+	17969				1	12	23500	22026	*	*	*
LAW ENFORCEMENT	1	25	16800	22937	*	*	*	3	56	25807	23194	*	*	*
MILITARY	5	45	25500	26445	*	*	*	6	104	25750	24634	*	*	*
NATIONAL SECURITY	+	2	+	23384				1	5	36000	27874	*	*	*
URBAN / REGIONAL PLANNING	1	11	29500	25275	*	*	*	6	21	31111	25314	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				3	4	31000	31800	*	*	*
DESIGN / CONSTRUCT	16	178	28463	29981	*	*	*	56	803	32074	31374	36000	32250	27000
ENVIRONMENTAL/SANITATION	1	37	24984	29901	*	*	*	9	161	32416	31200	*	*	*
MANUFACTURING/INDUSTRIAL	5	261	30700	34379	*	*	*	33	952	32583	34529	36500	33000	30000
SYSTEMS / PROGRAMMING	5	68	35730	31547	*	*	*	17	243	34450	32385	*	*	*
POWER SYSTEMS	1	45	34000	33662	*	*	*	11	190	36286	34043	*	*	*
SOFTWARE DESIGN & DEVELOP	5	82	34880	32971	*	*	*	30	257	36014	33536	38500	36408	32000
HARDWARE DESIGN & DEVELOP	1	26	28000	34917	*	*	*	15	139	35425	34108	*	*	*

continued

(Data Combined for Men and Women)

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	3	67	$28459	$36220	*	*	*	16	238	$31375	$35434	*	*	*
TESTING	5	14	27512	29565	*	*	*	15	106	30669	31149	*	*	*
PROCESS ENGINEERING	3	176	30533	38965	*	*	*	9	832	33024	39071	*	*	*
PROJECT ENGINEERING	3	169	29803	34293	*	*	*	58	932	33406	34319	$38500	$33000	$30000
OTHER ENGINEERING	30	559	30902	32767	$40500	$31000	$23040	181	1876	32869	33361	36564	33600	28000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	9	18000	21422	*	*	*	3	29	20267	23148	*	*	*
INDUSTRIAL HYGIENE	1	2	24500	22250	*	*	*	1	3	24500	19444	*	*	*
MEDICAL TECHNOLOGY	+	8	+	24317				2	27	22500	24586	*	*	*
NURSES / PERSONAL CARE	2	107	39500	29761	*	*	*	3	344	35400	31538	*	*	*
OCCUPATIONAL THERAPY	+	9	+	29778				3	43	25323	29845	*	*	*
PHARMACIST	+	66	+	42448				1	136	30000	41691	*	*	*
PHYSICAL THERAPY	+	11	+	26304				+	23	+	27819			
RESPIRATORY THERAPY	+	+	+	+				+	+	+	+			
OTHER HEALTH RELATED	1	30	28500	19932	*	*	*	7	118	22676	23130	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	18	+	18887				4	73	19263	19542	*	*	*
COUNSELING	1	29	20000	17404	*	*	*	4	90	18300	17791	*	*	*
FUNDRAISING / DEVELOPMENT	+	1	+	13500				1	23	36500	20926	*	*	*
SOCIAL WORK	1	36	22000	18389	*	*	*	4	95	18250	18025	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	10	214	30434	28568	*	*	*	45	624	33099	29330	36800	34200	27000
INFORMATION SYSTEMS	5	72	35792	28959	*	*	*	25	281	32643	29169	36900	33000	29000
SYSTEMS ANALYSIS & DESIGN	6	95	30227	28875	*	*	*	33	348	32925	30932	38000	32000	30000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	13	24000	27530	*	*	*	1	52	24000	30265	*	*	*
AGRICULTURE/NAT'L RESOURC	+	19	+	20300				20	90	24737	21286	29000	24000	21000
ARCHITECTURE	+	6	+	20367				14	29	23879	23392	*	*	*
CONSULTING	5	110	32000	30006	*	*	*	29	606	30237	30168	35000	30000	27000
HUMAN RESRCS /INDUS RELS	4	47	29325	25884	*	*	*	14	121	28236	24891	*	*	*
MANAGEMENT TRAINEE	47	460	22102	22492	25992	22500	18000	180	1569	23394	22928	27000	23600	19200
MATH/STATISTICIANS	+	4	+	28250				1	29	24500	25373	*	*	*
PARALEGAL	+	10	+	20750				2	34	22800	20693	*	*	*
RESEARCHERS NON-TECHNICAL	+	9	+	26472				1	27	14000	25181	*	*	*
RESEARCHERS - TECHNICAL	+	14	+	25200				8	42	26688	26574	*	*	*
TEACHING	51	387	22637	21053	26500	24000	19000	130	838	23220	21093	26813	23582	18500
TOTALS	396	5250						1774	19654					

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	70	$28857	$32097	*	*	*	13	238	$30399	$31259	*	*	*
MBA--NON-TECH	2	190	39500	35156	*	*	*	6	483	33425	35734	*	*	*
MBA--TECH	1	37	36000	43821	*	*	*	1	120	36000	41313	*	*	*
MS-BUSINESS	+	2	+	20000				1	12	44720	37733	*	*	*
ECONOMICS & FINANCE (BANK	2	5	27650	32380	*	*	*	4	59	32225	36677	*	*	*
HUMAN RESOURCES (INCL LAB	+	3	+	32833				+	19	+	31597			
MANAGEMENT INFORMATION SY	+	5	+	33400				+	16	+	34780			
MARKETING/MKTNG MGT (RESE	+	2	+	37500				2	24	31500	39508	*	*	*
COMMUNICATIONS														
ADVERTISING	1	2	30000	37500	*	*	*	1	2	30000	37500	*	*	*
COMMUNICATIONS	1	3	25000	21000	*	*	*	1	6	25000	23167	*	*	*
JOURNALISM	+	3	+	21852				+	7	+	22699			
EDUCATION														
EDUCATION ADMINISTRATION	2	12	43500	33697	*	*	*	5	24	45310	31729	*	*	*
ELEMENTARY EDUCATION	2	7	40100	30780	*	*	*	2	29	40100	27400	*	*	*
PHYSICAL EDUCATION	+	2	+	28250				+	4	+	29052			
READING EDUCATION	+	+	+	+				+	2	+	28100			
SPECIAL EDUCATION	4	17	23911	25219	*	*	*	9	27	24919	25007	*	*	*
HUMANITIES														
HUMANITIES - OTHER	2	21	20700	23910	*	*	*	3	33	23800	24553	*	*	*
SOCIAL SCIENCES														
PSYCHOLOGY	+	9	+	23940				2	23	25367	24593	*	*	*
SOCIAL SCIENCES - OTHER	+	17	+	30762				+	26	+	28095			
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	24	38500	41050	*	*	*	3	45	40747	39765	*	*	*
AGRICULTURAL	+	3	+	30067				+	10	+	35618			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	5	+	34920			
CHEMICAL	1	20	42000	40372	*	*	*	1	62	42000	40611	*	*	*
CIVIL	+	65	+	34115				1	150	31812	34303	*	*	*
COMPUTER	1	22	37000	40975	*	*	*	1	65	37000	40207	*	*	*
ELECTRICAL/ELECTRONIC	11	144	41042	41794	*	*	*	23	362	39935	41024	$43992	$40200	$36000
INDUSTRIAL	1	18	47000	37494	*	*	*	3	63	48335	38692	*	*	*
MECHANICAL	2	98	33500	39864	*	*	*	6	267	32733	39298	*	*	*
METALLURGICAL	+	12	+	38903				+	24	+	38165			

continued

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(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
GRADUATE	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
MINING & MINERAL	+	+	+	+				+	1	+	$30000			
NUCLEAR	+	10	+	$39839				+	21	+	38607			
PETROLEUM	+	+	+	+				+	4	+	43600			
HEALTH SCIENCES														
ALLIED HEALTH	1	8	$45000	32500	*	*	*	2	14	$30150	28233	*	*	*
HEALTH SCIENCES	+	11	+	25703				+	24	+	25713			
NURSING	+	17	+	34453				+	17	+	34453			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	34000				+	3	+	28001			
ARCHITECTURAL & ENVIRONME	+	3	+	25867				+	5	+	27852			
BIOLOGICAL	1	8	35000	26405	*	*	*	1	13	35000	25126	*	*	*
CHEMISTRY	+	10	+	36558				2	20	29970	35104	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	3	57	39600	36486	*	*	*	14	201	38514	39120	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	1	2	40000	35000	*	*	*	1	21	40000	36333	*	*	*
MATHEMATICS (INCL ACTUARI	+	6	+	35547				+	18	+	33636			
PHYSICS	+	+	+	+				1	4	35004	31626	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	43	946						109	2573					

(Data Combined for Men and Women)

Master's Degree Candidates - Experience[1]

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	123	$33000	$41462	*	*	*	5	302	$35000	$44911	*	*	*
MBA--TECH	+	31	+	48845				+	98	+	48884			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	10	171	36300	45755	*	*	*	12	462	36333	49287	*	*	*
MBA--TECH	3	62	40000	51176	*	*	*	5	247	41200	55249	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	4	126	45875	47717	*	*	*	4	419	45875	50972	*	*	*
MBA--TECH	1	78	77000	57097	*	*	*	1	266	77000	56298	*	*	*
TOTALS	19	591						27	1794					

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[1] Years of previous full-time, nonmilitary employment

' Percentiles are computed on regional data

* Not computed for fewer than 20 offers

+ No offers reported

WCPA REGIONAL Report No. 6 SEPTEMBER 1992

(Data Combined for Men and Women)

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

	INTERIM PERIOD 6/12/92 THROUGH 8/14/92							CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92						
BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	1	+	$69996				+	2	+	$57498			
COMPUTER & INFOR SCIENCES	+	9	+	62311				1	14	$70000	61555	*	*	*
ECONOMICS	+	2	+	57500				+	3	+	53667			
EDUCATION														
EDUCATION ADMINISTRATION	2	23	$43700	47539	*	*	*	2	31	43700	46884	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	4	+	31000				+	5	+	31920			
FOREIGN LANGUAGES	+	+	+	+				+	3	+	26367			
HUMANITIES	+	+	+	+				+	1	+	28000			
PSYCHOLOGY	+	11	+	39493				+	12	+	38452			
SOCIOLOGY	+	1	+	50000				+	1	+	50000			
SOCIAL SCIENCES	+	+	+	+				+	1	+	40000			
ENGINEERING														
AEROSPACE	+	4	+	47700				2	12	62800	51486	*	*	*
CHEMICAL	+	32	+	55355				1	74	49200	54451	*	*	*
CIVIL	+	5	+	49800				1	8	42000	46501	*	*	*
COMPUTER	2	3	42500	46733	*	*	*	3	8	48333	55325	*	*	*
ELECTRICAL/ELECTRONIC	+	46	+	56697				4	95	59595	56826	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	+	+	+			
MECHANICAL	1	14	36996	52877	*	*	*	2	32	37248	51880	*	*	*
METALLURGICAL	+	46	+	55829				1	71	45000	53577	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	3	+	38583			
BIOLOGICAL	+	3	+	38667				+	4	+	42000			
CHEMISTRY	+	26	+	50405				4	80	48475	50719	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	4	+	38302				1	13	57000	47827	*	*	*
MATHEMATICS	+	10	+	38981				+	13	+	40954			
PHYSICS	1	1	39804	39804	*	*	*	3	10	45268	40940	*	*	*
POLYMER	+	+	+	+				+	2	+	52200			
TOTALS	6	245						25	498					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	26325 206 38500/23000			24566 6		23000 1	28008 1	23640 10	28000 1
BUSINESS ADMIN (INCL MGMT	27932 22 33000/27000			23500 4	32667 3	28533 3	38400 1	34250 8	24500 2
ECONOM & FINANCE (BANKING	27133 6			26185 10	27500 4	22000 2	23000 2	28500 4	
HUMAN RSRCS (incl LABOR R							14000 1	16800 1	
MANAGEMENT INFO SYSTEMS						49000 1	31000 1	32750 4	
MARKETING/MARK MGMT (RESR		27000 1		20160 2		19743 7	21000 2	25165 3	
ADVERTISING		26000 2				27600 1			
COMMUNICATIONS						22000 3			
JOURNALISM		18000 1		24000 1		19400 2			
FOREIGN LANGUAGES							21120 1		
LETTERS (incl English, Li		25000 1		16933 3					
HISTORY								19200 1	
POLITICAL SCIENCE/GOVT		27000 1				20000 2		21600 1	
PSYCHOLOGY						18000 1			
AEROSPACE & AERONAUTICAL				31200 1				36000 1	
AGRICULTURAL									32400 1
ARCHITECTURAL			24333 3						26500 1
CHEMICAL								31000 1	37200 1
CIVIL			36000 1					31912 5	33314 24 39500/30600
COMPUTER						35750 2	33636 6	31000 2	34200 1
ELECTRICAL/ELECTRONIC			34000 1			35000 3	35800 3	30667 3	33850 6
INDUSTRIAL			34000 1					32000 3	34950 4
MECHANICAL			33600 1					31500 2	33279 5

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ENGINEERING TECHNOLOGY			26475 8			22500 2		37000 1	31850 6
AGRIBUSINESS	27500 1			20000 1			33000 1	28000 1	
NATURAL RESOURCES								25707 3	
COMPUTER SCIENCE				20000 1		34367 3	34751 16	32000 1	34367 3
COMPUTER PROGRAMMING							27500 2		
ARCHITECTURAL & ENVIRONME			24278 9					42000 1	
BIOLOGICAL								23800 1	
MATHEMATICS							34458 4	28500 5	

AVERAGE SALARY OFFERS   SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330   PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	26573 21 36000/24000	27700 3	27900 3	23200 3	25000 1	25080 8	23832 4		
BUSINESS ADMIN (INCL MGMT	23406 6	29500 3	20000 1	24916 12		23503 36 32000/19704			
DISTRIBUTION MANAGEMENT						22000 1			
ECONOM & FINANCE (BANKING	22488 16	26400 1	29500 2	26384 10		23228 12			
HOTEL/RESTAURANT MGMT.			16902 2						
HUMAN RSRCS (incl LABOR R				25000 1		22000 4	24000 1		
MANAGEMENT INFO SYSTEMS	36700 1			27733 3		24000 1			
MARKETING/MARK MGMT (RESR	26660 5	14000 1	28776 2	21383 6		25606 43 60000/22000	18500 2		
ADVERTISING						22200 2			19200 1
COMMUNICATIONS				17600 5		25583 6			
JOURNALISM				24000 1		22818 8			19000 1
PHYSICAL EDUCATION						24000 1			
MERCHANDISING MANAGEMENT						24000 1			
FOREIGN LANGUAGES						26000 1			
LETTERS (incl English, Li	10000 1					24750 2			
HUMANITIES - OTHER		25000 1	16000 1	25500 2		24000 1			
CRIMINAL JUSTICE				22080 1					
HISTORY						23100 2			
POLITICAL SCIENCE/GOVT		36000 1		23000 2		23201 3	26000 1		
PSYCHOLOGY			22000 1			18840 2			
SOCIOLOGY				24100 1					
SOCIAL SCIENCES-OTHER						20500 2			
COMPUTER		27000 1		31200 1					

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
INDUSTRIAL	30000 3			27000 1		33000 1			
MINING (INCL GEOLOGICAL)						28991 1			
ENGINEERING TECHNOLOGY		26400 1		32000 4					
AGRIBUSINESS	22500 1	27000 1				25400 5			
OTHER AGRICULTURAL SCIENC		25000 1				30368 1			
COMPUTER SCIENCE				28800 1		28754 2			
COMPUTER PROGRAMMING						21000 1			
HEALTH SCIENCES						32400 1			
ARCHITECTURAL & ENVIRONME						25000 1			
BIOLOGICAL						26400 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 3 - PAGE 1

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING	30000 1		20700 2	28152 2	35000 1	20738 11	26106 24 33612/23000	24576 3	33000 2
BUSINESS ADMIN (INCL MGMT	24100 2	24335 3	20886 7	33900 2	26153 3	24121 3			18000 1
ECONOM & FINANCE (BANKING		21000 2	22000 1		20000 1	26611 4	23772 2		28500 2
HUMAN RSRCS (incl LABOR R				27500 2	25000 2	22625 4			
MANAGEMENT INFO SYSTEMS	30000 1			36840 3			26880 1		38000 1
MARKETING/MARK MGMT (RESR	24000 1	27000 1	22493 8			27996 1			24498 2
COMMUNICATIONS				35000 1	26813 1		24000 1		
JOURNALISM								27000 1	
ELEMENTARY EDUCATION					21766 65 26696/18000				
PHYSICAL EDUCATION					25356 6	22000 1			
SPECIAL EDUCATION					23944 17				26000 1
LETTERS (incl English, Li					24816 5				20000 1
VISUAL & PERFORMING ARTS					17326 4		36000 1		
HUMANITIES - OTHER					21726 5				
CRIMINAL JUSTICE			15000 1				19200 2		
HISTORY					25000 2	25000 1			
POLITICAL SCIENCE/GOVT			21000 1				28310 2		
SOCIOLOGY			18500 1		32000 1				
SOCIAL SCIENCES-OTHER					27631 11		22235 2		
AEROSPACE & AERONAUTICAL			36000 1			36000 1			
ARCHITECTURAL							36800 2		
CHEMICAL				39000 2			32380 2		31500 1
CIVIL		31200 1	32546 7	34200 3		27500 4	30017 19		

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block:- Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
COMPUTER		40505 1		37590 2			33600 1		
ELECTRICAL/ELECTRONIC		34333 3	32400 1	37087 10		30974 5		45000 1	
ENIVRONMENTAL ENGINEERING							26848 3		
INDUSTRIAL				41600 1			25596 1	33000 1	
MECHANICAL		30000 1	32400 2	34580 10		32715 2	25100 2		35000 1
ENGINEERING TECHNOLOGY			34750 4	31123 7		29430 1	25408 1		31000 1
AGRIBUSINESS	15680 1								
ANIMAL SCIENCES									15360 1
PLANT SCIENCES					36500 1				
NATURAL RESOURCES		26000 1							
OTHER AGRICULTURAL SCIENC							32000 1		30000 1
COMPUTER SCIENCE		33000 1		41000 1	26340 2				
HEALTH SCIENCES		22000 1			26813 1			22800 1	
NURSING								39500 2	
PHARMACY								28500 1	24500 1
ARCHITECTURAL & ENVIRONME			27300 1			17600 1	29342 4		
BIOLOGICAL		28500 1				21900 1			10000 1
CHEMISTRY					22197 1				
MATHEMATICS			34200 1	36000 1	28620 4				24000 1
PHYSICS		22800 1		28000 1					

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING -	22800 1				27556 9	21000 1		26667 3	
BUSINESS ADMIN (INCL MGMT				15984 2	25017 6		27667 3	31667 3	31667 3
ECONOM & FINANCE (BANKING			21600 1		27500 2	27000 1			27500 1
HUMAN RSRCS (incl LABOR R					24000 1				
MANAGEMENT INFO SYSTEMS							33600 1		32000 1
MARKETING/MARK MGMT (RESR							22375 4		31550 3
COMMUNICATIONS			18000 1						32500 2
ELEMENTARY EDUCATION	24000 1								
PHYSICAL EDUCATION							17500 1		26200 1
LETTERS (incl English, Li							21000 1		
VISUAL & PERFORMING ARTS		11440 1						30000 1	
HUMANITIES - OTHER			13500 1						
HISTORY								11520 1	
POLITICAL SCIENCE/GOVT			22000 1						
SOCIOLOGY			19200 1						
SOCIAL SCIENCES-OTHER			18000 2	20000 1			19200 1		
AEROSPACE & AERONAUTICAL					32273 16		33450 1		
CHEMICAL						35000 1		39600 2	32704 4
CIVIL								33400 2	
COMPUTER					31500 1				
ELECTRICAL/ELECTRONIC					35456 11		18000 1	34992 1	30000 1
INDUSTRIAL					33500 2		31950 2	24100 2	30000 1
MECHANICAL					31740 5		31530 4	30000 1	29496 2

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ENGINEERING TECHNOLOGY					32044 9		36000 2	32280 17	
AGRIBUSINESS						24778 22 35000/21000			32000 1
ANIMAL SCIENCES						14500 2			28000 1
PLANT SCIENCES						18000 1			
OTHER AGRICULTURAL SCIENC			11000 1			23450 4			
COMPUTER SCIENCE					31825 6			35400 1	35000 2
BIOLOGICAL									30760 4
CHEMISTRY							21000 1	40800 1	24000 1

AVERAGE SALARY OFFERS   SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT   Sample Block: Average: 20250   706 # of Offers
BY CURRICULUM/EMPLOYER   CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92   90th: 22080 / 10th: 18330   PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	27969 7	29240 3		29100 2				25000 2	30060 5
BUSINESS ADMIN (INCL MGMT	30800 4		25300 4						31050 4
ECONOM & FINANCE (BANKING	28640 5	27234 7	28500 2	40000 1					28889 13
HUMAN RSRCS (incl LABOR R					25000 1				29000 2
MANAGEMENT INFO SYSTEMS	35111 7	24348 2							32625 4
MARKETING/MARK MGMT (RESR	25485 6	35205 4	27000 6					24500 2	26500 3
COMMUNICATIONS	23440 2		25610 2		18000 1				
JOURNALISM	27960 1								
HUMAN ECOLOGY (HOME ECONO			24000 1						
LETTERS (incl English, Li								18000 1	
VISUAL & PERFORMING ARTS								19920 1	
HUMANITIES - OTHER	22000 1								
HISTORY			25250 2						
POLITICAL SCIENCE/GOVT	30900 1								
PSYCHOLOGY	25500 1								
SOCIAL SCIENCES-OTHER			26500 1						
CHEMICAL	36500 1	32004 1							40900 2
CIVIL		36000 1							40000 1
COMPUTER	34120 5	33901 4							
ELECTRICAL/ELECTRONIC	31998 16	34536 45 55000/31000							37250 2
INDUSTRIAL	32833 3	33785 12			18200 1				
MECHANICAL	29000 1	34955 7	38400 1		30000 1				39350 6
METALLURGICAL					34800 1				

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ENGINEERING TECHNOLOGY	29070 4	32320 10	27500 3					23500 1	
AGRIBUSINESS			28625 4						
NATURAL RESOURCES								24000 1	
OTHER AGRICULTURAL SCIENC			26625 4						
COMPUTER SCIENCE	31831 19	37000 6		35000 1					35700 4
COMPUTER PROGRAMMING									36500 1
BIOLOGICAL					18000 1				
CHEMISTRY								24000 1	41400 1
PHYSICS		32400 1							

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING											29475	4	23682	6
BUSINESS ADMIN (INCL MGMT	25000	1	25000	1	27222	2	19000	1			26000	1	25703	10
ECONOM & FINANCE (BANKING	18000	1									20000	1	25426	8
MANAGEMENT INFO SYSTEMS											32910	2	24200	3
MARKETING/MARK MGMT (RESR	25500	2	28000	1	28000	1			19000	1	26917	12	29102	4
ADVERTISING													20598	2
TEXTILES & CLOTHING									21600	1				
LETTERS (incl English, Li					27000	1			26000	2				
VISUAL & PERFORMING ARTS													31800	1
HUMANITIES - OTHER													30000	1
HISTORY											24500	2		
POLITICAL SCIENCE/GOVT									26500	1	25754	2		
PSYCHOLOGY									22000	1	30000	2	21600	2
AEROSPACE & AERONAUTICAL											33600	1		
CIVIL											33000	1		
COMPUTER					34216	1					35300	2	32004	1
ELECTRICAL/ELECTRONIC											32200	2	31350	4
INDUSTRIAL	32500	1											34800	1
MECHANICAL					32216	2			35360	1	34720	3	33750	2
ENGINEERING TECHNOLOGY					32500	1					33000	1	30850	5
AGRIBUSINESS													23550	2
COMPUTER SCIENCE					38400	1					35000	2		
ARCHITECTURAL & ENVIRONME													22500	2

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BIOLOGICAL			24000 1				
PHYSICS						37000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26497 234 38500/23000	24833 6		23783 26 30000/18000	29714 7	23052 23 49000/18000	24503 9	27766 32 45000/21600	25667 3
BACHELOR - TECHNICAL	27500 1		26704 24 36000/20800	23733 3		32460 10	34096 32 44000/30500	30733 30 42000/24500	33333 52 43200/29000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24766 50 42000/18000	27300 10	24338 12	23917 47 50000/18000	25000 1	24107 141 60000/20000	22791 8		19100 2
BACHELOR - TECHNICAL	28125 4	26350 4		30714 7		27262 14			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	26440 5	23667 6	21145 21 35000/18500	32462 10	23163 124 37800/18500	22897 25 35000/18000	25727 35 36000/21600	25182 4	27400 10
BACHELOR - TECHNICAL	15680 1	30637 11	33031 17	35182 38 60000/30000	28074 9	29015 15	29817 36 41600/25160	34717 6	25170 8

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	23400 2	11440 1	18614 7	17323 3	26506 18	24000 2	23982 11	27065 8	30941 11
BACHELOR - TECHNICAL			11000 1		32859 50 57000/29592	24031 30 35000/18000	30406 11	32746 27 40800/30000	30991 17

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28975 35 45000/20808	29242 16	26246 18	32733 3	21500 2			22820 6	29615 31 37200/26000
BACHELOR - TECHNICAL	31993 49 39000/26400	34315 87 55000/31000	28492 12	35000 1	25250 4			23833 3	38418 17

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	23500 4	26500 2	27361 4	19000 1	23517 6	27432 26 45000/22000	
BACHELOR - TECHNICAL	32500 1		32258 6		35360 1	34289 13	

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32000 1			26000 1				38000 1	
MBA--TECH								36000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	36000 1								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						27551 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH			41000 1						
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26357 232 38500/23000	26003 83 48000/21500							31640 3
BUSINESS ADMIN (INCL MGMT	27037 26 32000/26000	26275 4	24000 1	25000 1				40000 1	30625 8
ECONOM & FINANCE (BANKING	27089 13	27395 8	27065 3	28079 5	32500 2			26829 5	27526 25 35004/23000
HUMAN RSRCS (incl LABOR R		25000 1							
MARKETING/MARK MGMT (RESR	20808 1		16320 1	24000 1				22000 1	28660 7
COMMUNICATIONS	22000 2								
JOURNALISM			24000 1						
LETTERS (incl English, Li			17000 2						
HISTORY		11520 1							
PSYCHOLOGY		31200 1							
MINING (INCL GEOLOGICAL)								28991 1	
ENGINEERING TECHNOLOGY									30000 1
AGRIBUSINESS	24125 4	26000 1							
ANIMAL SCIENCES		15000 1							
COMPUTER SCIENCE	20000 1								

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		17000 1	26193 2						
ECONOM & FINANCE (BANKING	23000 2	30000 3	23480 3					27000 1	22000 1
HUMAN RSRCS (incl LABOR R			25000 1						
MANAGEMENT INFO SYSTEMS			26076 1				33000 1		
MARKETING/MARK MGMT (RESR	23400 2	18000 1					25000 1		
ADVERTISING								27600 1	
COMMUNICATIONS		10000 1	18000 1		33000 1			21000 2	
JOURNALISM		24000 1				19000 1		27000 1	
FOREIGN LANGUAGES								21120 1	
LETTERS (incl English, Li									27000 1
HUMANITIES - OTHER			24000 1	30000 1				16000 1	
POLITICAL SCIENCE/GOVT		28000 1							30900 1
SOCIOLOGY		24100 1							
INDUSTRIAL						33600 1	34200 1		
ENGINEERING TECHNOLOGY		31500 1	31500 1				19875 4		34000 1
ANIMAL SCIENCES								14000 1	
PLANT SCIENCES							18000 1		
OTHER AGRICULTURAL SCIENC							26800 2		
ARCHITECTURAL & ENVIRONME				21000 1					
CHEMISTRY							21000 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING			28000 1		15600 1	31300 2	22500 2		24063 20 28300/18000
BUSINESS ADMIN (INCL MGMT		26332 6	26750 4		24820 5	26815 7	25947 22 38000/21000	21900 1	21906 1
DISTRIBUTION MANAGEMENT			22000 1						
ECONOM & FINANCE (BANKING		33500 2	25500 1				21094 17		25038 5
HUMAN RSRCS (incl LABOR R		26000 1					12000 1	20000 1	
MANAGEMENT INFO SYSTEMS	27600 1						27233 3		
MARKETING/MARK MGMT (RESR	26000 2	30278 9	31900 2	30000 1	24164 3		25730 59 60000/20000		24000 1
ADVERTISING	26000 2						18699 4		
COMMUNICATIONS		24000 2	30000 1				22789 9		
JOURNALISM	18000 1						20600 3		
PHYSICAL EDUCATION							26200 1		
LETTERS (incl English, Li	25000 1			16800 1			18167 3		
VISUAL & PERFORMING ARTS						30000 1	15680 2		
HUMANITIES - OTHER							23500 2		
CRIMINAL JUSTICE							22080 1		
HISTORY							24425 4		
POLITICAL SCIENCE/GOVT	27000 1				26004 1		21127 4		
PSYCHOLOGY							21875 4		
SOCIAL SCIENCES-OTHER				19200 1			26500 1		
ELECTRICAL/ELECTRONIC							34233 3		
INDUSTRIAL						41600 1	32667 3		
ENGINEERING TECHNOLOGY		36250 1					27790 4		
AGRIBUSINESS		25333 3	26000 1		25000 1	24000 1	25581 9	-	15680 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
COMPUTER SCIENCE		26508 1							
HEALTH SCIENCES							32400 1		
BIOLOGICAL							28288 5		
PHYSICS							32400 1		

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
ACCOUNTING		26000 1							
BUSINESS ADMIN (INCL MGMT						24000 1			24000 1
ECONOM & FINANCE (BANKING	23500 1								
HUMAN RSRCS (incl LABOR R			23500 3						
CRIMINAL JUSTICE		16800 1							
HISTORY			25000 1						
POLITICAL SCIENCE/GOVT		34620 1							
AEROSPACE & AERONAUTICAL				36000 1					30160 1
ARCHITECTURAL							27000 1		
CHEMICAL									37450 2
CIVIL			32000 1		29500 1		32478 26 36000/28488	34512 5	
ELECTRICAL/ELECTRONIC			27000 1			36000 1	35222 9		34620 5
ENIVRONMENTAL ENGINEERING								24984 1	
INDUSTRIAL							29867 3		33019 10
MECHANICAL						33000 1	30904 4	31100 2	33550 4
METALLURGICAL							34800 1		
ENGINEERING TECHNOLOGY							29976 12		32617 6
AGRIBUSINESS									31000 2
OTHER AGRICULTURAL SCIENC									25000 1
COMPUTER SCIENCE								32000 1	
ARCHITECTURAL & ENVIRONME					31434 5				
BIOLOGICAL									26000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
ACCOUNTING	36500 1				25000 1				
BUSINESS ADMIN (INCL MGMT	37800 1					38400 1		32500 2	24000 1
ECONOM & FINANCE (BANKING				35000 1	27600 1				
MANAGEMENT INFO SYSTEMS			43000 1						
VISUAL & PERFORMING ARTS									33900 2
AEROSPACE & AERONAUTICAL		33450 1			35500 1	32621 3	31200 1	30425 4	33675 10
AGRICULTURAL									32400 1
ARCHITECTURAL								41600 1	29250 2
CHEMICAL							34836 6	40800 1	35258 8
CIVIL					27780 1			31967 15	31159 18
COMPUTER	34460 2		35002 8		33908 2	30750 2			32730 9
ELECTRICAL/ELECTRONIC	34938 6	40568 4	38500 1	36089 9	33600 5	27667 3	22000 1	32714 7	33627 59 42000/30000
ENIVRONMENTAL ENGINEERING						27780 2			
INDUSTRIAL	34500 1				28998 2			33500 2	31433 10
MECHANICAL	36400 2	33925 4		32000 2		32700 1		36323 7	33458 31 41580/29040
ENGINEERING TECHNOLOGY		33860 2		35860 3	35000 1	33000 1	35000 1	33217 18	31179 20 35400/28800
COMPUTER SCIENCE	30433 3		35747 15		30000 1	34008 1			33910 9
COMPUTER PROGRAMMING			37000 1						
ARCHITECTURAL & ENVIRONME					27300 1				
CHEMISTRY			41400 1			24000 1		40800 1	
MATHEMATICS	34200 1		33646 2						
PHYSICS			37000 1						28000 1

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING									18000 1
BUSINESS ADMIN (INCL MGMT	18000 1				15984 2				
ECONOM & FINANCE (BANKING									32400 1
PHYSICAL EDUCATION									22000 1
SOCIAL SCIENCES-OTHER	20000 1								20470 1
ELECTRICAL/ELECTRONIC					44000 1				
MECHANICAL			35000 1						
ANIMAL SCIENCES									15360 1
OTHER AGRICULTURAL SCIENC						30000 1			
HEALTH SCIENCES	22800 1								22000 1
NURSING				39500 2					
PHARMACY		24500 1							28500 1
ARCHITECTURAL & ENVIRONME				27200 1					
BIOLOGICAL			10000 1						

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					33600 1		25000 1		
BUSINESS ADMIN (INCL MGMT					34000 1	32179 3	34171 7		
ECONOM & FINANCE (BANKING	22750 1	20000 1			21600 1	31000 1	18000 1		
MANAGEMENT INFO SYSTEMS					31040 9	34071 11	35916 5		
MARKETING/MARK MGMT (RESR		12000 1			27000 1				
JOURNALISM							27960 1		
HUMANITIES - OTHER	13500 1								
CRIMINAL JUSTICE	21600 1								
HISTORY	19200 1								
POLITICAL SCIENCE/GOVT		22000 1		22000 1					
SOCIOLOGY		19200 1							
SOCIAL SCIENCES-OTHER				20000 2					
COMPUTER					37902 3	35000 1	34000 2		
ELECTRICAL/ELECTRONIC					34020 2		31000 1		
INDUSTRIAL						33000 2			
MECHANICAL							32000 1		
ENGINEERING TECHNOLOGY							30500 2		
AGRIBUSINESS					33000 1				25667 9
PLANT SCIENCES			36500 1						
NATURAL RESOURCES									24760 4
OTHER AGRICULTURAL SCIENC				11000 1					25040 5
COMPUTER SCIENCE					33570 23 42000/30000	32459 6	33527 11		
COMPUTER PROGRAMMING					36500 1	18000 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ARCHITECTURAL & ENVIRONME									17600 1
BIOLOGICAL									21900 1
MATHEMATICS					35270 2		36000 1	24000 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				23947 7					
BUSINESS ADMIN (INCL MGMT		29750 4	30500 3	22843 46 30000/19000		24000 1			20330 2
ECONOM & FINANCE (BANKING		30000 2	28000 2	22834 20 28000/19800					
HOTEL/RESTAURANT MGMT.				16902 2					
HUMAN RSRCS (incl LABOR R			25400 7	25000 2			14000 1		25000 2
MANAGEMENT INFO SYSTEMS		32500 2		26400 3					
MARKETING/MARK MGMT (RESR			35000 2	23012 40 27500/19200					
ADVERTISING				30000 1					
COMMUNICATIONS				27100 5					26813 1
JOURNALISM				22791 7					
ELEMENTARY EDUCATION									21800 66 26696/18000
PHYSICAL EDUCATION				20750 2					25356 6
SPECIAL EDUCATION									24058 18
HUMAN ECOLOGY (HOME ECONO				24000 1					
TEXTILES & CLOTHING				21600 1					
MERCHANDISING MANAGEMENT				24000 1					
FOREIGN LANGUAGES				26000 1					
LETTERS (incl English, Li				23200 5					24816 5
VISUAL & PERFORMING ARTS									17326 4
HUMANITIES - OTHER				25500 2					21726 5
CRIMINAL JUSTICE				15000 1					
HISTORY				24000 2					25000 2
POLITICAL SCIENCE/GOVT				25443 7		21600 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
PSYCHOLOGY				21936 5					
SOCIOLOGY				18500 1					32000 1
SOCIAL SCIENCES-OTHER				20333 3					27631 11
ARCHITECTURAL	23000 2								
CHEMICAL		31000 1							
CIVIL		35000 1						31200 1	
COMPUTER		31000 2							
ELECTRICAL/ELECTRONIC		31000 1							
INDUSTRIAL		30000 4		31500 1					
MECHANICAL		31000 1						30000 1	
ENGINEERING TECHNOLOGY	23600 3	33333 3		28875 4					
AGRIBUSINESS		28000 1		23714 7					
ANIMAL SCIENCES								28000 1	
NATURAL RESOURCES		28080 1							
OTHER AGRICULTURAL SCIENC				29434 2				25000 1	
COMPUTER SCIENCE									25680 1
COMPUTER PROGRAMMING				21000 1					
HEALTH SCIENCES									26813 1
ARCHITECTURAL & ENVIRONME	24167 9	25000 1							
BIOLOGICAL		23800 1						26250 2	
CHEMISTRY								24000 1	22197 1
MATHEMATICS		29500 4			24500 1				28620 4
PHYSICS								22800 1	

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330 PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26404 274 38500/22800	26023 98 48000/21023	22440 8	27057 7	32500 2			28021 7	28574 43 50000/24000
BACHELOR - TECHNICAL	23300 5	20500 2						28991 1	30000 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	23200 4	23456 9	23989 9	30000 1	33000 1	19000 1	29000 2	22960 7	26633 3
BACHELOR - TECHNICAL		31500 1	31500 1	21000 1		33600 1	22922 9	14000 1	34000 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	25200 8	28575 20 45000/23000	27630 10	22000 3	23820 10	28030 10	23981 142 60000/18000	20950 2	24162 27 28300/18000
BACHELOR - TECHNICAL		27752 5	26000 1		25000 1	32800 2	28782 26 35400/21600		15680 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	23500 1	25807 3	23875 4			24000 1			24000 1
BACHELOR - TECHNICAL			29500 2	36000 1	31111 6	34500 2	32074 56 55000/27000	32416 9	32852 32 43200/30000

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	37150 2		43000 1	35000 1	26300 2	38400 1		32500 2	
BACHELOR - TECHNICAL	34090 15	36286 11	35773 29 41400/32000	35456 14	32099 14	30117 14	33024 9	33439 56 41600/30000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	19000 2				15984 2				
BACHELOR - TECHNICAL	22800 1	24500 1	22500 2	35400 3	44000 1	30000 1			

AVERAGE SALARY OFFERS SEPTEMBER 1992 WCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/91 THROUGH 8/14/92 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	19263 4	18300 4		20667 3	30427 13	33488 15	32649 15		
BACHELOR - TECHNICAL			36500 1	11000 1	34184 32 42000/30500	31375 10	33156 18	24000 1	24737 20 35000/21000

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		30500 8	28236 14	23139 165 36000/19000		22800 2	14000 1		23003 123 36900/18500
BACHELOR - TECHNICAL	23879 14	30137 21 35000/28080		26191 15	24500 1			26688 8	27024 7